## 2150 Victorian Ave, Sparks, NV 🔹 🔊 🕻 interactive flyer



Multifamily Investment Property | \$2,800,000









Address Income, LLC 100 W Liberty St. Ste. 670 Reno, NV 89501 info@addressincome.com addressincome.com

## Address Income - Multifamily team



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## Multifamily listing guide



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Market overview

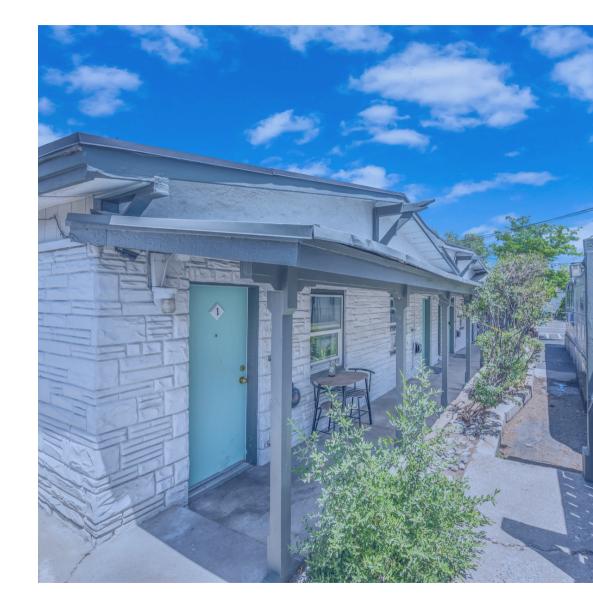
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#### **Property Summary**

Provides a concise and informative overview of key features and attributes of a real estate listing, including its location, size, style, amenities, and other notable selling points.

#### **Listing Price**

\$2,800,000



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2150 Victorian Ave - Property Summary



## Property Summary

2150 Victorian Ave, Sparks, NV 89431 address

**\$13,200 / mo \$158,400 / yr** gross rental income

**5,089** total livable area

**1/1** bedroom/bathroom

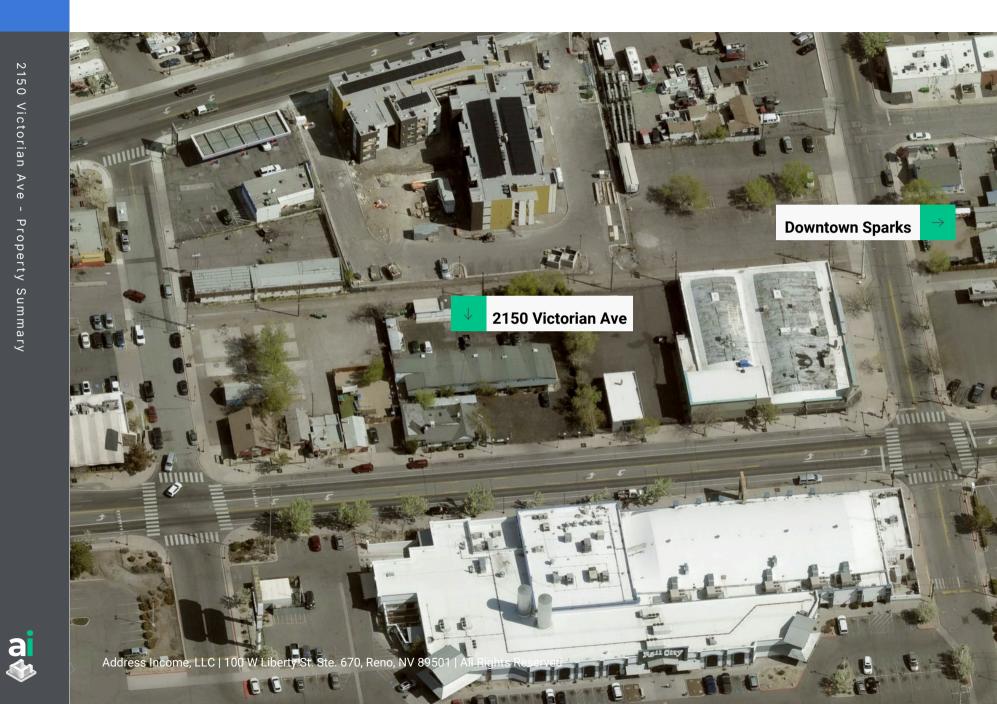
**1943** year built



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Market overview



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Market overview





# 2150 Victorian renovation interior detail









Refrigerators, microwaves and kitchenette's varies by unit



All new paint and flooring



Updated bathrooms



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#### **KITCHEN DETAILS**

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GALANZ

5 units run as STR's (pictured above) and 18 units run as LTR's (kitchenettes with stoves)

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Market overview

#### ELECTRICAL UPGRADES

The property features brand new paint, flooring, and electrical upgrades throughout the entire space.

Market overview

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#### **BEDROOM RENOVATIONS**

The bedroom spaces have been recently renovated, offering modern and updated features. 5 of the units come fully furnished.





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2150 Victorian Ave

Property Summary

# 2150 Victorian exterior renovation detail





New roof in 2021



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Market overview

#### 02

#### Multifamily Investment Property Analysis

(MIPA) is a comprehensive analysis reporting tool for multifamily investment properties that provides all the pertinent information necessary to make an informed and strategic purchase decision.





2150

Victorian

Ave

Investment Property Analysis

#### (MIPA) Multifamily Investment Property Analysis





Investment analysis report

#### What is (MIPA)?

The MIPA is a comprehensive analysis reporting tool for multifamily investment properties that provides all the pertinent information necessary to make an informed and strategic purchase decision.

\*Developed at Address Income to be used exclusively for its clients

#### Available for any property

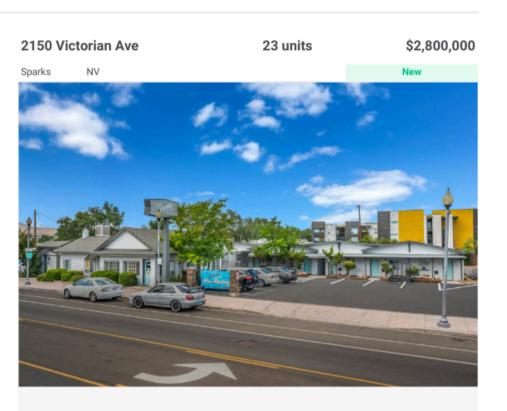
This analysis report can be produced for **any multifamily property on or off-market.** Ask us to run a MIPA for any multifamily property.

#### Part of AI Investor Tools

(MIPA) (SFIPA)

(MY LIST) (MY LOAN) (MY OFFER)





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trichardson@addressincome.com



2150 Victorian Ave							(
Property info.	Ĩ	Click to vie	ew listing online		Scan to vie	w listing online	
					BLANK		
Location		Property D	etails		Pricing met	rics	
Address2150 Victorian AveCitySparksStateNVZipAreaSparks		Sqft Units Year built Buildings Prop. type	5089 23 1943 2 MULTIFAMILY		Asking price \$ / sqft \$ / unit Inv. type	\$2,800,000 \$550 \$121,739 Turn Key	ABOVE BELOW
Listing agent notes	Status	New		MLS # (ID)	OM.178	i.	

02

ai

2150	Victorian A	ve

**Property summary** 

#### (MIPA)

Investment	Lending Assu	mptions			Scenario Gu	ide		
Summary. We view investment properties as a math equation, a quest for the answer to the income question. We do all the calculations for you, here are the projected answers*.	Cash down Loan amount st e Interest rate Loan to value	\$1,120,000 \$1,680,000 7.00% 60%			Proforma Rent The rent arter a renovation	Market Rent The market rent for the current property condition	Current Rent The owners current reported rents	
				Purchase Price Renovation* Basis Cost	\$2,800,000 <b>\$0</b> <b>\$2,800,000</b>	\$2,800,000	\$2,800,000	
	(10	rchase Price +	. Henovation)		Income (pe	\$2,800,000 er month)	\$2,800,000	
Multifamily				Purchase	proforma rents	market rents	current rents	
Mul		2150	Victorian Ave	w/ loan w/ cash	<b>\$8,625</b> \$18,425	<b>\$4,413</b> \$14,213	\$2,222 \$12,022	
		Annu	al Net operatir	ng income (NOI)	\$221,104	\$170,556	\$144,270	
				(Annual Return)		6.09%	5.15%	cash calculation
			Cash on ca	sh return (CoC)	9.24%	4.73%	2.38%	financing*



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Renovation - After looking at the listing, we use estimated rehab renovations on a pre unit basis just as a place holder.

The purchaser is responsible for verifying the reliability of the assumptions made during the property underwriting process. Address income explicitly disclaims any warranty or representation as to the accuracy or reliability of the assumptions made.

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Investment analysis

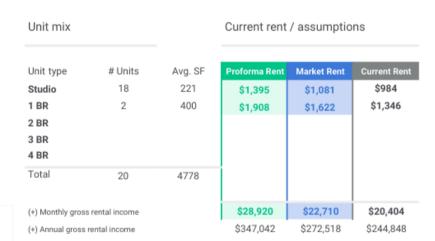
(MIPA)

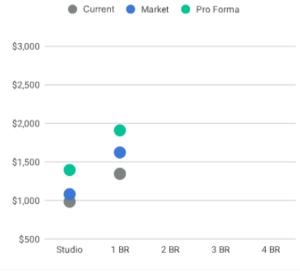
2150 Victorian Ave

## Unit mix and rent assumptions.

**Property summary** 

We place a strong emphasis on delivering top-notch rent projections to our investors, which are based on our in- depth market knowledge and, more importantly, the latest market data. Our analyses are always tailored to meet the unique needs of each investor, so if you find any rental assumptions that don't align with your preferences, we are more than happy to customize them accordingly.





Current Rate, Market Rate and Proforma Rate

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#### Investment analysis

(MIPA)

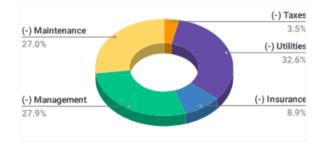
#### 2150 Victorian Ave

## Cashflow scenarios.

Our team has made reliable assumptions\* for both the current and future cash flow of the property. We make every effort to ensure this cash flow is as close as possible to year 1 expectations. Based on market conditions, we recommend making assumptions for expenses rather than relying on the owner to provide them, as this approach is quicker. The actual expenses will be obtained during escrow. Additionally, it's worth noting that our assumptions include a 7% property management fee.

**Property summary** 

If we obtain actual expenses from the owner or listing agent we update our expenses to reflect what the owner is reporting.



#### Cash flow

					,
	Annual Income	Proforma Rent	Market Rent	Current Rent	
	(+) Gross rental income	\$347,042	\$272,518	\$244,848	(GRI)
	(-) Vacancy rate	\$17,352	\$13,626	\$12,242	@5%
	(=) Net rental income	\$329,690	\$258,892	\$232,606	
	(+) Other income	\$44,880	\$44,880	\$44,880	(Rubs, Amenities)
	(=) Annual gross income	\$374,570	\$303,772	\$277,486	(AGI)
	Annual Expenses				
Actual/Fixed	(-) Taxes	\$4,682	\$4,682	\$4,682	
Assumption/Fixed	(-) Utilities	\$43,448	\$43,448	\$43,448	
Assumption/Fixed	(-) Insurance	\$11,886	\$11,886	\$11,886	
Assumption	(-) Management	\$57,450	\$37,200	\$37,200	
Assumption/Fixed	(-) Maintenance	\$36,000	\$36,000	\$36,000	
	(-) Other				
	(=) Ann. operating expenses	\$153,466	\$133,216	\$133,216	(OpEx)
	Operating Expense Ratio	40.97%	43.85%	48.01%	(OpEx) %
	(+) Ann. gross income	\$374,570	\$303,772	\$277,486	
	(-) Ann. operating expenses	\$153,466	\$133,216	\$133,216	(OpEx)
	(=) Net operating income	\$221,104	\$170,556	\$144,270	(NOI)

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Estimated Loan Summ
Rate
Amortized (mo)
Loan amount
LTV (Loan To Value)
Down payment
Purchase Price
Amount Down:
Monthly Payment
Total Annual Payment
Loan Type



#### 2150 Victorian Ave

#### (MIPA)

## **Financing** analysis.

Using market loan assumptions we form the debt outlook. These are just intended to get us in the ballpark. During escrow, loan rates will be locked and the LTV may change depending on the size of the property and debt coverage.

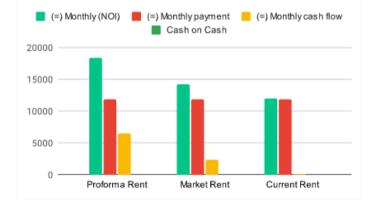
**Property summary** 

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Rate	7.0%
Amortized (mo)	300
Loan amount	\$1,680,000
LTV (Loan To Value)	60.0%
Down payment	40%
Purchase Price	\$2,800,000
Amount Down:	\$1,120,000
Monthly Payment	\$11,874
Total Annual Payment	\$142,487
Loan Type (Residential = 4 units and under)	COMMERCIAL
Amortization Schedule	360
4	

#### Financing cash flow

	Proforma Rent	Market Rent	Current Rent
(=) Annual (NOI)	\$221,104	\$170,556	\$144,270
(=) Monthly (NOI)	\$18,425	\$14,213	\$12,022
(=) Annual loan payment	\$142,487	\$142,487	\$142,487
(=) Monthly payment	\$11,874	\$11,874	\$11,874
(=) Annual cash flow	\$78,617	\$28,069	\$1,783
(=) Monthly cash flow	\$6,551	\$2,339	\$149
Cash on Cash	9.24%	4.73%	2.38%
Debt Coverage Ratio (DCR)	1.55	1.20	1.01



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Property summary

(MIPA)

#### 2150 Victorian Ave

## Financing cash flow tables.

What is (MyLOAN)?

MyLoan is a loan table report for a single property. By employing common loan assumptions in the market, we can develop an estimate for the debt forecast. However, it's important to note that these assumptions are merely a rough approximation. During the escrow period, loan rates will be locked, and the loan-to-value (LTV) ratio may also vary depending on the property's size and debt coverage.

#### \*Developed at Address Income to be used exclusively for its clients

Loan Type

#### COMMERCIAL

Loan notes

- Conventional - Interest and Principal

- If (COMMERCIAL), lender will require 1.25 DCR or higher

 Our underwriting makes the most basic loan assumptions for analysis. If you have specific loan assumptions we can use that for underwriting.

1		1-	CASH AMOUNT DOWN NEEDI
1	25%	t de la companya de l	
INTEREST RATE	Down Payment	\$275,000	
4.50%	\$297	\$50,648 🛧 -	= = ANNUAL DEBT PAYMEN
	1.29%	1.07 -	DCR (Debt Coverage Rat

	30%		4	0%	50%		
	Down Payment	\$840,000	Down Payment	\$1,120,000	Down Payment\$1,400,000		
Interest Rate							
6.0%	\$6,674	\$141,014	\$8,353	\$120,869	\$9,111	\$100,724	
0.0%	9.53%	1.57	8.95%	1.83	8.60%	2.20	
Proforma Rent							
7.5%	\$4,721	\$164,455	\$5,508	\$140,962	\$8,636	\$117,468	
1.5%	6.74%	1.34	7.16%	1.57	7.40%	1.88	
6.0%	\$2,462	\$141,014	\$4,141	\$120,869	\$5,819	\$100,724	
0.0%	3.52%	1.21	4.44%	1.41	4.99%	1.69	
Market Rent							
7.5%	\$508	\$164,455	\$2,466	\$140,962	\$4,424	\$117,468	
1.3%	0.73%	1.04	2.64%	1.21	3.79%	1.45	
6.0%	\$271	\$141,014	\$1,950	\$120,869	\$3,629	\$100,724	
0.0%	0.39%	1.02	2.09%	1.19	3.11%	1.43	
Current Rent							
7.5%	-\$1,682	\$164,455	\$276	\$140,962	\$2,233	\$117,468	
1.5%	-2.40%	0.88	0.30%	1.02	1.91%	1.23	





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#### 2150 Victorian Ave

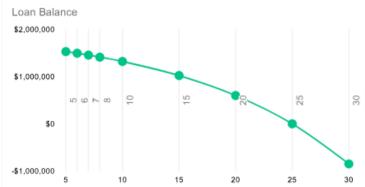
## **Principal** reduction.

Principal Reduction is the amount by which your loan balance decreases thereby directly increasing equity in your investment.

**Property summary** 

**Investment analysis** 

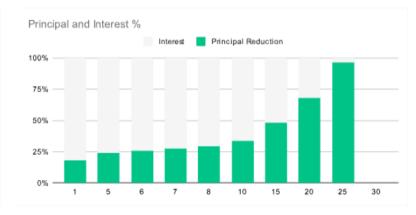




Year	Payment	Principal Reduction	Interest	Balance
1	\$142,487	\$25,701	\$116,786	\$1,654,299
5	\$142,487	\$33,978	\$108,509	\$1,531,524
6	\$142,487	\$36,434	\$106,052	\$1,495,090
7	\$142,487	\$39,068	\$103,419	\$1,456,022
8	\$142,487	\$41,892	\$100,594	\$1,414,130
10	\$142,487	\$48,168	\$94,319	\$1,321,041
15	\$142,487	\$68,284	\$74,203	\$1,022,655
20	\$142,487	\$96,801	\$45,685	\$599,655
25	\$142,487	\$137,228	\$5,259	\$0
30	\$142,487	#NUM!	#NUM!	-\$850,086

**Financing analysis** 

Payment Schedule



#### The purchaser is responsible for verifying the reliability of the assumptions made during the property underwriting process. Address Income explicitly disclaims any warranty or representation as to the accuracy or reliability of the assumptions made.

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\* Estimates only. Consult your CPA for tax advice.

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**Property summary** 

**Tax Deductions.** 

OPEX

		Current Rent	Proforma Rent						
Tax Deductions		Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 20	Year 30
Operating Expenses	3% YoY	-\$133,216	-\$162,812	-\$167,696	-\$172,727	-\$177,909	-\$206,245	-\$277,177	-\$372,502
Loan Interest		\$117,059	\$115,826	\$114,503	\$113,084	\$111,563	\$102,141	\$69,848	\$4,950
		\$91,636	\$91,636	\$91,636	\$91,636	\$91,636	\$91,636	\$91,636	
Depreciation		\$75,480	\$44,650	231,020	\$91,030	391,030	391,030	391,030	
Total		010,400	Q44,000	\$38,443	\$31,993	\$25,291	-\$12,468	-\$115,692	-\$367,552

Investment analysis

Total

\$0

-\$100,000

-\$200,000

-\$300,000

-\$400,000



Financing analysis



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(MIPA)



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2150 Victorian Ave

- Investment Property Analysis

#### 2150 Victorian Ave

#### (MIPA)

## Equity.

		Current Rent	Proforma Rent						
Equity		Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 20	Year 30
Property Value	3% YoY	\$2,800,000	\$2,884,000	\$18.645.875	\$19,009,411	\$19,380,916	\$21,364,977	\$26,055,607	\$31,932,843
Property value	5.8101	\$1,662,934	\$1,644,635	4 1					
Loan Balance		\$1,137,066	\$1,239,365	\$1,625,013	\$1,603,972	\$1,581,411	\$1,441,648	\$962,641	\$0
Total Equity		\$1,137,000	\$1,239,303	\$1,345,507	\$1,455,663	\$1,570,014	\$2,211,717	\$3,947,176	\$6,598,383



\* Assumes 2.5% YoY Operating Income, 3% YoY Operating Expense Increases, and a market Cap Rate.





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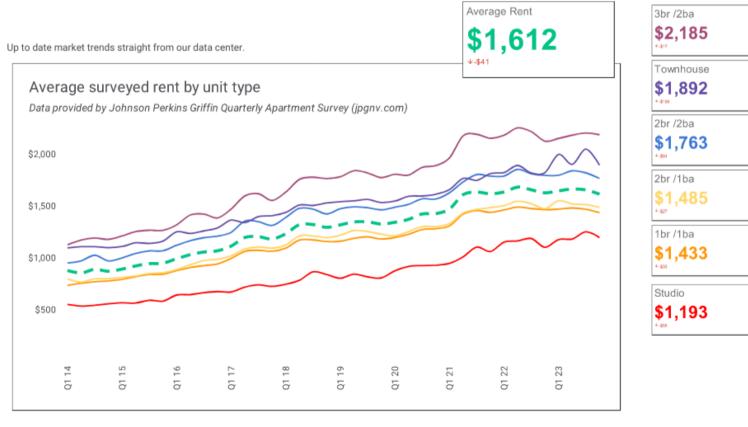
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Data Center

## Apartment data rental trends.



(Q4 23)

Reno current avg. rent

Financing analysis





 - Market Analysis

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#### **Market Analysis**

Provides a comprehensive analysis of the real estate market in a specific area, including trends in apartment rental rates, inventory, and other relevant metrics.



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2150 Victorian Ave

- Market Analysis

#### **Downtown Sparks**

Sparks, Nevada, is a charming city located just east of Reno. Known for its friendly community and outdoor recreation opportunities. The city is also home to the popular Victorian Square, which hosts numerous events, including the annual Best in the West Nugget Rib Cook-Off. With its welcoming atmosphere and variety of activities, Sparks offers a delightful blend of small-town charm and modern amenities.



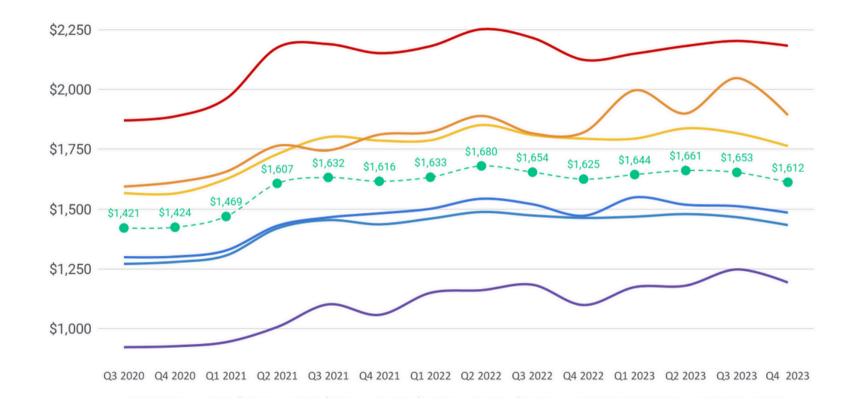


- Market Analysis

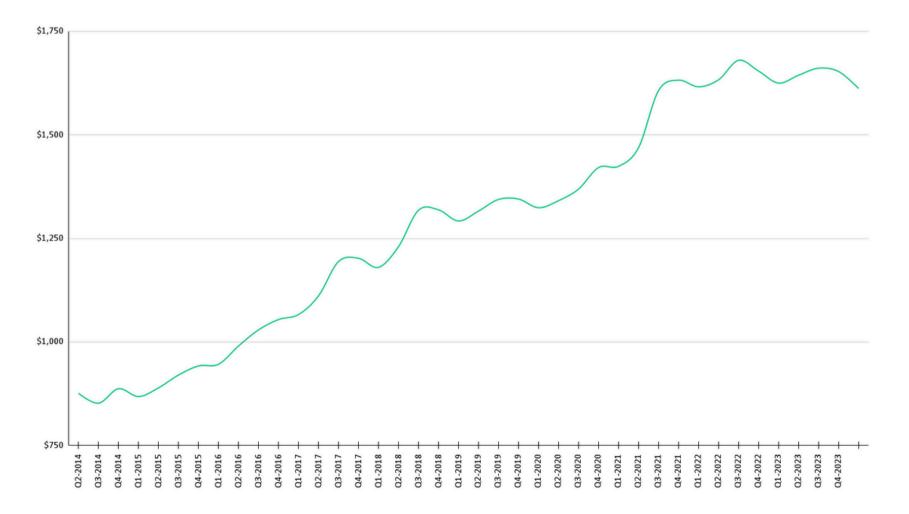
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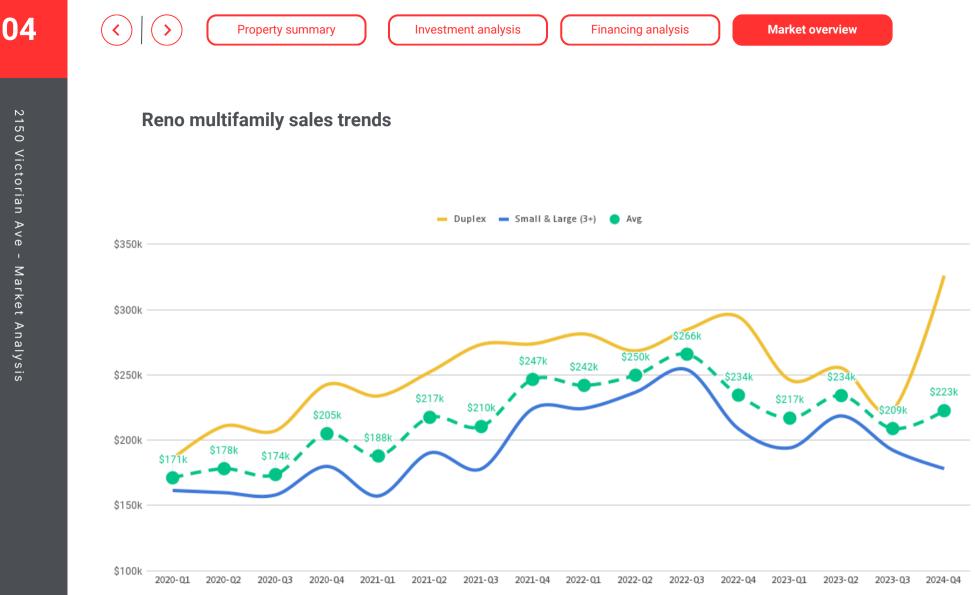
#### Reno rental rates by unit mix

The rental market in the Reno/Sparks area is experiencing a slight decrease in rental rates in Q4 compared to the previous quarter, with the average rental rate decreasing by \$41 to \$1,612. However, it's important to note that this decrease is typical during this time of year due to seasonality.



#### Reno apartments average rental rates history





\*DATA PROVIDED BY WASHOE COUNTY ASSESSOR



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