

The Silver Lake Apartments

8235 & 8503 Buffalo Ave., Lasalle (Niagara Falls), New York
60 (one and two bedroom) Garden Style Apartments

Price: \$4,325,000



"Value Add Opportunity"

- Located in the Lasalle District of Niagara Falls,
- Minutes from the Niagara Falls Factory Outlet Mall, Restaurants, Shopping, Schools, Parks & Recreation.
- 15 minutes to the Canadian border & 25 minutes to the Greater Buffalo CBD.
- Silver Lake is comprised of 60 garden style units.
- Spacious floor plans, eat in kitchen & appliances.
- Tenant storage, Coin laundry & Surface parking.
- Six buildings, with 10 units in each.
- Exteriors are masonry and stucco construction.
- Roofs are flat and replaced within the past 10 years.
- Access to all major roadways and interstates
- Close to scenic Niagara Falls, the Town of Lewiston and the Greater Buffalo region.
- Strong tenant pipeline which includes the Niagara Falls Factory Outlet Mall, Lasalle Power Retail Center, Niagara Falls Tourism & Trade and Seneca Niagara Casino.
- The Lasalle district is a strong residential area.
- Public transportation at the property site.

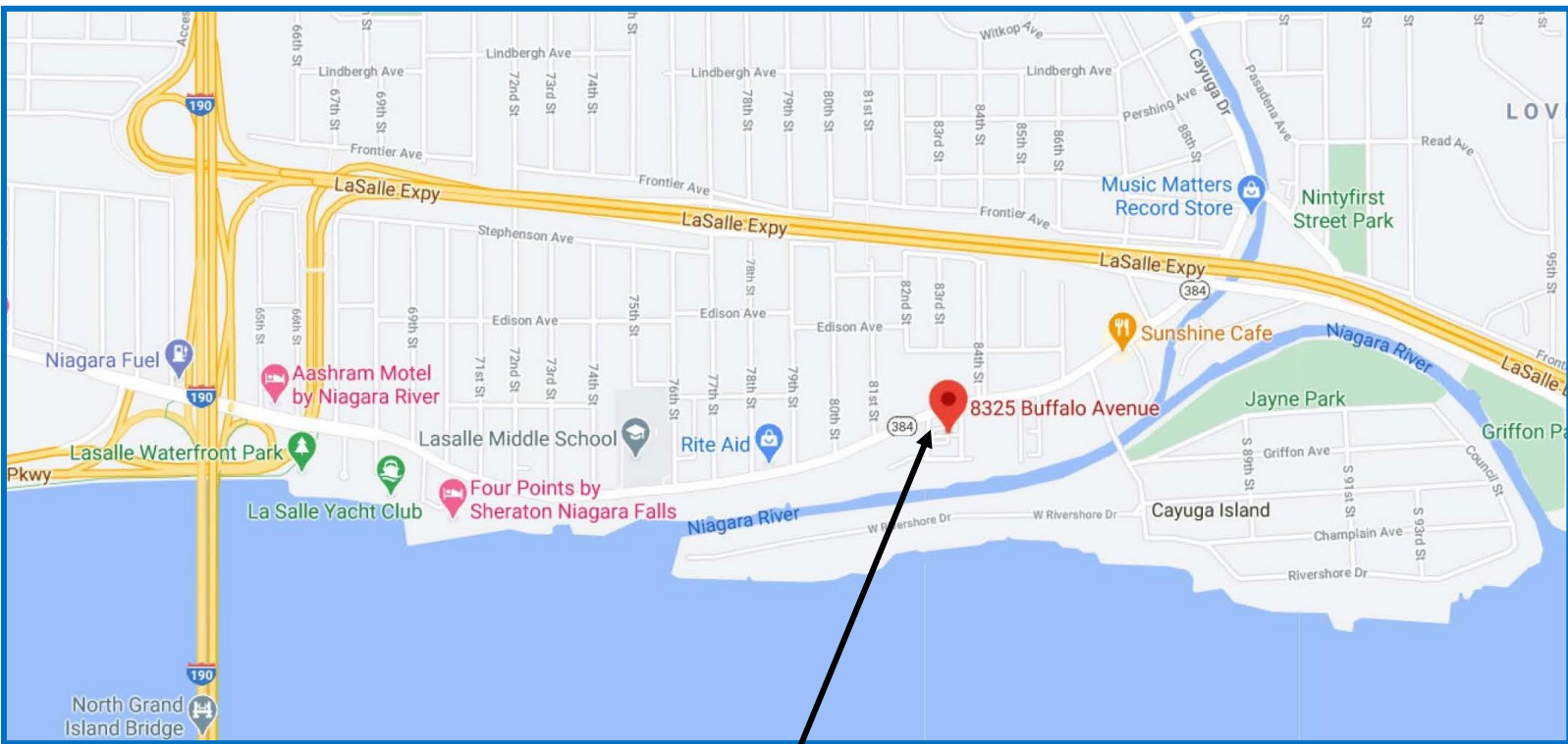


Proposed Financial Analysis

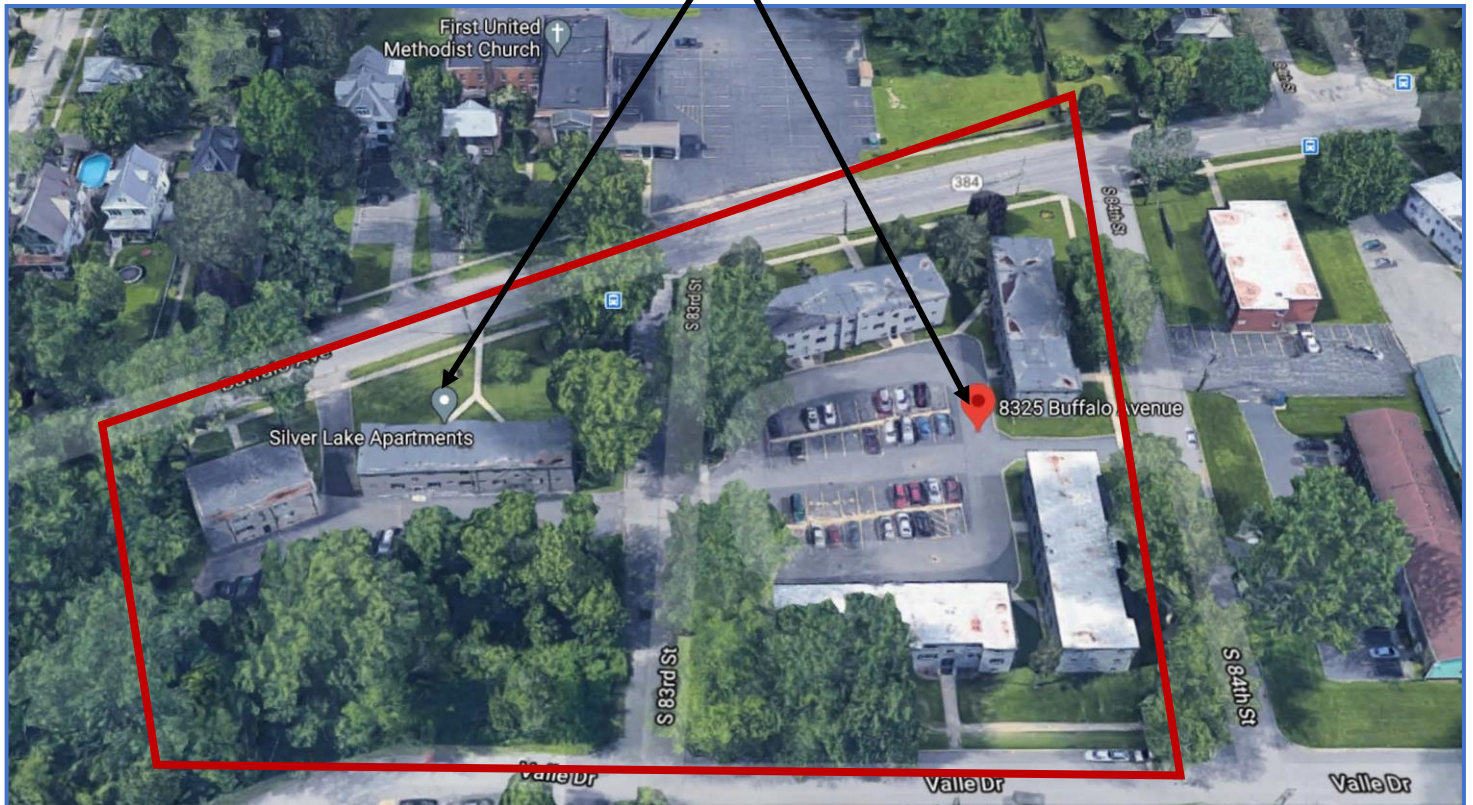
Asking Price: 4,325,000
Equity: 25% (\$1,200,000)
Debt: 75% LTV
1st Mortgage = \$3,244,000
Loan Term: 5 to 10 years
Est. Interest Rate: 7%
Amortization: 25-30 years
Projected ADS: \$259,000
Presumed NOI = \$363,000
DCR = 1.40



PROPERTY LOCATION



The Silver Lake Apartments 8235 & 8305 Buffalo Rd., Niagara Falls, New York



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FINANCIAL SUMMARY



UNIT STYLE	SQ. FT.	CURRENT ASKING RENTS!	ANNUAL RENT PER/UNIT	TOTAL UNITS	ANNUAL INCOME
2BEDROOM/1BATH	800	\$1050	12,600	40	\$504,000
1BEDROOM/1BATH	700	\$850	10,200	20	\$204,000
GPI				60	\$708,000

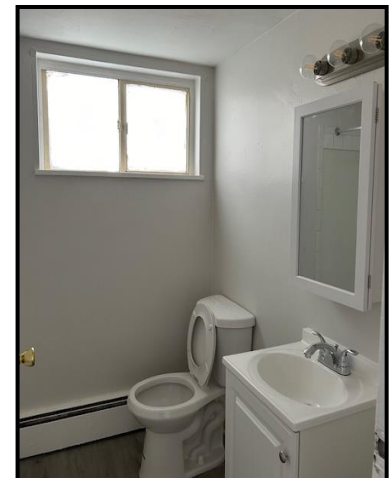
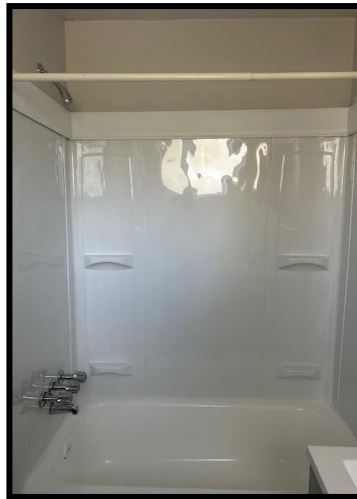
Silver Lake Apartments

Income and Expenses

Price: \$4,800,000

	2023	2024	2025	Projections 2026	proforma Yr.1
Units - 60					
Income					
Monthly Income				\$ 54,794.00	\$ 60,535.00
Annual Income				\$ 657,528.00	\$ 726,420.00
Vacancy 4%				\$ 26,301.12	\$ 29,056.80
Adjust. Income				\$ 631,226.88	\$ 697,363.20
Laundry, fees, pets				\$ 12,000.00	\$ 12,000.00
Effective Income	\$ 558,687.00	\$ 609,335.00	\$ 619,497.00	\$ 643,226.88	\$ 709,363.20
Expenses					
Taxes	\$ 45,313.00	\$ 45,313.00	\$ 57,527.00	\$ 57,527.00	\$ 57,527.00
Insurance	\$ 24,869.00	\$ 24,869.00	\$ 31,144.00	\$ 31,144.00	\$ 31,144.00
Gas	\$ 23,608.00	\$ 23,608.00	\$ 24,176.00	\$ 24,176.00	\$ 24,176.00
Electric	\$ 7,868.00	\$ 7,868.00	\$ 8,302.00	\$ 8,302.00	\$ 8,302.00
Water	\$ 37,169.00	\$ 37,169.00	\$ 33,291.00	\$ 33,291.00	\$ 33,291.00
Maintenance & unit turns -	\$ 12,012.00	\$ 12,012.00	\$ 11,948.00	\$ 11,948.00	\$ 11,948.00
Mgmt	\$ 17,481.00	\$ 17,481.00	\$ 18,222.00	\$ 18,222.00	\$ 18,222.00
Snow & Lawn	12,312.00	12,312.00	14,806.00	14,806.00	14,806.00
Office and admin	\$ 4,532.00	\$ 4,532.00	\$ 11,100.00	\$ 11,100.00	\$ 11,100.00
Legal	\$ 4,532.00	\$ 4,532.00	\$ 846.00	\$ 1,000.00	\$ 1,000.00
Reserves @ \$/250.00 / UNIT/	\$ -	\$ -	\$ -	\$ -	\$ 15,000.00
Trash	\$ 6,127.00	\$ 6,127.00	\$ 9,106.00	\$ 9,106.00	\$ 9,106.00
Payroll estimate	\$ 42,000.00	\$ 42,000.00	\$ 33,820.00	\$ 33,820.00	\$ 45,000.00
Pest	\$ 1,620.00	\$ 1,620.00	\$ 1,406.00	\$ 1,406.00	\$ 1,406.00
Accounting	\$ 1,200.00	\$ 1,200.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Total Exp	\$ 240,643.00	\$ 240,643.00	\$ 257,194.00	\$ 257,348.00	\$ 283,528.00
NOI	\$ 318,044.00	\$ 368,692.00	\$ 362,303.00	\$ 385,878.88	\$ 425,835.20
Expenses Ratio	43.07%	39.49%	41.52%	40.01%	39.97%

PHOTO GALLERY

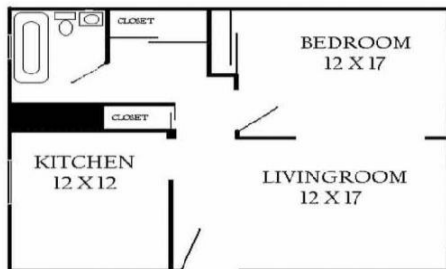


Statistics & Floor Plans

INVESTMENT		CONSTRUCTION	
AGE:	1962	FOUNDATION:	CONCRETE
TERMS:	DELIVERED DEBT FREE	FRAMING:	WOOD
TOTAL UNITS:	60	EXTERIOR:	MASONRY, STUCCO
OCCUPANCY:	98%	ROOFS:	FLAT
AVG. RENT PER UNIT:	\$912	PARKING:	SURFACE / OPEN
AVG. RENT PER SQ. FT:	\$1.04		
AVG. UNIT SIZE:	875 sq. ft.	POOL:	NONE
# OF BUILDINGS:	6	HVAC:	BOILERS / BASEBOARD
		BASEMENTS:	FULL
SITE		UTILITY/MECHANICALS	
MSA :	CITY OF NIAGARA FALLS LASALLE DISTRICT	UTILITIES:	METERED & SUB-METERED
COUNTY:	NIAGARA	WATER / SEWER / TRASH :	PROVIDED
SCHOOL DIST. :	NIAGARA FALLS	UTILTIY SERVICE:	GAS & ELECTRIC
TOTAL RENTABLE:	52,500 sq. ft.	LAUNDRY:	ON-SITE
COMBINED LOT SIZES:	96,024 sq. ft.	ELECTRICAL:	CIRCUIT BREAKERS
TOTAL BUILDING SIZE:	68000 sq. ft.	WATER TANKS:	COMMON /GAS
TENANT STORAGE:	YES		
EXECUTIVE SUMMARY			
OWNER:	SJI SILVER LAKE LLC	MANAGEMENT:	OWNER MANAGED
OFFICE:	OFF SITE	LEASES:	ANNUAL & MTM
PRIVATE FINANCING:	NONE	RENTAL ASSISTANCE:	10%
APPLIANCES:	STOVE & FRIG.	UNIT BREAKDOWN-	1 & 2 BEDROOMS
GARAGES:	NONE		

Silver lake:

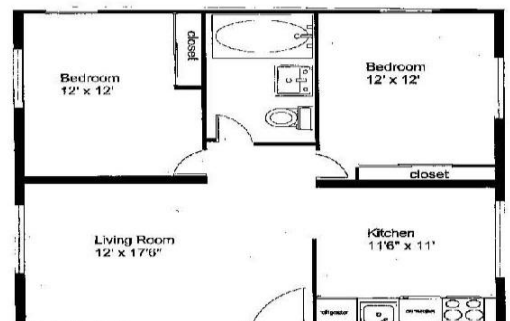
One bedroom (A)



One bedroom (B)



Two Bedroom





The Silver Lake Apartments



OFFERING MEMORANDUM

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