

ANDREW LICHTENSTEIN, INC.



(Licensed Real Estate Broker) The One Stop Real Estate Shop Commercial Real Estate Sales, Corporate Finance, Mortgage Investment Bankers & Brokers 5770 Palisade Avenue Riverdale, New York 10471 www.LichtensteinRE.com AL@LichtensteinRE.com (800) 242-9888 (718) 549-5999 Fax: (866) 591-1138



8.38% Cap Rate Possible Projected

FOR SALE: Our Newest Prime Retail Location Mixed-Use Property- Wakefield Bronx

This Property is an Excellent Development Opportunity. FUTURE PROJECTED IF BUILD 10/1 BEDROOM UNITS. Projections are based on construction of 2 adjacent buildings, each with 5 apartments

and a store to avoid the parking requirement. 11,702 Square feet

Buildable.

Update

Three of the four residential units are vacant, and seller is in the process of vacating last unit in 4125 WPR Apt1. Current income is \$2,184/month. Property delivered as is or with all apartments vacant and the 2 retail units rented.

Buyer's choice to rent apartments again with a program or free market.

2 Contiguous Mixed-Use Buildings 4125 & 4127 White Plains Road, **Bronx New York 10466**

Rock Bottom Price: \$2,200,000 Non-Negotiable

Seller may accept 50% cash 50% seller 1st mortgage 8% interest only 3-year maturity

Possible Annual Rental Income: \$202,188

Estimated Expenses: \$17,922

NOI: \$184,266 Cap Rate: 8.38% GRM: 10.88x

Building Size: 4,889 Square Foot (2,800SF and 2,089SF) Lot Size: 4,816 Square Foot (3,109 SF and 1,708SF)

Description: 2 Contiguous 2-story walkup Mixed-Use Buildings. Each building consists of 2 residential units and 1 retail unit for a total of 4 residential and 2 retail units (Deli Convenience Store & Hair Salon Store).

There is also a garage with parking for 3 cars.

The properties are located in the Wakefield Section of Bronx with easy access to all transportation and only 45 minutes to NYC.

<u>Layout:</u> 4 x 1 Bedrooms. 2 Retail stores. Garage with 3 Parking spaces.



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For Sale: Our Newest Prime Retail Location Mixed-Use Property- Wakefield Bronx. This Property is an Excellent Development Opportunity. See Projections Below

FOR SALE:	ASKING PRICE Submit Offers!	\$2,200,000	ALL CASH
PROJECTED		PROJECTED DEVE	LOPED
8.38%	Cap Rate	8.07%	
11.28%	True Initial Cash On Cash Return on Equity Investment Including Net Income PLUS Depreciation Tax Deduction Benefits	10.98%	
12.03%	Immediate Proforma Cash on Cash ROI	10.80%	
	= GRM Gross Income Multiplier = Price Per Square Foot	10.27 \$438	\$PBSF
	= Price Per Unit	\$427,125	



Subject Property Addresses Being Sold, Locations and Descriptions

Property Address:

City, State, Zipcode:

Block & Lot #

Block: 4609 Lot: 14

DESCRIPTION:

The existing property consists of 2 Contiguous 2-story walkup Mixed-Use Buildings. Each building consists of 2 residential units and 1 retail unit for a total of 4 residential and 2 retail units (Deli Convenience Store & Hair Salon Store). There is also a garage with parking for 3 cars. The properties are located in the Wakefield Section of Bronx with easy access to all transportation and only 45 minutes to NYC.

FUTURE PROJECTED IF BUILD 10/1 BEDROOM UNITS. Projections are based on construction of 2 adjacent buildings each with 5 apartments and a store to avoid the parking requirement.

	Property and Land Lot Size, Square Footage	, Zoning, etc.				
	Year Built:	3,	4125 White Plains Rd	4127 White Plains Road	1930	
	Zoning District:				R6, c1-4	,
	E-Designation: None Historic District: None Landmark: None					1
	Building Class:				(S2) Primarily Two Family with One Store or Office	
	Width Building Built:		20	18.85	38.85	
	Depth Building Built:		70	50.01	60.01	
	Square Footage of Building's Base Dimensions:		1,400	943	2,331	
	Width Frontage Lot Land:		20	18.85	38.85	
	Depth Deep Lot Land:		70	70	70	,
	Square Footage of Land's Lot Size:		3,108	1,708	4,816	
	Maximum Potential Buildable Usable Rentable Floor Area Square Feet including buildable FAR Air Rights	11,702	7,552	4,150	11,702	
	UNUSED BUILDABLE ADDITIONAL SQUARE FOOTAGE (Or SF Over FAR)	6,821	4,755	2,067	6,822	
	TOTAL EXISTING USABLE BUILDING SQUARE FOOTAGE NOW:	4,881	2,797	2,084	4,881	
	Retail	2,345	1400	945	2,345	
	3 Car Garage	(0	
#UNITS	PROPOSED BRAND NEW CONSTRUCTION TOTAL Residential as of right maximum FAR Buildable				BUILDING Maximum FAR As Of Right	PROJECTED BUILDA PICTURE BELOW SH WHAT COULD BE BU
	Potential Maximum Buildable Retail Floor Area	4,817				THORNOR HORDING
2	Projected Maximum Potential USABLE Rentable/Saleable Actual Size of Retail Floor Area Square Feet including buildable FAR Air Rights after Loss Factor If Building Were Demolished And Built New From the Ground Up:	4,094				
		85%	Maximum Percenta Factors for Hallway	ge Usable Residentia s, Stairs, etc.	l Square Footage After Loss	
	Projected Maximum Potential USABLE Rentable/Saleable Actual Size of Residrntial Floor Area Square Feet including buildable FAR Air Rights after Loss Factor If	- 0-0	NOT INCLUDING	G BONUSES FOR	R MECHANICAL SPACES,	

12 TOTAL UNITS

Existing Now	xisting Now Layout of Apartment Units and Estimated Comparable Rentals of Different Unit Sizes:					
# of Each	APARTMENT LAYOUTS:	Rooms	Baths		Total # of Rooms	Total # of Rooms
4	1 Bedroom 1 Bathroom	3.0	1.00	4.00	12	10
4	TOTAL Apartments			4.00		10
12	TOTAL NUMBER OF ROOMS				12.00	20.00

4 x 1 Bedrooms. 2 Retail stores. Garage with 3 Parking spaces. Retail (Deli Convenience Store & Hair Salon Store)

1 Garage- 3 spaces Projected Monthly Market Value Of New Apartments 100% % of Total 4 # of Free Market Rent Decontrolled Destabilized Apartments

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\$2,451

	Financial Overview					
	Income:		# of Units		POSSIBLE PROJECTED	FUTURE PROJECTED IF BUILD 10 1 BEDROOM UNITS
	RESIDENTIAL INCOME:		Current	Projected	SECTION 8	2024 FAIR MARKET RENT
4	TOTAL NUMBER OF APARTMENTS		100%		4	10
	RESIDENTIAL INCOME		4		\$99,396	\$294,12
	Average Rent Per Month Per Apartment: Estimated		_		\$2,071	\$2,451
	Residential Rent Per Square Foot Per Year	Total Residential Square Footage		5,852	\$20.36	\$50.2
# of Units	NON-RESIDENTIAL INCOME:					
	Garage	Side Building	3	0	\$12,000	\$
2	Retail Stores		2	4,094	\$90,792	\$204,72
2	TOTAL NON-RESIDENTIAL GROSS ANNUAL RENTAL INCOME:			Square Foot	\$102,792	\$204,72
6	TOTAL GROSS ANNUAL RENTAL INCOME ACTUAL & PROJE	CTED ALL SOURCES:			\$202,188	\$498,843
GI	EFFECTIVE GROSS INCOME (EGI) After Vacancy & Co	ollection Allowance:			\$202,188	\$498,843
	EXPENSES: (Estimated Ordinary Operating Expenses)					
	Expenses: (As Per Seller)					ESTIMATE
	Real Estate Taxes:				\$9,242	\$9,24
	Water & Sewer:	_			\$2,000	\$3,00
	Insurance:				\$5,000	\$7,00
	Heating Fuel: Tenants pay	-			\$0	\$
	Electric: CAM	-	200	Per Unit/Month	\$480	\$60
	Labor Payroll: Janitoral		300		\$0	\$43,20
	Repair & Maintenance: Estimated		\$200	Per Unit/Year	\$1,200	\$2,40
	Management Fee : Self Managed			4%	\$0	\$19,95
	TOTAL ORDINARY OPERATING EXPENSES: (Estimate	ed)			\$17,922	\$85,390
	Expenses Per Unit Per Year				(\$2,987)	(\$14,23
	Expenses Per Square Foot Per Year				\$3.67	\$17.5
	Expenses As Percentage of EGI				9%	17
OI BDS:	NET INCOME Before Debt Service Annually (Based On The Above Information Before Capital Improvements, and prepayment penalty if app				\$184,266	\$413,447

A)	PRICING METRICS			FUTURE PROJECTED IF BUILD 10/ 1 BEDROOM UNITS
	PRICE Seller will Accept All Cash		\$2,200,000	\$2,200,000
	Projected Estimated Construction Cost to Build 11,702SF Building (Price Per Square Buidable Foot)	\$250		\$2,925,500
	Total Cost to Build (Projected Estimate)			\$5,125,500
A)	A) <u>Cap Rate</u> : (All Cash Purchase Cash On Cash Return On Investment Projected Estimate Based On Above Info Closing Costs, Capital Improvements, and prepayment penalty if applicable etc.)	rmation Before	8.38%	8.07%
	GRM = Gross Rent Multiplier		10.88	10.27
	Price Per Unit	_	\$366,667	\$427,125
	Price Per Square Foot B) True Value To Efficient Hands On Self Managed Buyers, but All Lenders, Appr		\$451	\$438
NOI BDS:	NET INCOME Before Debt Service Annually: NOI BDS (Based On The Above Information Before Capital Improvements, and prepayment penalty if applicable etc.)		\$184,266	\$413,447
	B) Add Back Vacancy, Collection, Replacement Reserves & Management Fee		\$0	\$19,954
	B) NET INCOME CURRENT PROJECTED (Estimate Based On Above Information Before Closing Costs, C Improvements, and prepayment penalty if applicable etc.)	apital	<u>\$184,266</u>	<u>\$433,401</u>
	B) Cap Rate All Cash Purchase; Cash On Cash Return On Investment (Projected Estima Information Before Closing Costs, Capital Improvements, and prepayment penalty if applicable etc.)	te Based On Above	8.38%	8.46%
	Depreciation Annual Tax Deduction Benefit As An Add Back to Determine Total Return Benefits Straight Years After Deducting 20% of Purchase Price For Land Value	nt Line 27.5	\$64,000	\$149,105
	Total Initial Return NOIADS Plus Depreciation Tax Deductions		\$248,266	\$562,552
B2) ROE w/Deprec:	True Initial Cash On Cash Return on Equity Investment Including Net Income PLUS Depreted Deduction Benefits: (NOIADS Plus Amortization Principal Reduction) Divided by Investment) (Projected Estimate Based Information Before Closing Costs, Capital Improvements, and Prepayment Penalty, If Applicable, etc. Subject to Change & Error)		11.28%	10.98%

Optional Pos	sible PRE-APPROVED FINANCING offered via 1% N	ORTGAGE BROKER FEE to ANDR	EW LICHTENSTEIN, INC	c. at closing.	
	10 Year US Treasury Index Yield (SWAP)	<mark>e: 11/1</mark> 8/2024 subject to ch	ange until rate locked.		
	Spread of 2% to 2.5%	1.75%			
	FIXED INTEREST RATE:	5.95%			
	Amortization Schedule in Years	30			
	First Mortgage Offer Proposed by Seller			\$1,650,000	\$3,844,12
	Loan to Purchase Price			75%	75%
NOI BDS:	NET INCOME Before Debt Service Annu (Based On The Above Information Before Capital Improvements, and prepayment pena			\$184,266	\$413,447
D2) DS:	First Mortgage Offer Proposed by Lender of	Mortgage Broker Andrew Lichtenstein, Inc.		(\$118,075)	(\$275,089
	Rate Constant: [Formula: Annual Debt Service P & I	, , ,	ed]	7.16%	7.169
	DSCR = Debt Service Coverage Ratio [Formula: NDebt Yield: [Formula: NABDS/Lender's Proposed			(1.56)	(1.50
			Dec	11.17%	10.76%
NOI ADS:	NET INCOME AFTER DEBT SERVICE From Proposed New Financing: NOI ADS: (Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, and prepayment penalty if applicable etc. Subject to Rate Lock, Changing Rates, Terms, Withdrawal & Error)			\$66,191	\$138,358
D2)	Cash Equity Required to Buy Over And Above Proposed New Final Closing Costs, Capital Improvements, and prepayment penalty if applications.		e Information Before	\$550,000	\$1,281,375
D2) ROI:	ROI: Initial Cash On Cash Return on Investment With Proposed New Financing: (Cash Flow Divided by Equity Investment) (Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, and Prepayment Penalty If Applicable etc. Subject to Change & Error)			12%	11%
D2)Amort.	Add Back Principal Reduction Amortiza	tion Equity Buildup:		\$0	\$(
,	Depreciation Annual Tax Deduction Benefit As An Add E Years After Deducting 20% of Purchase Price For Land N	Back to Determine Total Return Benefits	Straight Line 27.5	\$64,000	\$149,105
	TRUE INITIAL TOTAL RETURN: NOIADS PLUS DE				
D2)	PRINCIPAL REDUCTION From DEBT SERVICE: (F Improvements, and Prepayment Penalty If Applicable, etc. Subject to R	· ·	0 /	\$130,191	\$287,464
-	True Initial Cash On Cash Return on Equity I	nvestment: Net Income PLUS D	EPRECIATION		
D2) ROE:	TAX BENEFITS, PLUS Amortization Principal by Investment) (Projected Estimate Based On Above Information Before			24%	22%

Violations:	A Class HPD Housing Violations:	5
As of Date:	B Class HPD Housing Violations:	2
3/19/2024	C Class HPD Housing Violations:	3
	I Class HPD Housing Violations:	0
	Total Number of HPD Housing Violations:	10

Seller's Required Terms and Conditions of Sale: All Cash. Unconditional agreement of sale to be signed by buyer upon completion of buyer's due diligence with 10% non-refundable deposit closing in "As Is" condition, subject to any and all violations, without any contingencies except good marketable insured title at closing. Buyer must sign Broker ALI's Buyer Registration NCCFA Non-Circumvention and Conditional Andrew Lichtenstein, Inc. 1% Financing brokerage Agreement and if Buyer requires property inspection and receipt of confidential seller due diligence this shall be made available to only bona fide buyer who first submits letter of intent offer to buy satisfactory to Saller "subject to satisfactory property inspection and due diligence that includes Buyer's proof of cash funds for the required equity over proposed mortgage financing."

Contact Seller's Exclusive Broker ONLY: Andrew Lichtenstein (800)242-9888 AL@LichtensteinRE.com Do Not circumvent Broker. No site access without Broker appointment.

Cooperating Buyer's Broker will be paid 25% of the 2% fee received from Seller by Broker ALI. who shall be paid more per signed seller agreement.

This opportunity is limited and restricted to a single Institution or Accredited Investment et al etc. herein or provided hereafter at all times are received from sources believed promotive, but no representation, warranty, or guarantee is made, express or implied or is to be relied upon, as to its accuracy, correctness or completeness and all is subject to errors, inaccuracies, omissions, withdrawal, cancellation, monitoration, constantly changing conditions, even and presentally or believed by egal coursel and in dependent or other conditions, even and interest or common attributes should be developed with due diligence or load are advised to be represented by legal counsel and independent professionals below any decision is made regarding this. References to Size, square bottage, or age are approximate, or estimated, zonino and the result of the ferror of the profession and personally very decision is made regarding this. References to Size, square bottage, or age are approximate, or estimated, zonino and the reference to the representation of the profession and personally very decision is made regarding this. References to Size, square bottage, or age are approximate, or estimated, zonino and the reference to the presentation of the presentation of the presentation of the profession and personally very decision and personall

be removed from this list just call 800-242-9888, fax or email REMOVE and tell us the fax number or email address this was sent to, or Click Here



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		R	ent Roll		
		4125 & 4127	White Plains Roa	d,	
		Bron	x NY 10466		
			MONTHLY	ANNUAL	LEASE
	TYPE	QTY	RENT	RENT	INFORMATION
4125 White Pl	ains Rd				
Apt 1	1 BR	1	\$2,184.00	\$26,208.00	Section 8
Apt 2	1 BR	1	\$2,033.00	\$24,396.00	
					10 years with 10 years
					remaining. 3% annual
Deli	Retail	1	\$4,566.00	\$54,792.00	increase
Garage	Space	3	\$1,000.00	\$12,000.00	
4127 White Pl	ains Rd				
Apt 1	1 BR	1	\$2,033.00	\$24,396.00	
Apt 2	1 BR	1	\$2,033.00	\$24,396.00	
					5 years remaining. 3%
Hair Salon	Retail	1	\$3,000.00	\$36,000.00	annual increase
	APARTMENT TOTALS	4	\$8,283.00	\$99,396.00	
	RETAIL TOTALS	2	\$7,566.00	\$90,792.00	
	PARKING	3	\$1,000.00	\$12,000.00	
	TOTAL		\$16,849.00	\$202,188.00	
	UNIT TYPE	%			
	4 1 BR	100%			
	TOTAL	100%			



Two Contiguous Properties Located at

- 4125 and 4127 White Plains Road
- On the corner of White Plains Road and East 230 Street



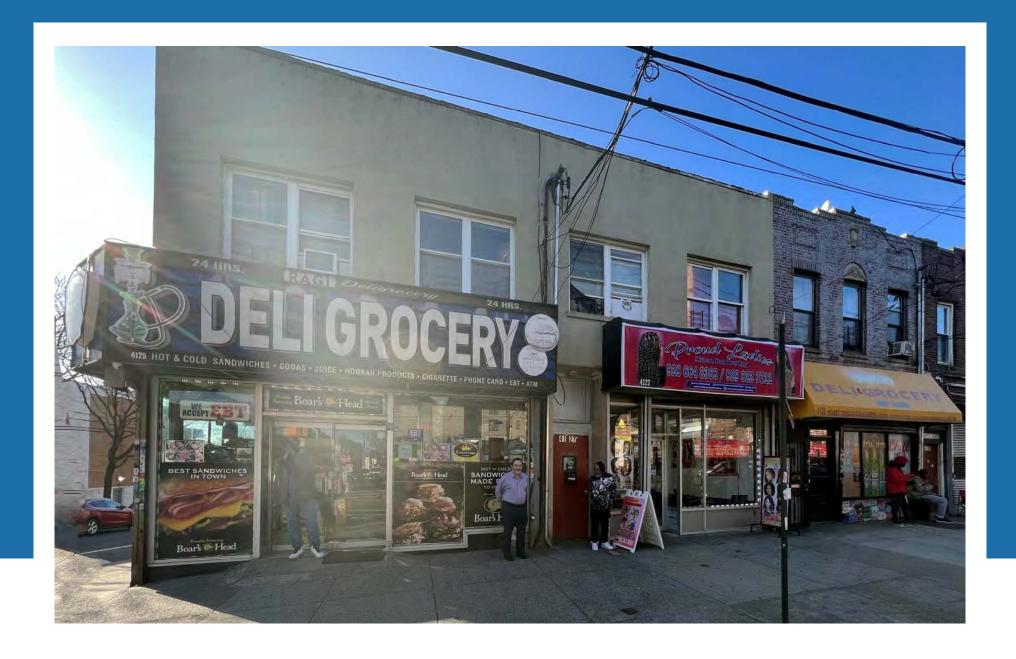


Located in the Wakefied Section of The Bronx



- These 2 mixed-use properties contain a total of 2 retail units and 4 residential apartments
- A Deli-Convenience store and a Hair Salon







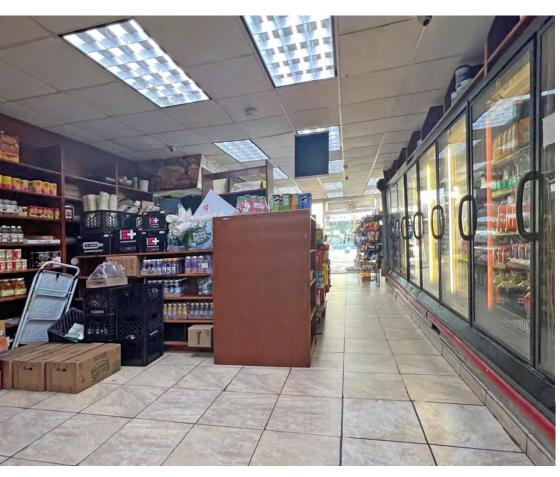
Hair Salon

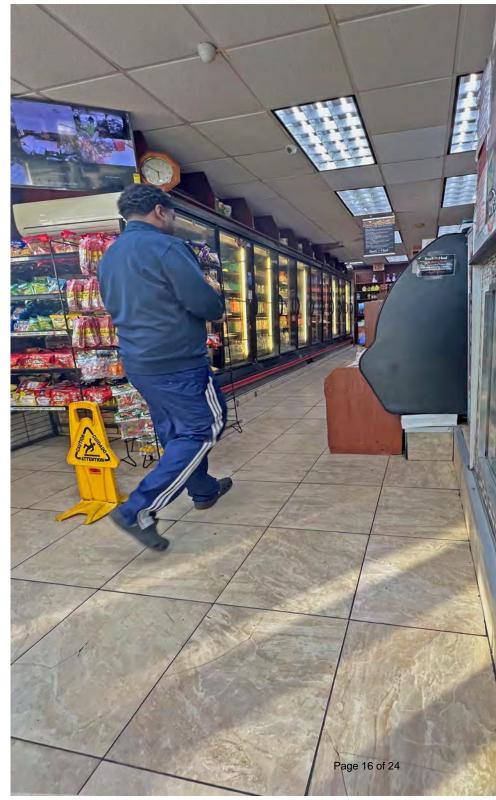






Deli Grocery Store







 The properties contain a total of 4 Residential Apartments





 Side of the Properties on East 230th Street, Garage with 3 Parking Spaces.







Prime retail location

- White Plains
 Road is a major
 north-south
 thoroughfare which
 runs the length of
 the New York City
 borough of
 the Bronx.
- Perfect to own a retail mixed-use property



Public
 Transportation
 right in front of the
 properties on
 White Plains Road



Subway in front of the properties

XDX-5531

POSSIBLE BUILDABLE



FUTURE PROJECTED IF BUILD 10/1 BEDROOM UNITS.

Projections are based on construction of 2 adjacent buildings each with 5 apartments and a store to avoid the parking requirement. 11,702 Square feet Buildable.



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Do Not circumvent Broker.

No site access without Broker appointment.



Disclaimer

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