

Pabst, Kinney & Associates, Inc.

A Real Estate Brokerage and Property Management Company

Financial Analysis

Property Name	No. Units	Address		City	State
N/A	11	1960 Cedar Ave	е.	Long Beach	СА
Price	Cost/Unit	GRM:Actual GR	RM:PF	Approx. SqFt	Lot Size
<mark>\$2,600,000</mark>	\$236,364	11.19 9.6	64	7,088	8,129
Down Payment	Percent Down	Cap Rate Ca	ip:PF	Cost/SqFt	Approx. Age
\$1,040,000	40.0%	<mark>5.34%</mark> 6.7	74%	\$366.82	1944

Proposed Financing					
1st Loan	Terms	Rate		Monthly Pmt	
\$1,560,000	New 1st TD, Fixed @	5.60%	Fixed for 5 years	\$8,956	

Annualized Operating Data			Estimated Exper	nses
	Actual Rents	Market Rents	Taxes	\$32,500
Gross Scheduled Income	\$232,380	\$269,820	Utilities	\$16,800
Vacancy Allowance 3.0%	\$6,971	\$8,095	Insurance	\$8,500
Gross Operating Income	\$225,409	\$261,725	Landscaping/Janitorial	\$1,950
Operating Expenses	\$86,459	\$86,459	Legal/Permits	\$820
Net Operating Income (NOI)	\$138,949	\$175,266	Maintenance & Repair	\$11,619
Debt Service (P+I)	\$107,468	\$107,468	Reserves	\$3,000
Gross Spendable Income	\$ 31,482	\$67,798	Professional Mngmt	\$11,270
Plus: Principal Reduction	\$20,108	\$20,108		
Total Return	\$51,589	\$87,906		
			Total Expenses	\$86,459
Cash on Cash Return	3.03%	6.52%	Expenses as % of SGI	37.21%
Total Return	4.96%	8.45%	Expenses/Unit/Yr	\$7,860
Cap Rate	5.34%	6.74%	Expenses/Foot/Yr	\$12.20
Gross Rent Multiplier	11.19	9.64		

Rent Roll				
<u>Unit No.</u>	Unit Mix	Current Rent	Market Rent	Additional Info
1	2bd/1bth	\$1,885.00	\$2,000.00	
2	2bd/1bth	\$2,000.00	\$2,000.00	
3	2bd/1bth	\$1,760.00	\$2,000.00	
4	3bd/1bth	\$1,910.00	\$2,675.00	
5	2bd/1bth	\$1,735.00	\$2,000.00	
6	2bd/1bth	\$1,800.00	\$2,000.00	
7	2bd/1bth	\$1,850.00	\$2,000.00	
8	3bd/1bth	\$2,400.00	\$2,675.00	
9	1bd/1bth	\$1,570.00	\$1,795.00	
10	1bd/1bth	\$1,400.00	\$1,795.00	
11	Studio	\$1,005.00	\$1,495.00	
				Parking
	Laundry Income	\$50.00	\$50.00	5 single car garages
	Parking Income	\$0.00	\$0.00	
	Monthly Scheduled Gross Income	\$19,365.00	\$22,485.00	
	Annual Scheduled Gross Income	\$232,380.00	\$269,820.00	
	Rent Per Sq. Ft.	\$2.73	\$3.17	

This information has been obtained from sources believed reliable. We have not verified it and make no guarantee, warranty or representation about it. Any projections, opinions, assumptions, or estimates used are for example only and do not represent the current or future performance of the property. You and your advisors should conduct a careful, independent investigation of the property to determine to your satisfaction the suitability of the property for your needs.