# FOR LEASE | ANCHOR SPACE | WATERMAN SHOPPING CENTER

1003 NORTH WATERMAN AVE, SAN BERNARDINO, CALIFORNIA

RETAIL PROPERTY



#### PRESENTED BY

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# PROPERTY SUMMARY



#### OFFERING SUMMARY

Available SF:	2,500- 123,090 SF
Lot Size:	17.28 Acres
Building Size:	148,573 SF
7aminan	Mixed-Use Village
Zoning:	Waterman + Baseline Specific Plan

SPACES	LEASE RATE	SPACE SIZE
Anchor Space	\$0.90 - 1.00/SF	20,000 - 123,090 SF
Former 99 Cents Only Store	\$0.90 - 1.25/SF	20,090 SF
Additional Land/Jr. Anchor Space	Subject to Offer	1 AC
Proposed Retail Pads	Subject to Offer	2,500-15,000 SF

#### PROPERTY HIGHLIGHTS

- High Visibility Retail Sitting at the Busy 36,252 VPD Intersection of 9th Street and Waterman
- Monument Signage and Unobstructed View from Waterman Avenue
- Impressive 1.3M Annual Visits with Consistent Repeat Visits at 4.78 According to Placer Al
- Lively Community Center Home to Dozens of Popular National and Regional **Businesses**
- Just Over 1 Mile to I-215 (145,000 VPD) with Excellent Access to the 210 Freeway
- Strong Population Density, Daytime Employment, and Consumer Spending (349,409 People within 3 Miles)
- Adjacent to 400+ Unit Affordable Housing Community by National CORE Proximity to a Variety of Popular Retailers Including 99 Cents Stores, El Super, Stater Brothers, WSS, Walgreens, O'Reilly Auto Parts, AutoZone, KFC, Burger King, Wienerschnitzel, Rally's, Jack in the Box, La Michoacana, Alanbertos, Valero, Circle K, Chevron, and more



# PROPERTY DESCRIPTION



#### PROPERTY DESCRIPTION

Graystone Capital Advisors is pleased to exclusively present the rare opportunity to lease space within the Waterman Ave Shopping Center located in San Bernardino, CA. The 148,573 SF shopping center covers nearly 18 AC on Waterman Ave, running from 9th Street north to Olive Streeting. Sitting at two busy signalized intersections, the property sees an impressive +40,721 VPD & located directly down from the busy 149,088 VPD I-215 Freeway. For prospective tenants, the property offers an Anchor Space and Former 99 Cents Store with space ranging from 8,000 -123,090 SF. The space provides ample monument signage and an unobstructed view from Waterman Avenue.

Situated in the heart of one of California's largest cities, the property boasts an impressive153,987 people within a 3-mile radius and 349,409 people within a 5-mile radius. The active community center fully takes advantage of this massive consumer base, boasting numerous national brands and regional brands. The anchor tenants, the Waterman Discount Mall, provides a home to a diverse mix of local businesses that attract large numbers of local consumers to the property. The property also enjoys close proximity to the Waterman Gardens Redevelopment Project by National CORE which will deliver a +400 affordable housing community that will offer industry-leading wraparound social services including preschool and afterschool programs, family financial training, and senior wellness resources.

#### LOCATION DESCRIPTION

Despite a slight deceleration in leasing momentum in 2023, the Inland Empire has remained resilient and has continued to show strong market fundamentals. Vacancy rates, which peaked at 7.7%, have now declined to a commendable 6.0%, propelled by robust demand, especially in neighborhood centers, and restrained supply growth. Meanwhile, rents have grown by 6.1% over the past 12 months and have averaged an annual rate of 4.2% over the past five years, outpacing the national index by approximately 150 basis points.

Leasing activity has been driven by food services, fitness centers, grocery stores, and discount retailers. One of the largest leases in the past year comes from Target, who is opening a new 70,000-SF store in Ontario in early 2023.

Investors have hardly shied away from retail properties in the Inland Empire, despite rising interest rates. Buyers are targeting auto dealerships and shopping centers anchored by national credit tenants. Pricing has appreciated as a result, bringing market pricing to a record high of \$300/SF and market cap rates to 5.7%.



# **COMPLETE HIGHLIGHTS**





#### LOCATION INFORMATION

Building Name	Waterman Ave. Shopping Center
Street Address	1003 North Waterman Ave
County	San Bernardino, CA
Market	Inland Empire
Nearest Highway	Interstate 215
Nearest Airport	San Bernardino International Airport

#### **BUILDING INFORMATION**

Tenancy	Multiple
Year Built	1969
Construction Status	Existing

## ADJACENT MULTIFAMILY DEVELOPMENT | NATIONAL CORE

- Will Deliver +400 Units Surrounded by Community Services
- Affordable Housing Developed by National CORE A+ Rating from Standard & Poor's (S&P) Global Ratings
- Own +7,500 Affordable, Senior, Market rate, Units in California Serving +30,000 Residents
- A Center for Economic Research and Forecasting Study Showed Construction Activities will Increase San Bernardino County Economic Output by \$81.1M million, Support 1,032 Jobs & \$46.8M in Labor Income On Annual Basis, the Project will Generate +\$2.2M in Direct, Indirect & Induced Economic Activity, 31 Jobs & \$1M Labor Income
- National CORE's Innovative and Holistic Model Provides Families and Seniors with Safe, Stable and High-Quality Affordable Housing Communities That Offer Industry-Leading Wraparound Social Services Including Preschool and Afterschool Programs, Family Financial Training, and Senior Wellness Resources



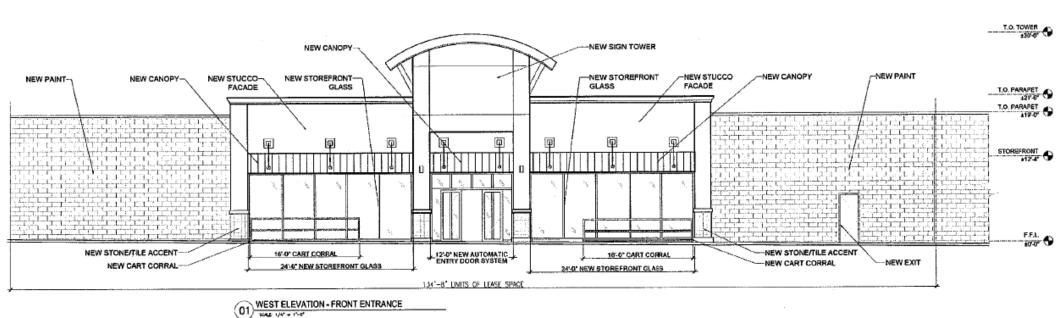
# **ADDITIONAL PHOTOS** Anchor Space 40,000 - 123,090 SF Jr. Anchor Space 20,090 SF WATERMAN DISCOUNT MALL

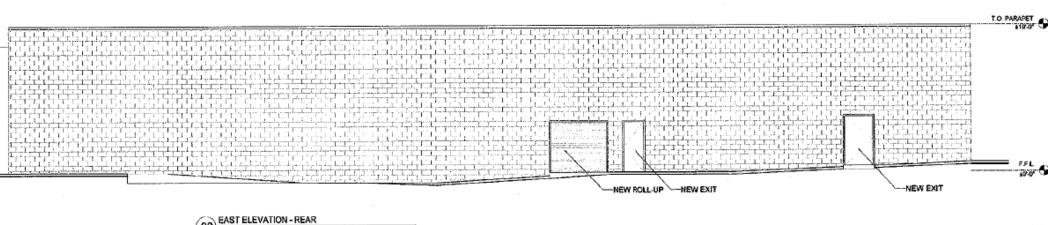






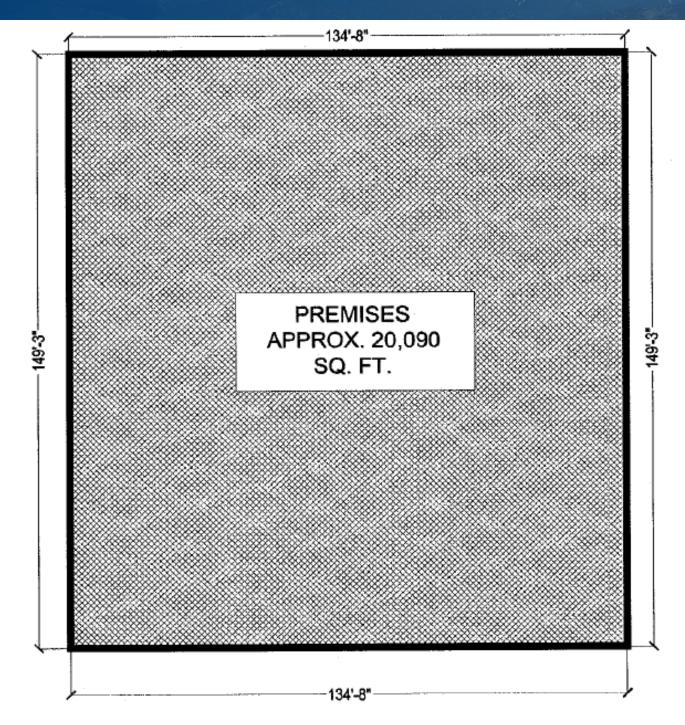
# JUNIOR ANCHOR BUILDING PLANS



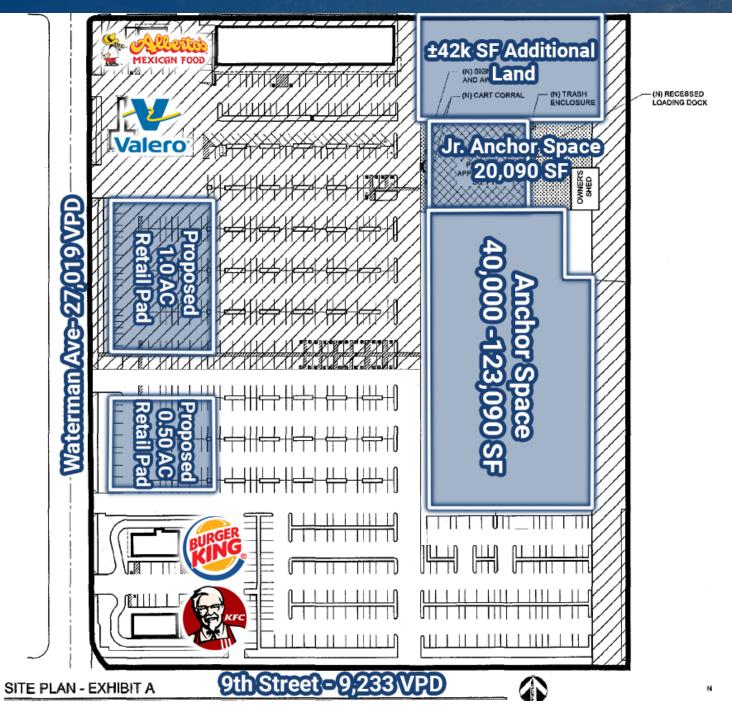




NOTE: ALL DIMENSIONS AND LOCATIONS OF NEW IMPROVEMENTS ARE APPROXIMATE



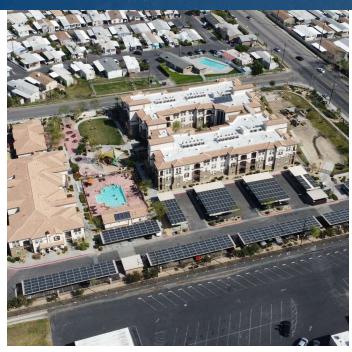


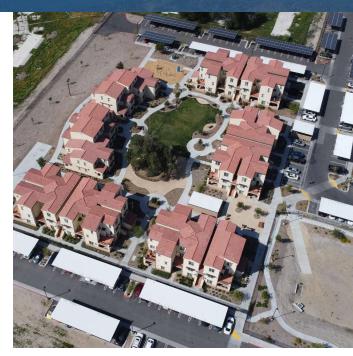




# ADJACENT MULTIFAMILY DEVELOPMENT

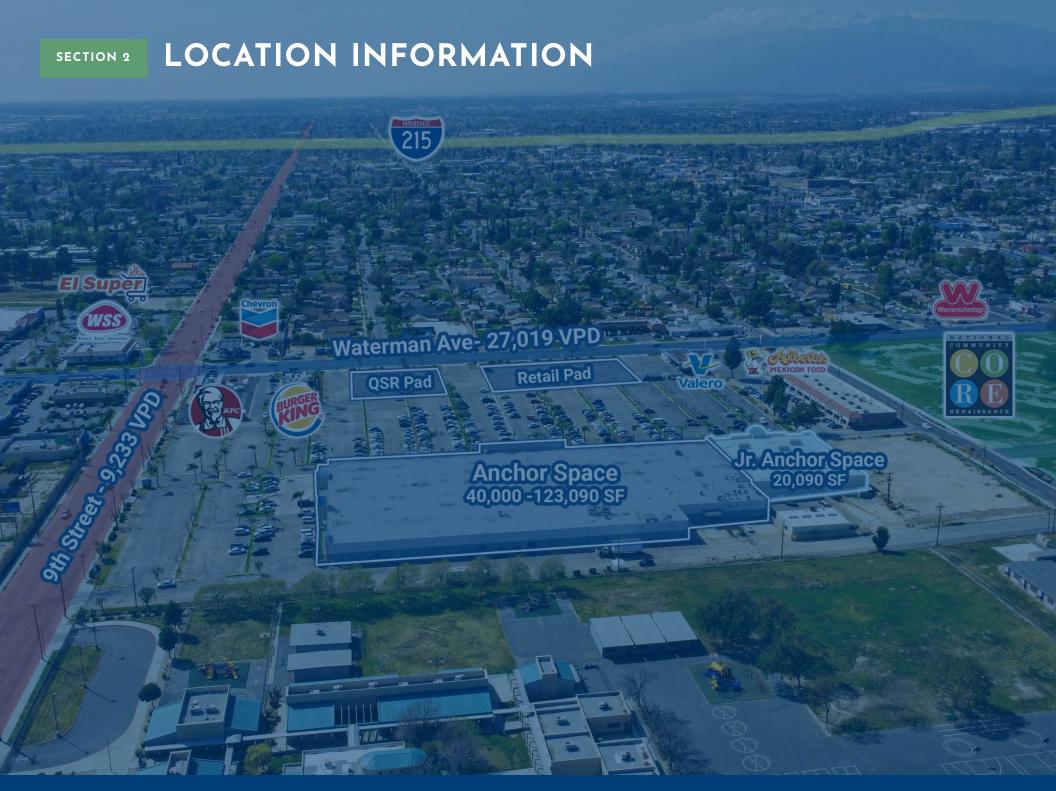












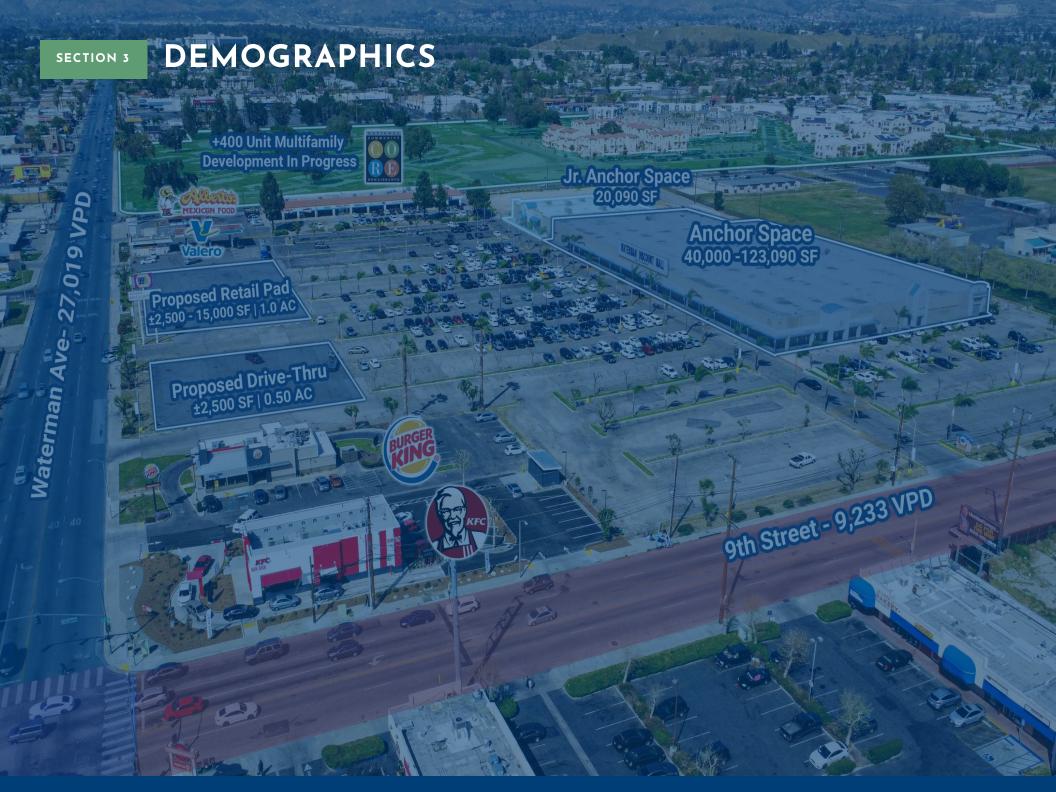
# REGIONAL MAP





# **AERIAL MAP** 14th St STATER BROS. ➤ E Wabash St E13thSt **OReilly** Jack line St E Baseline St EBaseline St E Baseline St +400 Unit Affordable **Housing Community** Rallys E11th St **DOLLAR GENERAL** RENAISSANCE estview Ave Valero E Olive St **EOliveSt** Neal Roberts Elementary School & Sierra High School E10thSt bbelli Dr E Temple St mple St E9thSt E9thSt E9thSt El Super cricket **Pioneer Memorial Cemetery** 7th St **Seccombe Lake Recreation Area** 6th St 6th St 6th St E 6th St Ward St Ward St Map data ©2024 Imagery ©2024 Airbus, Maxar Technologies





# **DEMOGRAPHICS MAP & REPORT**

POPULATION	1 MILE	3 MILES	5 MILES
Total Population	25,233	158,628	334,628
Average Age	34	34	35
Average Age (Male)	33	33	35
Average Age (Female)	34	35	36
HOUSEHOLDS & INCOME	1 MILE	3 MILES	5 MILES
Total Households	7,199	44,546	96,502
# of Persons per HH	3.5	3.6	3.5
Average HH Income	\$59,678	\$69,804	\$80,445
Average House Value	\$329,823	\$352,896	\$399,523
RACE	1 MILE	3 MILES	5 MILES
Total Population - White	5,000	32,390	75,592
Total Population - Black	3,304	17,689	34,157
Total Population - Asian	627	4,584	17,063
Total Population - Hawaiian	82	594	1,151
Total Population - American Indian	590	3,736	7,807
Total Population - Other	11,213	72,652	141,882

