# Three on 18th

216 NE 18th Avenue, Pompano Beach FL 33060

OFFERING MEMORANDUM

Prepared By:

Sophia Willets

GRACE CRE Principal | Associate Broker (480) 375-0227 sophia@gracecre.com Lic: BR648866000



# Three on 18th

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Exclusively Marketed by:



Sophia Willets GRACE CRE Principal | Associate Broker (480) 375-0227 sophia@gracecre.com Lic: BR648866000



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06 Demographics Demographics Demographic Charts

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The information contained in this offering memorandum has been obtained from sources we believe reliable; however, Grace CRE has not verified, and will not verify, any of the information contained herein, nor has Grace CRE conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Prospective buyers shall be responsible for their costs and expenses of investigating the subject property. Prospective buyers should consult their own legal counsel and other professional third party experts to confirm their own due diligence in their analysis of whether or not this investment is suitable for the information set forth herein. Prospective buyers regarding the accuracy or completeness of the information regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the rospective purchaser. conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Prospective buyers shall be responsible for their costs and expenses of investigating the subject property. Prospective buyers should consult their own legal counsel and other professional third party experts to confirm their own due diligence in their analysis of whether or not this investment is suitable for the prospective buyers should consult their own due diligence in their analysis of whether or not this investment is suitable for the prospective purchaser.

PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONTACT THE LISTING AGENT FOR MORE DETAILS



#### Executive Summary

DN100

T T T R F

Investment Summary Unit Mix Summary Location Summary

#### OFFERING SUMMARY

ADDRESS	216 NE 18th Avenue Pompano Beach FL 33060
COUNTY	Broward
BUILDING SF	1,816 SF
LAND SF	6,875 SF
NUMBER OF UNITS	3
YEAR BUILT	1957
OWNERSHIP TYPE	Fee Simple

#### FINANCIAL SUMMARY

PRICE	\$945,000
PRICE PSF	\$520.37
PRICE PER UNIT	\$315,000
OCCUPANCY	95.00 %
NOI (CURRENT)	\$36,715
NOI (Pro Forma)	\$44,920
CAP RATE (CURRENT)	3.89 %
CAP RATE (Pro Forma)	4.75 %
CASH ON CASH (CURRENT)	-12.14 %
CASH ON CASH (Pro Forma)	-8.67 %
GRM (CURRENT)	14.09
GRM (Pro Forma)	12.30

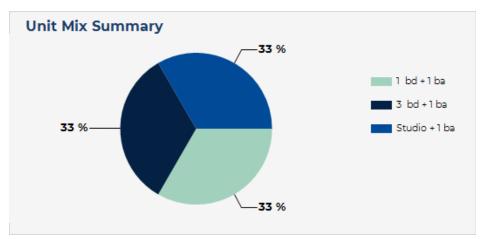
#### PROPOSED FINANCING

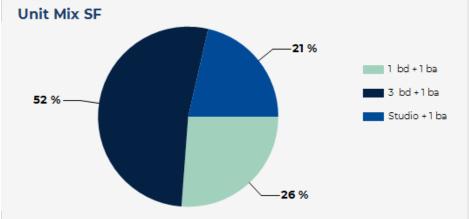
LOAN TYPE	Amortized
DOWN PAYMENT	\$236,250
LOAN AMOUNT	\$708,750
INTEREST RATE	8.50 %
LOAN TERMS	30
ANNUAL DEBT SERVICE	\$65,397
LOAN TO VALUE	75 %
AMORTIZATION PERIOD	30 Years

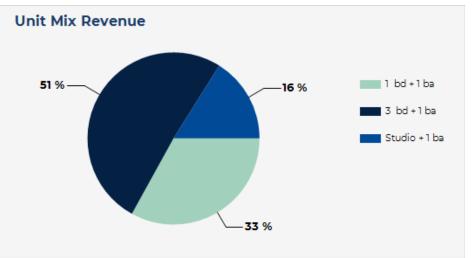
DEMOGRAPHICS	1 MILE	3 MILE	5 MILE
2023 Population	15,822	108,411	246,472
2023 Median HH Income	\$59,546	\$63,121	\$61,856
2023 Average HH Income	\$93,681	\$100,673	\$98,097



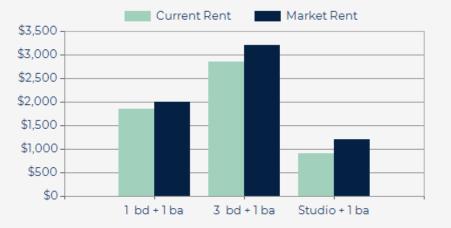
				Actual			Market	
Unit Mix	# Units	Square Feet	Current Rent	Rent PSF	Monthly Income	Market Rent	Market Rent PSF	Market Income
1 bd + 1 ba	1	550	\$1,850	\$3.36	\$1,850	\$2,000	\$3.64	\$2,000
3 bd + 1 ba	1	1,100	\$2,850	\$2.59	\$2,850	\$3,200	\$2.91	\$3,200
Studio + 1 ba	1	450	\$900	\$2.00	\$900	\$1,200	\$2.67	\$1,200
Totals/Averages	3	700	\$1,867	\$2.65	\$5,600	\$2,133	\$3.07	\$6,400

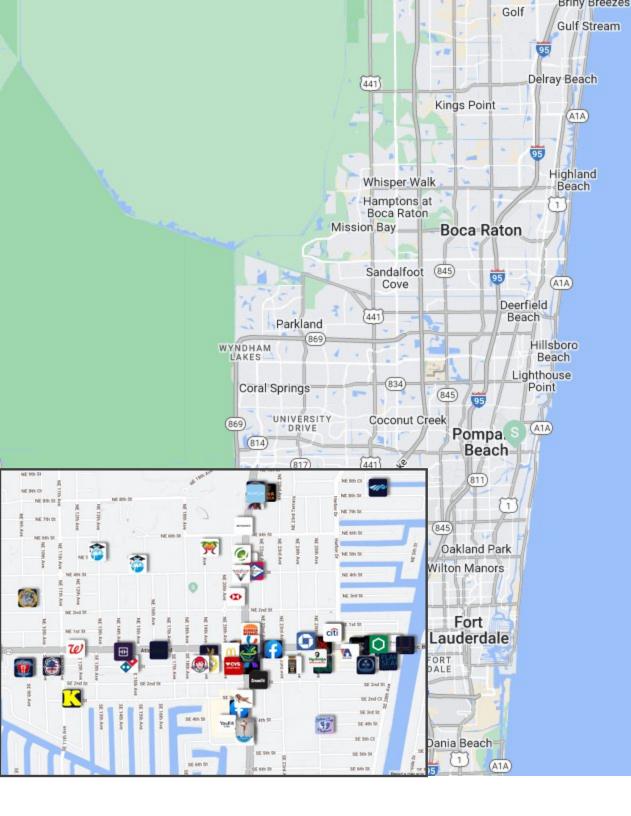






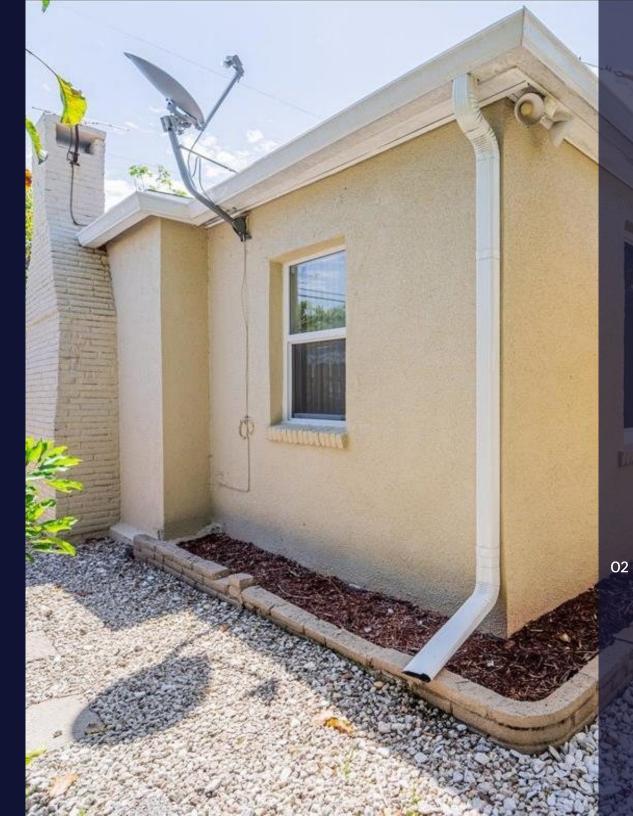






Report a map error Location Summary | Three on 18th

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#### Property Description

ON18TF

L R L

Property Features Aerial Map Property Images

#### **PROPERTY FEATURES**

NUMBER OF UNITS	3
BUILDING SF	1,816
LAND SF	6,875
YEAR BUILT	1957
# OF PARCELS	1
ZONING TYPE	Multifamily 2-9 Units
TOPOGRAPHY	level
NUMBER OF STORIES	1
NUMBER OF BUILDINGS	1
NUMBER OF PARKING SPACES	4
WASHER/DRYER	on site

#### MECHANICAL

HVAC

window

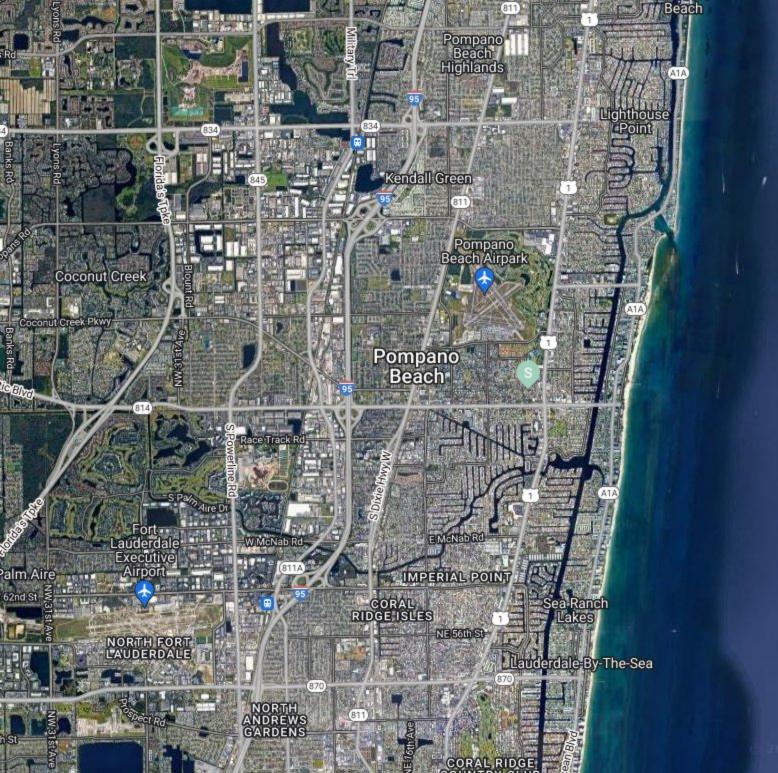
#### UTILITIES

WATER	owner	
TRASH	owner	
ELECTRIC	owner	

#### CONSTRUCTION

FOUNDATION	slab
FRAMING	wood
EXTERIOR	stucco
PARKING SURFACE	asphalt
ROOF	Comp
STYLE	garden
LANDSCAPING	grass





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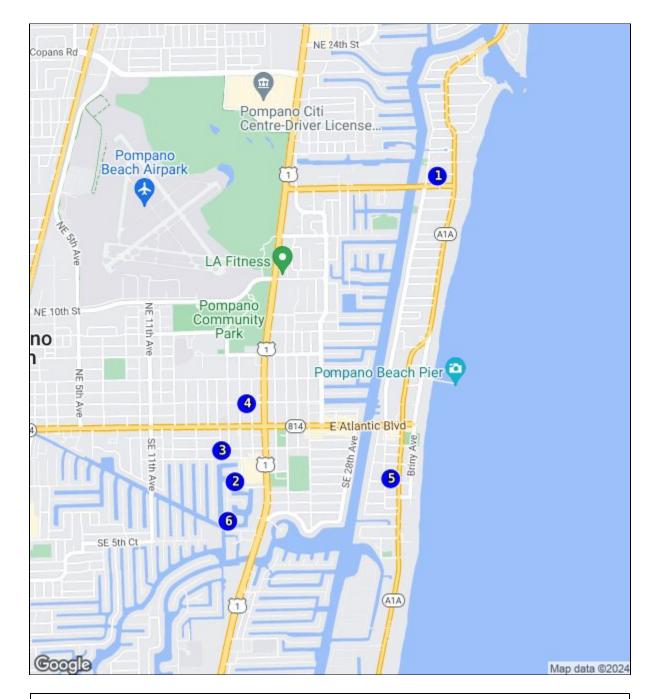












Legend
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1. 3228 NE 15th Street, Pompano Beach, FL 33062(AX-11419386)

2. 1851 SE 5th Court, Pompano Beach, FL 33060(AX-11369493)

**3.** 1700 SE 2nd Street #1-2, Pompano Beach, FL 33060(FX-10395485)

**4.** 39 NE 20th Avenue, Pompano Beach, FL 33060(FX-10411059)

**5.** 3311 SE 6th Street, Pompano Beach, FL 33062(RX-10917313)

6. 1810 SE 7th Street, Pompano Beach, FL 33060(FX-10400150)

Residential Income Customer Rep		15th Street, Pompano Beach, FL 33062 (United			Price: \$840,000
		MLS#: AX-11419386 Go Active Date: Area: 3113 Address: 3228 NE 15th Street, Pompano Beach, City: Pompano Beach County: Broward Street Dir: NE Legal: POMPANO BY THE SEA RESUB 2-27 B I	FL 33062 Parc	ed Area: NBEA cel ID: 484330020	Orig LP: <b>\$840,000</b> Zoning: RM-20 490
		Subdivision: POMPANO BY THE SEA RESUB Development: POMPANO BY THE SEA R Lot Size: 5606 Pool: No Waterfront: No Virtual Tour: Click to View Virtual Tour	Carpor Garage Lot SqI Pool Si Waterfr	t Spaces: e Spaces: Ft: ize (W x L): rontage: nensions: 5606	REO: No HOPA: No Hopa
Type: Duplex # Stories: 1 Unit 1 Info: Unit 2 Info: Unit 3 Info: Unit 4 Info:	Total # of Units: 2 Unit 1 Lease Ends: Unit 2 Lease Ends: Unit 3 Lease Ends: Unit 4 Lease Ends:	Year Built: 1963 Property Condition SqFt - Living: 1,383 SqFt - Total: 1,383 SqFt Source:			
Annual Total Expense: Gross Oper Income:			Short Sale: No Short Sale Adde	endum:	
Application Fee: HOA: None HOA/POA/COA (Monthly): Dir: GPS, WAZE, GOOGLE MAPS		Tax Year: 2022 Taxes: 9,199 Special Assessment:	Separate Ele Separate Wt	ec Meters:	
LD: 07/14/2023 Terms:Conventional Days On Market: 3 Sold Price: \$840,000	Sold Price S Terms of Sal	Sqft: \$607.38 Ile: Conventional	Sold Date:	09/29/2023	
Public Remarks: Three ultra charmir fully furnished, separate laundry room Sophia J. Willets Grace CRE 200 E Las Olas Blvd, 14th Floor Fort Lauderdale, FL 33301 954-799-5192 sophia@gracecre.com http://www.LondonFoster.com License #: 3595388		hens, furnished and appointed. Great investment o y room.	opportunity!! AIRB	3NB, 1 block West	of the ocean. 2 units

Residential Income Customer Report	1851 SE 5th Court, Pompano Beach, FL MLS#: AX-11369493 G	o Active Date:	Closed	st Price: \$899,000
	Area: 3341 Address: 1851 SE 5th C	ourt, Pompano Beach, FL	Geo Area: NDIX	Orig LP: \$999,000 Zoning: RD-1
	33060 City: Pompano Beach		Parcel ID: 494306310620	-
	County: Broward Street Dir: SE		10100010020	
	Legal: CYPRESS COVE Subdivision: CYPRESS Development: Lot Size: Pool: Yes Waterfront: Yes	COVE Carport Garage S Lot SqFt Pool Siz	Spaces:	REO: No HOPA: No Hopa
	Virtual Tour: Click to Vie		-	
Type: Duplex # Stories: 1 Unit 1 Info: Bedrooms: 2; Full Bath: 2; Half Bath: ( Unit 2 Info: Bedrooms: 1; Full Bath: 1; Half Bath: ( Unit 3 Info: Unit 4 Info:		Total # of Units: Unit 1 Lease Ends: Unit 2 Lease Ends: Unit 3 Lease Ends: Unit 4 Lease Ends:	SqFt - Livir SqFt - Tota SqFt Sourc	ondition: Resale ng: 2,000 I: 2,000
Annual Total Expense: Gross Oper Income:	Source of Expenses: Annual Net Oper Inc:	Short Sale: No Short Sale Ad		
Application Fee: HOA: None HOA/POA/COA (Monthly): Dir:	Tax Year: 2022 Taxes: 10,937 Special Assessment:	Separate I	Elec Meters: Ntr Meters:	
LD: 04/10/2023 Terms: Conventional Unit 1 Parking:Open Parking Unit 2 Parking:Open Parking Days On Market: 91				
Sold Price: \$899,000	Sold Price Sqft: \$449.5 Terms of Sale: Conventional	Sold Date	e: 08/07/2023	
Public Remarks: Major price reduction: Rarely av deck has recently been paved and the dock was re other unit is a large 1 bedroom and 1 bathroom. Th space, laundry room, central AC and pool with am Sophia J. Willets Grace CRE 200 E Las Olas Blvd, 14th Floor Fort Lauderdale, FL 33301 954-799-5192 sophia@gracecre.com http://www.LondonFoster.com	eplaced in 2018, with two new pilings. One unit ne property can be delivered vacant at close, pr	is a 2 bedroom and 2 bathroom oviding flexibility for the buyer in	with updated kitch	nen and bathrooms. The
954-799-5192 sophia@gracecre.com				

	tomer Report 17	MLS: Area	<ul> <li>Pompano Beach, FL 33060 (Unit #: FX-10395485 Go Active Date: a: 3341</li> <li>ress: 1700 SE 2nd Street #1-2, Pom</li> </ul>	Closed Geo Area	List Price: \$1,075,000 a: NDIX Orig LP: \$1,099,000 Zoning: RD-
	"APPARto	FL 33 City: Cour Street	at Pompano Beach <b>nty:</b> Broward <b>et Dir:</b> SE <b>al:</b> PINEHURST 5-13 B POR LOTS	Parcel ID 4842360 Unit <b>#</b> : #	D: 12981 :1-2
		Subo Deve Lot S Pool	division: Pinehurst 5-13 B elopment: Size: I: Yes erfront: No	Carport Spaces: Garage Spaces: Lot SqFt: Pool Size (W x L): Waterfrontage:	<b>REO</b> : No <b>HOPA:</b> No Hopa
and and a second second		Virtu	al Tour: Click to View Virtual Tour		
<b>Type:</b> Duplex <b>f Stories:</b> 1	Total # of Units:		Year Built: 1967 Property Condition: New Const	ruction	
Jnit 1 Info:	Unit 1 Lease Ends:		SqFt - Living: 2,295		
Jnit 2 Info:	Unit 2 Lease Ends:		SqFt - Total:		
Jnit 3 Info:	Unit 3 Lease Ends:		SqFt Source:		
Unit 4 Info:	Unit 4 Lease Ends:				
Annual Total Expense: Gross Oper Income:		Source of Expens Annual Net Oper		Short Sale: No Short Sale Addendum:	
Application Fee: HOA: None HOA/POA/COA (Monthly	): 0	Tax Year: 202 Taxes: 9,125 Special Asse	5	Separate Elec Meters: Y Separate Wtr Meters: Ye	
•	Right onto SE 17th Ave - L	•			
<b>I.B.</b> 00/					
LD: 09/ <sup>-</sup> Construction:	14/2023 CBS	Cooling	Central		
Construction:	Metal	Cooling: Heating:	Central		
Flooring:	Ceramic Tile	Avail Info:	Accounting		
Private Pool Description		Terms:	Conventional		
Lot Description:	< 1/4 Acre Funding Cable: Public Sewer	Terms Considere Fee Incl.:	ed:Cash; Conventional Cable; Electric; Lawn Care; Pool S	Service; Sewer; Trash Re	emoval; Water
Possession: Utilities:	Cable, Public Sewer				
	Cable, Public Sewer				

elegantly furnished duplex, complete with a refreshing pool, is currently operating as a successful vacation rental property. Each side of the property boasts 3 bedrooms, 2 baths, modern appliances, and hurricane-resistant windows and doors. This fully furnished gem is turnkey and primed for action. Consider living in one side while renting out the other to mitigate expenses or seamlessly continue the budding Airbnb operation. With a projected cap rate between 9-14% (see attached pro forma valuation), this is a golden opportunity you won't want to miss. Entire permitted renovation from the ground up completed in 2016.

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Residential Income C	ustomer Report 39	MLS#: FX-10 Area: 3332 Address: 39 City: Pompa County: Bro Street Dir: N	ward	List Price: \$1,110,000 Closed Geo Area: NDIX Orig LP: \$1,110,000 Zoning: TO Parcel ID: 484236011490		
		Subdivision Developmen Lot Size: 50 Pool: No Waterfront:	<b>i:</b> Pinehurst 5-13 B <b>nt:</b> ' x 140'	Carport Spaces Garage Spaces Lot SqFt: Pool Size (W x Waterfrontage: Lot Dimension	s: L): :	<b>REO:</b> No <b>HOPA:</b> No Hopa
Type: Triplex # Stories: 1 Unit 1 Info: Bedrooms: Unit 2 Info: Unit 3 Info: Unit 4 Info:	2; Full Bath: 1; Half Bath: 0; Sql	t: 900; Monthly Incon	ne: 2,000	Total # of Unit Unit 1 Lease E Unit 2 Lease E Unit 3 Lease E Unit 4 Lease E	Ends: Ends: Ends:	Year Built: 1969 Property Condition: Resale SqFt - Living: 2,800 SqFt - Total: SqFt Source:
Annual Total Expense		Source of Ex	-	-	Short Sale	: No Addendum:
Gross Oper Income: 7 Application Fee: HOA: None HOA/POA/COA (Monti Dir: From I-95, head Ea Avenue and NE 2nd Str	<b>nly):</b> 0 ast on Atlantic Blvd to NE 20th A	Tax Year: 20 Taxes: 7,84 Special Ass	1 sessment:	Separate Separate	Elec Meter Wtr Meters	rs: No s: No
Construction:ERoof:CWindow Treatments:EExterior Features:ALot Description:	11/25/2023 Block; Concrete; Stucco Comp Shingle Blinds Luto Sprinkler; Fence; Shutters 1/4 Acre Cable; Public Sewer; Public Wate		Central Central Deposit Security; Leases City/County Conventional Sold As-Is; Survey d:Cash; Conventional Common R.E. Tax; Insuranc	e-Other; Lawn Ca	re; Pest Cc	ontrol; Sewer; Trash Removal; Water
Sold Price: \$965,000		I Price Sqft: \$344.64 ns of Sale: Conventic		Sold	<b>Date:</b> 04/2:	2/2024

Public Remarks: Well maintained TRIPLEX with TRANSIT- ORIENTED (TO) zoning on corner lot is a GREAT INVESTMENT OPPORTUNITY in developing East Atlantic Blvd corridor. TO zoning accommodates moderate- to high-intensity, compact, mixed-use development within walking distance to newly revitalized Atlantic Blvd with bustling new restaurants, bars and shops. This property is currently earning \$6,000 in monthly gross rental income on month-to-month leases and within short 1-mile walk to beach! New roof (2022), landscaping, irrigation, exterior light fixtures, and 6 paved parking spaces. Each unit is 2/1, with new central A/Cs (2020/2021), newer water heaters, storm shutters, independent laundry/utility rooms with washer/dryer hook-ups. Tenants have been in place for ~10 years - please do not disturb them.

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Residential Income	Customer Report	3311 SE 6th Street, P	ompano Beach, FL 33062 (United	States)		List Pri	<b>ce:</b> \$1,150,000
		•	10917313 Go Active Date:		Active Und	er Contract	
	INCTION .	Area: 3121			Geo Area: N	NBEA	Orig LP: \$1,150,000
			3311 SE 6th Street, Pompano Beach,			0400004400	<b>Zoning:</b> AOD
San		City: Pomp County: Br	oano Beach	•	Parcel ID: 4	94306061160	)
	12 Marshall	Street Dir:					
	A CONTRACTOR	A CONTRACTOR OF	OUNT BROS POMPANO BEACH SU	B 2-43 B I C	)T 5 BI K 12		
		March 1998 Barrier	n: BLOUNT BROS POMPANO BEA			Spaces: 0	REO: No
A CARL	A State of the sta	Developme			Garage		HOPA: No Hopa
2. Martin State	A REAL PROPERTY OF	Lot Size:			Lot SqFt		
and the state of the state	A PROPAGE	Pool: No				e (W x L):	
		Waterfront	:: No		Waterfro	ontage:	
	A THREE & BRANCH	State of State					
		Virtual Tou	Ir: Click to View Virtual Tour				
Type: Triplex				Total # of	Units: 3	Year Built:	
# Stories: 1							ondition: Resale
	is: 2; Full Bath: 1; Furnished: N			Unit 1 Lea		SqFt - Livi	-
	y; Bedrooms: 1; Full Bath: 1; F			Unit 2 Lea		SqFt - Tota	
	y; Bedrooms: 1; Full Bath: 1; F	urnished: No; SqFt: 1; M	ionthly Income: 1,600	Unit 3 Lea		SqFt Sour	ce: Tax Rolls
Unit 4 Info:				Unit 4 Lea	ise Ends:		
Annual Total Expens	se: 0	Source of Expenses	s: Other	Short Sale	<b>e:</b> No		
Gross Oper Income:	: 0	Annual Net Oper Inc	c: 0	Short Sal	e Addendu	<b>m:</b> No	
-				Short Sal	e <b>A/U:</b> N/A		
Application Fee:		Tax Year: 2	2022	Separate I	Elec Meters	s: No	
HOA: None		<b>Taxes:</b> 8,7 <sup>2</sup>	17.18	Separate \	Wtr Meters:	: No	
HOA/POA/COA (Mor	nthly): 0	Special As	ssessment:				
Auction: No Dir: 95 East on Atlan	tic Blvd. to A1A. Make a right o	on A1A. Make another rig	ght on 6th St. Property is on the right	hand side.			
LD	: 09/06/2023						
Construction:	CBS			Waterfront	Details: No	ne	
Roof:	Barrel; Mansard			Cooling:	Ce	ntral; Zoned;	Other
Flooring:	Ceramic Tile			Heating:		ntral	
Window Treatments Exterior Features:		om for Dool, Chuttoro		Avail Info:	No	ne ase OK; Pet F	Destrictions
Storm Protection:	Open Patio; Open Porch; Ro Panel Shutters: Complete	om for Pool; Shutters		Restrict: Taxes:		y/County; No	
Lot Description:	East of US-1; < 1/4 Acre; Inte	erior Lot: Paved Road		Unit 1 Park		en Parking	nomeoleda
Utilities:	None			Unit 2 Park		en Parking	
Subdiv Amenities:	Boating; Cafe/Restaurant; Co	ommon Laundry; Dog Pa		Unit 3 Park	•	en Parking	
ADA Compliant:	Handicap Access			Special Info		ld As-Is	
Tenant Pays: View:	Electric; Water Garden			Fee Incl.:	sidered:Ca No	sh; Conventio	onal
No	Garden			Tenant Pay		ectric; Water	
Subdiv Amenities:	Boating; Cafe/Restaurant; Co	ommon Laundry; Dog Pa		. shanci ay	LIC		
Days On Market: 25							
Sold Price:		Sold Price Sqft:					
		Terms of Sale:		ę	Sold Date:		
building, featuring thre	ee units with Smart Technolog	y, is perfectly positioned	ach! Welcome to your dream investme just steps away from the newly revita	alized Pompa	ano Beach, I	boasting trend	ly restaurants, bars,
	to the vibrant coastal lifestyle. erty is not currently rented due		e real estate investment in a highly so of all 3 units.	ugnt-after loo	cation with r	room for boat	parking, this property

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Residential Income Customer Report	1810 SE 7th Street, Pompano	Beach, FL 33060 (Unite	ed States)	List	Price: \$1,400,000
		0400150 <b>Go Active Date</b>	e: Clo	osed eo Area: NDIX	Orig LP: \$1,500,000
lan Acite	33060	10 SE 7th Street, Pompa	no Beach, FL		<b>Zoning:</b> RD-1
Then the	City: Pompa			<b>rcel ID:</b> 4306310410	
THE R. N. M. MIL	County: Bro Street Dir: S	E			0.07 N 07 40 CW 20 C2
	ТО РОВ	RESS COVE 43-24 B LO			
	Subdivision Developmer Lot Size: Pool: No	: Cypress Cove 43-24 B nt:	Garag Lot Sq	rt Spaces: e Spaces: קFt: Size (W x L):	<b>REO</b> : No HOPA: No Hopa
	Waterfront:	Yes		frontage: 80	
	Virtual Tour:	Click to View Virtual Tou			
Type: Duplex # Stories: 1			Total # of Units:	Year Built Property	t: 1963 Condition: Resale
Unit 1 Info: Bedrooms: 4; Full Bath: 3; Half Bath: Unit 2 Info: Bedrooms: 4; Full Bath: 3; Half Bath: Unit 3 Info: Unit 4 Info:			Unit 1 Lease Ends Unit 2 Lease Ends Unit 3 Lease Ends Unit 4 Lease Ends	s: SqFt - Liv s: SqFt - Tot s: SqFt Sou	<b>ring:</b> 2,355 <b>tal:</b>
Annual Total Expense:	Source of Expenses:		Short Sale: No		
Gross Oper Income:	Annual Net Oper Inc:		Short Sale Add		
Application Fee: HOA: None HOA/POA/COA (Monthly): 0	Tax Year: 2022 Taxes: 13,920 Special Assessment	t:	Separate Elec M Separate Wtr Me		
Dir: Reach out to Listing Agent if you need assista					
LD: 09/14/2023					
Construction:Block; Concrete; StuccoRoof:Comp ShingleFlooring:Vinyl FloorExterior Features:Open Porch; Room for PoolLot Description:< 1/4 Acre	Cooling: C Heating: C Avail Info: In Boat Services: P Taxes: H Terms: C Special Info: S Terms Considered:C	cean Access; One Fixed ceiling Fan; Central; Electric nvestment Analysis; Other rivate Dock conventional urvey cash; Conventional; FHA;	ric	anal Width 1 - 80	
Days On Market: 68					
Sold Price: \$1,250,000	Sold Price Sqft: \$530.79 Terms of Sale: Conventional		Sold Date	<b>e:</b> 12/28/2023	
Public Remarks: This impeccably furnished luxur spacious living area with waterfront views, a sturn mirrors its counterpart, offering the same exquisite showcased by our responsive team, invites immed Sophia J. Willets Grace CRE 200 E Las Olas Blvd, 14th Floor Fort Lauderdale, FL 33301 954-799-5192	ning kitchen, new washer and dryer, e features, ocean access for both un	and full furnishings, maki hits, ample parking with 8	ing it ideal for Airbnb	b or other rental p	ourposes. Unit 1810

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Unit	Unit Mix	Square Feet	Rent PSF	Current Rent	Market Rent	Notes
1	3 bd + 1 ba	1,100	\$2.59	\$2,850.00	\$3,200.00	Currently short term vacation rental
1	1 bd + 1 ba	550	\$3.36	\$1,850.00	\$2,000.00	Currently short term vacation rental
1	Studio + 1 ba	450	\$2.00	\$900.00	\$1,200.00	Currently short term vacation rental
Totals/Averages		2,100	\$2.65	\$5,600.00	\$6,400.00	

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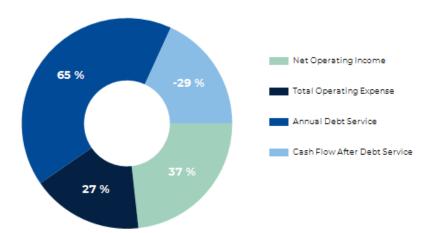
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Financial Analysis

Income & Expense Analysis

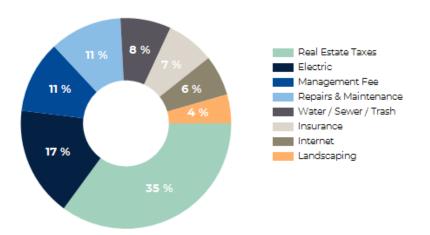
## REVENUE ALLOCATION

CURRENT		PRO FORM	1A
\$67,080		\$76,800	
\$67,080		\$76,800	
-\$3,354	5.0 %	-\$3,840	5.0 %
\$63,726		\$72,960	
\$27,011	42.38 %	\$28,040	38.43 %
\$36,715		\$44,920	
\$65,397		\$65,397	
(\$28,682)		(\$20,477)	
0.56		0.69	
	\$67,080 \$67,080 -\$3,354 \$63,726 \$27,011 \$36,715 \$65,397 (\$28,682)	\$67,080 \$67,080 -\$3,354 5.0 % \$63,726 \$27,011 42.38 % \$36,715 \$65,397 (\$28,682)	\$67,080       \$76,800         \$67,080       \$76,800         -\$3,354       5.0 %       -\$3,840         \$63,726       \$72,960         \$27,011       42.38 %       \$28,040         \$36,715       \$44,920         \$65,397       \$65,397         (\$28,682)       (\$20,477)



EXPENSES	CURRENT	Per Unit	PRO FORMA	Per Unit
Real Estate Taxes	\$9,471	\$3,157	\$10,400	\$3,467
Insurance	\$2,000	\$667	\$2,000	\$667
Management Fee	\$3,000	\$1,000	\$3,100	\$1,033
Repairs & Maintenance	\$3,000	\$1,000	\$3,000	\$1,000
Water / Sewer / Trash	\$2,100	\$700	\$2,100	\$700
Landscaping	\$1,200	\$400	\$1,200	\$400
Internet	\$1,680	\$560	\$1,680	\$560
Electric	\$4,560	\$1,520	\$4,560	\$1,520
Total Operating Expense	\$27,011	\$9,004	\$28,040	\$9,347
Annual Debt Service	\$65,397		\$65,397	
Expense / SF	\$14.87		\$15.44	
% of EGI	42.38 %		38.43 %	

DISTRIBUTION OF EXPENSES CURRENT





Demographics Demographics Demographic Charts 

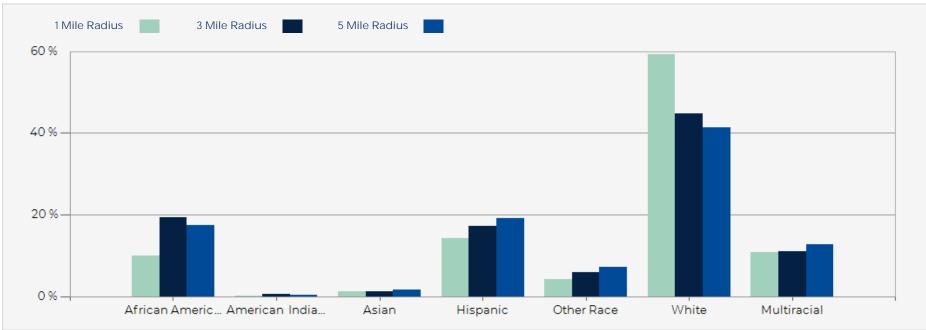
POPULATION	1 MILE	3 MILE	5 MILE	HOUSEHOLDS	1 MILE	3 MILE	5 MILI
2000 Population	14,719	96,740	222,302	2000 Total Housing	9,370	54,272	122,21
2010 Population	14,056	95,174	219,231	2010 Total Households	7,042	43,073	97,55
2023 Population	15,822	108,411	246,472	2023 Total Households	7,898	48,496	108,719
2028 Population	18,172	111,939	252,225	2028 Total Households	9,073	50,166	111,129
2023 African American	1,862	25,471	53,341	2023 Average Household Size	1.98	2.21	2.23
2023 American Indian	34	647	1,185	2000 Owner Occupied Housing	4,725	28,441	68,616
2023 Asian	232	1,618	4,833	2000 Renter Occupied Housing	2,730	15,574	31,767
2023 Hispanic	2,640	22,540	58,412	2023 Owner Occupied Housing	4,143	27,592	66,049
2023 Other Race	777	7,654	22,251	2023 Renter Occupied Housing	3,755	20,904	42,670
2023 White	10,928	58,497	126,169	2023 Vacant Housing	2,326	12,288	26,985
2023 Multiracial	1,981	14,479	38,580	2023 Total Housing	10,224	60,784	135,704
2023-2028: Population: Growth Rate	14.05 %	3.20 %	2.30 %	2028 Owner Occupied Housing	4,264	28,326	67,40
				2028 Renter Occupied Housing	4,808	21,840	43,727
2023 HOUSEHOLD INCOME less than \$15,000	1 MILE 949	<b>3 MILE</b> 5,087	5 MILE 11,289	2028 Vacant Housing	2,089	12,291	27,405
\$15,000-\$24,999	699	4,040	8,932	2028 Total Housing	11,162	62,457	138,534
\$25,000-\$34,999	738	4,362	10,263	2023-2028: Households: Growth Rate	14.05 %	3.40 %	2.20 %
\$35,000-\$49,999	878	5,692	13,429			,	
\$50,000-\$74,999	1,436	8,243	18,445				
\$75,000-\$99,999	836	5,784	13,017				
\$100,000-\$149,999	1,200	7,413	16,586				
\$150,000-\$199,999	482	3,084	6,846				
\$200,000 or greater	679	4,790	9,912				
Median HH Income	\$59,546	\$63,121	\$61,856				
	\$93,681	\$100,673	\$98,097				•

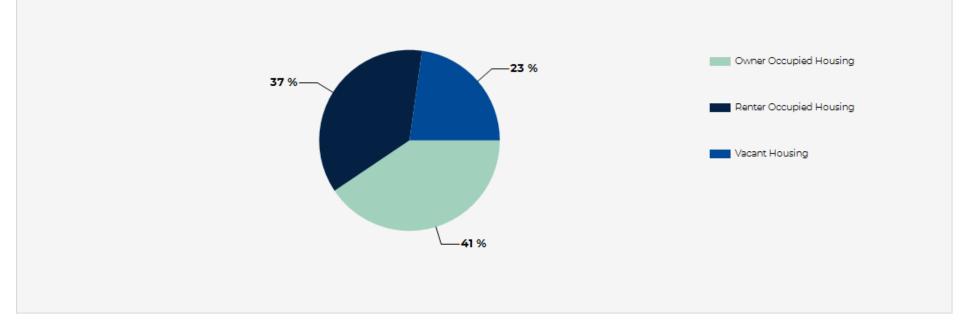
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2023 POPULATION BY AGE	1 MILE	3 MILE	5 MILE	2028 POPULATION BY AGE	1 MILE	3 MILE	5 MILE
2023 Population Age 30-34	840	6,643	15,242	2028 Population Age 30-34	970	6,335	14,321
2023 Population Age 35-39	896	6,367	15,047	2028 Population Age 35-39	1,046	6,847	15,535
2023 Population Age 40-44	985	6,299	14,666	2028 Population Age 40-44	1,128	6,575	15,171
2023 Population Age 45-49	1,084	6,193	14,065	2028 Population Age 45-49	1,262	6,684	15,067
2023 Population Age 50-54	1,249	7,105	15,934	2028 Population Age 50-54	1,213	6,300	14,115
2023 Population Age 55-59	1,274	7,756	17,110	2028 Population Age 55-59	1,338	7,122	15,814
2023 Population Age 60-64	1,354	8,577	18,858	2028 Population Age 60-64	1,359	7,717	17,105
2023 Population Age 65-69	1,285	8,104	17,953	2028 Population Age 65-69	1,461	8,838	19,061
2023 Population Age 70-74	1,045	7,011	15,644	2028 Population Age 70-74	1,280	7,790	17,152
2023 Population Age 75-79	807	5,347	11,948	2028 Population Age 75-79	1,058	6,509	14,241
2023 Population Age 80-84	571	3,731	8,546	2028 Population Age 80-84	787	4,847	10,847
2023 Population Age 85+	552	4,006	9,913	2028 Population Age 85+	687	4,657	11,226
2023 Population Age 18+	13,610	90,087	205,185	2028 Population Age 18+	15,639	93,339	210,061
2023 Median Age	51	48	47	2028 Median Age	50	48	48
2023 INCOME BY AGE	1 MILE	3 MILE	5 MILE	2028 INCOME BY AGE	1 MILE	3 MILE	5 MILE
Median Household Income 25-34	\$59,139	\$60,116	\$60,252	Median Household Income 25-34	\$70,101	\$72,433	\$72,203
Average Household Income 25-34	\$82,496	\$86,329	\$85,406	Average Household Income 25-34	\$96,661	\$103,186	\$100,763
Median Household Income 35-44	\$68,698	\$71,198	\$73,837	Median Household Income 35-44	\$86,004	\$83,884	\$86,454
Average Household Income 35-44	\$103,080	\$107,802	\$106,316	Average Household Income 35-44	\$122,910	\$125,637	\$124,162
Median Household Income 45-54	\$78,101	\$83,133	\$81,066	Median Household Income 45-54	\$100,000	\$99,482	\$95,019
Average Household Income 45-54	\$115,840	\$122,519	\$117,306	Average Household Income 45-54	\$136,444	\$140,695	\$134,105
Median Household Income 55-64	\$68,166	\$76,059	\$74,809	Median Household Income 55-64	\$87,001	\$93,118	\$89,477
Average Household Income 55-64	\$103,523	\$114,608	\$112,432	Average Household Income 55-64	\$124,156	\$136,466	\$132,200
Median Household Income 65-74	\$54,792	\$60,032	\$58,474	Median Household Income 65-74	\$66,922	\$75,486	\$73,598
Average Household Income 65-74	\$89,756	\$99,492	\$97,214	Average Household Income 65-74	\$109,156	\$121,610	\$118,438
Average Household Income 75+	\$66,943	\$76,701	\$74,894	Average Household Income 75+	\$84,523	\$96,192	\$93,959

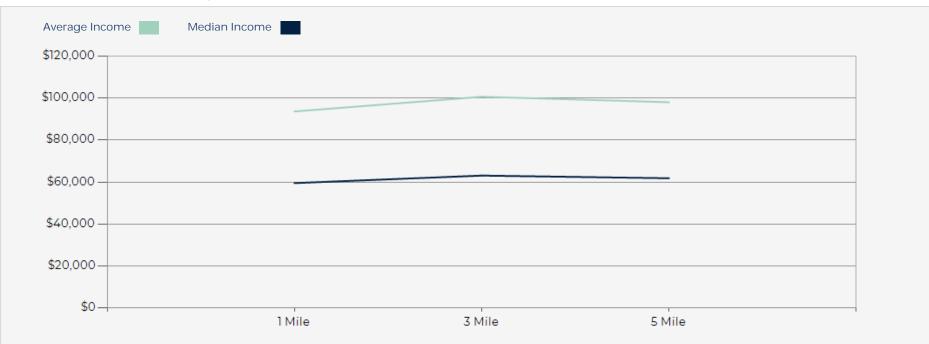


#### 2023 Population by Race





#### 2023 Household Income Average and Median



### Three on 18th

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