

## PROJECT PROPOSAL

765 17th St San Diego, CA 92101

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		USE OF PROCEEDS	
LAND			\$0.00
BUILDING			\$1,497,000.00
SITE IMPROVEMENT			\$0.00
SOLAR PANELS			\$0.00
CONTINGENCY			\$0.00
ELIGIBLE CLOSING COST	8		\$0.00
TOTAL PROJECT			\$1,497,000.00
	:	SOURCE OF FUNDS	
Bank	50.00%	1st T.D.	\$748,500.00
SBA	40.00%	2nd T.D.	\$598,800.00
Equity	10.00%		\$149,700.00
Other Sources	0.00%		\$0.00
	100.00% TC	DTAL	\$1,497,000.00
		CDC FEES	
Net Proceeds		050 1 220	\$598,800.00
Guaranty Fee (0%)			\$0.00
CDC Fee (1.5%)			\$8,982.00
Closing Costs			\$2,500.00
Funding Fee (.25%)			\$1,497.00
Subtotal			\$611,779.00
Underwriting Fee (.4%)			\$2,460.00
Total			\$614,239.00
GROSS DEBENTURE (rou	nded up)		\$615,000.00
Balance to Borrower			\$761.00

SAMPLE DEBT SERVICE							
	Amount	Rate	Term	Amort	Payment		
Bank	\$748,500.00	6.75%	10	25	\$5,171.47		
Southland	\$615,000.00	6.24%	25	25	\$4,144.32		
Other	\$0.00						
Equity	\$149,700.00						
Total	\$1,513,200.00			Average	6.52%		
				Mo. Payments	\$9,315.80		
				An. Payments	\$111,789.57		

SBA PORTION PAYMENT CALCULATION							
	Principal and Interest Payment	SBA Fee	CDC Fee	CSA Fee	Total Monthly Payment	Effective Interest Rate^	Principal Balance at the end of
Years 1-5	\$3,603.12	\$169.64	\$320.31	\$51.25	\$4,144.32	6.14%	\$544,959.45
Years 6-10	\$3,603.12	\$150.32	\$283.83	\$45.41	\$4,082.69	6.17%	\$454,973.68
Years 11-15	\$3,603.12	\$125.50	\$236.97	\$37.91	\$4,003.50	6.22%	\$339,362.93
Years 16-20	\$3,603.12	\$93.61	\$176.75	\$28.28	\$3,901.76	6.35%	\$190,830.08
Years 21-25	\$3,603.12	\$52.64	\$99.39	\$15.90	\$3,771.06	7.02%	(\$0.00)
Full 25 Year Term Effective Interest Rate: 6.24%							

		PREF	PAYMENT PENALTY	,		
<u>Year</u>	Rate	<u>Amount</u>	<u>Year</u>	Rate	<u>Amount</u>	
1	4.9700%	\$30,307.56	6	2.4850%	\$13,376.55	
		\$29,990.84			\$13,173.09	
2	4.4730%	\$26,699.47	7	1.9880%	\$10,371.57	
		\$26,399.77			\$10,200.44	
3	3.9760%	\$23,193.30	8	1.4910%	\$7,518.73	
		\$22,913.21			\$7,383.78	
4	3.4790%	\$19,797.76	9	0.9940%	\$4,830.28	
		\$19,540.09			\$4,735.69	
5	2.9820%	\$16,522.18	10	0.4970%	\$2,319.35	
		\$16,289.96			\$2,269.63	

Applicant 1	Date	Applicant 3	Date		
Applicant 2	Date	Applicant 4	Date		

<sup>^</sup>Effective Interest Rate is inclusive of Interest, SBA Fee, CDC Fee, and CSA Fee