



#### **RYAN GOMEZ**

Executive Director
Capital Markets | Net Lease Group
Mobile: 858-822-9811
ryan.gomez@cushwake.com
CA Lic 01753933

Listed in Conjunction with Tennessee Broker of Record: Carson Claybrook TN Lic 314998



#### Scooter's Coffee

This Confidential Offering Memorandum ("Memorandum") is being delivered subject to the terms of the Confidentiality Agreement (the "Confidentiality Agreement") signed by you and constitutes part of the Confidential Information (as defined in the Confidentiality Agreement). It is being given to you for the sole purpose of evaluating the possible investment in 712 Hwy 51, Covington, TN 38019 (the "Project"), and is not to be used for any other purpose or made available to any other party without the prior written consent of its exclusive broker. Cushman & Wakefield. This Memorandum was prepared by Cushman & Wakefield based primarily on information supplied by Managing Member, It contains select information about the Project and the real estate market but does not contain all the information necessary to evaluate the Project. The financial projections contained herein (or in any other Confidential Information) are for general reference only. They are based on assumptions relating to the overall economy and local competition, among other factors, Accordingly, actual results may vary materially from such projections. Various documents have been summarized herein to facilitate your review; these summaries are not intended to be a comprehensive statement of the terms or a legal analysis of such documents. While the information contained in this Memorandum and any other Confidential Information is believed to be reliable, neither Cushman & Wakefield nor Managing Member guarantees its accuracy or completeness. Because of the foregoing and since the investment in the Project is being offered on an "As Is, Where Is" basis, a prospective investor or other party authorized by the prospective investor to use such material solely to facilitate the prospective purchaser's investigation, must make its independent investigations, projections and conclusions regarding the investment in the Project without reliance on this Memorandum or any other Confidential Information. Although additional Confidential Information, which may include engineering, environmental or other reports, may be provided to qualified parties as the marketing period proceeds, prospective purchasers should seek advice from their own attorneys, accountants, engineers and environmental experts. Neither Cushman & Wakefield nor Managing Member guarantees the accuracy or completeness of the information contained in this Memorandum or any other Confidential Information provided by Cushman & Wakefield and Managing Member, Managing Member expressly reserves the right. at its sole discretion, to reject any offer to invest in the Project or to terminate any negotiations with any party at any time with or without written notice. Managing Member shall have no legal commitment or obligations to any prospective investor unless and until a written sale agreement has been fully executed, delivered and approved by Managing Member and any conditions to Managing Member's obligations thereunder have been satisfied or waived. Managing Member has retained Cushman & Wakefield as its exclusive broker and will be responsible for any commission due to Cushman & Wakefield in connection with a transaction relating to the Project pursuant to a separate agreement, Cushman & Wakefield is not authorized to make any representation or agreement on behalf of Managing Member. Each prospective investor will be responsible for any claims for commissions by any other broker in connection with an investment in the Project if such claims arise from acts of such prospective investor or its broker. This Memorandum is the property of Managing Member and all parties approved by Managing Member and may be used only by parties approved by Managing Member. No portion of this Memorandum may be copied or otherwise reproduced or disclosed to anyone except as permitted under the Confidentiality Agreement.

INVESTMENT HIGHLIGHTS

PROPERTY OVERVIEW

LEASE SUMMARY

FINANCIAL ANALYSIS

TENANT OVERVIEW

**LOCATION OVERVIEW** 

**DEMOGRAPHICS** 

## Scooter's Coffee

712 Hwy 51 Covington, TN 38019

## Year Built:

2024

## Land:

0.89 Acres (38,768 SqFt)

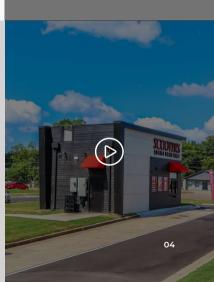
# Bldg:

664 SqFt



### Frontage:

131' on Hwy 51





- New 10 Year Absolute NNN Lease with Personal Guaranty
- Brand New Construction, Tenant Opened June 2024
- Six 5-Year Options with Fixed 10% Increases Every 5 Years
- Ideally Located off Hwy 51, a Major Retail Thoroughfare
- Scooter's Coffee Ranked #2 on Entrepreneur's Franchise 500 List in 2024
- A Fast Growing U.S. Franchise Brand with Over 800 Locations

- 0.89 Acre Lot with Drive-Thru
- Excellent Visibility, Access, and Frontage on Hwy 51 (20,934 VPD)
- Several Hotels with Over 250+ Rooms
  Combined in 1 Mile Radius
- Close Proximity to Several National Retailers such as Family Dollar, Walgreens, Dollar General, O'Reilly Auto Parts, and More
- In 4 Mile Radius of Dyersburg State
  Community College with ±2,683 Average
  Annual Student Enrollment



Less than 4 Miles from Baptist Memorial Hospital-Tipton with Approximately 210 Employees





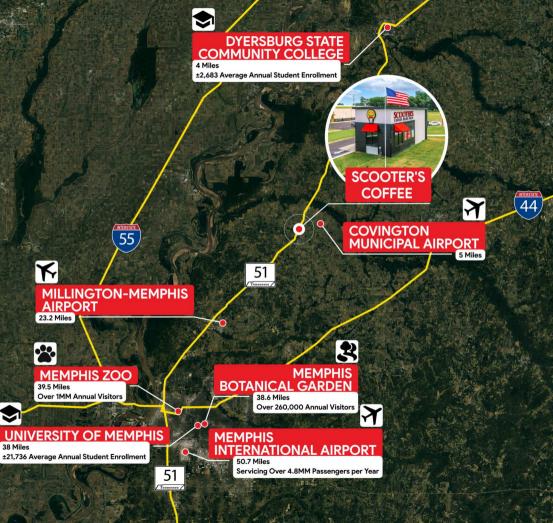












38 Miles

44

N



Lease Type
Absolute NNN

Lease Guarantor
PYRAMID COFFEE, LLC,
a Tennessee Limited Liability Company,
d/b/a Scooter's Coffee

Rent Commencement Date June 20, 2024

Lease Expiration Date June 30, 2034

Term Remaining on Lease 10 Years

Options
Six 5-Year

Increases 10% Increase Every 5 Years



#### ► RENT ROLL

YEAR	MONTHLY RENT	ANNUAL RENT
06/20/2024 - 06/19/2029	\$7,847	\$94,169
06/20/2029 - 06/30/2034	\$8,632	\$103,586
07/01/2034 - 06/30/2039 (OPTION 1)	\$9,495	\$113,945
07/01/2039 - 06/30/2044 (OPTION 2)	\$10,455	\$125,460
07/01/2044 - 06/30/2049 (OPTION 3)	\$11,489	\$137,874
07/01/2049 - 06/30/2054 (OPTION 4)	\$12,638	\$151,661
07/01/2054 - 06/30/2059 (OPTION 5)	\$13,902	\$166,827
07/01/2059 - 06/30/2064 (OPTION 6)	\$15,292	\$183,510

NOI \$94,169



Cap Rate 6.80%

Price \$



Price/ft Land \$35.73





Founded in 1998, Scooter's Coffee is a specialty coffee franchise brand that is known for its drive-thru coffee kiosks and coffeehouses. The company is the second-largest drive-thru coffee chain and the fifth-largest coffee chain in the United States. The brand offers a wide variety of espresso-based beverages such as mochas, cappuccinos, lattes, along with smoothies and teas. The chain also sells a selection of pastries, breakfast sandwiches, cinnamon rolls, and muffins. Most of Scooter's locations are drive-thru only, with no inside business, providing conveniency for customers on the go. What began as a single location in Bellevue, Nebraska, has now expanded across 30 states with over 800+ locations. The company is actively involved with various charitable initiatives and is committed to fostering strong partnerships with coffee bean farmers around the world, with focus on high-quality Arabica beans. Scooter's Coffee was ranked #59 on Entrepreneur Magazine's Franchise 500 List in 2024 and #13 on Yelp's list of 50 Most Loved Brands in the U.S.





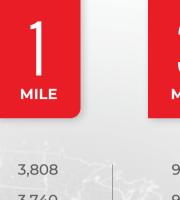




#### **COVINGTON, TENNESSEE**

Covington is the second largest town and county seat in central Tipton County, Tennessee. Located just north of Memphis, the town provides affordable real estate, natural resources, and excellent schools. Within the area is "Blue Oval City," a 4,100 acre facility being built by Ford Motor Company and it will provide more than 6,000 new jobs. The largest industries in Covington include manufacturing, educational services, and health care & social assistance. Some of the largest employers in the area are Kent School District, Multicare Health System, Fred Meyer, Wal-Mart, Costco, and Home Depot. While the population of Covington is over 21,200 people, the retail trade area serves a population of 100,000 people who enjoy the many restaurant options and the most popular retail outlets.

#### **▶** POPULATION





5 MILE
-----------

2023 Population	3,808	9,805	13,344
2028 Population Projection	3,740	9,637	13,121
Median Age	35.1	37.4	38.3
Bachelor's Degree or Higher	10%	13%	13%
U.S. Armed Forces	5	18	28

HOUSEHOLDS	1 MILE	3 MILE	5 MILE
2023 Households	1,481	3,737	5,038
2028 Household Projection	1,456	3,675	4,956
Owner Occupied Households	637	1,942	2,876
Renter Occupied Households	820	1,733	2,080
Avg Household Size	2.6	2.6	2.6
Avg Household Vehicles	1	2	2
Total Specified Consumer Spending (\$)	\$30.3MM	\$90.3MM	\$128.8MM

► INCOME	1	3	5
	MILE	MILE	MILE
Average Household Income	\$43,889	\$55,056	\$58,444
Median Household Income	\$27,706	\$41,135	\$44,140
► HOUSING			

Median Home Value	\$133,150	\$139,650	\$141,550
Median Year Built	1966	1975	1977



#### **RYAN GOMEZ**

Executive Director
Capital Markets | Net Lease Group
Mobile: 858-822-9811
ryan.gomez@cushwake.com
CA Lic 01753933

