

# **DELUXEINN\_AMARILLO**

620 W Amarillo Blvd Amarillo, TX 79107





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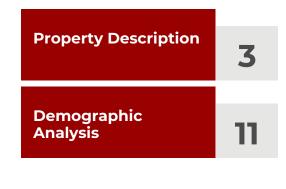


# **TABLE OF CONTENTS**

Property Info & Disclaimer 2

Investment Analysis - 5 Year Before Tax 5

Aerial & Location Report 16





# **DeluxeInn\_Amarillo**

620 W Amarillo Blvd Amarillo, TX 79107



Purchase Price \$499,000.00

**Property Address** 620 W Amarillo Blvd Amarillo, TX 79107

**Property Size** 8,600 Sq. Ft.

**Land Size** *11,326.00 Sq. Ft.* 

#### COMPANY DISCLAIMER

This information has been obtained from sources believed reliable. We have not verified it and make no guarantee, warranty or representation about it. Any projections, opinions, assumptions or estimates used are for example only and do not represent the current or future performance of the property. You and your advisors should conduct a careful, independent investigation of the property to determine to your satisfaction the suitability of the property for your needs. Photos herein are the property of their respective owners and use of these images without the express written consent of the owner is prohibited.







620 W Amarillo Blvd Amarillo, TX 79107



## **PROPERTY DETAILS**

Presenting an exceptional opportunity to acquire and operate a 20-room motel on Amarillo's main thoroughfare, ideally positioned to capitalize on high traffic counts and the city's improving economy. This property promises significant growth potential with an achievable 25% improvement in vacancy rate. Its prime location on a well-traveled route boosts visibility and accessibility for both local and transient guests, driving demand for convenient and affordable lodging.

With ample room for improvement, this motel is poised to see a notable increase in Revenue Per Available Room (RevPAR) by 25% or more through strategic management, modest upgrades, and targeted marketing efforts. The area's steady growth and popularity as a travel hub provide a solid foundation for profitable operations and long-term success. Take advantage of this rare opportunity to enhance a well-located asset in a growing community.



## 5-YEAR CASH FLOW ANALYSIS

#### INITIAL INVESTMENT

Purchase Price	\$499,000
+ Acquisition Costs	\$9,980
- Mortgage(s)	\$349,300
+ Loan Fees Points	\$3,493
Initial Investment	\$163,173

MORTGAGE DATA	1ST LIEN
Loan Amount	\$349,300
Interest Rate (30/360)	8.000%
Amortization Period	25 Years
Loan Term	25 Years
Loan Fees Points	1.00%
Periodic Payment	\$2,695.95
Annual Debt Service	\$32,351

### **CASH FLOW**

For the Year Ending	Year 1 Dec-2024	Year 2 Dec-2025	Year 3 Dec-2026	Year 4 Dec-2027	Year 5 Dec-2028
POTENTIAL RENTAL INCOME (PRI)	\$339,450	\$349,634	\$360,123	\$370,926	\$382,054
- Vacancy / Credit Loss	\$254,588	\$262,226	\$270,092	\$278,195	\$286,541
EFFECTIVE RENTAL INCOME	\$84,863	\$87,409	\$90,031	\$92,732	\$95,514
+ Other Income	\$0	\$0	\$0	\$0	\$0
GROSS OPERATING INCOME (GOI)	\$84,863	\$87,409	\$90,031	\$92,732	\$95,514
- Operating Expenses	\$25,459	\$26,223	\$27,009	\$27,820	\$28,654
NET OPERATING INCOME (NOI)	\$59,404	\$61,186	\$63,022	\$64,912	\$66,860
NET OPERATING INCOME (NOI)	\$59,404	\$61,186	\$63,022	\$64,912	\$66,860
- Capital Expenses / Replacement Reserves	\$0	\$0	\$0	\$0	\$0
- Annual Debt Service 1st Lien	\$32,351	\$32,351	\$32,351	\$32,351	\$32,351
CASH FLOW BEFORE TAXES	\$27,053	\$28,835	\$30,671	\$32,561	\$34,509
Loan Balance	\$344,727	\$339,775	\$334,412	\$328,603	\$322,313
Loan-to-Value (LTV) - 1st Lien	78.88%	75.51%	72.07%	68.75%	65.51%
Debt Service Coverage Ratio	1.84	1.89	1.95	2.01	2.07
Before Tax Cash on Cash	16.58%	17.67%	18.80%	19.95%	21.15%
Return on Equity	38.41%	32.87%	28.83%	25.95%	23.78%
Equity Multiple	0.60	0.88	1.18	1.50	1.83

### **SALES PROCEEDS**

Projected Sales Price (EOY 5)	\$492,000
Cost of Sale	\$24,600
Mortgage Balance 1st Lien	\$322,313
Sales Proceeds Before Tax	\$145,087

### **INVESTMENT PERFORMANCE**

Internal Rate of Return (IRR)	16.89%
Acquisition CAP Rate	11.90%
Year 1 Cash-on-Cash	16.58%
Gross Rent Multiplier	1.47
Price Per Square Foot	\$58.02
Loan to Value	70.00%
Debt Service Coverage Ratio	1.84

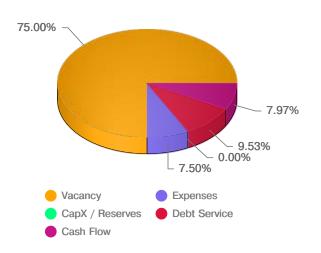


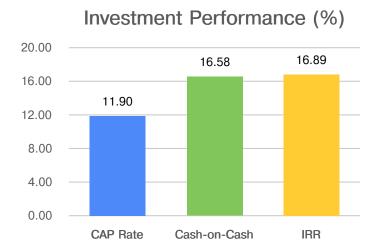
### 5-YEAR CASH FLOW ANALYSIS

### **ASSUMPTION / INPUTS**

,	
Purchase Price	\$499,000
Year 1 Potential Income	\$339,450
Vacancy & Credit Loss	75.00%
Year 1 Expenses	30.00%
Acquisition CAP Rate	11.90%
Sale Price - CAP Rate	14.00%

Acquisition Costs	2.00%
Annual Income Increase	3.00%
Other Income Increase	3.00%
Annual Expense Increase	N/A
Loan Fees Points	1.00%
Cost of Sale upon Disposition	5.00%





Equity IRR / Yield = 16.89%

### 5-YEAR EQUITY YIELD & EFFECTIVE LOAN RATE

Unleveraged	Investment	Financing Cash Flow		Equity Investment				
Cash Flow &	5-year Yield	& Effective Rate		_ & Effective Rate _		_	Cash Flow &	5-year Yield
N	\$	N	\$	_	N	\$		
0	(\$508,980)	0	\$345,807		0	(\$163,173)		
1	\$59,404	1	(\$32,351)		1	\$27,053		
2	\$61,186	2	(\$32,351)		2	\$28,835		
3	\$63,022	3	(\$32,351)		3	\$30,671		
4	\$64,912	4	(\$32,351)		4	\$32,561		
5	\$534,260	5	(\$354,664)		5	\$179,596		

Positive Leverage! Leverage INCREASED the Yield by 5.89%

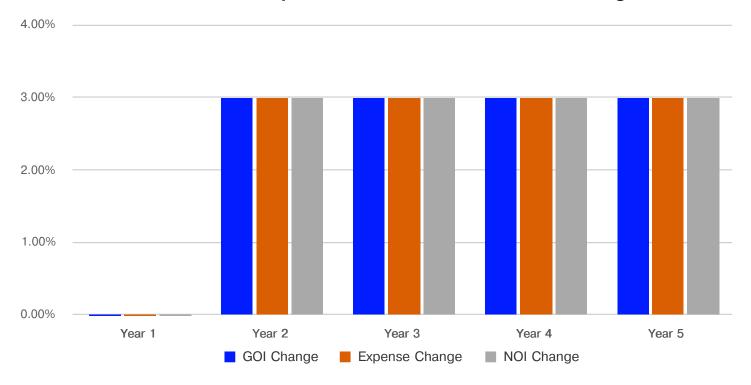
Effective Loan Rate = 8.20%

Property IRR/Yield = 11.01%

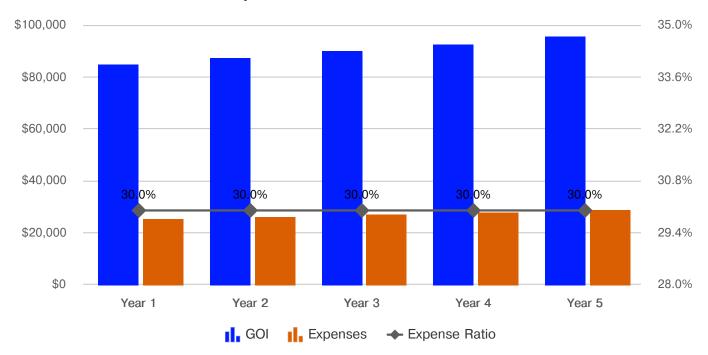


## ANNUAL GOI, EXPENSE AND NOI PERCENT CHANGE, EXPENSE RATIO % OF GOI

# Annual GOI, Expense and NOI Percent Change



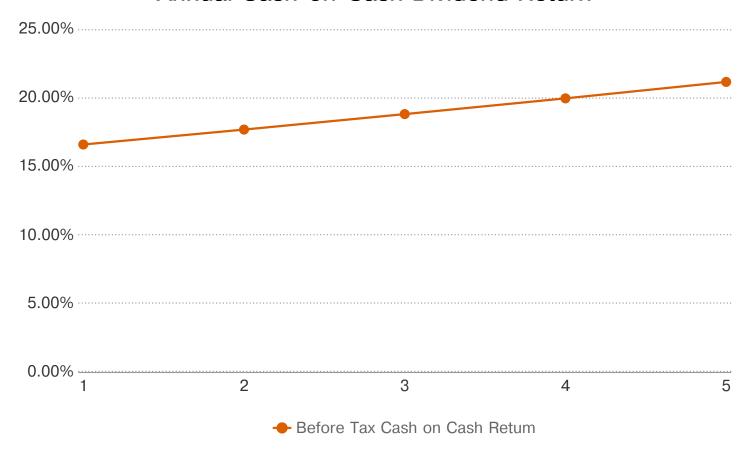
# Expense Ratio % of GOI





### **CASH-ON-CASH ANALYSIS**

# Annual Cash-on-Cash Dividend Return



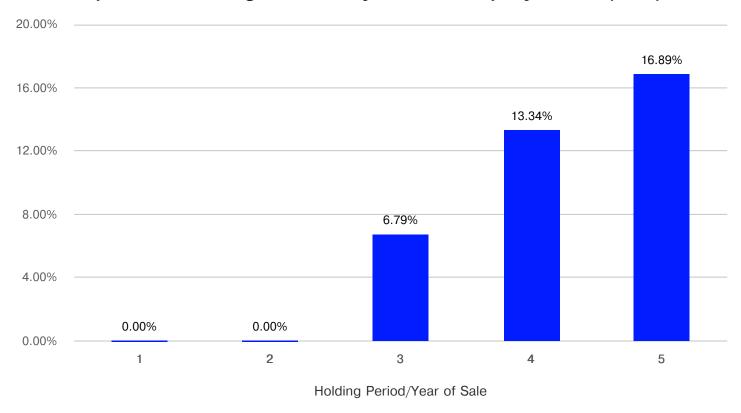
Year	Year 1	Year 2	Year 3	Year 4	Year 5
Before Tax Cash on Cash Return	16.58%	17.67%	18.80%	19.95%	21.15%



### **OPTIMAL HOLDING PERIOD ANALYSIS**

Before Tax Optimal Holding Period	5 Years
Before Tax Optimal Hold Annual Yield	16.89%

# Optimal Holding Period by Annual Equity Yield (IRR)



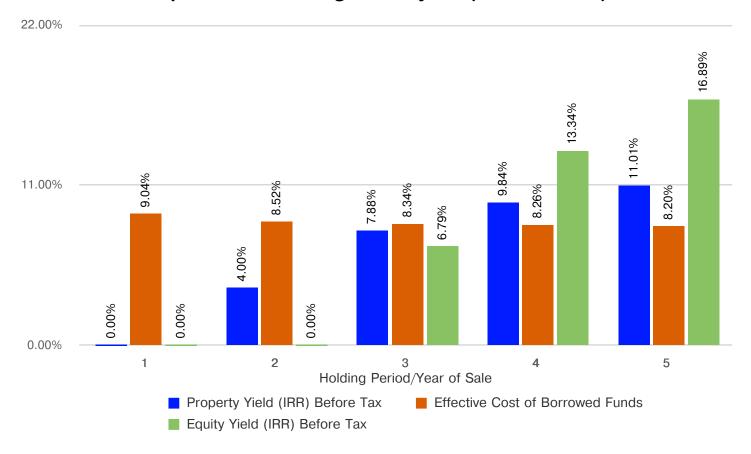
■ Before Tax EQUITY Yield (IRR)

Year of Sale	Year 1	Year 2	Year 3	Year 4	Year 5
Before Tax EQUITY Yield (IRR)	N/A	N/A	6.79%	13.34%	16.89%



## **IMPACT OF LEVERAGE ANALYSIS**

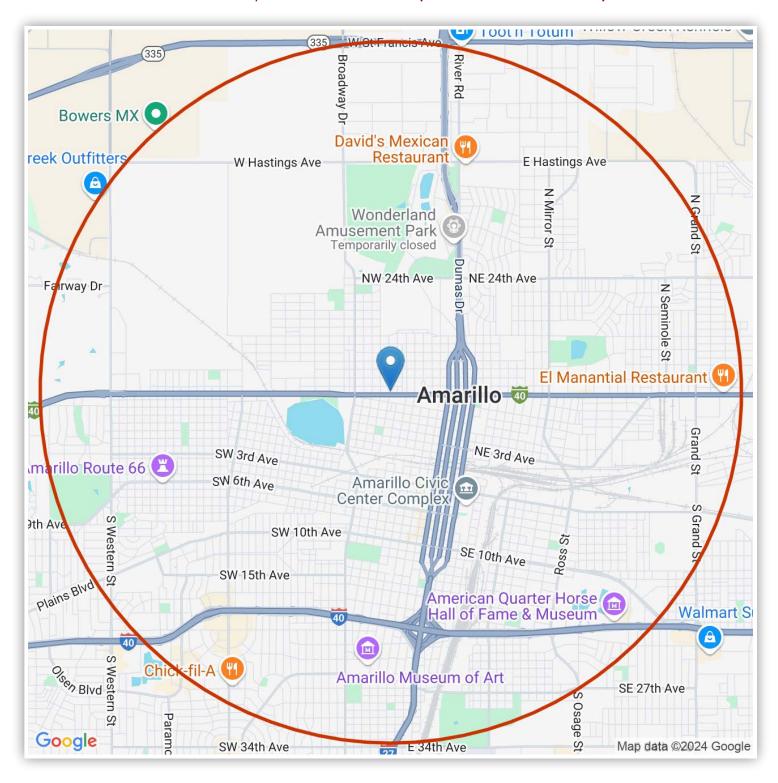
# Impact of Leverage Analysis (Before Tax)



Year of Sale	Year 1	Year 2	Year 3	Year 4	Year 5
Property Yield (IRR) Before Tax	N/A	4.00%	7.88%	9.84%	11.01%
Effective Cost of Borrowed Funds	9.04%	8.52%	8.34%	8.26%	8.20%
Equity Yield (IRR) Before Tax	N/A	N/A	6.79%	13.34%	16.89%
Impact of Leverage on Yield	N/A	↓ 4.00%	↓ 1.09%	↑ 3.50%	↑ 5.88%

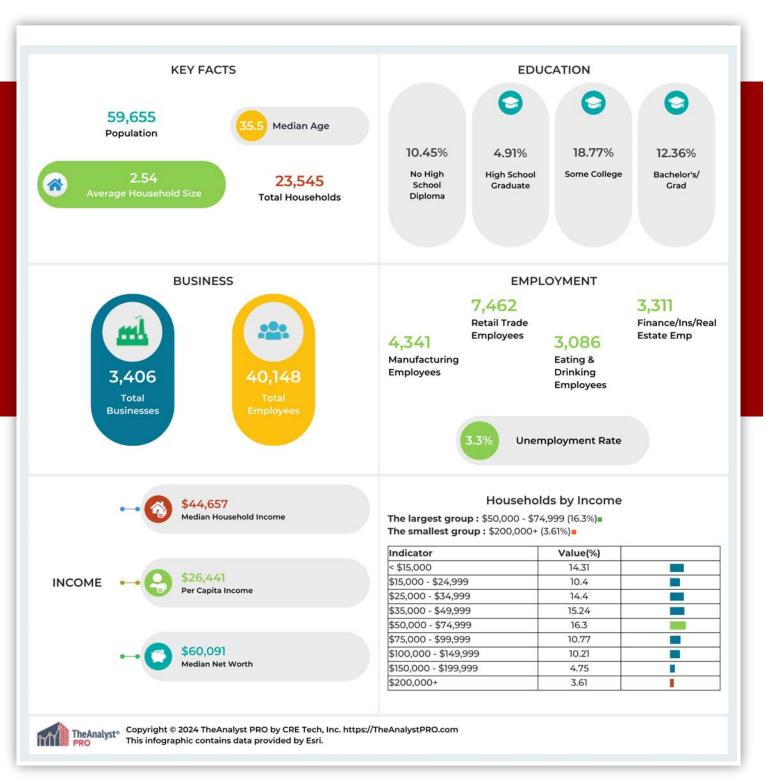


## LOCATION/STUDY AREA MAP (RING: 3 MILE RADIUS)





## INFOGRAPHIC: KEY FACTS (RING: 3 MILE RADIUS)

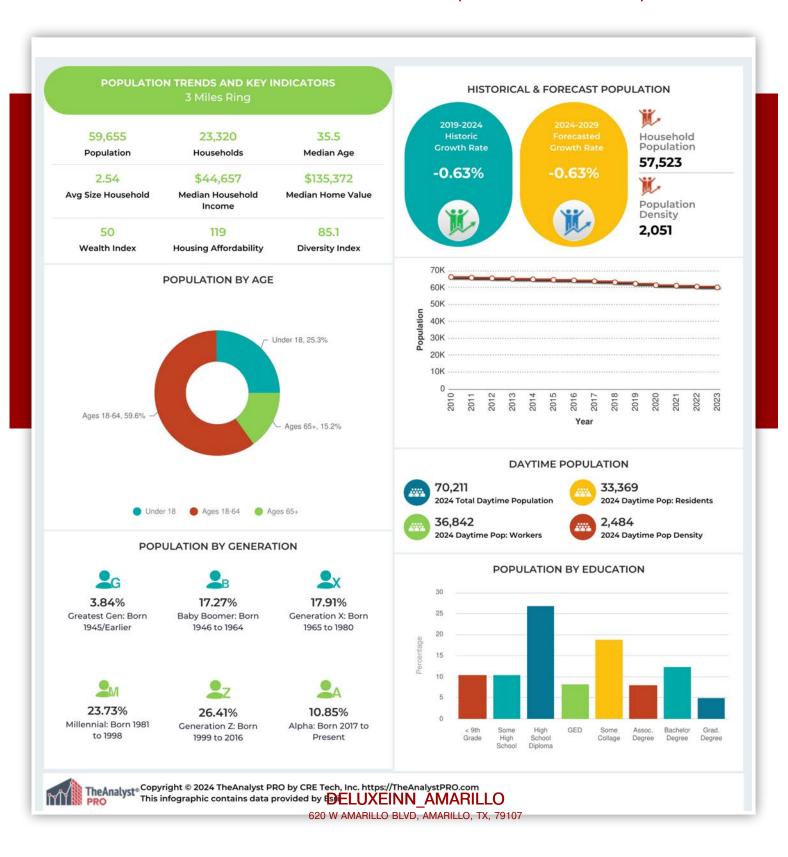


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## INFOGRAPHIC: POPULATION TRENDS (RING: 3 MILE RADIUS)





## INFOGRAPHIC: LIFESTYLE / TAPESTRY (RING: 3 MILE RADIUS)

# Lifestyle and Tapestry Segmentation Infographic



55,870,009



35,713,045



56,917,561 Entertainment/ Recreation





#### ANNUAL LIFESTYLE SPENDING



\$39,229,687

Travel



\$926,950

Theatre/Operas/Concerts



\$813,193 Movies/Museums/Parks



\$1,580,211 Sports Events



\$13,981,002



\$143,736 Online Gaming



\$8,015,218 Cash Gifts to Charities



\$9,236,614 Life/Other Insurance



\$22,020,605 Education



\$2,401,419 **RV** (Recreational Vehicles)

#### TAPESTRY SEGMENTS

8G





LifeMode Group: Sprouting Explorers **Forging Opportunity** 

Household Persentage: 25.59% Average Household Size: 3.62 Median Age: 28.9

Median Household Income: \$38,000



LifeMode Group: Middle Ground **Hometown Heritage** 4,630 households

Median Household Income: \$28,200

Household Persentage: 19.85% Average Household Size: 2.66 Median Age: 32.4





LifeMode Group: Hometown **Traditional Living** 

2,735 households Household Persentage: 11.73%

Average Household Size: 2.51 Median Age: 35.5 Median Household Income: \$39,300



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## INFOGRAPHIC: LIFESTYLE / TAPESTRY

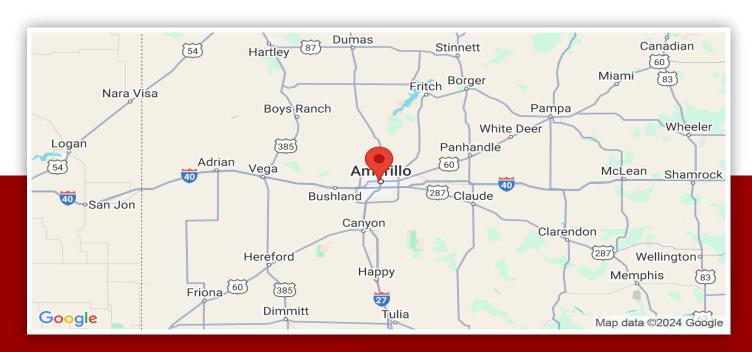
### **Esri Tapestry Segmentation**

Tapestry Segmentation represents the latest generation of market segmentation systems that began over 30 years ago. The 68-segment Tapestry Segmentation system classifies U.S. neighborhoods based on their socioeconomic and demographic composition. Each segment is identified by its two-digit Segment Code. Match the two-digit segment labels on the report to the list below. Click each segment below for a detailed description.

Segment 1A (Top Tier)	Segment 8C (Bright Young Professionals)
Segment 1B (Professional Pride)	Segment 8D (Downtown Melting Pot)
Segment 1C (Boomburbs)	Segment 8E (Front Porches)
Segment 1D (Savvy Suburbanites)	Segment 8F (Old and Newcomers)
Segment 1E (Exurbanites)	Segment 8G (Hardscrabble Road)
Segment 2A (Urban Chic)	Segment 9A (Silver & Gold)
Segment 2B (Pleasantville)	Segment 9B (Golden Years)
Segment 2C (Pacific Heights)	Segment 9C (The Elders)
Segment 2D (Enterprising Professionals)	Segment 9D (Senior Escapes)
Segment 3A (Laptops and Lattes)	Segment 9E (Retirement Communities)
Segment 3B (Metro Renters)	Segment 9F (Social Security Set)
Segment 3C (Trendsetters)	Segment 10A (Southern Satellites)
Segment 4A (Soccer Moms)	Segment 10B (Rooted Rural)
Segment 4B (Home Improvement)	Segment 10C (Diners & Miners)
Segment 4C (Middleburg)	Segment 10D (Down the Road)
Segment 5A (Comfortable Empty Nesters)	Segment 10E (Rural Bypasses)
Segment 5B (In Style)	Segment 11A (City Strivers)
Segment 5C (Parks and Rec)	Segment 11B (Young and Restless)
Segment 5D (Rustbelt Traditions)	Segment 11C (Metro Fusion)
Segment 5E (Midlife Constants)	Segment 11D (Set to Impress)
Segment 6A (Green Acres)	Segment 11E (City Commons)
Segment 6B (Salt of the Earth)	Segment 12A (Family Foundations)
Segment 6C (The Great Outdoors)	Segment 12B (Traditional Living)
Segment 6D (Prairie Living)	Segment 12C (Small Town Simplicity)
Segment 6E (Rural Resort Dwellers)	Segment 12D (Modest Income Homes)
Segment 6F (Heartland Communities)	Segment 13A (International Marketplace)
Segment 7A (Up and Coming Families)	Segment 13B (Las Casas)
Segment 7B (Urban Villages)	Segment 13C (NeWest Residents)
Segment 7C (American Dreamers)	Segment 13D (Fresh Ambitions)
Segment 7D (Barrios Urbanos)	Segment 13E (High Rise Renters)
Segment 7E (Valley Growers)	Segment 14A (Military Proximity)
Segment 7F (Southwestern Families)	Segment 14B (College Towns)
Segment 8A (City Lights)	Segment 14C (Dorms to Diplomas)
Segment 8B (Emerald City)	Segment 15 (Unclassified)



# **AREA LOCATION MAP**



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# **AERIAL ANNOTATION MAP**



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