

# WESTWAY SERVICES GROUP

SCIF AS A SERVICE<sup>SM</sup>

H I L A N D

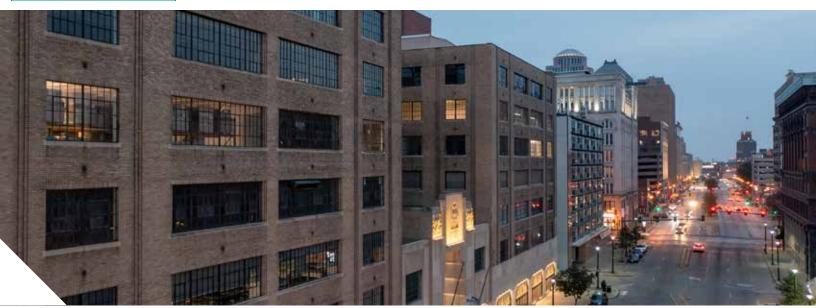




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## WELCOME TO WESTWAY AT THE GLOBE BUILDING

WESTWAY ENTERPRISES in St. Louis is one of four facilities nationwide offering large, state of the art, multi-tenant, turnkey secure work spaces. Westway's secure facility comprised of 75,000 SQFT on a single floor is in the Globe Building which offers, highly equipped, unclassified workspace on multiple floors totaling more than 150,000 SQFT. This ensures that companies can seamlessly transition from Westway's classified work spaces to the Globe's enhanced unclassified areas, as the need arises. Maxar, Esri, General Dynamics, Ball Aerospace and T Kartor have already taken advantage of the unclassified space offering in the building. The Globe already boasts a significant data center presence, hi-tech office and production units, state of the art technology infrastructure, and substantial underground parking.





## A TURNKEY SOLUTION AT AN AFFORDABLE PRICE

WESTWAY TAKES FULL FINANCIAL RESPONSIBILITY for the labor intensive and expensive process of setting up secure spaces and getting them accredited. Furthermore, Westway ensures that all security, communication, and regulatory compliance requirements are continuously met. The partnership of Westway's comprehensive, costeffective solution and the Globe Building's strong offerings is shaping a unique GEOINT ecosystem in the up-and-coming Downtown North Insight District of St. Louis, located less than a mile from the new \$2 billion NGA facility.



## ADVANCED SECURITY AND COMMUNICATION SERVICES

WESTWAY GOES BEYOND THE ORDINARY BY offering an extensive suite of security and communications services designed to protect sensitive information, personnel and property. Our comprehensive offerings include evaluation, implementation and maintenance. This encompasses critical services such as COMSEC account management, cybersecurity monitoring, authentication, and identity management.









Management office area of the Westway St. Louis facility.

## A WESTWAY CLIENT WITH UNCLASSIFIED SPACE AT THE GLOBE SAYS:

"We were looking for office space in the City, and the Globe Building became the clear choice when we realized our unclassified office space and event space could essentially be collocated with Westway's secure workspace.

This allowed our services team to better execute on defense contracts by having access to all three primary networks in one seat and reducing commutes.

Westway guarantees everything works seamlessly and minimizes those technical glitches that used to slow us down. Westway at the Globe Building makes us more efficient."

## A TIME-PROVEN SERVICE MODEL

#### WESTWAY OFFERS SERVICE AGREEMENTS,

not commercial leases, because what we provide is more than just square feet inside of a building. We supply fully furnished, ICD 705 compliant, turnkey space that includes a full suite of amenities and security services which far surpass what any other commercial office or ICD 705 space offers.



Unclassified conference room space.





Lounge area featuring ample seating and private phone booths for client use.

## ALEX FOX OF HAWKEYE 360, A WESTWAY CLIENT, SAYS:

"We're a small startup, launched back in 2015. Since then, we've grown to a team of 154. We're deeply involved in government work, both in the U.S. and internationally. Collaboration with government folks is a big part of what we do. Building and setting up your own 705 compliant space is very expensive.

### Westway offered a cost-effective solution that allowed us to start small and then expand to a full suite as our needs grew.

Right now, we're looking into their options in other parts of the country. The services they provide are top-notch. You can choose from a variety of offerings and they have common infrastructure like conference rooms and clearance support. They're also quick to respond and constantly evolving to keep up with our needs."

## FROM SINGLE SEAT TO FULL SUITE

WESTWAY UNDERSTANDS THAT YOUR
NEEDS CAN EVOLVE, and we're here to
adapt with you. Whether you require
just a single seat to gain access to bids
and proposals or an entire suite to
accommodate your growing team, our
scalable secure space solutions have you
covered. Begin with one cubicle, and as
your business expands, Westway seamlessly
adjusts to meet your evolving secure space
requirements.



Kitchen located in the unclassied lounge area.

## FREQUENTLY ASKED QUESTIONS

## DOES WESTWAY OFFER UNCLASSIFIED TERMINALS AND SECURE AND UNCLASSIFIED PHONES?

Yes, Westway provides unclassified terminals, and secure and unclassified phones.

#### DOES WESTWAY HAVE CON-FERENCE ROOM SPACE?

Yes, we offer classified and unclassified conference rooms for our clients to utilize.

#### HOURS? DOES WESTWAY OFFER A GUARD SERVICE AFTER NORMAL BUSINESS

Yes, we have secret cleared guards on duty from 5:00pm-8:00am.

#### CAN CLIENTS HAVE VISITORS?

Yes, visitors are permitted as long as a Visit Access Request is submitted at least two business days prior to the visit.

#### DOES WESTWAY DO DATA TRANSFERS?

Westway is not permitted to do data transfers in St. Louis. It's different from what we do with our other locations.

### HOW LONG DOES THE ON BOARDING PROCESS TAKE?

Once paperwork is received from company FSO, on boarding takes one day when scheduled

#### CAN CLIENTS SUBLEASE SPACE?

There is no subletting space allowed in Westway facilities unless it has been approved by the owner.

#### WHAT IS THE MINIMUM SER-VICE AGREEMENT TERM?

The minimum term for a service agreement with Westway is one year. There is no maximum agreement term.

## CAN CLIENTS HAVE MAIL SENT TO WESTWAY?

Regular mail cannot be sent to any Westway facility, however classified mail can be sent if a POC from the company is there to receive it.

#### DOES WESTWAY HAVE A COL-LATERAL NETWORK?

Yes, we can provide a collateral network.

### DOES WESTWAY OFFER OPEN/CLOSE OF CLIENT SPACE?

Yes, with security approval clients can be granted open/close access.

## WHAT ARE WESTWAY'S NORMAL OPERATING HOURS?

Our daily operating hours are from 8:00am-5:00pm, but 24 hour access is available.

### HOW LONG DOES THE CO-USE PROCESS TAKE?

The time frame of the co-use/joint use process is based on the justification and speed in which the two government entities process the request.

## CAN CLIENTS BRING IN THEIR OWN EQUIPMENT?

Yes, equipment can be brought into the se cure space in limited circumstances with sponsor approval.



## THE GLOBE BUILDING FEATURES





Lobby Reception & Security
Fitness Facility
Locker Room & Showers
Secure Underground Parking
Full-Time Staff





Collaborative Lounges
Fiber-Powered Internet
Hi-Tech Conference Rooms
Training Rooms
Event Space

**Data Centers** 









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