## 1827 E. 4TH STREET LONG BEACH, CALIFORNIA



## TURNKEY ASSET - 19 UNIT APARTMENT BUILDING

- Located on the Famous 4th Street "Retro Row" Near Carroll Park and Broadway Corridor
- Fully Stabilized, Turnkey Asset / \$1,600,000 in CAPEX Investment
- 100% New Building Systems Including Plumbing, Mechanical and Electrical
- Completely Renovated Units with Stainless Steel Appliances, In-Unit Washer & Dryer, & 9-Foot Ceilings
- Eight Newly Constructed Tandem Garage Parking Spots with Storage Units
- Individually Metered for Gas & Electric

## OFFERED AT \$8,200,000

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Investment Real Estate 4440 Von Karman Ave. Suite 175 Newport Beach, CA 92660 Office: 949.756.3232

### **INVESTMENT** SUMMARY

Trigor Group is pleased to present the 4<sup>th</sup> Street Property; an enticing investment opportunity in Long Beach's Retro Row, a thriving and popular neighborhood. This fully stabilized, 19-unit, turnkey 1920s building combines historic charm with modern amenities, featuring eight new tandem garage parking spots and a luxurious 2-bedroom penthouse unit. With upgraded plumbing, electrical, mechanical systems, and a new roof, maintenance concerns are minimized. The property's prime location in Retro Row, and it's desirable amenities including 9-foot ceilings, new stainless steel appliances, and an in-unit washer and dryer, ensures strong tenant demand and potential for rental income growth. Offering a 5.0% CAP rate and a 14.15 GRM, the 4<sup>th</sup> Street Property stands out as a promising investment in one of Long Beach's most dynamic and desirable areas.

### **NEIGHBORHOOD** DESCRIPTION

Welcome to Retro Row, a vibrant district in Long Beach, California, renowned for its unique charm and eclectic offerings. This pedestrian-friendly neighborhood boasts a high walkability score, making it easy to explore on foot, and is conveniently situated adjacent to the East Village and close to downtown Long Beach. Here, you'll find a delightful array of vintage boutiques, trendy eateries, and a thriving arts scene. Retro Row is not just about shopping and dining; it's a community hub with employment opportunities for creatives and professionals alike. The neighborhood hosts various events and festivals throughout the year, adding to its lively atmosphere. From art walks to film screenings at the historic Art Theatre, Retro Row invites you to immerse yourself in its nostalgic yet modern ambiance, where every visit promises a new adventure. Walk Score of 96 out of 100. Lace up your walking shoes because this area is considered a walker's paradise.

#### LOCATIONAL HIGHLIGHTS

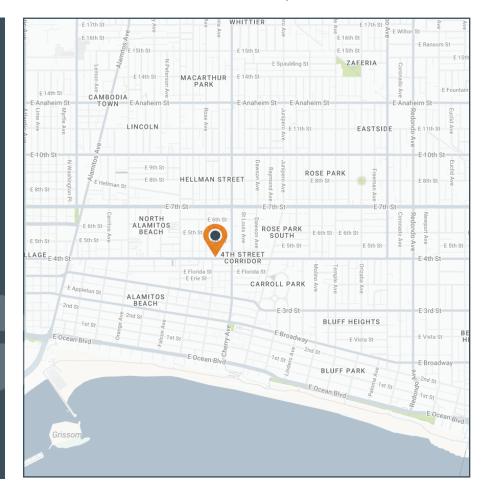
Long Beach, CA Population: 466,565 Total Households: 170,000 Median Age of Residents: 35.9 Years Median Household Income: \$71,150

#### **UNIT** AMENITIES

9-Foot Ceilings Stainless Steel Appliances Quartz Kitchen Countertops Fully Renovated Bathrooms Stacked Washer and Dryer Vinyl Plank Flooring Wall AC Units Gas Wall Heating Gas Cooking Ceiling Fans

#### **COMPLEX** FEATURES

New Flat, Mansard Shingle Roof Wood & Stucco Construction Freshly Painted Gated Entrance New Tandem Garage Parking (8) New Plumbing, Mechanical, & Electrical Systems Individually Metered for Gas & Electric Central Water Heater





# FINANCIAL ANALYSIS

#### **PROPERTY SUMMARY**

| Subject Name:          | 4th Street Propert         |
|------------------------|----------------------------|
| Number of Units:       | 19                         |
| Address:               | 1827 E. 4th St             |
| City, State:           | Long Beach, CA 90802       |
| Year Constructed:      | 2024                       |
| Lot Size SF:           | 8,712                      |
| Building SF:           | 12,658                     |
| Building Construction: | Wood Frame & Stucco        |
| Roof Type:             | Flat, Mansand Shingle Roof |
| Parking:               | Tandem Garage Parking (8)  |
| APN:                   | 7266-026-036               |

#### **INVESTMENT SUMMARY**

| Price:      | \$8,200,000 |
|-------------|-------------|
| Price/Unit: | \$431,579   |
| Price/SF:   | \$647.81    |

#### **UNIT MIX & RENT SCHEDULE**

| UNITS | UNIT TYPE     | SQ FT | CURRENT RENT | MARKET RENT |
|-------|---------------|-------|--------------|-------------|
| 12    | Studio        | 550   | \$2,089      | \$2,150     |
| 4     | 1BD/1BA       | 725   | \$2,845      | \$3,000     |
| 1     | 2BD/1BA       | 800   | \$3,000      | \$3,200     |
| 2     | 2BD/1BA (ADU) | 756   | \$3,200      | \$3,200     |
|       |               |       | \$45.850     | \$47.400    |

| ANNUALIZED OPERATING DATA        | CU        | RRENT RENT |       | MARKET    |  |
|----------------------------------|-----------|------------|-------|-----------|--|
| Scheduled Rent:                  | \$45,850  |            |       | \$47,400  |  |
| Plus Parking & Storage Income *: | \$2,450 * |            |       | \$2,450   |  |
| Monthly Scheduled Gross income:  | \$48,300  |            |       | \$49,850  |  |
| Annual Scheduled Gross Income:   |           | \$579,600  |       | \$598,200 |  |
| Less Vacancy Reserve:            | 3.0%      | \$17,388   | 3.0%  | \$17,946  |  |
| Gross Operating Income:          |           | \$562,212  |       | \$580,254 |  |
| Less Expenses:                   | 26.7%     | \$154,480  | 25.9% | \$155,202 |  |
| Net Operating Income:            |           | \$407,732  |       | \$425,052 |  |

| ESTIMATED EXPENSES | PER UNIT        | CURRENT   | MARKET    |
|--------------------|-----------------|-----------|-----------|
| Taxes:             | \$5,908         | \$100,435 | \$100,435 |
| Insurance:         | \$485           | \$8,239   | \$8,239   |
| Utilities:         | \$292           | \$4,967   | \$4,967   |
| Professional Mgmt: | \$1,3 <b>23</b> | \$22,488  | \$23,210  |
| On-Site Mgmt:      | \$659           | \$11,200  | \$11,200  |
| Maint. & Repairs:  | \$279           | \$4,750   | \$4,750   |
| Miscellaneous:     | \$141           | \$2,400   | \$2,400   |
| Total Expenses:    | \$8,131         | \$154,480 | \$155,202 |
| Expenses/Unit:     |                 | 26.7%     | 25.9%     |
| VALUE INDICATORS:  |                 |           |           |
| Cap Rate:          |                 | 5.0%      | 5.2%      |
| Gross Multiplier:  |                 | 14.15     | 13.71%    |

#### \* PARKING STORAGE IS IN LEASE UP

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## **RENT ROLL**

| UNIT #        | NAME   | UNIT TYPE     | MONTHLY RENT |
|---------------|--------|---------------|--------------|
| 1             |        | 1BD/1BA       | \$2,700      |
| 2             |        | 1BD/1BA       | \$2,700      |
| 3             |        | Studio        | \$2,100      |
| 4             |        | Studio        | \$2,135      |
| 5             |        | Studio        | \$2,100      |
| 6             |        | Studio        | \$2,100      |
| 7             |        | Studio        | \$2,100      |
| 8             | Vacant | Studio        | \$2,100      |
| 9             |        | 1BD/1BA       | \$2,935      |
| 10            |        | 1BD/1BA       | \$3,045      |
| 11            |        | Studio        | \$2,135      |
| 12            |        | Studio        | \$2,100      |
| 13            |        | Studio        | \$ 2,100     |
| 14            |        | Studio        | \$2,000      |
| 15            |        | Studio        | \$2,000      |
| 16            |        | Studio        | \$2,100      |
| 17            | Vacant | 2BD/1BA       | \$3,000      |
| 18            | Vacant | 2BD/1BA (ADU) | \$3,200      |
| 19            | Vacant | 2BD/1BA (ADU) | \$3,200      |
| MONTHLY TOTAL |        |               | \$45,850     |
| ANNUAL TOTAL  |        |               | \$579,600    |

1827 E. 4TH STREET LONG BEACH, CALIFORNIA









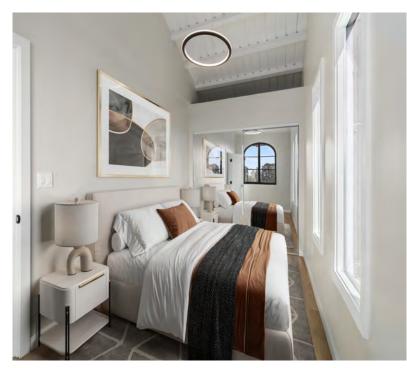








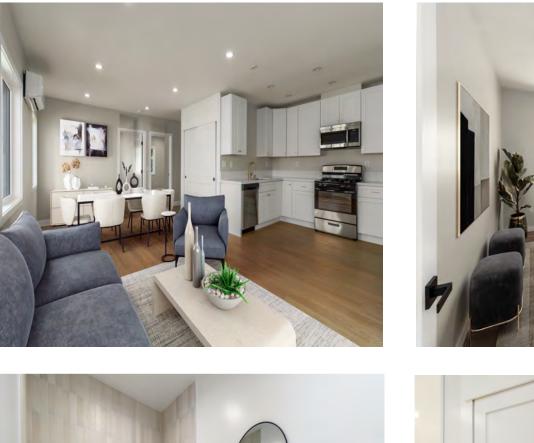












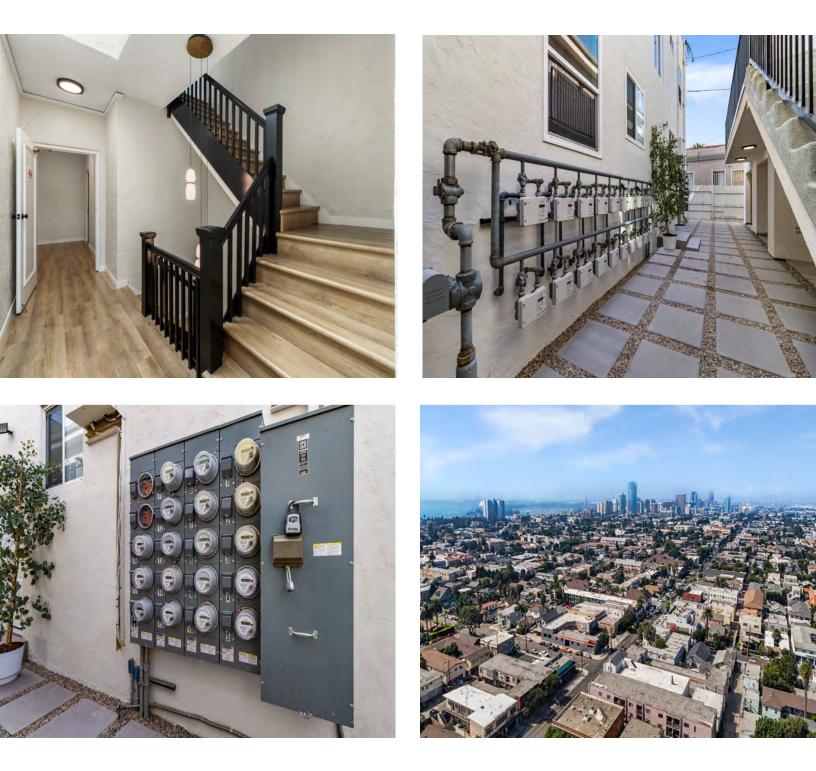












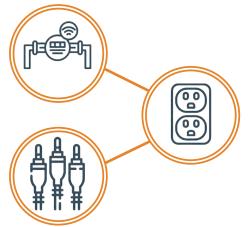


# **PROPERTY CAPEX**

## **IMPROVEMENTS SINCE** ACQUISITION

(All work was permitted and inspected/passed, including plumbing, mechanical, electrical, and final general)

### **ELECTRICAL**



- New meters and panels from city for each unit
- Rewire entire building from city meter
- Wire & install new subpanels in each unit
- New interior wiring
- Added wiring for ceiling fans
- Added wiring for washer/dryer
- New bathroom lights
- Added wiring for bathroom vent and radiation damper bathroom fan (required per code)

1827 E. 4TH STREET LONG BEACH, CALIFORNI

4TH STREE

- Added new circuit for washer and dryer •
- New wiring in common area (fire exit corridors)
- New wiring for exterior lights
- Replaced all outlets including GFCI where code required
- Run new cables for internet connection for tenants

### **PLUMBING & MECHANICAL**



- Completely new waste lines to meet current code
- Replaced all p-traps
- Completely new water re-pipe of all units to City meter
- New faucets in kitchens and baths
- New stops throughout
- Added water line for new dishwashers in each unit
- Added water and waste lines for washers in each unit
- Added gas lines for dryers in each unit
- Added washer/dryer vents
- All new shower valves
- Installed new gas wall heaters in every unit
- New water lines in the kitchen
- New range hoods and new vent boxes in all kitchens
- Added water shutoff valve
- Brand new main gas lines and new gas meters throughout entire building





## **PROPERTY CAPEX**

### **IMPROVEMENTS SINCE** ACQUISITION

### **UNIT INTERIORS**



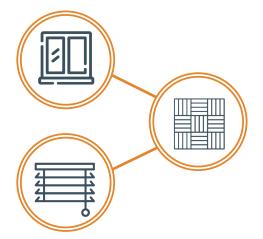
### Complete interior designer managed unit renovations with high-end materials. Every inch of the unit interiors was touched, including but not limited to:

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4TH STREE

- New shaker style cabinetry
- New calacatta gold quartz countertops
- New kitchen sinks and faucets
- New energy-star stainless steel appliances including gas range, refrigerator, washer/dryers, hood vents, and full-size dishwasher
- All new bathroom fixtures / hardware
- New modern tile in tub/shower enclosure
- New laminate flooring and ceiling fans
- New interior doors throughout
- New paint throughout
- New overhead LED light fixtures
- New bathroom mirrors, bathtubs, toilets, and vanity cabinets
- New custom light fixtures
- All new smoke detectors and new carbon monoxide detectors per code

### **MISC & COMMON AREAS**

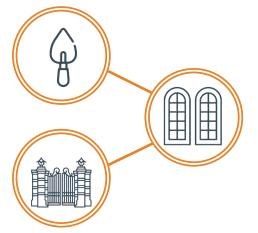


- Added weather stripping for select windows per final inspection
- · Added custom weather stripping for both doors to each unit
- Replaced flooring in common area corridors and on stairwells
- Painted common area corridor
- Removed old window blinds and installed new blinds in front 4 units
- Installed new window screens



### **IMPROVEMENTS SINCE** ACQUISITION

#### **EXTERIOR**



- Repaired stucco on entire building
- Poured new concrete in back of building in parking area
- New concrete pavers throughout the rear of the property

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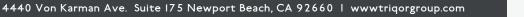
**4TH STREE** BEACH, CALIFORN

- Painted entire complex, including all trim
- Installed new high end Spanish style tile at front facade
- New vinyl windows throughout the entire property except for 3 arched windows at 3rd story front façade, 2 fixed windows in hallway corridor, and 1 window in Unit 17.
- New modern drought resistant landscaping at front of building
- Repair roof as needed
- New custom built front entry doors at façade.
- Repaired iron gates at sides of property for additional security.
- Solar Panels above the 2 new ADUs; In compliance with the State's Solar Mandate

#### ADUS



- 2 new detached 2-bedroom ADUs constructed over the rear parking lot.
- Completely new i nterior finishes, inclusive of previously mentioned items.





## **MUTIFAMILY PROJECTS**



### UPCOMING PROJECTS I LONG BEACH MARKET



#### 600 W. Broadway

The project consists of 756 residential units in six buildings ranging from seven to 30 stories, according to Reece Pettersen, development associate for TCR. The project is fully entitled and broken up into three phases, with the first two expected to break ground in mid-2023. The first unit move-ins are expected in the fourth quarter of 2025.



#### **3rd & Pacific**

23-story tower is making progress toward completion and is slated to bring 271 more units to the corner of Third Street and Pacific Avenue by late 2025.



#### **201 The Promenade North**

The Inkwell, is a 189-unit market-rate residential development. A seven-story mid-rise residential building on The Promenade in Downtown—only a few feet from popular restaurants between Broadway and Third Street.



#### 333 E. Broadway

An urban edge weaves into a sophisticated collection of 432 rental homes spanning across a full city block, only a short walk to the ocean.



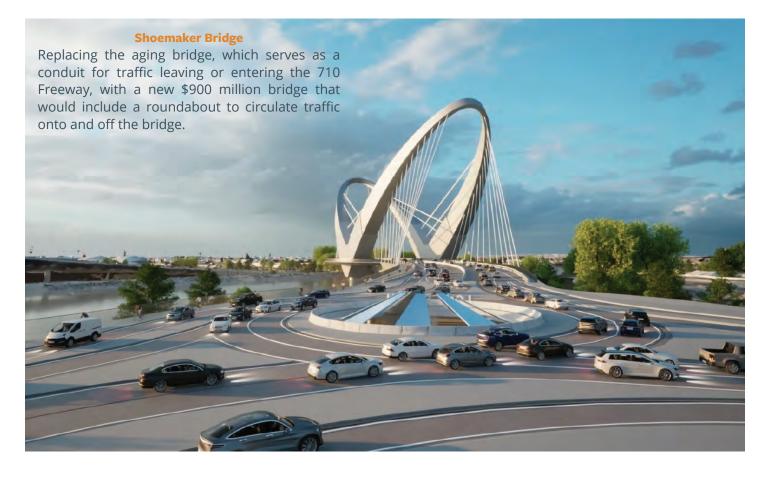
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1827 E. 4TH STREET LONG BEACH, CALIFORNI

#### Hard Rock Hotel

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#### **The Mosaic**

Commission approved a massive 900- unit housing project that will knock down a portion of the former City Place mall to make room for three new eight-story apartment buildings.



# COMPARABLE PROPERTIES 1827 E. 4TH STREET



COMPARABLE RENT PROPERTIES



3rd Street Property 3020 E. 3rd St., Long Beach, CA Built: 1963 • Units: 12 Studio - \$2,300 1BD / 1BA - \$2,600



Casa 2055 Apartments 2055 E. 3rd St., Long Beach, CA Built: 1929 • Units: 13 1BD / 1BA - \$2,395 2BD / 1BA - \$3,200



1st Street Property 1221 E. 1st St., Long Beach, CA Built: 1923 • Units: 16 2BD / 1BA - \$3,150



East 1st Street Property 1237 E. 1st St., Long Beach, CA Built: 1923 • Units: 18 Studio - \$2,100 1BD / 1BA - \$2,700

#### COMPARABLE SALE PROPERTIES



Termino Avenue Property 781 Termino Ave., Long Beach, CA Built: 1929 • Units: 6 Price/Unit: \$406,666 Sales Price: \$2,440,000 GRM/CAP: 14.88/4.2% Closed: January 2023 1BD(2), 2BD(4)



3rd Street Property 3032-38 E. 3rd St., Long Beach, CA Built: 1919 • Units: 7 Price/Unit: \$396,428 Sales Price: \$2,775,000 GRM/CAP: 16.35/3.6% Closed: February 2023 ST(3), 1BD(4)



2nd Street Property 1009 E. 2nd St., Long Beach, CA Built: 1919 • Units: 8 Price/Unit: \$447,500 Sales Price: \$3,580,000 GRM/CAP: 18.19/3.4% Closed: July 2022 1BD(5), 2BD(3)



2nd Street Property 1232 E. 2nd St., Long Beach, CA Built: 1950 • Units: 14 Price/Unit: \$410,714 Sales Price: \$5,750,000 GRM/CAP: 16.31/3.8% Closed: September 2022 1BD(13), 2BD(1)



## MARKET OVERVIEW

### 1827 E. 4TH STREET LONG BEACH, CALIFORNIA



## LONG BEACH

Long Beach, California, is a vibrant coastal city known for its picturesque waterfront and diverse community. Located just south of Los Angeles, it offers a mix of urban excitement and laid-back beach culture. Long Beach boasts a rich history, from its early days as a shipping and fishing hub to its development into a bustling modern city. The Queen Mary, a historic ocean liner docked in Long Beach Harbor, is one of the city's most iconic landmarks, along with the Aquarium of the Pacific, which draws visitors from around the world.

The city is also a thriving cultural center with a dynamic arts scene, numerous festivals, and a wide range of dining and entertainment options. Long Beach's proximity to major highways and the Los Angeles International Airport





## MARKET OVERVIEW

### 1827 E. 4TH STREET LONG BEACH, CALIFORNIA



## RETRO ROW

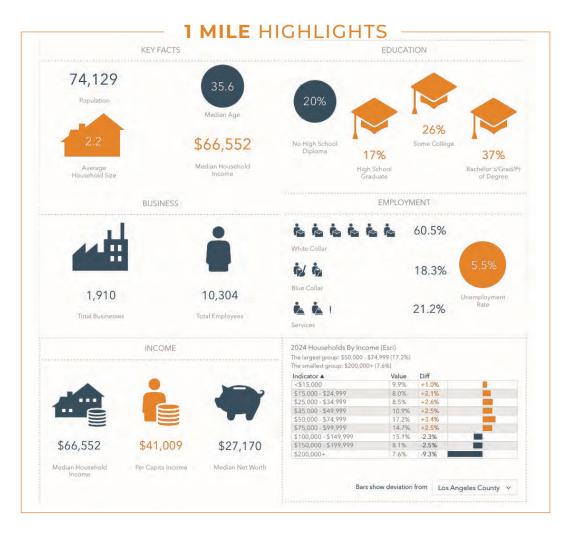
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4440 Von Karman Ave. Suite 175 Newport Beach, CA 92660 | wwwtriqorgroup.com



## **4TH ST. DEMOGRAPHICS**



| 2024 SUMMARY                     | 1 MILE   | 3 MILES   | 5 MILES   | 2028 SUMMARY                     | 1 MILE    | 3 MILES   | 5 MILES   |
|----------------------------------|----------|-----------|-----------|----------------------------------|-----------|-----------|-----------|
| Population                       | 74,129   | 240,344   | 384,204   | Population                       | 71,598    | 234,919   | 374,792   |
| Households                       | 32,153   | 99,836    | 154,349   | Households                       | 32,118    | 100,865   | 155,287   |
| Families                         | 14,313   | 50,005    | 84,995    | Families                         | 14,315    | 50,524    | 85,428    |
| Average Household Size           | 2.22     | 2.33      | 2.42      | Average Household Size           | 2.14      | 2.26      | 2.34      |
| Owner Occupied Housing<br>Units  | 6,225    | 26,364    | 62,507    | Owner Occupied Housing<br>Units  | 6,363     | 26,883    | 63,379    |
| Renter Occupied Housing<br>Units | 25,928   | 73,472    | 91,842    | Renter Occupied Housing<br>Units | 25,755    | 73,982    | 91,908    |
| Median Age                       | 35.6     | 35.8      | 38.3      | Median Age                       | 37.8      | 37.6      | 39.7      |
| Median Household Income          | \$66,552 | \$75,361  | \$82,793  | Median Household Income          | \$78,701  | \$85,754  | \$95,763  |
| Average Household Income         | \$93,187 | \$105,547 | \$118,704 | Average Household Income         | \$109,660 | \$123,227 | \$137,934 |



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