

FOR SALE

# BLACK ROCK COFFEE & BILLBOARD

21150 SW TUALATIN VALLEY HIGHWAY  
BEAVERTON, OREGON 97003



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**BLACK ROCK COFFEE BAR &  
LAMAR DIGITAL BILLBOARD**  
21150 SW TUALATIN VALLEY HWY  
BEAVERTON, OREGON 97003

## PROPERTY SUMMARY

Situated on the bustling Tualatin Valley Highway in Beaverton, Oregon, this offering pairs two complementary, low-management income streams on a single parcel: a freestanding, drive-thru Black Rock Coffee Bar, operating under a 10-year absolute-NNN lease that commenced in May 2018 and generates \$52,800 in annual base rent with three five-year renewal options and a long-term ground lease for a prominent double-faced billboard that pays \$70,000 base rent per year with contractually scheduled 10 percent rent escalations every five years through August 2049. The combination delivers stable current NOI of \$124,607, backed by both daily retail traffic and sustained out-of-home advertising demand, while requiring virtually no landlord oversight. Set within the dense Portland-metro suburb of Beaverton, home to Nike's world headquarters, Intel campuses, and consistent population growth, the property offers investors a rare opportunity to secure diversified cash flow, strong residual land value, and attractive exit flexibility in one of Oregon's most dynamic commercial corridors.

### BLACK ROCK COFFEE BAR \*

Start Date: 4/29/18      Lease Expiration: 4/29/28

#### Annual Rent

|           |         |          |
|-----------|---------|----------|
|           | Current | \$52,800 |
| Option 1: | 4/30/28 | \$58,080 |
| Option 2: | 4/30/33 | \$63,888 |
| Option 3  | 4/30/38 | \$70,277 |

\* Black Rock lease is a corporate ground lease, not franchisee.

### LAMAR DIGITAL BILLBOARD \*\*

Start Date: 9/1/24      Lease Expiration: 5/31/49

#### Annual Rent      Revenue Sharing

|         |           |                |
|---------|-----------|----------------|
| Current | \$70,000  | \$1,807 (2025) |
| 9/1/29  | \$77,000  |                |
| 9/1/34  | \$84,700  |                |
| 6/1/39  | \$93,170  |                |
| 6/1/44  | \$102,487 |                |

\*\*The Lamar billboard is double-sided; one side features a traditional display, while the other side is a digital display.



**\$2,300,000**

TOTAL LIST PRICE

IN-PLACE NOI: \$124,607

CAP RATE: 5.42%





# INVESTMENT HIGHLIGHTS

## Dual, Complementary Income Streams

The property combines a nationally recognized drive-thru coffee operator with a long-term billboard ground lease, producing two independent cash flows that diversify risk and appeal to both retail-net-lease and outdoor-advertising investors.

## Long-Term Lease Security with Built-In Growth

Black Rock Coffee's absolute-NNN lease runs through May 2028 with three five-year renewal options, while the billboard is contracted through August 2049 with 10 percent rent escalations every five years—offering predictable income today and automatic NOI growth over the life of the investment.

## Minimal Landlord Responsibilities

Both leases are structured on an absolute-net basis, shifting taxes, insurance, and maintenance to the tenants and leaving ownership with truly passive, management-free cash flow—ideal for 1031 exchange buyers or portfolio investors seeking hands-off returns.

## Prime Visibility on a High-Traffic Corridor

Fronting Oregon Highway 8 (Tualatin Valley Hwy) with 30,000-plus vehicles per day, the site benefits from constant exposure that drives coffee sales and billboard impressions, supported by nearby Nike and Intel campuses that anchor one of the state's most robust employment hubs.

## Strong Residual Land Value in Growth Market

Located in Beaverton—one of Oregon's fastest-growing suburbs—this parcel enjoys rising underlying land demand and flexible future redevelopment potential, positioning investors for both stable near-term yield and long-term capital appreciation.



Black Rock Coffee Bar [Nasdaq: BRBC] is a fast-growing, community-focused coffee chain known for its handcrafted drinks and welcoming atmosphere. Founded in Oregon in 2008, it now has over 125 locations across the U.S. As of September, 2025 the company has gone public and trading under the symbol BRCB. The current market cap exceeds \$1 billion US Dollars.

The brand stands out for its strong community ties and customer-first approach, creating spaces where people feel valued and connected. Black Rock also empowers its employees through a unique franchise ownership program, promoting growth from within.

With stylish interiors, friendly service, and a commitment to quality, Black Rock Coffee Bar offers more than just great coffee—it delivers a consistently positive experience.

## BLACK ROCK COFFEE BAR - BEAVERTON

|                     |           |
|---------------------|-----------|
| * Visits:           | 125.1k    |
| * Avg Dwell Time:   | 6 Minutes |
| * Visits Frequency: | 5.23      |
| * Visitors:         | 23.9k     |
| * Visits YoY:       | +24.3%    |
| * Visits Yo2Y:      | +25.9%    |
| * Visits Yo3Y:      | +18.3%    |



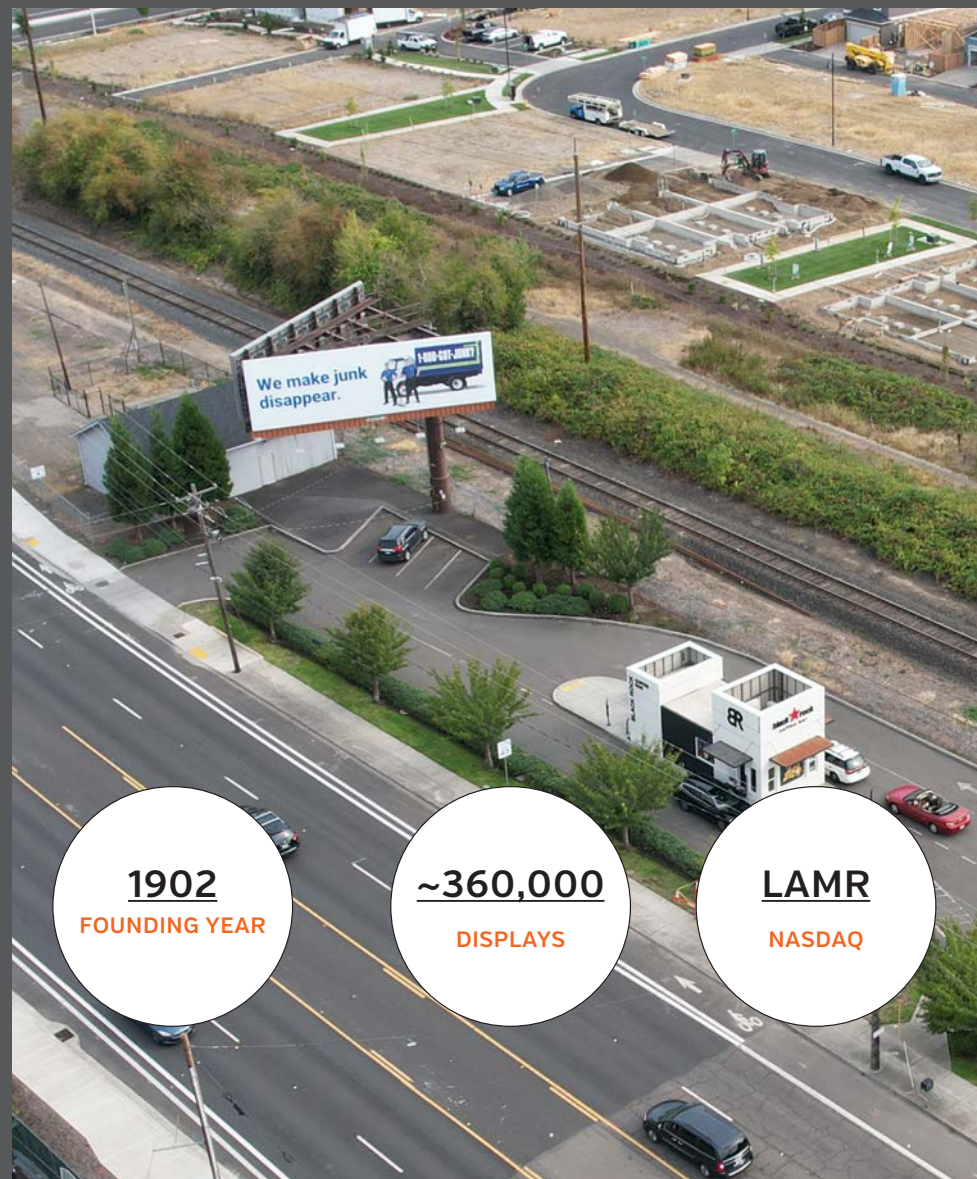
\* Information via Placer.ai

\*\* Market Cap Exceeds \$1 Billion Dollars





Lamar Advertising Company [Nasdaq: LAMR] is one of North America's largest outdoor-advertising REITs, owning and operating more than 360,000 billboard, transit, airport and interstate-logo displays across the United States and Canada. Founded in 1902 and headquartered in Baton Rouge, Louisiana, the company completed a conversion to real-estate-investment-trust [REIT] status in 2014, enhancing tax efficiency and dividend capacity. In its most recent fiscal year, Lamar generated record net revenues of approximately \$2.21 billion, reflecting a 4.6 percent year-over-year increase, while maintaining a disciplined balance sheet that S&P Global Ratings affirms at 'BB' with a Stable outlook on net leverage of about 3.6x. Lamar's century-long operating history, national scale and public-company transparency make it a widely recognized, credit-worthy counter-party for long-term ground-lease income streams such as the 24-year billboard tenancy featured in this offering.

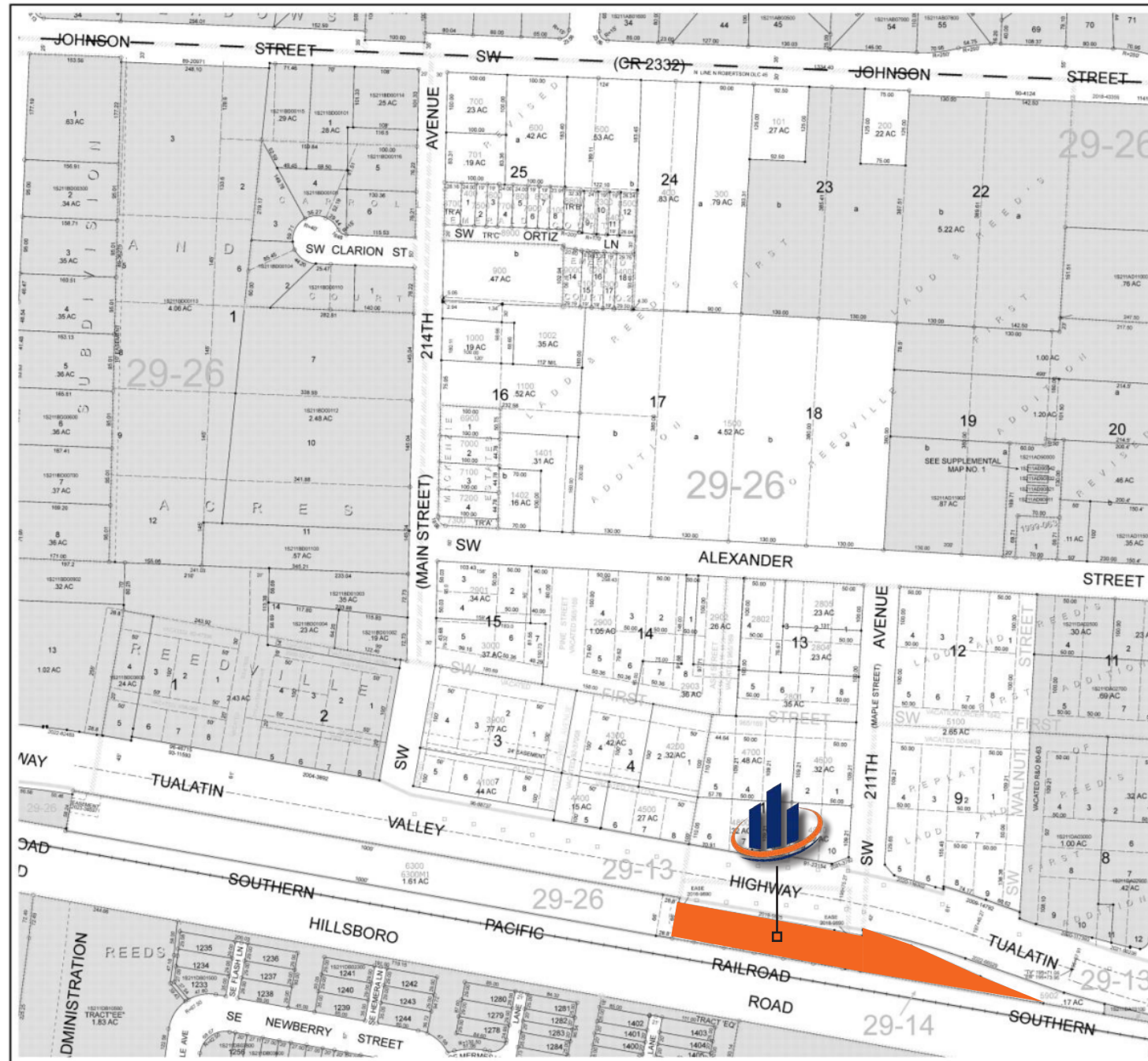




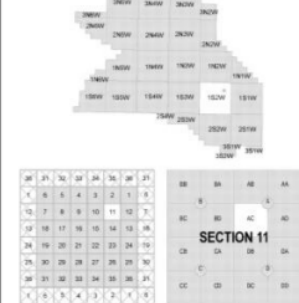




# PARCEL MAP

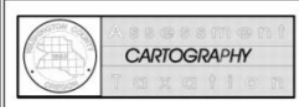
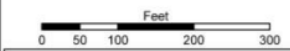


1S211AC  
WASHINGTON COUNTY OREGON  
SW 1/4 NE 1/4 SECTION 11 T1S R2W  
SCALE 1"= 100'



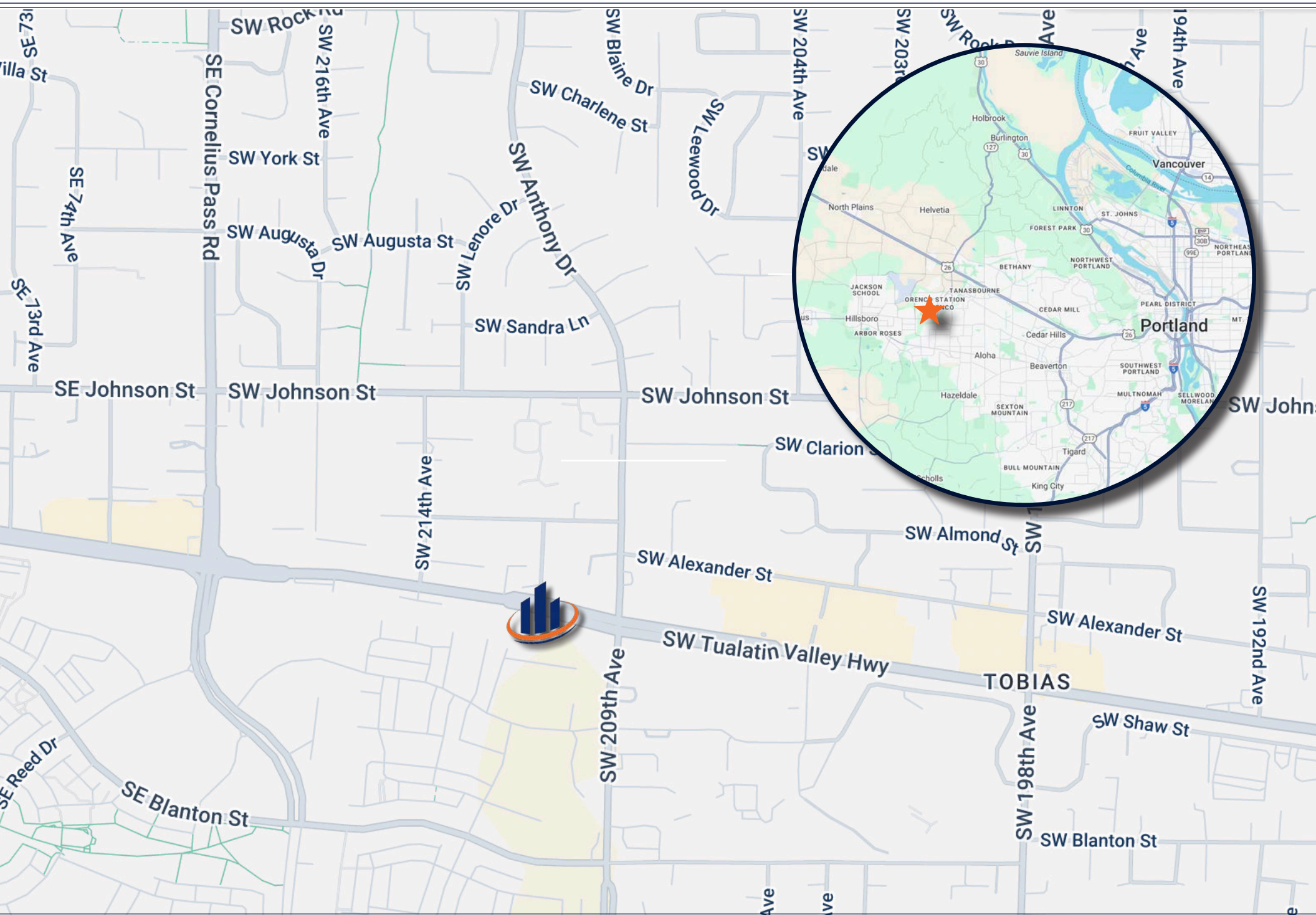
FOR ADDITIONAL MAPS VISIT OUR WEBSITE AT  
[www.washingtoncountyor.gov/gis](http://www.washingtoncountyor.gov/gis)

Cancelled Taxlots For: 1S211AC  
2700, 2800, 1200, 1400, 1001, 5700, 5600, 5600, 6300-A1, 6300-A2, 4000,  
4601, 3100, 3100, 3200, 3200, 2300, 2200, 2100, 2101, 2000, 1900, 1800, 1701, 1700,  
1600, 2500, 2400, 2500, 5901, 5200, 5300, 1400, 5600, 3700, 3800, 5900-A1,  
6301, 8000, 8600, 1000



PLOT DATE: 3/6/2024  
FOR ASSESSMENT PURPOSES  
ONLY - DO NOT RELY ON  
FOR OTHER USE  
Map areas delineated by yellow grey shading are a cross-hatched pattern  
are for reference only and may not indicate the most current property boundaries.  
Please consult the appropriate map for the most current information.

HILLSBORO  
1S211AC



LOCATION MAP

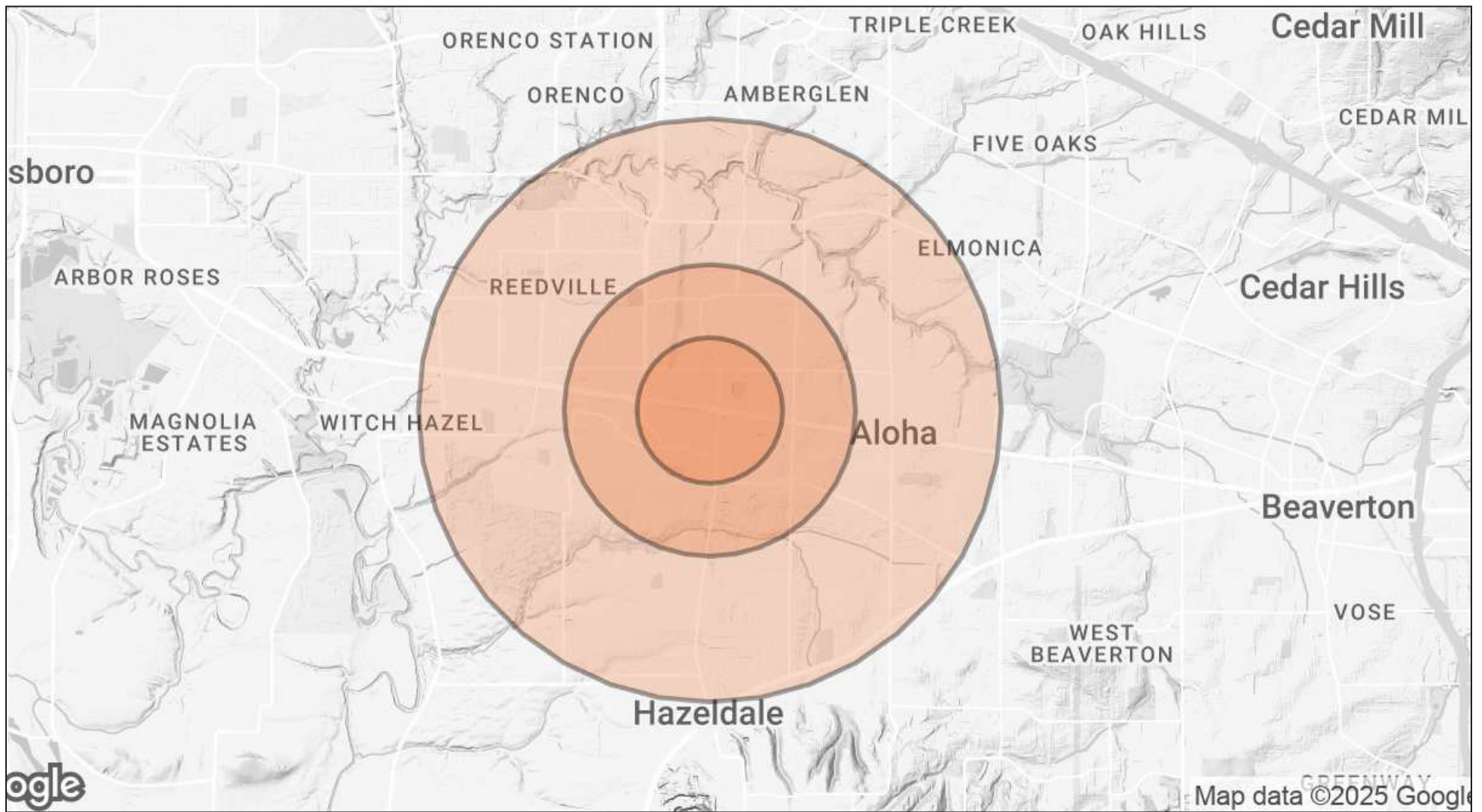




**REED'S CROSSING**  
BY NEWLAND

Reed's Crossing is a planned development by Gramore Development that will include approximately 4,000 new homes once fully developed. This includes around 2,567 single-family homes and up to 1,414 multifamily units





| POPULATION       | 1/2 MILE | 1 MILE | 2 MILES | HOUSEHOLD & INCOME  | 1/2 MILE  | 1 MILE    | 2 MILES   |
|------------------|----------|--------|---------|---------------------|-----------|-----------|-----------|
| TOTAL POPULATION | 2,033    | 14,483 | 73,152  | TOTAL HOUSEHOLDS    | 709       | 4,907     | 25,871    |
| AVERAGE AGE      | 38       | 39     | 38      | # OF PERSONS PER HH | 2.9       | 3.0       | 2.8       |
| AVERAGE (MALE)   | 37       | 38     | 37      | AVERAGE HH INCOME   | \$98,546  | \$108,594 | \$122,946 |
| AVERAGE (FEMALE) | 39       | 40     | 39      | AVERAGE HOUSE VALUE | \$511,124 | \$512,568 | \$530,581 |



## MAJOR EMPLOYERS



## LOCAL SPORTS TEAMS



## HIGHER EDUCATION



## BY THE NUMBERS

**2.5 M** METRO POPULATION

**145.09** SQUARE MILES

**3.4%** METRO UNEMPLOYMENT RATE

**#1**

BEST FOODIE CITY  
[WALLET HUB]

**#5**

BEST CITY TO LIVE  
[US NEWS]

**#18**

MOVING DESTINATION  
[UNITED VAN LINES]



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This Offering Brochure is a solicitation of interest only and is not an offer to sell the Property. The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest to purchase the Property and expressly reserves the right, at its sole discretion, to terminate negotiations with any entity, for any reason, at any time with or without notice. The Owner shall have no legal commitment or obligation to any entity reviewing the Offering Brochure or making an offer to purchase the Property unless and until the Owner executes and delivers a signed Real Estate Purchase Agreement on terms acceptable to Owner, in Owner's sole discretion. By submitting an offer, a prospective purchaser will be deemed to have acknowledged the foregoing and agreed to release the Owner and the SVN Advisor from any liability with respect thereto.

To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.



# DISCLAIMER.

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# OREGON INITIAL AGENCY DISCLOSURE PAMPHLET - INFORMATION FOR REAL ESTATE BROKERS AND PRINCIPAL BROKERS

A licensed real estate broker or principal real estate broker is required to give a copy of an Initial Agency Disclosure Pamphlet to each consumer the broker will represent. The pamphlet describes the legal relationship between a broker and the consumer when the broker acts as the consumer's "agent."

Real estate brokers and principal real estate brokers have legal obligations, called affirmative duties, to both buyers and sellers in a real estate transaction.

Oregon Revised Statute [ORS] 696.805 lists the affirmative duties of a licensed real estate broker or principal real estate broker acting as a seller's agent.

The affirmative duties of a broker or principal broker acting as a buyer's agent are found in ORS 696.810. ORS 696.815[1] allows a real estate licensee to represent both the seller and the buyer in a real estate transaction under a disclosed limited agency agreement, provided there is full disclosure of the relationship under the agreement.

Oregon Administrative Rules [OAR], adopted by the Oregon Real Estate Agency, provide the form and content of the disclosures and the related pamphlet. OAR 863-015-0215 is set forth below for the convenience of licensees. The Agency has provided a sample Initial Agency Disclosure Pamphlet after the broken line that meets the requirements of OAR 863-015-0215.

863-015-0215

## Initial Agency Disclosure Pamphlet

[1] For purposes of this rule, "at first contact" means at the time the agent has sufficient contact information about a person to be able to provide an initial agency disclosure pamphlet to that person. Contact with a person includes, but is not limited to contacts in person, by telephone, over the Internet, by electronic mail, or by similar methods.

[2] An agent shall provide a copy of the initial agency disclosure pamphlet, which complies with section [5] of this rule, at first contact with:

[a] A prospective party to a real property transaction; or

[b] An unrepresented party seeking representation during the course of a real property transaction.

[3] An agent must provide the initial agency disclosure pamphlet in a written format by electronic mail, over the Internet, by USPS mail, facsimile, hand delivery or similar delivery method.

[4] An agent need not provide a copy of the initial agency disclosure pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another agent.

Revised 9/9/2013

[5] The initial agency disclosure pamphlet must contain: [a] The following information, directed to the consumer: [A] A licensed real estate broker or principal broker must give a copy of the initial agency disclosure pamphlet at first contact with a prospective party to a real property transaction or at first contact with an unrepresented party seeking representation during the course of a real property transaction. [B]

A licensed real estate broker or principal broker need not provide a copy of the initial agency disclosure pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another broker. [C] The pamphlet describes the legal relationship between a broker and a consumer when the broker acts as the consumer's agent; and [D] The pamphlet is informational only and may not

be construed to be evidence of intent to create an agency relationship, as provided in ORS 696.820. [b]

A general definition of an agency relationship and the three real estate agency relationships of seller's agent, a buyer's agent and a disclosed limited agent. [c] The definition of "confidential information" in ORS 696.800. [d] The affirmative duties and responsibilities of a seller's agent under ORS 696.805. [e] The affirmative duties and responsibilities of a buyer's agent under ORS 696.810. [f] The affirmative duties and responsibilities of a disclosed limited agent who represents both the buyer and the seller in a transaction under ORS 696.815. [g] The following statement to the consumer, "Whether you are a buyer or seller, you cannot make a licensee your agent without the licensee's knowledge and consent, and an agent cannot make you a client without your knowledge and consent."

[6] The Real Estate Agency will make available a sample of an initial agency disclosure pamphlet that complies with section [5] of this rule on the Agency's website.

## INITIAL AGENCY DISCLOSURE PAMPHLET

Consumers: This pamphlet describes the legal obligations of Oregon real estate licensees to consumers. Real estate brokers and principal real estate brokers are required to provide this information to you when they first contact you. A licensed real estate broker or principal broker need not provide the pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another broker.

This pamphlet is informational only. Neither the pamphlet nor its delivery to you may be interpreted as evidence of intent to create an agency relationship between you and a broker or a principal broker.

## Real Estate Agency Relationships

An "agency" relationship is a voluntary legal relationship in which a licensed real estate broker or principal broker [the "agent"] agrees to act on behalf of a buyer or a seller [the "client"] in a real estate transaction. Oregon law provides for three types of agency relationships between real estate agents and their clients: Seller's Agent -- Represents the seller only.

Buyer's Agent -- Represents the buyer only.

Disclosed Limited Agent -- Represents both the buyer and seller, or multiple buyers who want to purchase the same property. This can be done only with the written permission of all clients.

The actual agency relationships between the seller, buyer and their agents in a real estate transaction must be acknowledged at the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a real estate agent.

## Definition of "Confidential Information"

Generally, licensees must maintain confidential information about their clients.

"Confidential information"

is information communicated to a real estate licensee or the licensee's agent by the buyer or seller of one

to four residential units regarding the real property transaction, including but not limited to price, terms, financial qualifications or motivation to buy or sell. "Confidential information" does not mean information that:

[1] The buyer instructs the licensee or the licensee's agent to disclose about the buyer to the seller, or the seller instructs the licensee or the licensee's agent to disclose about the seller to the buyer; and

[2] The licensee or the licensee's agent knows or should know failure to disclose would constitute fraudulent representation.

## Duties and Responsibilities of a Seller's Agent

Under a written listing agreement to sell property, an agent represents only the seller unless the seller agrees in writing to allow the agent to also represent the buyer.

An agent who represents only the seller owes the following affirmative duties to the seller, the other parties and the other parties' agents involved in a real estate transaction:

[1] To deal honestly and in good faith;

[2] To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and

[3] To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A seller's agent owes the seller the following affirmative duties:

[1] To exercise reasonable care and diligence;

[2] To account in a timely manner for money and property received from or on behalf of the seller;

[3] To be loyal to the seller by not taking action that is adverse or detrimental to the seller's interest in a transaction;

[4] To disclose in a timely manner to the seller any conflict of interest, existing or contemplated;

[5] To advise the seller to seek expert advice on matters related to the transaction that are beyond the agent's expertise;

[6] To maintain confidential information from or about the seller except under subpoena or court order, even after termination of the agency relationship; and

[7] Unless agreed otherwise in writing, to make a continuous, good faith effort to find a buyer for the property, except that a seller's agent is not required to seek additional offers to purchase the property while the property is subject to a contract for sale.

None of these affirmative duties of an agent may be waived, except [7]. The affirmative duty listed in [7] can only be waived by written agreement between seller and agent.

Under Oregon law, a seller's agent may show properties owned by another seller to a prospective buyer and may list competing properties for sale without breaching any affirmative duty to the seller.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

## Duties and Responsibilities of a Buyer's Agent

An agent, other than the seller's agent, may agree to act as the buyer's agent only. The buyer's agent is not representing the seller, even if the buyer's agent is receiving compensation for services rendered, either in full or in part, from the seller or through the seller's agent.

An agent who represents only the buyer owes the following affirmative duties to the buyer, the other parties and the other parties' agents involved in a real estate transaction:

[1] To deal honestly and in good faith;

[2] To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and

[3] To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A buyer's agent owes the buyer the following affirmative duties:

[1] To exercise reasonable care and diligence;

[2] To account in a timely manner for money and property received from or on behalf of the buyer;

[3] To be loyal to the buyer by not taking action that is adverse or detrimental to the buyer's interest in a transaction;

[4] To disclose in a timely manner to the buyer any conflict of interest, existing or contemplated;

[5] To advise the buyer to seek expert advice on matters related to the transaction that are beyond the agent's expertise;

[6] To maintain confidential information from or about the buyer except under subpoena or court order, even after termination of the agency relationship; and

[7] Unless agreed otherwise in writing, to make a continuous, good faith effort to find property for the buyer, except that a buyer's agent is not required to seek additional properties for the buyer while the buyer is subject to a contract for purchase.

None of these affirmative duties of an agent may be waived, except [7]. The affirmative duty listed in [7] can only be waived by written agreement between buyer and agent.

Under Oregon law, a buyer's agent may show properties in which the buyer is interested to other prospective buyers without breaching an affirmative duty to the buyer.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

## Duties and Responsibilities of an Agent Who Represents More than One Client in a Transaction

One agent may represent both the seller and the buyer in the same transaction, or multiple buyers who want to purchase the same property, only under a written "Disclosed Limited Agency Agreement" signed by the seller and buyer[s].

Disclosed Limited Agents have the following duties to their clients:

[1] To the seller, the duties listed above for a seller's agent;

[2] To the buyer, the duties listed above for a buyer's agent; and

[3] To both buyer and seller, except with express written permission of the respective person, the duty not to disclose to the other person:

[a] That the seller will accept a price lower or terms less favorable than the listing price or terms;

[b] That the buyer will pay a price greater or terms more favorable than the offering price or terms; or

[c] Confidential information as defined above.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise.

When different agents associated with the same principal broker [a real estate licensee who supervises other agents] establish agency relationships with different parties to the same transaction, only the principal broker will act as a Disclosed Limited Agent for both the buyer and seller. The other agents continue to represent only the party with whom the agents have already established an agency relationship unless all parties agree otherwise in writing. The principal real estate broker and the real estate licensees representing either seller or buyer shall owe the following duties to the seller and buyer:

[1] To disclose a conflict of interest in writing to all parties;

[2] To take no action that is adverse or detrimental to either party's interest in the transaction; and

[3] To obey the lawful instructions of both parties.

No matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose would constitute fraudulent misrepresentation.

You are encouraged to discuss the above information with the licensee delivering this pamphlet to you. If you intend for that licensee, or any other Oregon real estate licensee, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you should have a specific discussion with the agent about the nature and scope of the agency relationship. Whether you are a buyer or seller, you cannot make a licensee your agent without the licensee's knowledge and consent, and an agent cannot make you a client without your knowledge and consent.

Revised 9/9/2013

Initial & Date \_\_\_\_\_