

# LIGHT INDUSTRIAL / FLEX DEVELOPMENT OPPORTUNITY

Bexar County | North West San Antonio

TBD Southridge Dr, San Antonio, TX 78238



## Southridge Dr and Fairgrounds Pkwy Hard Corner

2.055 Acres +/-

SITE

700k+/- Square Feet  
of Industrial Space

188,363 TxDOT

25,917 TxDOT

Hardin Athletic  
Complex

700,000+ SF of Usable Industrial Demand Within 1.5 Miles

*Unique IOS & tenant relocation opportunity*

Platted, Zoned, All Utilities Available

### KW COMMERCIAL CITY VIEW

15510 Vance Jackson Suite  
101 San Antonio, TX 78249



Each Office Independently Owned and Operated

### PRESENTED BY:

#### RAV SINGH, CCIM

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0560351, Texas

### PRESENTED BY:

#### DONNIE WALKER, BROKER ASSOCIATE

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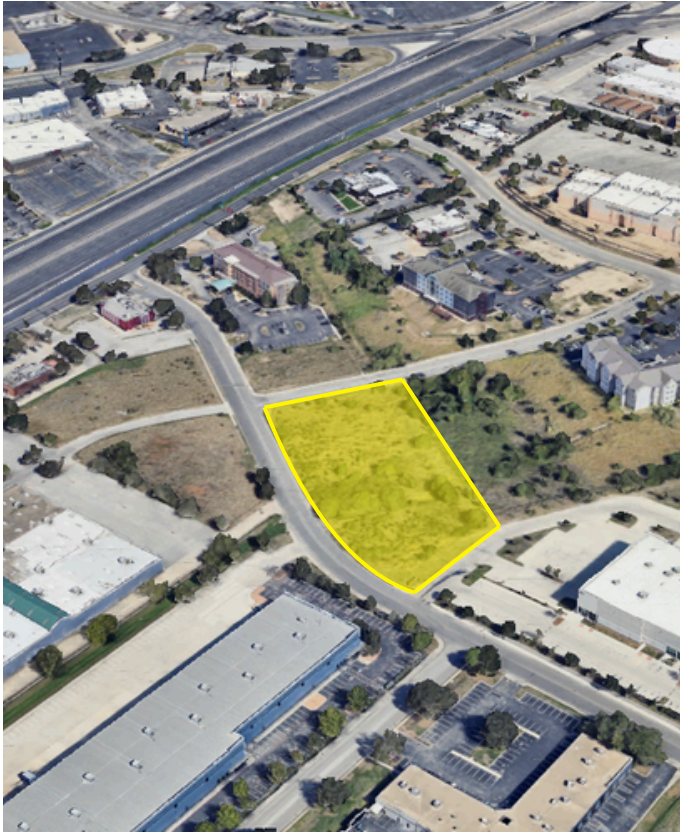
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# EXECUTIVE SUMMARY

TBD Southridge Dr, San Antonio, TX 78238



## OFFERING SUMMARY

|                  |   |
|------------------|---|
| <b>Price</b>     | Call Broker   |
| <b>Lot Size</b>  | 2.055 Acres +/-   |
| <b>Zoning</b>    | C-3, I-1  |
| <b>Use</b>       | Ideal for Flex, Light Industrial, Service, Distribution & Contractor Uses |
| <b>County</b>    | Bexar   |
| <b>Market</b>    | North West San Antonio  |
| <b>Parcel</b>    | 16115-000-0721  |
| <b>Frontage</b>  | 516 Ft +/- Fairgrounds Pkwy<br>196 Ft +/- Southridge Dr                   |
| <b>Utilities</b> | All Utilities Available on Site   |

## PROPERTY HIGHLIGHTS

- **Prime Light Industrial / Flex Development Site**
- **Zoned C-3 & I-1** — allows wide range of industrial & commercial uses
- **Excellent Access & Visibility** — Near Loop 410 & Culebra
- **Strong Ingress / Egress for Truck & Service Traffic**
- **High Traffic Counts**
  - Loop 410: 188,363 TxDOT
  - Culebra Rd: 25,917 TxDOT
- **Surrounded by Business Parks & Commercial Activity**
- **Utilities in Place – Shovel-Ready**
- **Ideal for Owner-Users, Flex Warehouses, Service Industrial, Distribution, or Contractor Operations**
- **Target Uses** - Flex / Warehouse, Light Manufacturing, Service & Trade Contractors, Distribution & Logistics, Automotive / Equipment, Owner-User Industrial, Showroom + Warehouse
- **Strategic Tenant Conversion Opportunity** - Our preliminary analysis indicates over 700,000+ SF of usable space within a 1.5-mile radius. This creates a compelling opportunity to relocate and consolidate an existing tenant into this site through an IOS configuration — delivering a standalone facility with superior access, improved circulation, and enhanced operational efficiency, resulting in a significantly more desirable long-term operating location.

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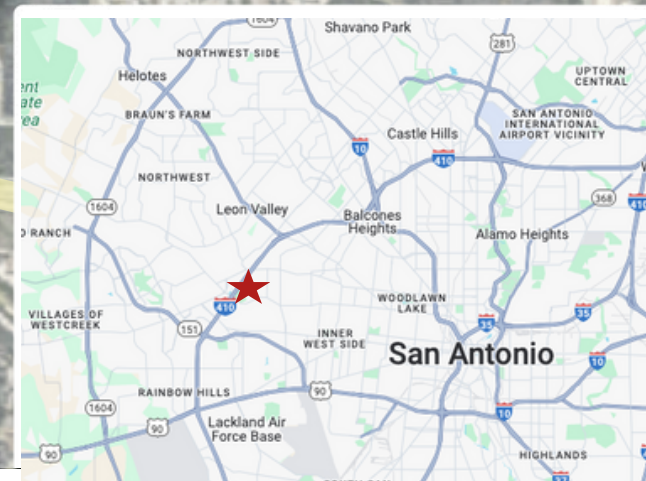
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# REGIONAL MAP

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# PROFESSIONAL BIO

TBD Southridge Dr, San Antonio, TX 78238



## RAV SINGH

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(210) 849-2175  
rav@singhcommercialgroup.com  
0560351, Texas

### PROFESSIONAL BACKGROUND

Mr. Singh is a hotel and investment specialist focused on midscale and select-service hotels on the chain scale. He holds the prestigious CCIM (Certified Commercial Investment Member) designation from the CCIM Institute and represents buyers and sellers in the hospitality and commercial land investments throughout the greater metro markets of Texas and beyond. Analyzing property strengths and market conditions and connecting buyers and sellers to ultimately achieve their goals is a relentless pursuit of Mr. Singh. He has received CoStar Group's PowerBroker award as the top sales broker in the market. He serves as a Commercial Director in the Keller Williams City View office and resides in San Antonio, Texas.

Having started his commercial real estate career in Texas, Singh works on assignments in Southwest states and occasionally lists hotels in the Midwest states but because of his involvement with KW Commercial, he has partnered with other brokers throughout the United States.

### EDUCATION

Iowa State University

### AFFILIATIONS

CCIM - Certified Commercial Investment Member  
NAR - National Association of Realtors  
CIPS - Certified International Property Specialist



## DONNIE WALKER

Broker Associate  
(210) 378-0878  
donnie@walkertexasre.com  
0697847, Texas

### PROFESSIONAL BACKGROUND

Donnie Walker and his team have closed 75M in volume since November 2017 and have been recognized as a consistent top producer within Keller Williams City View ranking #1 multiple times in the monthly categories across various categories.

Mr. Walker has been ranked by the San Antonio Business Journal as a top agent multiple times. He enjoys selling unique properties and puts in the work ethic and grit to get the job done well with integrity. He is also a finalist in the San Antonio Platinum 50 group in 2022, 2023, and Platinum 50 winner for 2024.

Donnie Walker achieved a BBA in Finance from the Mays Business School. He also walked on the Varsity swim team and was voted co-captain of the swim team by his team members and coaches. In addition, he is a member of the highly renowned Titans of Investing network.

Mr. Walker is heavily involved in his faith community and has a passion for helping people and teaching them the faith. He receives the greatest joy when serving the client well and with integrity.

### EDUCATION

BBA in Finance from Texas A&M Mays Business School

### AFFILIATIONS

RLI - Realtors Land Institute  
NAR - National Association of Realtors  
TAR - Texas Association of Realtors

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## Information About Brokerage Services

*Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.*

### TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

|   |                      |                                 |                      |
|---|----------------------|---------------------------------|----------------------|
| <b>Keller Willis San Antonio, INC</b>                                 | <b>547594</b>        | <b>legal@kwcityview.com</b>     | <b>(210)696-9996</b> |
| Licensed Broker /Broker Firm Name or<br>Primary Assumed Business Name | License No.          | Email                           | Phone                |
| <b>Joseph H Sloan III</b>   | <b>526284</b>        | <b>Legal@kwcityview.com</b>     | <b>(210)696-9996</b> |
| Designated Broker of Firm   | License No.          | Email                           | Phone                |
| <b>Tony Zamora Jr.</b>  | <b>537135</b>        | <b>Legal@kwcityview.com</b>     | <b>(210)696-9996</b> |
| Licensed Supervisor of Sales Agent/<br>Associate                      | License No.          | Email                           | Phone                |
| <b>Ravpreet Singh / Donnie Walker</b>                                 | <b>560351/697847</b> | <b>donnie@walkertexasre.com</b> | <b>(210)378-0878</b> |
| Sales Agent/Associate's Name  | License No.          | Email                           | Phone                |

\_\_\_\_\_  
Buyer/Tenant/Seller/Landlord Initials

\_\_\_\_\_  
Date