

Confidential Offering Memorandum

2580 South Elm Avenue Fresno, California







# Table of contents

| 01. Investment Summary | 4-5   |
|------------------------|-------|
| 02. Offering Summary   | 6-7   |
| 03. Tenant Profile     | 8-9   |
| 04. Area Overview      | 10-11 |
| 05. Location Map       | 12-13 |
| 06. Confidentiality    | 14-15 |



#### Overview

Avison Young is pleased to present this unique opportunity to acquire a newly developed single-tenant O'Reilly Auto Parts on a fee simple land located at 2580 South Elm Avenue in Fresno, California. The property is situated approximately .35 miles from Freeway 41 ramps and 1 mile from Freeway 99 ramps, with close proximity to other retailers including Valero and Family Dollar. This is a rare opportunity to acquire a stable investment in the valuable California commercial real estate market.

#### **Investment Highlights**

- » New Built to Suit
- Single tenant building 100% occupied by O'Reilly Auto Parts, a National Credit Tenant
- » 15 year lease that commences February 1, 2025
- » O'Reilly Auto Parts is an investment grade rated company (S&P: BBB)
- » Situated within one mile of entrance/exit ramps on Freeway 41 and 99 - major California highways
- » Publicly traded, corporate guarantee, strong credit
- » Highly visible from busy intersection E Jensen Ave and S Elm Ave (±60,000 VPD)

# **Offering Summary**



 Offering Price:
 \$3,100,000

 Cap Rate:
 5.80%

 Annual NOI:
 \$179,000

**Property Type:** Single Tenant NNN

**Building Area:** ±7,252 SF

**Land Area:** ±0.73 AC / ±31,866 SF

**Parcel:** 479-020-35

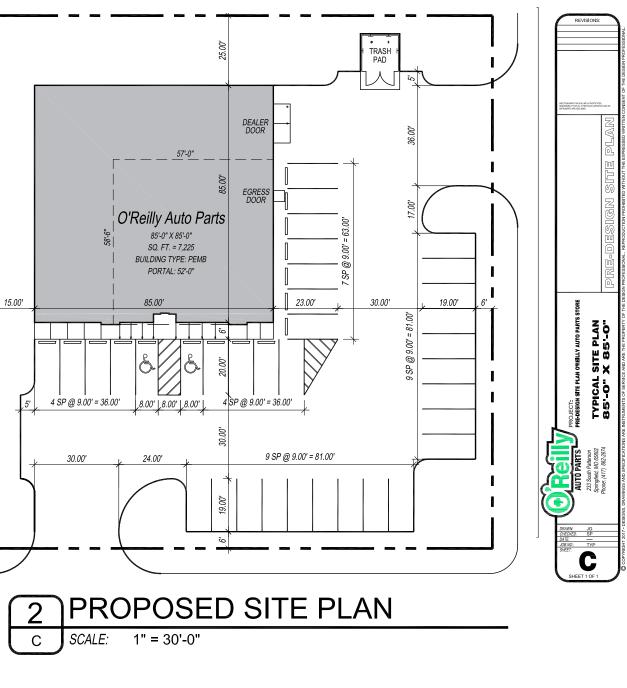
**Zoning:** RMI

**Parking:** 66 Spaces (9.1/1,000 SF)

\*Reciprocal Parking Agreement

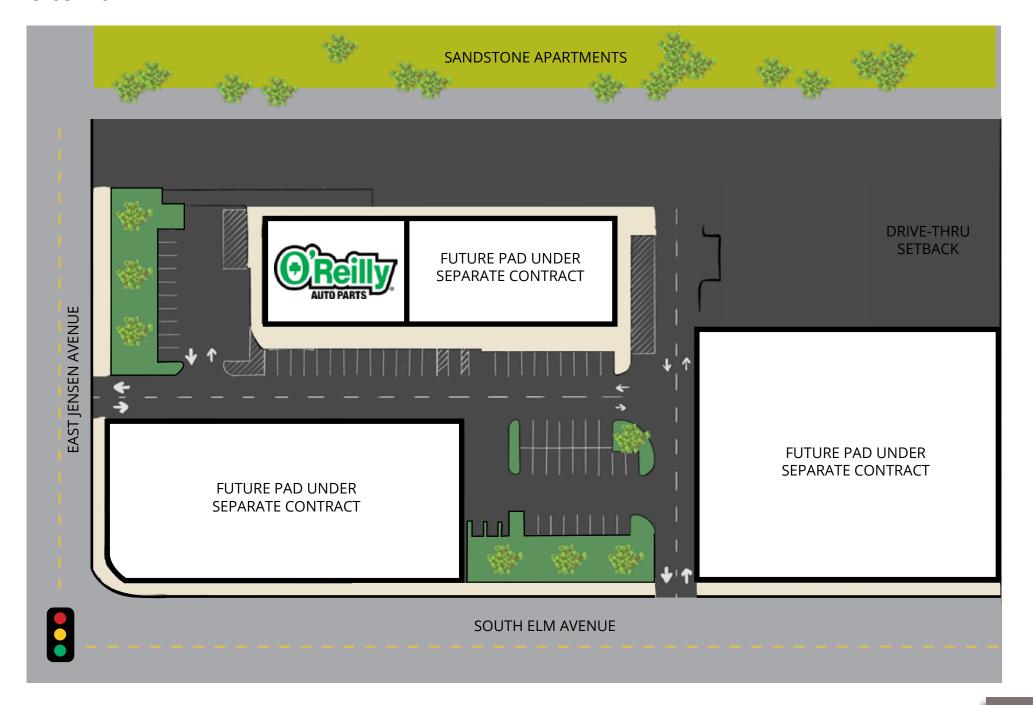
# Newly Developed Single Tenant O'Reilly Auto Parts





\*Proposed site plan, standard for O'Reilly Auto Parts

## Site Plan



## **Tenant Profile**

O'REILLY AUTO PARTS together with its subsidiaries, operates as a retailer of automotive aftermarket parts, tools, supplies, equipment, and accessories in the United States. The company provides new and remanufactured automotive hard parts and maintenance items, such as alternators, batteries, brake system components, belts, chassis parts, driveline parts, engine parts, fuel pumps, hoses, starters, temperature control, water pumps, antifreeze, appearance products, engine additives, filters, fluids, lighting products, and oil and wiper blades; and accessories, including floor mats, seat covers, and truck accessories. Its stores offer auto body paint and related materials, automotive tools, and professional service provider service equipment. The company's stores also offer enhanced services and programs comprising used oil, oil filter, and battery recycling; battery, wiper, and bulb replacement; battery diagnostic testing; electrical and module testing; check engine light code extraction; loaner tool program; drum and rotor resurfacing; custom hydraulic hoses; and professional paint shop mixing and related materials. Its stores provide do-it-yourself and professional service provider customers a selection of products for domestic and imported automobiles, vans, and trucks.

O'Reilly Automotive, Inc. was founded in 1957 and is headquartered in Springfield, MO. The company is publicly traded (NASDAQ: ORLY) with a market capitalization of approximately \$58 billion. O'Reilly Auto Parts is an investment grade rated company with a Standard & Poor's rating BBB.

#### Lease Abstract

| Address                        | 2580 South Elm Avenue<br>Fresno, California   |
|--------------------------------|---|
| Parcel Size                    | ±0.73 AC / ±31,866 SF   |
| <b>Lease Commencement</b>      | February 1, 2025  |
| Lease Expiration               | January 31, 2041  |
| Net Operating<br>Income (2025) | \$179,000   |
| Next Increase                  | Year 11-15 \$189,740  |
| Options to Extend              | Four 5 year options   |
| Option Rental<br>Increase      | Fixed<br>1st Option \$201,124/year<br>2nd Option \$213,192/year<br>3rd Option \$225,983/year<br>4th Option \$239,542/year |
| Tenant Pays                    | Taxes, Insurance, Maintenance,<br>& Utilities   |
| Lease Type                     | Built to Suit NNN   |
| Guarantor                      | Corporate O'Reilly Automotive Inc.  |
| Credit Rating                  | BBB S&P   |
| First Right of Refusal         | Yes   |



8 AVISON YOUNG O'REILLY AUTO PARTS | FRESNO, CALIFORNIA

### **Area Overview**

#### Fresno, California

Fresno is in the heart of California's most productive agricultural region, and is a sophisticated city of gorgeous gardens and parks, with a vibrant creative community. It's also the Central Valley's largest city. Founded in 1872 by the Central Pacific Railroad Company, Fresno quickly grew and reached a population of over 10,000 by 1890. Over the last century, Fresno County has transformed into the top-producing county of agriculture in the nation. Major crops in the area include grapes, almonds, cotton, peaches, and nectarines.

An agreeable climate, and proximity to both ocean and mountains combine to make Fresno a haven for lovers of the outdoors. For athletic Fresnans, surfing Pacific coast beaches such as Santa Cruz in the summer, then skiing the Sierras in the winter is commonplace. Sailing at Huntington Lake and canoeing the San Joaquin River are popular activities. And Fresno is the only city in the country surrounded by three national parks: Kings Canyon, Sequoia and Yosemite.

#### **Demographics**

| POPULATION                | 1 Mile | 3 Mile | 5 Mile  |
|---------------------------|--------|--------|---------|
| 2027 Projected Population | 12,474 | 80,583 | 215,162 |
| 2022 Estimated Population | 12,262 | 78,483 | 209,372 |
| 2010 Census Population    | 12,542 | 76,148 | 202,070 |
| Growth 2022-2027          | 0.3%   | 0.5%   | 0.6%    |
| Median Age                | 29     | 30.6   | 31.4    |

| HOUSING                   | 1 Mile   | 3 Mile   | 5 Mile   |
|---------------------------|----------|----------|----------|
| 2027 Projected Households | 2,956    | 20,117   | 59,872   |
| 2022 Estimated Households | 2,905    | 19,529   | 58,207   |
| 2010 Census Households    | 2,974    | 18,639   | 56,007   |
| Owner Occupied            | 34.28%   | 33.07%   | 40.38%   |
| Average Household Income  | \$37,639 | \$43,094 | \$50,522 |





# Confidential information & disclaimer

Avison Young ("Agent") has been engaged by Ownership ("Seller") as the exclusive agent for the sale of (the Property").

The Property is being offered for sale in an "as-is, where-is" condition and Seller and Agent make no representations or warranties as to the accuracy of the information contained in this Offering Memorandum. The enclosed materials include highly confidential information and are being furnished solely for the purpose of review by prospective purchasers of the interest described herein. Neither the enclosed materials nor any information contained herein is to be used for any other purpose or made available to any other person without the express written consent of the Seller. Each recipient, as a prerequisite to receiving the enclosed, should be registered with Avison Young as a "Registered Potential Investor" or as "Buyer's Agent" for an identified "Registered Potential Investor". The use of this Offering Memorandum and the information provided herein is subject to the terms, provisions and limitations of the confidentiality agreement furnished by Agent prior to delivery of this Offering Memorandum.

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