

1964-1966 UNION STREET SAN FRANCISCO, CA

Prime Mixed-use Triplex with Development Potential

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COMPASS COMMERCIAL

Property Profile



ADDRESS

1964-1966 Union Street, San Francisco

NEIGHBORHOOD

Cow Hollow

APN

0531 011

ZONING

NDC - Union Street 3,846 Neighborhood Commercial

YEAR BUILT

1924

GROSS BUILDING SOFT

3,716

LAND AREA (SQFT)

HEIGHT LIMIT 40-X

Offering Summary

Operations Summary

	CURRENT
SCHEDULED GROSS RENT	\$189,240
VACANCY FACTOR (3.0%)	\$(5,485)
ADJUSTED GROSS INCOME	\$183,775
OPERATING EXPENSES	\$(53,717)
NET OPERATING INCOME	\$130,038

Property Details

PRICE	\$2,800,000
UNITS	2 Residential + Retail
PRICE/UNIT	\$933,333
RENTABLE SQFT	3,716
PRICE / SQ. FT.	\$753
CURRENT CAP RATE	4.6%
CURRENT GRM	14.8

Financing

Loan amount of \$1,175,000. 5-year loan at 5.85% interest rate. Quoted by the Rego Team at Citizens' Private Bank. (7/31/25)

Rent Roll

UNIT	UNIT TYPE	MOVE IN DATE	CURRENT RENT
Bonobos	RETAIL	8/17/2017	\$6,875
1966 A	1 BED X 1 BATH	7/15/25	\$4,395
1966 B	2 BED X 1 BATH	11/10/2024	\$4,500
		MONTHLY	\$15,770
		ANNUAL	\$189,240

Expense Detail

ESTIMATED EXPENSES	
NEW PROPERTY TAXES (1.18%)	\$33,040
INSURANCE (ESTIMATED)	\$6,500
PGE (ESTIMATED)	\$300
WATER (ESTIMATED)	\$2,108
FIRE & SAFETY (ESTIMATED)	\$500
MAINTENANCE/REPAIRS (ESTIMATED)	\$3,000
MANAGEMENT FEE 4.5%	\$8,269
TOTAL EXPENSES	\$53,717
% OF EGI	30%

1966 Union Street





1964 Union Street

RETAIL STORE DETAILS

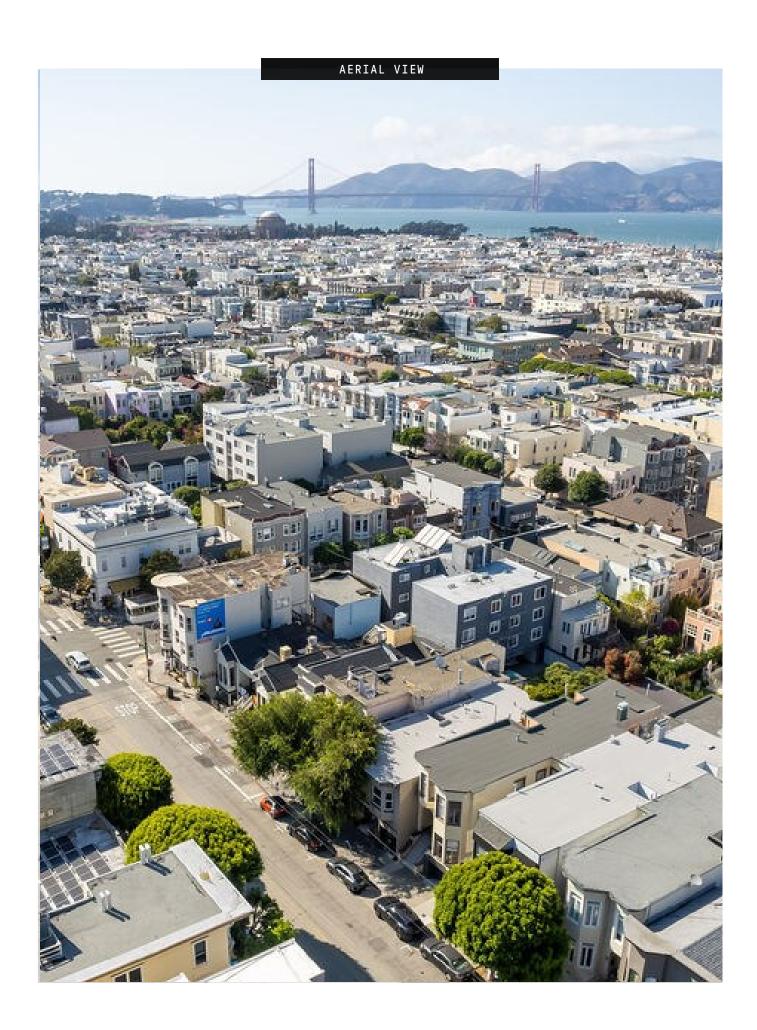
BASE RENT

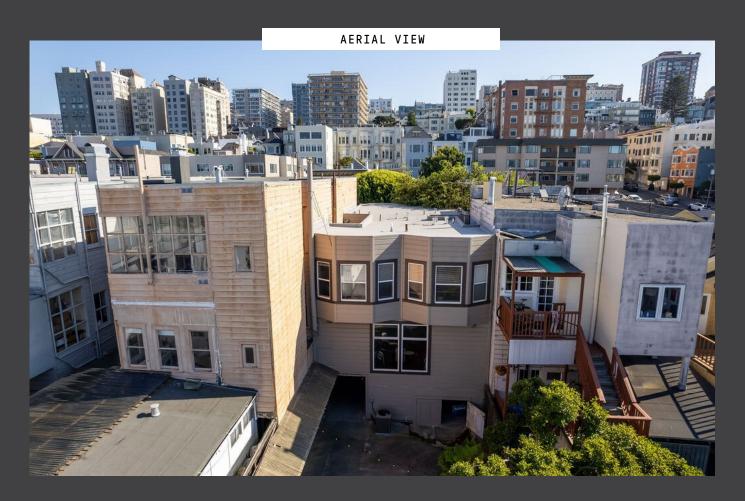
4/22/2024 - 8/31/2027 \$6,875.00 per month

9/1/2027 - 8/31/2028 \$7,081.25 per month

9/1/2028 - 8/31/2029 \$7,295.19 per month

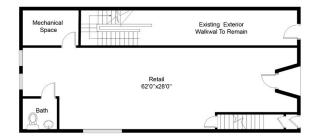








BASEMENT PLAN



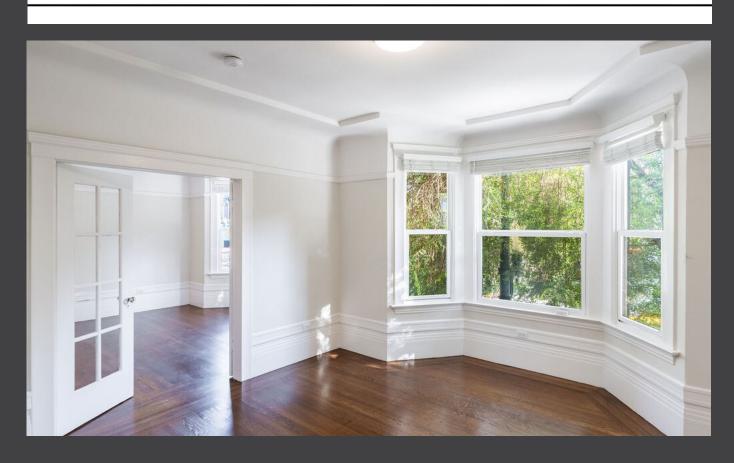
GROUND FLOOR PLAN



SECOND FLOOR PLAN

RETAIL STORAGE: GROUND FLOOR : SECOND FLOOR :

plan including furniture, fixture measurements and dimensions are approximate and for illustrative purposes only. ie.com gives no guarantee, warranty or representation as to the accuracy and layout. es must be directed to the agent, vendor or party representing this floor plan.





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