CBRE



OFFERING SUMMARY

A lovingly rehabbed 6 units (+1 ADU RTI) between Miracle Mile and Oxford Square.

The owner has self-managed and her hands-on approach shows throughout. In addition to updating the facade and landscaping, the Seller extensively and tastefully rehabbed 4 of the 6 units (stone surfaces, new fixtures floors, cabinetry & crown molding). Also she has installed new HVAC units, put in dual-pane windows and installed NEW electrical meters and subpanels - a must in today's turbulent insurance climate.

Lastly, the Seller is waaaay down the road with the City - having obtained full approval and permits (RTI) for a large, 1,200 sq. ft. 3 Bed/2 Bath unit above the existing detached garages - 90% of ADU additions, around town, mean you lose parking...not here. All the hassle, expenses and application/approval red tape are already handled. Building this ADU unit out will INCREASE your monthly gross rental income by 25%.

The subject property is a "Beauty" that a Buyer can grow with, literally...rehabbing the remaining two units and building out the ADU.

Across the street from Queen Anne Park and Recreation Center - a 'go to' for the neighborhood - meeting area, gym, playgrounds, picnic tables, soccer fields, baseball diamond and tennis courts.

EXCLUSIVELY LISTED at \$2,695,000 Buy-Side Fee paid by Buyer \$2,695,000 PRICE

\$127,773
NET OPERATING INCOME
(SCHEDULED)

\$207,930 NET OPERATING INCOME (PROFORMA)

4.74% CAP RATE

PROPERTY OVERVIEW

PROPERTY PROFILE		
Subject Property Address:	1268 Queen Anne Pl,	
Subject Property Address:	Los Angeles, CA 90019	
No. of Units:	7	
Year Built:	1948	
Square Footage:	7,468	
Lot Size:	9,659	
Construction Type:	Wood frame/Stucco	
Zoning:	LARD1.5	
Roof Type;	Pitched Composite	
Parking Type:	Garages in rear	
Type:	Multifamily	
APN:	5082-010-021	
	(4) 2 Bed/1 Bath , (2) 2	
Unit Mix:	Bed/2 Baths, (1) 3	
	Bed/2 Baths ADU (RTI)	

PRICING SUMMARY			
Price:	\$ 2,695,000		
Down Payment:	\$ 1,195,000		
Loan Amount:	\$ 1,500,000		
Price/ Unit :	\$ 385,000		
Price / Sq. Foot:	\$ 360.87		
GRM:	13.63		
Cap Rate:	4.74%		
Cap Rate (Proforma):	7.72%		







INCOME AND EXPENSES

SCHEDULED	
INCOME	
Scheduled Gross Income:	\$ 196,656
Laundry/Other Income:	\$ 1,000
Total Scheduled Gross Income:	\$ 197,656
Vacancy Rate (3%):	\$ 5,900
Effective Operating Income:	\$ 191,756
EXPENSES	
Property Taxes (NEW):	\$ 32,313
Property Insurance:	\$ 6,000
Utilities & Trash:	\$ 7,920
Off-Site Mgmt. Fee	7,670
Repairs & Maintenance:	\$ 5,930
Landscaping/Pest/Other:	\$ 2,400
Reserves/License/Permits:	\$ 1,750
*expenses based on 2024 year-end α/o based on industr for like buildings	ry standard
Total Expenses:	\$ 63,983
Net Operating Income:	\$ 127,773

PROFORMA	
INCOME	
Scheduled Gross Income:	\$ 285,600
Laundry/Other Income:	\$ 1,000
Total Scheduled Gross Income:	\$ 286,600
Vacancy Rate (3%):	\$ 8,568
Effective Operating Income:	\$ 278,032
EXPENSES	
Property Taxes (NEW):	\$ 32,313
Property Insurance:	\$ 6,000
Utilities & Trash:	\$ 7,920
Off-Site Mgmt. Fee	11,121
Repairs & Maintenance:	\$ 8,598
Landscaping/Pest/Other:	\$ 2,400
*expenses based on 2024 year-end a/o based on industr for like buildings	y standard
Reserves/License/Permits:	\$ 1,750
Total Expenses:	\$ 70,102
Net Operating Income:	\$ 207,930

SCHEDULED RENT ROLL

Unit #	Bedrooms	Bathrooms	Renovated?	Current Rental Amount
1	2	1	Yes	\$ 2,850
2	2	1	No	\$ 2,414
3	2	1	No	\$ 2,188
4	2	1	Yes	\$ 2,800
5	2 + Den	2	Yes	\$ 3,224
6	2 + Den	2	Yes	\$ 2,912
ADU (RTI)	3	2	N/A	N/A
				\$ 16,388

PROFORMA RENT ROLL

Unit #	Bedrooms	Bathrooms	Renovated?	Proforma Rental Amount
1	2	1	Yes	\$ 3,200
2	2	1	No	\$ 3,200
3	2	1	No	\$ 3,200
4	2	1	Yes	\$ 3,200
5	2 + Den	2	Yes	\$ 3,500
6	2 + Den	2	Yes	\$ 3,500
ADU (RTI)	3	2	N/A	\$ 4,000
				\$ 23,800





PROPERTY PHOTOS



PROPERTY PHOTOS (cont.)











RENT COMPARABLES



5166 Packard St, Los Angeles, CA 90019



1031 S Tremaine Ave, Los Angeles, CA 90019

Rental Amount



1244 S Highland Ave, Los Angeles, CA 90019



5369 Dockweiler Pl, Lo
Angeles, CA 90019

Rental Amount	\$4,195
#Bed	2
#Bath	1
SQFT	1,479
Parking	Surface Tandem
In-Unit W/D?	Yes
Central Air?	Yes

#Bed	2
#Bath	1
SQFT	1,324
Parking	Surface
In-Unit W/D?	Yes
Central Air?	Yes

Rental Amount	\$3,945
#Bed	2
#Bath	1
SQFT	1,200
Parking	Detached
In-Unit W/D?	Yes
Central Air?	Yes

\$3,875	Rental Amount
2	#Bed
1	#Bath
1,300	SQFT
No	Parking
Yes	In-Unit W/D?
Yes	Central Air?

1268 Queen Anne Place

\$4,000

RENT COMPARABLES (cont.)





Los 5112 Edgewoo	

\$3,595



Angeles, CA 90019

Los



5017	Edgewood	PI,	Los
Angel	es, CA 90019		

Rental Amount

1114 S Orange Dr, Los Angeles, CA 90019

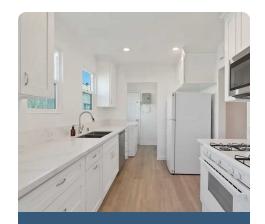
Rental Amount	\$3,650
#Bed	2
#Bath	1
SQFT	1,250
Parking	Detached
In-Unit W/D?	Yes
Central Air?	Yes

#Bed	2
#Bath	1
SQFT	1,192
Parking	No
In-Unit W/D?	Yes
Central Air?	Yes

Rental Amount	\$4,200
#Bed	2
#Bath	2
SQFT	1,300
Parking	Attached
In-Unit W/D?	Yes
Central Air?	Yes

\$3,900	Rental Amount
2	#Bed
2	#Bath
1,300	SQFT
Surface	Parking
Yes	In-Unit W/D?
Yes	Central Air?

RENT COMPARABLES (cont.)



1232 Orange Grove Ave, Los Angeles, CA 90019



1238 S Burnside Ave, Los Angeles, CA 90019

Rental Amount

\$5,650



1226 Orange Grove Ave, Los Angeles, CA 90019



1235 S Tremaine Ave, Los Angeles, CA 90019

Rental Amount	\$3,850
#Bed	2
#Bath	2
SQFT	1,200
Parking	Surface
In-Unit W/D?	Yes
Central Air?	No

#Bed	3
#Bath	2
SQFT	1,550
Parking	2 Car Detached
In-Unit W/D?	Yes
Central Air?	Yes

Rental Amount	\$4,995	Rental Amount	\$4,895
#Bed	3	#Bed	3
#Bath	2	#Bath	2
SQFT	1,700	SQFT	1,721
Parking	Surface	Parking	Surface
In-Unit W/D?	Yes	In-Unit W/D?	Yes
Central Air?	No	Central Air?	Yes

RENT COMPRABLES SUMMARY

Address	Rental Amount	#Bed	#Bath	SQFT	Parking	In-Unit W/D?	Central Air?
5166 Packard St, Los Angeles, CA 90019	\$4,195	2	1	1,479	Surface Tandem	Yes	Yes
1031 S Tremaine Ave, Los Angeles, CA 90019	\$4,000	2	1	1,324	Surface	Yes	Yes
1244 S Highland Ave, Los Angeles, CA 90019	\$3,945	2	1	1,200	Detached	Yes	Yes
5369 Dockweiler PI, Los Angeles, CA 90019	\$3,875	2	1	1,300	No	Yes	Yes
1319 Hauser Blvd, Los Angeles, CA 90019	\$3,650	2	1	1,250	Detached	Yes	Yes
5017 Edgewood Pl, Los Angeles, CA 90019	\$3,595	2	1	1,192	No	Yes	Yes
5112 Edgewood Pl, Los Angeles, CA 90019	\$4,200	2	2	1,300	Attached	Yes	Yes
1114 S Orange Dr, Los Angeles, CA 90019	\$3,900	2	2	1,300	Surface	Yes	Yes
1232 S Orange Grove Ave, Los Angeles, CA 90019	\$3,850	2	2	1,200	Surface	Yes	No
1238 S Burnside Ave, Los Angeles, CA 90019	\$5,650	3	2	1,550	2 Car Detached	Yes	Yes
1226 S Orange Grove Ave, Los Angeles, CA 90019	\$4,995	3	2	1,700	Surface	Yes	No
1235 S Tremaine Ave, Los Angeles, CA 90019	\$4,895	3	2	1,721	Surface	Yes	Yes

Orange St



5112 Edgewood Pl. Los Angeles, CA 90019

Rental **Amount**

SQFT 1,300

\$4,200

Warner Dr.



1226 S Orange Grove Ave, Los Angeles, CA 90019

Rental SQFT 1,700 Amount \$4,995



1238 S Burnside Ave, Los Angeles, CA 90019

Rental **SQFT** 1.550 **Amount** \$5,650



S Cloverdale Ave

Pickford!

S Orange



Rental Amount \$3,650

La Bre and N

> SQFT 1,250

Burnside Ave



S Pt View St

Hi.Pt.St

1232 \$ Orange Grove Ave, Los Angeles, CA 90019

Rental SQFT 1,200 **Amount** \$3,850



5369 Dockweiler Pl, Los Angeles, CA 90019

SQFT Rental 1,300 Amount \$3,875



5166 Packard St, Los Angeles, CA 90019

S Ridgeley Dr

Rental **SQFT** 1,479 Amount \$4,195



.W 6th St

5017 Edgewood PI, Los Angeles, CA 90019

SQFT Rental 1,192 **Amount** \$3,595



PARK

1031 S Tremaine Ave, Los Angeles, CA 90019

Rental SQFT 1.324 Amount \$4,000



1268 Queen Anne Place, Los Angeles, CA 90019



1235 S Tremaine Ave, Los Angeles, CA 90019

SQFT **1,721** Rental Amount \$4,895



1244 S Highland Ave, Los Angeles, CA 90019

SQFT Rental **Amount** 1,200 \$3,945



1114 S Orange Dr, Los Angeles, CA 90019

Rental **SQFT** 1,300 Amount \$3,900

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SALES COMPARABLES



1268 Queen Anne Pl, Los Angeles, CA 90019

Cala Data



1000 S Ridgeley Dr., Los Angeles, CA 90019

8/18/2025

Sale Date



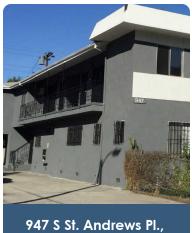
1150 Masselin Ave., Los Angeles, CA 90019

10/17/2025

4.56

Sale Date

Cap Rate (%)



947 S St. Andrews Pl., Los Angeles, CA 90019



5871 Pickford St., Los Angeles, CA 90019

TBD	Sale Date
\$2,695,000	Purchase Price
7	Unit Count
7,468	Square Footage
9,659	Lot Size
1948	Year Built
\$385,000	Price Per Unit
\$361	Price Per SF
4.74	Cap Rate (%)

Purchase Price	\$2,275,000
Unit Count	6
Square Footage	6,726
Lot Size	9,692
Year Built	1947
Price Per Unit	\$379,167
Price Per SF	\$338
Cap Rate (%)	5.54

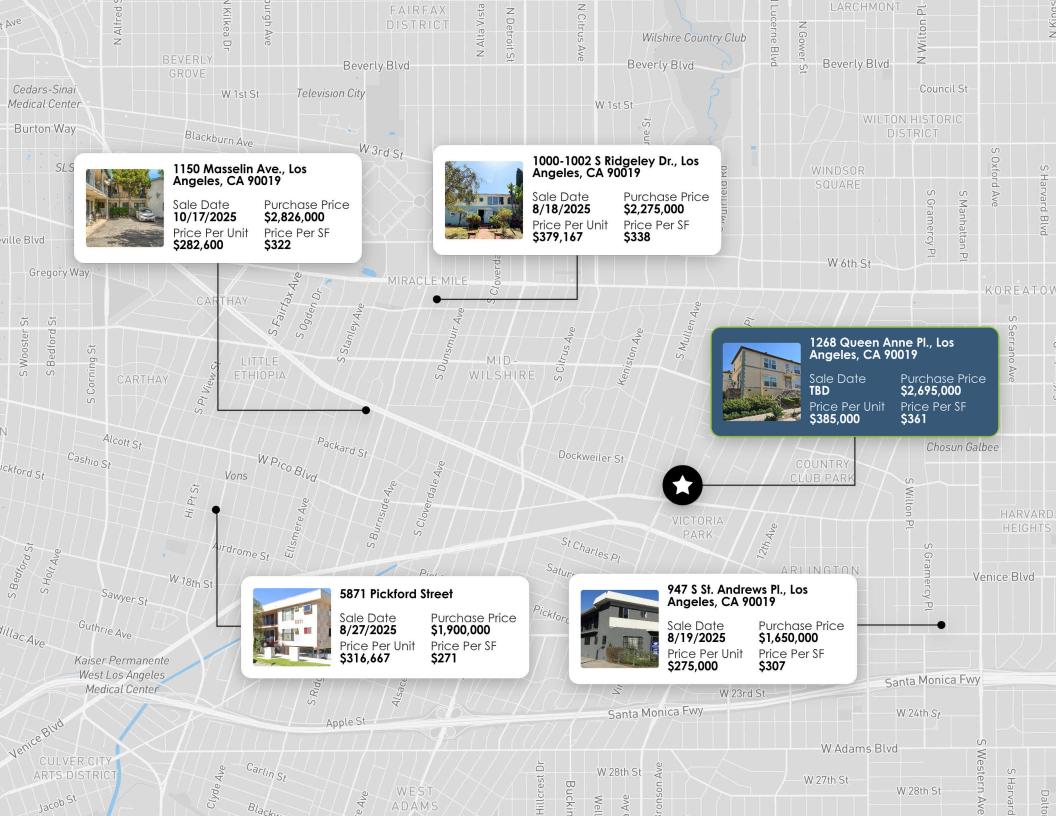
\$2,826,000	Purchase Price
10	Unit Count
8,768	Square Footage
9,296	Lot Size
1948	Year Built
\$282,600	Price Per Unit
\$322	Price Per SF

Sale Date	8/19/2025	S
Purchase Price	\$1,650,000	F
Unit Count	6	L
Square Footage	5,368	S
Lot Size	6,098	L
Year Built	1963	Υ
Price Per Unit	\$275,000	F
Price Per SF	\$307	F
Cap Rate (%)	N/A	

8/27/2025	Sale Date
\$1,900,000	Purchase Price
6	Unit Count
7,006	Square Footage
6,970	Lot Size
1961	Year Built
\$316,667	Price Per Unit
\$271	Price Per SF
6.2	Cap Rate (%)

SALES COMPARABLES SUMMARY

Address	Sale Date	Purchase Price	Unit Count	Square Footage	Lot Size	Year Built	Price Per Unit	Price Per SF	Cap Rate	GRM
1268 Queen Anne Pl, Los Angeles, CA 90019	TBD	\$2,695,000	7	7,468	9,659	1948	\$385,000	\$361	4.74%	13.63
1000 S Ridgeley Dr., Los Angeles, CA 90019	8/18/2025	\$2,275,000	6	6,726	9,692	1947	\$379,167	\$338	5.54%	11.8
1150 Masselin Ave., Los Angeles, CA 90019	10/17/2025	\$2,826,000	10	8,768	9,296	1948	\$282,600	\$322	4.56%	13.7
5871 Pickford St., Los Angeles, CA 90019	8/27/2025	\$1,900,000	6	7,006	6,970	1961	\$316,667	\$271	6.2%	N/A
947 S St. Andrews Pl., Los Angeles, CA 90019	8/19/2025	\$1,650,000	6	5,368	6,098	1963	\$275,000	\$307	N/A	N/A



MARKET OVERVIEW

The property at 1268 Queen Anne Place is ideally situated in the vibrant and highly desirable Oxford Square neighborhood of Mid-City, Los Angeles. This location offers tenants easy access to the best of Los Angeles, with proximity to major employment hubs, public transportation, and a wide array of dining, shopping, and entertainment options. Situated just minutes from the renowned Miracle Mile and directly across from Queen Anne Park and Recreation Center, the property is positioned in one of the most sought-after areas for renters in Los Angeles.

The Mid-Wilshire submarket, where Oxford Square is located, is known for its dense renter base, with over 78% of households renting. This submarket attracts a highly desirable demographic, with 39.2% of residents aged 25-44 and 45.2% of adults holding a bachelor's degree or higher. With a median household income of \$80,215 among residents in the 25-44 age cohort, this area is well-positioned to sustain demand for premium rental housing, providing an excellent foundation for rental growth.

The Los Angeles multifamily market remains strong, with county-wide vacancy tightening to 4.7% in Q3 2024. With average asking rents at \$2,232 per unit, forecasts project annual rent growth of 2%-4% through 2025. This growth is supported by a significant slowdown in new supply, with new completions down 25% quarter-over-quarter, and only 1.9% of total stock under construction—well below the national average of 3.0%.

At present, the average sale price per unit in Los Angeles has decreased by more than 15% from its 2022 peak, now averaging around \$360,000. This pricing adjustment, coupled with a 60-basis point increase in capitalization rates to 5.4% in Q3 2024, provides a strategic acquisition opportunity for investors seeking both short-term stability and long-term revenue growth.

With a constrained construction pipeline, tightening vacancy rates, and favorable pricing conditions, this location represents an exceptional opportunity for sustained income growth and appreciation over time.

MARKET HIGHLIGHTS



Strong Economic Growth

LA County's economy is projected to grow by 2.1% in GDP for 2025, with the addition of 31,600 nonfarm jobs year-over-year. The Education & Health Services sector leads the charge, adding 54,800 jobs, further bolstering the rental market.

High Demand in Mid-Wilshire

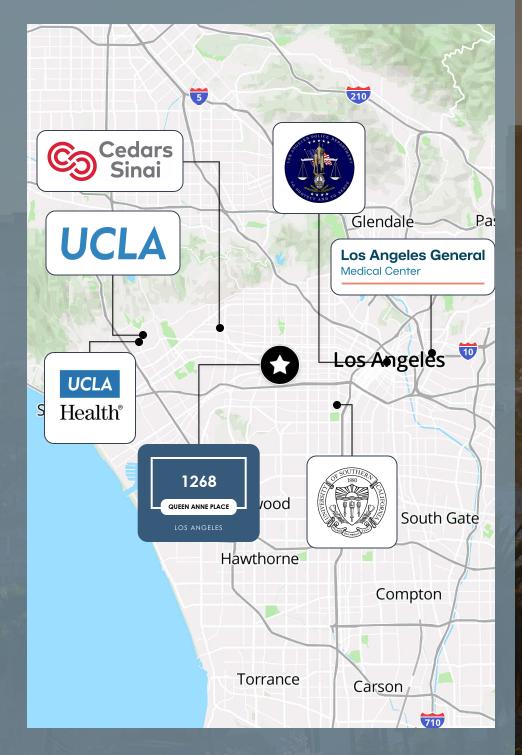
The Mid-Wilshire submarket is a densely populated renter hub, with over 78% of households renting. This area is particularly appealing to educated, high-earning professionals, with 45.2% of adults holding a bachelor's degree or higher.

Favorable Multifamily Market

Los Angeles multifamily fundamentals remain strong, with county-wide vacancy tightening to 4.7% in Q3 2024. Rent growth is forecasted to accelerate to 2%-4% annually through 2025, supported by a significant slowdown in new supply.

Strategic Acquisition Opportunity

The average sale price per unit in Los Angeles has decreased by over 15% from its 2022 peak to approximately \$360,000 per unit, coinciding with an expansion of cap rates to 5.4%. This presents a compelling opportunity for long-term revenue growth.



MAJOR EMPLOYERS

The employment landscape surrounding 1268 Queen Anne Place, Los Angeles, is supported by major institutions in higher education, healthcare, and public administration. Prominent employers such as UCLA, Cedars-Sinai, USC, and LAPD Headquarters anchor the area, employing tens of thousands and driving steady housing demand. The area's connectivity is further enhanced by Los Angeles' extensive public transit and road networks, providing easy access to citywide employment centers. This concentration of top universities, hospitals, and public sector presence ensures economic resilience, making the area a desirable market for both buyers and tenants seeking proximity to stable jobs.

Employer	Industry	Employee s	Distanc e
University of California, Los Angeles (UCLA)	Education	40,000	11.0 mi
UCLA Health (Ronald Reagan UCLA Medical Center)	Healthcar e	34,600	9.7 mi
University of Southern California	Education	23,000	7.4 mi
Cedars-Sinai Medical Center	Healthcar e	18,000	3.8 mi
City of Los Angeles Police Department	Governme nt	12,000	7.7 mi
Los Angeles General Medical Center	Healthcar e	9,000	11.4 mi

