



# Offering Memorandum

**4 Condo Quality Units ~ \$1,800,000**

**501 N. Fig Street Escondido, California**

**Exclusively Listed by: Dave Plutner 858-964-8087**



**DP Properties**

*Real Estate Brokerage*



**FIG STREET**

— LUXURY APARTMENTS —





**DP Properties**  
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**FIG STREET**  
— LUXURY APARTMENTS —

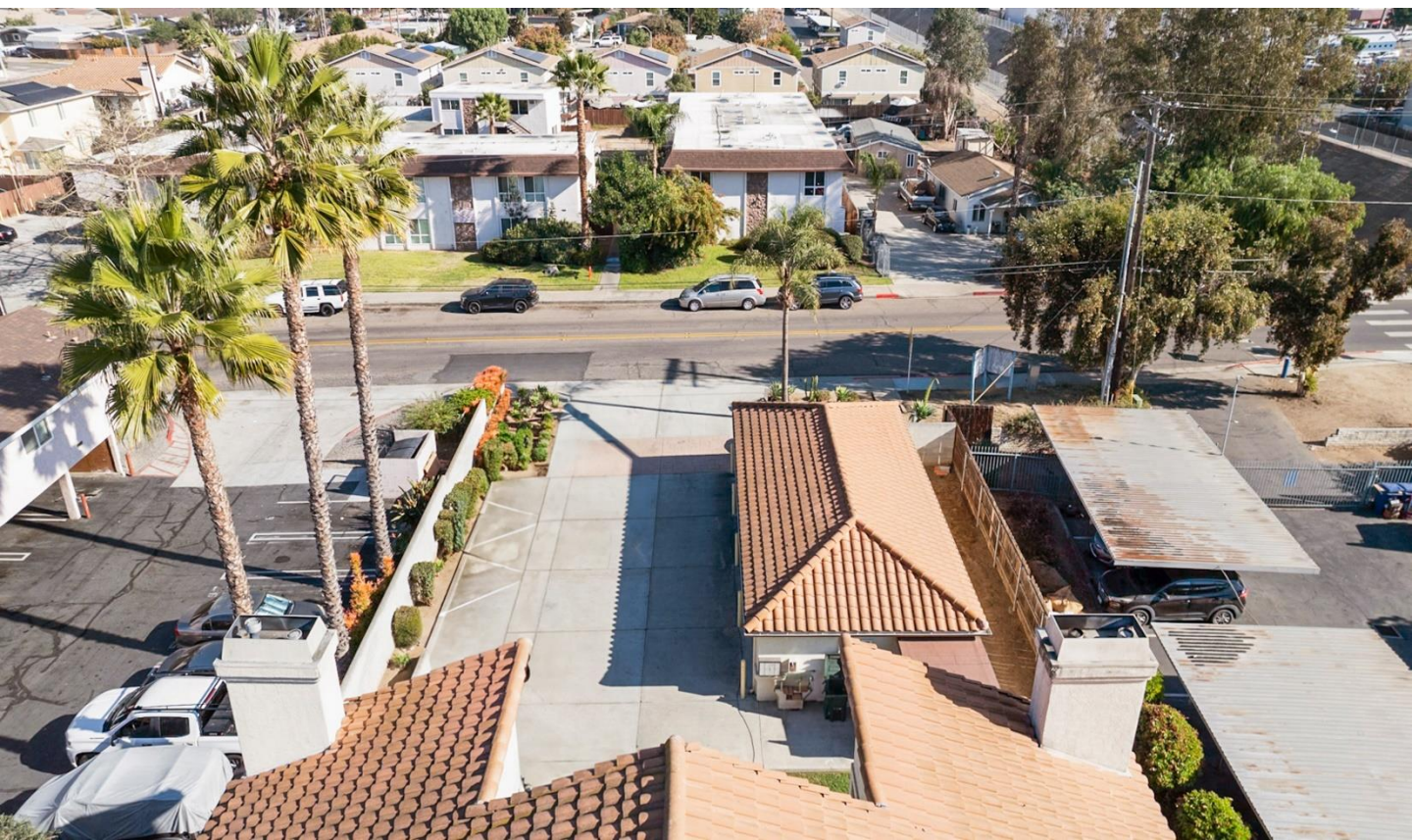




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**FIG STREET**  
— LUXURY APARTMENTS —





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**FIG STREET**  
— LUXURY APARTMENTS —





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**FIG STREET**  
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## Offering Overview

We are pleased to offer (4) Condo Quality – Newer Built apartments in beautiful Escondido California. The property consists of extra-large (2) 2 Bedroom + Den / 2 Bath and (2) 2 Bedroom/2 Bath units. Each unit has a fireplace + washer / dryers inside the apartment. The upstairs units have vaulted ceilings. Each unit has a patio or a balcony. The property was constructed in 1992 and includes tile roofs, designer windows, stamped concrete driveway.

The property also provides ample parking spaces with (4) single car garages and additional (8) uncovered parking spaces.

This represents a unique opportunity to own a rare Condo-Quality Multi-Family investment property with tremendous upside through rent stabilization. It's priced well below recent "price per square foot" sale comps.

## Location

Situated in the heart of Escondido, the property benefits from proximity to downtown amenities, local retail, dining destinations, schools, parks, and major transportation corridors.



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**FIG STREET**

— LUXURY APARTMENTS —

# 2026 Sales Comparisons

|                                                                                                                                                                                 |                                                                                                                                       |                                                                                                                                                                 |                                                                                                                                    |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                 |                                                      |                                                                                |                                                  |
| <b><u>Condo Quality - Luxury</u></b><br><b>501 N. Fig Street</b><br><b>Escondido, CA</b><br><b>Age: 1992</b><br><b>Sale: On Market</b>                                          | <b><u>Older Crofton Lane Apts</u></b><br><b>1718 Crofton Lane</b><br><b>Escondido, CA</b><br><b>Age: 1964</b><br><b>Sale: 7/06/26</b> | <b><u>Newer ADU Build</u></b><br><b>752 W. 9<sup>th</sup> Ave</b><br><b>Escondido, CA 92027</b><br><b>Age: 2025</b><br><b>Sale: 7/01/2026</b>                   | <b><u>Newer Build</u></b><br><b>785 Lemon Ave</b><br><b>Vista, CA</b><br><b>Age: 2025</b><br><b>Sale: 06/03/2026</b>               |
| Unit Mix:<br>(2) 3 Bed/2 Bath – 1,200 sq.ft<br>(2) 2 Bed/2 Bath - 1,109 sq.ft<br>With 4 Garages – 525 sq.ft<br><br>Total Square Feet: 5,541<br><br>12 Parking Spots (4 Garages) | Unit Mix:<br>(4) 2 Bed/2 Bath – 860 sqft<br><br>Total Square Feet: 3,584<br><br>4 parking spots                                       | Unit Mix:<br>(1) 1 Bed/1 Bath -500 sq.ft<br>(2) 2 Bed/1 Bath – 577 sq.ft<br>(2) 3 Bed/2 Bath – 899 sq.ft<br><br>Total Square Feet: 2,875<br><br>3 parking spots | Unit Mix:<br>(3) 2 Bed/1 Bath – 743 sq.ft.<br>(1) 3 Bed/2 Bath – 1,234 sqft<br><br>Total Square Feet: 3,654<br><br>4 parking spots |
| <b>Price: \$1,800,000</b><br><b>Price/Unit: \$450,000</b><br><br><b>Gross Price/SqFt: \$330</b><br><br><b>Net Price/Sq.Ft: \$389</b>                                            | Price: \$1,450,000<br>Price/Unit: \$362,500<br><br><b>Price/SqFt: \$405</b>                                                           | Price: \$1,640,000<br>Price/Unit \$410,000<br><br><b>Price/SqFt: \$570</b>                                                                                      | Price: \$2,225,000<br>Price/Unit \$556,250<br><br><b>Price/SqFt \$608</b>                                                          |



# Investment Highlights

5.19% Proforma  
Cap Rate

1992  
Construction

Washer/Dryer  
Hook-ups in each  
unit

Vaulted Ceilings

Pride of  
Ownership

4 Garages  
+ 8 Spaces



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501 N. Fig St., Escondido, CA 92025

Luxury Condo Quality Units

Investment Summary

| Summary                            |                      |                                 |                     |                |                                                                                    |                |
|------------------------------------|----------------------|---------------------------------|---------------------|----------------|------------------------------------------------------------------------------------|----------------|
| Price                              | \$1,800,000          |                                 |                     |                |  |                |
| Down Payment                       | \$1,800,000          | 100%                            |                     |                |                                                                                    |                |
| Number of Units                    | 4                    |                                 |                     |                |                                                                                    |                |
| Price Per Unit                     | \$450,000            |                                 |                     |                |                                                                                    |                |
| <b>Income Value Indicators</b>     | <b>Current</b>       |                                 | <b>Market</b>       |                | Fireplaces, Vaulted Ceilings, + Washer / Dryers in units                           |                |
| Gross Rent Multiplier              | 18.74                |                                 | 13.42               |                |                                                                                    |                |
| Capitalization Rate                | 3.14%                |                                 | 5.19%               |                |                                                                                    |                |
| Age                                | 1992                 |                                 |                     |                |                                                                                    |                |
| Lot Size (Square Feet)             | 8,843                |                                 |                     |                |                                                                                    |                |
| Building (Square Feet)             | 4,626                | Plus 825 Sq.ft. (= 5,451 Sq.Ft) |                     |                |                                                                                    |                |
| Cost Per Square Foot               | \$389.11             |                                 |                     |                |                                                                                    |                |
| including Garages                  | \$330.21             |                                 |                     |                |                                                                                    |                |
| Annualized Operating Data          |                      |                                 |                     |                | Annualized Operating Expenses                                                      |                |
| <b>Income</b>                      | <b>Current Rents</b> |                                 | <b>Market Rents</b> |                | <b>Operating Expenses</b>                                                          | <b>Current</b> |
| Gross Scheduled Income:            | \$96,060             |                                 | \$134,160           |                | New Property Taxes based on List price                                             | \$20,502       |
| Plus Other Income:                 |                      |                                 |                     |                | Tax Rate                                                                           | 1.13900%       |
| Less Vacancy:                      | (\$2,882)            | 3%                              | (\$4,025)           | 3%             | Insurance (Existing Premium)                                                       | \$3,477        |
| Gross Operating Income:            | \$93,178             |                                 | \$130,135           |                | Maint & Repairs (\$700/unit).                                                      | \$2,800        |
| Less Expense:                      | (\$36,740)           | 38%                             | (\$36,740)          | 27%            | Gas & Electric (2025)                                                              | \$100          |
| Net Operating Income:              | \$56,438             |                                 | \$93,395            |                | Water (2026 Annualized)                                                            | \$4,404        |
| Less-Debt Service:                 |                      |                                 |                     |                | Trash (\$204.77/month)                                                             | \$2,457        |
| Pre Tax Cash Flow:                 | \$56,438             | 3.14%                           | \$93,395            | 5.19%          | Landscaping (\$250/month)                                                          | \$3,000        |
| Plus Principal Reduction:          |                      |                                 |                     |                |                                                                                    |                |
| Total Pre Tax Cash Flow:           | \$56,438             | 3.14%                           | \$93,395            | 5.19%          |                                                                                    |                |
|                                    |                      |                                 |                     |                | Total Annual Expense:                                                              | \$36,740       |
|                                    |                      |                                 |                     |                | Per Unit                                                                           | \$9,185        |
|                                    |                      |                                 |                     |                | Per Sq. Ft.                                                                        | \$7.94         |
|                                    |                      |                                 |                     |                | % of GSI.                                                                          | 39%            |
| Actual Income                      |                      |                                 |                     |                |                                                                                    |                |
| Unit Type:                         | Number of Units      | Approx. Sq. Ft.                 | Current Rents       | Current Income | Market Rents                                                                       | Market Income  |
| 2 Bedroom/2 Bath with Garage       | 1                    | 1109                            | \$2,495             | \$2,495        | \$2,595                                                                            | \$2,595        |
| 2 Bedroom/2 Bath with Garage       | 1                    | 1109                            | \$1,645             | \$1,645        | \$2,595                                                                            | \$2,595        |
| 2 Bedroom + Den/2 Bath with Garage | 1                    | 1200                            | \$1,870             | \$1,870        | \$2,995                                                                            | \$2,995        |
| 2 Bedroom + Den/2 Bath with Garage | 1                    | 1200                            | \$1,995             | \$1,995        | \$2,995                                                                            | \$2,995        |
| Total Monthly Rent                 |                      |                                 |                     | \$8,005        |                                                                                    | \$11,180       |
| Monthly Scheduled Gross Income:    |                      |                                 |                     | \$8,005        |                                                                                    | \$11,180       |

The information has been secured by sources I believe to be reliable, but I make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for inaccuracies.