

## **STUDIO GARDENS APARTMENTS**

22 units with 1+ acre RM land | 1000 NE Butler Market Rd, Bend, OR 97701



Terry O'Neil Cell 541.408.1202 toneil@compasscommercial.com Luke Ross Cell 541.480.6144 Iross@compasscommercial.com Dan Kemp Cell 541.550.8413 dkemp@compasscommercial.com Ron Ross Cell 541.480.8884 rrossacompasscommercial.com





## STUDIO GARDENS APARTMENTS

1000 NE Butler Market Rd, Bend, OR 97701



TOTAL SALE PRICE: \$4,750,000

EXISTING UNITS: \$4,000,000 (5.62% CAP RATE) | DEVELOPABLE RM LAND: \$750,000 (1+AC)

3 Buildings 22 Units 1971/1978

Year Built

2.82

Lot Size (AC)

RM

Zoning

18,304

Bldg. Size (SF)



# **INVESTMENT SUMMARY**

# **STUDIO GARDENS APARTMENTS**



# **HIGHLIGHTS**



22 units spread across 3 buildings



Excellent occupancy and rental history



Over 1 acre of developable land



Value-add opportunity with vast upside potential



Excellent location in the heart of Bend



Consistent monthly cash flow



High demand and low market vacancy



Great on-site parking

### STUDIO GARDENS APARTMENTS

Nestled on 2.82 acres of picturesque, wooded grounds with a seasonal canal, this property features 22 well-designed units across three two-story buildings: 10 one-bedroom, one-bath apartments and 12 two-bedroom, one-bath apartments. Tenants enjoy two laundry rooms and 22 storage units. Exceptional management has ensured consistent full occupancy. With over an acre of developable land zoned RM for multifamily housing, there's immense potential for expansion and increased returns. This well-maintained, high-demand property offers the opportunity to own a prime asset in one of Oregon's most sought-after locations.





	Total Sale Price	\$4,750,000							
	Existing 22 Units Value	\$4,000,000							
TION	NOI	\$224,877							
/ALUATIO	Cap Rate	5.62%							
	Extra Developable Land	1+ Acre							
	Developable Land Value	\$750,000							
	Address	1000 NE Butler Market Rd, Bend, OR 97701							
	Tax Lot	171228AB05200							
RY	County	Deschutes							
MMA	Zoning	Residential Medium Density (RM)							
TY SI	Land Area	2.82 Acres							
PROPERTY SUMMARY	Property Type	Multifamily							
A.	Total Building Size	18,304 SF							
	Number of Buildings	3							
	Year Built	1971 / 1978							
	Number of Units	22							
ENITIES	Unit Mix	12 — 2 Bed/1 Bath 10 — 1 Bed/1 Bath							
& AMI	Heating/Cooling	Electric cadet and baseboard / radiant ceiling							
UNITS & AN	Features/Amenities	All units include refrigerator, electric range and dishwasher. Two laundry rooms and 22 storage units. Water, sewer, garbage and landscaping included in tenant rent.							













# **FINANCIAL SUMMARY**

# **STUDIO GARDENS APARTMENTS**

# **RENT ROLL**

Bld #	Unit	Bed	Bath	Move in Date	Last Inc	Act	tual Rent	w/	2025 Inc*	MI	t Rent
1	1	2	1	Aug-18	8/1/24	\$	1,175	\$	1,293	\$	1,500
1	2	2	1	Jul-17	8/1/24	\$	1,175	\$	1,293	\$	1,500
1	3	1	1	Jul-22	8/1/24	\$	1,350	\$	1,350	\$	1,350
1	4	2	1	Sep-23	9/23/23	\$	1,450	\$	1,500	\$	1,500
1	5	1	1	Sep-20	8/1/24	\$	1,295	\$	1,350	\$	1,350
1	6	2	1	Mar-12	8/1/24	\$	1,050	\$	1,155	\$	1,500
1	7	2	1	Aug-05	8/1/24	\$	1,025	\$	1,128	\$	1,500
1	8	2	1	Aug-23	8/24/23	\$	1,450	\$	1,500	\$	1,500
Totals						\$	9,970	\$	10,568	\$1	1,700
2	9	2	1	Apr-20	8/1/24	\$	1,325	\$	1,458	\$	1,500
2	10	2	1	Aug-20	8/1/24	\$	1,150	\$	1,265	\$	1,500
2	11	1	1	Apr-13	8/1/24	\$	1,120	\$	1,232	\$	1,350
2	12	2	1	Oct-24	10/23/24	\$	1,535	\$	1,535	\$	1,500
2	13	1	1	Feb-20	8/1/24	\$	1,245	\$	1,350	\$	1,350
2	14	2	1	Sep-16	8/1/24	\$	1,150	\$	1,265	\$	1,500
2	15	2	1	Nov-08	8/1/24	\$	1,175	\$	1,293	\$	1,500
2	16	2	1	Apr-20	8/1/24	\$	1,175	\$	1,293	\$	1,500
Totals						\$	9,875	\$	10,690	\$1	1,700
3	17	1	1	Jan-09	8/1/24	\$	1,120	\$	1,232	\$	1,350
3	18	1	1	Apr-17	8/1/24	\$	1,125	\$	1,238	\$	1,350
3	19	1	1	Jan-24	1/24/24	\$	1,300	\$	1,350	\$	1,350
3	20	1	1	Aug-20	8/1/24	\$	1,250	\$	1,350	\$	1,350
3	21	1	1	Apr-24	4/15/24	\$	1,350	\$	1,350	\$	1,350
3	22	1	1	Sep-19	8/1/24	\$	1,075	\$	1,183	\$	1,350
Totals						\$	7,220	\$	7,702	\$	8,100
<b>Grand To</b>	tals					\$	27,065	\$	28,959	\$3	1,500







# ANNUAL PROPERTY OPERATING DATA

PROPERTY :	SUMMARY	INVESTME	MENT SUMMARY			
Units	22		w/	' 2025 Inc*		
Built	1971/1978	Sales Price	\$	4,000,000		
Land/AC	2.82	Cap Rate		5.63%		
Land/SF	122,839	PPSF	\$	218.53		
Tax Map	171228AB	Price/Unit	\$	181,818		
Tax Lot	5200	GRM		12.04		

UNIT MIX & RENT SCHEDULE										
	Units	Type	Total SF	w/	2025 Inc*					
Building #1	8	Six - 2 Bed/1 Bath Two - 1 Bed/1 Bath	6,848	\$	10,568					
Building #2	8	Six - 2 Bed/1 Bath Two - 1 Bed/1 Bath	6,848	\$	10,690					
Building #3	6	1 Bed/1 Bath	4,608	\$	7,702					
Totals	22		18,304	\$	28,959					

**Note:** For valuation, brokers projected modest rent increases for some units. Total increase in current rent roll is 7%. Even with the projected increases many rents are still substantially under market. Actual NOI achieved for 2024 was \$204,423.

	NCOME		w/	2025 Inc*
Potential Rental Income			\$	347,508
Less: Vacancy		5%	\$	17,375
Effective Rental Income			\$	330,133
Plus: Other Income	Laundry		\$	2,200
Gross Operating Income			\$	332,333
	EXPENSES			
Real Estate Taxes	2024 Actual		\$	25,156
Property Insurance	2024 Actual		\$	6,463
Management	Proforma	9.00%	\$	29,910
Repairs and Maintenance	2025 Pro-forma	4.00%	\$	13,293
Garbage	2024 Actual		\$	2,979
Water/sewer	2024 Actual		\$	11,495
Electricity	2024 Actual		\$	2,118
Landscaping/Snow Removal	2025 ProForma		\$	9,166
Reserves	Proforma @ 2%	2.00%	\$	6,647
Total Operating Expenses			\$	107,227
	Exp Per Unit:		\$	4,874
	Exp Per SF:		\$	5.86
	Exp Ratio:			32.26%
Net Operating Income			\$	225,106

# RENT COMPARABLES











2BD/1BA									
Address	1695 NW	<b>Portland Ave</b>	61354 Bla	ikely Rd	1700	0 NE Wells Acres Rd	1562 NW 1st St	1837 NI	E Purcell Blvd
Year Built		1973		1972		1974	1966		1977
Unit Size		866		810		696	1200		
Average Asking Rent	\$	1,750	\$	1,500	\$	1,795	\$ 2,500	\$	1,645
Average Asking Rent Per SF	\$	2.02	\$	1.85	\$	2.58	\$ 2.08		











1BD/1BA								
Address	330 SE 15th St	5331	NW Portland Ave	15	567 NE Purcell Blvd	61354 Blakely Rd	1519 NW	/ Juniper St
Year Built	1972		1919		1978	1972		1997
Unit Size	399		521		776	594		610
Average Asking Rent	\$ 1,195	\$	1,600	\$	1,250	\$ 1,310	\$	1,750
Average Asking Rent Per SF	\$ 2.99	\$	3.07	\$	1.61	\$ 2.21	\$	2.87



# **LOCATION OVERVIEW**

# **STUDIO GARDENS APARTMENTS**





# **REGIONAL OVERVIEW**

# **BEND, OREGON**

With a population of 104,557 (2023), Bend is the sixth-largest city in Oregon and the largest in Central Oregon, serving as the region's economic, recreational, and cultural hub. Located on the eastern edge of the Cascade Range along the Deschutes River, Bend blends forested mountain highlands with high desert plateaus, offering stunning scenery and a wealth of outdoor activities—all within convenient reach of major West Coast metropolitan areas.

# LIFESTYLE DESTINATION

Bend is known for attracting urban professionals, families, and entrepreneurs who seek the perfect balance between outdoor adventure, natural beauty, and the amenities of a vibrant, welcoming community. The city has become a gateway for outdoor sports such as mountain biking, skiing, hiking, fishing, white-water rafting, and golf.

Bend also boasts a vibrant arts and culture scene, award-winning breweries, exceptional dining, and a growing innovation economy, making it as appealing for its quality of life as it is for business and tourism.



# **CENTRAL OREGON**

#### **LIFESTYLE**

Central Oregon offers a rare mix of city amenities and restful isolation, including the slower speed of a small town with a medical community and infrastructure not normally seen in a region of its size. Additionally, Central Oregon residents maintain a work/life balance that is difficult to achieve elsewhere.

#### **EDUCATION**

Central Oregon is well-recognized for its high-quality education, with Bend-La Pine schools continuing to surpass state and national SAT averages year-over-year. The region also offers abundant higher education opportunities. Oregon State University-Cascades is expanding with new facilities, while Central Oregon Community College's four campuses provide a range of degrees and workforce training programs, ensuring accessible education for all.

#### **AIRPORT**

Redmond Municipal Airport provides commercial air service with daily non-stop flights to Las Vegas, Portland, Burbank, Denver, Los Angeles, Phoenix, Salt Lake City, San Diego, San Francisco, Santa Rosa, and Seattle via carriers American, Alaska, Avelo, Delta, and United. The airport is undergoing a \$5.2 million expansion to meet the rising demand for transit in and out of the region.



300 Days of Sunshine



Miles of Trails



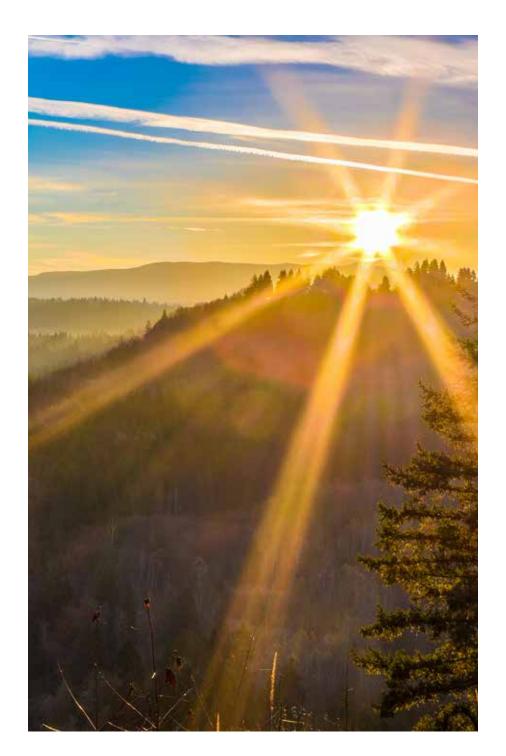
31 Breweries & Counting



**Thriving Arts** & Culture



30 Golf Courses



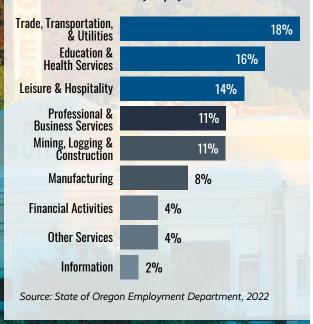
## **EMPLOYMENT**

According to the Oregon Employment Department, 76% of Oregon establishments have between one and nine covered payroll employees and the average private establishment employs around 11 people. Still, a number of large employers operate successfully here, tapping into Central Oregon's ever-expanding workforce, the overall low cost of doing business and business-friendly local governments. This year, the top 50 private companies collectively employ nearly 22,500 Central Oregonians.

(Source: Economic Devlopment of Central Oregon 2023)

### **2023 Central Oregon Industry Composition**

Private by Employment



# **TOP 5 REGIONAL EMPLOYERS (2024)**





#### 4,791 EMPLOYEES

Top quality healthcare is one of Central Oregon's crown jewels. St. Charles Health System is the largest healthcare provider in the region, and is also the largest employer with over 4,791 employees across the tri-county area. A network of more than 100 clinics and 4 hospitals further support the community.

The Bend and Redmond hospitals received an A grade from LeapFrog based on their performance on many patient quality metrics. St. Charles Bend was named the third best hospital in the state of Oregon by U.S. News and World Report.





#### 1,117 EMPLOYEES

Bill Healy founded Mt. Bachelor Ski Area December 19, 1958 with a rope tow and a single lift. Mt. Bachelor has since grown to be one of the largest ski resorts in the U.S. The resort boasts a wide variety of terrain, allowing guests to ski or ride 360 degrees off the summit, hike the adjoining cinder cone for a well-earned run down, or ski the trees off the western bowls to find that great cache of powder.

# **TOP 5 REGIONAL EMPLOYERS** (2024)





#### 985 EMPLOYEES

Les Schwab was founded in 1952 with one tire shop and a vision of bringing together service, value, and convenience for their customers. Les Schwab sets the standard for consistently exceptional customer service.

Les Schwab has nine locations in Central Oregon plus it is the home to the main Les Schwab headquarters which is located in NF Bend.





#### 975 EMPLOYEES

Bright Wood has a 60-plus-year history. They began making door frames, Fisher-Price toys, and baby crib components in the 1980's. Today, they are the largest independent manufacturer of window and patio door components and engineered dimension lumber in the U.S. They are committed to providing quality products and services.

Bright Wood is located 45 miles north of the Spring Pines Apartments.

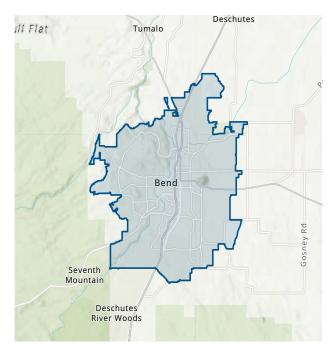




#### 964 EMPLOYEES

Safeway and Albertsons are leading supermarket chains in the United States, known for their wide range of grocery products and services. With a history dating back to 1915, the company operates numerous stores nationwide under various banners, including Safeway, Albertsons, Vons, and Jewel-Osco. They are committed to quality, customer service, and community involvement.

# BEND, OREGON DEMOGRAPHICS



#### POPULATION BY GENERATION









20,854

2021 Baby Boomer Population (Born 1946 to 1964) (Esri)







2021 Generation X Population (Born 1965 to 1980) (Esri)



2021 Generation Z Population (Born 1999 to 2016) (Esri)



. 1981 to 1998) (Esri)



# POPULATION TRENDS AND KEY INDICATORS

### Bend City, OR

#### **POPULATION**



108,598

2024 Total Population

116,960

2029 Total Population

\$300.753

Median Net Worth

2023-2028 Population: Annual Growth Rate

#### INCOME



\$89,285

Median Household Income

# \$57,375

#### Per Capita Income

#### **EDUCATION**



No High School

High School Diploma Graduate



30%

Some College

50% Bachelor's/Grad/Prof Degree

#### **BUSINESS**



6.431 Total Businesses



60.871 Total Employees



3.0%

Unemployment Rate

#### HOUSEHOLDS



45,144

Total Households



2.38

Average Household



2.56%

2010-2020 Annual Growth Rate

#### HOUSING STATS



\$699,755

Median Home Value



Percent of Income for Mortgage

\$1,483

Median Contract Rent

#### Tapestry segments



**Bright Young Professionals** 9,240 households

20.5% of Households





Middleburg 7,418 households

16.4%

of Households





5,611 households

In Style

12.4%

of Households







# **OFFER TERMS**

# **STUDIO GARDENS APARTMENTS**





## **OFFERING TERMS**

The Studio Gardens Apartments located at 1000 NE Butler Market Rd, Bend, OR 97701 is being offered for sale on an "as-is, where-is" basis.

Please submit offers via email to the listing team.

All property tours must be scheduled in advance through the Compass Commercial listing team.

### Terry O'Neil

Broker
Cell 541.408.1202
toneil@compasscommercial.com

# Luke Ross

Broker Cell 541.480.6144 Iross@compasscommercial.com

#### Dan Kemp, CCIM

Partner, Principal Broker Cell 541.550.8413 dkemp@compasscommercial.com

#### **Ron Ross**

Principal Broker Cell 541.480.8884 rross@compasscommercial.com



www.CompassCommercial.com | 541.383.2444

Brokers are licensed in the state of Oregon



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