

425 N 21<sup>ST</sup> STREET, SUITE 302, CAMP HILL, PA 17011 | P: 717.731.1990

### 3 UNIT MULTI-FAMILY BUILDING

## FOR SALE



#### PROPERTY HIGHLIGHTS

- Excellent location adjacent to Lancaster General Hospital Downtown Campus
- Recently replaced furnace and recently installed PEX plumbing
- Value-add potential through modest renovations

#### INVESTMENT HIGHLIGHTS

- Increasing demand among young professionals for Downtown Lancaster apartments
- Supply constrained neighborhood suggesting consistent organic rent growth into the future
- Potential to lease to traveling nurses at Lancaster General Hospital on mid-term basis at premium rates

#### OFFERING SUMMARY

Sale Price	\$399,000
Rate Per Unit	\$133,000
Property Taxes	\$5,598.00
In-Place Cap Rate	6.58%
APN	336-71964-0-0000
Zoning	R-4-Residential High Density
Municipality	Lancaster City
County	Lancaster County

#### PROPERTY OVERVIEW

Presented by Landmark Commercial Realty, this well-located 3-unit property offers an outstanding investment opportunity in Downtown Lancaster, directly across from the Lancaster General Hospital Downtown Campus. The property spans 2,496 SF and features recent updates, including a new furnace and PEX plumbing in 2 of the 3 units.

With average rental rates of \$1,077 per month, the property consists of two 1-bedroom, 1-bathroom units and one 2-bedroom, 1-bathroom unit. This property will be a valuable addition to an existing multi-family portfolio, while its size and price point are also modest enough to appeal to first time investors and house hackers.

Set on a 0.07-acre lot along Park Ave, the property offers easy access to all the amenities Downtown Lancaster has to offer. Tenants will enjoy close proximity to shopping, dining, healthcare, and recreational options, including nearby parks and Clipper Magazine Stadium, home of the Lancaster Barnstormers. With strong rental demand and significant investment potential, this property represents a valuable addition to any real estate strategy.

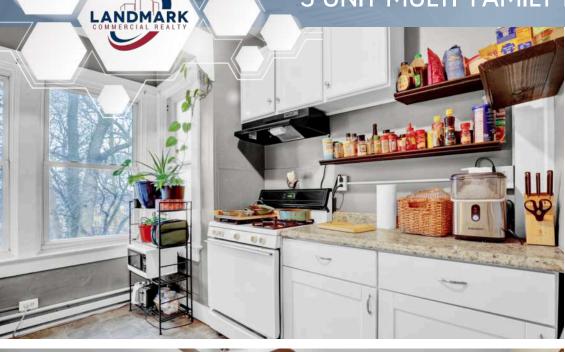
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#### PROPERTY DETAILS

Building Size	2,496 SF
Lot Size	0.07 Ac
Building Class	В
Property Type	Multi-Family
Number of Buildings	1
Tenancy	Multi
Number of Floors	3
Number of Units	3
Parking	Street
Year Built	1897

### BUILDING SPECIFICATIONS

Construction	Masonry
Roof Type	Rubber
Ceiling Height	9-10′
Power	220v
Lighting	Recessed
HVAC   Cooling	Forced Air Furnace   Gas



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## FOR SALE

PRO FORMA FINANCIAL ANALYSIS

	PRO FORMA FINA	ANCIAL ANALYSIS		
	CURF	RENT	PROJ	ECTED
COMPONENT	\$/MONTH	\$/YEAR	\$/MONTH	\$/YEAR
Unit 1	\$975	\$11,700	\$1,500	\$18,000
Unit 2	\$1,230	\$14,760	\$1,450	\$17,400
Unit 3	\$1,025	\$12,300	\$1,300	\$15,600
Total Income	\$3,230	\$38,760	\$4,250	\$51,000
Vacancy @5%		\$0		(\$2,550)
Effective Gross Income		\$38,760		\$48,450

	EXPENSES		
	ACTUAL T-12	PROJECTED	
COMPONENT	\$/YEAR	\$/MONTH	\$/YEAR
RE Taxes	(\$5,598)	X 1.05	(\$5,878)
Insurance	(\$2,110)	X 1.05	(\$2,216)
Water & Sewer	(\$1,188)	X 1.05	(\$1,247)
Trash	(\$936)	X 1.05	(\$983)
Heat	(\$1,467)	X 1.05	(\$1,540)
Common Area Electric	(\$440)	X 1.05	(\$462)
Maintenance, Repairs, Reserves	(\$760)	\$750/unit	(\$2,250)
Management	(\$0)	6% of EGI	(\$2,907)
TOTAL EXPENSES :	(\$12,499)		(\$17,483)
Expense Ratio:	32.25%		36.08%
NET OPERATING INCOME	\$26,261		\$30,967

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## FOR SALE

#### DEBT ASSUMPTIONS | PRICING GUIDANCE

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DEBT ASSUM	IPTIONS		PRICING GUII	DANCE	
LOAN TERMS	CURRENT	PROJECTED	COMPONENT	CURRENT	PROJECTED
Net Operating Income	\$26,261	\$30,967	Net Operating Income	\$26,261	\$30,967
Net Operating Income Per Month	\$2,188	\$2,581	Required Debt Service Coverage Ratio	1.20	1.20
Required Debt Service Coverage Ratio	1.20	1.20	Maximum Implied Monthly Mortgage Payments	\$1,824	\$2,150
Maximum Implied Monthly Mortgage Payments	\$1,824	\$2,150	Maximum Mortgage Amount	\$275,712	\$325,120
Interest Rate	7.00%	7.00%	Loan to Value Ratio	70%	70%
Amortization (years)	30	30	Implied Value As Is	\$393,874	N/A
Maximum Mortgage Amount	\$275,712	\$325,120	Implied Value as Complete	N/A	\$464,458
Loan to Value	70%	70%	Renovations (@ \$15k/Unit + \$25k developer profit)	N/A	(\$70,000)
Implied Value per Market Financing Requirements	\$393,874	\$464,458	Residual Value Before Renovations	N/A	\$394,458
Required Equity	\$118,162	\$139,337	Sale Price	\$399,000	\$399,000
(Exclusive of Closing Costs)	ų o, i o <u>r</u>	Ţ.O.7,007	Implied In-Place Cap Rate	6.58%	N/A
			Pro Forma Cap Rate	N/A	7.76%

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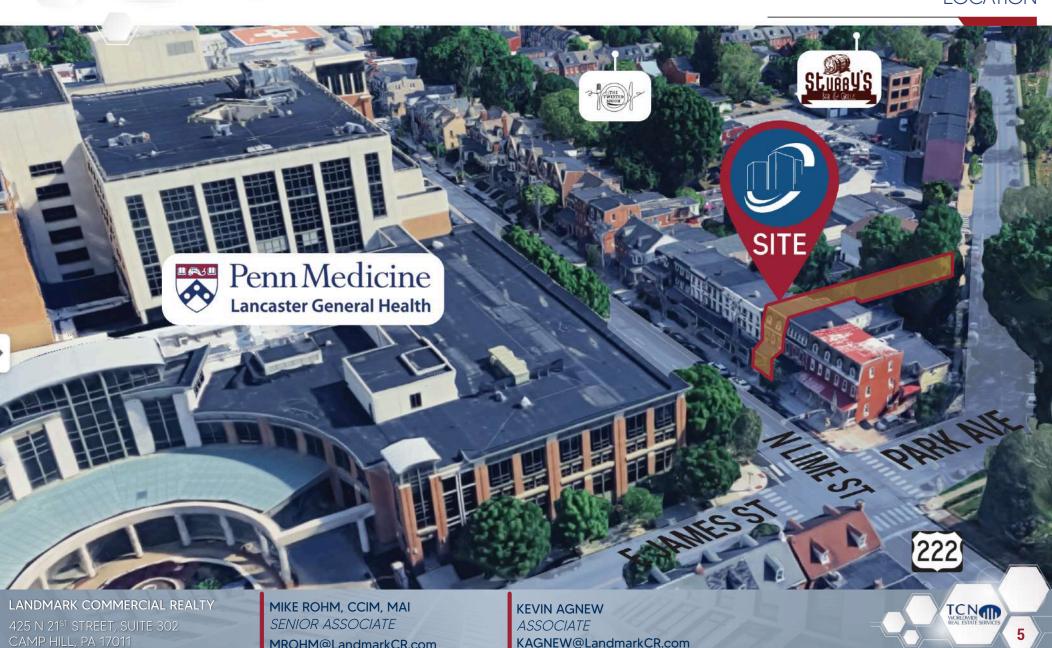


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# FOR SALE

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LOCATION



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## FOR SALE

**AREA** 





### 507 N LIME STREET · LANCASTER, PA 17602

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#### DEMOGRAPHICS

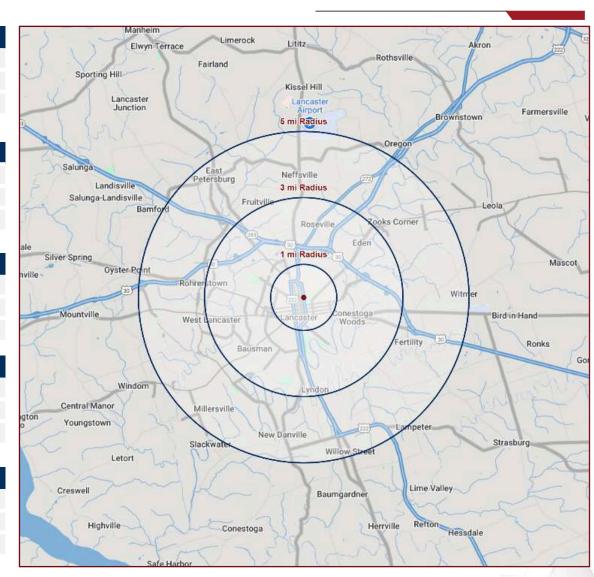
39,709
116,006
194,953

HOUSEHOLDS		
1 MILE	16,119	
2 MILE	45,652	
3 MILE	76,513	

AVERAGE HOUSEHOLD INCO	OME	
1 MILE	\$82,854	
2 MILE	\$102,844	
3 MILE	\$117,089	

TOTAL BUSINESSES		
1 MILE	1,980	
2 MILE	5,067	
3 MILE	7,835	

TOTAL EMPLOYEES (DAYTIM	ME POPULATION)	
1 MILE	23,209	
2 MILE	61,178	
3 MILE	95,297	



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#### **AREA OVERVIEW**

Located at the heart of Lancaster County, DOWNTOWN LANCASTER offers a dynamic blend of historic charm and modern convenience, making it an ideal place for both residents and investors. Known for its vibrant arts scene, historic architecture, and a wide array of dining and shopping options, Downtown Lancaster is a hub of activity and growth.

The area is home to a thriving business district, with a mix of boutique shops, local cafes, and renowned restaurants. Residents enjoy easy access to a variety of amenities, including the Lancaster Central Market - one of the oldest continuously operating farmers' markets in the country. The nearby Lancaster General Hospital Downtown Campus further enhances the area's appeal, drawing a steady flow of healthcare professionals and visitors.

For those seeking recreation, Downtown Lancaster offers green spaces, parks, and the nearby 2.5-acre Binns Park, perfect for outdoor activities. The arts and entertainment scene is alive with cultural attractions like the Fulton Theatre and galleries, as well as events held at the Clipper Magazine Stadium, home of the Lancaster Barnstormers.

With its central location, excellent walkability, and proximity to major highways, Downtown Lancaster continues to see consistent demand for both residential and commercial properties, making it a prime destination for investment.



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