

OFFERING MEMORANDUM
1705 S. 3rd Abilene, TX 79602/ 2083 N 2nd Abilene, TX 79603





Presented By:

INVESTMENT SALES

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MARKETING

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Offering procedures

- Letter of intent
- Resume and/or business letter indicating assets owned
- Transaction references
- Banking references
- Source of equity for acquisition

Property tours

Prospective investors are encouraged to visit the subject property prior to submitting an offer. Please do not contact the on-site management or staff without prior approval. All property showings are by appointment only. Please contact us for more details

Sales conditions

Interested prospective investors should be aware that the owner of the property is selling the property in as-is, where-is condition with all faults, if any, and without representations or warranties of any kind of nature, expressed or implied, written or oral.

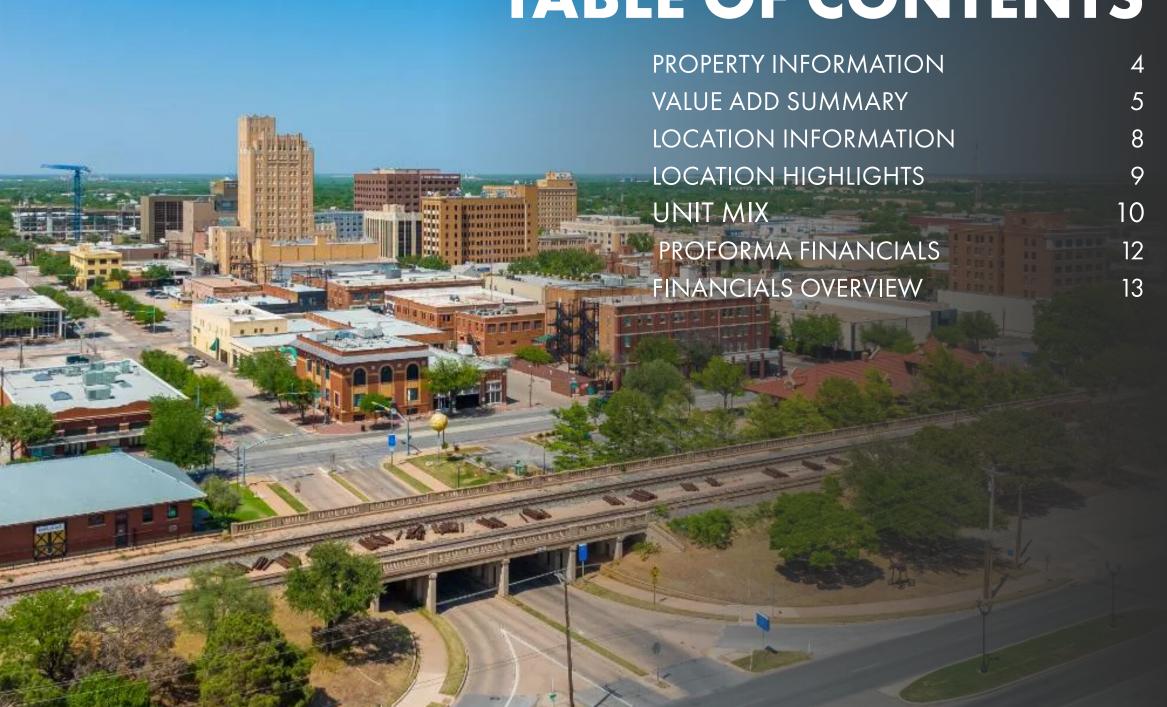
Communications

All communications, inquiries and requests, including property tours, should be addressed to the listing agent.





TABLE OF CONTENTS



Address	1705 S. 3rd Abilene, TX 79602/ 2083 N 2nd Abilene, TX 79603
Market	Abilene
# of Units	48
Year Built	1924/1960
Average Unit Size	848
Net Rentable Area	40,720
# of Stories	Apen Square (2), Rosemont (3)
# of Buildings	5 Total
TAX INFORMATION	Taylor CAD
Parcel ID	R56986/R21736
Current Assessed Value (2025)	\$902,000
Tax Rate	2.30%
Land Area	1.75 Acres
MECHANICAL	Aspen Square
HVAC	Central HVAC
Electricity	Individually Metered
Type of Wiring	Assumed Copper
Hot Water	Individual Water Heaters
MECHANICAL	Rosemont
HVAC	Central HVAC
Electricity	Individually Metered
Liectricity	
Type of Wiring	Assumed Copper/Copper Pigtail

CONSTRUCTION	
Style	Garden/Courtyard/Midrise
Foundation	Concrete Slab
Framing	Wood
Exterior	Brick
Roof	Pitched Composition/Flat
Parking	Ashpalt/Concrete
LAUNDRY	
Washer/Dryer Connections	No
On-Site Facility	Aspen Square Only
UTILITIES/PAID BY	
Electricity	Tenants
Water and Sewer	RUBS
Trash	RUBS
Gas	RUBS
Telephone	Tenants
Cable	Tenants
Internet	Tenants

Down Units Rehabilitation(15)

Invest approximately \$20,000 per unit to repair and update the 15 down units, with an estimated rent capture of \$750 per unit.

Get Rent Premiums on Upgraded Units(33)

Increase rents \$50/unit/mo by investing \$5,500 per unit for upgrades including: vinyl plank flooring, two-tone paint, countertop finishes, and cabinet hardware.

Reduce Utility Expenses through Water Conservation Program

Invest approximately \$375/unit to install low-flow toilets, low-flow showerheads, and replace the aerators in the kitchen and bathrooms. This will reduce the consumption by approximately 40%.

Add Washer and Dryer Connections in Units

Invest approximately \$2000/unit to install washer and dryer connections in units. This will generate approximately \$50/unit/month

Improvement	Units Available for	Initial In	vestment		tional Potential n Flow	Additional Capitalized Value	ROI
	Upgrade	Per Unit	Total	Per Unit	Total		
Down Units Rehabilitation	15	\$20,000	\$300,000	\$750	\$11,250	\$1,687,500	45%
Rent Premium on upgraded unit	33	\$5,500	\$181,500	\$50	\$1,650	\$247,500	11%
Reduce utility expenses: low flow toilets	48	\$375	\$18,000	\$18	\$848	\$127,200	57%
Washer Dryer connections in unit	48	\$2,000	\$96,000	\$50	\$2,400	\$360,000	30%
Total Value Add Potential		\$27,875	\$595,500	\$868	\$16,148	\$2,422,200	33%

Cap Rate	8.0%
Breakeven in Months	37

	Investment	Year 1	Year 2	Year 3	Year 4	Year 5
Projected Cash Flow without Value Add	-\$499,818	-\$129,883	\$511	\$528,622	\$74,720	\$81,154
Additional Cash Flow with Value Add	-\$595,500	\$0	\$193,776	\$193,776	\$193,776	\$193,776
Projected Cash on Cash Return		-26.0%	0.1%	105.8%	14.9%	16.2%
Cash on Cash Return with Value Add		-11.9%	17.7%	66.0%	24.5%	25.1%
Projected Sales Proceeds		\$260,694	\$837,275	\$536,350	\$591,980	\$669,838
Sales Proceeds with Value Add		\$260,694	\$3,114,143	\$2,813,218	\$2,868,848	\$2,946,706
Projected IRR						21.8%
Projected IRR w/ Value Add						35.2%



ASPEN SQUARE





ROSEMONT



Aspen Place Apartments and Rosemont are located in North Abilene, a growing market with solid rental demand. The properties are ideally located just minutes from major employers and institutions, including Abilene Christian University (5 mins), Hardin-Simmons University (6 mins), Texas Tech Health Sciences Center (6 mins), and Hendrick Medical Center (6 mins). Dyess Air Force Base is only 17 minutes away, and Abilene Regional Airport is a quick 10-minute drive. This central location makes the portfolio well-suited for long-term tenant demand.





127,725

Population



34.6

Median Age



2.5%

2025 Unemployment Rate



0.26%

2024-2029 Population: Annual Growth Rate

HOUSING STATS



44.3% % Rentals



% 10.2%

Vacant Housing Units



Household Size



21,431

Rental Unit Demand

Company	Industry	Empoyees
Dyess Air Force Base	Military	8,864
Hendrick Health System	Healthcare	4,032
Abilene ISD	Education	2,450
Abilene Christian University	Education	1,900
City of Abilene	Government	1,300
Abilene State Supported Living Center	Healthcare	1,225
Texas Dept of Criminal Justice	Government	1,187
Blue Cross Blue Shield	Healthcare	1,061
Taylor County	Government	560
First Financial Bankshares	Financial	540



Aspen/Rosemont Portfolio

1705 S. 3rd Abilene, TX 79602/ 2083 N 2nd Abilene, TX 79603

Property Overview			
Units	48		
Occupancy	~50%		
Year Built	1924/1960		
Utilities	RUBS - Water/Sewer/Trash		

Unit Type	No. of Units	Avg. SF	Asking Rent	Rent/SF	Proforma Rent	Rent/SF
Two Bed / One Bath	20	750	\$750	\$1.00	\$775	\$1.03
Three Bed / Two Bath	4	1,040	\$1,025	\$0.99	\$1,050	\$1.01
One Bed / One Bath	12	680	\$675	\$0.99	\$695	\$1.02
Two Bed / One Bath	8	1,050	\$750	\$0.71	\$775	\$0.74
Three Bed / One Bath	4	1,250	\$825	\$0.66	\$850	\$0.68
Totals / Avg.	48	848	\$760	\$0.90	\$784	\$0.92

GPR	\$438,000	\$451,680	
GPR / Month	\$36,500	\$37,640	





		Stabilized
Rental Income		
Gross Potential Rent	\$	451,680
Vacancy	\$	(45,168)
Loss to Lease	\$	(9,034)
Concessions	\$	(6,775)
Bad Debt / Delinquency	\$	(6,775)
Net Rental Income	<u>\$</u>	<u>383,928</u>
Utility Reimbursement	\$	16,080
App Fees	\$	600
Admin Fees	\$	1,800
Misc. Other Income	\$	4,517
Total Other Income	<u>\$</u>	<u>22,997</u>
Gross Operating Income	<u>\$</u>	<u>406,925</u>
Operating Expenses		
Admin	\$	7,200
Advertising	\$	2,400
Contract Services	\$	9,600
Repairs & Maintenance	\$	28,800
Management Fee	\$	28,485
Property Taxes	\$	29,798
Insurance	\$	40,800
Landscaping	\$	8,400
Turnover	\$	9,600
Gas	\$	4,800
Electric - Common	\$	5,040
Water & Sewer	\$	25,440
Trash	\$	6,720
Replacement Reserves	\$	12,000
Total Operating Expenses	<u>\$</u>	<u>219,083</u>
Net Operating Income (NOI)	<u>\$</u>	<u>187,842</u>

Income	Stabilized	% of GPR	Per Unit
Gross Potential Rent	\$451,680	100.0%	\$9,410
Vacancy	-\$45,168	-10.0%	-\$941
Loss to Lease	-\$9,034	-2.0%	-\$188
Concessions	-\$6,775	-1.5%	-\$141
Bad Debt / Delinquency	-\$6,775	-1.5%	-\$141
Net Rental Income	\$383,928	85.0%	\$7,999
Utility Reimbursement	\$16,080	3.6%	\$335
App Fees	\$600	0.1%	\$13
Admin Fees	\$1,800	0.4%	\$38
Misc. Other Income	\$4,517	1.0%	\$94
Total Other Income	\$22,997	5.1%	\$479
Total Operating Income	\$406,925	90.1%	\$8,478

Expenses	Stabilized	% of GPR	Per Unit
Admin	\$7,200	1.6%	\$150
Advertising	\$2,400	0.5%	\$50
Contract Services	\$9,600	2.1%	\$200
Repairs & Maintenance	\$28,800	6.4%	\$600
Management Fee	\$28,485	6.3%	\$593
Property Taxes	\$29,798	6.6%	\$621
nsurance	\$40,800	9.0%	\$850
Gas	\$4,800	1.1%	\$100
Electric - Common	\$5,040	1.1%	\$105
Nater & Sewer	\$25,440	5.6%	\$530
Trash	\$6,720	1.5%	\$140
Replacement Reserves	\$12,000	2.7%	\$250
Total Expenses	\$219,083	48.5%	\$4,564

41.6%

\$187,842

Net Operating Income

\$3,913

Income	Year 1	Year 2	Year 3	Year 4	Year 5
Gross Potential Rent	\$ 451,680	\$ 465,230	\$ 479,187	\$ 493,563	\$ 508,370
Vacancy	\$ (225,840)	\$ (93,046)	\$ (47,919)	\$ (39,485)	\$ (40,670)
Loss to Lease	\$ (9,034)	\$ (9,305)	\$ (9,584)	\$ (9,871)	\$ (10,167)
Concessions	\$ (6,775)	\$ (6,978)	\$ (7,188)	\$ (7,403)	\$ (7,626)
Bad Debt / Delinquency	\$ (6,775)	\$ (6,978)	\$ (7,188)	\$ (7,403)	\$ (7,626)
Net Rental Income	\$ 203,256	\$ 348,923	\$ 407,309	\$ 429,400	\$ 442,282
Utility Reimbursement	\$ 16,080	\$ 16,562	\$ 17,059	\$ 17,571	\$ 18,098
App Fees	\$ 600	\$ 618	\$ 637	\$ 656	\$ 675
Admin Fees	\$ 1,800	\$ 1,854	\$ 1,910	\$ 1,967	\$ 2,026
Misc. Other Income	\$ 4,517	\$ 4,652	\$ 4,792	\$ 4,936	\$ 5,084
Total Other Income	\$ 22,997	\$ 23,687	\$ 24,397	\$ 25,129	\$ 25,883
Total Operating Income	\$ 226,253	\$ 372,610	\$ 431,707	\$ 454,529	\$ 468,165
Expenses					
Admin	\$ 7,200	\$ 7,416	\$ 7,638	\$ 7,868	\$ 8,104
Advertising	\$ 2,400	\$ 2,472	\$ 2,546	\$ 2,623	\$ 2,701
Contract Services	\$ 9,600	\$ 9,888	\$ 10,185	\$ 10,490	\$ 10,805
Repairs & Maintenance	\$ 28,800	\$ 29,664	\$ 30,554	\$ 31,471	\$ 32,415
Management Fee	\$ 15,838	\$ 26,083	\$ 30,219	\$ 31,817	\$ 32,772
Property Taxes	\$ 29,798	\$ 30,692	\$ 31,613	\$ 32,561	\$ 33,538
Insurance	\$ 40,800	\$ 42,024	\$ 43,285	\$ 44,583	\$ 45,921
Landscaping	\$ 8,400	\$ 8,652	\$ 8,912	\$ 9,179	\$ 9,454
Turnover	\$ 9,600	\$ 9,888	\$ 10,185	\$ 10,490	\$ 10,805
Gas	\$ 4,800	\$ 4,944	\$ 5,092	\$ 5,245	\$ 5,402
Electric - Common	\$ 5,040	\$ 5,191	\$ 5,347	\$ 5,507	\$ 5,673
Water & Sewer	\$ 25,440	\$ 26,203	\$ 26,989	\$ 27,799	\$ 28,633
Trash	\$ 6,720	\$ 6,922	\$ 7,129	\$ 7,343	\$ 7,563
Replacement Reserves	\$ 12,000	\$ 12,360	\$ 12,731	\$ 13,113	\$ 13,506
Total Expenses	\$ 206,436	\$ 222,399	\$ 232,425	\$ 240,089	\$ 247,291
Net Operating Income	\$ 19,817	\$ 150,211	\$ 199,282	\$ 214,440	\$ 220,874

		Year 1		Year 2		Year 3		Year 4	_	Year 5
Net Operating Income	\$	19,817	\$	150,211	\$	199,282	\$	214,440	\$	220,874
Cash Flows										
Annual Debt Service	\$	149,700	\$	149,700	\$	149,700				
Cash Flow	\$	(129,883)	-	511		528,622	\$	74,720	\$	81,154
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Debt Paydown										
Loan Paydown	\$	-	\$	-	\$	-				
Sales Analysis										
Projected Sales Price	\$	1,877,637	\$	2,491,021	\$	2,680,505	\$	2,760,920	\$	2,843,748
Cost of Sale	\$	112,658	\$	149,461	\$	160,830		165,655		170,625
Loan Balance	\$	1,497,000	\$	1,497,000	\$	1,497,000	·	,	,	-,-
Refunded Reserves and Prepaids	\$	(7,285)		(7,285)	-	(7,285)	\$	(7,285)	\$	(7,285)
Sales Proceeds	\$	260,694		837,275		536,350		591,980		669,838
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Return Metrics										
DSCR		0.13		1.00		1.33		1.53		1.58
Cap Rate / Yield on Cost		1.1%		8.1%		10.8%		11.6%		11.9%
Equity Multiple		0.3		1.4		1.9		2.1		2.5
Cash on Cash Return		-26.0%		0.1%		105.8%		14.9%		16.2%
Average Cash on Cash Return		-26.0%		-12.9%		26.6%		23.7%		22.2%
Unlevered IRR		-10.3%		12.5%		13.6%		18.0%		17.0%
Levered IRR		-73.8%		17.1%		20.6%		21.2%		21.8%
Assumptions:										
Rental and Other Income Growth		3.0%		3.0%		3.0%		3.0%		3.0%
Utility Reimbursement %		50.0%		50.0%		50.0%		50.0%		50.0%
Vacancy		50.0%		20.0%		10.0%		8.0%		8.0%
Loss to Lease		2.0%		2.0%		2.0%		2.0%		2.0%
Concessions		1.5%		1.5%		1.5%		1.5%		1.5%
Bad Debt		1.5%		1.5%		1.5%		1.5%		1.5%
Expense Growth		3.0%		3.0%		3.0%		3.0%		3.0%
Property Tax Assessment %		70.0%		70.0%		70.0%		70.0%		70.0%
Exit Cap Rate		8.0%		8.0%		8.0%		8.0%		8.0%
Cost of Sale		6.0%		6.0%		6.0%		6.0%		6.0%

^{*}Projected Sales Price based on following year's NOI

Proposed Financing

	Bridge - Non Recourse	Refi
Loan to Value:	75%	
Loan Amount:	\$1,497,000	\$1,996,000
Interest Rate:	10.00%	7.00%
Amortization:		360
Term:	3	7
Years of Interest Only:	3	3
Loan Starting Year:	1	4
Amortized Monthly Payment:	\$12,475	\$13,279
Annual Debt Service:	\$149,700	\$159,353



Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- . A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- · Put the interests of the client above all others, including the broker's own interests;
- · Inform the client of any material information about the property or transaction received by the broker;
- . Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- · Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
- o that the owner will accept a price less than the written asking price;
- o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- . The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- . Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

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Regulated by the Texas Real Estate Commission

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Greg Brownd Keller Williams Realty, Inc.

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Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. KW Commercial makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. KW Commercial does not serve as a financial advisor to any party regarding any proposed transaction.

All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Keller Williams Lubbock in compliance with all applicable fair housing and equal opportunity laws.





