

RYAN FITZPATRICK Senior Vice President +1 319 431 1898 rfitzpatrick@iowaca.com PARKER RIDGE Associate +1 641 226 9983 pridge@iowaca.com



Iowa Commercial Advisors

Cushman & Wakefield Iowa Commercial Advisors ("Broker") have been retained on an exclusive basis to market the property described herein ("Property"). The Broker, authorized by the Seller of the Property ("Seller"), is tasked with preparing and distributing the enclosed information ("Material") to solicit offers to purchase from interested parties. More detailed financial, title, and tenant lease information may be made available upon request following the mutual execution of a letter of intent or contract to purchase between the Seller and a prospective purchaser. You are invited to review this opportunity and make an offer to purchase based on your analysis. If your offer results in the Seller choosing to open negotiations with you, you will be asked to provide financial references. The eventual purchaser will be chosen based upon an assessment of price, terms, ability to close the transaction, and other matters as the Seller deems appropriate.

The Material is not to be copied and/or used for any other purpose or be made available to any other person without the express written consent of the Broker or Seller. The Material does not purport to be all-inclusive or contain all the information a prospective buyer may require. Information in the Material has been obtained from the Seller and other sources, not verified by the Seller or its affiliates. The proforma is delivered only as an accommodation, and neither the Seller, Broker, nor any of their respective affiliates make any representation or warranty regarding such proforma. The purchaser must conduct its investigation of the Property and any existing or available financing, independently confirming the accuracy of the projections in the proforma. The Seller reserves the right to withdraw the Property from the market for any reason.

The Seller has no obligation, expressed or implied, to accept any offer, nor to sell the Property unless and until the Seller executes and delivers a signed agreement of purchase and sale on terms acceptable to the Seller, in its sole discretion. By submitting an offer, a purchaser will be deemed to have acknowledged the foregoing and agreed to release the Seller and Broker from any liability with respect thereto.

Property walk-throughs are to be conducted by appointment only. Contact the Broker for additional information.

Independently Owned and Operated / A Member of the Cushman & Wakefield Alliance
@2023 Cushman & Wakefield. All rights reserved. The information contained in this communication is strictly confidential.
This information has been obtained from sources believed to be reliable but has not been verified. No warranty or representatio express or implied, is made as to the condition of the property (or properties) referenced herein or as to the accuracy or completeness of the information contained herein, and same is submitted subject to errors, omissions, change of price, rental or or other conditions, withdrawal without notice, and to any special listing conditions imposed by the property owner(s). Any projections, opinions or estimates are subject to uncertainty and do not signify current or future property performance.

### Exclusive Advisors

### RYAN FITZPATRICK

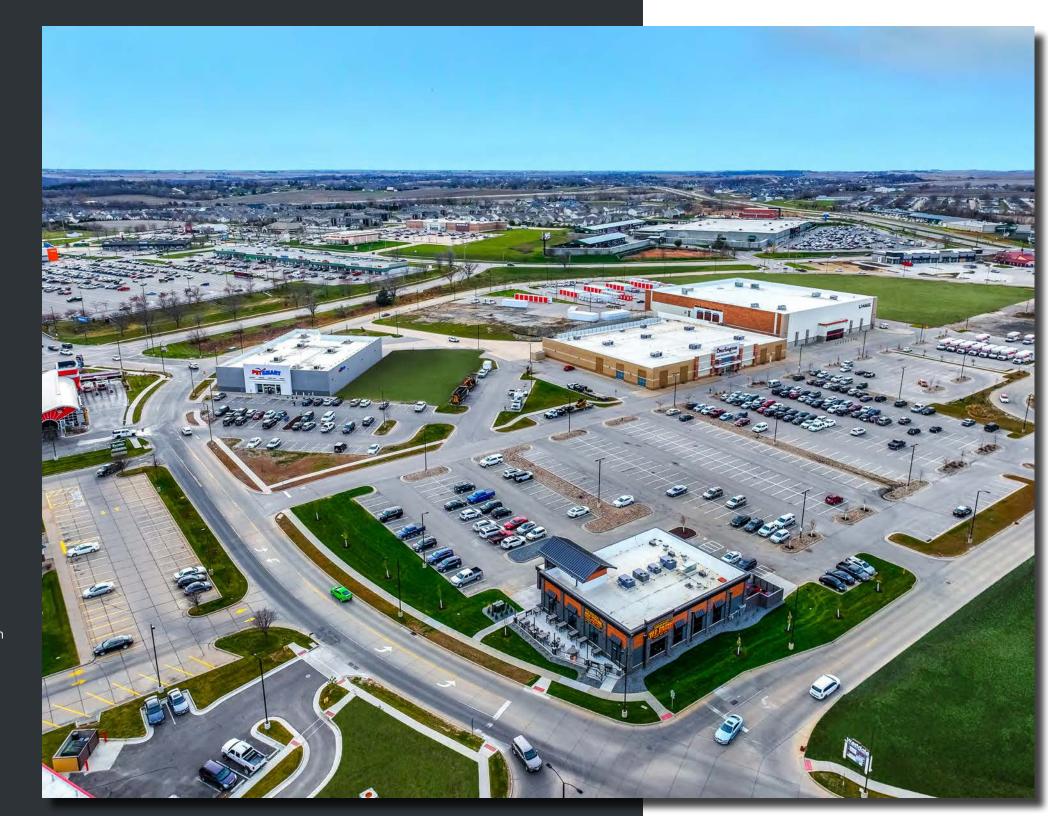
Senior Vice President +1 319 431 1898 rfitzpatrick@iowaca.com

#### PARKER RIDGE

Associate +1 641 226 9983 pridge@iowaca.com

Cushman & Wakefield lowa Commercial Advisors +1 319 229 1003 2720 1st Ave, Suite 212 Cedar Rapids, IA 52402 iowacommercialadvisors.com





5 Asset Summary

Tenant Financials

Market
Overview





# The Offering

FOR SALE: \$6,595,555.00

**CAP RATE: 6.75%** 



Cushman & Wakefield Iowa Commercial Advisors is pleased to offer to investors an excellent opportunity to purchase a stand-alone NNN Burlington. Originally a 15-year lease, with 6.5 years remaining, and a rental increase in 3 years of 10%.

Westdale is strategically located on Edgewood Road with seamless access from Highway 30 and Interstate I-380, giving investors the opportunity to purchase an infill shopping center in a growing and positive area of the Corridor.

Originally built in 1979, Westdale was originally comprised of a 900,000 SF traditional two-story enclosed Shopping Mall. In 2014, the mall went through a transformative redevelopment. Now boasting five major big box retail buildings and numerous development pads across 40 acres, Westdale is a vibrant hub of commerce and community. With a diverse tenant mix, including PetSmart, Ross Dress for Less, Michael's, Burlington, JCPenney, GSA (VA Clinic) and more, the center is currently 100% occupied, drawing from local, regional, and national markets.



ADDRESS: 3475 WESTDALE DRIVE SW, CEDAR RAPIDS, IA



BUILDING SIZE: 40,400 SF



**LOT SIZE:** 3.45 SF

**VIEW PROPERTY VIDEO** 





NO.	TENANT	NO.	TENANT
1	Caribou Coffee	18	X Future Building
2	Einstein Bros Bagels	19	v Future Building
3	Tommy Car Wash Systems	20	JC Penney
4	PetSmart	21	U Future Building
5	DD Future Building	22	T Future Building
6	O Future Building	23	S Future Building
7	Burlington	24	Boulder Tap House
8	U-Haul	25	Take 5
9	Future Building	26	Chick-Fil-A
10	Home 2 Suites by Hilton	27	US Bank & Trust
11	tru by Hilton	28	Domino's Pizza
12	First Federal Credit Union	29	Firehouse Subs
13	Ironside Apparel	30	Freddy's Frozen Custard
14	ii Future Building	31	RNR Tire Experts
15	JJ Future Building	32	AT&T
16	Ross Dress For Less	33	Wing-Stop
17	Michaels	34	Great Clips



# Tenant Summary

Westdale Town Center

TENANT	ADDRESS	SF	INITIAL TERM EXPIRATION	LEASE RATE	NOI
Burlington	3475 Westdale Dr SW	40,400 SF	02/28/2032	\$11.13 PSF	\$449,652.00

**D**urlingtor



## Lease Abstract

# Curlington

COMPANY NAME:	Burlington
HEADQUARTERS:	Burlington, NJ
FOUNDED:	1972
CREDIT RATING:	BB
BANNERS:	Burlington
OWNERSHIP TYPE:	Corporate
NUMBER OF LOCATIONS:	933+
NUMBER OF EMPLOYEES:	47,000+
AREA SERVED:	U.S., Puerto Rico
WEBSITE:	burlington.com
NEAREST COMPETITOR	LOCATIONS
KOHL'S	9.3 Miles NE
TJ MAXX	9.3 Miles NE
VON MAUR	9.7 Miles NE
LEASE DETAIL	
SQUARE FOOTAGE	40,400 SF
	Current - Oct. 2027: \$11.13/SF, \$449,652.00 annually
	Oct. 2027 - Feb. 2032: \$12.25/SF, \$494,900 annually
	Option 1: Years 16-20: \$13.47/SF, \$544,188.00 annually
RENT SCHEDULE	Option 2: Years 21-25: \$14.82/SF, \$598,728.00 annually
	Option 3: Years 26-30: \$16.30/SF, \$658,520.00 annually
	Option 4: Years 31-35: \$17.93/SF, \$724,372.00 annually
REIMBURSEMENTS	CAM: Pro-rata + 5%. Tax: Pro-rata. Insurance: Pro-rata. Management: Pro-rata. There is a 3% cap on CAM.
EXCLUSIVE USE	No more than 15,000 square feet shall be used by a tenant for the sale of infant, bath and linens items. No store in the Shopping Center shall be leased to a tenant containing more than 18,000 square feet of floor area shall be leased by an Off-price retailer.
PROHIBITED USE	Used clothing or thrift store or liquidation outlet, massage parlor, adult book shop or adult movie house, mortuary or funeral parlor, cocktail lounge/tavern, night club, cinema or theater, place or recreation, church, medical clinic, office building, sale of automobiles, mobile home court, motel, & warehouse.
CO-TENANCY	Co-Tenants are Ross, Marshalls, and JCPenney, if three (3) of the four (4) Co-Tenants shall close or if less than 65% of the aggregate of leasable square footage of all tenant space in the Shopping Area is not open to the public and operating for business, then Burlington's base rent shall reduce to 2% of Tenant's gross sales. If the condition continues for eighteen (18) consecutive months, Burlington may terminate lease.
RENEWAL HISTORY	Tenant is still on base term.











Multiple nationally recognizable tenants - JC Penney, Ross Dress for Less, PetSmart, and Burlington

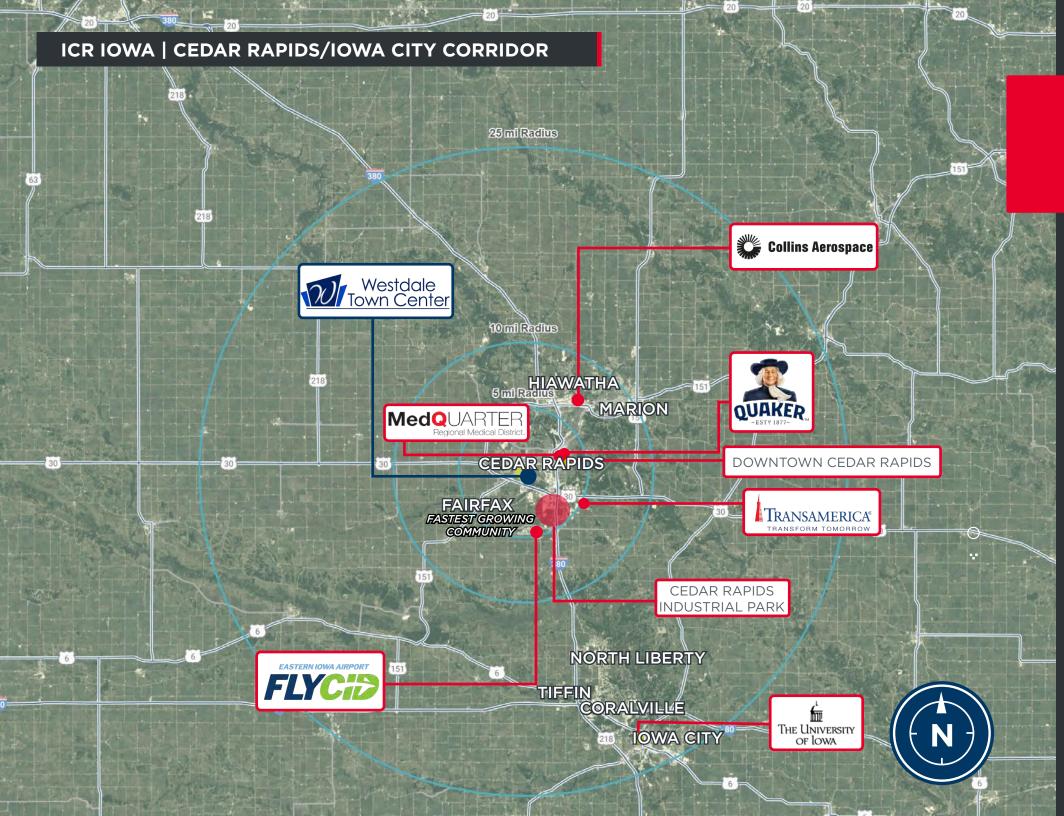


High vehicle counts throughout the center



Value-add potential with multiple lots available for development

SHOP - WORK - LIVE - PLAY



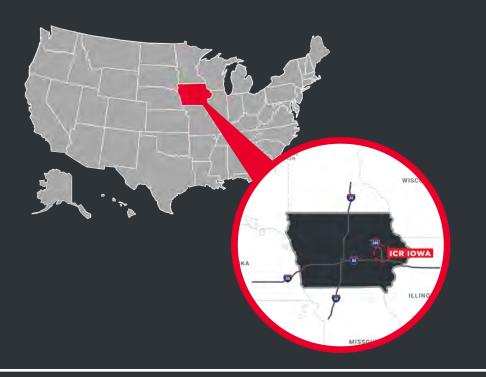
WESTDALE TOWN CENTER is located in the Iowa City and Cedar Rapids MSA, locally known as ICR Iowa. It is within a 4-5 hour drive to major key cities in the Midwest - Chicago, Kansas City, Milwaukee, Minneapolis, Omaha, and St. Louis.



**729,401**WORKFORCE
POPULATION



**36,816,284 300 MILE POPULATION** 





95%
EDUCATIONAL
ATTAINMENT



**8.9%**EMPLOYMENT
GROWTH RATE



**36** MEDIAN AGE

	1 MILE	3 MILE	5 MILE
Est. Population	8,429	55,000	97,680
Daytime Population	8,073	38,661	87,210
Labor Population	6,621	44,038	78,534
White Collar Workers	57.8%	56.2%	59.7%
Blue Collar Workers	42.2%	43.8%	40.3%
Est. Households	3,709	23,468	41,432
Est. Average HH Income	\$81,200	\$91,390	\$99,311
Average HH Size	2.2	2.3	2.3
Median Age	35.0	37.7	36.7
Total Annual HH Expenditure	\$223.69M	\$1.5B	\$2.89B
Total Annual Retail Expenditure	\$106.01M	\$731.13M	\$1.36B
Monthly HH Expenditure	\$5,026	\$5,489	\$5,803

## Exclusive Advisors

### **RYAN FITZPATRICK**

Senior Vice President +1 319 431 1898 rfitzpatrick@iowaca.com

### **PARKER RIDGE**

Associate +1 641 226 9983 pridge@iowaca.com

Cushman & Wakefield lowa Commercial Advisors +1 319 229 1003 2720 1st Ave, Suite 212 Cedar Rapids, IA 52402 iowacommercialadvisors.com



