# For Sale Industrial Investment 536 N. Aviation Way Cedar City, Utah



#### Exclusively Marketed by:

Don L. Enlow, sior Executive Vice President +1 801 947 8388 don.enlow@colliers.com Howard Layton, ccim, mai Principal Broker +1 801 947 8346 howard.layton@colliers.com Marcy Pitman Associate Broker +1 801 947 8330 marcy.pitman@colliers.com Colliers 6440 S. Millrock Dr., Suite 500 Salt Lake City, UT 84121 Main: +1 801 947 8300 colliers.com



## Industrial Investment Development Overview





## 536 N. Aviation Way





## 536 N. Aviation Way (Align Building)





Building Specifications		
Total SF	89,124+/- SF (as per Iron County Assessor)	
Power	4,000+ AMPS / 480 volt / 3 Phase	
Clear Height	18-19 Feet (est.)	
Doors	Docks and Drive-In Ground Level	
Fire Sprinklers	Yes	
Year Built/ Renovations	1973 – additions in 1996 & 2001	
Other:	Remodeled office, special improvements, overhead cranes, heavy duty manufacturing, etc.	
Zone	I & M-1	

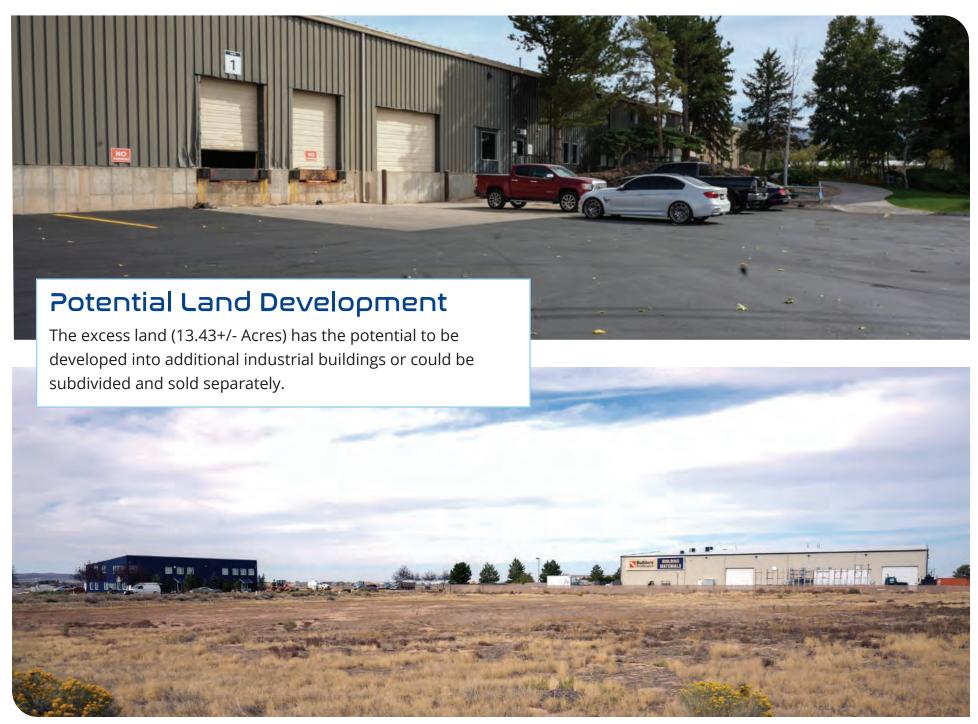
#### **Property Overview**

The team of Colliers | Utah is pleased to represent the Seller in the sale of the +/- 89,124 SF manufacturing and distribution facility located at 536 N. Aviation Way. This "value-add" property is located in Cedar City, Utah just minutes from I-15. The property sits on approximately 25.21 acres. The building features prime excess land that can be further developed or sold separately. The building has been recently upgraded to meet the needs of the current tenant.

The building is leased and occupied by Align Precision along with a 10 year communications lease with InfoWest.







## 536 N. Aviation Way



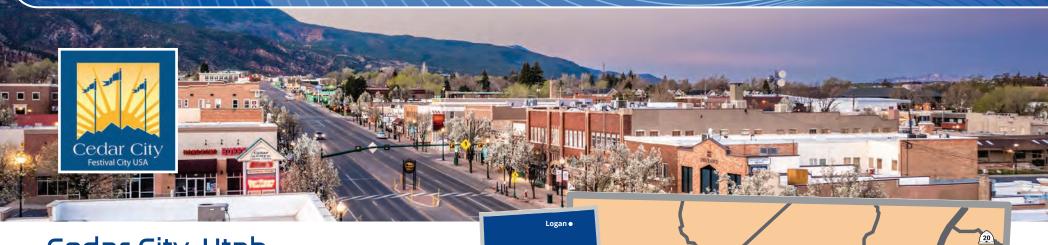


## 536 N. Aviation Way









### Cedar City, Utah

Cedar City is located in Iron County in southwestern Utah, approximately 50 miles north of St George, Utah. Cedar City has an estimated population of 40,296 with a median age of 28.5, and a median household income of \$64,167.

The median property value in Cedar City is \$307,700 with a homeownership rate of 56.8%. The largest industries are tourism, agriculture, and mining. The city is home to Southern Utah University and Southwest Tech College, providing the area with a young and educated workforce.

Cedar City is conveniently located along Interstate 15, has easy access to railroad service, and has its own regional airport. The city is known as "Festival City, USA," hosting many events year-round including the Tony Award-Winning Utah Shakespeare Festival.

Cedar City is additionally known as the "Gateway to the Parks" as it is remarkably proximate to Utah's Mighty 5 National Parks, a captivating tapestry of geological marvels and unique topography that attracts nature enthusiasts, hikers, climbers, and photographers from around the globe.



Iron County Demographics			
		2024	2029
	Population	65,144	72,329
	Households	21,367	23,755
(A)	Median Household Income	\$66,925	\$76,841
A	Average Household Income	\$87,628	\$101,666
<b>8</b>	Per Capita Income	\$28,896	\$33,529
2	Median Age	29.9	31.5

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### **Greater Cedar City**

#### **Market Summary**

The greater Cedar City area has weathered the market challenges well compared to other markets. These challenges include issues arising as the result of the pandemic, supply chain disruptions, rising construction costs and now rising interest rates.

The market has been conservative in its overall development patterns, and the steady growth in the market has created low vacancy rates in most segments. The market is benefiting from in-migration into the area, which is creating a demand for commercial real estate space.

In the Industrial segment of the market the availability of buildings "for sale" is very limited which has helped push building values higher. The amount of available lease space of larger and smaller increments is also limited, which has helped increase the market lease rates. The cost of construction and rising interest rates has also been a key factor related to the rising sales prices and lease rates. The land segment of the market has also been experiencing changes over the last few years. There is a good amount of developable industrial land in larger increments around the greater Cedar City area, though smaller industrial lots are a little more challenging to find. The overall land value in the market has seen gains in value.

Industrial investment sales have been slow because of the lack of supply. There is continued demand in the market for good quality industrial investment opportunities.

The industrial market in Cedar City remains steady and is poised for measured growth. The announcement of the creation of a satellite Inland Port in the area will bring increase notoriety to the area. The Cedar City Industrial market has a bright future ahead.



## -o-Cedar City Regional Airport

Cedar City Regional Airport provides the closest access to the majority of Utah's National and State Parks. Surrounded by breathtaking mountains and outdoor recreation, opportunities for hiking, mountain biking, golfing, ATV and UTVing, fishing, horseback riding, or stargazing are abundant in Cedar City. Bryce Canyon, Cedar Breaks, and the Kolob Canyons, located in Zion National Park are some of absolute favorites.

Just two miles from downtown Cedar City off Highway 56 on Aviation Way, the passenger terminal opened in October 2005. Another new terminal with amenities for private pilots was opened in 2007.

The airport offers car rental services through AVIS/Budget and Enterprise. Also offering all types of lodging from luxury hotels to Airbnb, to rustic cabin retreats. It's a short 10-minute drive from the airport to downtown historic Cedar City.

SkyWest flies the 76 seat Canadair regional jets as the Delta Connection nonstop to Salt Lake City International Airport.

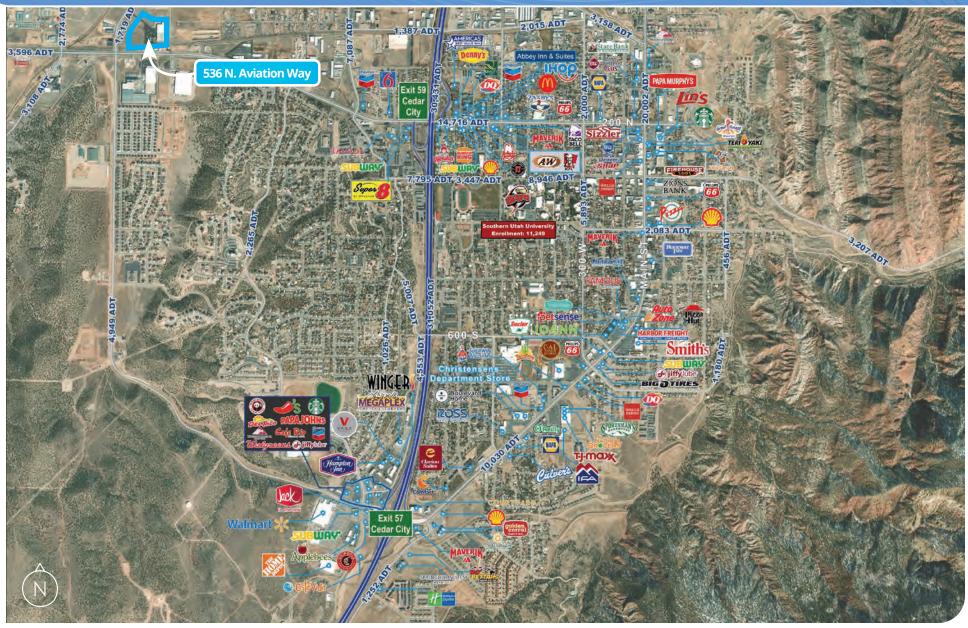




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## Retail Tenant Map





**Industrial Investment Opportunity** 





## Utah Provides a High-Quality of Life

Utah is a national leader in high job growth, low unemployment, **low cost of doing business, and talented labor**. Utah regularly ranks among the best states for **business**, **careers**, **living**, **health**, and quality of life. Utah provides an array of employment opportunities in various industries, and offers its residents numerous lifestyle options that range from quiet rural settings to thriving urban centers.

Most of Utah's population resides along **The Wasatch Front**, roughly 150 miles of contiguous cities and communities, running predominantly north-south along the I-15 corridor and the western slope of the Wasatch Mountain range, from Brigham City to Nephi.

Utah is world-renowned for its bounty of **public lands and** recreational opportunities ranging from mountain wilderness to desert landscapes. Utah has five national parks, six national forests, numerous state parks and recreation areas, and over a dozen ski resorts.

Utah is a geographically diverse state, encompassing a convergence of three distinct geological regions: the Rocky Mountains, the Great Basin, and the Colorado Plateau.



3.5M Population



1.1M Households



3.01 Average Household Size

#### **Utah's Income Factors** (2024)



\$95.8K Median Household Income



\$124.2K



Average Household Income

\$40.7K Per Capita Income

#### **Utah Overview**





Utah is a Young & High-Growth Economic Conditions State

in Utah are Great

Utah Boasts a Highly Educated & Skilled Workforce

More Than

Higher Education

Institutions in Utah

Opportunities for Jobs & Careers in Utah are Plentiful



Utah Contains a Multilingual Population

One of the Fastest Growing States in the U.S.

2010-2020 (ESRI BAO)

Median Age of

The Youngest State in the U.S. by Median Age

(ESRI BAO)

There Are More Than

More People in Utah Than There Were in 2010

(ESRI BAO)

Overall Economy (U.S. News: Best States Ranking)

> Utah Named Best State for Business in 2018

Best State for Venture Capital (U.S. News: Best States Ranking)

Ranked

Obtained Postsecondary Certificates or Degrees

> Degrees Awarded in 2017 (DataUSA.io)

Among the Top State in the U.S for Job Growth

3.6% Utah's Job Growth Rate July 2018-July 2019 (U.S. Bureau of Labor Statistics)

Utah is Experienceing Overwhelming Job Growth in Construction, Financial, Health & Technology

(Utah.gov)

Útah's Economy from July 2018-July 2019

(U.S. Bureau of Labor Statistics)

Over Languages Spoken in Utah

About of Utah Residents speak a Language Other Than English at Home (The Salt Lake Tribune)

> More Than Spanish Speakers (U.S. Census Bureau)

#### **Utah's Metropolitan Statistical Areas Utah's Most Populous Cities**



(1,283,161)1 Salt Lake City Counties: Salt Lake & Tooele 2 Provo-Orem (714,263)Counties: Utah & Juab 3 Ogden-Clearfield (699,065)Counties: Weber, Davis & Box Elder 4 St. George (190,266)Counties: Washington 5 Logan (153,122)

(204,380)Salt Lake City West Valley City (141,290)3 (129,973)Provo West Jordan (121,762)(103,120)Orem (100,343)Sandy St. George (98,525)

(89,694)Ogden South Jordan (86,315) Counties: Cache, UT & Franklin, ID 10 Layton (78,750)

31.4 Median Age

64.1% Under the Age of 40

23.3% Population Growth 2010-2022

2.7M+Living on the Wasatch Front by 2025

**Utah's Growing Population** 

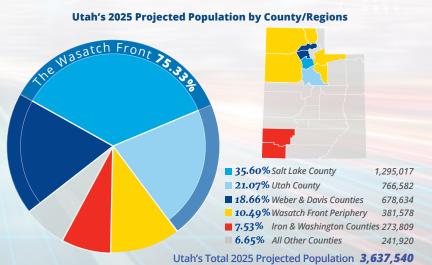


## Jtah is a Young & High-Growth State

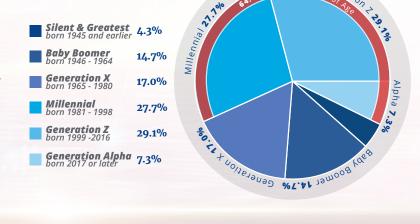
Utah is a young and high-growth state with a median age of 31.4, while the median age in the U.S. is 38.2. Utah ranks as the youngest state in the nation by median age, the majority of Utah's population is under the age of 40.

Utah is also one of the fastest growing states in the U.S. where population has increased by 9.2% since 2015, growing by 275,297. Population is expected to increase by another 9.1% between 2020 and 2025, adding an estimated additional 302,340 residents.

Utah is attracting many new residents from out of state who are drawn to its landscape, economy and quality of life. Utah had a total net domestic in-migration of 15,588 people from 2018 to 2019.



Over 3/4 of Utah's population resides along the Wasatch Front in the contiguous 4 jurisdictions of Weber, Davis, Salt Lake and Utah Counties.



**Utah's Population by Generation** 

These counties combine for a population of well over 2.5 million people. Along the Wasatch Front population grew by 20.6% from 2010 to 2020, and is expected to grow another 9.1% over the next 5 years.

Other counties of notable size are in the periphery of the Wasatch Front, which include Cache and Box Elder Counties in northern Utah, Tooele County to the west, and Summit and Wasatch Counties to the east. These periphery counties account for almost 10.5% of Utah's 2025 projected population

Iron and Washington Counties in southwest Utah have also experienced growth adding nearly 58,000 residents over the past 10 years, a 31.3% increase. Southwest Utah accounts for 7.53% of Utah's total 2025 projected population.





## Utah's Strong Aerospace Workforce

Utah's core aerospace and defense competencies include design, composites manufacturing, software and control systems, sophisticated testing, and repair and maintenance. All of these support regional and national air service as well as advanced space systems.

- Utah's aerospace industry plays an active role and takes preliminary steps to respond to workforce development challenges. Boeing, Harris, Hexcel, Janicki, Orbital ATK and Hill Air Force Base have all come to the table with ideas and initiatives that they agree will help fill the pipeline and ultimately create the strongest aerospace manufacturing workforce in the nation.
- There are a wealth of aerospace education resources in Utah, with seven higher education institutions offering specialized programs in aerospace. Additionally, applied technology colleges in Utah provide a constant pipeline of machinists, welders, and composite technicians.

Utah is One of the Top States for Aerospace & Defense with an Employment Base of Over

in Utah over 10 Years, 2007-2017

(U.S. Bureau of Labor Statistics)

Utah Has

Higher Education Institutions Offering Specialized Programs in Aerospace

(Economic Development Corporation of Utah)

Approximately

Aerospace Establishments in Utah

(Utah Governor's Office of Economic **Development)** 

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