PARAGON REAL ESTATE ADVISORS THE CASA APARTMENTS **OFFERING MEMORANDUM**

EXECUTIVE SUMMARY

OFFERING

Paragon Real Estate is pleased to announce the exclusive listing of the Casa Apartments, a desirable 12-unit midcentury apartment complex in the very walkable, nicely located, Lake Burien neighborhood. There is a lot to like with this building. Residents enjoy walking literally a couple blocks to shopping, food and entertainment opportunities. Parking is plentiful, and can be expanded by re-striping. 11 of the 12 large units have been tastefully updated with new white shaker cabinets, quartz counters, stainless appliances including a microwave, LVP flooring at the entrances and kitchens with sculptured carpet throughout, washer/dryers, and the list goes on. The units look very good.

The structure is in great condition with new HardiePlank siding on the south and west sides, new exterior paint, new sliding glass doors, a 2019 tear off TPO roof, a new 2018 stairwell / walkway system, and all new electric panels in 2018. The building has recently been completely re-plumbed with Pex and washer/dryer connections and individual water shutoffs have been installed for each unit- the latter of which allows a new owner to completely submeter all utilities to the residents. Every unit has a patio and ownership added demising fences in the backyard to increase privacy. The landscaping looks great and the whole building has a sharp appearance.

The location is great for commuters, as Seattle and the Eastside are conveniently accessible by car or public transportation. Highway 509 is just a mile and 4 stoplights away which gives quick access to all major local freeways. The Angle Lake light rail station is just 4.6 miles away, a 9-minute drive.

This opportunity presents a great chance to purchase a turnkey property in a desirable walkable neighborhood.



EXECUTIVE SUMMARY

FINANCIAL SUMMARY

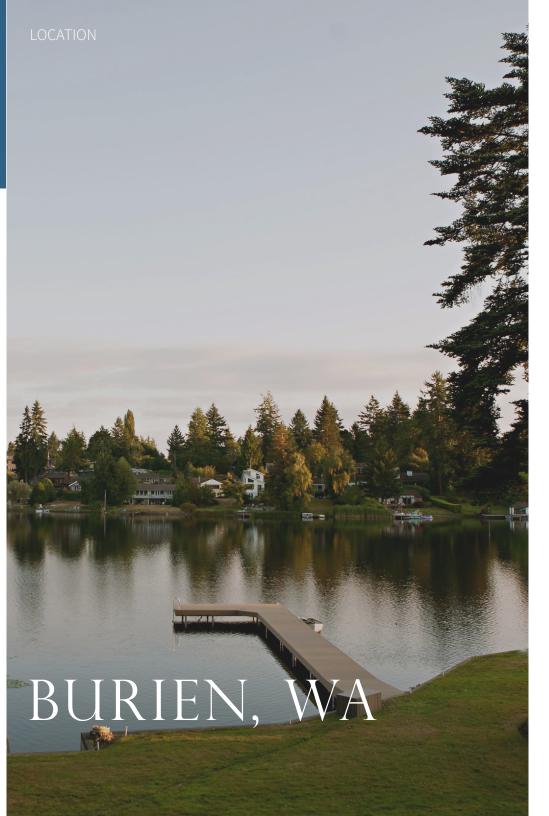
| NAME | Casa Apartments |
|----------------|------------------------------------|
| ADDRESS | 15455 10th Ave SW, Burien WA 98166 |
| PRICE | \$2,900,000 |
| TOTAL UNITS | 12 |
| BUILT | 1967 / 2020 Renovation |
| SQUARE FEET | 8,800 Total Net Rentable |
| PRICE PER UNIT | \$241,667 |
| PRICE PER FOOT | \$330 |
| CURRENT CAP | 5.7% |
| MARKET CAP | 6.5% |
| LOT SIZE | 16,878 Square Feet |
| ZONING | RM - 18 |

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify all information and bears all risk for inaccuracies.









NEIGHBORHOOD ANALYSIS - SEATTLE, WA

The city of Burien is located just south of Seattle on the Puget Sound in King County. Burien is in close proximity to SeaTac Airport and is under 30 Minutes from Seattle's Central Business District.

Burien has been designated by the Puget Sound Regional Council as one of the 25 regional growth centers that will experience focused urban growth in decades ahead. The City of Burien and its partners have invested over \$200 million to create a new vibrant place to live, work, shop and play for the

whole family with completion of the Burien Town Square. With three more phases planned and on the horizon for this exciting downtown development and revitalization project, the "Frenzi Retail" is perfectly situated in the heart of the positive growth taking place.

\$1,911

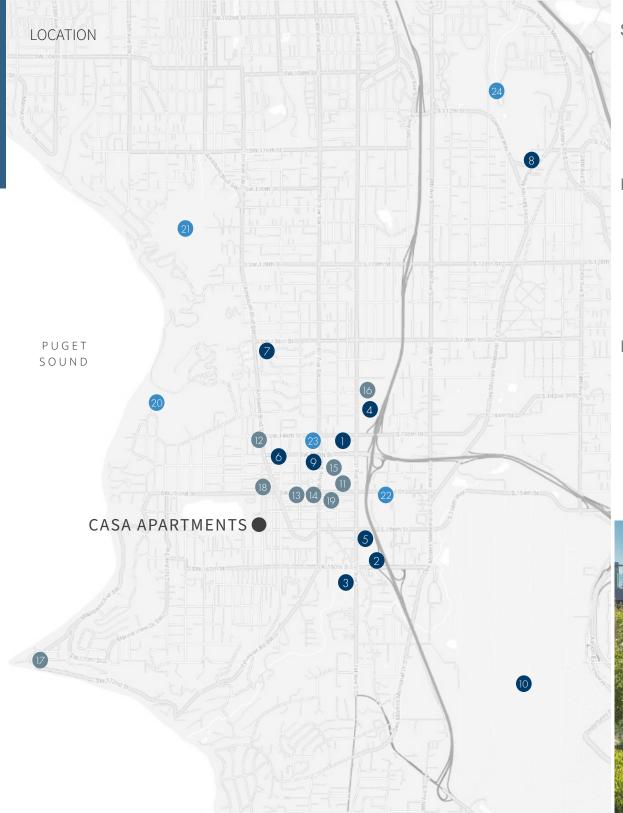
Average Rent as of Feb 2025

\$90,597

Median Household Income

43%

Renter Occupied Housing



SHOPS & SERVICES •

1. Safeway

2. Trader Joe's

3. CVS

4. Fred Meyer

5. PCC Community Market

6. Walgreen's

7. Goodwill

8. 7- Eleven

9. LA Fitness

10. Seattle-Tacoma Airport

RESTAURANTS & BARS

11. Burien Fish House

12. El Cabrito

13. The Point

14. Bakery Nouveau

15. Logan Brewing Company

16. Mawadda Cafe

17. Three Tree Point Store

18. Classic Eats

19. Elliot Bay Brewhouse & Pub

PARKS & SCHOOLS •

20. Seahurst Park

21. Salmon Creek Ravine Park

22. Highline High School

23. Dottie Harper Park

24. Rainier Golf and Country Club



INVESTMENT HIGHLIGHTS

- Easy to maintain building with great cash flow
- Opportunity to add value by renovating remaining one unrenovated unit
- Completely replumbed with Pex
- Washer dryer connections in all units
- Individual water shut offs for all units, perfect for metering utilities
- New tear off TPO Roof System in 2019
- New HardiePlank exterior (South and West exposures) with paint in 2020
- New stairwell / walkway system in 2018
- All new electric panels with Arc Fault Circuit Interrupters (AFCI) in 2018
- New sliding glass doors
- New white Shaker cabinets with quartz counters in 11 units
- Stainless steel appliances including microwaves
- Hook-ups for a stacked washer and dryer in every unit
- Common laundry room with storage units for each apartment
- Double pane vinyl windows
- Turnkey asset
- Building provides pride of ownership
- 2 blocks from shopping, food and entertainment options
- Very walkable neighborhood feel to the location
- Zoned Residential Multi-Family 18 (18 units per acre)
- 83 Walk Score very walkable





INTERIORS







INTERIORS





INTERIORS



UNIT Breakdown

| UNIT | UNIT TYPE | SIZE | CURRENT RENT | PER SQFT | MARKET RENT | PER SQFT |
|------|--------------|--------|-----------------|-------------|----------------|-------------|
| 101* | 2 Bd/1.5 Bth | 900 SF | \$2,090 | \$2.32 | \$2,050 | \$2.28 |
| 102* | 1 Bd/1 Bth | 650 SF | \$1,775 | \$2.73 | \$1,775 | \$2.73 |
| 103* | 1 Bd/1 Bth | 650 SF | \$1,725 | \$2.65 | \$1,775 | \$2.73 |
| 104 | 1 Bd/1 Bth | 650 SF | \$1,695 | \$2.61 | \$1,775 | \$2.73 |
| 105 | 1 Bd/1 Bth | 650 SF | \$1,690 | \$2.60 | \$1,775 | \$2.73 |
| 106 | 2 Bd/1.5 Bth | 900 SF | \$1,900 | \$2.11 | \$2,050 | \$2.28 |
| 201 | 2 Bd/1.5 Bth | 900 SF | \$1,825 | \$2.03 | \$2,050 | \$2.28 |
| 202 | 1 Bd/1 Bth | 650 SF | \$1,705 | \$2.62 | \$1,775 | \$2.73 |
| 203 | 1 Bd/1 Bth | 650 SF | \$1,675 | \$2.58 | \$1,775 | \$2.73 |
| 204 | 1 Bd/1 Bth | 650 SF | \$1,700 | \$2.62 | \$1,775 | \$2.73 |
| 205 | 1 Bd/1 Bth | 650 SF | \$1,685 | \$2.59 | \$1,775 | \$2.73 |
| 206 | 2 Bd/1.5 Bth | 900 SF | \$1,975 | \$2.19 | \$2,050 | \$2.28 |
| 12 | Total/Avg | 733 SF | \$21,440 | \$2.44 | \$22,400 | \$2.50 |









^{*} Rent reflects 2025 lease up

FINANCIALS

INCOME & EXPENSES

| Units | 12 | Price | \$2,900,000 |
|---------------|-------------|-------------|-------------|
| Year Built | 1967/2020 | Per Unit | \$241,667 |
| Rentable Area | 8,800 | Per Sq. Ft. | \$329.55 |
| Down Pmt | \$880,877 | Current GRM | 11.21 |
| Loan Amount | \$2,019,123 | Current CAP | 5.70% |
| Interest Rate | 5.550% | Market GRM | 10.03 |
| Amortization | IO3 years | Market CAP | 6.47% |

Contact listing brokers for financing options. Information presented above based on new quote.

| UNITS | UNIT TYPE | SIZE | CURRENT RENT | MARKET RENT |
|-------|--------------|------|-----------------|----------------|
| 8 | 1Bd/1Bth | 650 | \$1,706 | \$1,775 |
| 4 | 2Bd/1.5Bth | 900 | \$1,948 | \$2,050 |
| 12 | Average | 733 | \$2.44 | \$2.55 |

| MONTHLY INCOME | CURRENT | MARKET |
|------------------------|----------|----------|
| Monthly Scheduled Rent | \$21,440 | \$22,400 |
| Pet Rent | \$0 | \$105 |
| Utility Income | \$0 | \$1,379 |
| Storage Income | \$25 | \$100 |
| Other Income | \$91 | \$120 |
| Total Monthly Income | \$21,556 | \$24,104 |

| PΑ | RA | GON | J |
|------|--------|---------|---|
| DEAL | ESTATE | ADVISOR | C |

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| ANNUALIZED OPERATING DATA | | CURRENT | | MARKET | |
|---------------------------|-----------------|-----------|-------|-----------|--|
| Scheduled Gross Income | | \$258,675 | | \$289,251 | |
| Less Vacancy | 4.00% | \$10,347 | 5.00% | \$14,463 | |
| Gross Operating Income | (2024 - \$245K) | \$248,328 | | \$274,789 | |
| Less Expenses | | \$82,947 | | \$87,234 | |
| Net Operating Income | | \$165,381 | | \$187,554 | |
| Annual Debt Service | (\$9,338/mo) | \$112,061 | | \$112,061 | |
| Cash Flow Before Tax | 6.05% | \$53,320 | 8.57% | \$75,493 | |

| ANNUALIZED OPE | RATING EXPENSES | CURRENT | MARKET |
|----------------|-----------------|----------|----------|
| RE Taxes | 2025 Actual | \$24,575 | \$24,575 |
| Insurance | Proforma | \$9,000 | \$9,000 |
| Utilities | 2024 Actual | \$19,472 | \$19,472 |
| Maint/Repairs | Proforma | \$9,000 | \$9,000 |
| Landscaping | 2024/Proforma | \$300 | \$2,400 |
| Management | 6% Fee | \$14,900 | \$16,487 |
| Admin/Legal | Proforma | \$1,500 | \$1,500 |
| Accounting | 2024/Proforma | \$900 | \$1,500 |
| Reserves | Proforma | \$3,300 | \$3,300 |
| Total Expenses | | \$82,947 | \$87,234 |

| CURRENT OPERATIONS | Expense/Unit | \$6,912 | MARKET OPERATIONS | Expense/Unit | \$7,270 |
|-----------------------|----------------|---------|----------------------|----------------|---------|
| | Expense/Foot | \$9.43 | | Expense/Foot | \$9.91 |
| | Percent of EGI | 33.40% | | Percent of EGI | 31.75% |

PARAGON REAL ESTATE

\$4.5 B Sales Volume 30 Years in Business

20+ Brokers 48 k Units Sold

PARAGON

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ABOUT US

Leading investment firm for multifamily property

Paragon Real Estate Advisors is a leading Seattle real estate investment firm for multi family property sales in Washington State. We are locally owned, client focused, and high experienced. When it comes to apartments and investment real estate in the Puget Sound region, we are the smart choice to partner with.



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Puget Sound's Premiere Commercial Real Estate Brokerage

PARAGON REAL ESTATE ADVISORS

In 1995 our founders saw an opportunity to form a new kind of brokerage, one that focused on sharing information between brokers and truly partnering with its clients. Paragon Real Estate Advisors quickly established itself as a leading Seattle real estate investment firm. Paragon Real Estate Advisors is the leading Seattle real estate investment firm for multi-family property sales in Washington State. We have accrued over \$4.5 billion in sales and have closed over 2,00 successful real estate transactions. We are locally owned, client-focused, and highly experienced.

At Paragon, we build long-term partnerships that help our clients reach their long- and short-term real estate investment goals while maintaining maximum profitability for them. Our brokers have an in-depth knowledge of the Washington state real estate market, particularly in the greater Seattle area and the I-5 corridor, that comes from more than 30 years' experience in the industry. Paragon's unique focus on sharing knowledge, teamwork and collaboration within the brokerage industry leverages our collective intellect for all our clients. Our brokers provide superior customer representation through our innovative and effective marketing campaigns, co-brokerage, skilled negotiations, and ongoing partnerships.

