

# FIFTH VILLAS

2926-34 Fifth Avenue, San Diego, CA 92103

### **AZIZ ZAKKOUT**

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Multifamily Property For Sale



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# PROPERTY INFORMATION

### **PROPERTY SUMMARY**

Multifamily Property For Sale





#### PROPERTY DESCRIPTION

2926 Fifth Avenue presents a prime investment opportunity with its blend of turnkey income and redevelopment potential. This fully remodeled Spanish Colonial Revival property features five units - a spacious 2-bedroom 1-bath and four 1-bedroom 1-bath - all turn-key ready. The existing four garages open the door to creating additional Accessory Dwelling Units (ADUs), significantly boosting rental income and property value.

#### **PROPERTY HIGHLIGHTS**

- In-unit Washer Dryer
- Extensively Renovated Units
- Secure Gated Entry
- Four Garages
- Favorable High Density Zoning CC-3-9
- Tire 3 Complete Community Zone: 6.5 FAR

### **OFFERING SUMMARY**

Sale Price:	\$2,500,000
Number of Units:	5
Lot Size:	0.11 Acres
Building Size:	3,440 SF
NOI:	\$74,027.00
Cap Rate:	2.96%

DEMOGRAPHICS	0.3 MILES	0.5 MILES	1 MILE
Total Households	1,220	4,356	15,721
Total Population	1,970	7,394	26,515
Average HH Income	\$118,010	\$142,053	\$132,546

### PROPERTY DESCRIPTION

Multifamily Property For Sale





#### LOCATION DESCRIPTION

Nestled in the heart of Bankers Hill, 2925-2934 Fifth Avenue offers the perfect blend of urban convenience and neighborhood charm. Residents will relish the neighborhood's historic charm and urban convenience, with Balboa Park, the San Diego Zoo, and Little Italy's vibrant scene all within walking distance. Everyday errands are a breeze with shops, cafes, and grocery stores nearby. Plus, the Uptown District's ongoing revitalization promises even more retail and dining options in the near future. This property is perfect for investors seeking both immediate cash flow and long-term growth potential in one of San Diego's most desirable locations. The subject property places you steps away from the vibrant energy of downtown San Diego, while still enjoying the leafy tranquility of Balboa Park that defines this historic community.

#### **NEIHBORHOOD HILIGHTS**

**Walkable Lifestyl**e: Stroll to Balboa Park, the San Diego Zoo, or Little Italy's bustling restaurant scene. Everyday errands are a breeze with grocery stores, cafes, and boutiques within easy reach.

**Architectural Richness**: Bankers Hill boasts a captivating mix of historic homes and modern developments. Tree-lined streets and scenic views create an inviting backdrop for daily life.

**Community Spirit**: Experience a strong sense of community with active neighborhood associations, local events, and a welcoming atmosphere.

#### **Developments & Retail:**

**Uptown District Growth**: The nearby Uptown District is undergoing exciting revitalization, bringing new residential, retail, and dining options to the area.

**Fifth Avenue Corridor**: Enjoy easy access to a diverse range of shops, restaurants, and services along the Fifth Avenue corridor.

**Cultural & Entertainment Hub:** Explore world-class museums, theaters, and music venues just minutes away in Balboa Park and downtown San Diego.

2925 Fifth Avenue is more than an address; it's a gateway to an enriching urban lifestyle. Whether you're seeking a vibrant social scene, convenient access to amenities, or the tranquility of a historic neighborhood, this location offers it all.

Note: Specific information on recent developments and retail openings may require additional research to ensure the most up-to-date details. Contact agent for more details

### **COMPLETE HIGHLIGHTS**

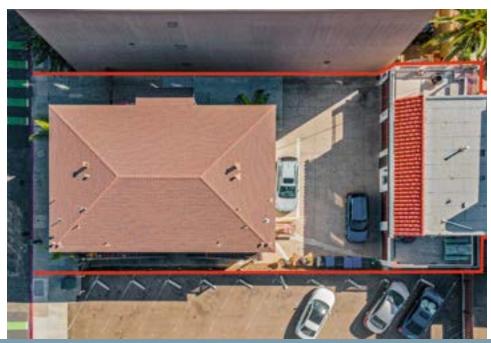
Multifamily Property For Sale





### **PROPERTY HIGHLIGHTS**

- In-unit Washer Dryer
- Extensively Renovated Units
- Secure Gated Entry
- Four Garages
- Favorable High Density Zoning CC-3-9
- Tire 3 Complete Community Zone: 6.5 FAR
- Complete Communities Mobility Zone 2







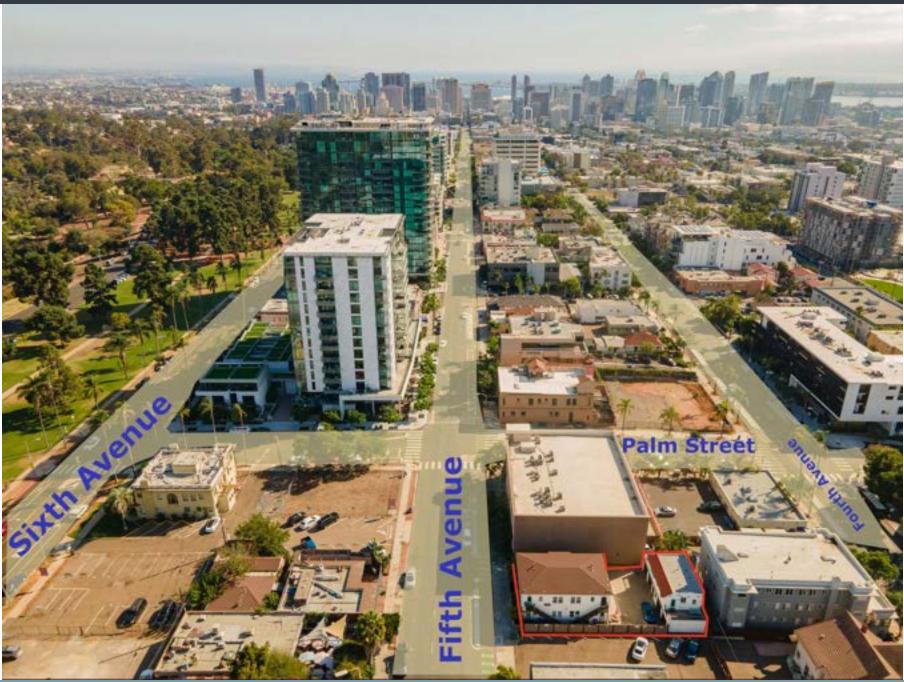


















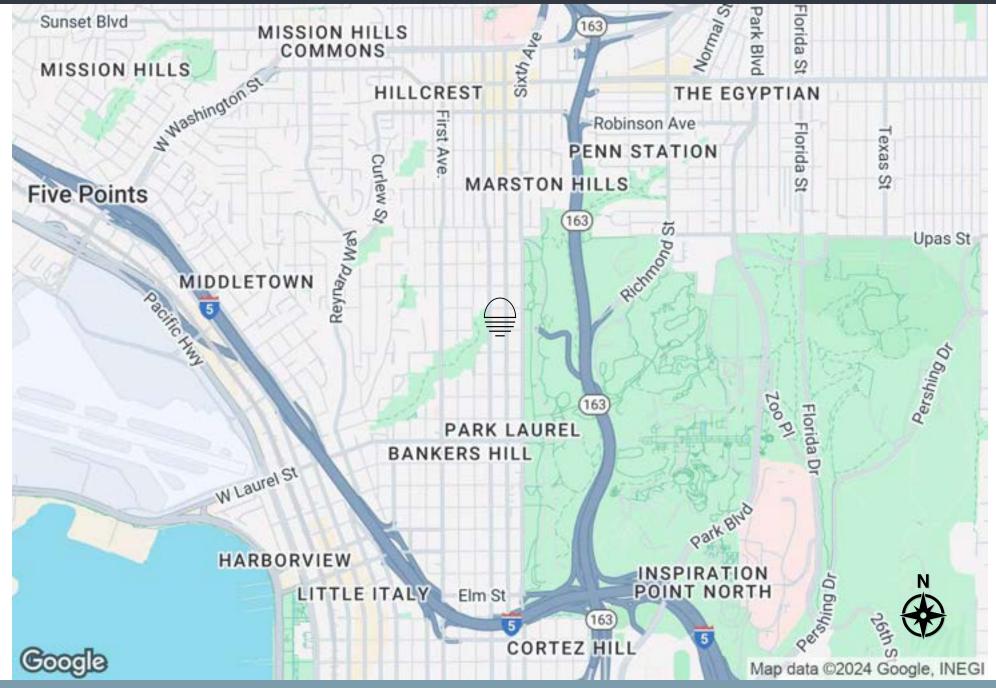




# **LOCATION INFORMATION**

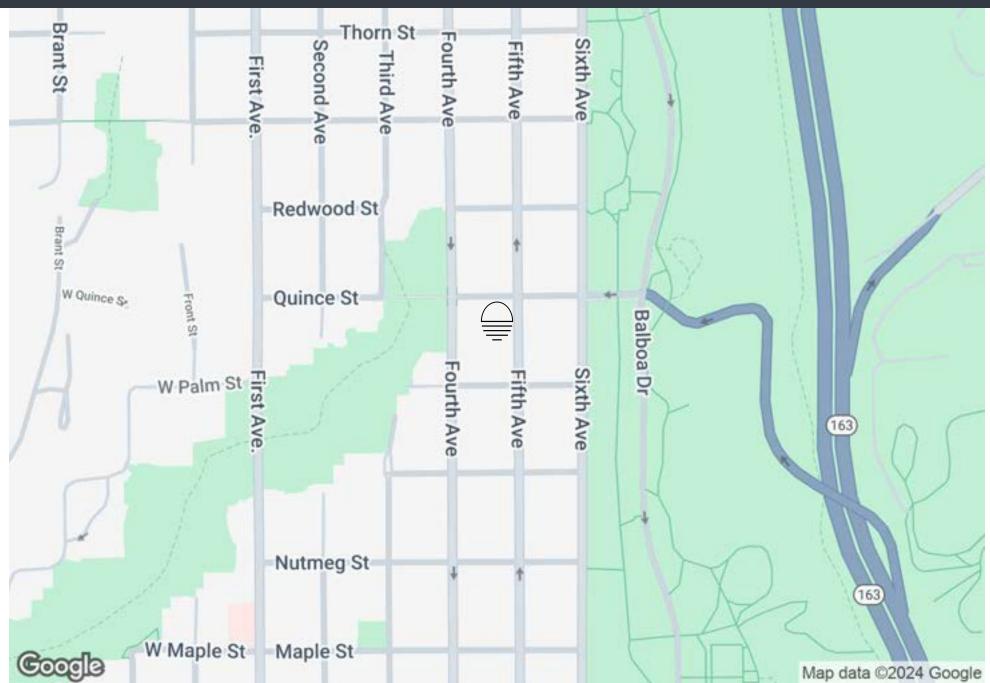
### **REGIONAL MAP**





# **LOCATION MAP**

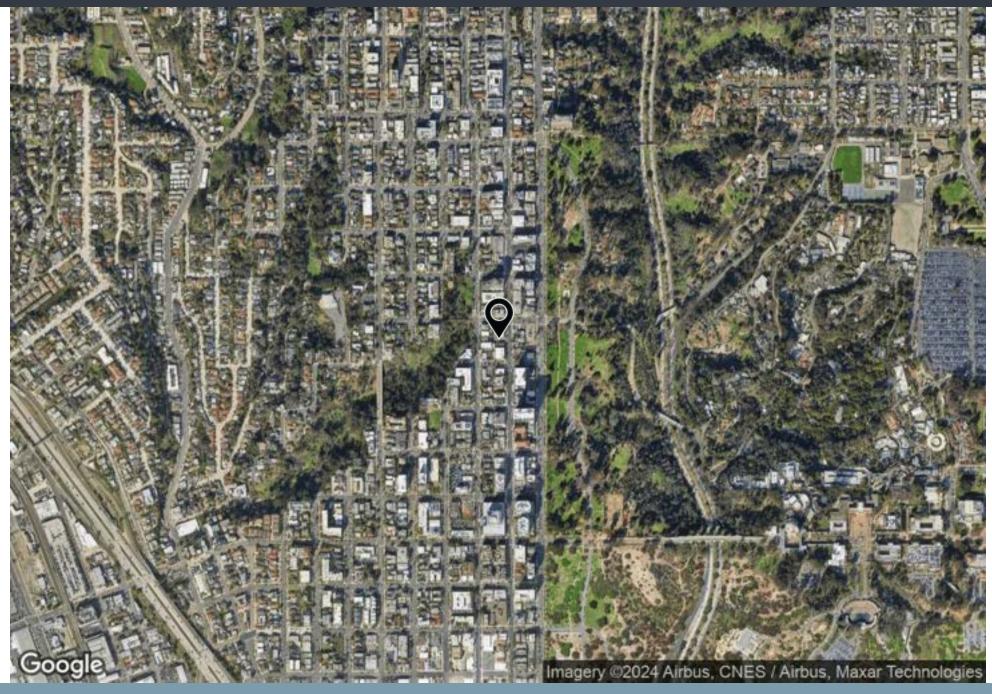




## **AERIAL MAP**

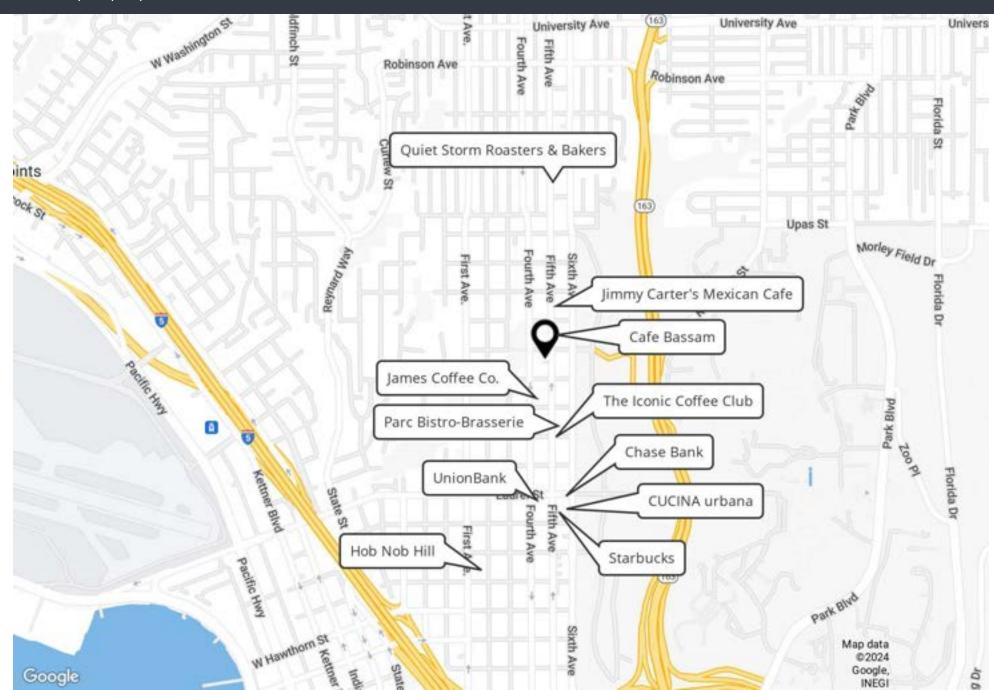






### **RETAILER MAP**







# FINANCIAL ANALYSIS





Price per SF         \$727         \$727           Price per Unit         \$500,000         \$500,000           GRM         19.5         15.32           CAP Rate         296%         4.28%           Cash-on-Cash Return (yr 1)         0.42%         3.07%           Total Return (yr 1)         \$5,277         \$38,369           Debt Coverage Ratio         1.08         1.56           OPERATING DATA         VILLAS ON FIFTH         MARKET           Gross Scheduled Income         \$128,220         \$163,200           Total Scheduled Income         \$128,220         \$163,200           Vacancy Cost         \$4,411         \$1,800           Gross Income         \$128,200         \$155,040           Operating Expenses         \$4,778         \$1,772           Net Operating Income         \$1,702         \$107,119           Pre-Tax Cosh Flow         \$1,250         \$3,830           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loon Amount         \$1,250,000         \$1,250,000           Debt Service         \$68,750         \$68,750	INVESTMENT OVERVIEW	VILLAS ON FIFTH	MARKET
Price per Unit         \$500,000         \$500,000           GRM         19.5         15.32           CAP Rate         2.96%         4.28%           Cash-on-Cash Return (yr 1)         0.42%         3.07%           Total Return (yr 1)         \$5,277         \$38,369           Debt Coverage Ratio         10.8         1.86           OPERATING DATA         VILLAS ON FIFTH         MARKET           Gross Scheduled Income         \$128,220         \$163,200           Total Scheduled Income         \$128,220         \$163,200           Vacancy Cost         \$6,411         \$8,100           Gross Income         \$128,000         \$155,000           Operating Expenses         \$47,782         \$47,921           Net Operating Income         \$12,000         \$107,119           Pre-Tax Cash Flow         \$1,250,000         \$1,250,000           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$6,8750         \$6,8750           Debt Service         \$6,8750         \$6,8750	Price	\$2,500,000	\$2,500,000
GRM         19.5         15.32           CAP Rate         296%         4.28%           Cash-on-Cash Return (yr 1)         0.42%         3.07%           Total Return (yr 1)         \$5,277         \$38.369           Debt Coverage Ratio         1.08         1.56           OPERATING DATA         VILLAS ON FIFTH         MARKET           Gross Scheduled Income         \$128,220         \$163,200           Total Scheduled Income         \$128,220         \$163,200           Vacancy Cost         \$6,411         \$8,160           Gross Income         \$128,220         \$155,040           Operating Expenses         \$47,722         \$107,119           Net Operating Income         \$74,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$68,750         \$68,750	Price per SF	\$727	\$727
CAP Rate         2.96%         4.28%           Cash-on-Cash Return (yr 1)         0.42%         3.07%           Total Return (yr 1)         \$5,277         \$38,369           Debt Coverage Ratio         1.08         1.56           OPERATING DATA         VILLAS ON FIFTH         MARKET           Gross Scheduled Income         \$128,220         \$163,200           Total Scheduled Income         \$128,220         \$163,200           Vacancy Cost         \$6,411         \$8,160           Gross Income         \$121,809         \$155,040           Operating Expenses         \$47,782         \$477,92           Net Operating Income         \$1,47,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$6,8750         \$6,8750	Price per Unit	\$500,000	\$500,000
Cosh-on-Cash Return (yr 1)         0.42%         3.07%           Total Return (yr 1)         \$5,277         \$38,369           Debt Coverage Ratio         1.08         1.56           OPERATING DATA         VILLAS ON FIFTH         MARKET           Gross Scheduled Income         \$128,220         \$163,200           Total Scheduled Income         \$128,220         \$163,200           Vacancy Cost         \$6,411         \$8,160           Gross Income         \$121,809         \$155,040           Operating Expenses         \$47,782         \$47,921           Net Operating Income         \$74,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$6,8750         \$68,750	GRM	19.5	15.32
Total Return (yr 1)         \$5,277         \$38,369           Debt Coverage Ratio         108         1.56           OPERATING DATA         VILLAS ON FIFTH         MARKET           Gross Scheduled Income         \$128,220         \$163,200           Total Scheduled Income         \$128,220         \$163,200           Vacancy Cost         \$6,411         \$8,160           Gross Income         \$121,809         \$155,040           Operating Expenses         \$47,792         \$47,921           Net Operating Income         \$74,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$68,750         \$88,750	CAP Rate	2.96%	4.28%
Debt Coverage Ratio         1.08         1.56           OPERATING DATA         VILLAS ON FIFTH         MARKET           Gross Scheduled Income         \$128,220         \$163,200           Total Scheduled Income         \$128,220         \$163,200           Vacancy Cost         \$6,411         \$8,160           Gross Income         \$121,809         \$155,040           Operating Expenses         \$47,782         \$47,921           Net Operating Income         \$147,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$338,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$6,875         \$6,8750	Cash-on-Cash Return (yr 1)	0.42%	3.07%
OPERATING DATA         VILLAS ON FIFTH         MARKET           Gross Scheduled Income         \$128,220         \$163,200           Total Scheduled Income         \$128,222         \$163,200           Vacancy Cost         \$6,411         \$8,160           Gross Income         \$121,809         \$155,040           Operating Expenses         \$47,782         \$47,921           Net Operating Income         \$74,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$338,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$68,750         \$68,750	Total Return (yr 1)	\$5,277	\$38,369
Gross Scheduled Income         \$128,220         \$163,200           Total Scheduled Income         \$128,220         \$163,200           Vacancy Cost         \$6,411         \$8,160           Gross Income         \$121,809         \$155,040           Operating Expenses         \$47,782         \$47,921           Net Operating Income         \$74,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$1,250,000         \$1,250,000           Debt Service         \$68,750         \$68,750	Debt Coverage Ratio	1.08	1.56
Total Scheduled Income         \$128,220         \$163,200           Vacancy Cost         \$6,411         \$8,160           Gross Income         \$121,809         \$155,040           Operating Expenses         \$47,782         \$47921           Net Operating Income         \$74,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$68,750         \$68,750	OPERATING DATA	VILLAS ON FIFTH	MARKET
Vacancy Cost         \$6,411         \$8,160           Gross Income         \$121,809         \$155,040           Operating Expenses         \$47,782         \$47,921           Net Operating Income         \$74,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$1,250,000         \$1,250,000           Debt Service         \$68,750         \$68,750	Gross Scheduled Income	\$128,220	\$163,200
Gross Income         \$121,809         \$155,040           Operating Expenses         \$47,782         \$47,921           Net Operating Income         \$74,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$1,250,000         \$68,750           Debt Service         \$68,750         \$68,750	Total Scheduled Income	\$128,220	\$163,200
Operating Expenses         \$47,782         \$47,921           Net Operating Income         \$74,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$1,250,000         \$68,750           Debt Service         \$68,750         \$68,750	Vacancy Cost	\$6,411	\$8,160
Net Operating Income         \$74,027         \$107,119           Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$1,250,000         \$1,250,000           Debt Service         \$68,750         \$68,750	Gross Income	\$121,809	\$155,040
Pre-Tax Cash Flow         \$5,277         \$38,369           FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$1,250,000         \$1,250,000           Debt Service         \$68,750         \$68,750	Operating Expenses	\$47,782	\$47,921
FINANCING DATA         VILLAS ON FIFTH         MARKET           Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$1,250,000         \$1,250,000           Debt Service         \$68,750         \$68,750	Net Operating Income	\$74,027	\$107,119
Down Payment         \$1,250,000         \$1,250,000           Loan Amount         \$1,250,000         \$1,250,000           Debt Service         \$68,750         \$68,750	Pre-Tax Cash Flow	\$5,277	\$38,369
Loan Amount       \$1,250,000       \$1,250,000         Debt Service       \$68,750       \$68,750	FINANCING DATA	VILLAS ON FIFTH	MARKET
Debt Service \$68,750 \$68,750	Down Payment	\$1,250,000	\$1,250,000
	Loan Amount	\$1,250,000	\$1,250,000
Debt Service Monthly \$5,729 \$5,729	Debt Service	\$68,750	\$68,750
	Debt Service Monthly	\$5,729	\$5,729

# **INCOME & EXPENSES**



INCOME SUMMARY	VILLAS ON FIFTH	VILLAS ON FIFTH
Vacancy Cost	(\$6,411)	(\$8,160)
GROSS INCOME	\$121,809	\$155,040
EXPENSES SUMMARY	VILLAS ON FIFTH	VILLAS ON FIFTH
Real Estate Tax	\$30,701	\$30,701
Insurance	\$2,100	\$2,100
Water Utility	\$2,040	\$2,040
Gas/Electric	\$0	\$0
Trash	\$0	\$0
Repairs & Maintenance	\$3,250	\$3,250
Landscape	\$1,680	\$1,680
Pest	\$600	\$600
Reserves & Replacements	\$1,000	\$1,000
Management Fee	\$6,411	\$6,550
OPERATING EXPENSES	\$47,782	\$47,921
NET OPERATING INCOME	\$74,027	\$107,119

## **RENT ROLL**



SUITE	BEDROOMS	BATHROOMS	SIZE SF	RENT	RENT / SF	MARKET RENT	MARKET RENT / SF	SECURITY DEPOSIT	LEASE START	LEASE END
2926	2	1	849 SF	\$2,300	\$2.71	\$3,200	\$3.77	\$2,095	2/1/2024	1/31/2025
2928	1	1	649 SF	\$2,200	\$3.39	\$2,600	\$4.01	\$2,200	1/1/2023	1/1/2024
2930	1	1	649 SF	\$2,095	\$3.23	\$2,600	\$4.01	\$1,500	3/1/2020	2/28/2021
2932	1	1	650 SF	\$1,995	\$3.07	\$2,600	\$4.00	-	12/1/2021	1/1/2022
2934	1	1	649 SF	\$2,095	\$3.23	\$2,600	\$4.01	\$2,095	2/1/2024	1/31/2025
TOTALS			3,446 SF	\$10,685	\$15.63	\$13,600	\$19.80	\$7,890		
<b>AVERAGES</b>			689 SF	\$2,137	\$3.13	\$2,720	\$3.96	\$1,973		



# SALE COMPARABLES

### **SALE COMPS**

Multifamily Property For Sale





### FIFTH VILLAS

2926-34 Fifth Avenue, San Diego, CA 92103

#### Subject Property

\$2,500,000	Bldg Size:	3,440 SF
0.11 Acres	No. Units:	5
2.96%	Year Built:	1936
\$500,000	GRM:	19.5
	0.11 Acres 2.96%	\$2,500,000 Bldg Size:  0.11 Acres No. Units:  2.96% Year Built:  \$500,000 GRM:



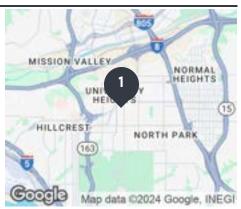


### 4173-81 GEORGIA STREET

San Diego, CA 92103

### On Market

Price:	\$2,965,000	Bldg Size:	3,855 SF
Lot Size:	0.16 Acres	No. Units:	6
Cap Rate:	4.29%	Year Built:	1935
Price/Unit:	\$494,167	GRM:	13.97





**3373-3379 HERMAN AVE** San Diego, CA 92104

### Sold 4/5/2024

Price:	\$2,430,000	Bldg Size:	4,310 SF
Lot Size:	0.14 Acres	No. Units:	į
Cap Rate:	3.40%	Year Built:	1912
Price/Unit:	\$486,000	GRM:	17.6



### **SALE COMPS**

Multifamily Property For Sale





**3981 OREGON STREET** San Diego, CA 92104

### Sold 4/29/2024

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1966
14.0





**4080 32ND STREET** San Diego, CA 92104

#### Sold 9/5/2024

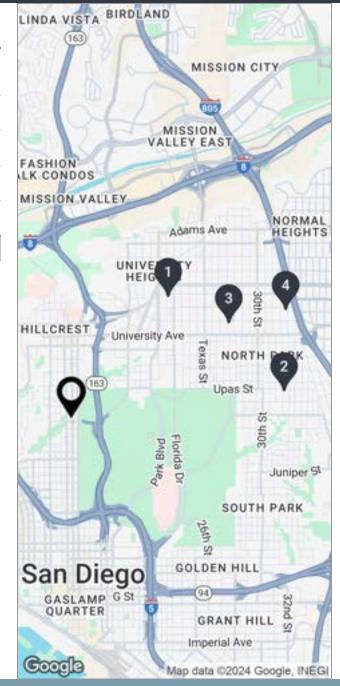
\$3,700,000	Bldg Size:	5,000 SF
0.32 Acres	No. Units:	į
1925	Price/Unit:	\$740,000
	0.32 Acres	\$3,700,000 Bldg Size:  0.32 Acres No. Units:  1925 Price/Unit:



### **SALE COMPS MAP & SUMMARY**



	NAME/ADDRESS	PRICE	BLDG SIZE	LOT SIZE	NO. UNITS	CAP RATE
*	Fifth Villas 2926-34 Fifth Avenue San Diego, CA	\$2,500,000	3,440 SF	0.11 Acres	5	2.96%
1	<b>4173-81 Georgia Street</b> San Diego, CA	\$2,965,000	3,855 SF	0.16 Acres	6	4.29%
2	<b>3373-3379 Herman Ave</b> San Diego, CA	\$2,430,000	4,310 SF	0.14 Acres	5	3.40%
3	<b>3981 Oregon Street</b> San Diego, CA	\$4,540,000	5,553 SF	0.16 Acres	9	4.26%
4	<b>4080 32nd Street</b> San Diego, CA	\$3,700,000	5,000 SF	0.32 Acres	5	-
	AVERAGES	\$3,408,750	4,680 SF	0.20 ACRES	6	3.98%





# **DEMOGRAPHICS**

### **DEMOGRAPHICS MAP & REPORT**



Multifamily Property For Sale

POPULATION	0.3 MILES	0.5 MILES	1 MILE
Total Population	1,970	7,394	26,515
Average Age	48	48	45
Average Age (Male)	49	48	45
Average Age (Female)	48	48	45
HOUSEHOLDS & INCOME	0.3 MILES	0.5 MILES	1 MILE
Total Households	1,220	4,356	15,721
# of Persons per HH	1.6	1.7	1.7
Average HH Income	\$118,010	\$142,053	\$132,546
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Demographics data derived from AlphaMap



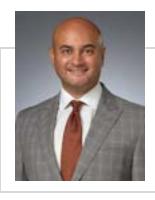


**ADVISOR BIOS** 

### **ADVISOR BIO 1**

Multifamily Property For Sale





**AZIZ ZAKKOUT** 

Principal Broker

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Direct: 858.859.9737 | Cell: 858.531.4442

CalDRE #01911009

### **Zakkout Real Estate Services**

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