

TABLE OF CONTENTS

INVESTMENT SUMMARY	1
TENANT SNAPSHOT	2
AREA OVERVIEW	3
PROPERTY OVERVIEW	4
ABOUT THE OPERATOR	5
DEMOGRAPHIC REPORT	6
SITE PLAN	10
Рнотоѕ	11
ABOUT US	22

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INVESTMENT SUMMARY

ADDRESS 2123 Crawfordville Hwy, Crawfordville, Fl

PRICE \$2,640,000 (5% Cap) *

LEASE TYPE NNN

ANNUAL NOI \$132,000 **

TERM 20 years (16 remaining)

RENTAL INCREASES 10% every five years (next bump 9/29/25)

OPTIONS Three, 5-Year Options

LOT SIZE 1.00 Acres (43,696 SF)

ROOF / STRUCTURE Tenant Responsibility

REAL ESTATE TAXES Tenant Responsibility

LANDLORD No Responsibilities



OPPORTUNITY TO ACQUIRE POPEYES

- ◆ 16 years remaining on lease term (Lease Exp. Date: 09/28/2040)
- ◆ Large Parcel Size (+/— 1 acre, 43,696 SF)
- ♦ Zero Landlord Responsibilities
- 10% rental increases every five years providing a tremendous hedge against inflation, including a 10% rental bump in less than one year
- ◆ Guaranteed by Sailormen, one of the largest and most experienced Popeye's Franchisees, with 150 + Units
- ◆ Located along U.S. Route 319 / Crawfordville Hwy, a major thoroughfare through all of Crawfordville and into downtown Tallahassee (19,900 AADT)
- ♦ 22,623 residents within five miles providing a large customer base
- 5 miles from Western Guildford High School (1400+ students)
- Over 14% projected growth through 2028
- Average Annual household income of \$112,020 within 1 mile
- Neighbored by the only Walmart Supercenter within 20 miles
- ♦ Other National retailers include Burger King, Taco Bell, Zaxby's, Walgreens, Dollar General, Tractor Supply, Waffle House, and many more
- Within a five mile radius of four schools totaling over 2,100 students
- New construction completed in 2020 with drive-thru
- Ample parking on site with 33 parking stalls
- Income Tax Free, Estate Tax Free and Inheritance Tax Free state

^{*} Current list price (\$2,640,000) and cap rate (5%) includes upcoming 10% rental increase and is based on annual NOI of \$132,000. If sale occurs prior to rental increase, seller will credit buyer the difference in rent at closing

^{**} Annual NOI of \$132,000 includes the 10% rental increase on 9/29/25

TENANT SNAPSHOT









ANNUAL RENT:

LEASE EXPIRATION:

OPTIONS:

LEASE TYPE

TAXES

INSURANCE

UTILITIES

LANDLORD RESPONSIBILITIES

\$132,000 *

09/28/2040

3-5 YEAR OPTIONS

NNN

TENANT

TENANT

TENANT

NONE

RENT SCHEDULE

YEAR	RENT
1-5	\$120,000
6-10	\$132,000
11-15	\$145,200
16-20	\$159,720
21-25 (OPTION 1)	\$175,692
26-30 (OPTION2)	\$193,261
31-35 (OPTION3)	\$212,587

^{**} Annual NOI of \$132,000 includes the 10% rental increase on 9/29/25

AREA OVERVIEW - CRAWFORDVILLE, FLORIDA



Crawfordville, an unincorporated community and county seat of Wakulla County, is the central hub of government and business in its county. This county has several major routes that pass directly through the area including US Route 98, US Route 319, State Road 267, State Road 363, and County Road 375. Crawfordville is home to a satellite campus of Tallahassee Community College and the Wakulla Environmental Institute. It is located about 17 miles south of downtown Tallahassee, and US Route 319 / Crawfordville Road is a direct thoroughfare to downtown Tallahassee, about 17 miles north.

Wakulla County is located in the Big Bend region of northern Florida, and part of the Tallahassee, Florida MSA. The two county area of Wakulla and Leon County has a population of over 320,000 and a labor workforce greater than 165,000. Wakulla County is also home to Apalachicola National Forest, Wakulla Springs State Park (one of the world's largest springs), and St. Marks National Wildlife.

PROPERTY OVERVIEW



2123 Crawfordville Hwy is located directly along US Route 319 / Crawfordville Hwy, a major north / south thoroughfare through the entirety of Crawfordville. Popeyes boasts 19,900 vehicles daily directly in front of the site and is also poised to benefit from significant growth with a projected population increase over 14% through 2028. This location benefits from 22,623 residents within 5 miles and is strategically positioned to a neighboring Walmart Super Center, the only Walmart within 20 miles. 2123 Crawfordville Hwy is surrounded by many retailers including Taco Bell, Walgreens, Walmart, Dollar General, Tractor Supply, Zaxby's, Burger King, Waffle House and many more. The site is also within a five mile radius of four schools with a combined enrollment over 2,100. Finally, Crawfordville serves as the primary gateway to Tallahassee (north), and to the Gulf of Mexico / Apalachee Bay (south).







Over 14% growth projected through 2028

Nearest Airport Tallahasse Int'l Airport (16 miles)

19,900 AADT

DEMOGRAPHICS	1 MILE	3 MILE	5 MILE
Population	1,757	13,471	22,623
Households	615	4,349	7,326
Avg. Household Income	\$112,020	\$103,006	\$98,422



ABOUT THE OPERATOR



Sailormen Inc. was founded in 1987 with ten stores and has grown to over 150 stores with over \$250 million in Annual Sales (2022), mainly in Florida, Georgia, Mississippi, Alabama and Louisiana. They have benefitted from over 37 years of success, and were named 2019 Developer of the Year. Headquartered in Miami, Sailormen is one of the largest franchisees and operators of Popeyes Louisiana Kitchen, Inc restaurants in the United States. Sailormen Inc. also own and operate over 50 Burger Kind and Taco Bell's and has 2,200 total employees across all of its locations.

Radius	1 Mile		3 Mile)	5 Mile	
Population						
2029 Projection	1,977		13,471		22,623	
2024 Estimate	1,757		11,805		19,826	
2020 Census	1,769		10,854		18,228	
Growth 2024 - 2029	12.52%		14.11%		14.11%	
Growth 2020 - 2024	-0.68%		8.76%		8.77%	
2024 Population by Age	1,757		11,805		19,826	
Age 0 - 4	84	4.78%	639	5.41%	1,106	5.58%
Age 5 - 9	99	5.63%	707	5.99%	1,241	6.26%
Age 10 - 14	110	6.26%	785	6.65%	1,367	6.89%
Age 15 - 19	111	6.32%	815	6.90%	1,401	7.079
Age 20 - 24	93	5.29%	641	5.43%	1,093	5.519
Age 25 - 29	98	5.58%	629	5.33%	1,065	5.379
Age 30 - 34	123	7.00%	755	6.40%	1,259	6.359
Age 35 - 39	132	7.51%	813	6.89%	1,357	6.849
Age 40 - 44	119	6.77%	772	6.54%	1,307	6.599
Age 45 - 49	126	7.17%	788	6.68%	1,314	6.639
Age 50 - 54	130	7.40%	822	6.96%	1,341	6.769
Age 55 - 59	135	7.68%	846	7.17%	1,372	6.929
Age 60 - 64	117	6.66%	789	6.68%	1,306	6.599
Age 65 - 69	96	5.46%	656	5.56%	1,094	5.52%
Age 70 - 74	74	4.21%	541	4.58%	909	4.589
Age 75 - 79	53	3.02%	389	3.30%	634	3.209
Age 80 - 84	32	1.82%	234	1.98%	373	1.889
Age 85+	25	1.42%	182	1.54%	286	1.449
Age 65+	280	15.94%	2,002	16.96%	3,296	16.62%
Median Age	41.20		40.80		40.10	
Average Age	40.40		40.00		39.60	

Radius	1 Mile		3 Mile		5 Mile	
2024 Population By Race	1,757		11,805		19,826	
White	1,358	77.29%	9,259	78.43%	15,662	79.00%
Black	193	10.98%	1,360	11.52%	2,283	11.52%
Am. Indian & Alaskan	7	0.40%	54	0.46%	90	0.45%
Asian	24	1.37%	117	0.99%	153	0.77%
Hawaiian & Pacific Island	1	0.06%	14	0.12%	18	0.09%
Other	173	9.85%	1,001	8.48%	1,620	8.17%
Population by Hispanic Origin	1,757		11,805		19,826	
Non-Hispanic Origin	1,621	92.26%	11,208	94.94%	18,918	95.42%
Hispanic Origin	135	7.68%	597	5.06%	908	4.58%
2024 Median Age, Male	39.20		39.50		39.10	
2024 Average Age, Male	39.40		39.20		38.80	
2024 Median Age, Female	43.90		42.20		41.20	
2024 Average Age, Female	41.50		40.90		40.30	
2024 Population by Occupation Classification	1,442		9,511		15,831	
Civilian Employed	950	65.88%	6,280	66.03%	10,341	65.32%
Civilian Unemployed	16	1.11%	126	1.32%	226	1.43%
Civilian Non-Labor Force	476	33.01%	3,105	32.65%	5,264	33.25%
Armed Forces	0	0.00%	0	0.00%	0	0.009
Households by Marital Status						
Married	358		2,351		3,947	
Married No Children	218		1,440		2,405	
Married w/Children	139		911		1,542	
2024 Population by Education	1,305		8,709		14,470	
Some High School, No Diploma	82	6.28%	504	5.79%	837	5.78%
High School Grad (Incl Equivalency)	519	39.77%	2,666	30.61%	4,326	29.90%
Some College, No Degree	384	29.43%	3,089	35.47%	5,009	34.62%
Associate Degree	45	3.45%	492	5.65%	851	5.88%
Bachelor Degree	210	16.09%	1,330	15.27%		14.78%
Advanced Degree	65	4.98%	628	7.21%	1,309	9.05%

Radius	1 Mile	9	3 Mile		5 Mile	8
2024 Households by HH Income	615		4,349		7,326	
<\$25,000	53	8.62%	388	8.92%	824	11.25%
\$25,000 - \$50,000	90	14.63%	605	13.91%	1,012	13.819
\$50,000 - \$75,000	88	14.31%	808	18.58%	1,592	21.739
\$75,000 - \$100,000	68	11.06%	644	14.81%	926	12.649
\$100,000 - \$125,000	188	30.57%	820	18.85%	1,113	15.199
\$125,000 - \$150,000	37	6.02%	458	10.53%	804	10.979
\$150,000 - \$200,000	12	1.95%	276	6.35%	550	7.519
\$200,000+	79	12.85%	350	8.05%	505	6.899
2024 Avg Household Income	\$112,020		\$103,006		\$98,422	
2024 Med Household Income	\$101,130		\$89,499		\$81,344	

2024 Occupied Housing	614		4,348		7,327	
Owner Occupied	534	86.97%	3,546	81.55%	5,964	81.409
Renter Occupied	80	13.03%	802	18.45%	1,363	18.609
2020 Housing Units	543		3,865		6,510	
1 Unit	542	99.82%	3,591	92.91%	6,220	95.559
2 - 4 Units	0	0.00%	110	2.85%	126	1.949
5 - 19 Units	1	0.18%	164	4.24%	164	2.529
20+ Units	0	0.00%	0	0.00%	0	0.009
2024 Housing Value	534		3,546		5,964	
<\$100,000	66	12.36%	461	13.00%	841	14.109
\$100,000 - \$200,000	126	23.60%	1,068	30.12%	1,881	31.549
\$200,000 - \$300,000	284	53.18%	1,368	38.58%	2,192	36.759
\$300,000 - \$400,000	40	7.49%	517	14.58%	773	12.969
\$400,000 - \$500,000	18	3.37%	90	2.54%	204	3.429
\$500,000 - \$1,000,000	0	0.00%	42	1.18%	73	1.229
\$1,000,000+	0	0.00%	0	0.00%	0	0.009
2024 Median Home Value	\$226,408		\$217,836		\$211,861	
2024 Housing Units by Yr Built	667		4,769		8,044	
Built 2010+	146	21.89%		23.51%		22.919
Built 2000 - 2010	233	34.93%	1,623	34.03%	2,774	34.499
Built 1990 - 1999	114	17.09%		21.60%	1,712	21.289
Built 1980 - 1989	97	14.54%	476	9.98%	810	10.079
Built 1970 - 1979	74	11.09%	298	6.25%	433	5.389
Built 1960 - 1969	1	0.15%	79	1.66%	203	2.529
Built 1950 - 1959	2	0.30%	93	1.95%	168	2.099
Built <1949	0	0.00%	49	1.03%	101	1.269
2024 Median Year Built	2001		2001		2001	

Radius	1 Mile		3 Mile		5 Mile	
2024 Population by Occupation	1,736		11,503		18,846	
Real Estate & Finance	52	3.00%	301	2.62%	509	2.709
Professional & Management	405	23.33%	3,116	27.09%	5,504	29.219
Public Administration	162	9.33%	1,718	14.94%	2,642	14.029
Education & Health	217	12.50%	1,316	11.44%	2,036	10.809
Services	144	8.29%	1,143	9.94%	1,873	9.949
Information	12	0.69%	28	0.24%	34	0.189
Sales	239	13.77%	1,269	11.03%	2,122	11.269
Transportation	0	0.00%	0	0.00%	0	0.009
Retail	126	7.26%	793	6.89%	1,229	6.529
Wholesale	0	0.00%	59	0.51%	124	0.669
Manufacturing	62	3.57%	289	2.51%	559	2.979
Production	76	4.38%	506	4.40%	720	3.829
Construction	142	8.18%	574	4.99%	907	4.819
Utilities	74	4.26%	203	1.76%	278	1.489
Agriculture & Mining	1	0.06%	11	0.10%	21	0.119
Farming, Fishing, Forestry	1	0.06%	11	0.10%	21	0.119
Other Services	23	1.32%	166	1.44%	267	1.429
2024 Worker Travel Time to Job	904		5,995		9,751	
<30 Minutes	432	47.79%	2,720	45.37%	4,152	42.589
30-60 Minutes	468	51.77%	2,755	45.95%	4,721	48.429
60+ Minutes	4	0.44%	520	8.67%	878	9.009
2020 Households by HH Size	611		3,993		6,756	
1-Person Households	116	18.99%	890	22.29%	1,493	22.109
2-Person Households	226	36.99%	1,355	33.93%	2,351	34.809
3-Person Households	110	18.00%	742	18.58%	1,165	17.249
4-Person Households	90	14.73%	580	14.53%	1,011	14.969
5-Person Households	46	7.53%	262	6.56%	437	6.479
6-Person Households	8	1.31%	90	2.25%	171	2.539
7 or more Person Households	15	2.45%	74	1.85%	128	1.899
2024 Average Household Size	2.70		2.60		2.60	
Households						
2029 Projection	695		4,980		8,388	
2024 Estimate	614		4,348		7,328	
2020 Census	610		3,993		6,755	
Growth 2024 - 2029	13.19%		14.54%		14.47%	
Growth 2020 - 2024	0.66%		8.89%		8.48%	

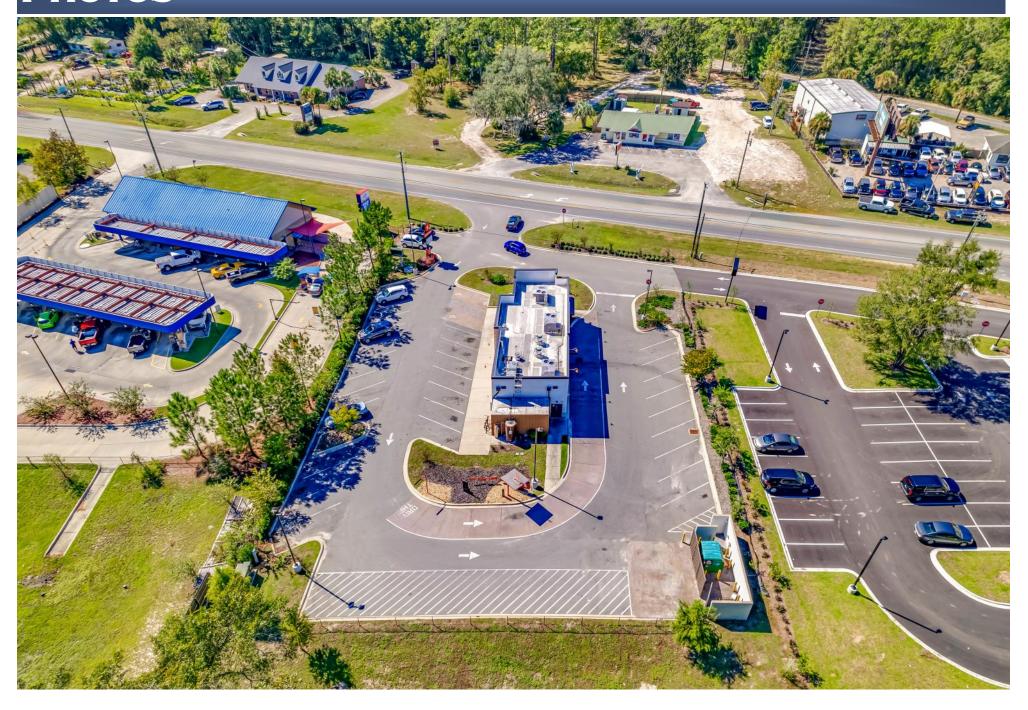
SITE PLAN





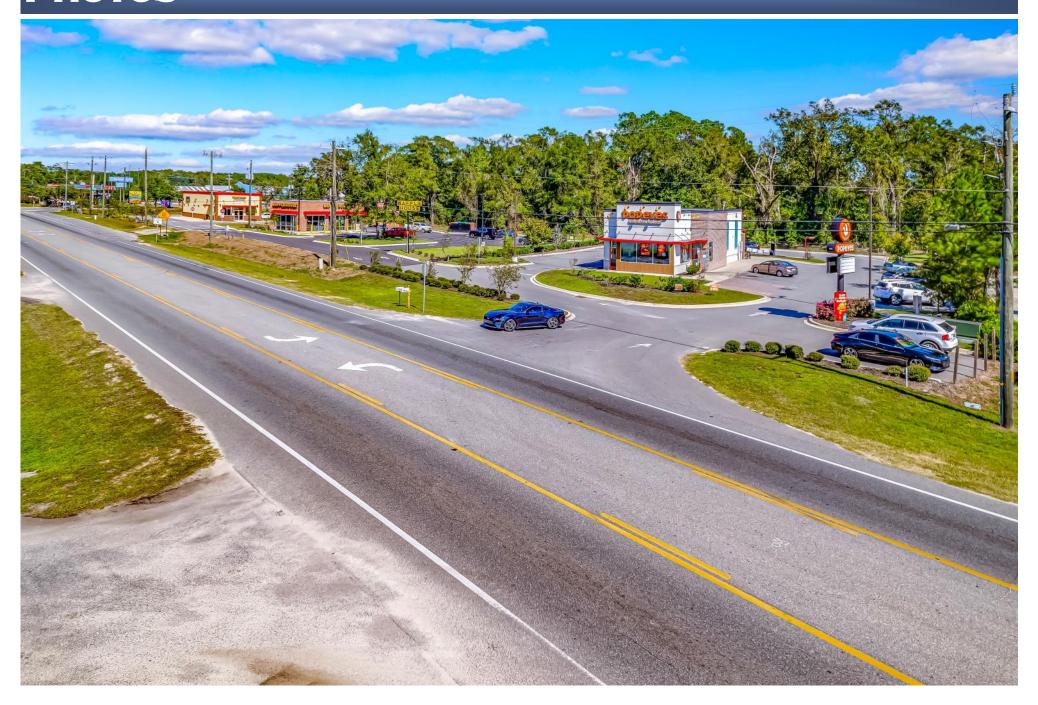


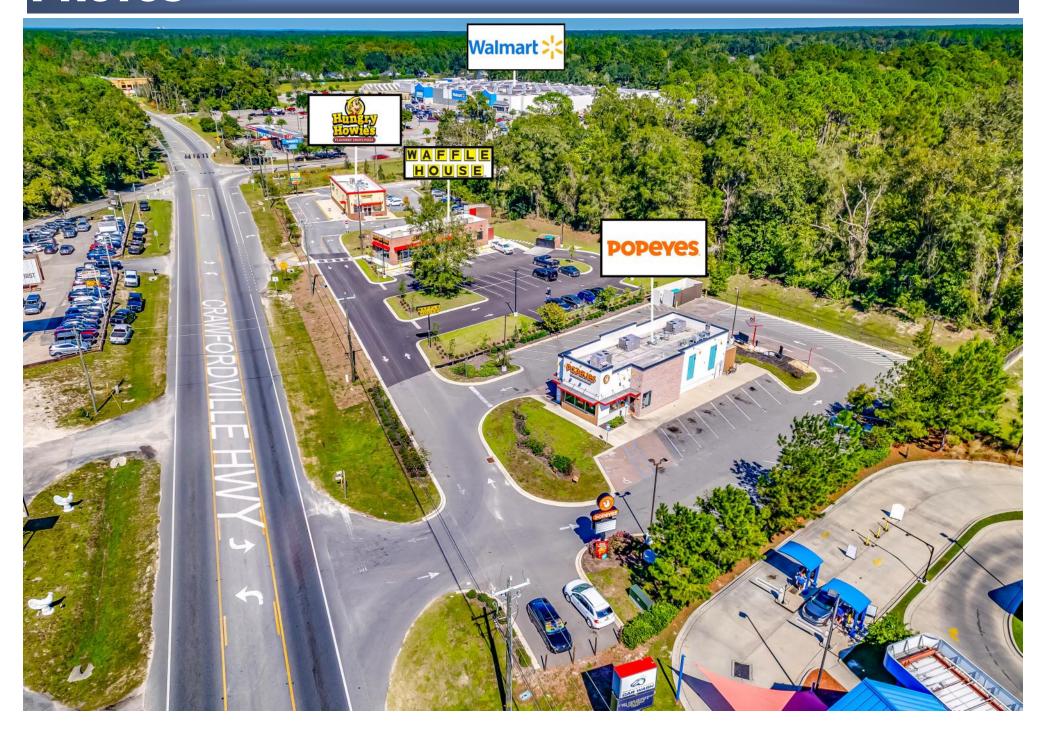


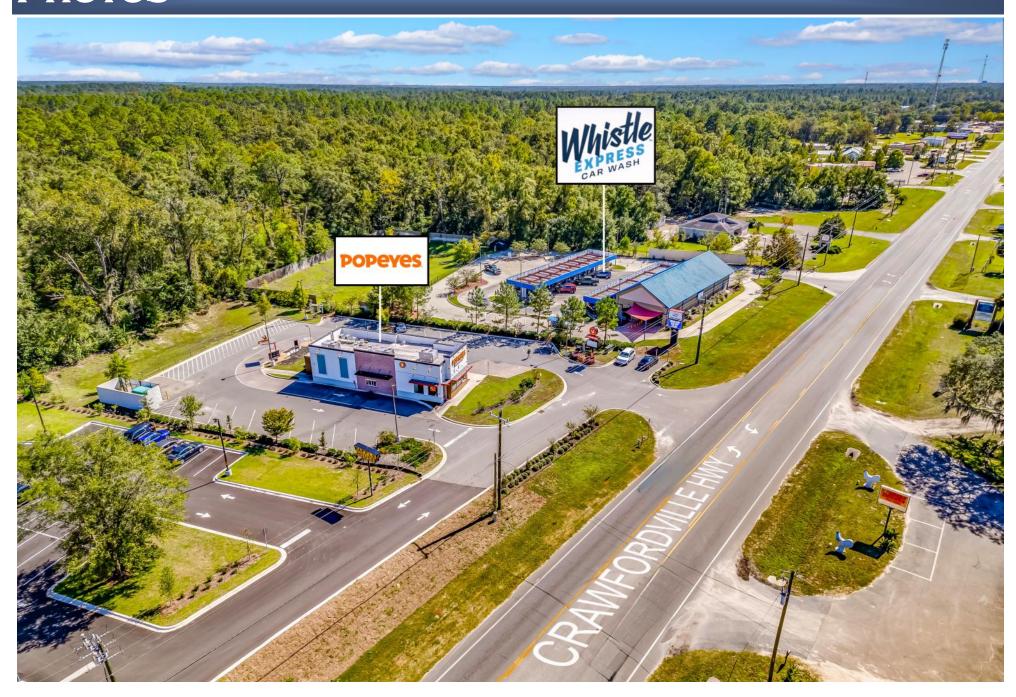


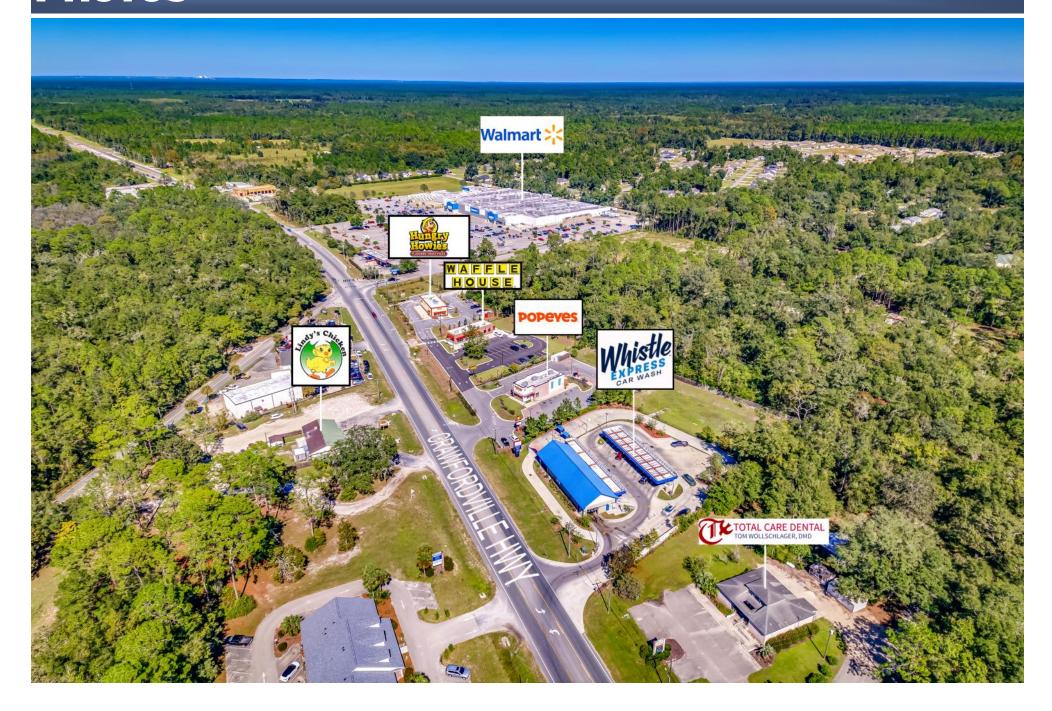














ABOUT US



Since opening our doors in 1947, Anderson Carr has established itself as one of the preeminent providers of commercial and residential real estate services in South Florida. Specializing in real estate valuation, commercial brokerage and leasing, the mission is simple; to create value for our clients. We take great pride in developing and maintaining long lasting relationships with our clients and community. Anderson Carr has provided real estate advisory services exceeding \$100 billion worth of assets in over 100 million square feet of real estate. The real estate experts at Anderson Carr have a combined 250 years of experience and we look forward to sharing our trusted guidance and advice with you.

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