



3201-3335 E BELL RD PHOENIX, AZ 85032 OFFERING MEMORANDUM

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## PROPERTY SUMMARY

Plaza 32 is a ±173,304 square foot community shopping center prominently located at the southeast corner of 32nd Street and Bell Road in North Phoenix. The center is currently 84.0% leased, with 16.0% vacancy, and has experienced leasing momentum with 13,351 square feet of new leases signed in the past 12 months. Anchored by LA Fitness (formerly Esporta Fitness), one of the most recognized health club brands in the nation, Plaza 32 benefits from a strong internet-resistant and service-oriented tenant mix.

Ownership has recently completed significant capital improvements, including all new lighting and exterior paint upgrades, enhancing curb appeal and long-term positioning. The property offers excellent accessibility with

eight curb-cut access points spanning Bell Road, 32nd Street, 34th Street, and Phelps Road. Additionally, the site has received new zoning approval for self storage on the southeast corner, creating an immediate valueadd development opportunity.

Future upside is further supported by belowmarket in-place rents, a vacant second-story space ideal for salon suites or coworking, and the optionality to build and sell off the newly zoned self storage pad. Combined with its prime location in Maricopa County, the fastestgrowing county in the United States, Plaza 32 presents investors with a stable income stream, diverse tenancy, and multiple avenues for longterm growth.

### INVESTMENT SUMMARY

**ASKING PRICE:** \$41,900,000

PRICE PSF: \$241

**YEAR 1 CAP RATE:** 6.49%

STABILIZED CAP RATE: 7.68%

YEAR 1 NOI: \$2,720,477

**STABILIZED NOI:** \$3,217,626

**TOTAL GLA:** 173,304 SF

YEAR BUILT/

2025/2004/2000/1996/1986 **RENOVATED:** 

**TOTAL LAND AREA:** 

15.97 Acres

**OCCUPANCY:** 

84.0%

**LEASE STRUCTURES:** 

NNN leases

**WEIGHTED AVERAGE** 

**5.02** years

**LEASE TERM:** 

**MAJOR TENANTS:** 

La Fitness, Dollar Tree, **Harbor Freight Tools** 



## INVESTMENT HIGHLIGHTS



# PRIME INFILL LOCATION WITH STRONG **DEMOGRAPHICS AND TRAFFIC**

The property is surrounded by nearly 288,000 residents within a five-mile radius with average household incomes exceeding \$102,000. Exceptional visibility at Bell Road and 32nd Street, with more than 73,000 vehicles per day and immediate access to SR-51 carrying nearly 118,000 vehicles daily, ensures consistent customer traffic and long-term viability.



# WITHIN A HIGH-DEMAND, SUCCESSFUL LA FITNESS-ANCHORED CENTER

Positioned at the busy intersection of 32nd Street and Bell Road, the property is anchored by LA Fitness and benefits from strong daily traffic, a complementary mix of service-oriented tenants, and excellent visibility, ensuring consistent customer draw and long-term tenant success.



# STRONGER ANCHOR PRESENCE WITH REVERSION TO LA FITNESS

The anchor has transitioned from the Esporta Fitness brand back to LA Fitness, a nationally recognized name with stronger consumer awareness and broader demographic appeal. This reversion enhances stability, elevates the property's profile, and reinforces the anchor's ability to generate consistent traffic.



# SIGNIFICANT RECENT CAPITAL IMPROVEMENTS

Ownership has completed upgrades including all new exterior lighting and fresh paint throughout the center, improving curb appeal and reducing near-term capital expenditure for a new investor.









# VALUE-ADD HIGHLIGHTS



### **UPSIDE THROUGH BELOW-MARKET RENTS AND LEASE-UP**

Income growth potential through the lease-up of ±929 SF, ±1,200 SF, ±3,000 SF, ±13,382 SF, and ±7,831 SF vacancies, along with the ability to capture additional upside as below-market tenants roll to market.



## SECOND-STORY LEASE-UP OPPORTUNITY

Two second-story vacancies totaling more than 21,000 square feet are ideally suited for salon suites, coworking space, or other complementary uses, presenting meaningful upside potential.



### CITY-APPROVED SELF STORAGE DEVELOPMENT

Newly approved zoning for self storage on the southeast corner of the property creates a unique value-add opportunity, giving an investor the option to develop, lease, or sell off a high-demand use.



### DIVERSE PARCEL OFFERING WITH BREAKUP POTENTIAL

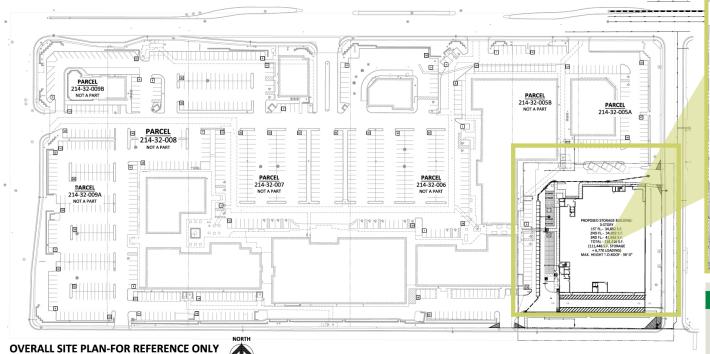
The investment includes the LA Fitness anchor, shop space, and all outparcels across seven separate parcels, providing long-term flexibility and future liquidity through a breakup strategy. Pads could be parceled out individually, including Denny's, Banner Urgent Care, and a multitenant pad leased to Starbucks, Jimmy John's, and The UPS Store, allowing value maximization through selective dispositions.

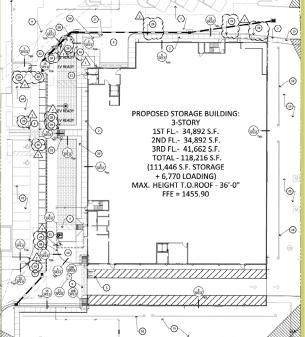
# BELL AND 34 STORAGE

- Fully Approved and Permitted Self-Storage Development Opportunity
- 3.01 Acre Site
- 111,446 SF Three Story Building
- 228 Occupants





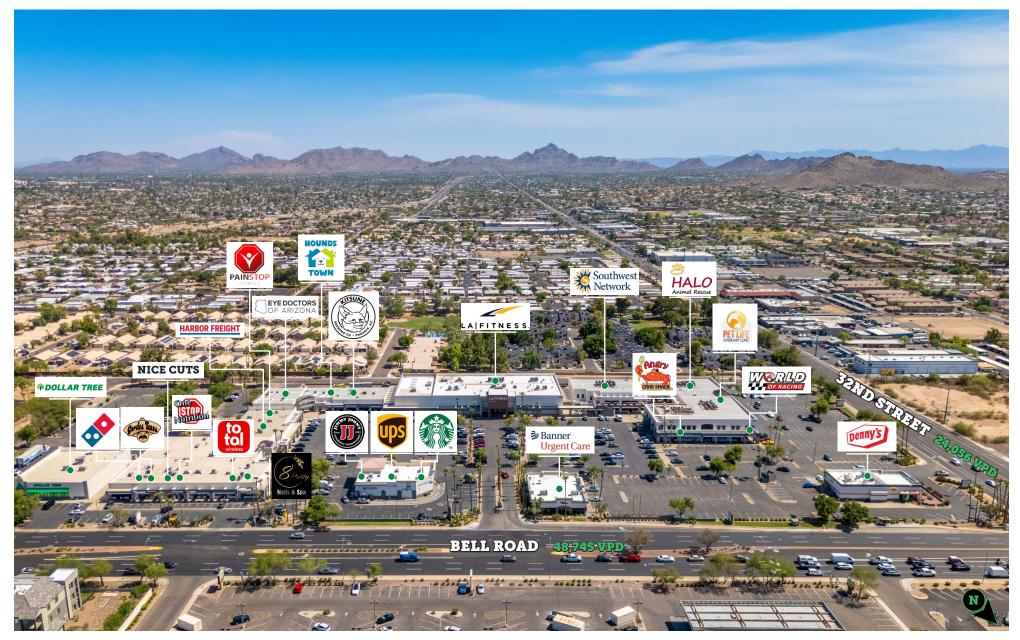




BUILDING OCCUPAN	IT LOAD	
1ST FLOOR STORAGE:	33.845 S.F. / 500 =	68 OCCUPANTS
OFFICE:	1,047 S.F. / 150 =	7 OCCUPANTS
2ND FLOOR STORAGE:	34,892 S.F. / 500 =	70 OCCUPANTS
3RD FLOOR		
STORAGE:	41,662 S.F. / 500 =	83 OCCUPANTS
TOTALS:	111.446 S.F.	228 OCCUPANTS



# **≥ LOCAL AERIAL**



# SITE PLAN



### **PROPERTY NAME:**

▶ Plaza 32

### **ADDRESS:**

■ 3201-3335 E. Bell Rd. Phoenix, AZ 85032

### **SQUARE FOOTAGE (GLA):**

**→** +173,304 SF

### LAND AREA:

¥ +15.97 Acres

### **YEAR BUILT:**

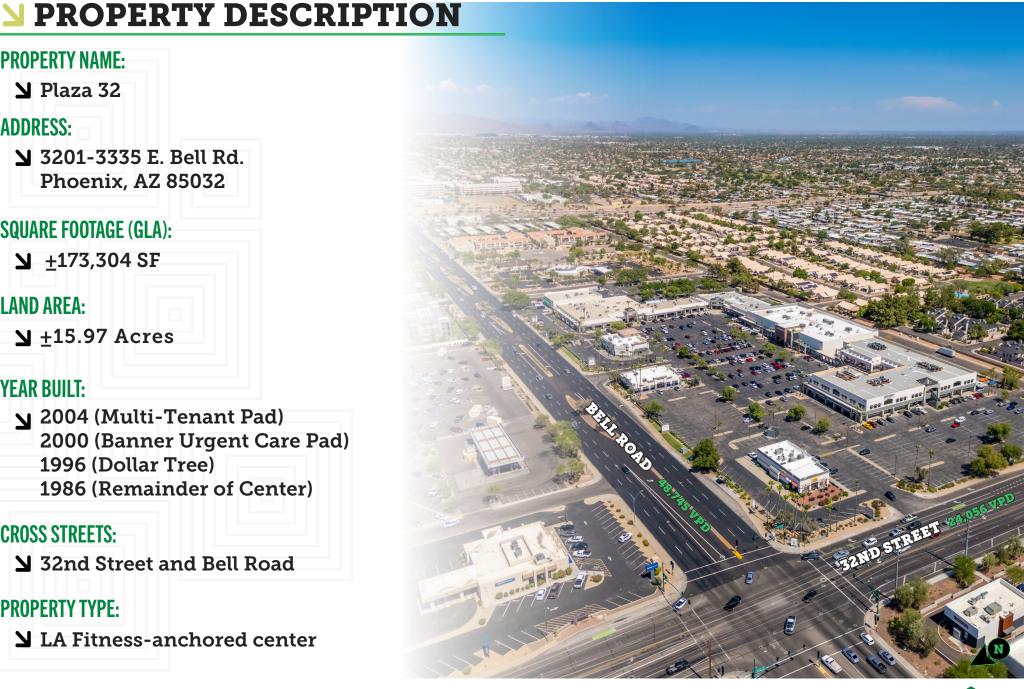
**≥ 2004 (Multi-Tenant Pad)** 2000 (Banner Urgent Care Pad) 1996 (Dollar Tree) 1986 (Remainder of Center)

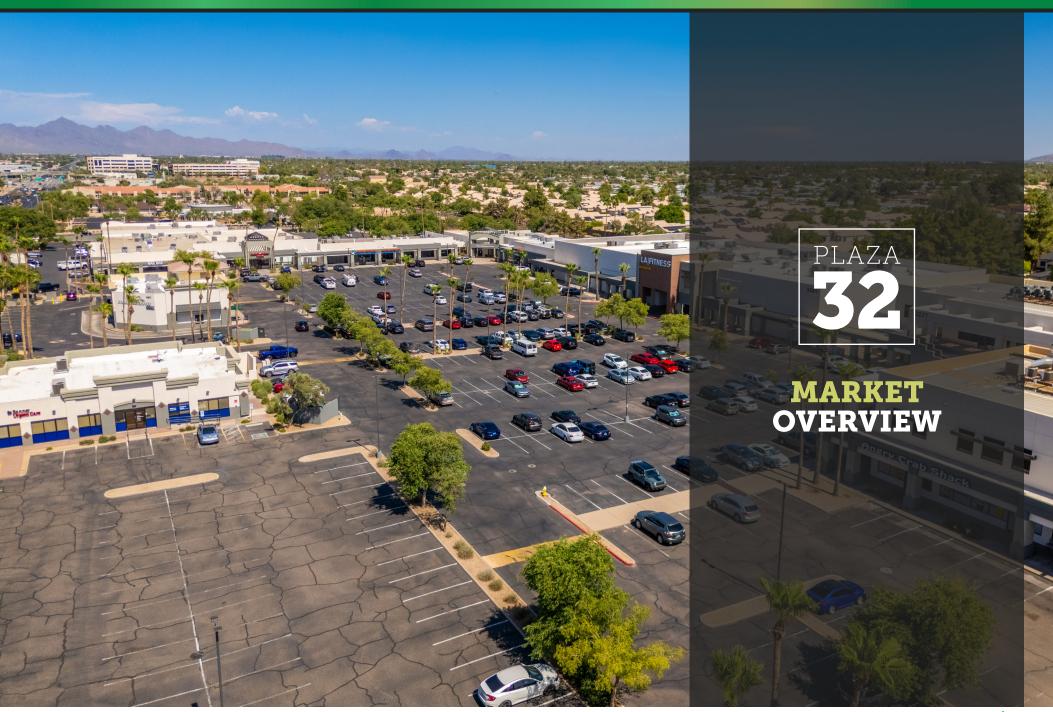
### **CROSS STREETS:**

■ 32nd Street and Bell Road

### PROPERTY TYPE:

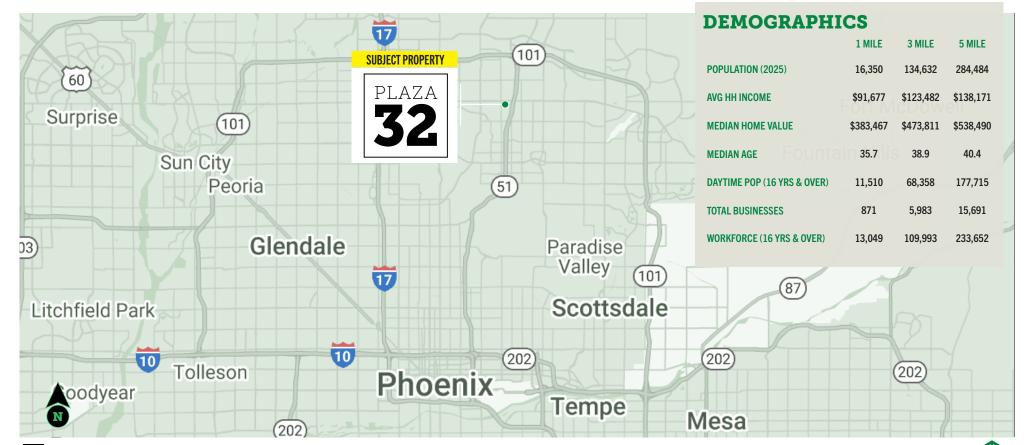
**≥** LA Fitness-anchored center





# AREA OVERVIEW

Plaza 32 is a community shopping center prominently located at the southeast corner of 32nd Street and Bell Road, one of the busiest intersections in North Phoenix with nearly 73,000 vehicles per day and immediate connectivity to State Route 51, which carries nearly 118,000 vehicles daily. This prime location provides convenient regional access via multiple interchanges while Bell Road serves as a key east-west corridor into the affluent neighborhoods of North Scottsdale and the Scottsdale Airpark, just five miles to the east. The trade area surrounding the property is both dense and affluent, with nearly 288,000 residents and average household incomes exceeding \$100,000 within a five-mile radius. The Bell Road corridor is a well-established retail destination supported by strong neighboring centers such as Bell Parkway Plaza and Greenway Park Plaza, while ongoing development, including a new 278-unit multifamily community across the street, continues to drive demand. Plaza 32 benefits from its position in Maricopa County, the fastestgrowing county in the United States, and according to Placer.ai, already attracts close to one million annual visits with an average stay of more than an hour, underscoring the draw of its LA Fitness anchor and complementary mix of service-oriented, internet-resistant tenants.



## 7

# **PHOENIX OVERVIEW**



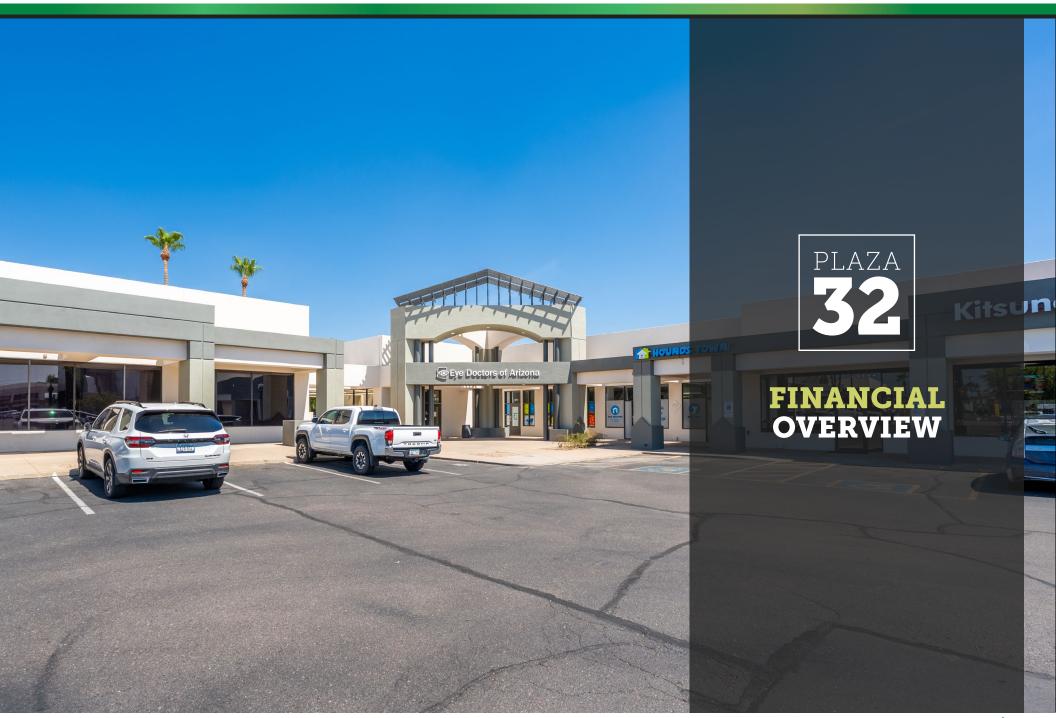
Phoenix, Arizona, is the capital and largest city in the state and serves as the economic and cultural center of the Phoenix metropolitan area, which spans Maricopa and Pinal counties. The metro area includes more than 60 incorporated and unincorporated communities, with a population of approximately 4.8 million, making it the 11th largest in the United States. The City of Phoenix itself covers about 520 square miles and is home to more than 1.6 million residents, ranking among the fastest-growing cities in the country. Between 2010 and 2020, Phoenix added over 163,000 residents, driven by a strong job market, lower cost of living, and appealing lifestyle.

The local economy is diverse, anchored by industries such as technology, high-tech manufacturing, healthcare, construction, finance, and tourism. Phoenix is home to six Fortune 500 headquarters, including Freeport-McMoRan, Republic Services, Insight Enterprises, Avnet, Magellan Health, and PetSmart, along with a number of other major employers. The region's relatively low cost of doing business continues to attract and retain companies, fueling population growth and a robust housing market.

With nearly 300 days of sunshine annually, mild winters, and abundant outdoor recreation, Phoenix is a magnet for residents and visitors alike. The area offers world-class golf, hiking, boating, and access to national and state parks. Sports fans enjoy professional teams in all four major leagues — Arizona Cardinals (NFL), Phoenix Suns (NBA), Arizona Diamondbacks (MLB), and Arizona Coyotes (NHL) — as well as Cactus League spring training. The city also boasts a thriving arts and cultural scene, including the Phoenix Art Museum, the Heard Museum, theaters, galleries, and live music venues. Phoenix is home to several higher education institutions, most notably Arizona State University, one of the largest public research universities in the country, and maintains a well-developed K-12 education system. Its combination of economic opportunity, favorable climate, and diverse lifestyle offerings make Phoenix one of the most dynamic and attractive metropolitan areas in the nation.

# **≥ COMPETITIVE SET AERIAL**

Property Address	GLA (SF)	# Vacant Avail SF	Vac.	Occ.	Asking Rate (NNN)	# Tenants	Dainici
Plaza 32 3201-3335 E Bell Rd, Phoenix, AZ	173,303	7 929 - 13,382	28,200	83.7%	\$18-\$28 PSF	22	Urgent Care LAIFITNESS.  Walmart ::  NEKTAR
NOTABLE TENANTS: LA Fitness, Harbor Freight T	ools, Dollar Tr	ee, Banner Urgent	Care, Starb	ucks			POLLAR TREE
Bell Parkway Plaza 3208-3246 E Bell Rd, Phoenix, AZ	128,798	1 5,400	5,400	95.8%	\$18 PSF	9	Publics FIVE GUYS BURGERS and FRIES
NOTABLE TENANTS: Fry's Marketplace, The Pizza	a Buffet,New I	Romantic Nail & Sp	ра				Greenway Rd 6
Greenway Park Plaza 3202 E Greenway Rd, Phoenix, AZ	214,887	6 1,034 - 3,946	11,008	94.9%	\$22-\$24 PSF	35	POOD CITY ESS FOR LESS FOR LES
NOTABLE TENANTS: Planet Fitness, Goodwill, Ro	ss, Food City,	Greulich's, Filibert	to's, Nation	wide Vision		en direct	Danet Danet
3 Mountainview Marketplace 3131 E Thunderbird Rd, Phoenix, AZ	128,097	6 1,275 - 3,900	13,876	89.2%	\$15-\$35 PSF	16	GREUICHS  JOHN GOODWIN  JOHN G
NOTABLE TENANTS: Vasa Fitness, Dollar Tree, H	eatland Vet, N	laskaderos Tacos,	H&R Block				Thúnderbird Rd
Paradise Square 3831-3933 E Thunderbird Rd, Phoenix, AZ	98,599	2 2,200 - 2,450	4,650	95.3%	\$20-\$24 PSF	22	NOOLLAR TREE
NOTABLE TENANTS: Goodwill, The Gym, Panda E	xpress, Hamm	ner & Stain, Rainbo	ow Donuts				V VASA HAR STITUTES PROOF
5 Tatum Point 3831-3933 E Thunderbird Rd, Phoenix, AZ	317,443	1,306 - 1,328	2,634	99.2%	\$30-\$40 PSF	43	FIINESS BLOCK 51
NOTABLE TENANTS: Walmart, Petco, Autozone, R	Rubio's, Nekta	r, Starbucks, Five	Guys				
6 Hancock Plaza 10810 N Tatum Blvd, Phoenix, AZ	102,477	23 750 - 1,400	3,300	96.8%	\$22-\$24 PSF	17	Cactus Rd PARTY JUNGLE 7
NOTABLE TENANTS: Sky Zone, Dollar Tree, Saint	Vincent de Pa	ul, Wright's Gymna	astics Cente	er			geoduli DUNKIN' BURGER
7 Cactus Village 12046 N 32nd St, Phoenix, AZ	111,994	3 3,160 - 21,258	27,618	75.3%	\$16-\$19 PSF	14	CHASE © KING
NOTABLE TENANTS: Goodwill, Dunkin Donuts, Pa	arty Jungle, Bu	ırger King, Chase E	Bank				
Competitive Set Totals	1,275,598	50	96,686	92.4%		178	Shea Blvd
Average:					\$23.80 PSF		
1000年2016年11日					/ A	H	



# **≥** RENT ROLL

enant ennys east American Diners)	Lease Start	Lease End	Square	% of			RENT PER SQ. FT.		RENT PER SQ. FT.		RENT PER SQ. FT.				
ennys east American Diners)		LIIU	Feet	% of GLA	Year	Month	Year	Month	Rent Increases	Options	Notes				
	Sep-93	Feb-27	4,400	2.5%	\$145,200	\$12,100	\$33.00	\$2.75	10% Increase At Option	1x5 Yr Option					
anner Urgent Care	Oct-11	Mar-27	4,986	2.9%	\$145,841	\$12,153	\$29.25	\$2.44	7.5% Increase Every 5 Years	1x5 Yr Option					
arbucks	Jul-14	Feb-30	1,500	0.9%	\$64,440	\$5,370	\$42.96	\$3.58	10% Increase Every 5 Years	2x5 Yr Options					
PS hamar LLC)	Mar-19	Apr-29	1,512	0.9%	\$43,606	\$3,634	\$28.84	\$2.40	3% Annual Increases						
mmy John's tlas NGC, Inc.)	Nov-11	Mar-27	2,046	1.2%	\$64,449	\$5,371	\$31.50	\$2.63	12.40% Increase At Option	1x5 Yr Option					
nin Stop rizona Center for Surgical Excellence, LLC)	Sep-14	Jun-30	9,623	5.6%	\$134,091	\$11,174	\$13.93	\$1.16	3% Annual Increases	1x5 Yr Option					
arbor Freight Tools	Feb-08	Jul-30	14,625	8.4%	\$281,531	\$23,461	\$19.25	\$1.60	7.5% Increase Every 5 Years	4x5 Yr Options	HF pays no NNN's				
Pretty Nails Spa	Jun-25	Nov-35	2,336	1.3%	\$60,710	\$5,059	\$26.00	\$2.17	3% Annual Increases	2x5 Yr Options					
ellular	Nov-25	Nov-30	929	0.5%	\$23,225	\$1,935	\$25.00	\$2.08	3% Annual Increases	1x5 Yr Option					
icant			929	0.5%	\$0	\$0	\$0	\$0							
icant			929	0.5%	\$0	\$0	\$0	\$0							
ne Stop Nutrition Jesert Ridge OSN LLC)	May-17	Jul-28	929	0.5%	\$24,052	\$2,004	\$25.89	\$2.16	3% Annual Increases	1x5 Yr Option					
ce Cuts lipolito Silverio)	Jun-07	Sep-27	929	0.5%	\$25,622	\$2,135	\$27.58	\$2.30							
ordo Tacos	Nov-25	Nov-30	929	0.5%	\$24,154	\$2,013	\$26.00	\$2.17	3% Annual Increases	1x5 Yr Option					
omino's Pizza eam Arizona Pizza Inc)	Sep-95	Aug-27	1,559	0.9%	\$35,857	\$2,988	\$23.00	\$1.92	15% Increase At Option	1x5 Yr Option					
icant			1,200	0.7%	\$0	\$0	\$0	\$0							
ollar Tree	Jun-15	May-30	10,000	5.8%	\$140,000	\$11,667	\$14.00	\$1.17	\$1.00 Increase Every 5 Years	2x5 Yr Options					
re Doctors of Arizona Varren H. Heller, MD and Susan K. Heller)	Aug-15	Dec-25	6,320	3.6%	\$86,821	\$7,235	\$13.74	\$1.14	2.5% Annual Increases	2x5 Yr Options					
ounds Town IT Arizona)	0ct-24	Sep-35	4,270	2.5%	\$72,590	\$6,049	\$17.00	\$1.42	10% Increase Every 5 Years	2x5 Yr Options					
tsune Brewing Company	Aug-21	Jul-32	3,593	2.1%	\$55,512	\$4,626	\$15.45	\$1.29	3% Annual Increases	2x5 Yr Options					
ari	bucks  mar LLC)  my John's is NGC, Inc.)  Stop ona Center for Surgical Excellence, LLC)  por Freight Tools  etty Nails Spa  ular  mut  Stop Nutrition ert Ridge OSN LLC)  Cuts olito Silverio)  Io Tacos  ino's Pizza m Arizona Pizza Inc)  mut  ar Tree  Doctors of Arizona rren H. Heller, MD and Susan K. Heller) ands Town Arizona)	bucks Jul-14  mar LLC) Mar-19  my John's IS NGC, Inc.) Nov-11  Stop Ona Center for Surgical Excellence, LLC) Sep-14  oor Freight Tools Feb-08  etty Nails Spa Jun-25  ular Nov-25  mut  stop Nutrition IS Stop Nut	bucks Jul-14 Feb-30  mar LLC) Mar-19 Apr-29  my John's Is NGC, Inc.) Nov-11 Mar-27  Stop Nov-11 Jun-30  por Freight Tools Feb-08 Jul-30  etty Nails Spa Jun-25 Nov-35  ular Nov-25 Nov-30  mut  Stop Nutrition Int  Int  Stop Nutrition Int  Int  Int  Stop Nutrition Int  Int  Int  Int  Int  Int  Int  Int	bucks Jul-14 Feb-30 1,500  mar LLC) Mar-19 Apr-29 1,512  my John's Is NGC, Inc.) Nov-11 Mar-27 2,046  Stop Ona Center for Surgical Excellence, LLC) Sep-14 Jun-30 9,623  por Freight Tools Feb-08 Jul-30 14,625  etty Nails Spa Jun-25 Nov-35 2,336  ular Nov-25 Nov-30 929  mut 929  Stop Nutrition ert Ridge OSN LLC) May-17 Jul-28 929  LCuts Olito Silverio) Jun-07 Sep-27 929  Io Tacos Nov-25 Nov-30 929  io Tacos Nov-30 929  io Tacos Nov-30 929  io Tacos Nov-30 929  io Tacos Nov-30	bucks Jul-14 Feb-30 1,500 0.9%  mar LLC) Mar-19 Apr-29 1,512 0.9%  my John's Is NGC, Inc.) 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Heller, MD and Susan K. Heller) Aug-15 Dec-25 6,320 3.6% \$86,821  mod Stown Arizona) Oct-24 Sep-35 4,270 2.5% \$72,590	bucks         Jul-14         Feb-30         1,500         0.9%         \$64,440         \$5,370           imar LLC)         Mar-19         Apr-29         1,512         0.9%         \$43,606         \$3,634           inty John's is NGC, Inc.)         Nov-11         Mar-27         2,046         1.2%         \$64,449         \$5,371           Stop ona Center for Surgical Excellence, LLC)         Sep-14         Jun-30         9,623         5.6%         \$134,091         \$11,174           stor Freight Tools         Feb-08         Jul-30         14,625         8.4%         \$281,531         \$23,461           etty Nails Spa         Jun-25         Nov-35         2,336         1.3%         \$60,710         \$5,059           etty Nails Spa         Jun-25         Nov-30         929         0.5%         \$23,225         \$1,935           etty Nails Spa         Jun-27         Nov-30         929         0.5%         \$23,225         \$1,935           etty Nails Spa         Jun-28         929         0.5%         \$23,225         \$1,935           etty Nails Spa         Jun-28         929         0.5%         \$24,052         \$2,004           etty Nails Spa         Jun-29         Jun-29         0.5%         \$24,052 <td>bucks         Jul-14         Feb-30         1,500         0.9%         \$64,440         \$5,370         \$42,96           imar LLC)         Mar-19         Apr-29         1,512         0.9%         \$43,606         \$3,634         \$28.84           my John's is NGC, Inc.)         Nov-11         Mar-27         2,046         1.2%         \$64,449         \$5,371         \$31.50           Stop on Center for Surgical Excellence, LLC)         Sep-14         Jun-30         9,623         5.6%         \$134,091         \$11,174         \$13.93           por Freight Tools         Feb-08         Jul-30         14,625         8.4%         \$281,531         \$23,461         \$19.25           etty Nails Spa         Jun-25         Nov-35         2,336         1.3%         \$60,710         \$5,059         \$26.00           plar         Nov-25         Nov-30         929         0.5%         \$0         \$0         \$0           punt         929         0.5%         \$0         \$0         \$0         \$0           stop Nutrition         Jun-07         Sep-27         929         0.5%         \$24,052         \$2,004         \$25,89           Cuts         Jun-107         Sep-27         929         0.5%         \$24</td> <td>bucks Jul-14 Feb-30 1,500 0.9% \$64,440 \$5,370 \$42.96 \$3.58  mar (LC) Mar-19 Apr-29 1,512 0.9% \$43,606 \$3,634 \$28.84 \$2.40  my John's Nov-11 Mar-27 2,046 1.2% \$64,449 \$5,371 \$31.50 \$2.63  Sitop one Center for Surgical Excellence, LLC) Sep-14 Jun-30 9,623 5.6% \$134,091 \$11,174 \$13.93 \$1.16  for Freight Tools Feb-08 Jul-30 14,625 8.4% \$281,531 \$23,461 \$19.25 \$1.60  etty Nails Spa Jun-25 Nov-35 2,336 1.3% \$60,710 \$5,059 \$26.00 \$2.17  Jular Nov-25 Nov-30 929 0.5% \$23,225 \$1,935 \$25.00 \$2.08  mut 929 0.5% \$0 \$0 \$0  Stop Nutrition ert Ridge (SN LLC) May-17 Jul-28 929 0.5% \$24,052 \$2,004 \$25.89 \$2.16  Cuts Of Taxos Nov-25 Nov-30 929 0.5% \$25,622 \$2,004 \$25.89 \$2.16  Cuts Of Taxos Nov-25 Nov-30 929 0.5% \$24,052 \$2,004 \$25.89 \$2.16  Cuts Of Taxos Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-28 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-25 Nov-30 929 0.5% \$24,154 \$2,013 \$26.00 \$2.17  Jul-29 Nov-29 Nov-29</td> <td>boucks Jul-14 Feb-30 1,500 0.9% \$64,440 \$5,370 \$42.96 \$3.58 10% Increase Every 5 Years with mar LLC)  Mar-19 Apr-29 1,512 0.9% \$43,606 \$3,634 \$28.84 \$2.40 3% Annual Increases May John's RICC, Inc.)  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# **≥** RENT ROLL

						CONTI RENTAL		RENT PER SQ. FT.				
Unit	Tenant	Lease Start	Lease End	Square Feet	% of GLA	Year	Month	Year	Month	Rent Increases	Options	Notes
SB-04	Vacant	Sep-25	Sep-30	3,000	1.7%	\$0	\$0	\$0	\$0			
SC-00	LA Fitness (Fitness International LLC)	Jan-18	0ct-33	34,878	20.1%	\$697,560	\$58,130	\$20.00	\$1.67	12% Increase Every 5 Years	3x5 Yr Options	Fixed NNN \$16,484.00 Fixed CAM \$1,936.35
SD-105	Angry Crab Shack (AC East Bell)	Dec-17	Oct-28	6,528	3.8%	\$102,863	\$8,572	\$15.76	\$1.31	3% Annual Increases	2x5 Yr Options	
SD-120	World of Racing (Sun Speed AZ Inc.)	Jul-25	Jan-33	2,554	1.5%	\$53,634	\$4,470	\$21.00	\$1.75	Year 3: \$21.99 3% Increases Annual In Year 4	2x2 Yr Options	
SD-145	Paradise Valley Animal Hospital (NOAG LLC)	Aug-24	Jul-29	2,333	1.3%	\$48,993	\$4,083	\$21.00	\$1.75	3% Annual Increases	2x5 Yr Options	
SD-151	Halo Animal Rescue	Mar-17	Aug-26	8,600	5.0%	\$96,750	\$8,063	\$11.25	\$0.94	\$0.25 Annual Increases	2x2 Yr Options	
SD-160	Southwest Network	Mar-17	Jul-29	20,653	11.9%	\$299,469	\$24,956	\$14.50	\$1.21	\$0.50 Annual Increases		
SD-200	Vacant			13,382	7.7%	\$0	\$0	\$0	\$0			
SD-250	Vacant			7,831	4.5%	\$0	\$0	\$0	\$0			
KIOSK	Wells Fargo	Jun-20	May-35	1	0.0%	\$33,600	\$2,800	\$33,600.00	\$2,800.00			
Occupied	Totals - In Place:			146,033	84.3%	\$2,760,569	\$230,047	\$18.90	\$1.58			
Vacant To	tals:			27,271	15.7%	\$0	\$0	\$0	\$0			
Totals:				173,304	100.0%	\$2,760,569	\$230,047	\$15.93	\$1.33			

# **≥ INCOME & EXPENSE SUMMARY**

	Y	EAR 1
	Total	\$/SF
INCOME		
Rental Income	\$2,762,739	\$15.94
Other Income	\$8,225	\$0.05
Expense Reimbursements	\$843,630	\$4.87
Vacancy Factor	\$0.00	\$0.00
Effective Gross Income	\$3,614,594	\$20.86
EXPENSES		
Real Estate Taxes	\$277,544	\$1.60
Property Insurance	\$75,189	\$0.43
CAM/R&M	\$399,197	\$2.30
Management	\$130,008	\$0.75
EGI (%)	3.60%	
Non-Reimbursable Expenses	\$12,180	\$0.07
Operating Expenses	\$894,118	\$5.16
NET OPERATING INCOME	\$2,720,477	\$15.70
Occupancy	84.3%	

	YEAR 3	
Total	\$/SF	
\$3,261,817	\$18.82	
\$3,300	\$0.02	
\$937,413	\$5.41	
\$0.00	\$0.00	
\$4,202,531	\$24.25	
\$305,993	\$1.77	
\$79,768	\$0.46	
\$423,508	\$2.44	
\$163,091	\$0.94	
4.17%		
\$12,922	\$0.08	
\$985,282	\$5.69	
\$3,217,249	\$18.56	
95.5%		



# **≥** INCOME DISTRIBUTION

TENANT	IN-PLACE Rent	% OF Income	EXP Date
ANCHOR			
LA Fitness (Fitness International, LLC)	\$697,560	36.44%	Jul-30
SUBTOTAL/AVERAGE:	\$697,560	36.44%	
RETAIL			
Harbor Freight Tools	\$281,531	14.71%	Jul-30
8 Pretty Nails Spa	\$60,710	3.17%	Nov-35
Cellular	\$23,225	14.71%	Nov-30
One Stop Nutrition (Desert Ridge OSN LLC)	\$24,052	14.71%	Jul-28
Dollar Tree	\$140,000	14.71%	May-30
World of Racing (Sun Speed AZ Inc.)	\$53,634	14.71%	Jan-33
Wells Fargo	\$33,600	14.71%	May-35
SUBTOTAL/AVERAGE:	\$368,986	29.74%	
RESTAURANT			
Dennys (Feast American Diners)	\$145,200	7.59%	Feb-27
8 Pretty Nails Spa	\$64,449	3.37%	Mar-27
Cellular	\$24,154	1.26%	Nov-30
One Stop Nutrition (Desert Ridge OSN LLC)	\$35.857	1.87%	Aug-27
Dollar Tree	\$55,512	2.90%	Jul-32
World of Racing (Sun Speed AZ Inc.)	\$102.863	5.37%	Oct-28
SUBTOTAL/AVERAGE:	\$269,660	14.09%	
SERVICE			
Banner Urgent Care	\$145,841	7.62%	Mar-27
UPS (Ohamar LLC)	\$43,606	2.28%	Apr-29
Pain Stop (Arizona Center for Surgical Excellence, LLC)	\$134,091	7.00%	Jun-30
Nice Cuts (Hipolito Silverio)	\$25,622	1.34%	Sep-27
Eye Doctors of Arizona (Warren H. Heller, MD and Susan K. Heller)	\$86,821	4.54%	Dec-25
Hounds Town (HT Arizona)	\$72,590	3.79%	Sep-35
Paradise Valley Animal Hospital (NOAG LLC)	\$48,993	2.56%	Jul-29
Halo Animal Rescue	\$96,750	5.05%	Aug-26
Southwest Network	\$299,469	15.64%	Jul-29
SUBTOTAL/AVERAGE:	\$557,564	29.13%	
GRAND TOTAL	\$1,240,749	100%	



# **YENANT OVERVIEW**

### Pain Stop Clinic (AKA Premier Pain Management):

SUITE A01 | EXP: 06/30/2030

Company Type: Private

Total Locations: 4

Premier Pain Management is a patient-centered practice offering holistic solutions for chronic and acute pain, including interventional procedures, chiropractic care, and physical medicine modalities. With more than 15 years of experience, their board-certified physicians provide comprehensive treatment that often eliminates the need for opioids, supporting long-term recovery. The practice operates multiple Arizona locations under private ownership, backed by a personal lease guarantee, underscoring their commitment to both care and community.

### **Harbor Freight Tools:**

SUITE A09 | EXP: 07/31/2030

**Company Type:** Private

**Total Locations:** ± 1,600

Harbor Freight Tools is America's destination for affordable power tools, generators, jacks, and tool storage. Offering prices up to 80 percent lower than competing brands, the company operates approximately 1,600 locations nationwide and remains privately owned. All leases are corporately guaranteed, reflecting strong financial backing and reliability.

### 8 Pretty Nails & Spa:

SUITE A12 | EXP: 11/30/2035

**Company Type:** Private

**Total Locations:** 4

8 Pretty Nails & Spa is a personal grooming destination offering manicures, pedicures, acrylics, gel polish, waxing, and eyelash extensions. With a strong reputation for quality and convenience, the operator continues to expand steadily across the Valley. This Plaza 32 location marks their fourth in the market, highlighting both success and long-term growth. The business is privately held and backed by a personal lease guarantee.

### **Total Wireless:**

SUITE A14 | EXP: 11/30/2030

Company Type: Private

**Total Locations:** ± 1,400

Total Wireless is a leading prepaid mobile service provider offering affordable, no-contract wireless plans, smartphones, and accessories. With convenient retail locations and online support, the brand caters to budget-conscious consumers seeking flexibility and nationwide coverage.

### **One Stop Nutrition:**

SUITE A17 | EXP: 07/31/2028

Company Type: Private

Total Locations: 50

One Stop Nutrition is a health-focused retailer known for affordable nutritional supplements, shakes, and all-natural products. With around 50 locations nationwide, the company serves a loyal customer base of health-conscious individuals. The business is privately owned, and all leases are personally guaranteed.

### **Nice Cuts (AKA Prince Barbershop):**

SUITE A18 | EXP: 09/30/2027

**Company Type:** Private

**Total Locations:** 1

Prince Barbershop is a locally owned grooming destination offering precision haircuts, fades, beard trims, and specialty services. With a perfect 5.0 rating from more than 250 verified Booksy reviews, the shop has built a reputation for consistent quality, clean facilities, and exceptional service. Supported by a personal lease guarantee, Prince Barbershop provides stability while serving clients of all ages.



# **≥ TENANT OVERVIEW**

### **Gordos Tacos**

SUITE A19 | EXP: 11/30/2030

**Company Type:** Private

Total Locations: 4

Tacos Gordos is a fast-casual Mexican taqueria, specializing in bold, authentic flavors from Michoacán including carne asada, carnitas, and made-fresh daily tacos. The concept emphasizes high quality ingredients, fresh preparation, and a welcoming environment that appeals to local diners seeking real Mexican food rather than Tex-Mex.

### Domino's Pizza:

SUITE A20 | EXP: 08/31/2027

Company Type: Public

**Total Locations:** ± 20,000

Domino's Pizza is the largest pizza company in the world, operating more than 20,000 locations across over 90 international markets. Founded in 1960, the brand has become a global leader in pizza delivery, carryout, and digital ordering innovation. Known for its commitment to convenience, value, and consistency, Domino's continues to grow its footprint and strengthen its reputation as a reliable foodservice provider. Leases are corporately guaranteed, offering long-term stability and strong brand recognition within the center.

### **Kitsune Brewing Company:**

SUITE B05 | EXP: 07/31/2032

Company Type: Private

Total Locations: 1

Kitsune Brewing Company is a Phoenix-based craft brewery known for inventive small-batch beers and a community-focused taproom. Since opening in 2022, it has earned a loyal following with rotating sour series, Japanese-inspired branding, and popular events such as trivia nights and food truck partnerships. Privately owned and backed by a personal lease guarantee, Kitsune adds a strong experiential draw to Plaza 32.

### **Hounds Town USA:**

SUITE B08-B10B | EXP: 09/28/2035

Company Type: Private

Total Locations: ± 100

Hounds Town USA is an interactive pet care franchise specializing in dog daycare, boarding, and grooming, with additional services for cats. Founded in 2000 by a former NYPD K-9 handler, the brand emphasizes expert animal care with specialized playgroups and a straightforward, transparent model. With nearly 100 locations nationwide, the Plaza 32 opening expands its regional presence. The franchise is supported by strong corporate training and systems, with lease guarantees that underscore its stability.

### **Eye Doctors of Arizona:**

SUITE 10A | EXP: 12/31/2025

Company Type: Private

Total Locations: 5

Eye Doctors of Arizona is a trusted optometry and ophthalmology practice offering comprehensive eye care, from routine exams to advanced surgical treatments. With experienced providers across multiple Valley locations, the practice combines state-of-the-art technology with a commitment to personalized patient care. Privately owned and backed by a personal lease guarantee, the clinic is positioned for long-term stability and community service.

### LA Fitness:

SUITE C00 | EXP: 10/31/2033

Company Type: Private

Total Locations: ± 700

LA Fitness, operated by Fitness International, LLC, is one of the nation's most recognized health club brands, with more than 700 locations across the United States and Canada. Offering a full-service fitness experience including strength and cardio equipment, group classes, personal training, and aquatics, the brand attracts a wide range of members and generates steady daily traffic. The reversion from Esporta Fitness back to the flagship LA Fitness banner strengthens consumer recognition, enhances the property's visibility, and reinforces the anchor's role as a stable, long-term driver of activity at Plaza 32.

# TENANT OVERVIEW

### **Angry Crab Shack:**

SUITE D105 | EXP: 10/31/2028

Company Type: Private

**Total Locations: 25** 

Angry Crab Shack is a lively seafood restaurant chain founded by former NFL player Ron Lou. Known for its casual dining atmosphere and affordable seafood boils, the brand operates 25 locations across Arizona, Nevada, Texas, Georgia, Washington, and Alabama. Privately owned with corporate and personal lease guarantees, the restaurant continues its strong growth trajectory.

### **World of Racing:**

SUITE D120 | EXP: 01/30/2033

Company Type: Private

**Total Locations:** 4

World of Racing is an immersive sim racing center that delivers professional motorsport thrills through advanced full-motion simulators. The Plaza 32 location marks the brand's first in Arizona, joining existing centers in California and Kansas City. Offering private sessions, group events, and coaching, it serves as a dynamic entertainment tenant supported by corporate systems and expansion-driven growth.

### **PetLife Veterinary Clinic:**

SUITE D145 | EXP: 07/31/2029

Company Type: Private

**Total Locations: 2** 

PetLife Veterinary Clinic is a full-service animal hospital providing preventive care, diagnostics, surgery, and wellness programs. Known for compassionate service and modern facilities, the clinic emphasizes long-term relationships with pet owners and quality care for animals. Privately owned and backed by a personal lease guarantee, PetLife brings trusted veterinary services to Plaza 32.

### **HALO Animal Rescue:**

SUITE D151 | EXP: 08/31/2026

Company Type: Private

Total Locations: 1

HALO Animal Rescue is a Phoenix-based 501(c)(3) nonprofit dedicated to saving homeless cats and dogs. Following a no-kill philosophy, the organization provides adoption, fostering, and education services while rescuing thousands of animals annually. In 2023 alone, HALO saved over 2,800 pets, reinforcing its role as a vital community resource. Its presence at Plaza 32 adds meaningful social value to the center's tenant mix.

### **Southwest Network:**

SUITE D160 | EXP: 07/31/2029

Company Type: Private

**Total Locations:** 8

Southwest Network is a leading outpatient behavioral health provider offering psychiatric, counseling, and recovery support services to adults across Arizona. With seven Valley locations and corporate lease guarantees, the organization delivers stability while addressing vital community healthcare needs.

### Denny's:

SUITE P00A | EXP: 02/28/2027

Company Type: Public

Total Locations:  $\pm 1,500$ 

Denny's is one of America's most recognized full-service restaurant chains, founded in 1953 and now operating nearly 1,500 locations worldwide. Known for its iconic "Grand Slam" breakfast and 24/7 service in many markets, the brand has become synonymous with classic American dining. With a strong national presence and broad customer appeal, Denny's continues to be a highly reliable and stable tenant.



## TENANT OVERVIEW

### **Banner Urgent Care:**

SUITE P00B | EXP: 03/31/2027

Company Type: Private

Total Locations: ± 300

Banner Urgent Care is part of Banner Health, one of the largest nonprofit healthcare systems in the country, providing walk-in medical services designed around convenience and quality. With more than 50 urgent care locations across Arizona and roughly 300 nationwide, Banner delivers trusted care backed by an extensive network of physicians and specialists. Known for its efficient service, extended hours, and strong regional brand recognition, Banner Urgent Care brings both stability and community value as a tenant.

### **Dollar Tree:**

SUITE POOC | EXP: 05/31/2030

Company Type: Public

Total Locations:  $\pm 15,000$ 

Dollar Tree is a Fortune-500 discount variety retailer committed to offering great value, convenience, and a "thrill-of-the-hunt" shopping experience. Headquartered in Virginia, the company operates over 15,000 stores and 18 distribution centers across the contiguous United States and five Canadian provinces. Known for its wide assortment of consumable, seasonal, and everyday products at competitive prices, Dollar Tree remains a strong, dependable tenant backed by corporate lease guarantees.

### Starbucks:

SUITE PD101 | EXP: 02/28/2030

Company Type: Public

**Total Locations:** ±40,000

Starbucks is the world's largest and most recognized coffeehouse chain, with over 40,000 locations globally and a dominant presence in specialty coffee retail. The brand is synonymous with premium beverages, strong customer loyalty, and visibility in virtually every market it enters. As a seasoned, high-traffic national tenant, Starbucks brings reliable performance and a strong identity to any retail center.

### The UPS Store:

SUITE PD101 | EXP: 04/30/2029

Company Type: Private

Total Locations: ±5.200

The UPS Store is a nationwide chain offering essential shipping, packaging, printing, mailbox rentals, notary, and business services. With over 5,200 locations across the U.S.—all locally owned and franchised—the brand combines recognized UPS reliability with convenient neighborhood access. Its multifaceted services and corporate backing make it a stable, service-oriented tenant that enhances Plaza 32's daily traffic and tenant mix.

### Jimmy John's:

SUITE PD102 | EXP: 03/31/2027

**Company Type:** Private

Total Locations: ±2.600

Jimmy John's is a fast-growing sandwich chain with over 2,600 locations across the U.S., known for its speedy delivery and fresh, made-toorder subs. Founded in 1983, the brand has expanded rapidly under the umbrella of Inspire Brands—bringing strong operational support and recognition. Its clear value proposition and robust franchise model make Jimmy John's a dependable and high-traffic retail tenant.

### **Wells Fargo ATM:**

EXP: 05/31/2025

Company Type: Public

Total Locations:  $\pm 12,500$ 

Wells Fargo is one of the largest full-service banks in the U.S offering personal, small business, commercial banking, mortgages, and investment services. With a dense network of branches and ATMs, it appeals to customers seeking convenient access to financial services and local presence.

















# **■ CONFIDENTIALITY STATEMENT**

This is a confidential Offering Memorandum that is intended only for the purpose of review by a prospective purchaser of Plaza 32, located at 3201-3335 E. Bell Rd. Phoenix, AZ 85032, and is not to be used for any other purpose or by any other person without the consent of Diversified Partners. Material included in this Offering Memorandum is based upon information provided by Owner and information obtained by the Broker through sources deemed reliable. This Memorandum is not to be considered a representation of the state of affairs of the project and is not intended to be the entirety of documentation required by prospective investors for consideration. No warrantee or representation, expressed or implied, is made by the Owner or Broker as to the accuracy or completeness of information included within this Offering Memorandum. All financial projections and project information (including acreage and square footage) is for general reference purposes only, may be approximate in nature and are subject to variation. Qualified investors shall have the opportunity to review additional documentation and inspect the subject property. Investors should conduct their own due diligence to determine the condition of the property. This Offering Memorandum has been prepared by the Broker and approved by the Owner for distribution to prospective purchasers only for their review. The Owner reserves the right, at its sole discretion, to reject offers to purchase the subject property. The Owner shall not have any legal commitment to any party reviewing this Offering Memorandum until any written agreements have been fully executed and any contingencies have been waived. Receipt of this Offering Memorandum shall confirm agreement that this document is confidential and shall not be distributed to any other entity without written consent from Diversified Partners. If upon review of this Offering Memorandum you no longer have further interest or do not wish to pursue the purchase of this property, please return this Offering Memorandum

# **EXCLUSIVELY LISTED BY:**

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OFFERING MEMORANDUM