# FOR SALE PRIME DEVELOPMENT SITE

**5.469 ACRES** 

4600 PRESTON ROAD FRISCO, TX 75034



- Prime location with Preston Road frontage near the Tom Thumb shopping center
- 48,000 to 52,000 vehicles per day within 0.22 miles of site (Preston Road/Preston Circle NW 2022)
- Zoned C-1 Preston Road Overlay District; Ideal site for retail, office, entertainment or hotel
- Convenient access to DFW International Airport and Love Field Airport
- Centralizing top-tier education resources concentrates over 643,000 workforce-ready employees within 30 minutes



4099 McEwen, Suite 770 | Dallas, TX 75244 www.cgreen.com

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### 5.469 ACRES 4600 PRESTON ROAD

### FRISCO, TEXAS

Frisco is a northern suburb of the Dallas-Fort Worth (DFW) Metroplex, which is the fourth largest metropolitan area in the U.S. It is strategically located in the North Platinum Corridor and is "the place to be" for corporate relocation and business expansion opportunities.

It is the hottest entertainment city in DFW and home to the Dallas Cowboys headquarters, Dallas Stars headquarters, PGA, FC Dallas, National Soccer Hall of Fame, and Disney's Universal Kids Park.

Ranked as the safest place to live in the U.S. by SmartAsset, Frisco's population is projected to exceed 300,000 by 2030. The city's workforce numbers more than 102,400 with 67% of residents holding a Bachelor's Degree or higher. There are more than 2.25 million potential employees within 30 minutes of Frisco and over 150,000 students enrolled in regional universities.

Some of the leading companies that call Frisco home include:

4WEB Medical

Accolite Digital Inc.

Addus HomeCare

Altair Global

Boingo Wireless, Inc.

Brierley+Partners

Cardtronics

Careington International

Complexity

Comstock Resources

Conifer Health Solutions

Cornerstone Automation

Systems, Inc.

Dairy.com

Dallas Cowboys

Merchandising

Distribution and Sales

Center

Equinix

ExteNet Systems

FA Peinado

Federal Express

Fiserv

FM Global

**GEA Food Solutions** 

Gearbox Software

**HCL** America

Healthcare Highways

Home Depot Inc.

**HRchitect** 

JW Logistics

Keurig Dr Pepper

KidZania USA

Level 3 Communications

Lexipol

McAfee, LLC

Magellan Health, Inc.

Magnus Chemicals

National Breast Cancer

Foundation Inc.

Northwest Hardwoods

PGA of America

Quality Custom Distribution

Krugerville

Cross Roads

Lewisville

Coppell

Corinth

Flower Mound

olleyville

Bedford Eules

Grapevine

Highland

Little Elm

The Colon

Carrollton

Farmers

Branch.

Irving

Denton

Ruiz Mexican Foods, Inc.

Schlumberger Technology

Corporation

Schneider Optical

Machines Inc.

Scoreboard Ventures

Sentient Energy

Shield Al

Social Finance (SoFi)

SunteckTTS

Teachers Insurance and

Annuity Association of

America

The Hartford

Prosper

ThyssenKrupp Elevator

Corporation

Toshiba Global Commerce

McKinne

Plano

Richardson

University

Dallas

Fairview

Murphy

Garland

Sachse

Rose Hill

Sunnyvale

Heath

Lowry

Lucas

Solutions USA

Transplace Texas

T-Mobile USA

Valify

Walgreens Specialty

Pharmacy

WileyX, Inc.

Wintrust Commercial

Finance

WorldLink



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### 5.469 ACRES 4600 PRESTON ROAD

- · 85C Bakery Café
- · Applebee's Grill + Bar
- · Beard Papa's Frisco
- · Best Buv
- · Big Lots
- · Blaze Pizza
- · Buffalo Wild Wings
- · Celebrity Café & Bakery
- · Chennai Café
- · Chipotle Mexican Grill
- · Corner Bakery Café
- · Cotton Patch Café
- · Firehouse Subs
- · Five Below
- · Genghis Grill
- · Half Price Books
- · Krispy Krunchy Chicken
- · Kura Revolving Sushi Bar
- · Marble Slab Creamery
- Marshall's
- · Mash'D
- Nordstorm Rack
- · Norma's Café
- · Old Navv

- · Piada
- Pizza Hut Express
- · Purple Kiwi
- · Romano's Macaroni Grill
- Ross Dress for Less
- · Saks OFF 5th
- · Salata
- · Sigree Grill & Bar
- · Spring Creek Barbeque
- Staples
- Starbucks
- · Steak 'n Shake
- · Sushi Damu
- · Sushi Zen
- Target
- · Tasty Garden
- · T-Swirl Crepe
- · Tuesday Morning
- Twin Peaks
- · Ulta Beauty
- · Vivi Bubble Tea
- · Wendv's
- · Zoë's Kitchen

- · AMC
- · Barnes & Noble Booksellers
- · Breakers Korean BBQ & Grill
- · Buca di Beppo Italian
- · Burger IM
- · Cheesecake Factory
- · Chili's Grill & Bar
- · CVS Pharmacy
- Dave
- · Dick Sporting Goods
- · Dillard's
- · EG Steak

- JCPenny
- · Jimmy John's
- · Jinbeh
- · Macv's
- Nordstrom
- Sears
- · Smoothie King
- · Sun & Ski Sports

- Fuddruckers
- · iFly Indoor Skydiving
- · Jason's Deli

- · Andy's Frozen Custard
- · Arby's
- · Aw Shucks Oyster Bar
- · Bank of America
- Bubba's Cooks County
- · Chase Bank
- · Cici's Pizza
- · Einstein Bros. Bagels
- Firestone
- · Hobby Lobby
- · Honey Baked Ham Company
- · Kolache Factory
- · Luigi's Pizza

- · MOOYAH
- · Nothing Bundt Cakes
- · Shell
- · Sprouts Farmers Market
- Starbucks
- Subway
- · Taco Cabana
- · The UPS Store
- · Tom Thumb
- · Tomo Sushi
- Walgreens Whataburger
- · Fuzzv's Taco Shop

THE CENTRE AT PRESTON RIDGE

(115 retailers)

STONEBRIAR MALL

(over 200 retailers)

- · In-N-Out Burger
- Joann Fabrics
- · LA Fitness

· 7-Eleven

· Exxon

Goodvear

Hooters

· Burning Rice

Dillas Quesadillas

- · Office Depot
- · Olive Garden

- · Jack in the Box
- · La Hacienda Ranch

5.469 AC

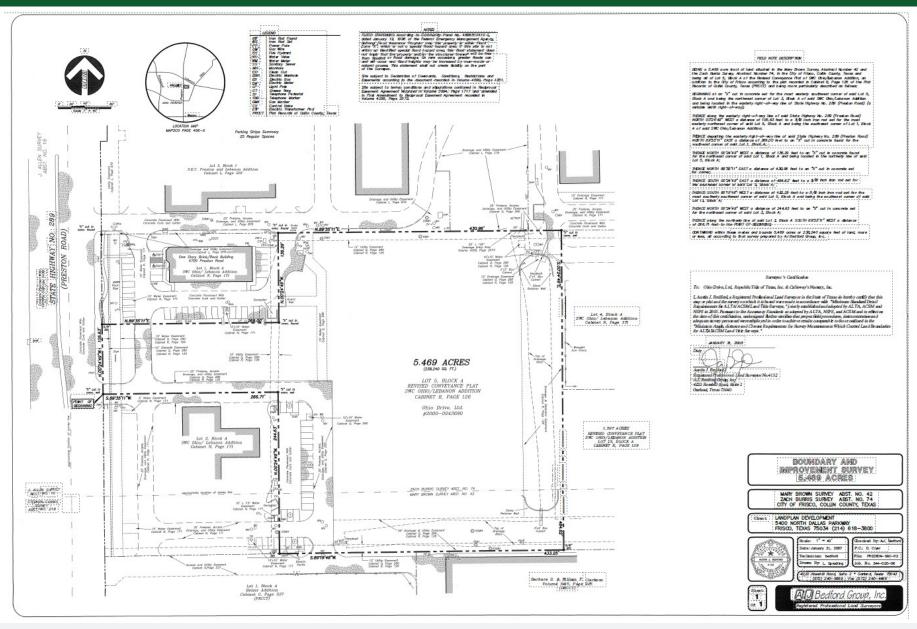
FOR SALE

- · Meso Asia
- · Raising Cane's
- · Schlotzsky's
- · Outback Steakhouse
- Petland
- · Red Lobster
- · Sally Beauty
- · Wells Fargo
- Wingstop



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## Demographic and Income Profile

4600 Preston Rd, Frisco, Texas, 75034 Drive time: 5 minute radius

Prepared by Esri Latitude: 33.11682 Longitude: -96.80543

Summary		Census 2		Census 20	20	2023		20
Population		29	,388	41,7	07	46,046		48,
Households		12	,539	18,3	37	20,615		21,
Families		7	,465	10,6	45	11,104		11,
Average Household Size			2.34	2.	26	2.22		2
Owner Occupied Housing Uni	ts	5	,578	5,3	98	6,322		6,
Renter Occupied Housing Uni	ts	6	,961	12,9	39	14,293		15,
Median Age			32.5	34	l.1	34.2		3
Trends: 2023-2028 Annual F	Rate		Area			State		Natio
Population			0.88%			0.97%		0.3
Households			1.19%			1.15%		0.4
Families			0.99%			1.16%		0.4
Owner HHs			0.40%			1.38%		0.0
Median Household Income			1.94%			2.56%		2.
						2023		2
Households by Income				Nu	mber F	Percent	Number	Per
<\$15,000					878	4.3%	781	3
\$15,000 - \$24,999					805	3.9%	683	3
\$25,000 - \$34,999					924	4.5%	806	3
\$35,000 - \$49,999						11.3%	2,107	9
\$50,000 - \$74,999						15.7%	3,198	14
\$75,000 - \$99,999						15.3%	3,425	15
\$100,000 - \$149,999						20.9%	4,887	22
\$150,000 - \$199,999						10.7%	2,818	12
\$200,000+						13.4%	3,160	14
Median Household Income Average Household Income Per Capita Income	Cor	nsus 2010	Cor	\$12	0,249 3,435 5,046	2023	\$99,352 \$135,916 \$61,521	20
Population by Ago	Number	Percent	Number	Percent	Number	Percent	Number	Per
Population by Age 0 - 4	2,209	7.5%	2,464	5.9%	2,807	6.1%	3,055	6
5 - 9	2,209	8.1%	2,404	6.4%	2,913	6.3%	2,899	6
10 - 14	2,376	7.4%	2,676	6.3%	2,913	6.1%	2,899	5
15 - 19	1,604	5.5%	2,581	6.2%	2,726	5.9%	2,721	5
20 - 24	1,861	6.3%						
				7.00/-	2 676		1117	
			2,915	7.0%	3,676	8.0%	4,112	
25 - 34	5,925	20.2%	8,383	20.1%	8,781	19.1%	9,932	20
25 - 34 35 - 44	5,925 5,976	20.2% 20.3%	8,383 7,051	20.1% 16.9%	8,781 8,020	19.1% 17.4%	9,932 8,136	20 16
25 - 34 35 - 44 45 - 54	5,925 5,976 3,935	20.2% 20.3% 13.4%	8,383 7,051 5,928	20.1% 16.9% 14.2%	8,781 8,020 6,291	19.1% 17.4% 13.7%	9,932 8,136 6,181	20 16 12
25 - 34 35 - 44 45 - 54 55 - 64	5,925 5,976 3,935 1,977	20.2% 20.3% 13.4% 6.7%	8,383 7,051 5,928 3,640	20.1% 16.9% 14.2% 8.7%	8,781 8,020 6,291 4,205	19.1% 17.4% 13.7% 9.1%	9,932 8,136 6,181 4,362	20 16 12 9
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74	5,925 5,976 3,935 1,977 891	20.2% 20.3% 13.4% 6.7% 3.0%	8,383 7,051 5,928 3,640 2,054	20.1% 16.9% 14.2% 8.7% 4.9%	8,781 8,020 6,291 4,205 2,425	19.1% 17.4% 13.7% 9.1% 5.3%	9,932 8,136 6,181 4,362 2,555	20 16 12 9 5
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84	5,925 5,976 3,935 1,977 891 362	20.2% 20.3% 13.4% 6.7% 3.0% 1.2%	8,383 7,051 5,928 3,640 2,054 1,014	20.1% 16.9% 14.2% 8.7% 4.9% 2.4%	8,781 8,020 6,291 4,205 2,425 1,043	19.1% 17.4% 13.7% 9.1% 5.3% 2.3%	9,932 8,136 6,181 4,362 2,555 1,294	20 16 12 9 5
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74	5,925 5,976 3,935 1,977 891 362 103	20.2% 20.3% 13.4% 6.7% 3.0% 1.2% 0.4%	8,383 7,051 5,928 3,640 2,054 1,014 386	20.1% 16.9% 14.2% 8.7% 4.9% 2.4% 0.9%	8,781 8,020 6,291 4,205 2,425	19.1% 17.4% 13.7% 9.1% 5.3% 2.3% 0.7%	9,932 8,136 6,181 4,362 2,555	20 16 12 9 5 2
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+	5,925 5,976 3,935 1,977 891 362 103	20.2% 20.3% 13.4% 6.7% 3.0% 1.2% 0.4%	8,383 7,051 5,928 3,640 2,054 1,014 386	20.1% 16.9% 14.2% 8.7% 4.9% 2.4% 0.9% ensus 2020	8,781 8,020 6,291 4,205 2,425 1,043 339	19.1% 17.4% 13.7% 9.1% 5.3% 2.3% 0.7% <b>2023</b>	9,932 8,136 6,181 4,362 2,555 1,294 397	20 16 12 9 5 2
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+	5,925 5,976 3,935 1,977 891 362 103 <b>Cer</b> Number	20.2% 20.3% 13.4% 6.7% 3.0% 1.2% 0.4% nsus 2010 Percent	8,383 7,051 5,928 3,640 2,054 1,014 386 Ce	20.1% 16.9% 14.2% 8.7% 4.9% 2.4% 0.9% ensus 2020 Percent	8,781 8,020 6,291 4,205 2,425 1,043 339	19.1% 17.4% 13.7% 9.1% 5.3% 2.3% 0.7% <b>2023</b> Percent	9,932 8,136 6,181 4,362 2,555 1,294 397 Number	20 16 12 9 5 2 0 <b>2</b> Per
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone	5,925 5,976 3,935 1,977 891 362 103 <b>Cer</b> Number 20,954	20.2% 20.3% 13.4% 6.7% 3.0% 1.2% 0.4% nsus 2010 Percent 71.3%	8,383 7,051 5,928 3,640 2,054 1,014 386 Ce Number 19,589	20.1% 16.9% 14.2% 8.7% 4.9% 2.4% 0.9% ensus 2020 Percent 47.0%	8,781 8,020 6,291 4,205 2,425 1,043 339 Number 21,211	19.1% 17.4% 13.7% 9.1% 5.3% 2.3% 0.7% <b>2023</b> Percent 46.1%	9,932 8,136 6,181 4,362 2,555 1,294 397 Number 21,257	20 16 12 9 5 2 0 <b>2</b> Per
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone	5,925 5,976 3,935 1,977 891 362 103 <b>Cer</b> Number 20,954 2,692	20.2% 20.3% 13.4% 6.7% 3.0% 1.2% 0.4% nsus 2010 Percent 71.3% 9.2%	8,383 7,051 5,928 3,640 2,054 1,014 386 Ce Number 19,589 4,500	20.1% 16.9% 14.2% 8.7% 4.9% 2.4% 0.9% ensus 2020 Percent 47.0% 10.8%	8,781 8,020 6,291 4,205 2,425 1,043 339 Number 21,211 4,846	19.1% 17.4% 13.7% 9.1% 5.3% 2.3% 0.7% 2023 Percent 46.1% 10.5%	9,932 8,136 6,181 4,362 2,555 1,294 397 Number 21,257 4,938	20 16 12 9 5 2 0 <b>2</b> Per 44
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone	5,925 5,976 3,935 1,977 891 362 103 <b>Cer</b> Number 20,954 2,692 182	20.2% 20.3% 13.4% 6.7% 3.0% 1.2% 0.4% ersent 71.3% 9.2% 0.6%	8,383 7,051 5,928 3,640 2,054 1,014 386 Ce Number 19,589 4,500 273	20.1% 16.9% 14.2% 8.7% 4.9% 2.4% 0.9% ensus 2020 Percent 47.0% 10.8% 0.7%	8,781 8,020 6,291 4,205 2,425 1,043 339 Number 21,211 4,846 296	19.1% 17.4% 13.7% 9.1% 5.3% 0.7% <b>2023</b> Percent 46.1% 10.5% 0.6%	9,932 8,136 6,181 4,362 2,555 1,294 397 Number 21,257 4,938 313	20 16 12 9 5 2 0 <b>2</b> Per 44 10
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+ Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone	5,925 5,976 3,935 1,977 891 362 103 <b>Cer</b> Number 20,954 2,692 182 3,586	20.2% 20.3% 13.4% 6.7% 3.0% 1.2% 0.4% 1.2% 1.2%	8,383 7,051 5,928 3,640 2,054 1,014 386 Ce Number 19,589 4,500 273 10,512	20.1% 16.9% 14.2% 8.7% 4.9% 2.4% 0.9% ensus 2020 Percent 47.0% 10.8% 0.7% 25.2%	8,781 8,020 6,291 4,205 2,425 1,043 339 Number 21,211 4,846 296 11,729	19.1% 17.4% 13.7% 9.1% 5.3% 0.7% 2023 Percent 46.1% 10.5% 0.6% 25.5%	9,932 8,136 6,181 4,362 2,555 1,294 397 Number 21,257 4,938 313 12,797	20 16 12 9 5 2 0 <b>2</b> Per 44 10 0
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone	5,925 5,976 3,935 1,977 891 362 103 <b>Cer</b> Number 20,954 2,692 182 3,586 15	20.2% 20.3% 13.4% 6.7% 3.0% 1.2% 0.4% 1.2% 0.4% 1.2% 0.6% 12.2% 0.1%	8,383 7,051 5,928 3,640 2,054 1,014 386 Ce Number 19,589 4,500 273 10,512 25	20.1% 16.9% 14.2% 8.7% 4.9% 2.4% 0.9% ensus 2020 Percent 47.0% 10.8% 0.7% 25.2% 0.1%	8,781 8,020 6,291 4,205 2,425 1,043 339 Number 21,211 4,846 296 11,729	19.1% 17.4% 13.7% 9.1% 5.3% 0.7% 2023 Percent 46.1% 10.5% 0.6% 25.5% 0.1%	9,932 8,136 6,181 4,362 2,555 1,294 397 Number 21,257 4,938 313 12,797 28	20 16 12 9 5 2 0 <b>2</b> Per 44 10 0 26
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone Some Other Race Alone	5,925 5,976 3,935 1,977 891 362 103 <b>Cer</b> Number 20,954 2,692 182 3,586 15 1,070	20.2% 20.3% 13.4% 6.7% 3.0% 1.2% 0.4% 1.2% 0.4% 1.3% 9.2% 0.6% 12.2% 0.1% 3.6%	8,383 7,051 5,928 3,640 2,054 1,014 386 Ce Number 19,589 4,500 273 10,512 25 2,352	20.1% 16.9% 14.2% 8.7% 4.9% 2.4% 0.9% ensus 2020 Percent 47.0% 10.8% 0.7% 25.2% 0.1% 5.6%	8,781 8,020 6,291 4,205 2,425 1,043 339 Number 21,211 4,846 296 11,729 27 2,711	19.1% 17.4% 13.7% 9.1% 5.3% 2.3% 0.7% 2023 Percent 46.1% 10.5% 0.6% 25.5% 0.1% 5.9%	9,932 8,136 6,181 4,362 2,555 1,294 397 Number 21,257 4,938 313 12,797 28 2,986	8 20 16 12 9 5 2 0 20 Pero 44 10 0 26 0 6
25 - 34 35 - 44 45 - 54 55 - 64 65 - 74 75 - 84 85+  Race and Ethnicity White Alone Black Alone American Indian Alone Asian Alone Pacific Islander Alone	5,925 5,976 3,935 1,977 891 362 103 <b>Cer</b> Number 20,954 2,692 182 3,586 15	20.2% 20.3% 13.4% 6.7% 3.0% 1.2% 0.4% 1.2% 0.4% 1.2% 0.6% 12.2% 0.1%	8,383 7,051 5,928 3,640 2,054 1,014 386 Ce Number 19,589 4,500 273 10,512 25	20.1% 16.9% 14.2% 8.7% 4.9% 2.4% 0.9% ensus 2020 Percent 47.0% 10.8% 0.7% 25.2% 0.1%	8,781 8,020 6,291 4,205 2,425 1,043 339 Number 21,211 4,846 296 11,729	19.1% 17.4% 13.7% 9.1% 5.3% 0.7% 2023 Percent 46.1% 10.5% 0.6% 25.5% 0.1%	9,932 8,136 6,181 4,362 2,555 1,294 397 Number 21,257 4,938 313 12,797 28	20 16 12 9 5 2 0 <b>2</b> Per 44 10 0 26

Data Note: Income is expressed in current dollars.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2020 decennial Census in 2020 geographies.

January 05, 2024

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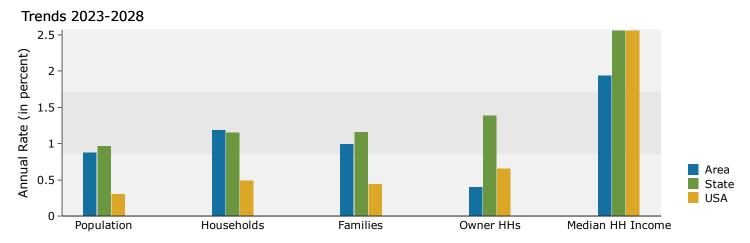


### Demographic and Income Profile

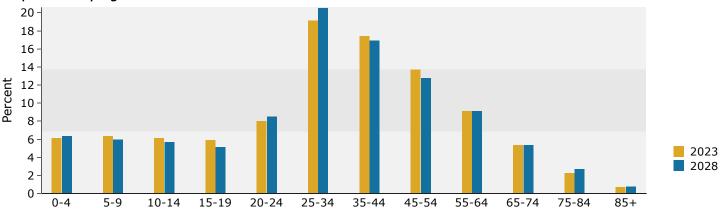
4600 Preston Rd, Frisco, Texas, 75034 Drive time: 5 minute radius

Prepared by Esri Latitude: 33.11682

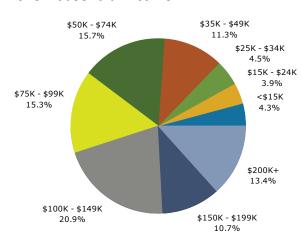
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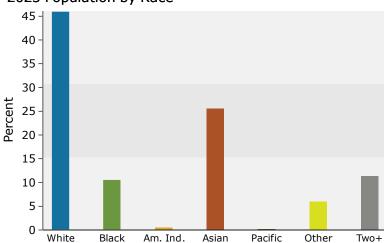
### Population by Age



### 2023 Household Income



### 2023 Population by Race



2023 Percent Hispanic Origin: 14.9%

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2020 decennial Census in 2020 geographies.

## FRISCO AT A GLANCE 2023

PEOPLE	
POPULATION*	230,794
MEDIAN AGE	38.3 yrs
UNDER 5 YRS	7.7%
SCHOOL-AGE (5-17 YRS)	20.3%
ADULTS (18-64 YRS)	62.9%
OVER 65 YRS	9.1%
WITH DISABILITY	6.7%
RACE & ETHNICITY	%
WHITE	48.1%
ASIAN	26.7%
TWO OR MORE RACES	12.4%
BLACK OR AFRICAN AMERICAN	9.3%
OTHER RACE	3.3%
AMERICAN INDIAN	0.2%
NATIVE HAWAIIAN/PACIFIC ISLANDER	0.1%
HISPANIC (ANY RACE) <sup>2</sup>	14.1%

<b>HOUSING &amp; FAMILY</b>				
TOTAL HOUSEHOLDS*	81,781			
HOUSING UNITS*	85,242			
SINGLE FAMILY UNITS*	59,641			
MULTI-UNIT*	25,409			
OTHER*1	1,738			
VACANCY	3.5%			
OWNER-OCCUPIED	65.7%			
RENTER-OCCUPIED	34.3%			
PERCENT BREAKDOWN OF FAMILY	TYPE			
Married without Children  26.193  38.6%  25.4%  Non-Family  Single Parents				

<b>ECONOMICS</b>			
MEDIAN HOUSEHOLD INCOME	\$145,914	LABOR FORCE PARTICIPATION	73.1%
MEDIAN FAMILY INCOME	\$175,969	UNEMPLOYMENT RATE	2.4%
PER CAPITA INCOME	\$66,784	POVERTY RATE	2.9%
AVG ASSESSED HOME VALUE*	\$634,272	AVG COMMUTE (MIN)	27.6
MEDIAN HOME VALUE*	\$571,204	WORK FROM HOME	39.7%
MEDIAN MONTHLY OWNER COSTS	\$2,686	SELF-EMPLOYED (UNINCORPORATED)	5.0%
MEDIAN MONTHLY RENTER COSTS	\$1,851	EDUCATIONAL ATTAINMENT (25 YRS+)	
HOUSING BURDEN (>30% OF HOUSEH	OLD INCOME)	> HIGH SCHOOL DIPLOMA	98.0%
OWNER-OCCUPIED	19.7%	BACHELORS DEGREE	38.4%
RENTER-OCCUPIED	44.5%	GRADUATE DEGREE	28.3%

#### Source:

2022 American Community Survey 1-Year Estimates. Items with an asterisk(\*) are City estimates as of November 1, 2023.

### **Notes:**

- 1 Other includes senior living and mobile home units.
- **2** Hispanic origin is considered as an ethnicity; therefore, it is not included in the total race percentage.





### **Information About Brokerage Services**

2-10-2025

EQUAL HOUSING OPPORTUNITY

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

### **TYPES OF REAL ESTATE LICENSE HOLDERS:**

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent. An owner's agent fees are not set by law and are fully negotiable.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. A buyer/tenant's agent fees are not set by law and are fully negotiable.

**AS AGENT FOR BOTH** - **INTERMEDIARY**: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - o that the owner will accept a price less than the written asking price;
  - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
Designated Broker of Firm	License No.	Email	Phone
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Sales Agent/Associate's Name	License No.	Email	Phone
Buyer/Te	enant/Seller/Landlord Initials	Date	-