# M DOLLAR TREE.







# **TABLE OF CONTENTS**

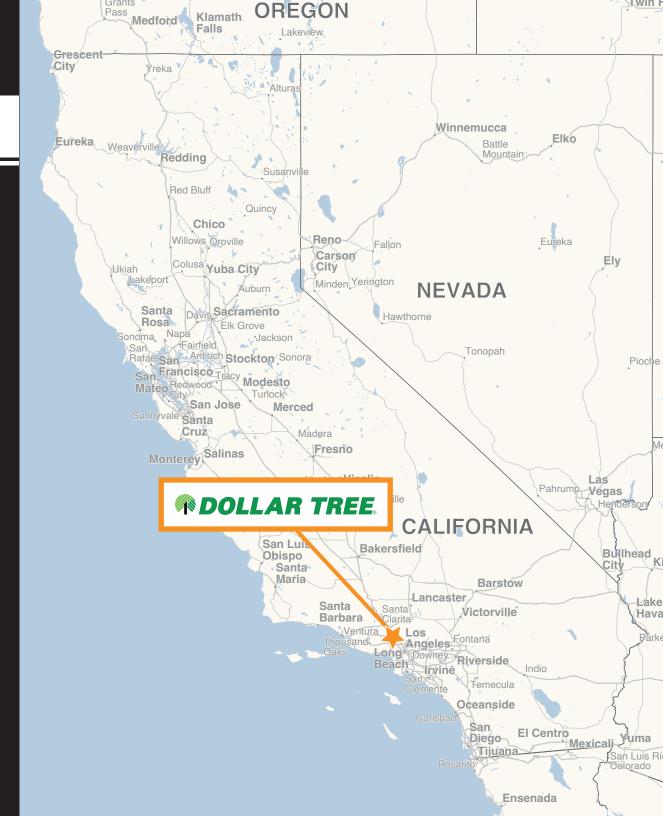
Investment Summary
Investment Highlights
Aerial Maps
Site Plan1
Tenant Summary1
Location Overview1
Demographics10

# Marcus & Millichap NNN DEAL GROUP

# LIOR REGENSTREIF

EXECUTIVE MANAGING DIRECTOR INVESTMENTS
EXECUTIVE DIRECTOR, NET LEASED DIVISION
EXECUTIVE DIRECTOR, RETAIL DIVISION
ENCINO OFFICE
Tel 818.212.2730

Lior.Regenstreif@marcusmillichap.com CA 01267761





# **INVESTMENT SUMMARY**

6639 LAUREL CANYON BLVD, NORTH HOLLYWOOD, CA 91606

**PRICE:** \$4,326,000

**CAP:** 4.50%

**NOI:** \$194,688

OVERVIEW	
PRICE	\$4,326,000
GROSS LEASABLE AREA (GLA)	12,000 SF
LOT SIZE	0.85 Acres
BASE RENT	\$194,688
YEAR BUILT / RENOVATED	1952 / Remodeled for Dollar Tree in 2024

ANNUALIZED OPERATING DATA	
BASE TERM	ANNUAL RENT
CURRENT	\$194,688
OPTION 1	\$210,263
OPTION 2	\$227,084
OPTION 3	\$245,251
OPTION 4	\$264,871

LEASE ABSTRACT	
LEASE TYPE	NNN
BASE TERM	12 Years
LEASE COMMENCEMENT	1/28/2016
LEASE EXPIRATION	1/31/2028
RENEWAL OPTIONS	4x5
INCREASES	8% In Each Option Period
LANDLORD OBLIGATION	None At All



## **INVESTMENT** HIGHLIGHTS



#### **ABSOLUTE NNN LEASE**

Passive ownership with zero landlord responsibilities, providing a stable "hands off" investment



#### PROVEN LOCATION & LIMITED COMPETITION

Long standing dollar store location ensures strong customer loyalty, the nearest national dollar store is located over 1.6-miles NW of the subject site



#### **BELOW MARKET RENT**

Offers future upside for development opportunity should the tenant ever vacate



#### **INVESTMENT-GRADE TENANCY**

Strong corporate guaranty, backed by Dollar Tree, Inc. (S&P: BBB), a leading national retailer with over 8,800 stores



#### **DENSELY POPULATED LOS ANGELES SUBURB (North Hollywood)**

Located in a highly populated San Fernando Valley trade and residential area, with over 300,000 residents living within 3-miles of the site



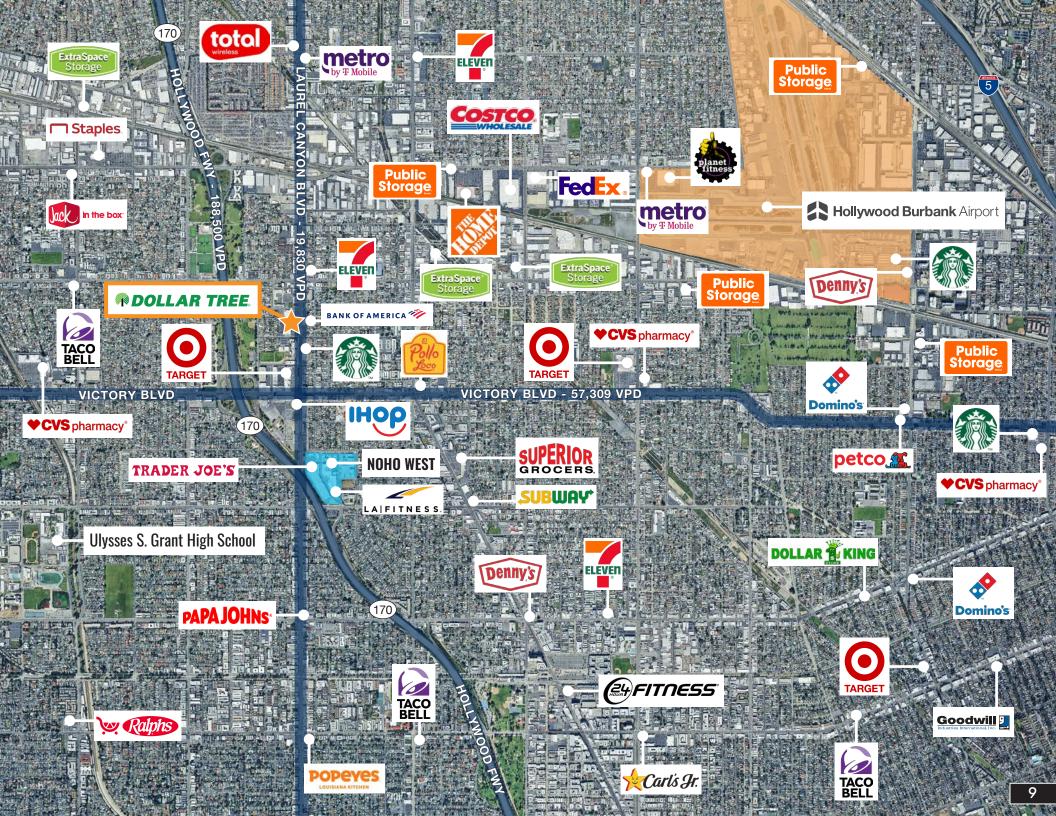
#### **SMART & FINAL-ANCHORED SHOPPING CENTER**

Strategically positioned within a busy, established retail center that benefits from cross-shopping and high daily traffic





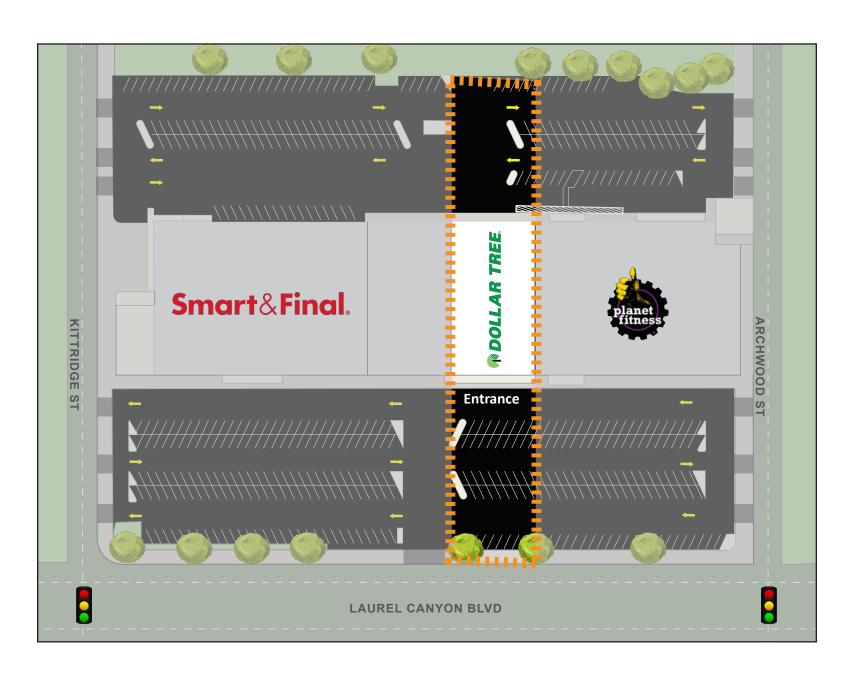














# **ROULLAR TREE**

Dollar Tree, Inc. is an investment-grade tenant (rated BBB by S&P) and one of the largest discount retailers in North America, operating more than 8,800 Dollar Tree stores across the U.S. and Canada. The company generated approximately \$17.6 billion in sales in fiscal year 2024, reflecting steady growth with comparable store sales up 1.8%. Dollar Tree is also modernizing its footprint by converting hundreds of stores to its new multi-price format, which broadens product variety and supports margin expansion. In addition to new developments, the company has been opportunistically taking over second-generation retail spaces from struggling chains such as 99 Cents Only, Party City, and Rite-Aid, allowing for faster, lower-cost growth.

Dollar Tree's value-driven business model, centered on essentials and affordability, has proven resilient in shifting economic cycles, making it an attractive and reliable option for net lease investors.









Headquarters

CHESAPEAKE, VA



Year Founded

1986



S&P Rating

**BBB** 



Locations

8,800+



Employees

65,000+



2024 Revenue

\$17.6 Bil

## LOCATION OVERVIEW



### **NORTH HOLLYWOOD**

North Hollywood, often called "NoHo," is a diverse neighborhood in Los Angeles' San Fernando Valley known for its vibrant arts scene, rapid development, and convenient transit access. Home to 65,000 residents, North Hollywood is anchored by the NoHo Arts District, which is home to theaters, galleries, cafes, and a growing number of creative businesses. Once a primarily suburban community, North Hollywood has seen significant revitalization with new mixed-use developments, modern apartments, and

entertainment venues attracting young professionals and artists. Balancing its historic charm with ongoing urban growth, NoHo continues to evolve as one of Los Angeles' most dynamic and culturally rich neighborhoods.



NoHo West Lifestyle Center



NoHo Arts Distric



North Hollywood Metro Station

#### SAN FERNANDO VALLEY

Approximately 2.5 million people reside in the San Fernando Valley, which includes the submarkets of Northridge-Northwest San Fernando Valley, Van Nuys-Northeast San Fernando Valley, Woodland Hills, Burbank-Glendale-Pasadena and Sherman Oaks-North Hollywood-Encino. The area's population is expected to increase by at least 50,000 residents from 2023-2028, as more households are attracted to the market's regionally lower cost home prices and multifamily rents.



San Fernando Valley

# **DEMOGRAPHICS** / NORTH HOLLYWOOD, CA

POPULATION	1 MILE	3 MILES	5 MILES
2029 Projection	35,983	301,531	685,866
2024 Estimate	36,008	298,550	678,562
Growth 2024 - 2029	-0.07%	1.00%	1.08%
2010 Census	38,946	304,081	684,384
2020 Census	37,878	309,125	703,378
HOUSEHOLDS	1 MILE	3 MILES	5 MILES
2029 Projections	13,520	116,243	262,200
2024 Estimate	13,368	114,444	258,570
Growth 2024 - 2029	1.14%	1.57%	1.40%
2010 Census	12,514	104,672	237,778
2020 Census	13,155	111,982	253,584
Growth 2010 - 2020	5.12%	6.98%	6.65%
2024 EST. HOUSEHOLDS			
2024 EST. HOUSEHOLDS BY INCOME	1 MILE	3 MILES	5 MILES
	1 MILE 6.90%	3 MILES 9.95%	5 MILES 12.68%
BY INCOME			
\$200,000 or More	6.90%	9.95%	12.68%
BY INCOME \$200,000 or More \$150,000 - \$199,999	6.90% 6.44%	9.95% 8.33%	12.68% 8.90%
\$200,000 or More \$150,000 - \$199,999 \$100,000 - \$149,999	6.90% 6.44% 13.89%	9.95% 8.33% 16.49%	12.68% 8.90% 17.34%
\$200,000 or More \$150,000 - \$199,999 \$100,000 - \$149,999 \$75,000 - \$99,999	6.90% 6.44% 13.89% 10.94%	9.95% 8.33% 16.49% 12.92%	12.68% 8.90% 17.34% 12.67%
\$200,000 or More \$150,000 - \$199,999 \$100,000 - \$149,999 \$75,000 - \$99,999 \$50,000 - \$74,999 \$35,000 - \$49,999 \$25,000 - \$34,999	6.90% 6.44% 13.89% 10.94% 16.72%	9.95% 8.33% 16.49% 12.92% 15.55%	12.68% 8.90% 17.34% 12.67% 14.82%
\$200,000 or More \$150,000 - \$199,999 \$100,000 - \$149,999 \$75,000 - \$99,999 \$50,000 - \$74,999 \$35,000 - \$49,999	6.90% 6.44% 13.89% 10.94% 16.72% 10.59%	9.95% 8.33% 16.49% 12.92% 15.55% 10.59%	12.68% 8.90% 17.34% 12.67% 14.82% 9.78%
\$200,000 or More \$150,000 - \$199,999 \$100,000 - \$149,999 \$75,000 - \$99,999 \$50,000 - \$74,999 \$35,000 - \$49,999 \$25,000 - \$34,999 \$15,000 - \$24,999 \$10,000 - \$14,999	6.90% 6.44% 13.89% 10.94% 16.72% 10.59% 10.12%	9.95% 8.33% 16.49% 12.92% 15.55% 10.59% 7.54%	12.68% 8.90% 17.34% 12.67% 14.82% 9.78% 7.03%
\$200,000 or More \$150,000 - \$199,999 \$100,000 - \$149,999 \$75,000 - \$99,999 \$50,000 - \$74,999 \$35,000 - \$49,999 \$25,000 - \$34,999 \$15,000 - \$24,999	6.90% 6.44% 13.89% 10.94% 16.72% 10.59% 10.12% 11.16%	9.95% 8.33% 16.49% 12.92% 15.55% 10.59% 7.54% 7.56%	12.68% 8.90% 17.34% 12.67% 14.82% 9.78% 7.03% 6.76%
\$200,000 or More \$150,000 - \$199,999 \$100,000 - \$149,999 \$75,000 - \$99,999 \$50,000 - \$74,999 \$35,000 - \$49,999 \$25,000 - \$34,999 \$15,000 - \$24,999 \$10,000 - \$14,999 Under \$9,999	6.90% 6.44% 13.89% 10.94% 16.72% 10.59% 10.12% 11.16% 6.34% 6.89%	9.95% 8.33% 16.49% 12.92% 15.55% 10.59% 7.54% 7.56% 5.00% 6.08%	12.68% 8.90% 17.34% 12.67% 14.82% 9.78% 7.03% 6.76% 4.48% 5.55%
\$200,000 or More \$150,000 - \$199,999 \$100,000 - \$149,999 \$75,000 - \$99,999 \$50,000 - \$74,999 \$35,000 - \$49,999 \$25,000 - \$34,999 \$15,000 - \$24,999 \$10,000 - \$14,999 Under \$9,999	6.90% 6.44% 13.89% 10.94% 16.72% 10.59% 10.12% 11.16% 6.34% 6.89%	9.95% 8.33% 16.49% 12.92% 15.55% 10.59% 7.54% 7.56% 5.00% 6.08%	12.68% 8.90% 17.34% 12.67% 14.82% 9.78% 7.03% 6.76% 4.48% 5.55%
\$200,000 or More \$150,000 - \$199,999 \$100,000 - \$149,999 \$75,000 - \$99,999 \$50,000 - \$74,999 \$35,000 - \$49,999 \$25,000 - \$34,999 \$15,000 - \$24,999 \$10,000 - \$14,999 Under \$9,999	6.90% 6.44% 13.89% 10.94% 16.72% 10.59% 10.12% 11.16% 6.34% 6.89%	9.95% 8.33% 16.49% 12.92% 15.55% 10.59% 7.54% 7.56% 5.00% 6.08%	12.68% 8.90% 17.34% 12.67% 14.82% 9.78% 7.03% 6.76% 4.48% 5.55%

POPULATION PROFILE	1 MILE	3 MILES	5 MILES
2024 Estimated Population by Age	36,008	298,550	678,562
Under 4	5.3%	5.0%	5.1%
5 to 14 Years	11.6%	10.6%	11.2%
15 to 17 Years	3.8%	3.2%	3.4%
18 to 19 Years	2.4%	2.1%	2.2%
20 to 24 Years	7.3%	6.6%	6.4%
25 to 29 Years	9.1%	9.1%	8.5%
30 to 34 Years	9.1%	9.8%	9.3%
35 to 39 Years	7.6%	8.2%	8.2%
40 to 49 Years	13.2%	13.7%	13.9%
50 to 59 Years	12.3%	12.7%	12.8%
60 to 64 Years	5.6%	5.8%	5.6%
65 to 69 Years	4.6%	4.7%	4.6%
70 to 74 Years	3.2%	3.5%	3.5%
Age 75+	4.9%	5.2%	5.4%
2024 Median Age	36.0	37.0	37.0
2024 Population 25 + by Education Level	25,094	216,491	486,915
Elementary (0-8)	8.04%	6.63%	7.25%
Some High School (9-11)	9.95%	8.34%	8.14%
High School Graduate (12)	22.63%	19.84%	19.14%
Some College (13-15)	19.59%	18.98%	18.59%
Associates Degree Only	8.25%	8.13%	7.31%
Bachelors Degree Only	18.54%	24.28%	24.68%
Graduate Degree	6.19%	9.14%	10.60%

Marcus & Millichap

## CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

#### SINGLE TENANT NET LEASE DISCLAIMER

Marcus & Millichap hereby advises all prospective purchasers as follows:

The information contained in this and any other marketing materials provided by Marcus & Millichap has been obtained from sources believed to be reliable. However, Marcus & Millichap has not verified or conducted any due diligence, and will not verify or conduct any due diligence, regarding information communicated to potential buyers. Marcus & Millichap makes no promise, guarantee, warranty, or representation about the accuracy or completeness of any information and expressly denies any obligation to conduct a due diligence examination of this information or of any property for any buyer.

Any projections, forecasts, opinions, pro formas, assumptions, estimates, or expressions of potential future performance used in this or any other marketing material provided by Marcus & Millichap are for example only, represent only what might occur, and do not represent the current, actual, or future performance of this property or tenant. The value to any buyer of any property depends on factors that should be evaluated by each buyer together with the buyer's tax, financial, legal, and other professional advisors (collectively "Professional Advisors"). All buyers should conduct a careful, independent investigation of any property, tenant, and information deemed material to that buyer, to determine to their satisfaction the suitability of a particular property for each buyer's particular needs. All potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making when purchasing this or any other property. Information provided by Marcus & Millichap, including this marketing material, is never a substitute for nor satisfaction of each buyer's responsibility to conduct thorough due diligence of this or any other property the buyer might purchase.

Like all real estate transactions, this potential investment carries significant risks. Each buyer and Professional Advisors must request and carefully review all information and documents related to the property and tenant which the buyer deems material to their particular needs. While the tenant's past performance at this or other properties might be an important consideration, past performance is not a guarantee or necessarily a reliable indication of future performance. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be based on a tenant's projected sales with little or no record of actual performance or comparable rents for the area. Future performance and investment returns are never guaranteed. Tenants and guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of their lease. Cash flow may be interrupted in part or in whole due to market, economic, environmental, or other conditions. Regardless of tenant history and lease guarantees, every buyer is responsible for conducting their own investigation of all matters affecting the intrinsic value of the property and any lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property as well as the lease rates and other terms the buyer might be able to negotiate with potential replacement tenants, considering the location of the property, market rental rates, and the buyer's legal ability to make alternate use of the property.

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary. All potential buyers are admonished and advised to engage Professional Advisors on legal issues, tax, regulatory, financial and accounting matters, and for questions involving the property's physical condition or financial outlook.

By accepting this or any other marketing materials from Marcus & Millichap you agree to release Marcus & Millichap Real Estate Investment Services and its affiliated entities and agents, and hold them harmless, from any claim, cost, expense, or liability arising out of your purchase of this property.

#### NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY.

PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.





### **LIOR REGENSTREIF**

EXECUTIVE DIRECTOR, NET LEASED DIVISION
EXECUTIVE DIRECTOR, RETAIL DIVISION
ENCINO OFFICE
Tel 818.212.2730
Lior.Regenstreif@marcusmilcap.com

**EXECUTIVE MANAGING DIRECTOR INVESTMENTS** 

