## **SINGLE TENANT NNN LEASED**

Investment Opportunity



5+ Years Remaining | Part of Citrus Crossing (22,700 SF Shopping Center)



#### **EXCLUSIVELY MARKETED BY**



#### **CONNOR BARTON**

Associate SRS Capital Markets

FL License No. SL3390950

connor.barton@srsre.com D: 954.400.2748 | M: 954.479.9476 200 SW First Avenue, Suite 970 Fort Lauderdale, FL 3330

#### **PATRICK NUTT**

**EVP, NNL & Market Leader SRS Capital Markets** 

patrick.nutt@srsre.com
D: 954.302.7365 | M: 703.434.2599
200 SW First Avenue, Suite 970
Fort Lauderdale, FL 33301
FL License No. BK3120739







Citrus Crossing Shopping Center & Take 5 Outparcels Also Available for Sale. Contact Brokers for More Information

PROPERTY PHOTOS verizon√









PROPERTY PHOTOS verizon√















### **OFFERING SUMMARY**





## OFFERING

Pricing	\$1,860,000
Net Operating Income	\$102,300
Cap Rate	5.50%

## PROPERTY SPECIFICATIONS

Property Address	35969 US Hwy 27, Haines City, FL 33844
Rentable Area	3,000 SF
Land Area	0.60 AC
Year Built	2019
Tenant	Cellular Sales of Northern Florida, LLC dba Verizon
Guaranty	Cellular Sales of Knoxville, Inc. (780+ Units)
Lease Type	NN
Landlord Responsibilities	NN Roof & Structure
Landlord Responsibilities	Roof & Structure
Landlord Responsibilities  Lease Term Remaining	Roof & Structure 5+ Years
Landlord Responsibilities  Lease Term Remaining  Increases	Roof & Structure 5+ Years 10% Every 5 Years



#### RENT ROLL & INVESTMENT HIGHLIGHTS



	LEASE TERM			RENTAL RATES				
Tenant Name	SF	Lease Start	Lease End	Begin	Increase	Monthly	Annually	Options
Verizon	3,000	April 2018	November 2029	Current	-	\$8,525	\$102,300	2 (5-Year)
(Cellular Sales of Northern Florida, LLC)			10% Increases Beg. of Each Option					

## 6+ Year Operating History | 1st Option Exercised | Rental Increases | Cellular Sales of Knoxville, Inc.

- The tenant, Cellular Sales of Northern Florida, LLC dba Verizon, has successfully operated at this location for 6+ years and recently exercised their 1st 5-year option period
- The lease features a 10% rental increase at the beginning of each option period, generating additional NOI and hedging against inflation
- Guaranteed by Cellular Sales of Knoxville, LLC (780+ unit operator the company has a valuation of \$2B+)

# NNN Leased | Fee Simple Ownership | Limited Landlord Responsibilities | No State Income Tax

- Tenant pays for CAM, taxes, insurance and maintains most aspects of the premises
- Landlord responsible for roof & structure
- Ideal, low-management investment for a passive investor in a state with no state income tax

## Fronting US Hwy 27 | Part of Citrus Crossing | New Developments | Surrounding Big Box Retailers

- Verizon is strategically fronting US Hwy 27 averaging 57,500 vehicles per day
- Outparcel at Citrus Crossing, a 22,700 SF shopping center
- US Hwy 27 is the primary thoroughfare serving the Haines City with national/ credit tenants such as Wendy's, AutoZone, Taco Bell, Dollar Tree, Burger King, and more
- A new subdivision and Publix-anchored shopping center is under construction which will add 2,816 single-family homes and 438 townhomes to the area
- Currently, there are 10 subdivisions under development. City leaders said affordable homes and location makes Haines City an ideal location for new residents
- The immediate trade area is supported by several big box retailers such as Walmart Supercenter, Winn-Dixie, ALDI, Dollar General Market, and more

#### **Local Demographics In 5-mile Trade Area | Population Growth**

- More than 74,000 residents and 15,000 employees support the trade area
- \$76,492 average household income
- Haines City is growing at a rate of 2.20% annually, and its population has increased 6.90% since the most recent census





#### VERIZON WIRELESS

verizon.com

**Company Type:** Subsidiary

**Parent:** Verizon Communications

**2022 Employees:** 117,100

**2022 Revenue:** \$136.84 Billion

**2022 Assets:** \$379.68 Billion

**2022 Equity:** \$91.14 Billion

**2022 Net Income:** \$21.26 Billion Credit Rating: S&P: BBB+

Verizon Wireless is the largest wireless communications provider in the U.S. with more than 27 million wireless voice and data customers. Serving nearly 137 million consumer, business, and government customers nationwide, the company offers both standard post-paid (about 95% of its customers) and prepaid subscription plans. It distributes new and pre-owned phones from manufacturers including Samsung Electronics, BlackBerry, LG, and Apple. The company also offers mobile data services, including text messaging, multimedia content (V CAST), and Web access. Verizon Wireless is wholly owned by Verizon Communications after Verizon bought the part that had been owned by UK-based global communications giant Vodafone in the companies' joint venture.

#### **PROPERTY OVERVIEW**



#### **LOCATION**



Haines City, Florida Polk County Lakeland-Winter Haven MSA

#### **ACCESS**



U.S. Highway 27: 2 Access Points W. Main Street: 1 Access Point

#### **TRAFFIC COUNTS**



U.S. Highway 27: 57,500 VPD U.S. Highway 17 & 92: 31,500 VPD

#### **IMPROVEMENTS**



There is approximately 3,000 SF of existing building area

#### **PARKING**



There are approximately 33 parking spaces on the owned parcel.

The parking ratio is approximately 11.00 stalls per 1,000 SF of leasable area.

#### **PARCEL**



Parcel Number: 272720749034000030

Acres: 0.60

Square Feet: 26,171

#### **CONSTRUCTION**

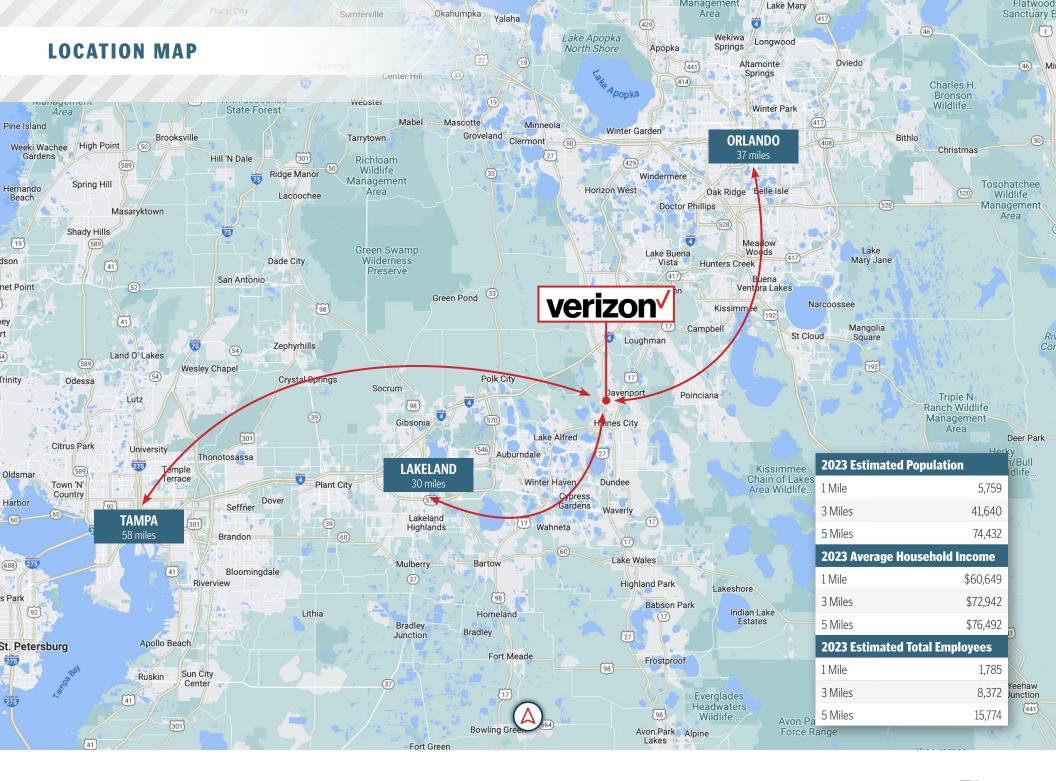


Year Built: 2019

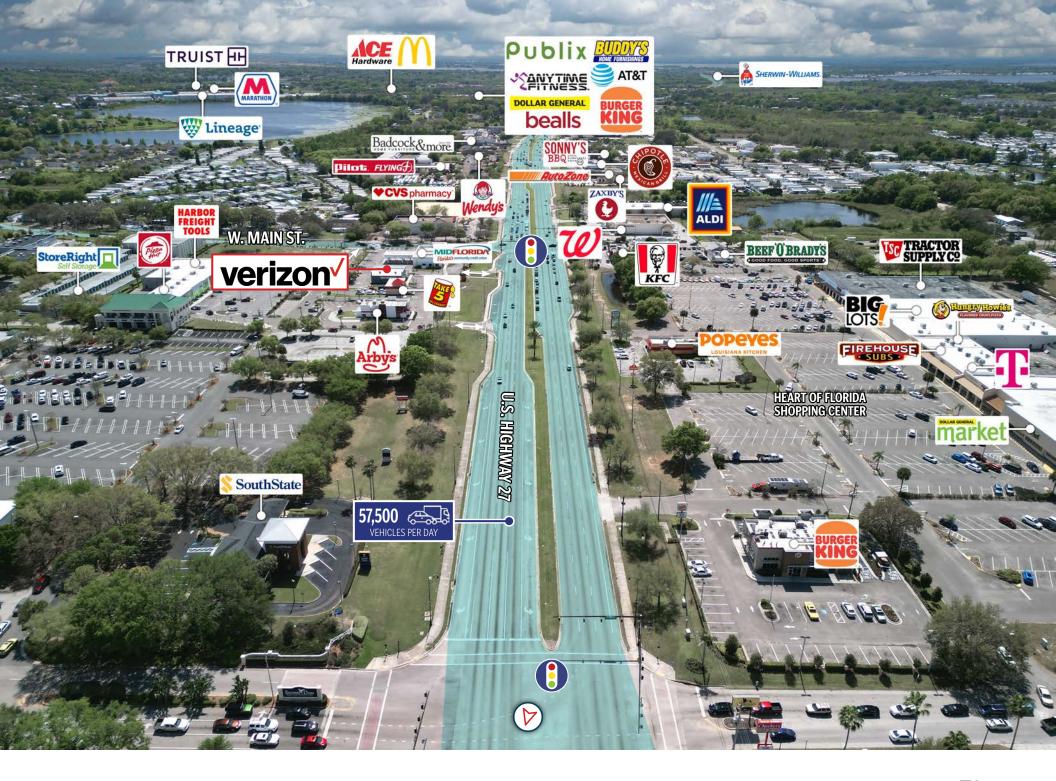
#### **ZONING**

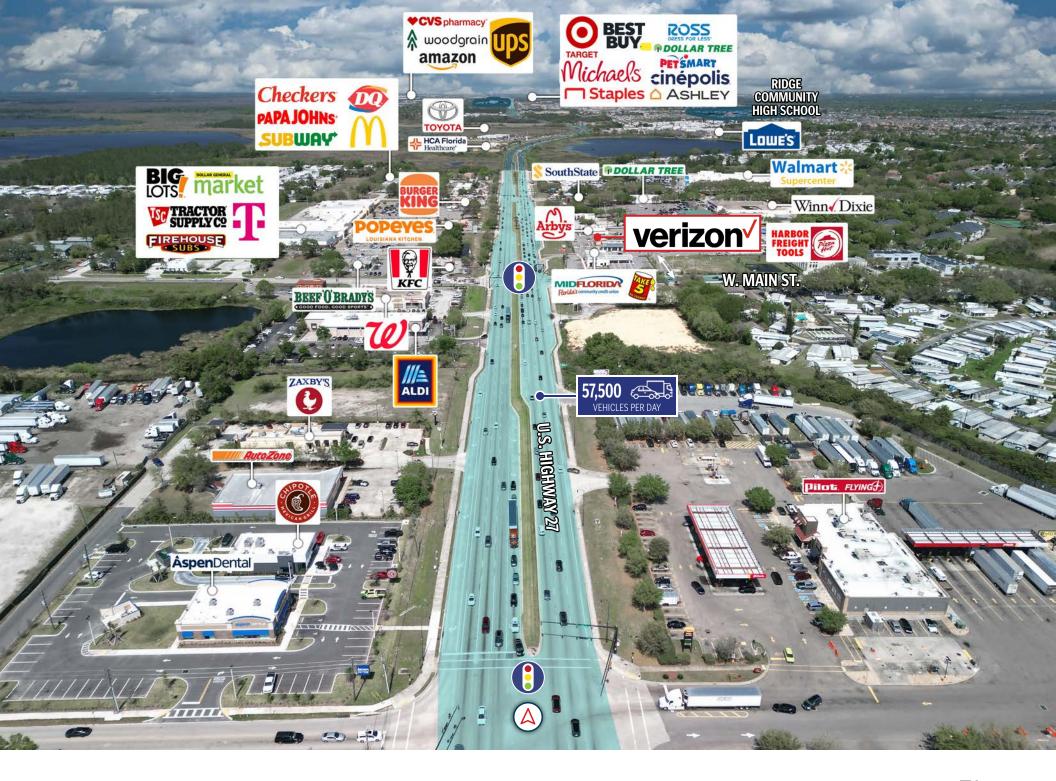


CG: Commercial General

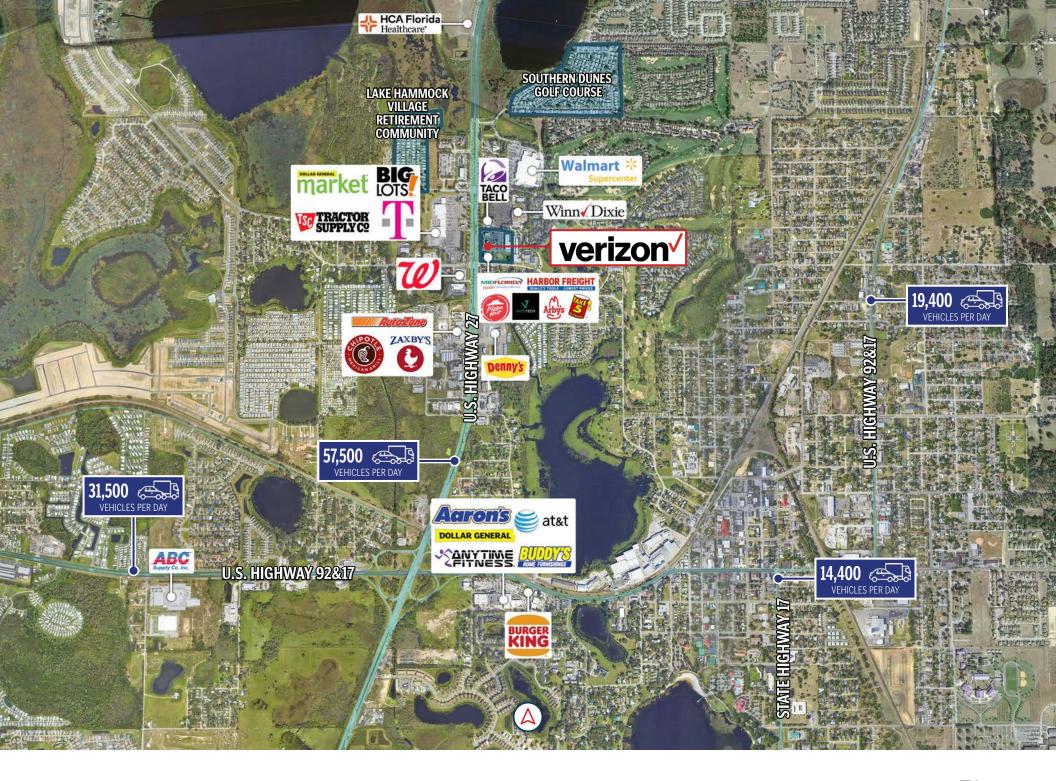














## AREA DEMOGRAPHICS



	1 Mile	3 Miles	5 Miles
Population			
2023 Estimated Population	5,759	41,640	74,432
2028 Projected Population	5,810	44,081	80,403
Projected Annual Growth 2023 to 2028	0.18%	1.15%	1.56%
2023 Median Age	50.2	42.1	45.7
Households & Growth			
2023 Estimated Households	2,341	14,404	26,805
2028 Projected Households	2,364	15,180	28,765
Projected Annual Growth 2023 to 2028	0.20%	1.05%	1.42%
Race & Ethnicity			
2023 Estimated White	61.74%	58.86%	65.65%
2023 Estimated Black or African American	20.65%	17.91%	15.20%
2023 Estimated Asian or Pacific Islander	1.42%	1.53%	1.52%
2023 Estimated American Indian or Native Alaskan	0.57%	0.73%	0.76%
2023 Estimated Other Races	13.84%	18.88%	17.95%
2023 Estimated Hispanic	35.37%	47.41%	44.64%
Income			
2023 Estimated Average Household Income	\$60,649	\$72,942	\$76,492
2023 Estimated Median Household Income	\$39,187	\$54,603	\$54,717
Businesses & Employees			
2023 Estimated Total Businesses	208	1,026	1,546
2023 Estimated Total Employees	1,785	8,372	15,774













### HAINES CITY, FLORIDA

Haines City, Florida, in Polk county, is 21 miles E of Lakeland, Florida (center to center) and 52 miles E of Tampa, Florida. The city is part of the Lakeland-Winter Haven metropolitan statistical area (MSA). The City of Haines City had a population of 33,629 as of 2023.

Originally, Haines City was known as Clay Cut. Early settlers were mainly involved in citrus growing, thus it became their main industry. When the South Florida Railroad arrived near this area, the inhabitants of Clay Cut got the company to build a depot by renaming their city in the honor of Colonel Henry Haines, who was a senior railroad official.

The city hosts IRONMAN Florida 70.3 and is home to one of our favorite attractions - Ridge Island Groves. Early settlers of Haines City, Florida planted citrus groves, and citrus is still part of the city today. The largest industries in Haines City, FL are Accommodation & Food Services (1,537 people), Retail Trade (1,334 people), and Arts, Entertainment, & Recreation (1,202 people), and the highest paying industries are Information (\$69,007), Finance & Insurance (\$58,804), and Professional, Scientific, & Technical Services (\$57,582).

Haines City and Nearby Attractions are Diamondback Golf Club, Southern dunes Golf and Country Club, Walt Disney World, Posner Park. Haines City lies surrounded by several PGA golf courses, which makes it a great place for golf lovers. Apart from excellent golf courses, there are plenty of tennis courts and facilities for other sporting and recreational activities.

Landmark Baptist College is based in Haines City. Jack Browns Airport is located in nearby Winter Haven.



## **MULTI-TENANT INVESTMENTS**

Capitalizing on retail market expertise to deliver maximum returns

300+

TEAM MEMBERS 25+

OFFICES

2 K +

RETAIL TRANSACTIONS

company-wide in 2023

510+

CAPITAL MARKETS
PROPERTIES
SOLD

in 2023

\$2.2B+

CAPITAL MARKETS
TRANSACTION
VALUE
in 2023

This document has been prepared by SRS Real Estate Partners (SRS) and has been approved for distribution by all necessary parties. Although effort has been made to provide accurate information, SRS and those represented by SRS make no guarantees, warranties, or representations as to the completeness of the materials presented herein or in any other written or oral communications transmitted or made available. Documents may have been referred to in summary form and these summaries do not purport to represent or constitute a legal analysis of the contents of the applicable documents. Neither SRS or those represented by SRS represent that this document is all inclusive or contains all of the information you may require. Any financial projections and/or conclusions presented herein are provided strictly for reference and have been developed based upon assumptions and conditions in effect at the time the evaluations were undertaken. They do not purport to reflect changes in economic performance, local market conditions, economic and demographic statistics, or further business activities since the date of preparation of this document. Recipients of this document are urged to undertake their own independent evaluation of the subject and/or asset(s) being shared in this document.