

# **WAUBEE LAKE LODGE**

### **FOR SALE**



18398 Waubee Park Lane, Lakewood, Wisconsin

### **RICK GUNTZEL**

Associate Broker 612-889-8100 rick@hscbrokers.com



### **BUSINESS OVERVIEW**

### **HIGHLIGHTS**

Waubee Lake Lodge is a year-round bar, restaurant, and banquet center, with 24 rental units located on Waubee Lake.
Located in the heart of the
Chequamegon-Nicolet National Forest on 5.76 acres, the Lodge was beautifully rebuilt in 2006.



The Lodge features 17 guest suites, along with 7 individual, stand-alone cabins that are winterized, available for year-round rental, and situated along the 353 feet of lakeshore. The bar and restaurant operates 7 days a week and the banquet facility hosts numerous events, with a capacity of 210 guests.

Asking Price	\$4,700,000*
*Seller Financing	Up to 10% of the Purchase Price for Qualified Buyer
Gross Revenue	Available with signed NDA
EBITDA	Available with signed NDA
Furniture, Fixtures & Equipment	\$250,000, included in asking price
Estimated Inventory	\$35,000, not included in asking price
Real Estate	\$4,000,000



### **PROPERTY FEATURES**



### **SQUARE FEET**

13 Buildings (5 Garages) 33,496 (without garages)



#### **LOT SIZE**

5.75 acres and 353 feet of lakeshore, included in asking price



### **CAPACITY**

Rental Units: 24 Beds: 50

Banquet: 210 Guests



### **PARKING**

100 spaces



### YEAR ESTABLISHED

2006



### **EMPLOYEES**

31



### **NIGHTLY RATES**

\$129-\$239 (approx.)

# WELL ESTABLISHED AND PROFITABLE YEAR-ROUND LODGING





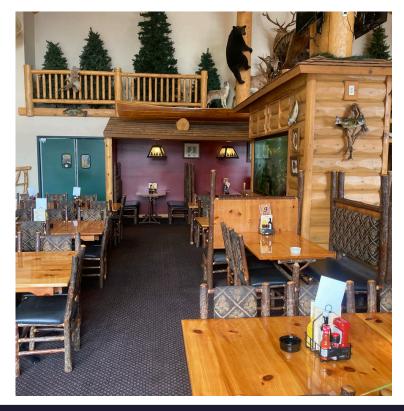
# **PHOTOS**















# **PHOTOS**















# **LOCATION HIGHLIGHTS**



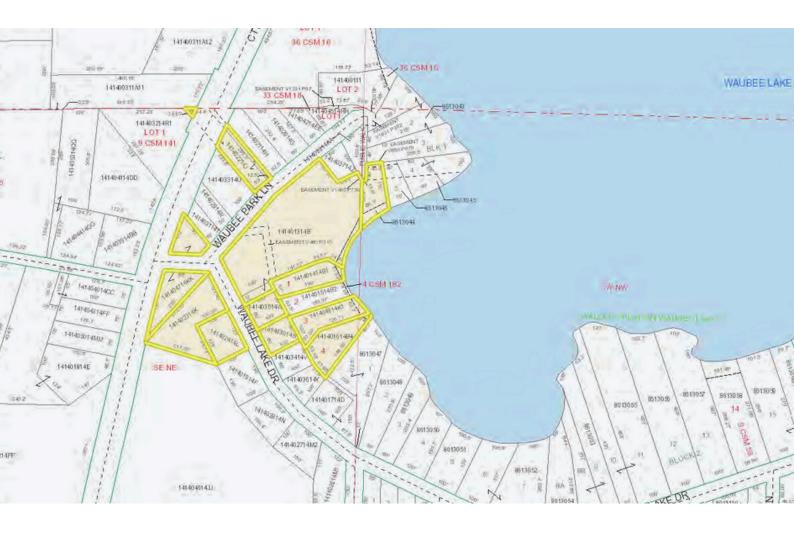


# **LOCATION HIGHLIGHTS**





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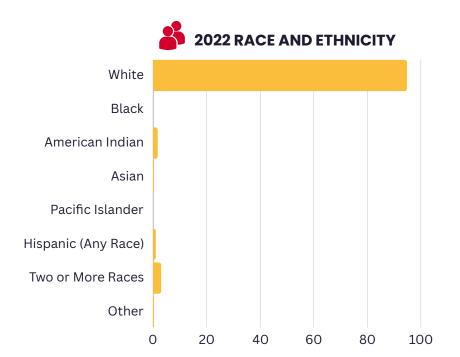




	5 Mile Radius	10 Mile Radius	15 Mile Radius
Population	746	3,545	6,789
Median Age	64.6	63.6	61.9
Median Household Income	\$60,349	\$58,866	\$54,624
Average Household Income	\$80,712	\$78,592	\$72,522
Owner Occupied	28.2%	29.1%	28.7%
Projected Population Growth 2022-2027	-0.19%	-0.23%	-0.25%



Amy's Wine Cellar at Nicolet
Family Dollar
Fishing Boating Outdoor
Lakewood Cellular
Lakewood Hardware & Lumber Inc.
Lakewood Motorsports
Lakewood Supervalu
Laona State Bank
McCauslin Brook Golf Course
Picket Fences Gift Shoppe



18398 Waubee Park Lane, Lakewood, Wisconsin



YMCA Camp Nan A Bo Sho

### **Real Estate Condition Report**

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WISCONSIN REALTORS® ASSOCIATION 4801 Forest Run Road Madison, Wisconsin 53704	REAL ESTATE CONDITION REPORT	Hospitality Services Corp. Page 1 of 6
3000 Anna (1900) (1900 - 1900 Anna (1900 - 1900	DISCLAIMER  RNS THE REAL PROPERTY LOCATED AT 18 IN THE	398 WAUBEE PARK LN
(CITY) (VILLAGE) (TOWN) OF	LAKEWOOD	, COUNTY OF
709.02 OF THE WISCONSIN STATU (YEAR). IT IS NOT A WARRANTY O	OF THE CONDITION OF THAT PROPERTY IN ITES AS OF (MONTH) (MONTH) OF ANY KIND BY THE OWNER OR ANY AGENTS A SUBSTITUTE FOR ANY INSPECTIONS OR WA	(DAY), REPRESENTING ANY PARTY IN

A buyer who does not receive a fully completed copy of this report within 10 days after the acceptance of the contract of sale or option contract for the above-described real property has the right to rescind that contract (Wis. Stat. s. 709.02), provided the owner is required to provide this report under Wisconsin Statutes chapter 709.

#### NOTICE TO PARTIES REGARDING ADVICE OR INSPECTIONS

Real estate licensees may not provide advice or opinions concerning whether or not an item is a defect for the purposes of this report or concerning the legal rights or obligations of parties to a transaction. The parties may wish to obtain professional advice or inspections of the property and to include appropriate provisions in a contract between them with respect to any advice, inspections, defects, or warranties.

#### A. OWNER'S INFORMATION

- A1. In this form, "aware" means the "owner(s)" have notice or knowledge.
- A2. In this form, "defect" means a condition that would have a significant adverse effect on the value of the property; that would significantly impair the health or safety of future occupants of the property; or that if not repaired, removed, or replaced would significantly shorten or adversely affect the expected normal life of the premises.
- A3. In this form, "owner" means the person or persons, entity, or organization that owns the above-described real property. An "owner" who transfers real estate containing one to four dwelling units, including a condominium unit and time-share property, by sale, exchange, or land contract is required to complete this report.

Exceptions: An "owner" who is a personal representative, trustee, conservator, or fiduciary appointed by or subject to supervision by a court, and who has never occupied the property transferred is not required to complete this report. An "owner" who transfers property that has not been inhabited or who transfers property in a manner that is exempt from the real estate transfer fee is not required to complete this report. (Wis. Stat. s. 709.01)

- A4. The owner represents that to the best of the owner's knowledge, the responses to the following questions have been accurately checked as "yes," "no," or "not applicable (N/A)" to the property being sold. If the owner responds to any question with "yes," the owner shall provide, in the additional information area of this form, an explanation of the reason why the response to the question is "yes."
- A5. If the transfer is of a condominium unit, the property to which this form applies is the condominium unit, the common elements of the condominium, and any limited common elements that may be used only by the owner of the condominium unit being transferred.
- A6. The owner discloses the following information with the knowledge that, even though this is not a warranty, prospective buyers may rely on this information in deciding whether and on what terms to purchase the property. The owner hereby authorizes the owner's agents and the agents of any prospective buyer to provide a copy of this report, and to disclose any information in the report, to any person in connection with any actual or anticipated sale of the property.

CAUTION: The lists of defects following each question below are examples only and are not the only defects that may properly be disclosed in response to each respective question.

Hospitality Services Corp., PO Box 739 Delano MN 5	55328	Phone: (612)36	3-7456	Fax:	OFFICE FORMS
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			Page	e 2 of 6
	B. STRUCTURAL AND MECHANICAL	YES	NO.	N/A
B1.	Are you aware of defects in the roof?		X	
	Roof defects may include items such as leakage or significant problems with gutters or eaves.	_		_
B2.	Are you aware of defects in the electrical system?		$\bowtie$	
	Electrical defects may include items such as defects in solar panels and systems, electrical			
	wiring not in compliance with applicable code, knob and tube wiring, 60 amp service, or			
-	aluminum-branch circuit wiring.		N	
B3.	Are you aware of defects in part of the plumbing system (including the water heater,		$\bowtie$	
	water softener, and swimming pool)?  Other plumbing system defects may include items such as leaks or defects in pipes, toilets,			
	interior or exterior faucets, bathtubs, showers, or any sprinkler system.			
B4.	Are you aware of defects in the heating and air conditioning system (including the air filters		N	
	and humidifiers)?			
	Heating and air conditioning defects may include items such as defects in the heating			
	ventilation and air conditioning (HVAC) equipment, supplemental heaters, ventilating fans or			
	fixtures, or solar collectors.	_	_	_
B5.	Are you aware of defects in a woodburning stove or fireplace or of other defects caused by		$\bowtie$	
	a fire in a stove or fireplace or elsewhere on the property?			
	Such defects may include items such as defects in the chimney, fireplace flue, inserts, or			
	other installed fireplace equipment; or woodburning stoves not installed pursuant to applicable code.			
B6.	Are you aware of defects related to smoke detectors or carbon monoxide detectors or a		$\triangleright$	
ъ.	violation of applicable state or local smoke detector or carbon monoxide detector laws?			
	NOTE: State law requires operating smoke detectors on all levels of all residential			
	properties and operating carbon monoxide detectors on all levels of most residential			
	properties (see Wis. Stat. ch. 101).		_	200
B7.	Are you aware of defects in the basement or foundation (including cracks, seepage, and		$\bowtie$	
	bulges)?			
	Other basement defects may include items such as flooding, defects in drain tiling or sump			
DO	pumps, or movement, shifting, or deterioration in the foundation.			
B8.	Are you aware of defects in any structure on the property?  Structural defects with respect to the residence or other improvements may include items		M	
	such as movement, shifting, or deterioration in walls; major cracks or flaws in interior or			
	exterior walls, partitions, or the foundation; wood rot; and significant problems with			
	driveways, sidewalks, patios, decks, fences, waterfront piers or walls, windows, doors,			
	floors, ceilings, stairways, or insulation.			
B9.	Are you aware of defects in mechanical equipment included in the sale either as fixtures or		$\boxtimes$	
	personal property?	0.00		
	Mechanical equipment defects may include items such as defects in any appliance, central			
	vacuum, garage door opener, in-ground sprinkler, or in-ground pet containment system that			
D40	is included in the sale.  Are you aware of rented items located on the property such as a water softener or other		X	
B10.	water conditioner system or water treatment system, or other items affixed to or closely			
	associated with the property?			
	Such items may include reverse osmosis systems, iron filters, or other filters.		49500	
B11.			X	
	sewers, or other ongoing water or moisture intrusions or conditions?			
B12.	Explanation of "yes" responses			
_		Serve - Se		
				_
	C. ENVIRONMENTAL	YES	NO	N/A
C1.	Are you aware of the presence of unsafe levels of mold?		X	
C2.	Are you aware of a defect caused by unsafe concentrations of, or unsafe conditions relating		X	
	to, radon, radium in water supplies, high voltage electric (100 KV or greater) or steel natural			
	gas transmission lines located on but not directly serving the property, lead in paint, lead in			
	soil, or other potentially hazardous or toxic substances on the property? NOTE: Specific			
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federal lead paint disclosure requirements must be complied with in the sale of most residential properties built before 1978.	1000000		
Are you aware of the presence of asbestos or asbestos-containing materials on the property?	YES	NO	N/A
Are you aware of the presence of or a defect caused by unsafe concentrations of, unsafe conditions relating to, or the storage of hazardous or toxic substances on neighboring		$\boxtimes$	
Are you aware of current or previous termite, powder post beetle, or carpenter ant infestations or defects caused by animal, reptile, or insect infestations, including infestations		X	
Are you aware of water quality issues caused by unsafe concentrations of or unsafe			
Are you aware of the manufacture of methamphetamine or other hazardous or toxic substances on the property?		<b>X</b>	
D. WELLS, SEPTIC SYSTEMS, STORAGE TANKS	YES	NO	N/A
Are you aware of defects in a well on the property or in a well that serves the property, including unsafe well water?  Well defects may include items such as an unused well not properly closed in conformance with state regulations, a well that was not constructed pursuant to state standards or local code, or a well that requires modifications to bring it into compliance with current code specifications. Well water defects might include, but are not limited to, unsafe levels of bacteria (total Coliform and E. coli), nitrate, arsenic, or other substances affecting human consumption safety.		×	
Are you aware of a joint well serving the property?		$\bowtie$	
Are you aware of a defect related to a joint well serving the property?  Are you aware that a septic system or other private sanitary disposal system serves the property?		XX	
Are you aware of defects in the septic system or other private sanitary disposal system on the property or any out-of-service septic system that serves the property and that is not closed or abandoned according to applicable regulations?  Septic system defects may include items such as backups in toilets or in the basement;		$\boxtimes$	
Are you aware of underground or aboveground fuel storage tanks on or previously located on the property? (If "yes," the owner, by law, may have to register the tanks with the Wisconsin Department of Agriculture, Trade and Consumer Protection at P.O. Box 8911, Madison, Wisconsin, 53708, whether the tanks are in use or not. Regulations of the Wisconsin Department of Agriculture, Trade and Consumer Protection may require the	×		
Are you aware of defects in the underground or aboveground fuel storage tanks on or previously located on the property?  Defects in underground or aboveground fuel storage tanks may include items such as abandoned tanks not closed in conformance with applicable local, state, and federal law;		$\boxtimes$	
Are you aware of an "LP" tank on the property? (If "yes," specify in the additional		$\boxtimes$	
Are you aware of defects in an "LP" tank on the property?  Explanation of "yes" responses		×	
REMOVED 1000 GAL UDDERGROUPD GAS TANK			
	conditions relating to, or the storage of hazardous or toxic substances on neighboring properties?  Are you aware of current or previous termite, powder post beetle, or carpenter ant infestations or defects caused by animal, reptile, or insect infestations, including infestations impacting trees?  Are you aware of water quality issues caused by unsafe concentrations of or unsafe conditions relating to lead?  Are you aware of the manufacture of methamphetamine or other hazardous or toxic substances on the property?  cplanation of "yes" responses  D. WELLS, SEPTIC SYSTEMS, STORAGE TANKS  Are you aware of defects in a well on the property or in a well that serves the property, including unsafe well water?  Well defects may include items such as an unused well not property closed in conformance with state regulations, a well that was not constructed pursuant to state standards or local code, or a well that requires modifications to bring it into compiliance with current code specifications. Well water defects might include, but are not limited to, unsafe levels of bacteria (total Coliform and E. coli), nitrate, arsenic, or other substances affecting human consumption safety.  Are you aware of a joint well serving the property?  Are you aware of a defect related to a joint well serving the property?  Are you aware as defects in the septic system or other private sanitary disposal system on the property or any out-of-service septic system that serves the property and that is not closed or abandoned according to applicable regulations?  Septic system defects may include items such as backups in toilets or in the basement; exterior ponding, overflows, or backups; or defective or missing baffles.  Are you aware of underground or aboveground fuel storage tanks on or previously located on the property? (If "yes," the owner, by law, may have to register the tanks with the Wisconsin Department of Agriculture, Trade and Consumer Protection at P.O. Box 8911, Madison, Wisconsin, 53708, whether the tanks are in use or not. Regu	conditions relating to, or the storage of hazardous or toxic substances on neighboring properties?  Are you aware of current or previous termite, powder post beetle, or carpenter ant infestations or defects caused by animal, reptile, or insect infestations, including infestations impacting press?  Are you aware of water quality issues caused by unsafe concentrations of or unsafe conditions relating to lead?  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	E. TAXES, SPECIAL ASSESSMENTS, PERMITS, ETC.	YES	NO	N/A
E1.	Have you received notice of property tax increases, other than normal annual increases, or are you aware of a pending property reassessment?		X	
E2.	Are you aware that remodeling was done that may increase the property's assessed value?		$\triangleright$	
E3. E4.	Are you aware of pending special assessments?  Are you aware that the property is located within a special purpose district, such as a	H	$\bowtie$	Н
L-T.	drainage district, that has the authority to impose assessments against the real property			
	located within the district?			
E5.	Are you aware of any proposed construction of a public project that may affect the use of the property?		$\bowtie$	
E6.	Are you aware of any remodeling, replacements, or repairs affecting the property's		$\searrow$	
	structure or mechanical systems that were done or additions to this property that were			
E7.	made during your period of ownership without the required permits?  Are you aware of any land division involving the property for which a required state or local		X	
	permit was not obtained?			
E8.	Explanation of "yes" responses			
	F. LAND USE	YES	NO	N/A
F1.	Are you aware of the property being part of or subject to a subdivision homeowners'			
F2.	association, or other homeowners' association?  If the property is not a condominium unit, are you aware of common areas associated		×	
_	with the property that are co-owned with others?			
F3.	Are you aware of any zoning code violations with respect to the property?		X	R
F4.	Are you aware of the property or any portion of the property being located in a floodplain, wetland, or shoreland zoning area?			
F5.	Are you aware of nonconforming uses of the property?		$\boxtimes$	
	A nonconforming use is a use of land, a dwelling, or a building that existed lawfully before			
	the current zoning ordinance was enacted or amended, but that does not conform to the use restrictions in the current ordinance.			
F6.	Are you aware of conservation easements on the property?		$\bowtie$	
	A conservation easement is a legal agreement in which a property owner conveys some of the rights associated with ownership of his or her property to an easement holder such			
	as a governmental unit or a qualified nonprofit organization to protect the natural habitat			
	of fish, wildlife, or plants or a similar ecosystem, preserve areas for outdoor recreation or			
F7.	education, or for similar purposes.  Are you aware of restrictive covenants or deed restrictions on the property?		M	
F8.	Other than public rights of ways, are you aware of nonowners having rights to use part of		$\boxtimes$	
	the property, including, but not limited to, private rights-of-way and easements other			
F8a	than recorded utility easements?  Are you aware of any private road agreements or shared driveway agreements relating to			
	the property?			
F9.	Are you aware of the property being subject to a mitigation plan required under administrative rules of the Wisconsin Department of Natural Resources related to county		$\triangleright$	
	shoreland zoning ordinances, which obligates the owner of the property to establish or			
	maintain certain measures related to shoreland conditions and which is enforceable by			
F10	the county?  The use value assessment system values agricultural land based on the income that would			
F 10	be generated from its rental for agricultural use rather than its fair market value. When a			
	person converts agricultural land to a non agricultural use (e.g., residential or commercial			
	development), that person may owe a conversion charge. For more information visit			
	https://www.revenue.wi.gov/Pages/FAQS/slf-useassmt.aspx or (608) 266-2486.  a. Are you aware of all or part of the property having been assessed as agricultural		N	
	land under Wis. Stat. s. 70.32 (2r) (use value assessment)?			
	b. Are you aware of the property having been assessed a use-value assessment conversion charge relating to this property? (Wis. Stat. s. 74.485 (2))		M	
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	c. Are you aware of the payment of a use-value assessment conversion charge having been deferred relating to this property? (Wis. Stat. s. 74.485 (4))	YES	NO	N/A
F11.	Is all or part of the property subject to or in violation of a farmland preservation agreement? Early termination of a farmland preservation agreement or removal of land from such an agreement can trigger payment of a conversion fee equal to 3 times the class 1 "use value" of the land.  Visit <a href="https://datcp.wi.gov/Pages/Programs">https://datcp.wi.gov/Pages/Programs</a> Services/FarmlandPreservation.aspx for more		$\boxtimes$	
F12.	information. Is all or part of the property subject to, enrolled in, or in violation of the Forest Crop Law,		X	П
F13.	Managed Forest Law, the Conservation Reserve Program, or a comparable program?  Are you aware of a dam that is totally or partially located on the property or that an ownership in a dam that is not located on the property will be transferred with the property because it is owned collectively by members of a homeowners' association, lake district, or similar group? (If "yes," contact the Wisconsin Department of Natural Resources to find out if dam transfer requirements or agency orders apply.)		×	
F14.	Are you aware of boundary or lot line disputes, encroachments, or encumbrances (including a joint driveway) affecting the property?  Encroachments often involve some type of physical object belonging to one person but partially located on or overlapping on land belonging to another; such as, without limitation, fences, houses, garages, driveways, gardens, and landscaping. Encumbrances include, without limitation, a right or claim of another to a portion of the property or to the use of the property such as a joint driveway, liens, and licenses.		×	
F15. F16.	Are you aware there is not legal access to the property?  Are you aware of federal, state, or local regulations requiring repairs, alterations, or corrections of an existing condition? This may include items such as orders to correct building code violations.		XX	
F17.	Are you aware of a pier attached to the property that is not in compliance with state or local pier regulations? See <a href="http://dnr.wi.gov/topic/waterways">http://dnr.wi.gov/topic/waterways</a> for more information.		×	
F18. F19.	Are you aware of a written agreement affecting riparian rights related to the property?  Are you aware that the property abuts the bed of a navigable waterway that is owned by a hydroelectric operator?		X	
F20.	Under Wis. Stat. s. 30.132, the owner of a property abutting the bed of a navigable waterway that is owned by a hydroelectric operator, as defined in s. 30.132 (1) (b), may be required to ask the permission of the hydroelectric operator to place a structure on the bed of the waterway.  Are you aware of one or more burial sites on the property? (For information regarding the presence, preservation, and potential disturbance of burial sites, contact the Wisconsin		×	
F21.	Historical Society at 800-342-7834 or <u>www.wihist.org/burial-information</u> ).  Explanation of "yes" responses			
	G. ADDITIONAL INFORMATION	YES	NO	N/A
G1.	Have you filed any insurance claims relating to damage to this property or premises within the last five years?	X		
G2.	Are you aware of a structure on the property that is designated as a historic building or that all or any part of the property is in a historic district?		×	
G2a.	Does the property currently have internet service?  If so, who is your provider?  STAR LIFE			
G2b.	Does the property have an electric vehicle charging system and station or installed wiring for a future system or station?		□ S	
G2c.	Is the system or station affixed to the property?  Does the property have accessibility features? If so, attach an Accessibility Features  Papert (see https://www.wra.org/Disabilities/)	×		$\exists$
G3.	Report (see <a href="https://www.wra.org/Disabilities/">https://www.wra.org/Disabilities/</a> ).  Are you aware of any agreements that bind subsequent owners of the property, such as a lease agreement or an extension of credit from an electric cooperative?		$\boxtimes$	
G3a.	Are you aware of any right of first refusal, recorded or not, on all or any portion of the property?		X	
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G4.	Is the owner a foreign person, as defined in 26 USC 1445 (f)? (E.g. a nonresident ali individual, foreign corporation, foreign partnership, foreign trust, or foreign estate.) Section 1445 of the Internal Revenue Code (26 USC 1445), also known as the Forei Investment In Real Property Tax Act or FIRPTA, provides that a transferee (buyer) o U.S. real property interest must be notified in writing and must withhold tax if the transference.	gn f a	YES	<b>№</b>	N/A
G5.	(seller) is a foreign person, unless an exception under FIRPTA applies to the transfer. Are you aware of other defects affecting the property? Other defects might include items such as drainage easement or grading problem excessive sliding, settling, earth movements, or upheavals; or any other defect or mater condition.			X	
G6. G7.	The owner has owned the property for				
G8. E	Explanation of "yes" responses  REPLACED BAR DECK SUPPORTS				
		9.00			
	e: You may obtain information about the sex offender registry and persons registered with fisconsin Department of Corrections at <a href="http://www.doc.wi.gov">http://www.doc.wi.gov</a> or by phone at 608-240-5830	h the	registry b	y conta	acting
	OWNER'S CERTIFICATION				
purch	E: Wisconsin Statute section 709.035 requires owners who, prior to acceptance of a purchase, obtain information that would change a response on this report to submit a compidment to the previously completed report to the prospective buyer within 10 days of accep	lete a	mended	an opti report	ion to or an
	owner certifies that the information in this report is true and correct to the best of the own on which the owner signs this report.				
Owne					
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	CERTIFICATION BY PERSON SUPPLYING INFORMATION				
A per that the	rson other than the owner certifies that the person supplied information on which the own the information is true and correct to the best of the person's knowledge as of the date on t.	er rel which	ied for the the pers	is repor on sign	t and s this
Perso	on Items D	ate _			
Perso	on Items D	ate _			
Perso	on Items D	ate _	- 24-32		47445
	BUYER'S ACKNOWLEDGEMENT				
The prequire	prospective buyer acknowledges that technical knowledge such as that acquired by profe red to detect certain defects such as the presence of asbestos, building code violations, an	ession d floc	nal inspec odplain sta	ctors ma	ay be
I ackr	nowledge receipt of a copy of this statement.				
	pective buyer D				
Prosp	pective buyer D	ate _			
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Prosp	pective buyer D	ate _			
Inform	ation appearing in italics is supplemental in nature and is not required pursuant to Section 709.03 of the Wisconsi ght © 2023 by Wisconsin REALTORS® Association; Drafted by: Debra Peterson Conrad resentation is made as to the legal validity of any provision or the adequacy of any provision in any specific transaction.  Produced with zipForm® by zipLogix 18070 Fifteen Mile Road, Fraser, Michigan 48026 www.zipLogix.com			OFFICE	
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WISCONSIN REALTORS® ASSOCIATION 4801 Forest Run Road, Madison, Wisconsin 53704 Hospitality Services Corp. Page 1 of 7

### BUSINESS DISCLOSURE REPORT

BUSINESS NAME:	AUBEE LAKE	LODGE		
BUSINESS OWNER/SELL	ER: RUSSELL	AND MARY	KRALOVETZ	
LOCATED AT /83	398 WAUBEE	PARK LN	INTEREST AND/OR THE	
IN THE TOWN	(CITY) (V	ILLAGE) (TOWN) OF	LAILEWOOD D	, COUNTY
OF OCONTO		STATE OF WISC	ONSIN. THIS REPORT IS A	DISCLOSURE OF THE
CONDITION OF THAT REA (MONTH) <u>No View Row</u> (D	AL ESTATE INTERES DAY) (YE	T AND/OR BUSINES: EAR). <i>シ</i> ンシタ	S ASSETS AS OF//	-22-24

When listing real estate Wis. Admin. Code § REEB 24.07(1)(b) requires licensees to inspect real estate improved by structures and vacant land and to make inquiries of the seller on the condition of the structure, mechanical systems and other relevant aspects of the real estate. The licensee shall request the seller provide a written response to the licensee's inquiry. This Business Disclosure Report helps the licensee fulfill this license law duty.

This is not a warranty of any kind by the owner or any agents representing any party in this transaction and is not a substitute for any inspections, testing or warranties the parties may wish to obtain. This is an optional disclosure report, not required by Wis. Stat. Ch. 709, that gives the business owner selling real estate and/or business assets the opportunity to make disclosures and comment on the condition of the property.

#### NOTICE TO PARTIES REGARDING ADVICE OR INSPECTIONS

Real estate licensees may not provide advice or opinions concerning whether or not an item is a defect or deficiency for the purposes of this report or concerning the legal rights or obligations of parties to a transaction. The parties may wish to obtain professional advice or inspections of the real estate and business assets and to include appropriate provisions in a contract between them with respect to any advice, inspections, defects, or warranties.

#### A. OWNER'S INFORMATION

- A1. In this form, "aware" means the "owner(s)" have notice or knowledge. "Property" refers to the business real estate and/or business assets, or any part thereof, as applicable (Property).
- A2. In this form, "defect" means a condition that would have a significant adverse effect on the value of the Property; that would significantly impair the health or safety of future occupants of the Property; or that if not repaired, removed, or replaced would significantly shorten or adversely affect the expected normal life of the premises. "Deficiency" means an imperfection that materially impairs the worth or utility of an asset other than real estate; makes such asset unusable or significantly harmful; or substantially prevents such asset from functioning or operating as designed or intended.
- A3. In this form, "owner" means the person or persons, entity, or organization that owns the above-described Property.
- A4. The owner represents that to the best of the owner's knowledge, the responses to the following questions have been accurately checked as "yes," "no," or "not applicable (N/A)" to the Property being sold. If the owner responds to any question with "yes," the owner shall provide an explanation of the reason why the response to the question is "yes" in the area provided following each group of questions.
- A5. The owner discloses the following information with the knowledge that, even though this is not a warranty, prospective buyers may rely on this information in deciding whether and on what terms to purchase the Property. The owner hereby authorizes the owner's agents and the agents of any prospective buyer to provide a copy of this report, and to disclose any information in the report, to any person in connection with any actual or anticipated sale of the Property.

CAUTION: The lists of defects or deficiencies following each question below are examples only and are not the only defects or deficiencies that may properly be disclosed in response to each respective question.

Hospitality Services Corp., PO Box 739 Delano MN 55328

Phone: (612)

Jerald Vlaminck

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OFFICE FORMS



	NSIN REALTORS® ASSOCIATION orest Run Road, Madison, Wisconsin 53704		Page	e 2 of 7
	B. STRUCTURAL AND MECHANICAL	YES	NO.	N/A
B1.	Are you aware of defects in the roof?		X	
B2.	Roof defects may include items such as leakage or significant problems with gutters or eaves. Are you aware of defects or deficiencies in the electrical system including fire safety, security and lighting and wiring not in compliance with applicable code?		$\bowtie$	
B3.	Are you aware of defects or deficiencies in part of the plumbing system (including the water heater, water softener, and swimming pool)?		X	
B4.	Other plumbing system defects may include items such as leaks or defects in pipes, toilets, interior or exterior faucets, bathtubs, showers, or any sprinkler system.  Are you aware of defects or deficiencies in the heating and air conditioning system on the		$\boxtimes$	
	Property (including the air filters and humidifiers)?  Heating and air conditioning defects may include items such as defects in the heating, ventilation and air conditioning (HVAC) equipment, supplemental heaters, ventilating fans			_
B5.	or fixtures, or solar collectors, panels and system.  Are you aware of defects in the Property basement or foundation (including cracks, seepage, and bulges)?		$\bowtie$	
	Other basement defects may include items such as flooding, defects in drain tiling or sump pumps, or movement, shifting, or deterioration in the foundation.			
B6.	Are you aware of defects or deficiencies in any structure or structural component or system on the Property (including walls)?		$\boxtimes$	
	Structural defects with respect to structures or other improvements may include items such as movement, shifting, or deterioration in walls; major cracks or flaws in interior or exterior walls, partitions, or the foundation; wood rot; and significant problems with driveways, sidewalks, patios, decks, fences, waterfront piers or walls, windows, doors, floors, ceilings, stairways, or insulation.			
B7.	Are you aware of defects or deficiencies in mechanical equipment or systems on the Property included in the sale?		$\boxtimes$	
B8.	Are you aware of rented items located on the Property such as a water softener or other water treatment systems or other rented items affixed to or closely associated with the Property?		$\boxtimes$	
B9.	Are you aware of basement, window, or plumbing leaks, overflow from sinks, bathtubs, or sewers, or other ongoing water or moisture intrusions or conditions on the Property?		$\bowtie$	
B10.	Are you aware of defects in a woodburning stove or fireplace or of other defects caused by a fire in a stove or fireplace or elsewhere on the Property?		$\boxtimes$	
	Such defects may include items such as defects in the chimney, fireplace flue, inserts, or other installed fireplace equipment; or woodburning stoves not installed pursuant to applicable code.			
B11. B12.	Are you aware of defects related to smoke detectors or carbon monoxide detectors or a violation of applicable state or local smoke detector or carbon monoxide detector laws? Explanation of "yes" responses		$\bowtie$	
	And the state of t			
	C. BUSINESS AND COMMERCIAL CONCERNS	YES	NO	NI/A
C1.	Are you aware of any violation of federal, state or local regulations, ordinances, laws or rules; any government agency or court orders requiring repair, alteration or correction of any existing condition; or any potential, threatened or pending claims against the		NO NO	N/A
C2.	business or its agents or materially affecting the Property?  Are you aware of a material violation of the Americans with Disabilities Act (ADA) or other state or local laws requiring minimum accessibility for persons with disabilities with regard to the Property?		×	
C3.	NOTE: A building owner's or tenant's obligations under the ADA may vary dependent upon the financial or other capabilities of the building owner or tenant.  Are you aware of any material defects or deficiencies in any of the equipment, appliances, business fixtures, fixtures, tools, furniture or other business personal property included in the transaction?  Produced with zipForm® by zipLogix 18070 Fifteen Mile Road, Fraser, Michigan 48026 www.zipLogix.com			
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	NSIN REALTORS® ASSOCIATION prest Run Road, Madison, Wisconsin 53704		0000000	e 3 of 7
C4.	Are you aware of any encumbrances on the business or the Property, all integral parts thereof, or the assets, except as stated in any schedule attached to this report?	YES	NO	N/A
C5.	Are you aware of any litigation, condemnation action, government proceeding or investigation in progress, threatened or in prospect against or related to the business or the Property?		$\boxtimes$	
C6.	Are you aware of any right granted to underlying lien holder(s) to accelerate the debtor's obligation by reason of the transfer of ownership of the Property, or any permission to transfer being required and not obtained?		$\boxtimes$	
C7.	Are you aware, with regard to the business or the Property, of any unpaid business taxes such as: income; sales; payroll; Social Security; unemployment; or any other employer/employee taxes due and payable or accrued; or any past due debts?		X	
C8.	Are you aware of any material failure of the financial statements, or schedules to the financial statements, to present the true and correct condition of the business as of the date of the statements and schedules or a material change in the financial condition or operations of the business since the date of the last financial statements and schedules provided by owner, except for changes in the ordinary course of business which are not in the aggregate materially adverse?		$\boxtimes$	
C9.	Are you aware of any unresolved insurance claims, outstanding lease or contract agreements, back wages, due or claimed, product liability exposure, unpaid insurance premiums, unfair labor practice claims, or unpaid past due debts regarding the business or the Property?		×	
C10.	Are you aware of any other defects affecting the real estate, deficiencies affecting the assets, or conditions or occurrences which would significantly reduce the value of the Property to a reasonable person with knowledge of the nature and scope of the condition or occurrence?		$\bowtie$	
C11.				
	D. TAXES, SPECIAL ASSESSMENTS, PERMITS, ETC.		7	
D1.	Have you received notice of property tax increases, other than normal annual increases,	YES	NO 🔯	N/A
D1. D2. D3.	Have you received notice of property tax increases, other than normal annual increases, or are you aware of a completed or pending reassessment of the Property?  Are you aware that remodeling was done that may increase the Property's assessed value?  Are you aware of pending special assessments or pending condominium special			N/A
D2.	Have you received notice of property tax increases, other than normal annual increases, or are you aware of a completed or pending reassessment of the Property?  Are you aware that remodeling was done that may increase the Property's assessed value?  Are you aware of pending special assessments or pending condominium special assessments affecting the Property?  Are you aware the Property is located within a special purpose district, such as a drainage district, that has the authority to impose assessments against the real property located		X	N/A
D2. D3.	Have you received notice of property tax increases, other than normal annual increases, or are you aware of a completed or pending reassessment of the Property?  Are you aware that remodeling was done that may increase the Property's assessed value?  Are you aware of pending special assessments or pending condominium special assessments affecting the Property?  Are you aware the Property is located within a special purpose district, such as a drainage district, that has the authority to impose assessments against the real property located within the district?  Are you aware of any proposed, planned or commenced construction of a public project or public improvements that may result in special assessments or materially affect the		XX	N/A
D2. D3. D4.	Have you received notice of property tax increases, other than normal annual increases, or are you aware of a completed or pending reassessment of the Property?  Are you aware that remodeling was done that may increase the Property's assessed value?  Are you aware of pending special assessments or pending condominium special assessments affecting the Property?  Are you aware the Property is located within a special purpose district, such as a drainage district, that has the authority to impose assessments against the real property located within the district?  Are you aware of any proposed, planned or commenced construction of a public project or public improvements that may result in special assessments or materially affect the business or Property or the use of the Property?  Are you aware of any construction, remodeling, replacements, or repairs affecting the Property or the Property's structure or mechanical systems that were done or additions to this Property made during your period of ownership without the required permits and			N/A
D2. D3. D4.	Have you received notice of property tax increases, other than normal annual increases, or are you aware of a completed or pending reassessment of the Property?  Are you aware that remodeling was done that may increase the Property's assessed value? Are you aware of pending special assessments or pending condominium special assessments affecting the Property?  Are you aware the Property is located within a special purpose district, such as a drainage district, that has the authority to impose assessments against the real property located within the district?  Are you aware of any proposed, planned or commenced construction of a public project or public improvements that may result in special assessments or materially affect the business or Property or the use of the Property?  Are you aware of any construction, remodeling, replacements, or repairs affecting the Property or the Property's structure or mechanical systems that were done or additions to this Property made during your period of ownership without the required permits and approvals?  Are you aware of any land division involving the Property for which a required state or local permit was not obtained?			N/A
D2. D3. D4. D5.	Have you received notice of property tax increases, other than normal annual increases, or are you aware of a completed or pending reassessment of the Property?  Are you aware that remodeling was done that may increase the Property's assessed value? Are you aware of pending special assessments or pending condominium special assessments affecting the Property?  Are you aware the Property is located within a special purpose district, such as a drainage district, that has the authority to impose assessments against the real property located within the district?  Are you aware of any proposed, planned or commenced construction of a public project or public improvements that may result in special assessments or materially affect the business or Property or the use of the Property?  Are you aware of any construction, remodeling, replacements, or repairs affecting the Property or the Property's structure or mechanical systems that were done or additions to this Property made during your period of ownership without the required permits and approvals?  Are you aware of any land division involving the Property for which a required state or local			N/A
D2. D3. D4. D5. D6.	Have you received notice of property tax increases, other than normal annual increases, or are you aware of a completed or pending reassessment of the Property?  Are you aware that remodeling was done that may increase the Property's assessed value? Are you aware of pending special assessments or pending condominium special assessments affecting the Property?  Are you aware the Property is located within a special purpose district, such as a drainage district, that has the authority to impose assessments against the real property located within the district?  Are you aware of any proposed, planned or commenced construction of a public project or public improvements that may result in special assessments or materially affect the business or Property or the use of the Property?  Are you aware of any construction, remodeling, replacements, or repairs affecting the Property or the Property's structure or mechanical systems that were done or additions to this Property made during your period of ownership without the required permits and approvals?  Are you aware of any land division involving the Property for which a required state or local permit was not obtained?			×6
D2. D3. D4. D5. D6.	Have you received notice of property tax increases, other than normal annual increases, or are you aware of a completed or pending reassessment of the Property?  Are you aware that remodeling was done that may increase the Property's assessed value? Are you aware of pending special assessments or pending condominium special assessments affecting the Property?  Are you aware the Property is located within a special purpose district, such as a drainage district, that has the authority to impose assessments against the real property located within the district?  Are you aware of any proposed, planned or commenced construction of a public project or public improvements that may result in special assessments or materially affect the business or Property or the use of the Property?  Are you aware of any construction, remodeling, replacements, or repairs affecting the Property or the Property's structure or mechanical systems that were done or additions to this Property made during your period of ownership without the required permits and approvals?  Are you aware of any land division involving the Property for which a required state or local permit was not obtained?			N/A



	ISIN REALTORS® ASSOCIATION rest Run Road, Madison, Wisconsin 53704		Pag	e 4 of 7
	Are you aware of the property or any portion of the Property being located in a 100-year floodplain, wetland, or shoreland zoning area under local, state, or federal regulations, or	YES	NO M	N/A
E4.	of flooding, standing water, or drainage or other water problems affecting the property?  Are you aware of nonconforming uses of the Property or nonconforming structures on the Property?		$\bowtie$	
	A nonconforming use is a use of land, a dwelling, or a building that existed lawfully before the current zoning ordinance was enacted or amended, but that does not conform to the use restrictions in the current ordinance.			
E5.	Are you aware of conservation easements on the Property?  A conservation easement is a legal agreement in which a property owner conveys some of the rights associated with ownership of his or her property to an easement holder such as a governmental unit or a qualified nonprofit organization to protect the natural habitat of fish, wildlife, or plants or a similar ecosystem, preserve areas for outdoor recreation or education, or for similar purposes.		×	
E6. E7.	Are you aware of restrictive covenants, conditions, or deed restrictions on the Property?  Other than public rights of way, are you aware of nonowners having rights to use part of the Property, including, but not limited to, private rights-of-way and easements other than recorded utility easements?		$\boxtimes$	
E8.	Are you aware of the Property being subject to a mitigation plan, required under the Department of Natural Resources administrative rules regarding county shoreland zoning ordinances, that requires the owner to establish or maintain certain measures?		$\bowtie$	
E9.	The use value assessment system values agricultural land based on the income that would be generated from its rental for agricultural use rather than its fair market value. When a person converts agricultural land to a non-agricultural use (e.g., residential or commercial development), that person may owe a conversion charge. For more information visit <a href="https://www.revenue.wi.gov/Pages/FAQS/slf-useassmt.aspx">https://www.revenue.wi.gov/Pages/FAQS/slf-useassmt.aspx</a> or (608) 266-2486.			
	a. Are you aware of all or part of the Property having been assessed as agricultural land under Wis, Stat. § 70.32 (2r) (use value assessment)?		$\boxtimes$	
	b. Are you aware of the Property having been assessed a use-value assessment		$\boxtimes$	
	conversion charge relating to this Property? (Wis. Stat. § 74.485 (2)) c. Are you aware of the payment of a use-value assessment conversion charge having been deferred relating to this Property? (Wis. Stat. § 74.485 (4))		$\bowtie$	
E10. E11.	Is all or part of the Property subject to or in violation of a farmland preservation agreement? Is all or part of the Property subject to, enrolled in, or in violation of the Forest Crop Law, Managed Forest Law, the Conservation Reserve Program, or a comparable program?		X	
E12.	Are you aware of a dam totally or partially located on the Property or ownership in a dam not located on the Property that will be transferred with the Property because it is owned collectively by members of a homeowners' association, lake district, or similar group? (If "yes," contact the Wisconsin Department of Natural Resources to find out if dam transfer		×	
E13.	requirements or agency orders apply.)  Are you aware of boundary or lot line disputes, encroachments, or encumbrances affecting the Property?		$\boxtimes$	
	Encroachments often involve some type of physical object belonging to one person but partially located on or overlapping on land belonging to another; such as, without limitation, fences, houses, garages, driveways, gardens, and landscaping. Encumbrances include, without limitation, a right or claim of another to a portion of the property or to the use of the property such as a joint driveway, liens, and licenses.			
E14.	Are you aware there is not legal access to the Property, or of any proposed road change, road work or change in road access which would materially affect the present use or access		$\boxtimes$	
E15.	to the business or assets?  Are you aware of federal, state, or local regulations requiring repairs, alterations, or		$\bowtie$	
E16.	corrections of an existing condition or orders to correct building code violations?  Are you aware of a pier attached to the Property that is not in compliance with state or local		$\boxtimes$	
E16m. E16n.	pier regulations? See <a href="http://dnr.wi.gov/topic/waterways">http://dnr.wi.gov/topic/waterways</a> for more information.  Are you aware of a written agreement affecting riparian rights related to the property?  Are you aware that the property abuts the bed of a navigable waterway that is owned by a		XX	
	hydroelectric operator?  Produced with zipForm® by zipLogix 18070 Fifteen Mile Road, Fraser, Michigan 48026 www.zipl.ogix.com		OFFICE	FORMS



	NSIN REALTORS® ASSOCIATION prest Run Road, Madison, Wisconsin 53704			e 6 of 7
G5.	Are you aware of defects in the septic system or other private sanitary disposal system on the Property or any out-of-service septic system that serves the Property and that is not closed or abandoned according to applicable regulations?  Septic system defects may include items such as backups in toilets or in the basement; exterior ponding, overflows, or backups; or defective or missing baffles.	YES	NO	N/A
G6.	Are you aware of underground or aboveground fuel storage tanks on or previously located on the Property? (If "yes," the owner, by law, may have to register the tanks with the Wisconsin Department of Agriculture, Trade and Consumer Protection at P.O. Box 8911, Madison, Wisconsin, 53708, whether the tanks are in use or not. Regulations of the Wisconsin Department of Agriculture, Trade and Consumer Protection may require the closure or removal of unused tanks.)	$\boxtimes$		
G7.	Are you aware of defects in the underground or aboveground fuel storage tanks on or previously located on the Property?  Defects in underground or aboveground fuel storage tanks may include items such as abandoned tanks not closed in conformance with applicable local, state, and federal law;		×	
G8.	leaking; corrosion; or failure to meet operating standards.  Are you aware of an "LP" tank on the Property? (If "yes," specify in the additional		×	
G9.	information space whether the owner of the Property either owns or leases the tank.)  Are you aware of defects in an "LP" tank on the Property?		×	
G10.	Explanation of "yes" responses 6-4 PRIVATE SEPTIC SYSTEM			
	GLO UNDERGROUD STORAGE TANK REMOVED AND	TESTED	SOIL	
	De production of the technology (119	(CS/CD		
_				
	H. ADDITIONAL INFORMATION	YES	NO.	N/A
H1.	Are you aware of a structure on the Property or occupied by the business that is designated		X	
H2.	as a historic building or that all or any part of the Property is in a historic district?  Are you aware of any agreements binding subsequent owners of the Property, such as a		$\bowtie$	
	lease agreement or an extension of credit from an electric cooperative?			
H3.	Have you filed any insurance claims relating to damage to the Property or premises within the last five years?	. <b>⊠</b>		
H4.	Are you aware of material damage to the Property from fire, wind, floods, earthquake,		$\boxtimes$	
H5.	expansive soils, erosion or landslides?  Are you aware of nearby airports, freeways, railroads or landfills, or significant odor, noise,		$\boxtimes$	
ыс	water intrusion or other irritants emanating from neighboring property?		Description of the last of the	
H6.	Are you aware of any shared usages with respect to the Property such as shared fences, walls, driveways, or signage, or any defect relating to the shared use?		$\bowtie$	
H7.	Are you aware of leased parking serving the Property?		X	
H8.	Are you aware of other defects affecting the Property?  Other defects might include items such as drainage easement or grading problems; excessive sliding, settling, earth movements, or upheavals; or any other defect or material condition.		×	
H9.	Is the owner a foreign person, as defined in 26 USC 1445 (f)? (E.g., a nonresident alien individual, foreign corporation, foreign partnership, foreign trust, or foreign estate.) Section 1445 of the Internal Revenue Code (26 USC 1445), also known as the Foreign Investment In Real Property Tax Act or FIRPTA, provides that a transferee (buyer) of a U.S. real property interest must be notified in writing and must withhold tax if the transferor (seller) is a foreign person, unless an exception under FIRPTA applies to the transfer.		$\boxtimes$	
H10.	The owner has owned the Property for years.			
H11.	Explanation of "yes" responses  REPLACED BAR DECK POLES			
	111 V 121 V 1213 VIII 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
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Note:	Any sales contract provision requiring inspection of a residential dumbwaiter or elevator	must be p	erformed	by a
	licensed elevator inspector.  Produced with zipForm® by zipLogix 18070 Fifteen Mile Road, Fraser, Michigan 48026 www.zipLogix.com		OFFICE	



G5. Are you aware of defects in the septic system or other private sanitary disposal system on the Property or any out-of-service septic system that serves the Property and that is not closed or abandoned according to applicable regulations?  Septic system defects may include items such as backups in toilets or in the basement; exterior ponding, overflows, or backups; or defective or missing baffles.  G6. Are you aware of underground or aboveground fuel storage tanks on or previously located on the Property? (If "yes," the owner, by law, may have to register the tanks with the Wisconsin Department of Agriculture, Trade and Consumer Protection at P.O. Box 8911,	N/A
G6. Are you aware of underground or aboveground fuel storage tanks on or previously located on the Property? (If "yes," the owner, by law, may have to register the tanks with the	
Madison, Wisconsin, 53708, whether the tanks are in use or not. Regulations of the Wisconsin Department of Agriculture, Trade and Consumer Protection may require the closure or removal of unused tanks.)	
G7. Are you aware of defects in the underground or aboveground fuel storage tanks on or previously located on the Property?  Defects in underground or aboveground fuel storage tanks may include items such as abandoned tanks not closed in conformance with applicable local, state, and federal law; leaking; corrosion; or failure to meet operating standards.	
G8. Are you aware of an "LP" tank on the Property? (If "yes," specify in the additional	
information space whether the owner of the Property either owns or leases the tank.)  G9. Are you aware of defects in an "LP" tank on the Property?	
G10. Explanation of "yes" responses 6-4 PRIVATE SEPTIC SYSTEM	
GLO UNDERGROUDD STOPAGE TANK REMOVED AND TESTED SOIL	
De presidente l'une removes l'une les les soites	
H. ADDITIONAL INFORMATION YES NO.	N/A
H1. Are you aware of a structure on the Property or occupied by the business that is designated as a historic building or that all or any part of the Property is in a historic district?	
H2. Are you aware of any agreements binding subsequent owners of the Property, such as a	
lease agreement or an extension of credit from an electric cooperative?	
H3. Have you filed any insurance claims relating to damage to the Property or premises within the last five years?	ш
H4. Are you aware of material damage to the Property from fire, wind, floods, earthquake, expansive soils, erosion or landslides?	
H5. Are you aware of nearby airports, freeways, railroads or landfills, or significant odor, noise,	
water intrusion or other irritants emanating from neighboring property?  H6. Are you aware of any shared usages with respect to the Property such as shared fences,	
walls, driveways, or signage, or any defect relating to the shared use?	
H7. Are you aware of leased parking serving the Property?  H8. Are you aware of other defects affecting the Property?	Н
H8. Are you aware of other defects affecting the Property?  Other defects might include items such as drainage easement or grading problems; excessive sliding, settling, earth movements, or upheavals; or any other defect or material condition.	
H9. Is the owner a foreign person, as defined in 26 USC 1445 (f)? (E.g., a nonresident alien individual, foreign corporation, foreign partnership, foreign trust, or foreign estate.)	
Section 1445 of the Internal Revenue Code (26 USC 1445), also known as the Foreign Investment In Real Property Tax Act or FIRPTA, provides that a transferee (buyer) of a U.S. real property interest must be notified in writing and must withhold tax if the transferor (seller) is a foreign person, unless an exception under FIRPTA applies to the transfer.	
Investment In Real Property Tax Act or FIRPTA, provides that a transferee (buyer) of a U.S. real property interest must be notified in writing and must withhold tax if the transferor (seller) is a foreign person, unless an exception under FIRPTA applies to the transfer.  H10. The owner has owned the Property for	
Investment In Real Property Tax Act or FIRPTA, provides that a transferee (buyer) of a U.S. real property interest must be notified in writing and must withhold tax if the transferor (seller) is a foreign person, unless an exception under FIRPTA applies to the transfer.  H10. The owner has owned the Property for	
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Investment In Real Property Tax Act or FIRPTA, provides that a transferee (buyer) of a U.S. real property interest must be notified in writing and must withhold tax if the transferor (seller) is a foreign person, unless an exception under FIRPTA applies to the transfer.  H10. The owner has owned the Property for	l by a



WISCONSIN REALTORS® ASSOCIATION 4801 Forest Run Road, Madison, Wisconsin 53704

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Notice: You may obtain information about the sex offender registry and persons registered with the registry by contacting the Wisconsin Department of Corrections at <a href="http://www.doc.wi.gov">http://www.doc.wi.gov</a> or by phone at 608-240-5830.

#### **OWNER'S CERTIFICATION**

The owner certifies the information in this report is true and correct to the best of the owner's knowledge as of the date on which the owner signs this report. Entity Name (if any): WAUBEE LAKE LODGE Name & Title of Authorized Representative Signing for Entity: RUSSELL KRALOVETZ OWNERL Authorized Signature for Entity: Owner Date CERTIFICATION BY PERSON SUPPLYING INFORMATION A person other than the owner certifies that the person supplied information on which the owner relied for this report and that the information is true and correct to the best of the person's knowledge as of the date on which the person signs this Person **BUYER'S ACKNOWLEDGEMENT** The prospective buyer acknowledges that technical knowledge such as that acquired by professional inspectors may be required to detect certain defects such as the presence of asbestos, building code violations, and floodplain status. I acknowledge receipt of a copy of this statement. Entity Name (if any): Name & Title of Authorized Representative Signing for Entity: Authorized Signature for Entity: Prospective buyer

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No representation is made as to the legal validity of any provision or the adequacy of any provision in any specific transaction.

This report form does not satisfy Wis. Stat. chapter 709 which generally applies to transfers of real estate containing 1-4 dwelling units or vacant land.

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OFFICE FORMS

18398 Waubee Park Lane, Lakewood, Wisconsin



Prospective buyer Prospective buyer

### **AGENCY DISCLOSURE**

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**WISCONSIN REALTORS® ASSOCIATION** 

4801 Forest Run Road, Madison, WI 53704

**Hospitality Services Corp.** Effective July 1, 2016

**DISCLOSURE TO CUSTOMERS** 

1 Prior to negotiating on your behalf the brokerage firm, or an agent associated with the firm, must provide you the 2 following disclosure statement:

3 DISCLOSURE TO CUSTOMERS You are a customer of the brokerage firm (hereinafter Firm). The Firm is either an agent 4 of another party in the transaction or a subagent of another firm that is the agent of another party in the transaction. A 5 broker or a salesperson acting on behalf of the Firm may provide brokerage services to you. Whenever the Firm is 6 providing brokerage services to you, the Firm and its brokers and salespersons (hereinafter Agents) owe you, the 7 customer, the following duties:

- 8 (a) The duty to provide brokerage services to you fairly and honestly.
- 9 (b) The duty to exercise reasonable skill and care in providing brokerage services to you.
- 10 (c) The duty to provide you with accurate information about market conditions within a reasonable time if you request 11 it, unless disclosure of the information is prohibited by law.
- 12 (d) The duty to disclose to you in writing certain Material Adverse Facts about a property, unless disclosure of the 13 information is prohibited by law (see lines 57-66).
- 14 (e) The duty to protect your confidentiality. Unless the law requires it, the Firm and its Agents will not disclose your 15 confidential information or the confidential information of other parties (see lines 24-40).
- 16 (f) The duty to safeguard trust funds and other property held by the Firm or its Agents.
- 17 (g) The duty, when negotiating, to present contract proposals in an objective and unbiased manner and disclose the 18 advantages and disadvantages of the proposals.
- 19 Please review this information carefully. An Agent of the Firm can answer your questions about brokerage services, 20 but if you need legal advice, tax advice, or a professional home inspection, contact an attorney, tax advisor, or home 21 inspector.
- 22 This disclosure is required by section 452.135 of the Wisconsin statutes and is for information only. It is a plain
- 23 language summary of the duties owed to a customer under section 452.133(1) of the Wisconsin statutes.
  24 CONFIDENTIALITY NOTICE TO CUSTOMERS The Firm and its Agents will keep confidential any information given to the
- 25 Firm or its Agents in confidence, or any information obtained by the Firm and its Agents that a reasonable person
- 26 would want to be kept confidential, unless the information must be disclosed by law or you authorize the Firm to
- 27 disclose particular information. The Firm and its Agents shall continue to keep the information confidential after the 28 Firm is no longer providing brokerage services to you.
- 29 The following information is required to be disclosed by law:
- Material Adverse Facts, as defined in Wis. Stat. § 452.01(5g) (see lines 57-66).
- 2. Any facts known by the Firm or its Agents that contradict any information included in a written inspection report on the property or real estate that is the subject of the transaction.

33 To ensure that the Firm and its Agents are aware of what specific information you consider confidential, you may 34 list that information below (see lines 36-40). At a later time, you may also provide the Firm or its Agents with other 35 Information you consider to be confidential.

36 CONFIDENTIAL INFORMATION:				
37				
38 NON-CONFIDENTIAL INFORMA	TION (the following in	formation may be disclosed by the	Firm and its Agents):	
39		,		
40	(Insert information)	ou authorize to be disclosed, such	as financial qualification info	rmation.)
		ceipt of a copy of this disclosure a		•
, , ,	•	and		are
43 Agent's Name			n's Name	
44 working as: (Owner's/Listing I	Broker's Agent) (Buye	r's/Tenant's Agent or Buyer's Brokei	's Agent) STRIKE ONE	
		consin law required the Firm to rec		
		received a copy of this written disc		
		tate primarily intended for use as		
		IIS FORM TO ACKNOWLEDGE RECEIF		
49 ANY CONTRACTUAL OBLIGAT	-			
50 See the reverse side for defin				
		aoi rogioti y innormation.		
51 52 Customer Signature		Customer Signature	Date	
52 Customer Signature 53 Customer's Name:	Date	Customer Signature Customer's Name:	Date	

No representation is made as to the legal validity of any provision or the adequacy of any provision in any specific transaction.

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### **AGENCY DISCLOSURE**

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#### 54 NOTICE ABOUT SEX OFFENDER REGISTRY

55 You may obtain information about the sex offender registry and persons registered with the registry by contacting the 56 Wisconsin Department of Corrections on the Internet at http://www.doc.wi.gov or by telephone at 608-240-5830. 57 DEFINITION OF MATERIAL ADVERSE FACTS

A "Material Adverse Fact" is defined in Wis. Stat. § 452.01(5g) as an Adverse Fact that a party indicates is of such 59 significance, or that is generally recognized by a competent licensee as being of such significance to a reasonable 60 party, that it affects or would affect the party's decision to enter into a contract or agreement concerning a transaction 61 or affects or would affect the party's decision about the terms of such a contract or agreement.

An "Adverse Fact" is defined in Wis. Stat. § 452.01(le) as a condition or occurrence that a competent licensee 63 generally recognizes will significantly and adversely affect the value of the property, significantly reduce the structural 64 integrity of improvements to real estate, or present a significant health risk to occupants of the property; or information 65 that indicates that a party to a transaction is not able to or does not intend to meet his or her obligations under a 66 contract or agreement made concerning the transaction.

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