281,146 SF

Confidential – Off Market Offering

Irongate Mall, Hibbing, MN

990 W 41st St • Hibbing, MN •



Edward C. Anderson President / Associate Broker PO Box 3236 Montrose, MI 48457 Eander1031@gmail.com Cell: (810) 444-2204 CommercialRealtyInc.com FOR SALE



FOR LEASE

PROPERTY DATA SHEET

Asking price: Negotiable

Space available: 281,146 ft.2 GLA

Purchase terms: Cash at closing:

Annual taxes: \$21,920

Year Built: 1979

Traffic Counts: 8.832 VPD

Partal New Roof-Parking Lot: 2021 2022

Size of property: 27.9Acres

Occupany Rate:18%

Former tenant spaces empty: Kmart, JCPenney

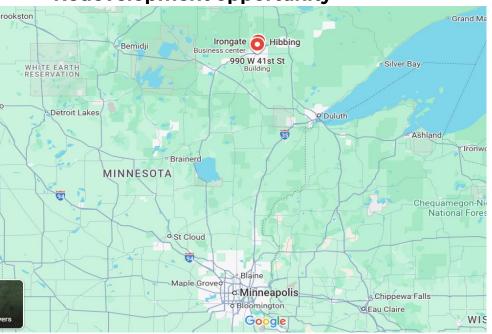
Current tenants: VA USA, Trison

Zoning: C-3 city of Hibbing

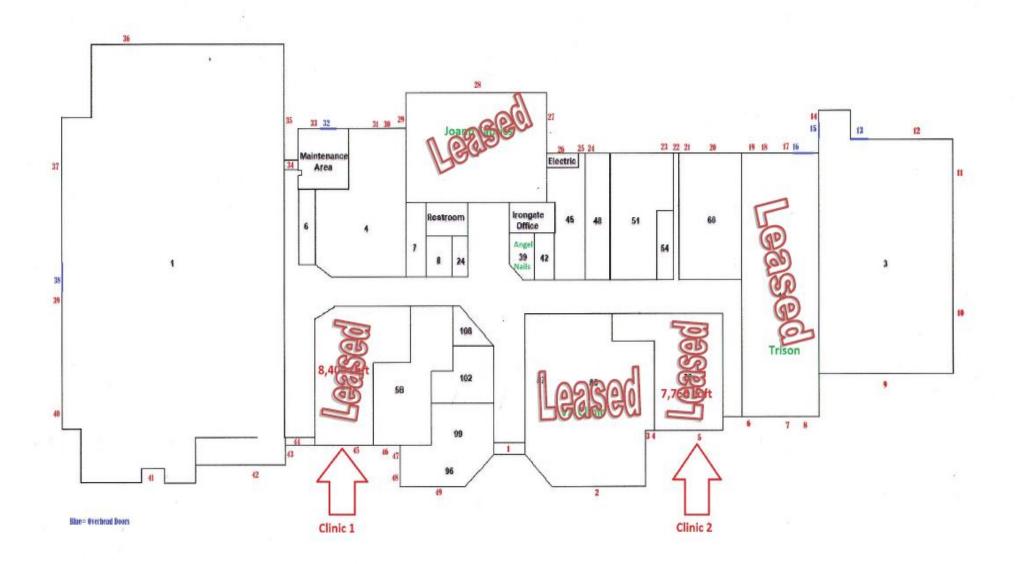
HIGHLIGHTS

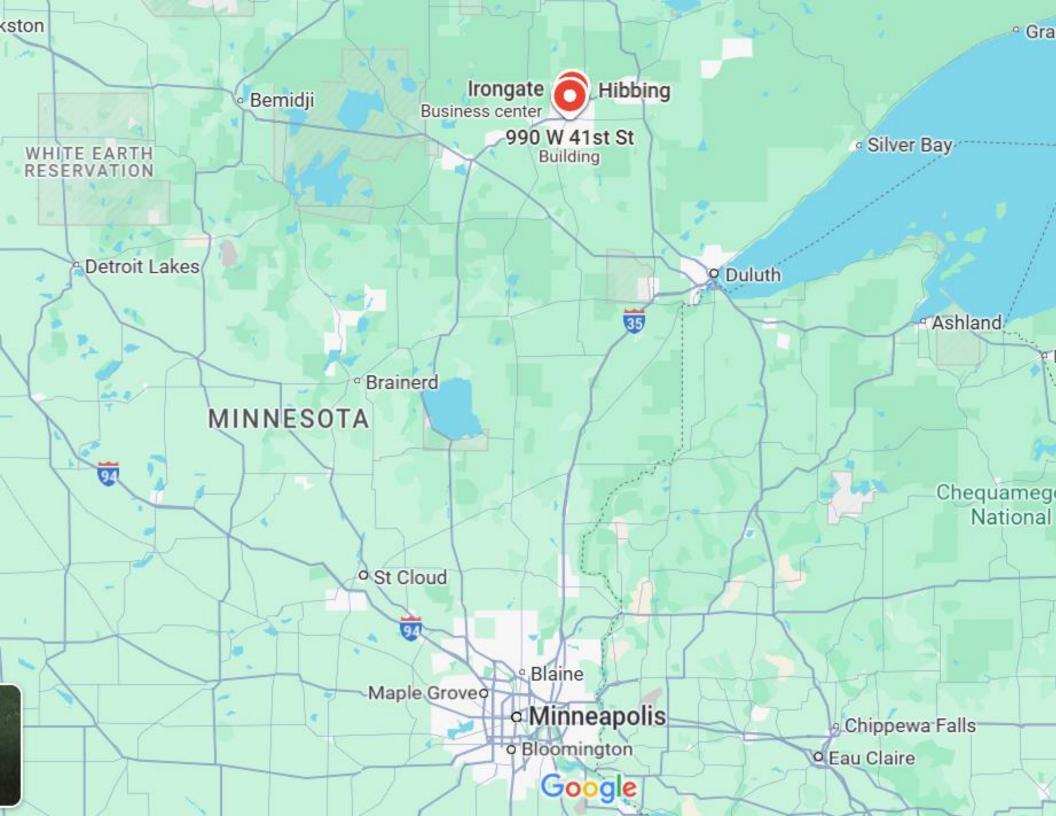
- Located next to Walmart superstore, and Lowe's home improvement.
- Recent capital improvements of over \$1 million roof parking lot
- Very low property taxes

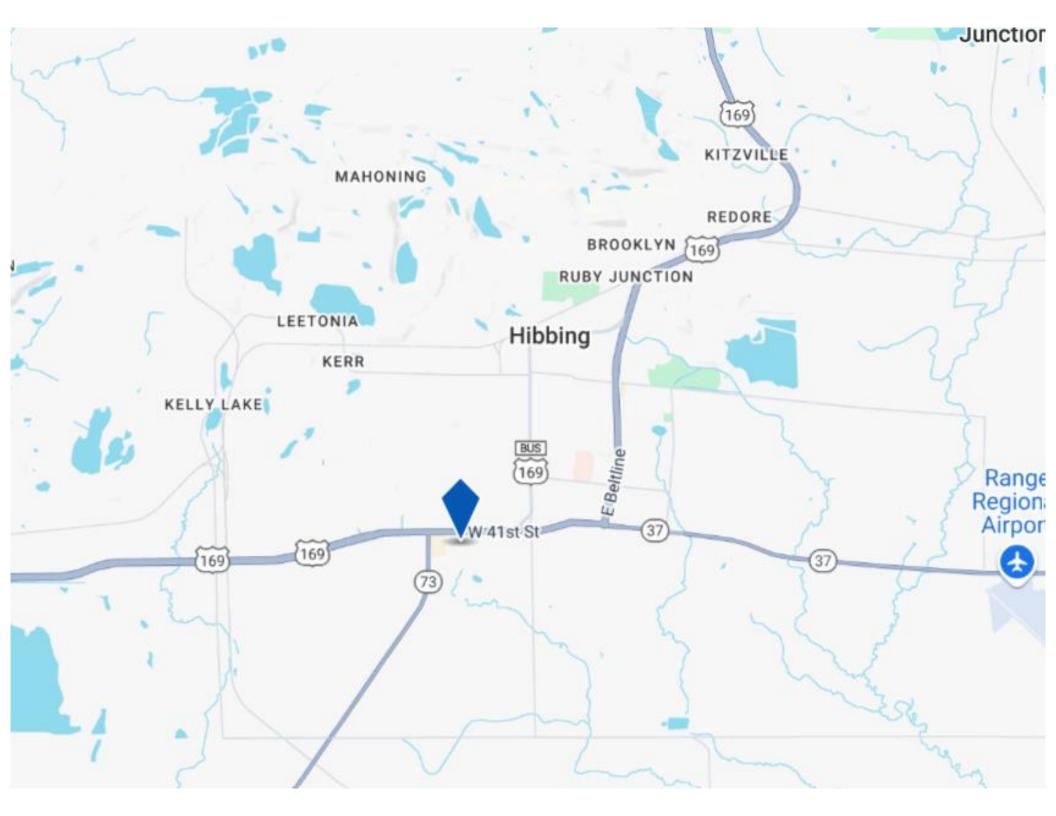
Redevelopment opportunity

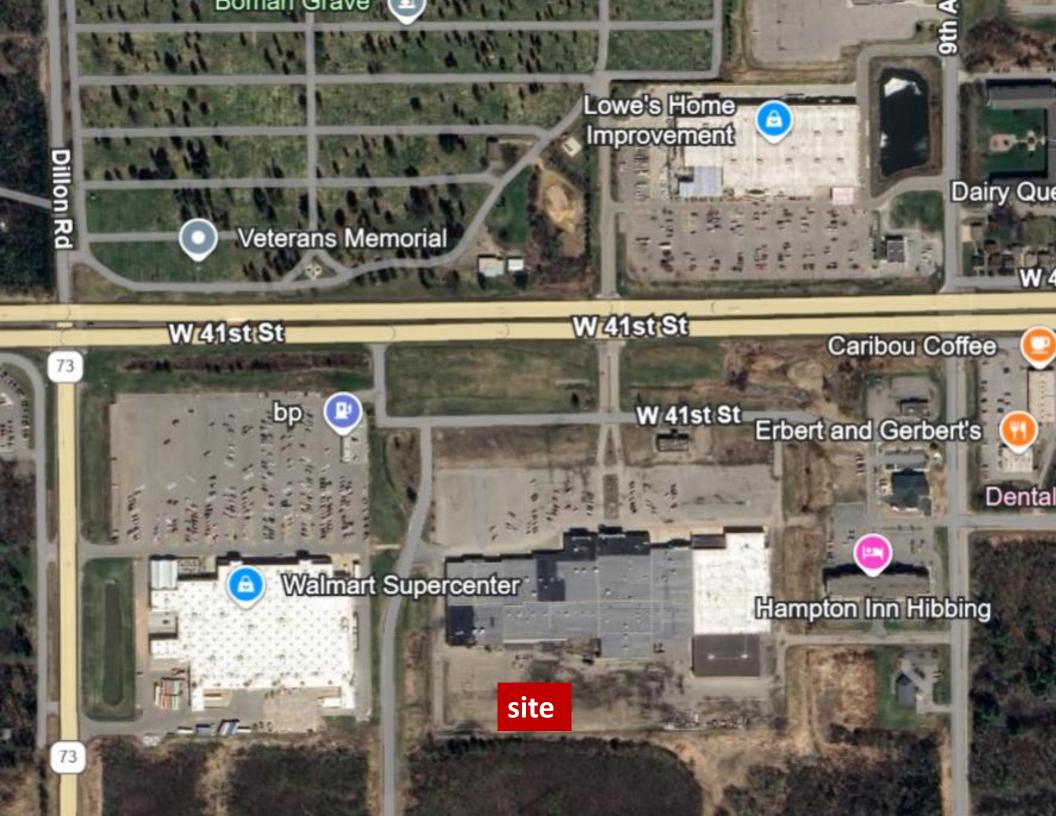












COUNTY PROFILE

St. Louis Co.

St. Louis Co. is a part of Economic Development Region 3, which is located in the Northeast Planning Region.

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POPULATION CHARACTERISTICS

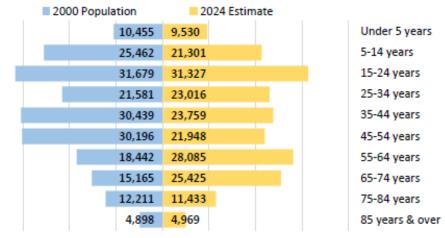
2024 population:	200,794 people		
Population change,	563 people	Median Age	41.3 years
2020-2024	0.3% increase	state:	38.6 years

St. Louis Co. is the 6th largest of the 87 counties in the state. Its population increased so far this decade, ranking as the 48th fastest growing in the state from 2020 to 2024. St. Louis Co.'s population has an older median age than the state and a larger percentage of people aged 65 years and older. The population is aging, especially as the Baby Boom generation moves through the population pyramid (see Figure 1).

Table 1. Population by Age Group, 2024						
	Number	Percent				
Under 5 years	9,530	4.7%				
5-14 years	21,301	10.6%				
15-24 years	31,327	15.6%				
25-34 years	23.016 11.5					
35-44 years	Please sa	Please say that again				
45-54 years	21,948	10.9%				
55-64 years	28,085	14.0%				
65-74 years	25,425	12.7%				
75-84 years	11,433	5.7%				
85 years & over	4,969	2.5%				
Total Population	200,794	100.0%				

Source: Census 2024 Population Estimates, 2019-2023 ACS

Figure 1. Population Pyramid, 2000-2024



St. Louis Co. suffered a negative natural increase - more deaths than births from 2020 to 2024, but also experienced net in-migration - meaning more people moved in than moved out. In addition to domestic in-migration, St. Louis Co. welcomed net international in-migration - gaining new Minnesotans from foreign countries (see Table 2).

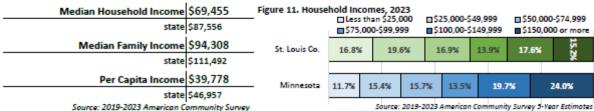
Table 2. Cumulative Estimates of the Components of Population Change, 2020-2024								
	Total	April 1, 2020 to July 1, 2024						
	Population	Natural	Vital Events Net Migration			Vital Events		on
	Change	Increase	Births	Deaths	Total	International	Domestic	
St. Louis Co.	563	-2,383	7,647	10,030	2,758	620	2,138	
State of Minnesota	86,459	51,570	268,689	217,119	33,161	81,091	-47,930	

Source: U.S. Census Bureau, Population Estimates Program

COUNTY PROFILE St. Louis Co.

INCOMES, COST OF LIVING, & HOUSING

St. Louis Co. had a lower median household income than the state, and a higher percentage of households with incomes below \$50,000. Overall, St. Louis Co. had the 62nd highest median household income of the 87 counties in the state.



Source: 2019-2023 American Community Survey 5-Year Estimates

The cost of living has increased over the past 2 years with costs up in many areas. St. Louis Co. had a lower cost of living than the state, with a required hourly wage of \$14.96 for a single person living alone to meet a basic needs cost of living, and an hourly wage requirement of \$19.3 for a typical family with 2 adults and 1 child (see Table 9).

Table 9. Basic Needs Cost of Living Estimates, 2024									
	Single Yearly	Hourly Wage	Monthly Costs						
ISingle Adult. O children	Cost of Living	, ,	Child Care	Food	Health Care	Housing	Trans- portation	Other	Taxes
St. Louis Co.	\$31,127	\$14.96	\$0	\$414	\$150	\$879	\$543	\$299	\$309
State of Minnesota	\$36,768	\$17.68	\$0	\$424	\$156	\$1,154	\$573	\$365	\$392
Typical Family: 2 Adults (1	Family Yearly Hourly Wage		Monthly Costs						
working full-time, 1 part-	Cost of Living	Required	Child Care	Food	Health	Housing	Trans-	Other	Taxes
time), 1 child	COST OF LIVING	Kequirea	Critic Care	FOOU	Care	nousing	portation	Other	laxes
St. Louis Co.	\$60,201	\$19.30	\$395	\$942	\$530	\$1,145	\$954	\$483	\$568
State of Minnesota	\$70,308	\$22.53	\$545	\$964	\$556	\$1,446	\$1,028	\$557	\$763

Source: DEED Cost of Living tool

St. Louis Co. had a lower median house value than the state, having the 50th highest value of the 87 counties in 2022. St. Louis Co.'s housing stock was older than the state's, with a lower percentage of units built since 2000 (see Figure 12).

Table 10. Estimated Value of Owner-	St. Louis Co.		Minnesota	
occupied Housing Units, 2022	Total	Percent	Percent	
Total	62,085	100.0%	100.0%	
Less than \$50,000	3,367	5.4%	4.0%	
\$50,000 to \$99,999	7,737	12.5%	4.0%	
\$100,000 to \$149,999	9,019	14.5%	6.2%	
\$150,000 to \$199,999	9,481	15.3%	8.9%	
\$200,000 to \$299,999	15,045	24.2%	25.7%	
\$300,000 to \$499,999	12,041	19.4%	33.6%	
\$500,000 or more	5,395	8.7%	17.5%	
Median (dollars)	\$208,5	\$305,500		

Source: 2019-2023 American Community Survey, 5-Year Estimates

Figure 12. Year Structure Built, 2023 20% 0% 30% Minnesota St. Louis Co. 2010 or later 2000 to 2009 13 3% 1980 to 1999 25.0% 22.2% 1960 to 1979 1940 to 1959 1939 or earlier 15.6%

Figure 13. Housing Costs as a

Median monthly owner costs, owner-occupied units with a mortgage state \$1,890

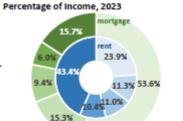
Percentage of households with a mortgage spending 30% or more of their income on housing costs

> Median monthly rent costs \$970 state \$1,235

Percentage of renters spending 30% or more 53.8% of their household income on rent state 47.2%

Source: 2019-2023 American Community Survey, 5-Year Estimates

state 22.5%

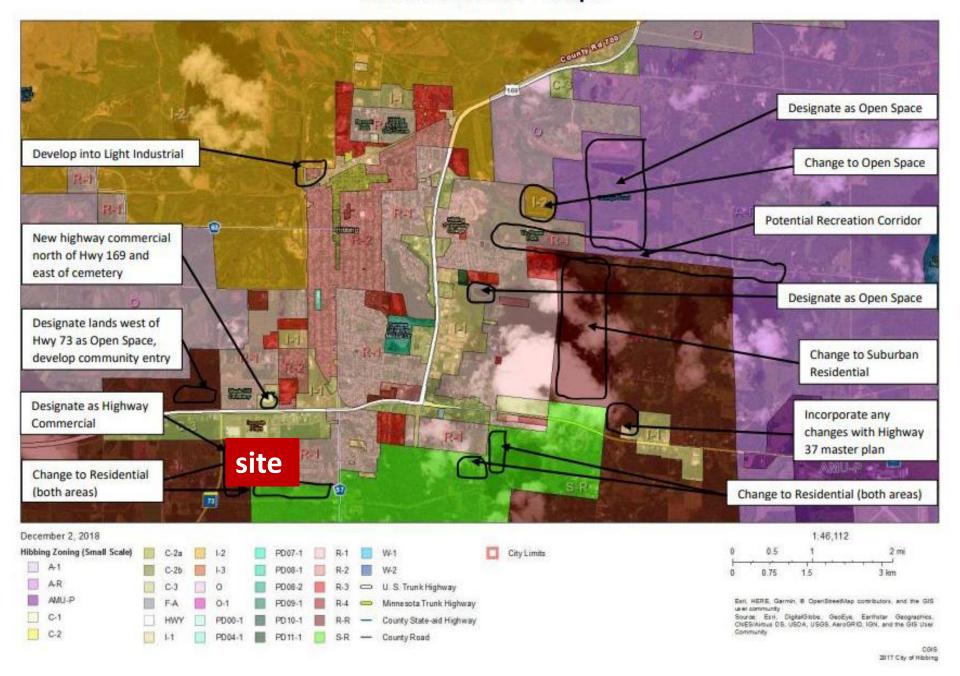


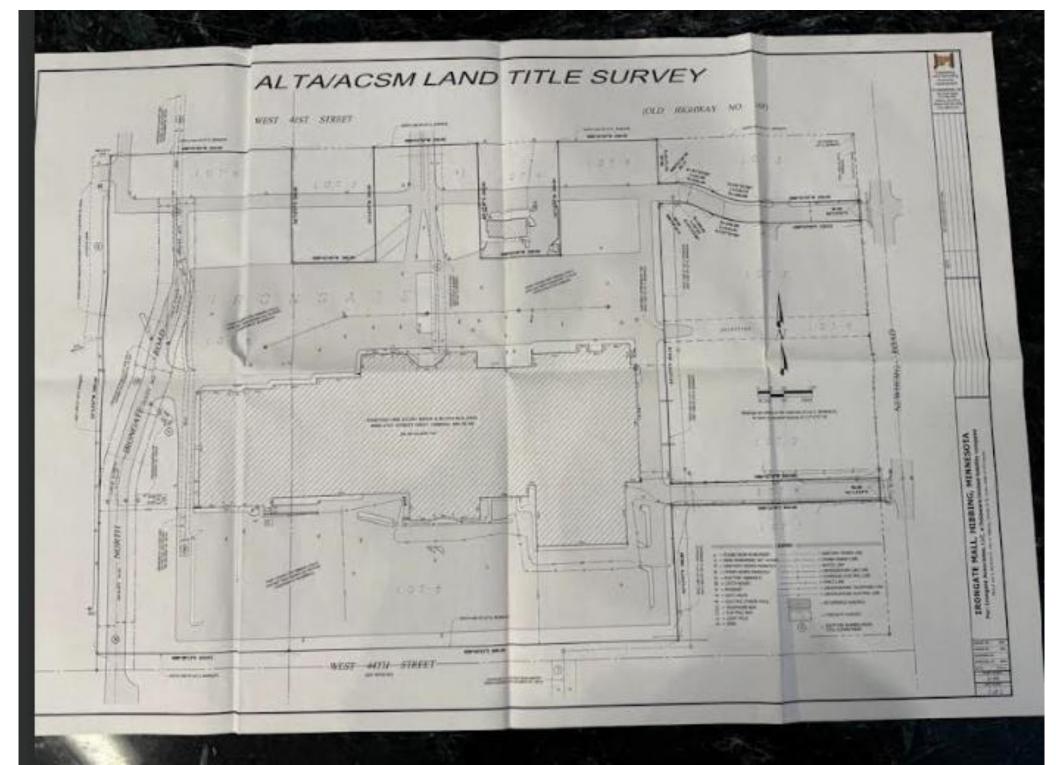
Less than 20%

20% to 24.9% 25.0% to 29.9% 30.0% to 34.9%

35% or more

Future Land Use - Map 1





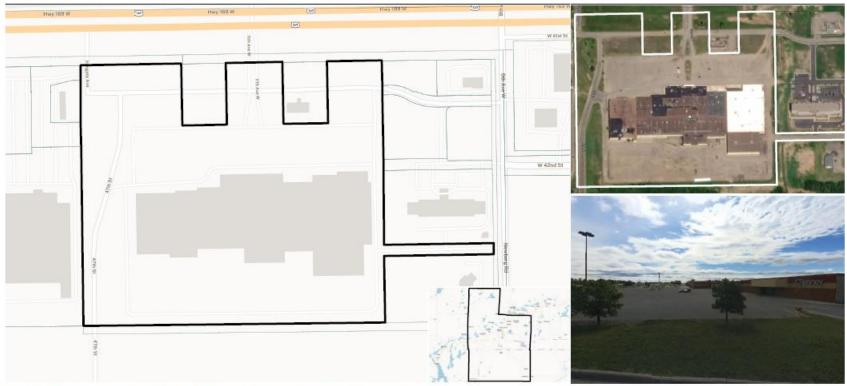


12036 Hwy 169, Hibbing, MN

https://app.regrid.com/us/mn/st-louis/hibbing/70916

Regrid

By Loveland Technologies · Jun 05, 2025



In: 55746, Census Tract 121, Hibbing, St. Louis County, Minnesota

Lat/Long: 47.39806, -92.95644

Parcel Data Fields

Parcel ID: 139-0142-00060 Owner Type: Private