

OFFICE BUILDING FOR SALE

# 15 MATTHEWS

GOSHEN, NY 10924

Jason Horowitz
Broker of Record

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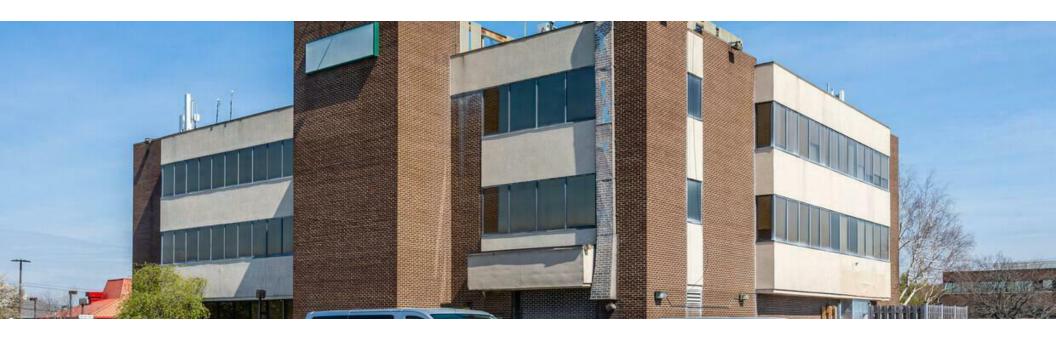
Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Triforce Commercial Real Estate LLC in compliance with all applicable fair housing and equal opportunity laws.

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# PROPERTY INFORMATION



### **Property Description**

15 Matthews Street | Goshen, NY 10924 Multi-Tenant Office & Flex Building | ±41,210 SF | Asking \$4,000,000 | Pro Forma ±12.6% Cap Rate

An exceptional opportunity to acquire a substantial multi-tenant office and flex property in the heart of Goshen, New York. This impressive ±41,210-square-foot building features a diverse mix of professional, medical, and creative tenants, along with several vacancies that present a clear path to increased revenue and long-term value growth. The property is well-suited for an investor seeking a project that offers meaningful upside and the ability to maximize returns through targeted leasing and strategic management. The building currently generates approximately \$420,000 in gross annual income, with a pro forma potential gross exceeding \$848,000 upon full lease-up, supporting an approximate 12.6% pro forma capitalization rate at the \$4,000,000 asking price. Flexible floor layouts and ample on-site parking, as well as a loading dock, make the property attractive to a wide variety of tenants, from healthcare providers to office users and creative firms. Positioned in the Village of

Offering Summary	
Sale Price:	\$4,000,000
Lot Size:	105,544 SF
Building Size:	42,210 SF

Demographics	0.3 Miles	0.5 Miles	1 Mile
Total Households	185	519	1,452
Total Population	428	1,208	3,567
Average HH Income	\$128,920	\$123,847	\$124,619





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#### **Location Description**

Nestled in the picturesque town of Goshen, NY, the area surrounding the property offers a quaint and inviting atmosphere for investment. Just minutes from the heart of Goshen, investors are ideally located near historic landmarks like the Goshen Historic Track, known as the "Cradle of the Trotter," and the Harness Racing Museum & Hall of Fame. Nearby, the award-winning Orange County Farmers Museum and the serene surroundings of the Goshen Historic Track offer a unique appeal for office investors seeking a blend of rich history and modern commercial opportunities. With its combination of small-town charm and potential for growth. Goshen presents an





















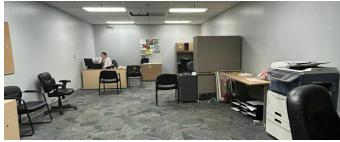










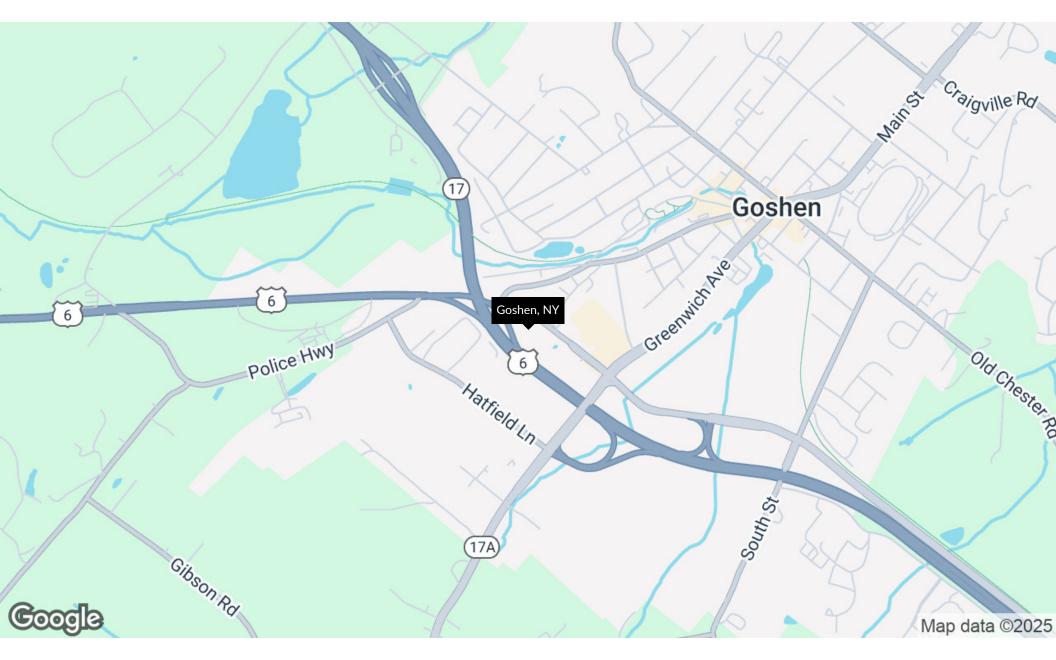






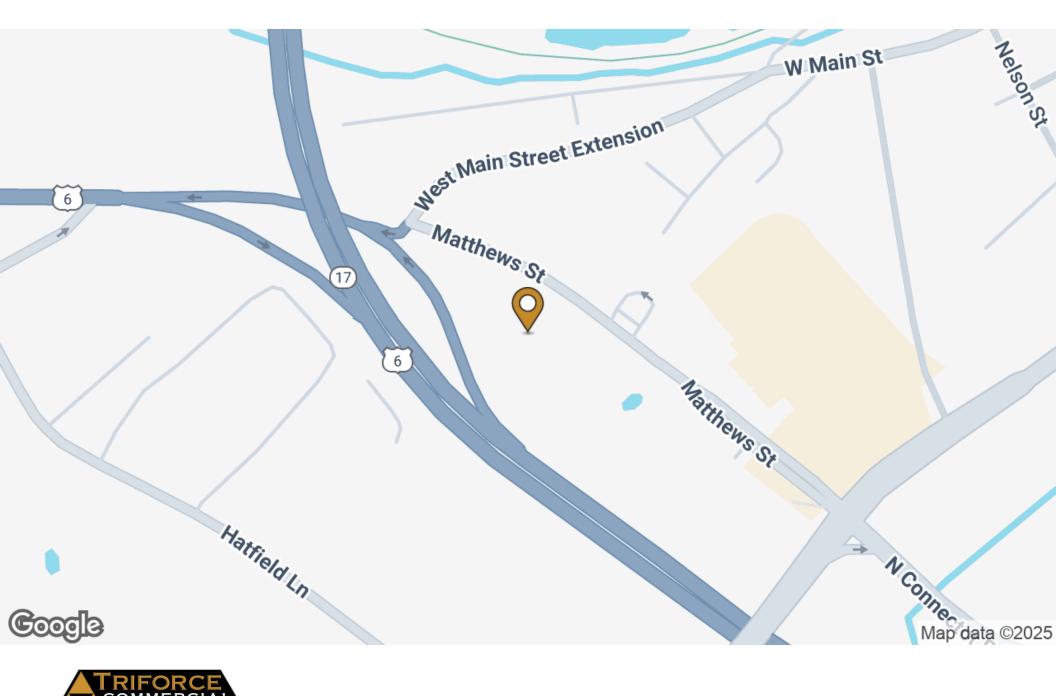
# LOCATION INFORMATION

REGIONAL MAP 15 Matthews St



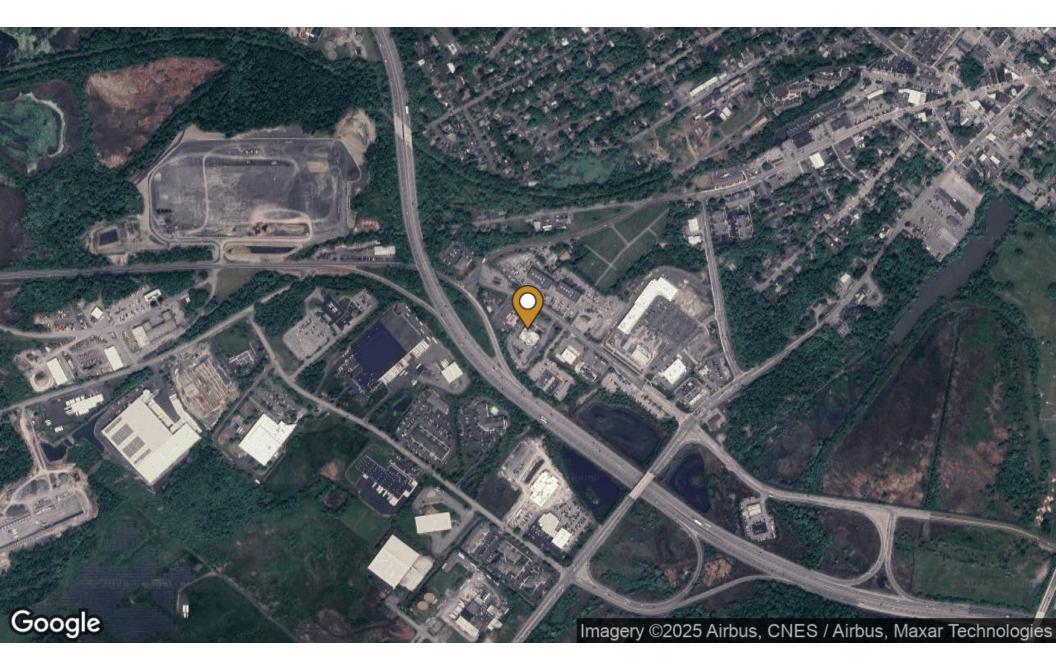


**LOCATION MAP** 15 Matthews St





AERIAL MAP 15 Matthews St







# FINANCIAL ANALYSIS

RENT ROLL 15 Matthews St

Unit	Tenant	Sq. Ft.	Usable SF or added 20% (Rentable)?	Rent Per Sq. Ft.	Rent	Move In	Lease End	Increases	Option to renew ?
101	Vacant	7,500	Added						
102	Vacant	2,580	Added		3,714.23				
200	Vacant	2,792	Added						
201	Amarian	619	Added	\$14.98	\$772.50	4/30/18	6/29/30	No increases anymore	No
202	Dr. S. J. Sohn MD	841	Added	\$22.12	\$1,550.00	6/30/18	5/30/26	3% Yearly Increases	1x5 year
203	Monroe Music	1,495	Added	\$14.60	\$1,818.54	10/30/24	11/29/26		1x 3 year
204	Allan Milstein, CPA	2,166	Added	\$21.46	\$3,873.23	4/30/18	6/29/30	No increases anymore	1x5 year
205	Vacant	258							
207	WSP	3,033	Added	\$20.99	\$5,304.58	3/31/20	12/30/25	2% Yearly Increases	No (2x5 years)
300	CL Studio Design	840	Added	\$16.07	\$1,125.00	4/9/22	4/29/23	No increases	Month to Month
301	Crush & Verma Law Group	2,008	Added	\$16.47	\$2,756.38	1/13/20	2/27/26	2% Yearly Increases	1x2 year
302	Star Best Buy	2,220	Added	\$18.92	\$3,500.00	4/30/24	4/29/29	Third Year Increase of 4%	1x 5 year
305	Steven A Scala, CPA	1,135	Added	\$17.16	\$1,622.64	11/30/18	10/30/25	None	No
306/B2	Horizon Medical Group	1,320	Added	\$14.75	\$1,623.00	11/30/20	11/29/25	2% Yearly Increases	1x2 year
309	Moscatello Therapy	1,417	Added	\$16.18	\$1,910.17	3/31/22	3/30/27	2% Yearly Increases	1x5 year
310(304)	Vacant	1,680	Added						
333/B1	Horizon Medical Group	860	Added	\$9.06	\$649.00	10/31/20	10/30/25	2% Yearly Increases	1x2 year
B2	Shmiel Dershowitz	840	Added	\$7.14	\$500.00	2/29/24	5/30/26	No increases	No
В	Vacant	2,160	Added						
B101	Martial Arts	4,800	Added	\$5.63	\$2,250.00	5/31/19	11/29/26		No
Antennas	T-Mobile				\$511.39	5/31/23	5/31/23		
Pole	Verizon				\$520.00	5/31/23	5/31/23		
Totals		40,564			\$34,000.66				



RENT ROLL 15 Matthews St

	Occupied Sq. Ft.	Vacant Sq. Ft.	Total Sq. Ft.
Basement	5,640	2,160	7,800
First Floor	0	10,080	10,080
Second Floor	8,154	3,050	11,204
Third Floor	9,800	1,680	11,480
Total:	23,594	16,970	40,564



Current	Income and Expenses sheet					
Price		\$5,000,000				
Deposit	100%	\$5,000,000				
Loan amount		\$0				
Closing cost	2%	\$75,000				
Loan Fee	0%	\$0				
Repairs						
Total of investment		\$5,075,000				

Income							
Monthly rent		\$34,000.66					
Annual rent		\$408,007.92					
CAM Income		\$15,393.00					
Vacancy rate	1%	\$4,080.08					
Total income		\$419,320.84					

Expenses							
Taxes	\$93,291.37						
Insurance	\$6,938.86						
Maintenance & Repairs	\$42,524.05						
Electric	\$87,572.47						
Management	\$10,726.00						
Water & Sewer	\$3,803.26						
Oil/Propane	\$9,594.86						
Trash	\$13,754.68						
Snow Removal	\$21,200.00						
Landscaping	\$5,387.37						
Cleaning	\$12,018.09						
Elevator Services	\$1,298.00						
Others	\$0.00						
<b>Total Operating Expenses</b>	\$308,109.01						
NOI	\$111,211.83						

Pro-Forma	Income and Expenses sheet				
Price		\$5,000,000			
Deposit	100%	\$5,000,000			
Loan amount		\$0			
Closing cost	2%	\$75,000			
Loan Fee	0%	\$0			
Building Improvement		\$250,000.00			
Total of investment		\$5,325,000			

Income							
Monthly rent		\$73,112.36					
Annual rent		\$877,348.30					
CAM Income		\$15,393.00					
Vacancy rate	5%	\$43,867.41					
Total income		\$848,873.88					

Expenses							
Taxes	\$93,291.37						
Insurance	\$10,938.86						
Maintenance & Repairs	\$41,507.58						
Electric	\$92,572.47						
Management	\$20,726.00						
Water & Sewer	\$3,803.26						
Oil/Propane	\$9,594.86						
Trash	\$15,754.68						
Snow Removal	\$21,200.00						
Landscaping	\$5,387.37						
Cleaning	\$16,018.09						
Elevator Services	\$1,298.00						
Others	\$0.00						
Rental Expenses	\$13,226.78						
Total Operating Expenses	\$345,319.32						
NOI	\$503,554.56						



# RENT ROLL PROFORMA

Unit	Tenant	Move In	Lease End	Increases	Sq. Ft.	Current Rent	Rent/Sf	ProForma Rent Per Sq. ft.	ProForma Yr 2	ProForma Yr 3	ProForma Yr 4	ProForma Yr 5
101	-				7,500	\$0.00	\$0.00	\$26.00	\$16,250.00	\$16,575.00	\$16,906.50	\$17,244.63
102					2,580		\$0.00	\$20.00	\$3,714.23	\$3,788.51	\$3,864.28	\$3,941.57
200	-				2,792	\$0.00	\$0.00	\$22.00	\$5,118.67	\$5,221.04	\$5,325.46	\$5,431.97
201	Amarian Insurance	4/30/18	6/29/25	No increases anymore	619	\$750.00	\$14.54		\$750.00	\$750.00	\$750.00	\$750.00
202	Dr. S. J. Sohn MD	6/30/18	-	3% Yearly Increases	841	\$1,502.00	\$21.43		\$1,547.06	\$1,593.47	\$1,641.28	\$1,690.51
203	Monroe Music	10/30/24	11/29/26		1,495	\$1,818.54	\$14.60		\$1,818.54	\$1,818.54	\$1,818.54	\$1,818.54
204	Allan Milstein, CPA	4/30/18	6/29/25	No increases anymore	2,166	\$3,873.23	\$21.46		\$3,873.23	\$3,873.23	\$3,873.23	\$3,873.23
205					258			\$20.00	\$350.00	\$375.00	\$400.00	\$425.00
207	WSP	3/31/20	12/30/25	2% Yearly Increases	3,033	\$5,304.58	\$20.99		\$5,410.67	\$5,518.89	\$5,629.26	\$5,741.85
300	CL Studio Design	4/9/22	-	No increases	840	\$1,125.00	\$16.07		\$1,125.00	\$1,125.00	\$1,125.00	\$1,125.00
301	Crush & Verma Law Group	1/13/20	2/27/26	2% Yearly Increases	2,008	\$2,756.38	\$16.47		\$2,811.51	\$2,867.74	\$2,925.09	\$2,983.59
302	Star Best Buy	4/30/24	4/29/29	Third Year Increase of 4%	2,220	\$3,500.00	\$18.92		\$3,500.00	\$3,640.00	\$3,640.00	\$3,640.00
305	Steven A Scala, CPA	11/30/18	11/29/23	None	1,135	\$1,544.45	\$16.33		\$1,544.45	\$1,544.45	\$1,544.45	\$1,544.45
306/B2	Horizon Medical Group	11/30/20	11/29/23	2% Yearly Increases	1,320	\$1,623.00	\$14.75		\$1,655.46	\$1,688.57	\$1,722.34	\$1,756.79
309	Moscatello Therapy	3/31/22	3/30/27	2% Yearly Increases	1,417	\$1,872.72	\$15.86		\$1,910.17	\$1,948.38	\$1,987.35	\$2,027.09
310(304)	-				1,680	\$0.00	\$0.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00
333/B1	Horizon Medical Group	10/31/20	10/29/23	2% Yearly Increases	860	\$649.00	\$9.06		\$661.98	\$675.22	\$688.72	\$702.50
B2	Shmiel Dershowitz	2/29/24	2/27/26	No increases	840	\$500.00	\$7.14		\$500.00	\$500.00	\$500.00	\$500.00
В	-				2,160	\$0.00	\$0.00	\$13.00	\$2,340.00	\$2,386.80	\$2,434.54	\$2,483.23
B101	Martial Arts	5/31/19	5/30/24		4,800	\$2,250.00	\$5.63	\$13.00	\$5,200.00	\$5,304.00	\$5,410.08	\$5,518.28
Antennas	T-Mobile	5/31/23	-			\$511.39			\$511.39	\$511.39	\$511.39	\$511.39
EV Chargers									\$12,000.00	\$14,000.00	\$16,000.00	\$18,000.00
Pole	Verizon	5/31/23	-			\$520.00			\$520.00	\$520.00	\$520.00	\$520.00
Totals					40,564	\$30,100.29			\$73,112.36	\$76,225.22	\$79,217.51	\$82,229.62



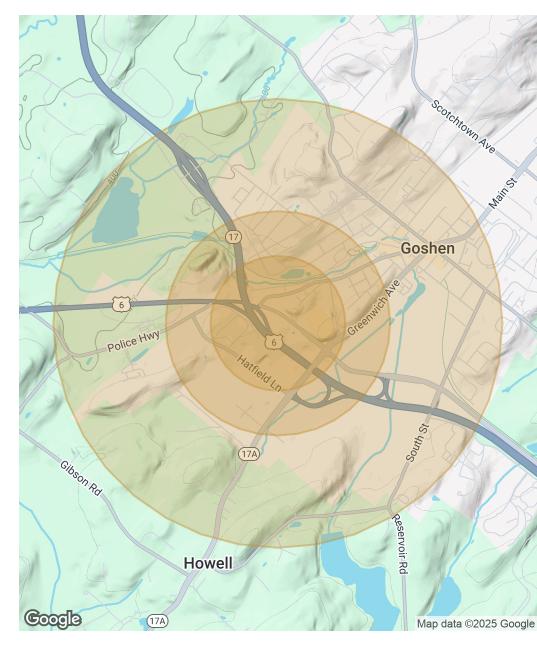


# DEMOGRAPHICS

# DEMOGRAPHICS MAP & REPORT

Population	0.3 Miles	0.5 Miles	1 Mile
Total Population	428	1,208	3,567
Average Age	43	45	44
Average Age (Male)	41	42	42
Average Age (Female)	45	47	46

Households & Income	0.3 Miles	0.5 Miles	1 Mile
Total Households	185	519	1,452
# of Persons per HH	2.3	2.3	2.5
Average HH Income	\$128,920	\$123,847	\$124,619
Average House Value	\$535,074	\$499,352	\$455,906
Demographics data derived from AlphaMap			







# ADVISOR BIO

ADVISOR BIO 15 Matthews St



**Jason Horowitz** 

Broker of Record

Jason@TriforceCRE.com Direct: **845.323.9177** 

NY #10491207540 // NJ #1433362 / DE #RB-0031189 / PA #RM425993

#### **Professional Background**

Having been exposed to the industry since birth, Jason has developed a keen sense for real estate starting with years of Property Management experience which has since developed into Commercial Real Estate Sales, Leasing and even personal Acquisitions.

Jason is also a licensed Property & Casualty Insurance Broker.

Jason attended Monmouth University and obtained a degree in Business with a Concentration in Real Estate with an IT Minor. He graduated in 2014 and pursued a Masters in General Business in 2015.

Jason is passionate about helping others and is involved with several nonprofits and scholarships. Giving back to the community is incredibly important.

#### **Education**

Monmouth University BS - 2014 Monmouth University MBA - 2015

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