

GULF SOUTH

COMMERCE PARK

Land in Louisiana.

Grow in the Gulf.

Connect to the World.

Top Labor Market in Louisiana

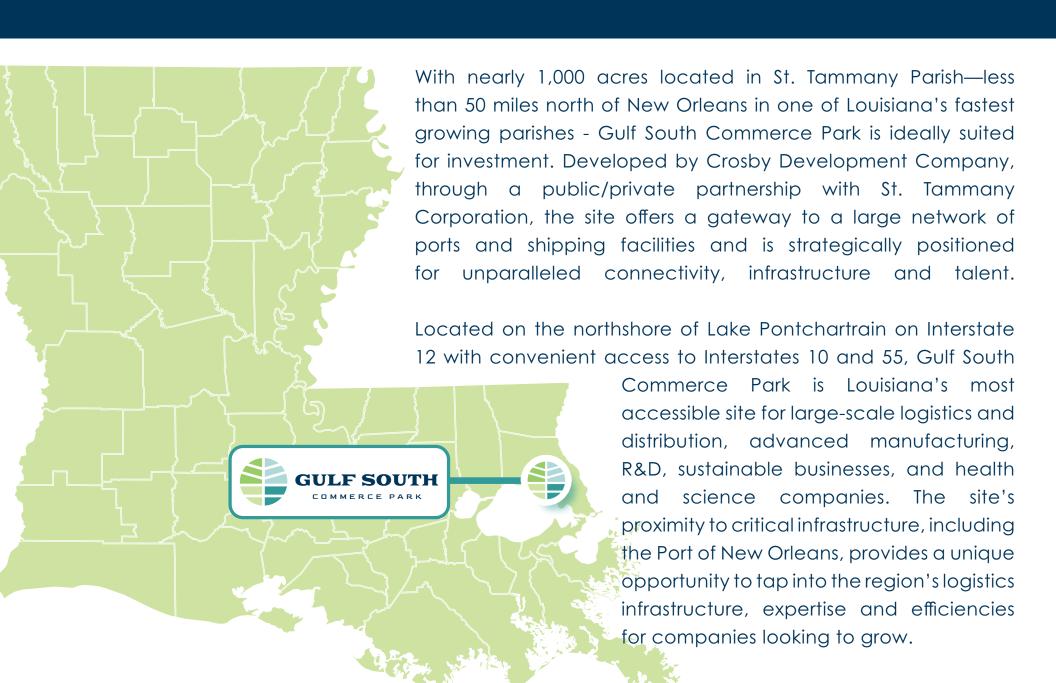
Close Proximity to Ports, Rail Lines & Transportation Hubs

Pilot Program Up to 80% property tax reduction for 10 Years

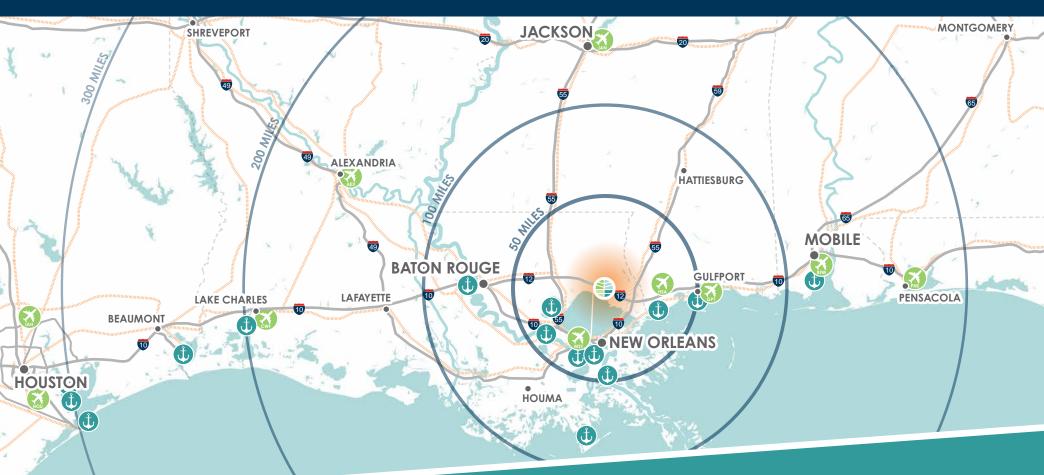
Leasing & Development



Louisiana's Global Gateway for Business



Regional Connectivity



MAJOR CITIES

New Orleans, LA 30 Miles
Baton Rouge, LA 70 Miles
Mobile, AL 120 Miles
Jackson, MS 130 Miles
Houston, TX 320 Miles

CLASS I RAIL

NS 15 Miles
CN 25 Miles
CSXT 26 Miles
KCS 35 Miles
UP 35 Miles
BNSF/UP 35 Miles

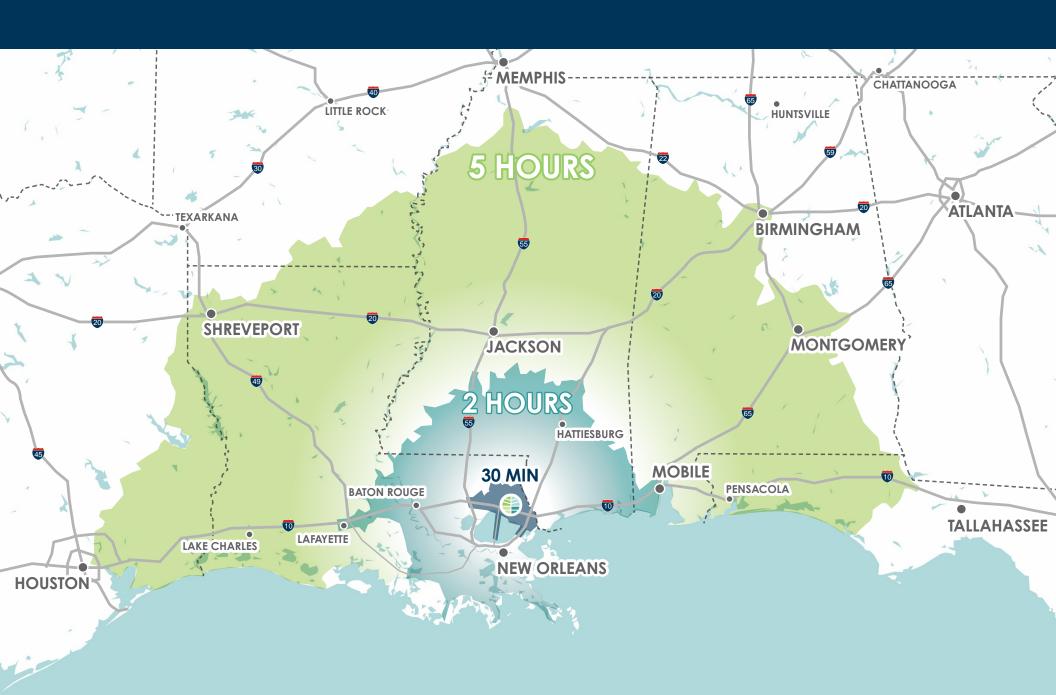
LOUISIANA RIVER PORTS

Port of New Orleans 30 Miles
Port of St. Bernard 30 Miles
Port of South Louisiana 40 Miles
Port of Plaquemine 40 Miles
Port of Baton Rouge 70 Miles
Louisiana Int. Terminal (Planned)

GULF PORTS

| Port of Bienville, MS | 30 Miles |
|-----------------------|-----------|
| | |
| Port of Gulfport, MS | 50 Miles |
| Port of Fourchon, LA | 90 Miles |
| Port of Mobile | 120 Miles |
| Port of Lake Charles | 200 Miles |
| Port Author, TX | 230 Miles |
| Port of Beaumont, TX | 245 Miles |

Interstate Connectivity



Shipping & Rail



PORT NOLA

NOP NEW ORLEANS PUBLIC

THE PORT OF NEW ORLEANS

The Port of New Orleans is a diverse deepwater port uniquely located on the Mississippi River near the Gulf of Mexico. This naturally strategic location allows unparalleled access to 30-plus major inland hubs such as Dallas, Memphis, Chicago and Canada via 14,500 miles of waterways, railroads and interstates.

New Orleans is the **ONLY** deepwater port served by six (6) Class I railroads. The New Orleans Public Belt Railroad (NOPB) is a Class III switching railroad with direct connections to BNSF, Canadian National (CN), CSX, Canadian Pacific Kansas City (CPKC), Norfolk Southern (NS), and Union Pacific (UP). These railroads comprise a 132,000+ mile network of track.



PLANNED PHASED OPENING 2028-2031

The new 400-acre Louisiana International Terminal (LIT) in Violet, LA, will eliminate air-draft restrictions that limit the size of vessels that currently call at the Port of New Orleans. LIT will serve vessels of all sizes, dramatically increasing Louisiana's import and export capacity while also fostering growth.

LIT is the biggest public economic development project in Louisiana at \$1.8 Billion. LIT will be built through a public-private partnership between the Port of New Orleans (Port NOLA) and two private terminal operators. It will include 3,600 feet of berth space, and at full buildout, will have a capacity of 2 million TEUs.

GULF SOUTH COMMERCE PARK PROXIMITY

- 35 Miles to Louisiana International Terminal (LIT) Coming Soon
- 33 Miles to the Port of New Orleans Wharfs

\$100 MILLION annual revenue with its 4 lines of business: cargo, rail, industrial real estate and cruises

1 MILLION TEU Annual Capacity with 500+ TEUs moving weekly by barge

PREMIUM FACILITIES include 15 berths, 20 million SF of cargo-handling area, 9 ship-to-shore gantry cranes, 3.1+ million SF of covered storage, and 140,000+ SF dockside cold storage

2 ON-DOCK INTERMODAL RAIL SERVICES

(CN & CPKC) connecting Port NOLA to the U.S. and Canada

Local Access



Overview





919 ACRES

Contiguous Vacant Land

TIMELINE OF AVAILABILITY

Phase 1 Available Now

Phase 2 Planned 2025-2026

Phase 3 Future Expansion

BUILD-TO-SUIT AVAILABLE

For Sale or Lease

Single- or Multi-Tenant Spaces

CORE UTILITIES

In place and can be expanded as needed: Electricity, Natural Gas, Telecom & Water/Sewer

ZONING

AML (Advanced Manufacturing & Logistics)
Tailored specifically for research & development,
advanced manufacturing, and logistics industries
accommodating up to 1,000,000 SF building
footprints

Available Sites

(Phase 1)



Available Sites

(Phase 1)

| PAD-READY | SITES |
|------------------|--------------|
| IMMEDIATE | AVAILABILITY |

Parcel 1-A 12.55 Acres*

Parcel 1-B 8.55 Acres*

Parcel 1-C 20.75 Acres*

SHOVEL-READY SITE

IMMEDIATE AVAILABILITY

Parcel 1-D 33.50 Acres*

SUMMER 2024 SITES

Parcel 2-A 26.0 Acres* PENDING

Parcel 2-B 16.2 Acres*

Parcel 2-C 39.5 Acres*

PADS

Building pads have been constructed to within ±12" of final grade for a warehouse-type building with elevated loading docks. Existing pads are 201,500 SF (1-A) and 105,600 SF (1-B).

BUILDING SIZES

Up to 1,000,000 SF

BUILDING TYPES

Per tenant requirements

ZONING

AML

(Advanced Manufacturing & Logistics)

UTILITIES

Water/Sewer/ATT Fiber/Gas are to the site

6" Sanitary (anticipated)

2" Water Service (anticipated)

* Parcel sizes are subject to change.



Labor Market

HIGH-PERFORMING WORKFORCE WITH A DEEP TALENT POOL

St. Tammany Parish has the most educated – and healthiest – workforce in Louisiana and the region. It's home to Northshore Technical Community College, which is part of an unprecedented partnership of three companies and three (3) two-year colleges conducting a Mechatronics Apprenticeship Training Program. The program will teach the fundamentals of mechatronics, a field that incorporates mechanics, electronics and computer science with manufacturing to increase efficiency.

- 1.3 million residents in New Orleans MSA
- 273,000+ population in St. Tammany Parish
- 129,000+ labor force
- 45% of St. Tammany Parish residents have earned an associate degree or higher
- 36 institutions of higher learning within a 70-mile radius
- #1 Parish in Louisiana for health factors and health behaviors
- #2 Parish in Louisiana for health outcomes in terms of length of life and quality of life

Regis SitesUSA 2023; St. Tammany Corp. STATS





Financial Incentives





ECONOMIC DEVELOPMENT PROGRAMS AND OPPORTUNITIES IN LOUISIANA

Payment-in-Lieu-of-Taxes (PILOT) Program

- Structured to offer reduced tax burden for companies that create high-impact investments
- Potential program participation for up to 10 years dependent on total capital investment and full-time jobs created
- Project must undergo an economic impact analysis

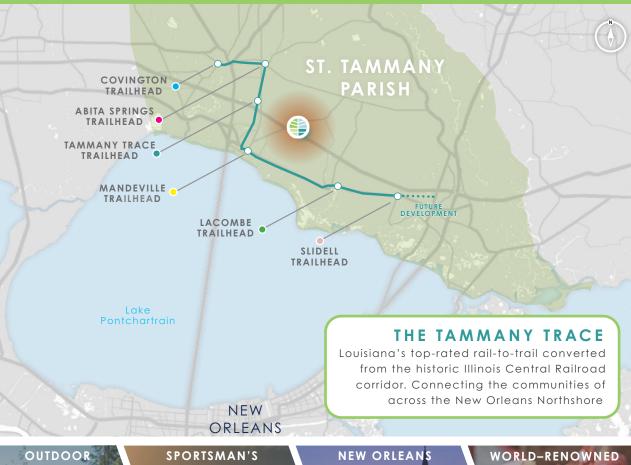
Statutory State Incentives

 Quality Jobs, Enterprise Zone, Research & Development Programs, and more!

Discretionary State Incentive: FastStart

- FastStart provides customized employee recruitment, screening, training development and training delivery for eligible, new or expanding companies at no cost.
- FastStart has been recognized as the country's best state workforce training program for more than a decade by Business Facilities magazine.

Unmatched Quality of Life



OUTDOOR SPORTSMAN'S PARADISE CULTURE CUISINE

st. TAMMANY PARISH has always been an attractive and desirable location for those seeking the good life without sacrificing business success. The parish encompasses 854 square miles and its communities, include some of Louisiana's fastest growing cities such as Abita Springs, Covington, Lacombe, Madisonville, Mandeville, and Slidell. St. Tammany Parish is a part of the New Orleans MSA and is less than 40 minutes from the city.

New Orleans shines as a beacon of culture. From music to cuisine to Mardi Gras, life in the Big Easy is rich and rewarding. New Orleans and the surrounding areas host MORE THAN 130 FESTIVALS EACH YEAR, so there is always something fun around the corner, such as:

- Mardi Gras
- New Orleans Jazz & Heritage Festival
- French Quarter Fest
- New Orleans Wine & Food Experience
- Ponchatoula Strawberry Festival
- Madisonville Wooden Boat Festival
- Essence Festival of Culture
- Bayou Boogaloo
- and many more!

Top Ranked Business & Education

St. Tammany Parish's low business cost, nationally recognized school system, and first-rate medical facilities make the community a destination of choice for businesses of every size. As the fifth most populous parish in the state and one of the FASTEST-GROWING PARISHES, St. Tammany's upscale amenities, active community, and expansive green spaces offer wide-ranging, diverse opportunities for companies in any industry. The entire parish is renowned by outdoor enthusiasts, gourmands, golfers, and art-lovers for its versatility and charm.

The NATIONALLY-RECOGNIZED K-12 education system and world-renowned professional and technical schools produce dedicated new workers every year. Students' ACT scores consistently rank above the national average while the unemployment rate in St. Tammany consistently remains below the national average.

NEW ORLEANS MSA

#2 Logistics Leader Business Facilities

#7 Top Performing Container Ports
Business Facilities

#7 Cost of Doing Business CNBC.com

#8 Highest Percentage of Entrepreneurs Commodity.com

#9 Fastest Growing Cities (GDP)
University of North Carolina

ST. TAMMANY PARISH EDUCATION

#1 Parish in Louisiana for Educational Attainment St. Tammany Corporation

11 Colleges & Universities within 70-minute drive

MAJOR AREA EMPLOYERS





















Stirling Development & Brokerage

Stirling is one of the most comprehensive full-service commercial real estate companies in the country. With more than four decades of experience, we specialize in Advisory Services, Commercial Brokerage, Asset & Property Management, Development & Redevelopment and Investments over a wide array of property types, including retail, office, industrial, healthcare and multi-family sectors. Our core focus is on the robust Gulf South market of Louisiana, Mississippi, Alabama and the Florida Panhandle.

Our capable team is equipped with in-depth knowledge of the industry, sophisticated market insight and the latest in technology that enables us to identify opportunities for our clients in the evolving commercial real estate landscape. Whether a tenant, investor, property owner or landlord, Stirling can help you find a solution for any real estate goals. Our capable team is equipped with in-depth knowledge of the industry, as well as sophisticated market insight and the latest in technology to identify opportunities for our clients in the evolving commercial real estate landscape.

21.8 M

Square Feet of Managed Properties \$2.9 B

Development & Acquisition Volume \$2.19 B

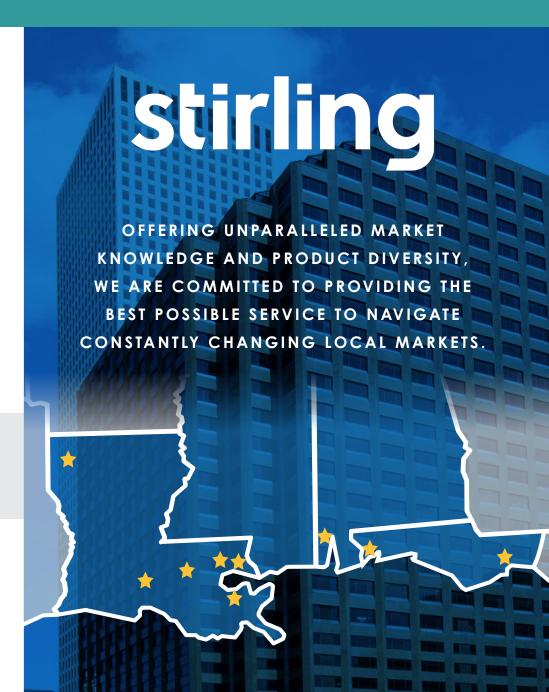
Transaction
Volume in the
Last 5 Years

3,706

Transactions in the Last 5 years

49+
Years in Business

Office Locations 185
Agents & Employees



Disclaimer

DISCLAIMER

The information provided in this Offering Memorandum has been derived from sources deemed reliable. However, it is subject to errors, omissions, price change and/or withdrawal, and no warranty is made as to the accuracy. Further, no warranties or representation shall be made by Stirling or its agents, representatives or affiliates regarding oral statements that have been made in the discussion of the property. This presentation prepared by Stirling was sent to the recipient under the assumption that s/he is a buying principal. Any potential purchaser is advised that s/he should either have the abstract covering the real estate which is the subject of the contract examined by an attorney of his/her selection or be furnished a policy of title insurance.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Seller or Stirling Properties, LLC or any of the affiliates thereof, or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or cause of action relating to this solicitation process or the marketing or sale of the Property.

CONFIDENTIALITY

This Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser/lessee of the Property. It is not to be used for any other purchase or made available to any other person without the written consent of Seller or Stirling Properties, LLC.

By acknowledging your receipt of the Offering Memorandum for the Property, you agree:

- 1. The Offering Memorandum and its contents are confidential.
- 2. The information contained herein shall be held and treated with the strictest of confidence.
- 3. Whether directly or indirectly, you will not disclose this Offering Memorandum in a manner detrimental to the interest of the Seller.

Should you elect to not pursue negotiations in the acquisition of the Property or in the future you discontinue such negotiations, you then agree to purge all materials relating to this Property including this Offering Memorandum.



GULF SOUTH

COMMERCE PARK

Interstate 12 at Highway 1088, Mandeville, LA GulfSouthCommercePark.com

stirling

MELISSA S. WARREN, CCIM

Senior Advisor mwarren@stirlingprop.com 504-620-8148 BRADLEY COOK, MS, CCIM

Advisor bcook@stirlingprop.com 985-246-3720



KEITH ESPADRON, JR.

Special Associate for Economic Development kespadron@sttammanycorp.org 985-809-7874

109 Northpark Blvd, Suite 300, Covington, LA 70433 · 985-898-2022 · StirlingProp.com