

PRESENTED BY:
NATHAN EMBRY | CCIM, SIOR



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In accordance with the law, this property is offered without respect to race, color, and creed, sex, and national origin, physical or familial status. Kelly Realtors 1229 N. Valley Mills Drive Waco, TX 76710 Phone 254-741-1500 Fax 254-741-1506

PROPERTY SUMMARY

Property Information:

Property Name: Sunset Self Storage

Address: 2050 S Main St

MSA: Waco & Killeen-Temple-Fort Hood

MSA Population: 304,865 & 478,365

County: McLennan
Pricing Guidance: \$1,900,000
Price per Square Foot: \$83.33

Building Size: +/- 22,800 SF

of Units: 156 Physical Occupancy: 81%

Acreage: +/- 3.44 Ac Year Built: 2005 (MCAD)

of Buildings: 10 # of Floors: 2

Office Area: 1,800 SF

Current Zoning: MI - Medium Industrial Current Use: Storage & Home Office

Traffic Count (AADT 2023): 5,630

Property Highlights:

- Value add investment opportunity
- Expansion area included
- Well-established storage facility with 156 storage units
- Conveniently located near Hwy 84
- Excellent visibility and accessibility

Construction:

Foundation: Concrete Exterior Walls: Metal Roof: Metal Parking: Unstriped

Utilities:

Water: City of McGregor
Sewer: City of McGregor
Electric: Heart of Texas CoOP

Natural Gas: None

Demographics: (Esri 2024)

1 Mile Radius:
3 Mile Radius:
5 Mile Radius:
6,551 Residents

Bldg#	Width	Length	SQ FT
Bldg 1	25	70	1750
_			
Bldg 2	25	70	1750
Bldg 3	25	100	2500
Bldg 4	25	100	2500
Bldg 5	25	100	2500
Bldg 6	25	100	2500
Bldg 7	25	100	2500
Bldg 8	25	100	2500
Bldg 9	25	100	2500
			21000

BUILDING EXTERIOR









UNIT MIX & INCOME SUMMARY

Size	Sq Ft	# of Units	Rentable Sq Ft	Curre	ent Rate	Ra	te / SF	М	onthly Inc	1	Annual
5 x 10	50	15	750	\$	50	\$	1.00	\$	750	\$	9,000
10 x 10	100	61	6100	\$	60	\$	0.60	\$	3,660	\$	43,920
10 x 15	150	61	9150	\$	70	\$	0.47	\$	4,270	\$	51,240
10 x 25	250	18	4500	\$	100	\$	0.40	\$	1,800	\$	21,600
20 x 25	500	1	500	\$	100	\$	0.20	\$	100	\$	1,200
	Enclosed Units	156	21000	731		70:		\$	10,580	\$	126,960
	Units Rented	136									
	Occupancy	87%									

			Uncovered	ΙOι	ıtdoor					
Size	SQ FT	# of Units I	Rentable Sq Ft		Rate	Ra	te / SF	Potent	tial Mth Inc	Annual
15 x 40	600	40	24000	\$	40	\$	0.07	\$	1,600	\$ 19,200
	Units Rented	24								
	Occupancy	60%								

	Size	Buildings	Floors	Bathrooms	Offices
Office	1800 SF	1	2	2	3

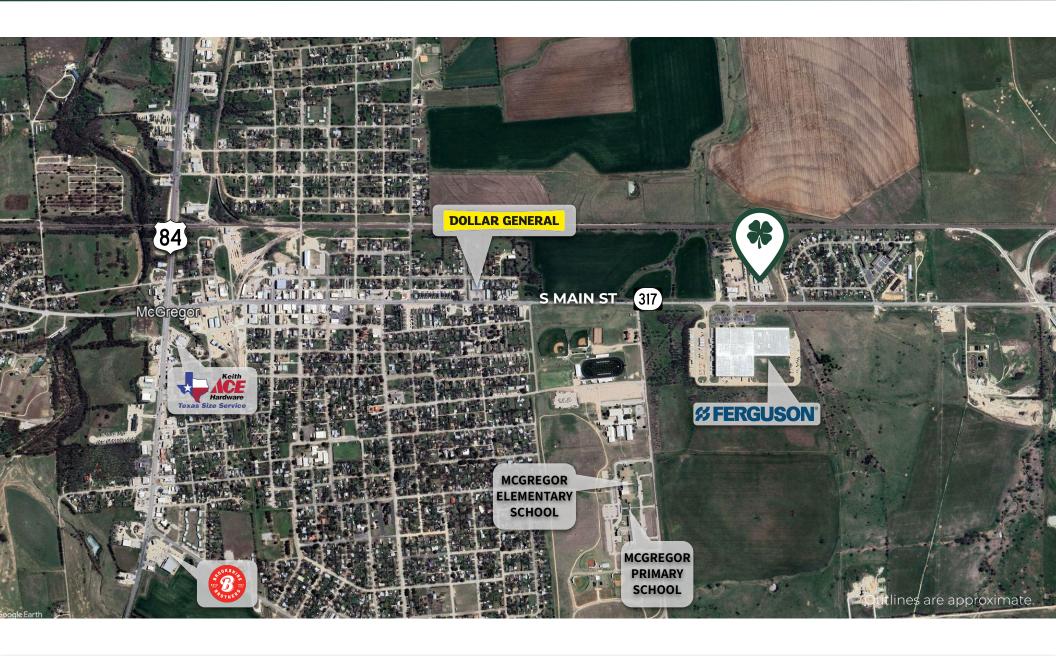
Size	SQ FT	Competitor 1	Rate	Competitor 2	Rate
5 x 10	50	\$75	\$1.50	\$70	\$1.40
10 x 10	100	\$105	\$1.05	\$115	\$1.15
10 x 15	150	\$125	\$0.83	\$125	\$0.83
10 x 25	250	\$188	\$0.75	\$175	\$0.70
20 x 25	500	\$330	\$0.66	\$350	\$0.70

^{*}Owner self manages the storage and lives on site - expenses are commingled

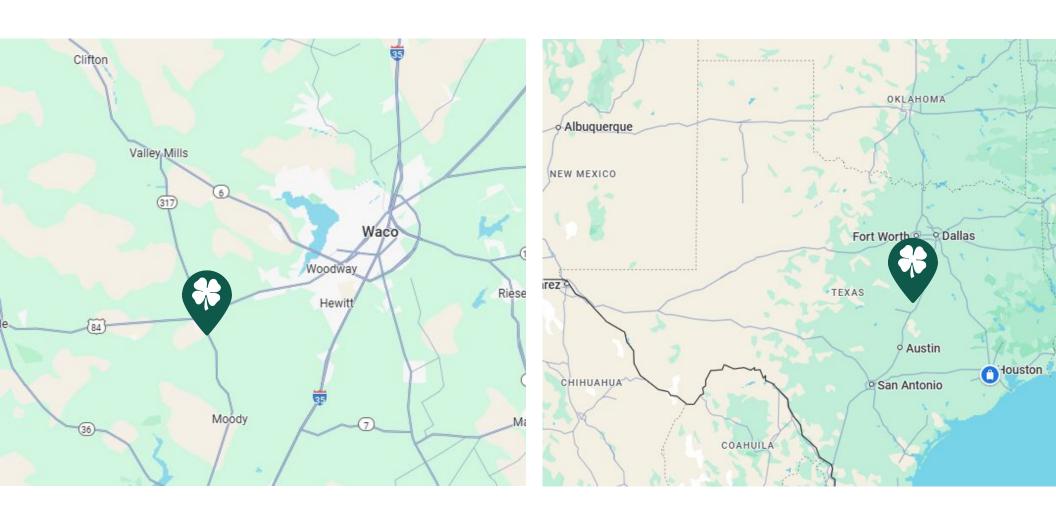
OVERHEAD VIEW OF SITE



LOCAL AMENITIES AND ATTRACTIONS



AREA MAPS





Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.



TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent. An owner's agent fees are not set by law and are fully negotiable.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. A buyer/tenant's agent fees are not set by law and are fully negotiable.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - o that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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92 <u></u>	Buyer/Tenant/Seller/Landlord Initials	Date	

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Information available at www.trec.texas.gov

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