ADAPTIVE REUSE PROPOSAL

Building a Real Estate Project for Long-Term Investment and Stable Returns



EXECUTIVE SUMMARY

This proposal aims to build a real estate project that offers profitable investment opportunities through the development of climate-controlled storage, data center conversion, market rate apartments, or a mixed-use project.





Vision

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To offer a product that has a significant return while reducing the cost of ground up construction. An adaptive reuse is ideal to capitalize on an already existing structure that's in great shape.

Mission

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- 1. Provide the best development opportunity for this site.
- 2.Use adaptive reuse to create a great build out.
- 3. Execute the build out and stabilize the investment.

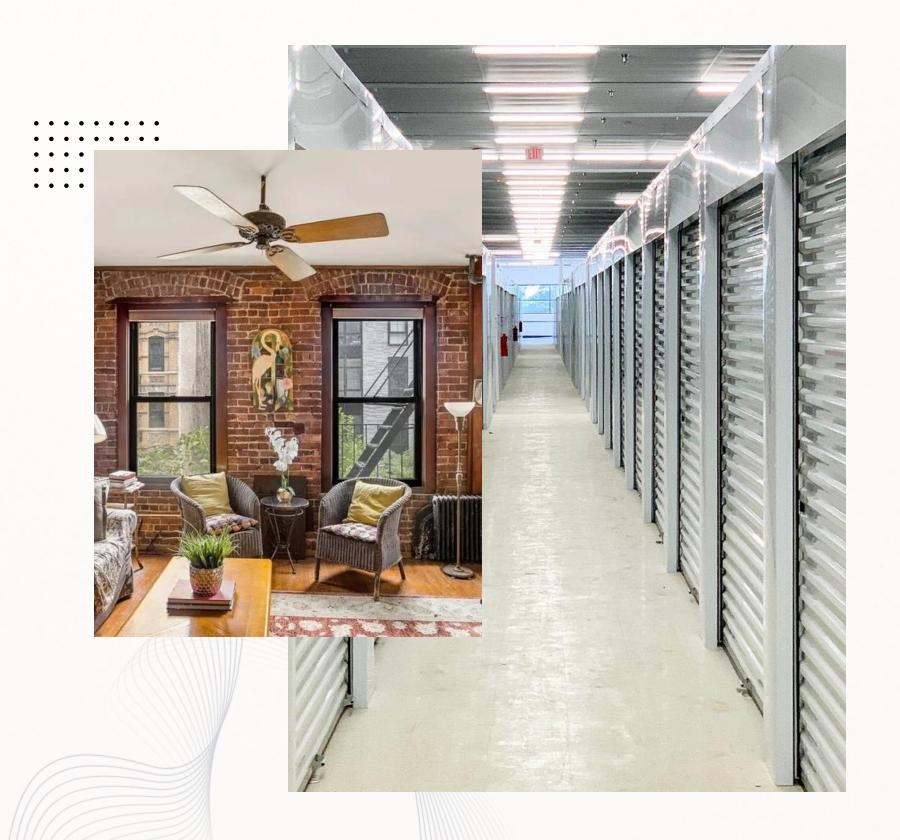
ANALYSIS

Real Estate Market Trends

The demand for residential and commercial properties is increasing in urban areas. Investors are seeking opportunities to invest in developing and strategic locations. Rapid infrastructure development opens up new opportunities for the real estate sector.

Market Segmentation

- 1. Climate Controlled Units for New Entry Apartments
- 2. Data Center Needs for Al
- 3. Mixed Use and Market Rate Apartments
- 4.Luxury High-End Condominiums









DESCRIPTION

- Ol Climate Controlled Storage
 554 Climate Controlled Storage Units
- Data Center Al Expansion
 Large Space / Fiber Optic / Tall Ceilings
- Apartments / Condominiums

 Market Rate / LIHTC / Historical Tax Credits Available



554 CLIMATE CONTROLLED STORAGE UNITS





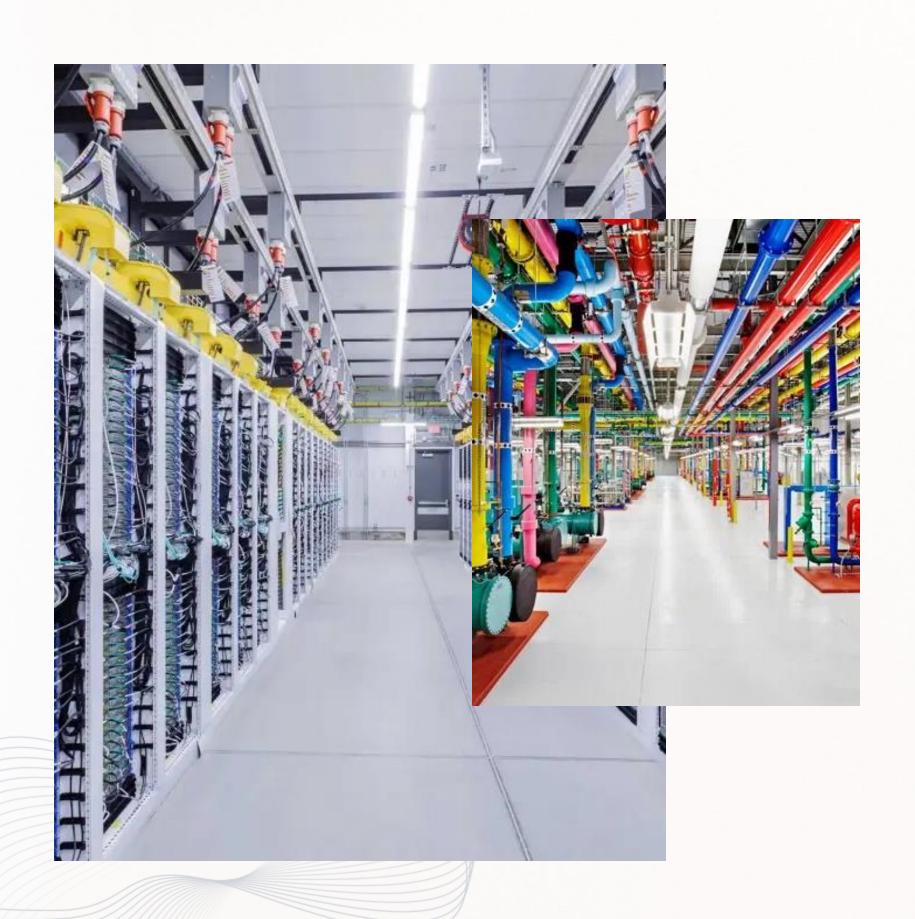


Climate Controlled Storage

- 1. Capitalize on the lack of Climate Controlled Storage in the area.
- 2. Pre-existing shell with minimum build out costs.
- 3. Multiple drive-in bays both internal and external available.
- 4. Two elevators available with ADA compliant on street access.

Storage Operators and Benefits

- 1. CubeSmart has offered to manage the project.
- 2. Operators help with marketing & management.
- 3.Deliver higher ramp up speed for occupancy.
- 4. Hands free management with quarterly reports.



DATA CENTER

Property Construction Benefits

- Large open space with 30,000 Sq/Ft per floor to redevelop into a data center.
- Prior use was industrial therefore load bearing is more accommodating.
- High Fiber Optic line runs directly into the building.
- First floor can be converted to cooling systems and main power can be used to manage utility and water usage.
- Tall ceilings to run equipment vertical and two access elevators to service different parts of the facility.

MARKET RATE APARTMENTS | CONDOS







Market Rate Apartments & Condominiums

- 1. Plans available for 76 or 81 Unit Mix Apartments.
- 2. Exposed brick layouts with historical preservation.
- 3. City has approved a Conditional Use Permit for the build.
- 4. City to offer Tax Incremental Funding.
- 5. Historical Tax Credits Available.

LEARN MORE



High growth Potential

We have available a conservative pro forma from CubeSmart for 554 Climate Controlled Storage units with an **IRR of 18%-20%.** Trachte storage has plans available for floor layouts. Available at request.



Historical Tax Credits

The building sits in the historical tax registry and has qualified for credits to be used for renovations.





City Approvals

The city has approved conditional use permits for the build out of 76 or 81 unit apartments. Build out plans can be sent over at request for review.



Interest Rates

Lower interest rates make the feasibility of these projects favorable. Climate Controlled Storage has the lowest build out cost and shows a significant return in investment. Storage operators can be utilized to create a hands off approach to any group.

WISCONSIN REALTORS® ASSOCIATION 4801

Forest Run Road, Madison, WI 53704

DISCLOSURE TO NON-RESIDENTIAL CUSTOMERS

1Prior to negotiating on your behalf the brokerage firm, or an agent associated with the firm, must provide you the 2following disclosure statement:

3 bisclosure to customers you are a customer of the brokerage firm (hereinafter Firm). The Firm is either an agent 4of another party in the transaction or a subagent of another firm that is the agent of another party in the transaction. A 5broker or a salesperson acting on behalf of the Firm may provide brokerage services to you. Whenever the Firm is 6providing brokerage services to you, the Firm and its brokers and salespersons (hereinafter Agents) owe you, the 7customer, the following duties: 8(a)The duty to provide brokerage services to you fairly and honestly. 9(b)The duty to exercise reasonable skill and care in providing brokerage services to you.

10(c)The duty to provide you with accurate information about market conditions within a reasonable time if you request it, unless disclosure of the information is prohibited by law.

12(d)The duty to disclose to you in writing certain Material Adverse Facts about a property, unless disclosure of the information is prohibited by law (see lines 42-51).

14(e)The duty to protect your confidentiality. Unless the law requires it, the Firm and its Agents will not disclose your 15 confidential information or the confidential information of other parties (see lines 23-41).

16(f) The duty to safeguard trust funds and other property held by the Firm or its Agents.

17(g)The duty, when negotiating, to present contract proposals in an objective and unbiased manner and disclose the advantages and disadvantages of the proposals.

Please review this information carefully. An Agent of the Firm can answer your questions about brokerage services, 20but if you need legal advice, tax advice, or a professional home inspection, contact an attorney, tax advisor, or home 21inspector. This disclosure is required by section 452.135 of the Wisconsin statutes and is for information only. It is a 22plain-language summary of the duties owed to a customer under section 452.133(1) of the Wisconsin statutes.

23confidential any information given to the 24Firm or its Agents in confidence, or any information obtained by the Firm and its Agents that a reasonable person 25would want to be kept confidential, unless the information must be disclosed by law or you authorize the Firm to 26disclose particular information. The Firm and its Agents shall continue to keep the information confidential after the 27Firm is no longer providing brokerage services to you.

The following information is required to be disclosed by law:

29 1.Material Adverse Facts, as defined in Wis. Stat. § 452.01(5g) (see lines 42-51). 2.Any facts known by the Firm or its 30 Agents that contradict any information included in a written inspection report on the property or real estate that is the subject of the transaction.

32 ensure that the Firm and its Agents are aware of what specific information you consider confidential, you may 33 list that information below (see lines 35-41) or provide that information to the Firm or its Agents by other means. At a 34later time, you may also provide the Firm or its Agents with other Information you consider to be confidential.

SCONFIDENTIAL INFORMATION:
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88 NON-CONFIDENTIAL INFORMATION (the following information may be disclosed by the Firm and its Agents):
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2 <u>DEFINITION OF MATERIAL ADVERSEI FACTIO ation.</u>)
A3'Material Adverse Fact" is defined in Wis. Stat. § 452.01(5g) as an Adverse Fact that a party indicates is of such Asignificance, or that is generally recognized by a competent licensee as being of such significance to a reasonable

45party, that it affects or would affect the party's decision to enter into a contract or agreement concerning a transaction 46or affects or would affect the party's decision about the terms of such a contract or agreement.

Aሽ "Adverse Fact" is defined in Wis. Stat. § 452.01(1e) as a condition or occurrence that a competent licensee 48generally recognizes will significantly and adversely affect the value of the property, significantly reduce the structural 49integrity of improvements to real estate, or present a significant health risk to occupants of the property; or information 50that indicates that a party to a transaction is not able to or does not intend to meet his or her obligations under a

51contract or agreement made concerning the transaction.

52 NOTICE ABOUT SEX OFFENDER REGISTRY You may diptain information about the sex offender registry and persons

53registered with the registry by contacting the Wisconsin Department of Corrections on the Internet at 54http://www.doc.wi.gov or by telephone at 608-240-5830.

No representation is made as to the legal validity of any provision or the adequacy of any provision in any specific transaction.



WRA

Effective July 1, 2016

