



MAYHUGH
COMMERCIAL ADVISORS



FOR SALE

1318 SE 40TH TERRACE | CAPE CORAL, FL 33904

SE 40TH TER

8-UNIT MULTIFAMILY INVESTMENT



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CONTENTS

EXECUTIVE SUMMARY	3
INVESTMENT OPPORTUNITY	4
PROPERTY PHOTOS	5
LOCATION OVERVIEW	9

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EXECUTIVE SUMMARY

OFFERING DETAILS

PRICE	\$1,695,000
PRICE PER UNIT	\$211,875.00
PRICE PER SF	\$218.20

PROPERTY DETAILS

ADDRESS	1318 SE 40th Terrace, Cape Coral, FL 33904
UNITS	8
TOTAL NRSF	7,768 SF
YEAR BUILT	1984
BUILDINGS	2
PARCEL NUMBER	07-45-24-C2-00313.0090
PARCEL SIZE	0.45 AC
ZONING	RML (CCC)
PARKING	On-Site Reserved Parking; 12 Spaces

UNIT MIX

Unit Type	Number of Units	Average Unit SF
2 BED / 2 BATH	8	971



100% OCCUPIED WITH IMMEDIATE CASH FLOW



ALL UNITS FEATURE 2 BEDROOM / 2 BATHROOM LAYOUTS



VALUE-ADD OPPORTUNITY WITH ABILITY TO RENOVATE INTERIOR UNITS



SHARED POOL AMENITY ENHANCING TENANT APPEAL



EFFICIENT SITE LAYOUT WITH EXCELLENT INGRESS & EGRESS



BROAD TENANT DEMAND DRIVEN BY DESIRABLE UNIT MIX



OPPORTUNITY TO INCREASE NOI



WELL-MAINTAINED ASSET WITH UPSIDE POTENTIAL



QUICK ACCESS TO DEL PRADO BLVD S, SCHOOLS, PARKS, AND RETAIL

INVESTMENT OPPORTUNITY

RENT UPSIDE & VALUE-ADD POTENTIAL



INTERIOR RENOVATION OPPORTUNITY

- Dated unit interiors provide a straightforward path to modernization
- Targeted upgrades position the asset to compete more effectively within its submarket
- Renovation-driven strategy allows investors to create value through execution rather than relying on market appreciation



COMPELLING RENT GROWTH POTENTIAL

- Current average rents: ~\$1,525/month
- Renovated rent potential: ~\$1,850/month
- Opportunity to drive meaningful revenue growth through unit upgrades and repositioning



INCOME EXPANSION

- Capture rental upside while improving overall property competitiveness
- Align operations and interior quality with stronger-performing comparable assets
- Create enhanced cash flow and valuation through proactive asset management



CLEAR VALUE CREATION PATH

- Acquire stable in-place income
- Implement targeted renovation program
- Elevate rental profile
- Realize increased revenue and long-term asset appreciation



EXAMPLE OF CURRENT INTERIOR FINISHES



EXAMPLE OF POTENTIAL UPDATED INTERIOR

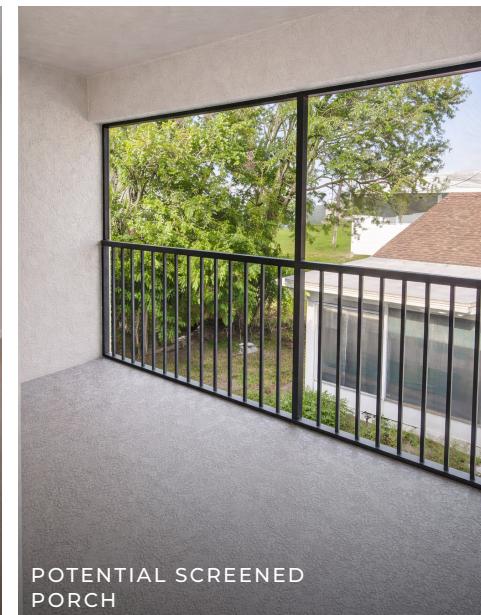
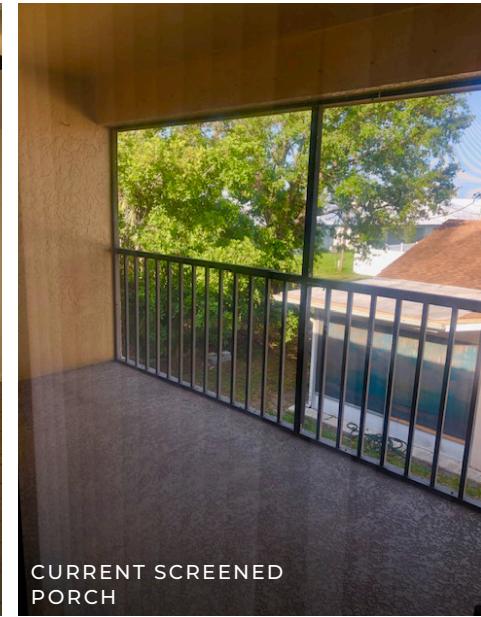
PROPERTY PHOTOS



PROPERTY AERIAL



POTENTIAL INTERIOR UPDATES



ADJACENT RETAIL AMENITIES



LOCATION OVERVIEW

Well-Positioned Southeast Cape Coral Location

Located at 1318 SE 40th Terrace, this property sits in the heart of Southeast Cape Coral, one of the city's most established and desirable residential and multifamily submarkets. The area is known for its strong neighborhood appeal, mature landscaping, and proximity to everyday amenities, making it attractive to both long-term residents and renters. Nearby Del Prado Boulevard South serves as a primary commercial corridor, offering convenient access to shopping, dining, medical services, and employment centers.

The location provides excellent connectivity to the broader Southwest Florida region, with quick access to Fort Myers via the Cape Coral Bridge and close proximity to schools, parks, and waterfront recreation. Strong area demographics, consistent rental demand, and limited new multifamily supply in the immediate vicinity further support the long-term stability and investment appeal of this Southeast Cape Coral address.

- ESTABLISHED SOUTHEAST CAPE CORAL SUBMARKET:** Desirable residential area with strong rental demand and neighborhood appeal.
- CONVENIENT CONNECTIVITY:** Quick access to Del Prado Blvd South, local amenities, and the Cape Coral Bridge to Fort Myers.
- LIFESTYLE & RECREATION NEARBY:** Close to schools, parks, dining, shopping, and waterfront activities.

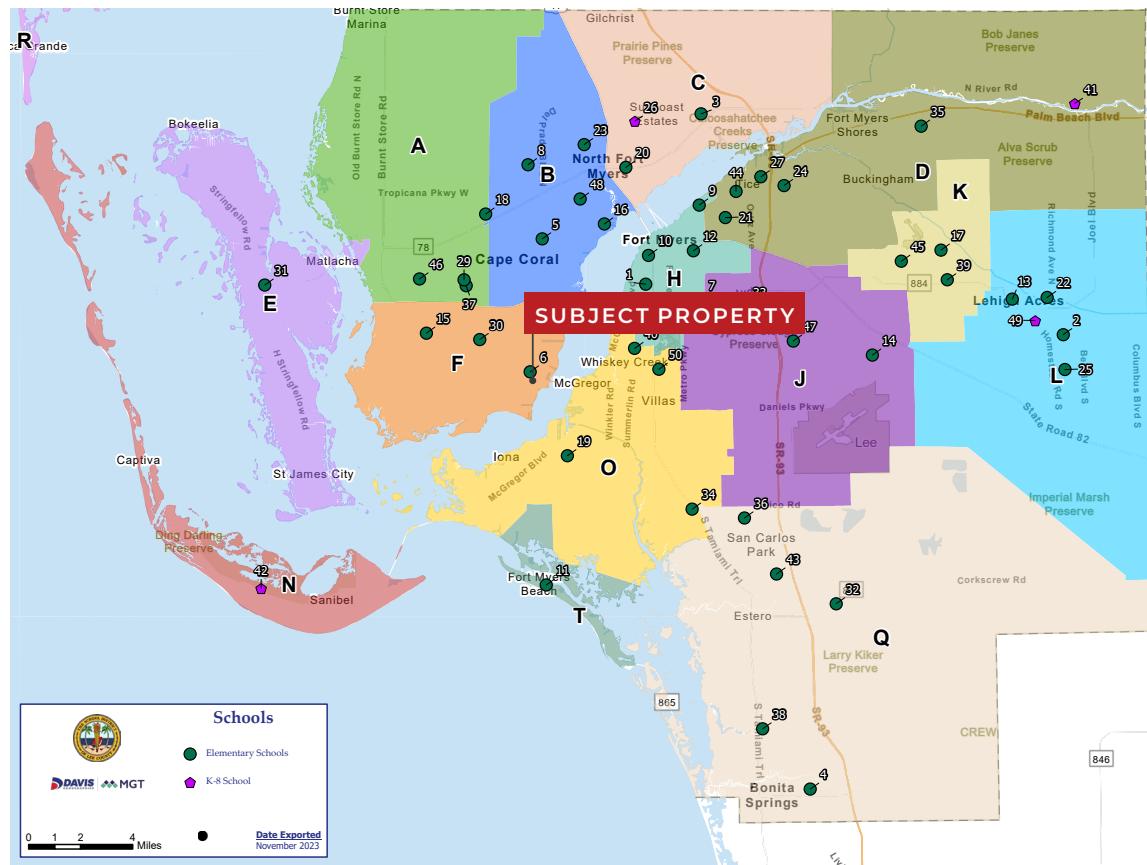


LEE COUNTY SCHOOL DISTRICT

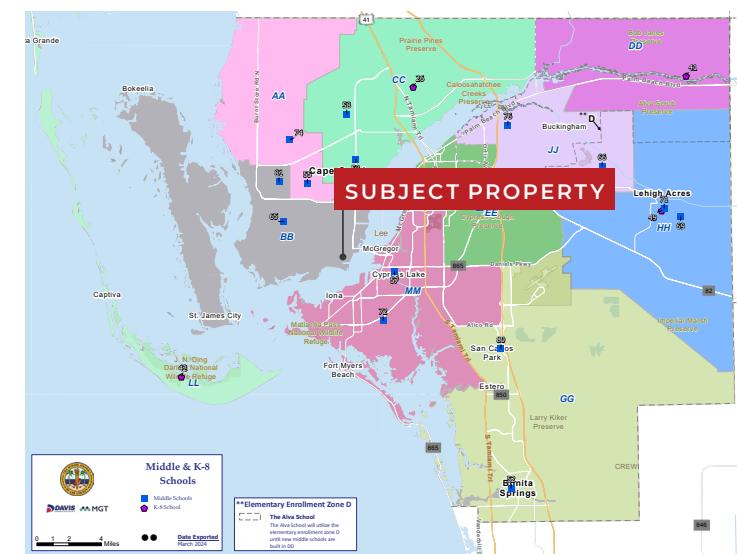
The Lee County School District is one of the largest and most comprehensive public school systems in Florida.

Known for its wide range of educational offerings, the district includes traditional public schools, magnet programs, career and technical education pathways, and charter schools designed to meet varied student needs. With a strong emphasis on academic achievement, workforce readiness, and community partnerships, Lee County Schools play a critical role in supporting regional growth and strengthening the long-term stability of the local housing and employment markets.

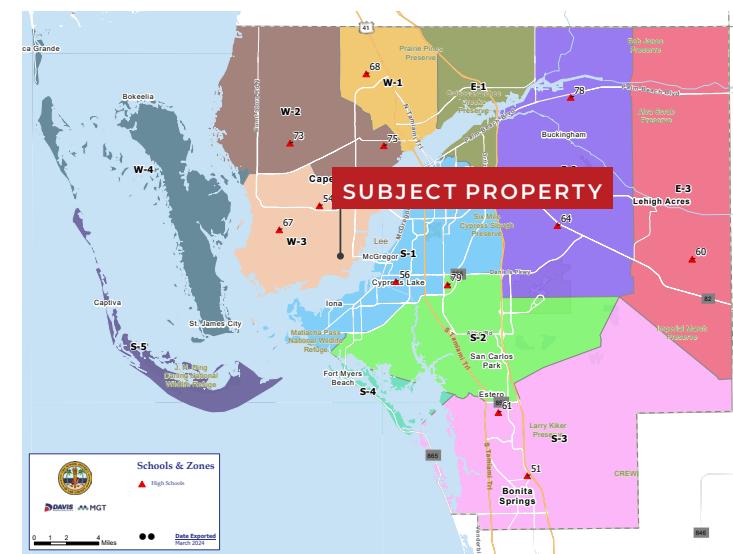
ELEMENTARY SCHOOLS



MIDDLE SCHOOLS



HIGH SCHOOLS



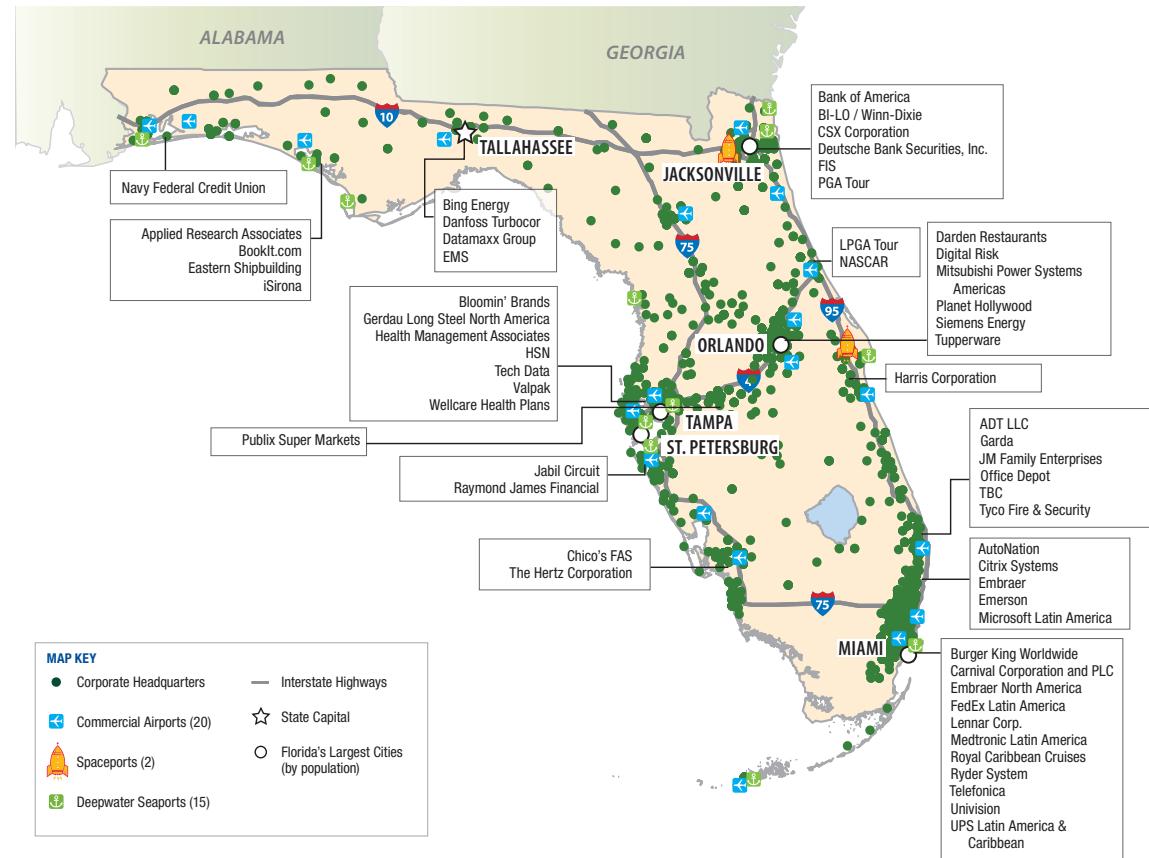
BUSINESS PROFILE

A Hub for Fortune 500 and Corporate Headquarters

Florida stands out as a top destination for major corporations, ranking 9th in the United States for Fortune 500 and large corporation headquarters. This prestigious ranking underscores the state's business-friendly climate, robust infrastructure, and strategic location, which collectively attract leading companies across various industries.

With its low corporate taxes, growing economy, and access to a skilled workforce, Florida continues to be a magnet for high-profile businesses. Companies are drawn to its favorable regulatory environment, proximity to international markets, and unparalleled quality of life for employees. This strong corporate presence not only fuels job creation but also drives economic growth, making Florida a dynamic and competitive environment for business.

For investors, Florida's standing as a corporate hub adds significant value to real estate investments, especially in thriving markets like Fort Myers, where corporate expansions and relocations continue to bolster demand for high-quality office and retail spaces.



AREA BUSINESS PROFILE

	1-Mile	3-Miles	5-Miles
TOTAL BUSINESSES IN AREA	1,232	5,305	10,374
TOTAL EMPLOYEES	9,676	55,106	98,791
EMPLOYEE/POPULATION RATIO (PER 100 RESIDENTS)	212	93	70

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