

OTTER CREEK INN BED & BREAKFAST FOR SALE



2536 Hansen Lane Altoona, WI 54720

JUDI MALONE

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BUSINESS OVERVIEW

HIGHLIGHTS

The Otter Creek Inn is a classic English
Tudor-style B&B that has been in
business for over 35 years. The Inn
features 6 guest rooms, each with a
private bath, gas fireplace, and jacuzzi
tub. The rooms are tastefully decorated
and offer every modern amenity.



In addition to the suites, the private owner's/staff quarters include 2 bedrooms, 1 bath, kitchen, and living space. The 1.02 acre lot has landscaped grounds, courtyard with gazebo, and majestic towering trees. Updated in 2018 and 2020, with a new roof, insulation, beds, mattresses, appliances, and hot water heater. Property features a heated 12+ car garage, 2 car maintenance garage, and guest parking.

Asking Price	\$799,000
Gross Revenue	\$244,800
Cash Flow	\$100,000
Furniture, Fixtures & Equipment	\$75,000, included in asking price
Inventory	\$5,000 estimate, not included in asking price
2023 Real Estate Taxes	\$9,368.01
Otter Creek Website	https://www.ottercreekinn.com



PROPERTY FEATURES



SQUARE FEET

6,848



LOT SIZE

1.02 Acres



LODGING

6 Guest Rooms 2 Bed/1 Bath Owner's Quarters



PARKING

34x64 12-Car Garage 10 Guest Spaces 6 Employee Spaces

The B&B has an occupancy rate of 72.6% with over \$244,000 in annual revenues and just over \$100,000 in net operating income. The property is being sold turnkey, with training. Effective marketing plan and staff already in place. New responsive website that features a state-of-the-art booking engine and retail shop. Extremely high guest ratings on multiple travel agency websites.

PROFITABLE BED & BREAKFAST WITH HIGH GUEST REVIEWS





PHOTOS















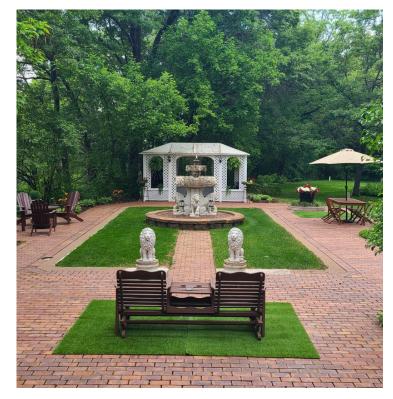
PHOTOS

















AMENITIES



Benedict Your Way

Eggs & Meat your way Benedict style served with potatoes, side of Wisconsin cheese, and seasonal fruit





DELICIOUS BREAKFAST

Enjoy a hot breakfast with a reserved dining time from 7 to 10 AM daily in the dining room, breakfast nook, 2nd floor balcony, or delivered to your room



FREE WI-FI

All rooms are equipped with industry leading high speed Wi-Fi.



SPACIOUS ROOMS

All of our rooms have plenty of space and include a private jetted whirlpool tub.



Hulu Live & Wi-Fi Enabled Smart Apps

Each room is equipped with Hulu Live instead of traditional cable free of charge (no personal account needed). TV's have access to all streaming platforms as well (personal subscription required).



RECEPTION AT THE PIANO BAR

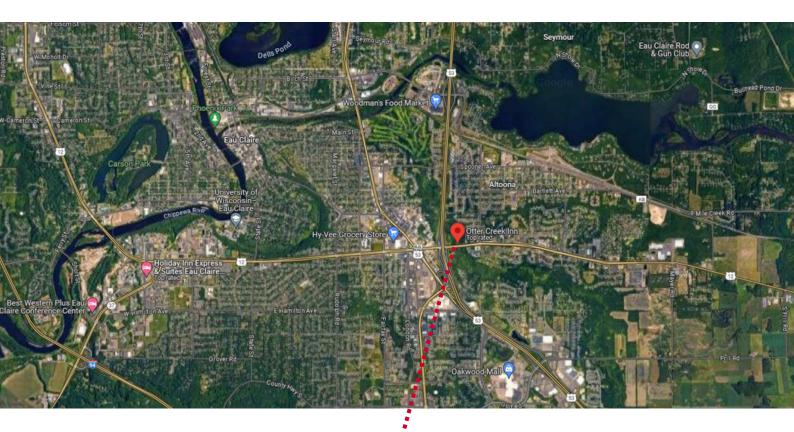
Complimentary beverages including beer, malternatives, seltzers, and soda until 6 PM.



21 and over adult-only environment for a peaceful and relaxing stay.



LOCATION HIGHLIGHTS









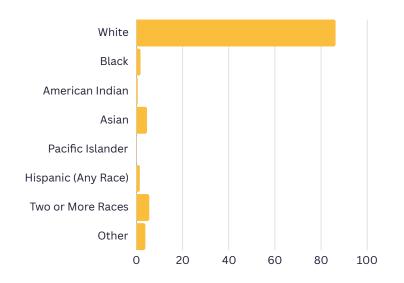
TRAFFIC COUNT: 20,800

	1 Mile Radius	3 Mile Radius	5 Mile Radius
Population	7,875	53,655	85,496
Median Age	38.9	33.7	35.4
College or Advanced Degree	75.7%	72.3%	70.9%
Median Household Income	\$69,912	\$59,814	\$61,991
Average Household Income	\$92,855	\$85,668	\$87,585
Owner Occupied	58%	55.2%	59.5%
Projected Population Growth 2022-2027	1.24%	.07%	.21%



WPS Health Insurance Essential Massage Altoona Family Restaurant Karate America Casey's Convenience Store Draganettis Ristorante Classic at Hillcrest Greens Otter Creek Builders Kwik Trip Bijou Restaurant & Catering Independant Flooring Happy Hollow Tavern







AGENCY DISCLOSURE

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WISCONSIN REALTORS® ASSOCIATION

4801 Forest Run Road, Madison, WI 53704

Hospitality Services Corp. Effective July 1, 2016

DISCLOSURE TO CUSTOMERS

1 Prior to negotiating on your behalf the brokerage firm, or an agent associated with the firm, must provide you the 2 following disclosure statement:

3 DISCLOSURE TO CUSTOMERS You are a customer of the brokerage firm (hereinafter Firm). The Firm is either an agent 4 of another party in the transaction or a subagent of another firm that is the agent of another party in the transaction. A 5 broker or a salesperson acting on behalf of the Firm may provide brokerage services to you. Whenever the Firm is 6 providing brokerage services to you, the Firm and its brokers and salespersons (hereinafter Agents) owe you, the 7 customer, the following duties:

- 8 (a) The duty to provide brokerage services to you fairly and honestly.
- 9 (b) The duty to exercise reasonable skill and care in providing brokerage services to you.
- 10 (c) The duty to provide you with accurate information about market conditions within a reasonable time if you request 11 it, unless disclosure of the information is prohibited by law.
- 12 (d) The duty to disclose to you in writing certain Material Adverse Facts about a property, unless disclosure of the 13 information is prohibited by law (see lines 57-66).
- 14 (e) The duty to protect your confidentiality. Unless the law requires it, the Firm and its Agents will not disclose your 15 confidential information or the confidential information of other parties (see lines 24-40).
- 16 (f) The duty to safeguard trust funds and other property held by the Firm or its Agents.
- 17 (g) The duty, when negotiating, to present contract proposals in an objective and unbiased manner and disclose the 18 advantages and disadvantages of the proposals.
- 19 Please review this information carefully. An Agent of the Firm can answer your questions about brokerage services, 20 but if you need legal advice, tax advice, or a professional home inspection, contact an attorney, tax advisor, or home 21 inspector.
- 22 This disclosure is required by section 452.135 of the Wisconsin statutes and is for information only. It is a plain
- 23 language summary of the duties owed to a customer under section 452.133(1) of the Wisconsin statutes.
 24 CONFIDENTIALITY NOTICE TO CUSTOMERS The Firm and its Agents will keep confidential any information given to the
- 25 Firm or its Agents in confidence, or any information obtained by the Firm and its Agents that a reasonable person
- 26 would want to be kept confidential, unless the information must be disclosed by law or you authorize the Firm to
- 27 disclose particular information. The Firm and its Agents shall continue to keep the information confidential after the 28 Firm is no longer providing brokerage services to you.
- 29 The following information is required to be disclosed by law:
- Material Adverse Facts, as defined in Wis. Stat. § 452.01(5g) (see lines 57-66).
- 2. Any facts known by the Firm or its Agents that contradict any information included in a written inspection report on the property or real estate that is the subject of the transaction.

33 To ensure that the Firm and its Agents are aware of what specific information you consider confidential, you may 34 list that information below (see lines 36-40). At a later time, you may also provide the Firm or its Agents with other 35 Information you consider to be confidential.

36 CONFIDENTIAL INFORMATION:				
37				
38 NON-CONFIDENTIAL INFORMA	TION (the following in	formation may be disclosed by the	Firm and its Agents):	
39		,		
40	(Insert information)	ou authorize to be disclosed, such	as financial qualification info	rmation.)
		ceipt of a copy of this disclosure a		•
, , ,		and		are
43 Agent's Name			n's Name	
44 working as: (Owner's/Listing I	Broker's Agent) (Buye	r's/Tenant's Agent or Buyer's Brokei	's Agent) STRIKE ONE	
		consin law required the Firm to rec		
		received a copy of this written disc		
		tate primarily intended for use as		
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49 ANY CONTRACTUAL OBLIGAT	-			
50 See the reverse side for defin				
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51 52 Customer Signature		Customer Signature	Date	
52 Customer Signature 53 Customer's Name:	Date	Customer Signature Customer's Name:	Date	

No representation is made as to the legal validity of any provision or the adequacy of any provision in any specific transaction.

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Drafted by Attorney Debra Peterson Conrad ©

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54 NOTICE ABOUT SEX OFFENDER REGISTRY

55 You may obtain information about the sex offender registry and persons registered with the registry by contacting the 56 Wisconsin Department of Corrections on the Internet at http://www.doc.wi.gov or by telephone at 608-240-5830. 57 DEFINITION OF MATERIAL ADVERSE FACTS

A "Material Adverse Fact" is defined in Wis. Stat. § 452.01(5g) as an Adverse Fact that a party indicates is of such 59 significance, or that is generally recognized by a competent licensee as being of such significance to a reasonable 60 party, that it affects or would affect the party's decision to enter into a contract or agreement concerning a transaction 61 or affects or would affect the party's decision about the terms of such a contract or agreement.

An "Adverse Fact" is defined in Wis. Stat. § 452.01(le) as a condition or occurrence that a competent licensee 63 generally recognizes will significantly and adversely affect the value of the property, significantly reduce the structural 64 integrity of improvements to real estate, or present a significant health risk to occupants of the property; or information 65 that indicates that a party to a transaction is not able to or does not intend to meet his or her obligations under a 66 contract or agreement made concerning the transaction.

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