First New Development in the Rapidly Emerging I-10 East / Loop 1604 Trade Area!





PUNTA VERDE PLAZA Retail Space and Land / Pad Sites Available Offered by: Kimberly S. Gatley Andrew J. Lyles

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Punta Verde Plaza 3

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Benefits

Property Highlights

Address	3065 E Loop 1604 & Green Rd. Converse, TX 78109
Location	SWC Loop 1604 & Green Rd.
Land	23 acres
Retail Phase 1	17,476 SF
Legal Description	CB 5088 P-29
Zoning	OCL
Bldg. Status	Retail - Completed Office - Planned
Retail Parking	117 Parking Spaces, 1:150 sf
Road Frontage	350 ft along Loop 1604
Utilities	All utilities delivered to site; regional detention pond and storm drain facilities installed. Water: East Central Gas & Fiber: Centric Gas Electricity: CPS Energy Sewer: San Antonio River Authority

Property Description

Punta Verde Plaza is a mixed-use development featuring a 17,476 sf retail center with pad site opportunities along Loop 1604 just south of the IH-10 Interchange. In addition, two small office buildings are planned to bring professional office space to the project.

Comments

- Elevated site along Loop 1604 with excellent visibility
- Accessible off Loop 1604 and Green Rd
- Conveniently located to serve booming residential communities in Converse and surrounding areas
- Direct ingress/egress from/to southbound Loop 1604; turnarounds serve northbound Loop 1604 traffic
- Two end-cap units with drive-thru
- Pad sites available along Loop 1604
- Bay size 22' x 70' with flexibility to accommodate larger space needs
- More than 16,000 homes in various stages of development within 5-mile radius (May 2022)
- In addition to retail building, professional office space is also planned in Phase 1
- Additional 11.67 ac available for big box retail or multi-family development

Availability & Rates

Retail Leasing	
SF Available	Total Available 1,400 - 8,400 Shell Space
Bay Dimensions / Sizes	One End Cap with Drive Thru (25' x 70') Inline spaces from 1,400 SF (20' x 70')
Lease Price	\$28.00 - \$32.00 NNN
Triple Net	Estimated \$10.00
Finishout	\$25.00 PSF
First Month's Rental	Due upon execution of lease document by Tenant
Term	Five (5) years to ten (10)
Deposit	Equal to one (1) month's Base Rental
Financial Information	Required prior to submission of lease document by Landlord
Disclosure	A copy of the attached Real Estate Agency Disclosure Form should be signed by the appropriate individual and one (1) copy should be returned to Landlord's leasing representative
Office Leasing	\$28.00 NNN
<u>Land Available</u> Pad Sites 11.67 Ac. Tract	\$16.50 PSF \$14.00 PSF

Actual Base Rental under any proposed lease is a function of the relationship of expense and income characteristics, the credit worthiness of tenant, condition of space leased, term of lease and other factors deemed important by the Landlord.

This Quote Sheet does not constitute an offer. Neither this document nor any oral discussions between the parties is intended to be a legally binding agreement, but merely expresses terms and conditions upon which the Landlord may be willing to enter into an agreement. This Quote Sheet is subject to modification, prior leasing or withdrawal without notice and neither party hereto shall be bound until definitive written agreements are executed by and delivered to all parties to the transaction. The information provided herein is deemed reliable, however, no warranties or representations as to the accuracy are intended, whether expressed or implied.

Lease Contacts



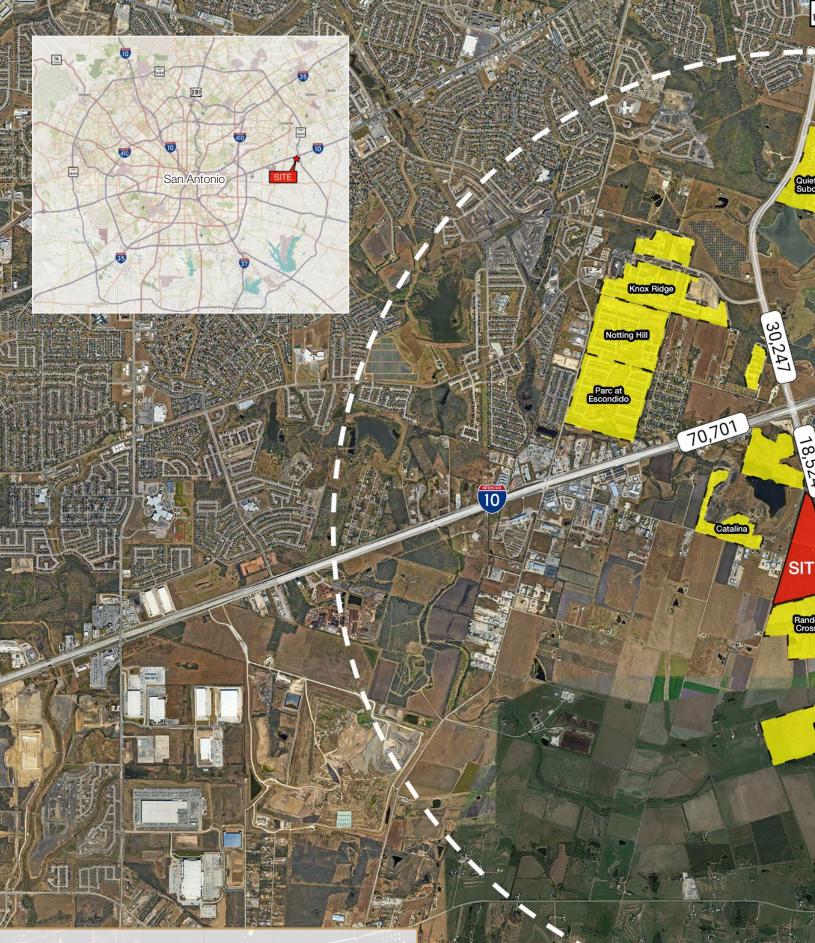
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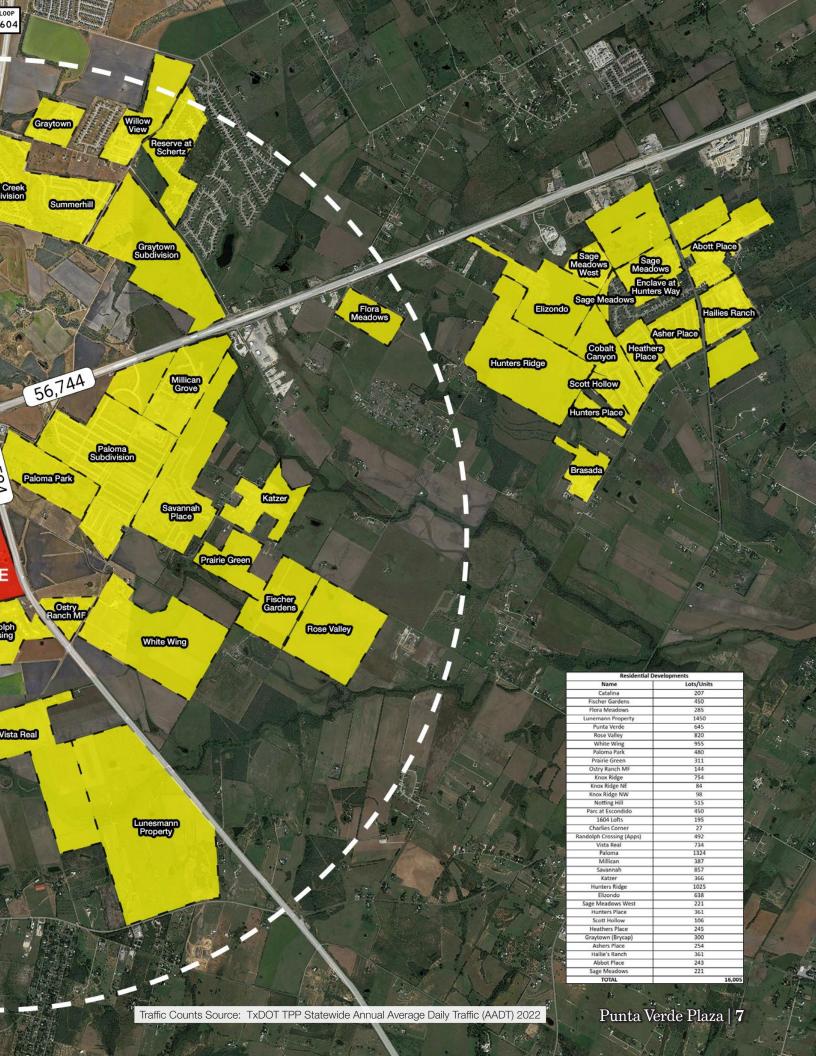
Kimberly S. Gatley Senior Vice President 210 524 1320

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Area Residential Developments



Growing Residential Developments

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QUIET CREEK

ARCADIAN

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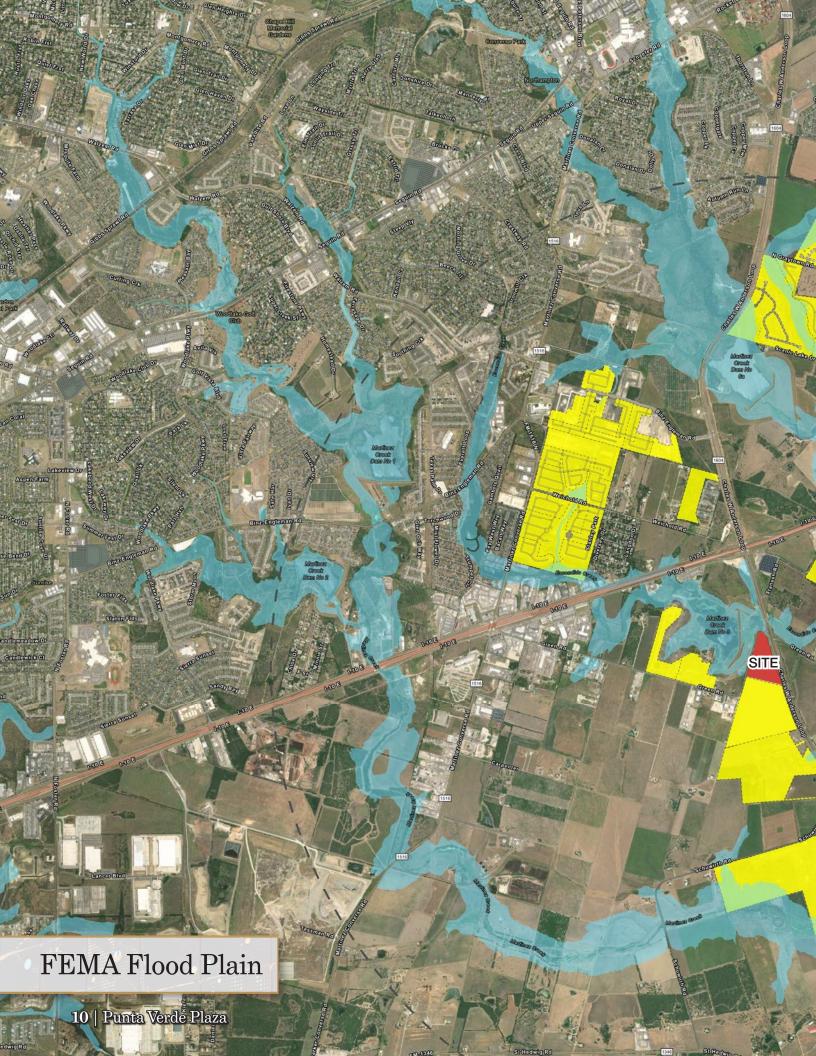
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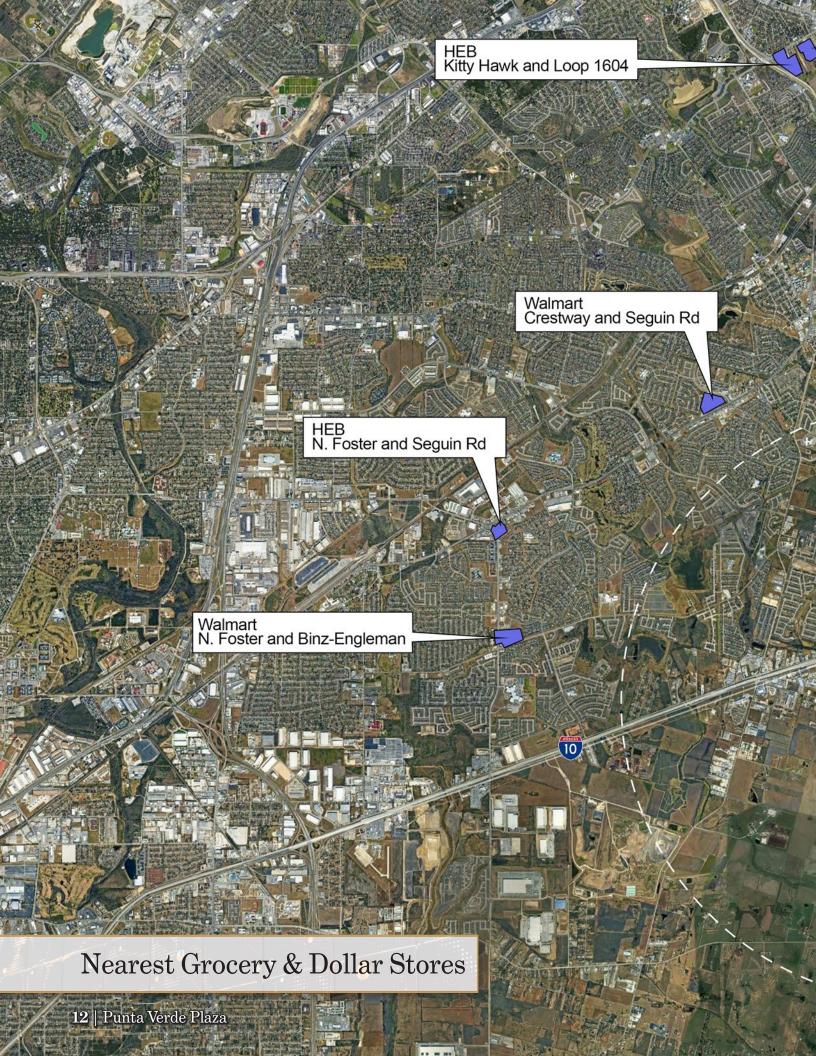
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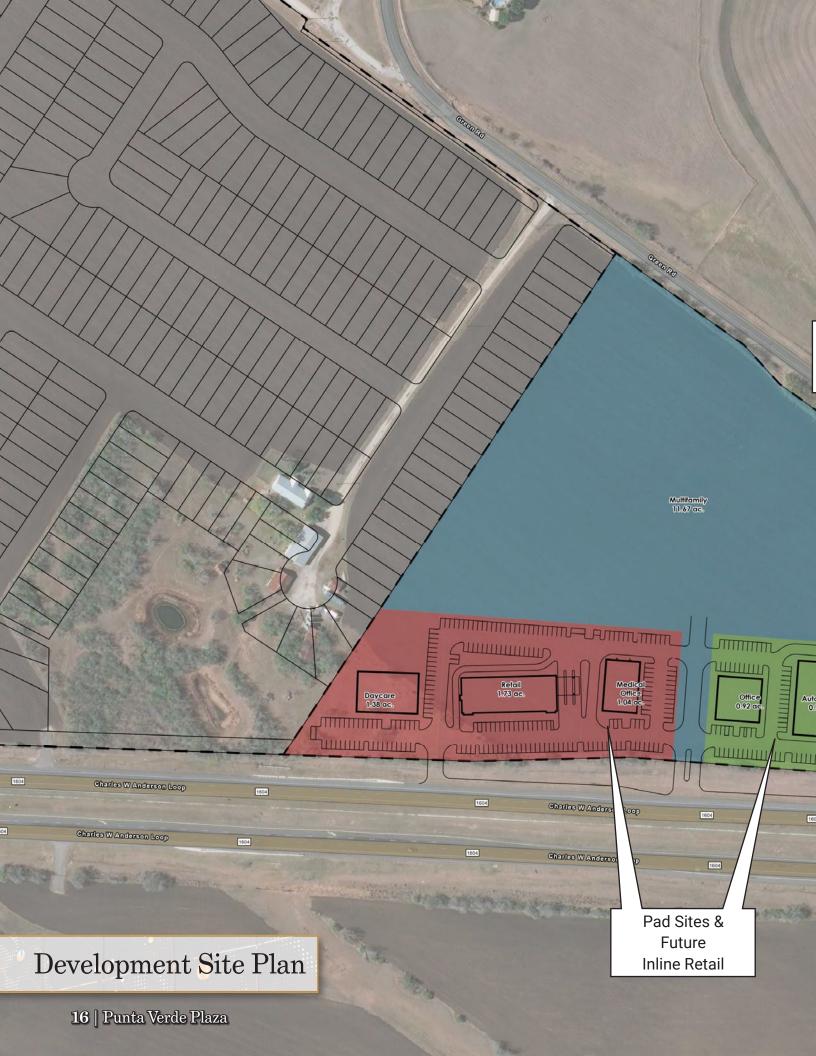
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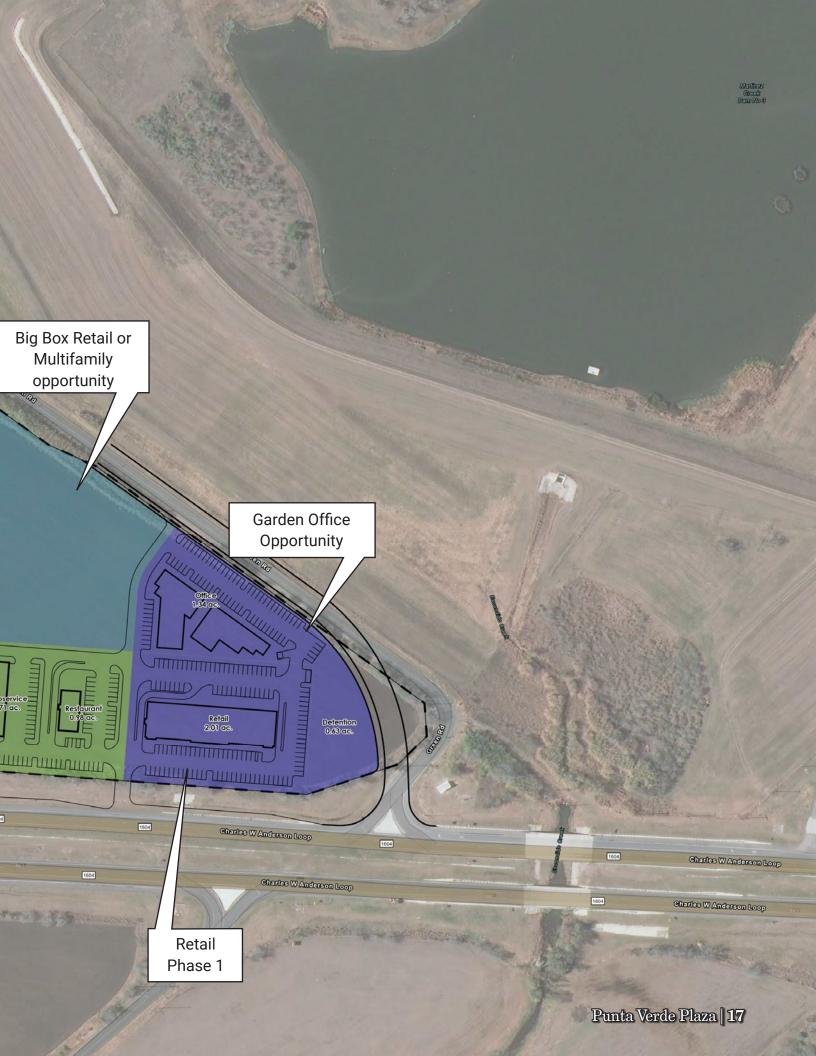




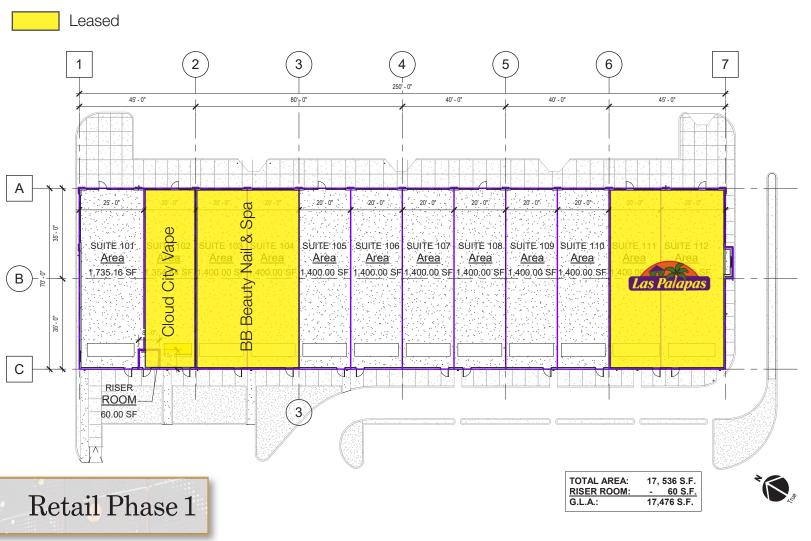




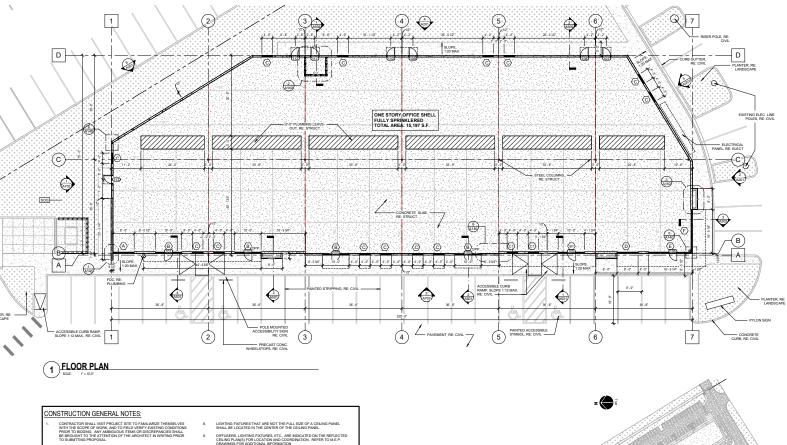










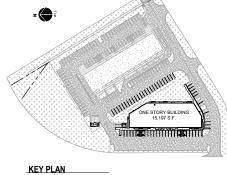


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- S FOR AD MASONRY MEETS EXISTING OR NEW DISSIMILAR IDE CAULK/SEALANT JOINT(S).

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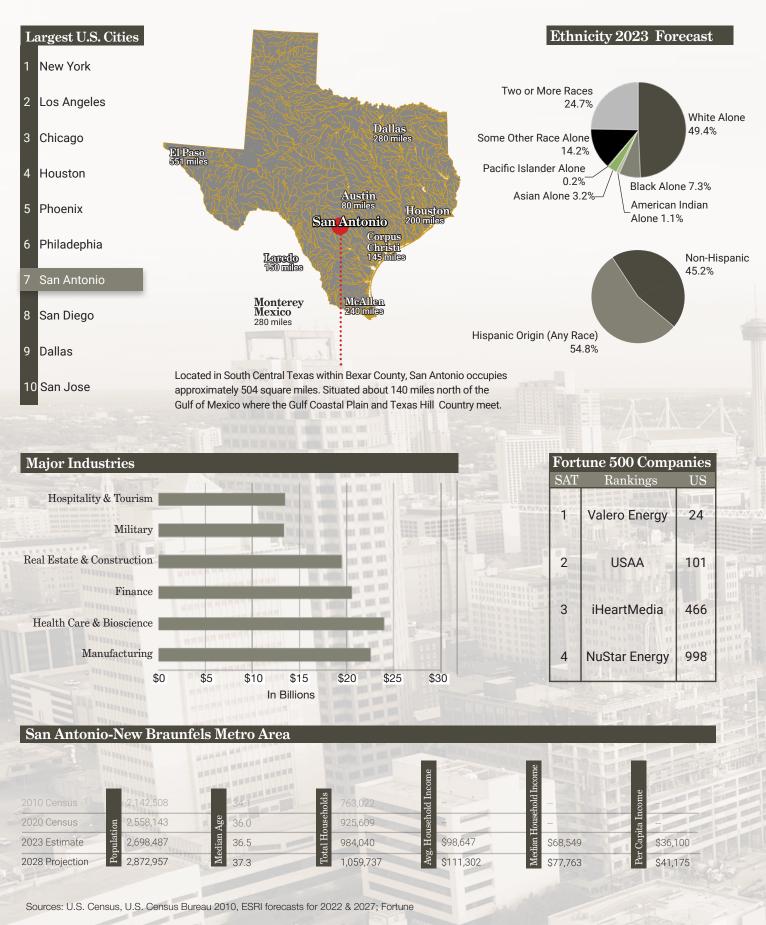
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Garden Office - Coming Soon



San Antonio Market Overview



Demographics: 3-Mile

Summary		Census 20		Census 20		2023		2
Population		9,9		16,4		25,86		30
Households		3,0		5,1	172	8,30		10
Families		2,4			-	6,413		7
Average Household Size		3.	29	3	.18	3.1		
Owner Occupied Housing Units		2,3			-	7,29		9
Renter Occupied Housing Units			17		-	1,01		1
Median Age		29	.5		-	33.9	9	
Trends: 2023-2028 Annual Ra	te		Area			State		Nat
Population			3.49%			0.97%		0
Households			3.91%			1.15%		0
Families			3.74%			1.16%		0
Owner HHs			4.34%			1.38%		0
Median Household Income			2.52%			2.56%		2
						2023		:
Households by Income				N	umber	Percent	Number	Pe
<\$15,000					241	2.9%	253	
\$15,000 - \$24,999					371	4.5%	293	
\$25,000 - \$34,999					462	5.6%	380	
\$35,000 - \$49,999					874	10.5%	808	
\$50,000 - \$74,999					1,806	21.7%	2,138	2
\$75,000 - \$99,999					1,370	16.5%	1,610	1
\$100,000 - \$149,999					2,089	25.2%	2,874	2
\$150,000 - \$199,999					572	6.9%	932	
\$200,000+					519	6.2%	775	
Median Household Income				\$8	30,721		\$91,430	
Average Household Income)1,338		\$116,197	
Per Capita Income					32,462		\$37,846	
		Cer	nsus 2010		, -	2023	1- /	
Population by Age		Number	Percent	N	umber	Percent	Number	Pe
0 - 4		900	9.1%		1,985	7.7%	2,396	
5 - 9		956	9.6%		2,043	7.9%	2,420	
10 - 14		965	9.7%		1,967	7.6%	2,402	
15 - 19		860	8.7%		1,736	6.7%	1,989	
20 - 24		568	5.7%		1,565	6.1%	1,672	
25 - 34		1,641	16.5%		4,076	15.8%	5,226	1
35 - 44		1,487	15.0%		4,030	15.6%	4,707	1
45 - 54		1,311	13.2%		3,005	11.6%	3,465	1
55 - 64		770	7.8%		2,717	10.5%	2,853	-
65 - 74		296	3.0%		1,890	7.3%	2,285	
75 - 84		141	1.4%		687	2.7%	1,055	
85+		34	0.3%		160	0.6%	236	
85+	Co	nsus 2010		sus 2020	100	2023	230	2
Race and Ethnicity	Number	Percent	Number		Number		Number	
-	5,243			Percent				Pe 3
White Alone	,	52.8%	6,024	36.6%	10,008		11,368	
Black Alone	2,555	25.7%	4,053	24.6%	5,901	22.8%	7,149	2
American Indian Alone	86	0.9%	198	1.2%	319		397	
Asian Alone	211	2.1%	426	2.6%	729	2.8%	948	
Pacific Islander Alone	38	0.4%	55	0.3%	73		87	(
Lama ()that Daga Alana	1,266	12.8%	2,283	13.9%	3,488		4,306	1
Some Other Race Alone	530	5.3%	3,430	20.8%	5,343	20.7%	6,452	2
Two or More Races	000							

Demographics: 5-Mile

Summary		Census 201		Census 20		2023		
Population		65,46		88,6		106,090		1
Households		21,13		28,9	61	34,836		
Families		16,60			-	26,402		
Average Household Size		3.0		3.	05	3.04		
Owner Occupied Housing Units		15,04			-	27,674		
Renter Occupied Housing Units		6,0			-	7,162		
Median Age		30			-	33.7	7	
Trends: 2023-2028 Annual Ra	te		Area			State		Na
Population			1.68%			0.97%		
Households			1.97%			1.15%		
Families			1.87%			1.16%		
Owner HHs			2.33%			1.38%		
Median Household Income			2.35%			2.56%		
						2023		
Households by Income				Nu	ımber	Percent	Number	I
<\$15,000					1,477	4.2%	1,408	
\$15,000 - \$24,999					1,865	5.4%	1,515	
\$25,000 - \$34,999					2,352	6.8%	1,982	
\$35,000 - \$49,999					4,132	11.9%	3,752	
\$50,000 - \$74,999					7,696	22.1%	8,050	
\$75,000 - \$99,999					5,388	15.5%	5,939	
\$100,000 - \$149,999					7,364	21.1%	9,316	
\$150,000 - \$199,999					2,547	7.3%	3,737	
\$200,000+					2,015	5.8%	2,699	
Median Household Income				\$7	4,506		\$83,699	
Average Household Income					6,105		\$110,007	
Per Capita Income					1,552		\$36,632	
		Cen	sus 2010	+-	_,	2023	+/	
Population by Age		Number	Percent	Nu	ımber	Percent	Number	
0 - 4		5,569	8.5%		7,952	7.5%	8,862	
5 - 9		5,756	8.8%		8,230	7.8%	8,910	
10 - 14		5,941	9.1%		7,965	7.5%	8,994	
15 - 19		5,580	8.5%		7,149	6.7%	7,581	
20 - 24		4,191	6.4%		6,683	6.3%	6,543	
25 - 34		9,823	15.0%		7,275	16.3%	19,257	
35 - 44		9,333	14.3%		5,576	14.7%	17,737	
45 - 54		9,005	13.8%		2,100	11.4%	12,758	
55 - 64		6,069	9.3%		1,435	10.8%	10,769	
65 - 74		2,624	4.0%		8,101	7.6%	8,866	
75 - 84		•	1.8%			2.8%		
		1,167 403			2,973	0.6%	4,132	
85+	Con		0.6%	isus 2020	651		898	
Dees and Ethnisity		nsus 2010			Number	2023	Numero	
Race and Ethnicity	Number	Percent	Number	Percent	Number		Number	F
White Alone	34,789	53.1%	31,554	35.6%	38,027	35.8%	38,919	
Black Alone	17,425	26.6%	21,530	24.3%	25,320	23.9%	28,523	
American Indian Alone	548	0.8%	1,037	1.2%	1,258		1,433	
Asian Alone	1,637	2.5%	2,571	2.9%	3,277	3.1%	3,875	
Pacific Islander Alone	198	0.3%	334	0.4%	368		405	
Some Other Race Alone	7,728	11.8%	12,675	14.3%	15,208		17,206	
Two or More Races	3,139	4.8%	18,907	21.3%	22,632	21.3%	24,946	
Hispanic Origin (Any Race)	27,991	42.8%	41,516	46.9%	49,758	46.9%	54,091	

Demographics: 10-Mile

Summary		Census 20		Census 20		2023		2
Population		348,4		414,9		443,162		461,
Households		124,9		148,4	421	159,476	5	167
Families		88,0	21		-	109,106	5	114
Average Household Size		2.	.74	2	.75	2.74	ŀ	
Owner Occupied Housing Units		79,9	43		-	103,014	ŀ	110
Renter Occupied Housing Units		45,0	30		-	56,462	2	56
Median Age		34	4.1		-	35.8	3	
Trends: 2023-2028 Annual Rat	te		Area			State		Nati
Population			0.82%			0.97%		0.
Households			1.03%			1.15%		0.
Families			0.99%			1.16%		0.
Owner HHs			1.50%			1.38%		0.
Median Household Income			2.52%			2.56%		2.
						2023		2
Households by Income				N	umber	Percent	Number	Pe
<\$15,000				1	2,893	8.1%	12,393	
\$15,000 - \$24,999					2,619	7.9%	10,687	(
\$25,000 - \$34,999					.3,906	8.7%	12,388	
\$35,000 - \$49,999					20,336	12.8%	18,949	1
\$50,000 - \$74,999					2,204	20.2%	32,872	19
\$75,000 - \$99,999					2,204	13.0%	22,825	13
\$100,000 - \$149,999					27,821	17.4%	33,205	19
\$150,000 - \$199,999					.0,589	6.6%	14,462	1.
\$200,000+					8,372	5.2%	10,071	
\$200,0001					0,372	5.270	10,071	
Median Household Income				\$6	3,088		\$71,452	
Average Household Income					, 87,689		\$98,907	
Per Capita Income					,708		\$36,119	
		Ce	nsus 2010	1 -	,	2023	1	
Population by Age		Number	Percent	N	umber	Percent	Number	Pe
0 - 4		26,541	7.6%		0,121	6.8%	31,954	
5 - 9		26,850	7.7%		1,450	7.1%	32,296	
10 - 14		26,956	7.7%		1,104	7.0%	33,025	
15 - 19		26,357	7.6%		9,196	6.6%	29,809	(
20 - 24		23,401	6.7%		9,155	6.6%	28,757	(
25 - 34		48,540	13.9%		5,660	14.8%	67,573	14
35 - 44		46,812	13.4%		60,663	13.7%	65,857	14
45 - 54		48,231	13.4%		i0,545	11.4%	51,895	1
55 - 64		36,608	10.5%		50,227	11.3%	47,014	1
65 - 74		20,896	6.0%		9,632	8.9%	41,739	9
75 - 84		12,370	3.6%		9,055	4.3%	23,947	
85+	-	4,856	1.4%		6,354	1.4%	7,720	:
		nsus 2010		sus 2020		2023		_ 2
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent	Number	Per
White Alone	223,294	64.1%	181,621	43.8%	188,725	42.6%	184,792	4(
Black Alone	63,412	18.2%	71,412	17.2%	77,274	17.4%	84,300	18
American Indian Alone	2,743	0.8%	4,681	1.1%	5,088	1.1%	5,604	1
Asian Alone	8,176	2.3%	11,771	2.8%	13,422	3.0%	15,265	3
Pacific Islander Alone	818	0.2%	1,259	0.3%	1,321	0.3%	1,436	(
Some Other Race Alone	35,633	10.2%	55,483	13.4%	60,815	13.7%	66,847	14
Two or More Races	14,342	4.1%	88,738	21.4%	96,517	21.8%	103,340	22
Hispanic Origin (Any Race)	141,904	40.7%	192,779	46.5%	210,126	47.4%	221,329	47



Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH -INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
 - Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price:
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

REOC General Partner, LLC Licensed Broker/Broker Firm Name or Primary Assumed Business Name	493853 License No.	<u>bharris@reocsanantonio.com</u> Email	<u>(210) 524-4000</u> Phone
Brian Dale Harris	405243	bharris@reocsanantonio.com	<u>(210) 524-4000</u>
Designated Broker of Firm	License No.	Email	Phone
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Andrew J. Lyles	720555	<u>alyles@reocsanantonio.com</u>	<u>(210) 524-4000</u>
Sales Agent/Associate's Name	License No.	Email	Phone

Buyer/Tenant/Seller/Landlord Initials

Regulated by the Texas Real Estate Commission TAR 2501 Information available at www.trec.texas.gov IABS 1-0

Date



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- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

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AS AGENT FOR BOTH -INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each* party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
 - Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price:
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

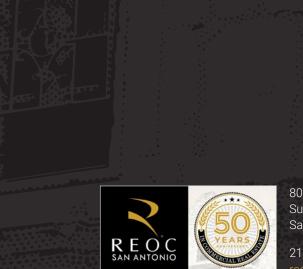
LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Buyer/Tenant/Seller/Landlord Initials

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