



## OFFICE SPACE FOR LEASE

315 East River Road, Brainerd, MN 56401

**C|C** CLOSE CONVERSE  
Commercial Real Estate | Business Brokerage

521 Charles Street, PO Box 327, Brainerd, MN 56401 | 218-828-3334 | [www.closeconverse.com](http://www.closeconverse.com)

315 East River Rd, Brainerd, MN 56401

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# Features

## Creative Office Suites.

Enjoy turn-key office space in one of Brainerd's most creative office buildings. This is a convenient and attractive location for you to move or grow your office-service business - ideal for a one or two person operation. Enjoy easy access and high traffic counts - both vehicle and pedestrian!



**Address:** 315 East River Road, Brainerd, MN 56401

**Directions:** From Hwy 210 (Washington Street) / Hwy 371 (S 6th Street) intersection in Brainerd - West on Washington Street 5 blocks - South on East River Road (1st Street) - Property is on the East, just after Laurel Street

**Lot Size:** 18,750 sq. ft. (125' x 150')

**Building Size:** 9,644 sq. ft. Total  
**Main Level:** 6,097 sq. ft. (Occupied)  
**Upper Level:** 3,547 sq. ft. **(Space Available)**

**Available Space / Lease Rate:**  
**Upper Level:**  
**Suite 203/204:** 350 sq. ft. (\$600/Month Gross)  
**Suite 209:** 192 sq. ft. (\$450/Month Gross)

**Operating Expenses:** All Operating Expenses and Utilities are Included, Except Phone & Internet

**Water & Sewer:** City

*Continued on next page.*

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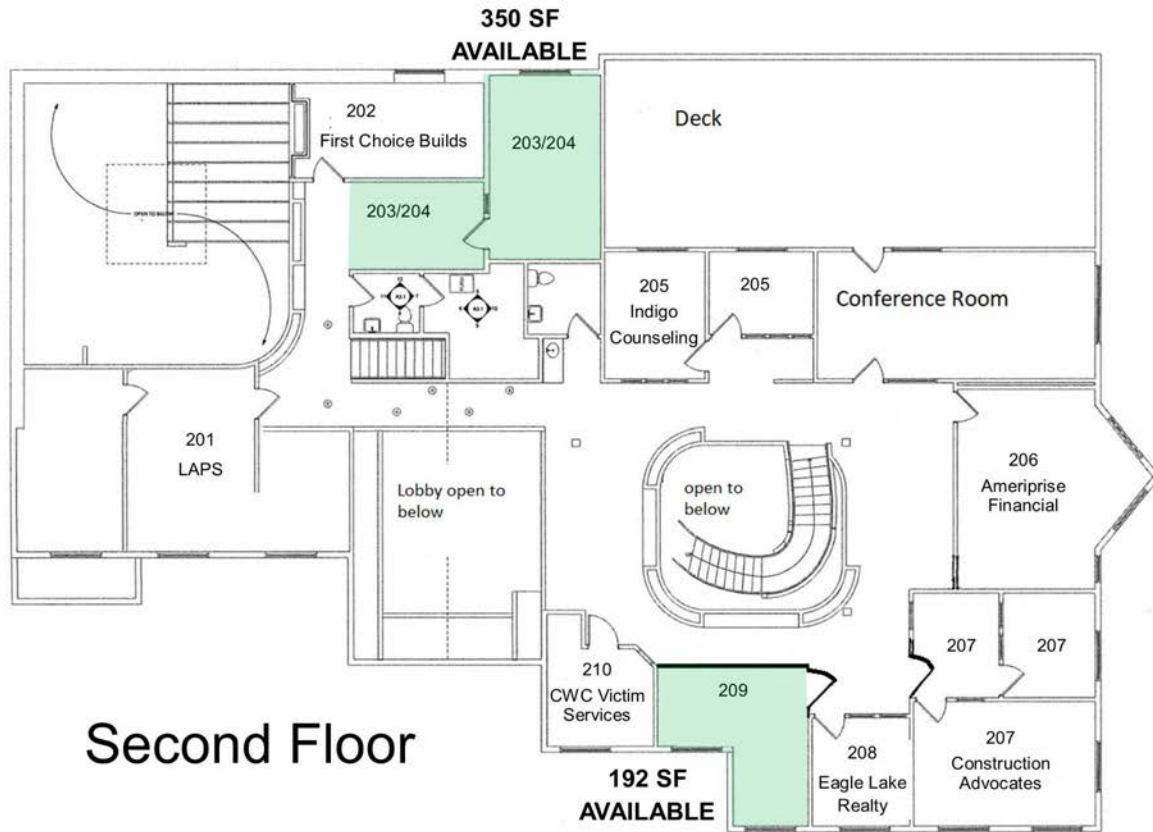
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# Features

|                                |  |
|--------------------------------|--|
| <b>Heating:</b>                | Natural Gas Forced Air   |
| <b>Cooling:</b>                | Central Air - Electric Ground Units  |
| <b>Electric:</b>               | 200 Amp, Single Phase  |
| <b>Lighting:</b>               | Fluorescent  |
| <b>Year Built:</b>             | 1987   |
| <b>Remodeled:</b>              | 1996   |
| <b>Construction:</b>           | Wood Frame   |
| <b>Foundation:</b>             | Concrete   |
| <b>Roof:</b>                   | Gabled Asphalt Shingles & Flat Rubber Membrane   |
| <b>Exterior:</b>               | Stucco & Cement Board  |
| <b>Ceiling Height:</b>         | 9'   |
| <b>Bathrooms:</b>              | 5 Total (2 on Upper Level)   |
| <b>Parking:</b>                | 5 in Front of Building Plus Access to the Parking Lot to the South of the Building   |
| <b>Frontage:</b>               | 125' along East River Road   |
| <b>Zoning:</b>                 | TC - Town Center   |
| <b>PID#:</b>                   | 41241358   |
| <b>Legal Description:</b>      | Lot 17 Block 59 Town of Brainerd & First Addition to Brainerd  |
| <b>Neighboring Businesses:</b> | Located close to downtown Brainerd, nearby businesses include Gustafson Law, Brainerd HRA, Riverdale Center, Northstar Apartments, Brainerd Fire Station, Brainerd Police Station, Eagles Club, Auto Import, Dairy Queen, Hardees, Paradigm Automotive, Careerforce Building, Crow Wing County Judicial Building plus numerous others. |

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Second Floor

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Main Entrance



Common Area - Reception



Common Area - Reception



Common Area - Stairs



Common Area - Upper Level



Common Area - Conference Room

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# Aerial Photo



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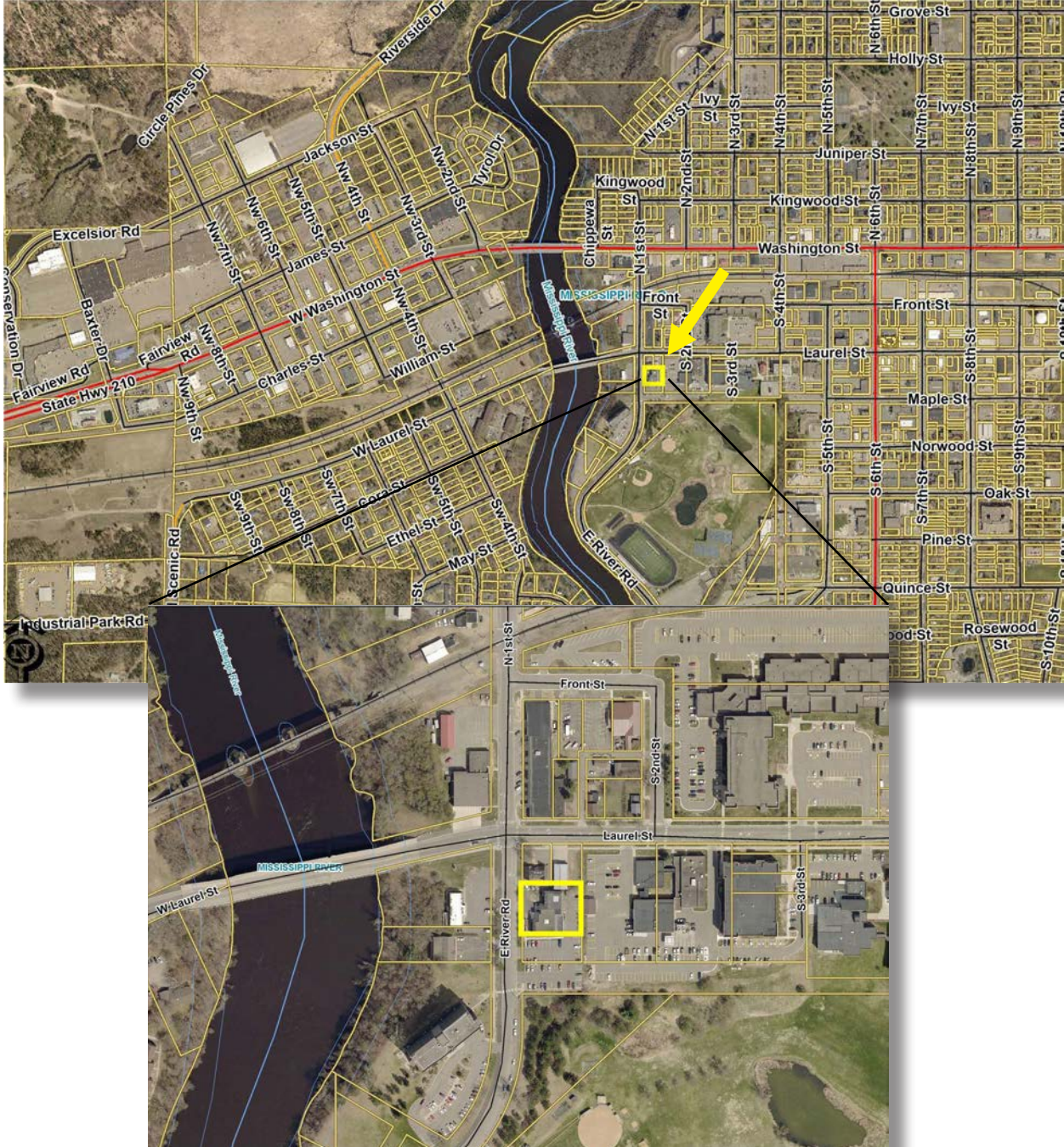
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# Section Aerial



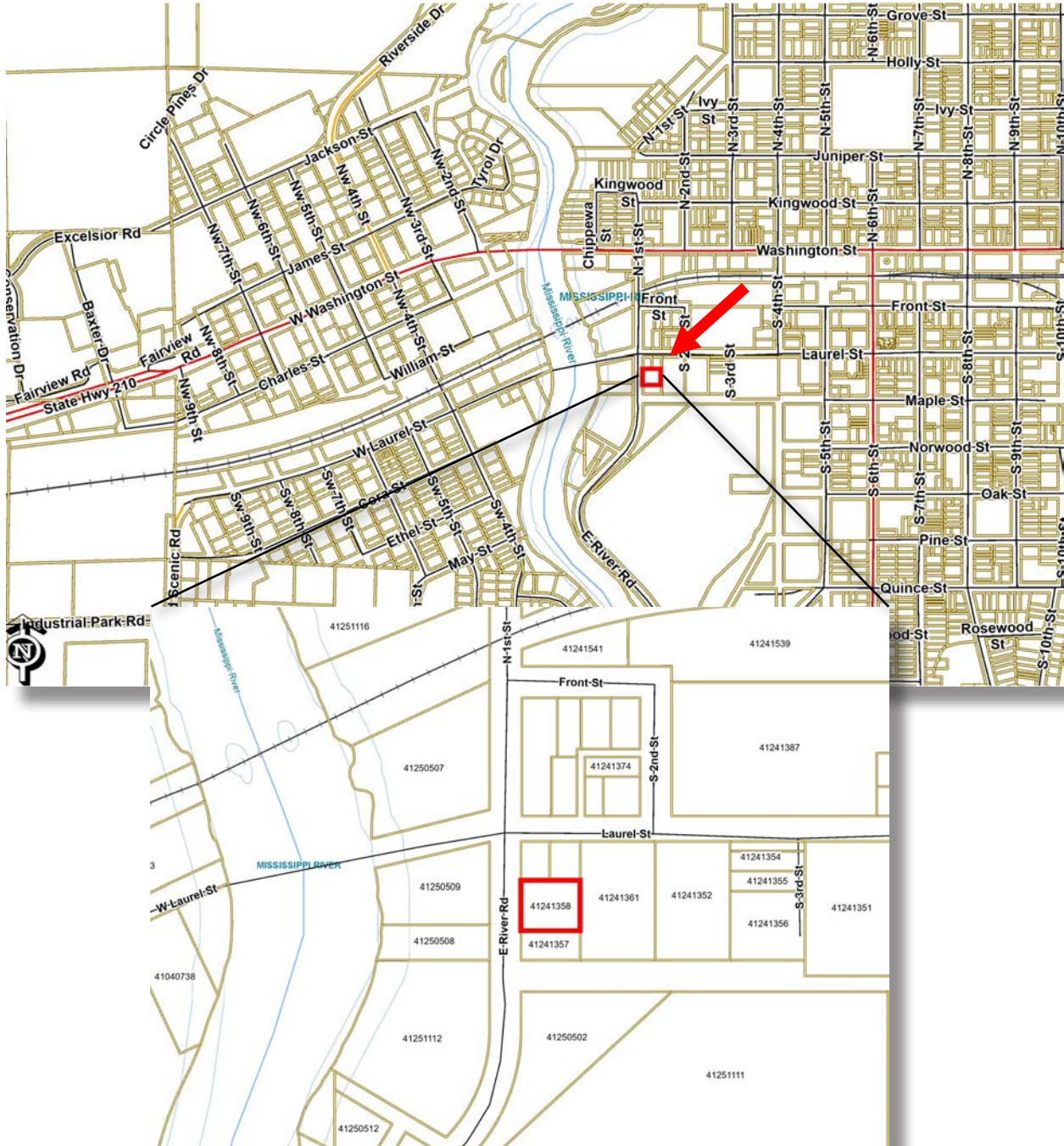
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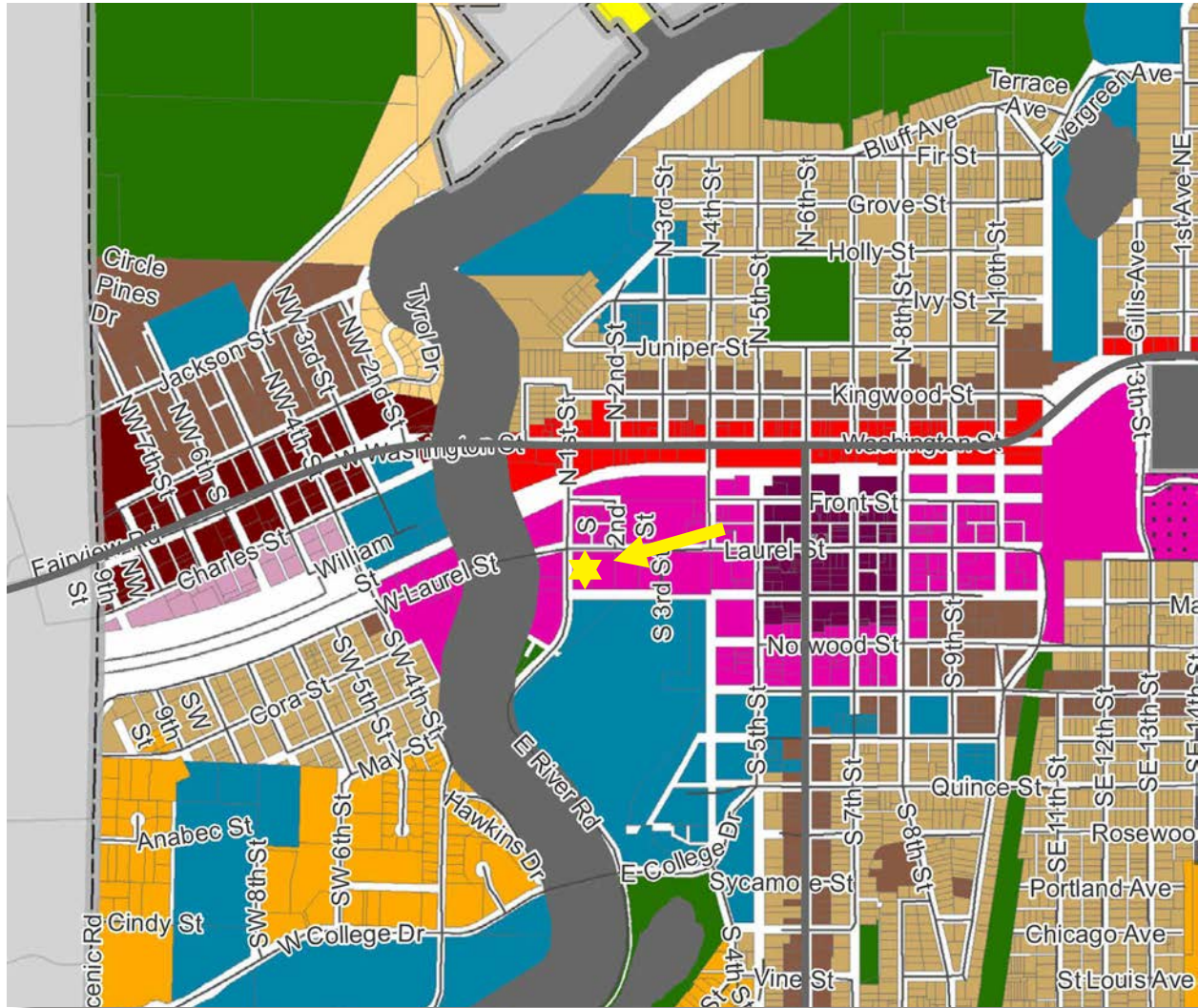
# Section Map



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## TC - Town Center



**Zoning Districts**

- |                                    |                                   |                            |
|------------------------------------|-----------------------------------|----------------------------|
| Rural Living 1 (RL-1)              | General Commercial (GC)           | Main Street (MS)           |
| Rural Living 2 (RL-2)              | Commercial Corridor (CC)          | Makers and Employment (ME) |
| Garden Living (GL)                 | Traditional Neighborhood 1 (TN-1) | General Industrial (GI)    |
| Contemporary Neighborhood 1 (CN-1) | Traditional Neighborhood 2 (TN-2) | Public/Semi-Public (PSP)   |
| Contemporary Neighborhood 2 (CN-2) | Town Center (TC)                  | Park (P)                   |

**Overlay**

- |   |
|---|
| Brook Street Industrial Overlay (BSI-O) |
| Manufactured Housing Overlay (MH-O)     |
| Northern Pacific Center Overlay (PUD)   |

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# Zoning Description

## 515-2-11 Town Center (TC) District

**Purpose of the Town Center Zoning District.** The purpose of the TC Zoning District is to encourage the continuation of a viable, traditional downtown area by allowing retail, service, office and entertainment facilities and public and semi-public uses as well as multi-family dwelling units.

**Permitted Uses.** See Appendix A: Table of Uses.

**TC Zoning District Dimensional Standards.** Table 515-2-11.1 identifies the Dimensional Standards for Principal and Accessory Structures.

*Table 515-2-11.1. TC Dimensional Standards – Density, Lot Size, Coverage and Height Standards*

| Lot Dimensions                |   |   |
|-------------------------------|---|---|
|                               | Lot Size  | None  |
|                               | Density (minimum)   | 20+ DU/Acre   |
|                               | Lot Frontage on Public Roads                                | All lots must have public street frontage   |
| Principal Building Setbacks   |   |   |
| <b>A</b>                      | Build-to Range  | 0'-10'  |
| <b>B</b>                      | Side Yard Build-to Range                                    | 0'-10'  |
|                               | Rear Yard Setback (minimum)                                 | 0'  |
| Accessory Building Standards  |   |   |
|                               | Location  | Rear 50%  |
|                               | Side Yard Setback (minimum)                                 | 0'  |
|                               | Rear Yard Setback (minimum)                                 | 0'  |
|                               | Size (maximum)  | 500 SF  |
|                               | Number (maximum)  | 1   |
| Coverage and Height Standards |   |   |
|                               | Impervious Surface Coverage (maximum)                       | 100%  |
|                               | Principal structure height (maximum)<br>See Section 515-4-3 | 45'   |
| Other Standards               |   |   |
| <b>C</b>                      | Frontage at lot corners                                     | Corner buildings within 50' of the corner of two intersecting public roadways shall be setback 0'   |
| <b>D</b>                      | Surface Parking Limit (minimum)                             | 60' from Public Road ROW  |
|                               | Frontage Building Types                                     | <ul style="list-style-type: none"> <li>Shopfront, Common Entry and Stoop all permitted (Figure 515-2-11.3); EXCEPT</li> <li>On 8<sup>th</sup> Street and 6<sup>th</sup> Street as shown on Town Center District Frontage Overlay Stoop Buildings are Prohibited (Figure 515-2-11.2).</li> <li>Any permitted main floor residential use shall be a minimum of two (2) stories on any façade abutting a public right-of-way. (Figure 515-2-11.3)</li> </ul> |
|                               | Town Center District Frontage Overlay Use Restrictions      | <ul style="list-style-type: none"> <li>Residential Uses are prohibited on the main floor adjacent to the public right-of-way.</li> <li>Residential or Ground Floor Parking may be permitted on the ground floor if not abutting the right-of-way with a CUP.</li> </ul>   |
|                               | Sight Triangle  | Buildings on corner lot must be setback a minimum of 15' from the pavement edge of any public street.   |

*Continued on next page.*

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# Zoning Description

Figure 515-2-11.1. TC Density and Lot Dimensional Standards Diagram

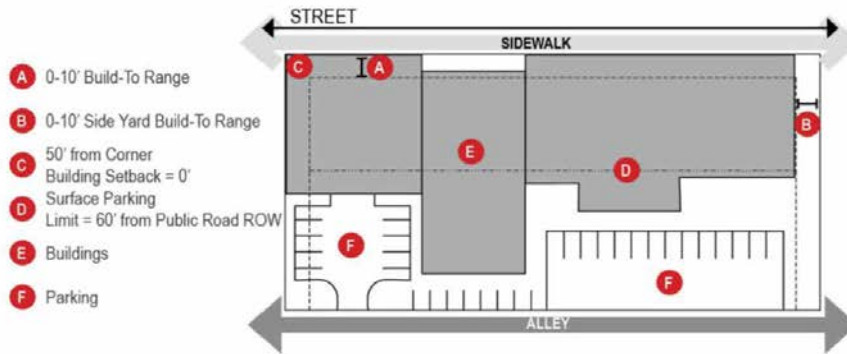


Figure 515-2-11.2. TC District Frontage Overlay



Figure 515-2-11.3. Example of TC Shopfront, Common Entry, Stoop and Two-Story Residential Building Types



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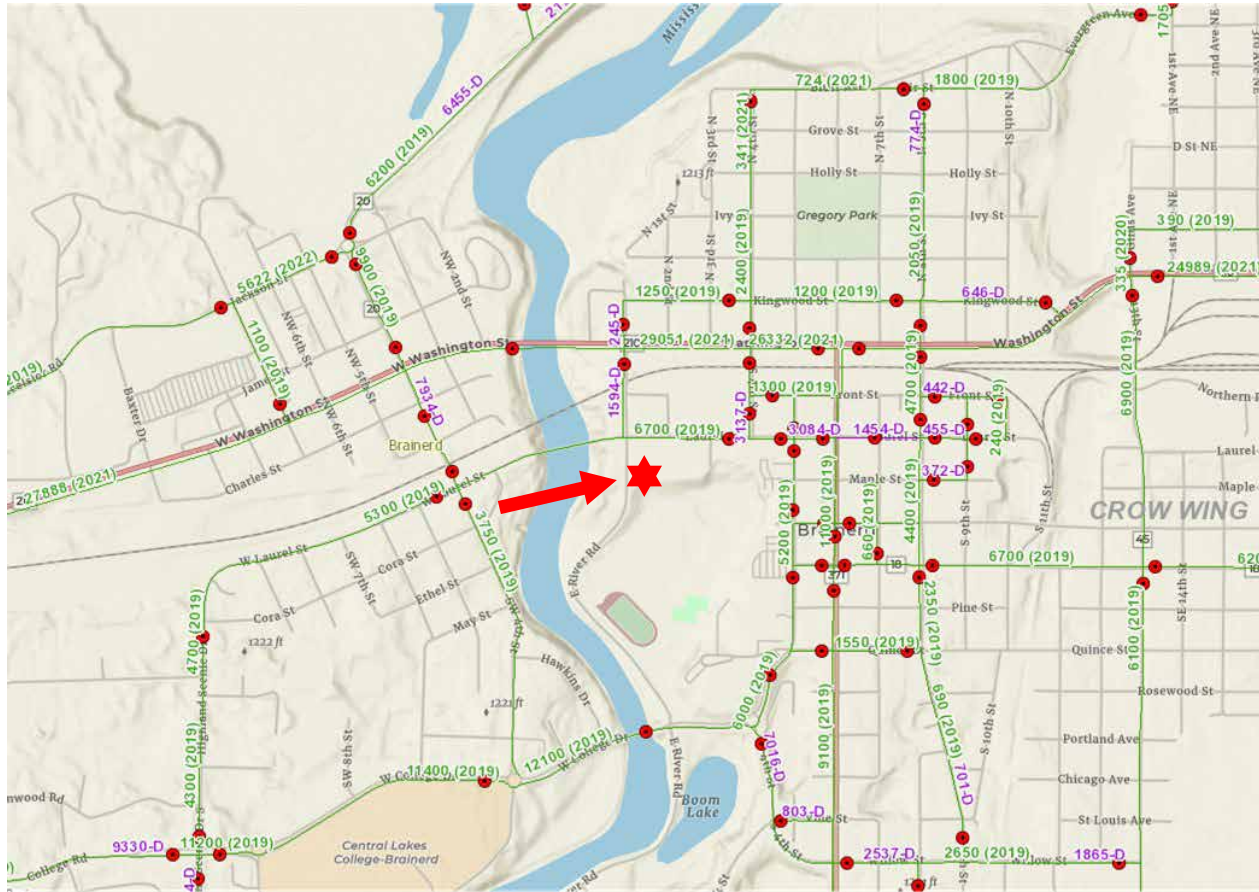


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Counts from MNDOT

# Traffic Counts

Traffic Counts: 6,700 (2019) on Laurel Street



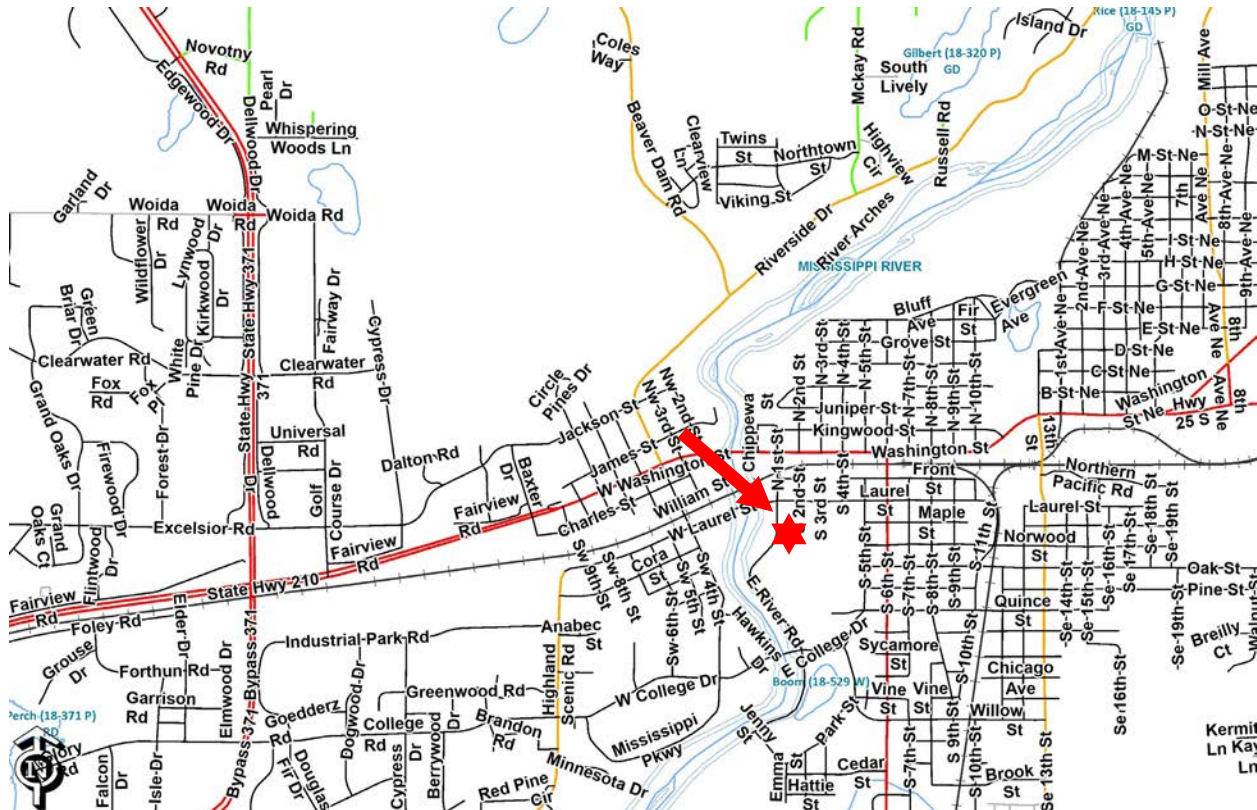
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# Location Map



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Figures from STDB, CCIM

# Demographics

**Trade Area 2023 Population (Includes the following counties):**

|                             |        |
|-----------------------------|--------|
| Crow Wing County            | 67,515 |
| Cass County                 | 31,064 |
| Total Trade Area Population | 98,579 |

**2023 Population:**

|          |        |
|----------|--------|
| Baxter   | 9,085  |
| Brainerd | 31,623 |

**Estimated Summer Population:**

|                 |          |
|-----------------|----------|
| Brainerd/Baxter | 200,000+ |
|-----------------|----------|

**Projected Population Growth Change 2023-2028:**

|                  |       |
|------------------|-------|
| Crow Wing County | 0.30% |
| Brainerd         | 0.37% |

**Households in 2023:**

|                  |        |
|------------------|--------|
| Crow Wing County | 28,623 |
| Brainerd         | 13,033 |

**2023 Median Household Income:**

|                  |          |
|------------------|----------|
| Crow Wing County | \$67,281 |
| Brainerd         | \$63,898 |

**Crow Wing County Retail Sales in 2012:**

\$1,124,967,000

**Leading Employers in Crow Wing County in 2022:**

Essentia Health  
Cuyuna Regional Medical Center  
Brainerd School District  
Grandview Lodge  
Breezy Point Resort  
Ascensus  
Clow Stamping  
Crow Wing County  
Madden's Resort  
Cragun's Resort  
Walmart  
Ruttgers Bay Lake Resort  
Cub Foods/Super Valu (3 Stores)  
Central lakes College  
Anderson Brothers Construction  
Pequot Lakes School District  
Mills Automotive  
Bang Printing  
City of Brainerd  
Costco  
Bethany Good Samaritan  
Woodland Good Samaritan  
Crosby Ironton School District  
Minnesota Care

**Leading Employers Cont.:**

Landis + Gyr  
Northstar Plating  
Nortech Systems  
Lindar  
Avantech  
Reichert Bus  
Lexington  
Growth Zone  
CTC  
Stern Companies  
BTD  
MNDOT  
MNDNR  
TDS  
Graphic Packaging  
Crow Wing Power

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# Demographics

Area Businesses: (To see a list of additional businesses, please go to [www.explorebrainerdlakes.com](http://www.explorebrainerdlakes.com))

Financial Institutions: 16+  
(multiple locations not counted)

Churches: 30+

Schools: 15+

Golf Courses: 27+

Resorts:

Birch Bay  
Boyd Lodge  
Breezy Point Resort  
Craguns  
Fritz's Resort  
Grand View Lodge  
Gull Lake Resort  
Kavanaugh's  
Lost Lake Lodge  
Maddens  
Manhattan Beach Lodge  
Quarterdeck  
Ruttger's Bay Lake Lodge  
Sullivans  
Plus numerous others

Major Retailers:

Aldi  
Anytime Fitness  
Ashley Furniture  
Auto Zone  
Best Buy  
Brother's Motorsports  
Cashwise Liquor (2)  
Christmas Point  
Costco  
Cub Foods (2)  
Dick's Sporting Goods  
Discount Tire  
Dollar Tree (2)  
Dondelinger  
Dunham's Sports  
East Brainerd Mall  
(17 Retailers)  
Fleet Farm  
Home Depot  
Home Goods  
Hobby Lobby  
Jiffy Lube

Major Retailers Continued:

Kohl's  
Menards  
Michaels  
PetSmart  
Planet Fitness  
Super One  
Super Wal-Mart  
Takedown Gym  
Target  
The Power Lodge  
TJ Maxx  
Ulta Beauty  
Walgreens  
Westgate Mall  
(27 Retailers)  
Westside Liquor

Restaurants/Fast Food:

218 Local  
371 Diner  
Antler's  
Applebee's  
Arby's  
B-Merri  
Baia Della Italian Kitchen  
Bar Harbor  
Baxter's  
Black Bear Lodge & Saloon  
Blaze Pizza  
Blue Oyster  
Boulder Tap House  
Breezy Point Marina  
Buffalo Wild Wings  
Burger King  
Burritos California  
Caribou Coffee (4)  
Char  
China Garden  
Chipotle  
Coco Moon  
Cold Stone Creamery  
Cowboy's  
Cragun's Legacy Grill  
Cru  
Culver's  
Dairy Queen (3)  
Diamond House  
Domino's Pizza (3)

Restaurants/Fast Food Continued:

Dough Bros.  
Dunmire's (2)  
El Tequila  
Ernie's  
Firehouse Subs  
Five Guys  
Four Seas  
Grizzly's Grill & Saloon  
Hardee's  
Hunt 'N Shack  
Ippin Ramen & Sushi  
Jack's House  
Jersey Mike's  
Jimmy John's  
Jr's No. 19 BBQ  
KFC  
Little Caesar's  
Loco Express  
Lucky's  
Madden's Classic Grill  
Manhattan Beach  
Maucieri's  
McDonalds (2)  
Moonlite Bay  
Papa Murphy's Pizza  
Perkins  
Pine Peaks  
Pizza Hut  
Pizza Ranch  
Poncho & Lefty's  
Rafferty's Pizza (4)  
Riverside Inn  
Ruttger's  
Sakura  
Senor Patron  
Sherwood North  
Slice on Oak  
Starbucks (3)  
Subway (4)  
Sunshine's Summer House  
Taco Bell  
Taco John's  
The Barn  
The Commander  
The Pines at Grandview  
Timberjack  
Wendy's (2)  
Ye Ole Wharf

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**Thank You**

### **Thank you for considering this Close - Converse opportunity**

Close - Converse is pleased to present this real estate opportunity for your review. It is our intention to provide you with the breadth of information and data that will allow you to make an informed decision.

### **We are here to help**

Please review this package and contact us with any questions you may have. We are prepared to discuss how this property meets your needs and desires. Facts, figures and background information will aid in your decision. Should you need specialized counsel in the areas of taxation, law, finance, or other areas of professional expertise, we will be happy to work with your advisor or, we can recommend competent professionals.

### **How to acquire this opportunity**

When you have made a decision to move forward, we can help structure a proposal that covers all the complexities of a commercial real estate transaction. As seller's representatives, we know the seller's specific needs and can tailor a proposal that expresses your desires, provides appropriate contingencies for due diligence and results in a win-win transaction for all parties.

### **Agency and you**

Generally, we are retained by sellers or landlords to represent them in the packaging and marketing of their commercial, investment or development real estate. You are encouraged to review the Minnesota disclosure form "Agency Relationships in Real Estate Transactions" which is enclosed at the end of this package. If you have questions about agency and how it relates to your search for the right property, please ask us. We will answer all your questions and review the alternatives.

Should you wish to pursue this opportunity, please acknowledge your review of "Agency Relationships" by signing, dating and returning it to us.

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# Agency Disclosure

## AGENCY RELATIONSHIPS IN REAL ESTATE TRANSACTIONS

1. Page 1

2. **MINNESOTA LAW REQUIRES** that early in any relationship, real estate brokers or salespersons discuss with consumers what type of agency representation or relationship they desire.<sup>(1)</sup> The available options are listed below. This is not a contract. This is an agency disclosure form only. If you desire representation you must enter into a written contract, according to state law (a listing contract or a buyer/tenant representation contract). Until such time as you choose to enter into a written contract for representation, you will be treated as a customer and will not receive any representation from the broker or salesperson. The broker or salesperson will be acting as a Facilitator (see paragraph IV on page two (2)), unless the broker or salesperson is representing another party, as described below.

9. **ACKNOWLEDGMENT: I/We acknowledge that I/we have been presented with the below-described options. I/We understand that until I/we have signed a representation contract, I/we am/are not represented by the broker/salesperson. I/We understand that written consent is required for a dual agency relationship.**

12. **THIS IS A DISCLOSURE ONLY, NOT A CONTRACT FOR REPRESENTATION.**

13. \_\_\_\_\_  
(Signature) (Date) (Signature) (Date)

14. I. **Seller's/Landlord's Broker:** A broker who lists a property, or a salesperson who is licensed to the listing broker, represents the Seller/Landlord and acts on behalf of the Seller/Landlord. A Seller's/Landlord's broker owes to the Seller/Landlord the fiduciary duties described on page two (2).<sup>(2)</sup> The broker must also disclose to the Buyer material facts as defined in MN Statute 82.68, Subd. 3, of which the broker is aware that could adversely and significantly affect the Buyer's use or enjoyment of the property. (MN Statute 82.68, Subd. 3 does not apply to rental/lease transactions.) If a broker or salesperson working with a Buyer/Tenant as a customer is representing the Seller/Landlord, he or she must act in the Seller's/Landlord's best interest and must tell the Seller/Landlord any information disclosed to him or her, except confidential information acquired in a facilitator relationship (see paragraph IV on page two (2)). In that case, the Buyer/Tenant will not be represented and will not receive advice and counsel from the broker or salesperson.

24. II. **Buyer's/Tenant's Broker:** A Buyer/Tenant may enter into an agreement for the broker or salesperson to represent and act on behalf of the Buyer/Tenant. The broker may represent the Buyer/Tenant only, and not the Seller/Landlord, even if he or she is being paid in whole or in part by the Seller/Landlord. A Buyer's/Tenant's broker owes to the Buyer/Tenant the fiduciary duties described on page two (2).<sup>(2)</sup> The broker must disclose to the Buyer material facts as defined in MN Statute 82.68, Subd. 3, of which the broker is aware that could adversely and significantly affect the Buyer's use or enjoyment of the property. (MN Statute 82.68, Subd. 3 does not apply to rental/lease transactions.) If a broker or salesperson working with a Seller/Landlord as a customer is representing the Buyer/Tenant, he or she must act in the Buyer's/Tenant's best interest and must tell the Buyer/Tenant any information disclosed to him or her, except confidential information acquired in a facilitator relationship (see paragraph IV on page two (2)). In that case, the Seller/Landlord will not be represented and will not receive advice and counsel from the broker or salesperson.

35. III. **Dual Agency - Broker Representing both Seller/Landlord and Buyer/Tenant:** Dual agency occurs when one broker or salesperson represents both parties to a transaction, or when two salespersons licensed to the same broker each represent a party to the transaction. Dual agency requires the informed consent of all parties, and means that the broker and salesperson owe the same duties to the Seller/Landlord and the Buyer/Tenant. This role limits the level of representation the broker and salesperson can provide, and prohibits them from acting exclusively for either party. In a dual agency, confidential information about price, terms and motivation for pursuing a transaction will be kept confidential unless one party instructs the broker or salesperson in writing to disclose specific information about him or her. Other information will be shared. Dual agents may not advocate for one party to the detriment of the other.<sup>(3)</sup>

44. Within the limitations described above, dual agents owe to both Seller/Landlord and Buyer/Tenant the fiduciary duties described below.<sup>(4)</sup> Dual agents must disclose to Buyers material facts as defined in MN Statute 82.68, Subd. 3, of which the broker is aware that could adversely and significantly affect the Buyer's use or enjoyment of the property. (MN Statute 82.68, Subd. 3 does not apply to rental/lease transactions.)

48. \_\_\_\_\_ I have had the opportunity to review the "Notice Regarding Predatory Offender Information" on  
(initials) (initials) page two. (2)

50. Page 2

51. IV. **Facilitator:** A broker or salesperson who performs services for a Buyer/Tenant, a Seller/Landlord or both but does not represent either in a fiduciary capacity as a Buyer's/Tenant's Broker, Seller's/Landlord's Broker or Dual Agent. **THE FACILITATOR BROKER OR SALESPERSON DOES NOT OWE ANY PARTY ANY OF THE FIDUCIARY DUTIES LISTED BELOW, EXCEPT CONFIDENTIALITY, UNLESS THOSE DUTIES ARE INCLUDED IN A WRITTEN FACILITATOR SERVICES AGREEMENT.** The facilitator broker or salesperson owes the duty of confidentiality to the party but owes no other duty to the party except those duties required by law or contained in a written facilitator services agreement, if any. In the event a facilitator broker or salesperson working with a Buyer/Tenant shows a property listed by the facilitator broker or salesperson, then the facilitator broker or salesperson must act as a Seller's/Landlord's Broker (see paragraph I on page one (1)). In the event a facilitator broker or salesperson, working with a Seller/Landlord, accepts a showing of the property by a Buyer/Tenant being represented by the facilitator broker or salesperson, then the facilitator broker or salesperson must act as a Buyer's/Tenant's Broker (see paragraph III on page one (1)).

63. <sup>(1)</sup> This disclosure is required by law in any transaction involving property occupied or intended to be occupied by one to four families as their residence.

65. <sup>(2)</sup> The fiduciary duties mentioned above are listed below and have the following meanings:  
66. **Loyalty** - broker/salesperson will act only in client(s)' best interest.  
67. **Obedience** - broker/salesperson will carry out all client(s)' lawful instructions.  
68. **Disclosure** - broker/salesperson will disclose to client(s) all material facts of which broker/salesperson has knowledge which might reasonably affect the client(s)' use and enjoyment of the property.  
69. **Confidentiality** - broker/salesperson will keep client(s)' confidences unless required by law to disclose specific information (such as disclosure of material facts to Buyers).  
70. **Reasonable Care** - broker/salesperson will use reasonable care in performing duties as an agent.  
71. **Accounting** - broker/salesperson will account to client(s) for all client(s)' money and property received as agent.

74. <sup>(3)</sup> If Seller(s)/Landlord(s) elect(s) not to agree to a dual agency relationship, Seller(s)/Landlord(s) may give up the opportunity to sell/lease the property to Buyer(s)/Tenant(s) represented by the broker/salesperson. If Buyer(s)/Tenant(s) elect(s) not to agree to a dual agency relationship, Buyer(s)/Tenant(s) may give up the opportunity to purchase/lease properties listed by the broker.

78. **NOTICE REGARDING PREDATORY OFFENDER INFORMATION:** Information regarding the predatory offender registry and persons registered with the predatory offender registry under MN Statute 243.166 may be obtained by contacting the local law enforcement offices in the community where the property is located, or the Minnesota Department of Corrections at (651) 361-7200, or from the Department of Corrections Web site at [www.corr.state.mn.us](http://www.corr.state.mn.us).

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