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# THE OPPORTUNITY

122,078 SF BUILDING

13.4

C

\$13.5M

\$110

PURCHASE PRICE PER S

# **DEVELOPMENT OPPORTUNITY HIGHEST AND BEST USE: RETAIL CENTER WITH PADS**

As exclusive advisor to the County of Sutter ("the County"), Turton Commercial Real Estate is pleased to share for sale 850 Gray Avenue (the "Property"), possibly the best undeveloped retail site in Sutter or Yuba Counties.

This premier retail site is 13.4 acres located within a quarter mile of both Highway 99 and Highway 20 in the heart of Yuba City. The 122,078 square foot ("SF") building built in 1975 consists of two sections: One 34,866 SF portion consisting of 5 retail spaces and one single space of approximately 90,000 SF formerly occupied by K-Mart.

The 13.4 acre site is actually an assemblage of three separate parcels of which the east-

ernmost parcel includes 456 SF of Gray Avenue frontage affording the likely possibility of two or three separate pad sites for quick service restaurants ("QSR"s).

The Property enjoys an outstanding retail location with marquee signage easily visible from Highway 99 and its healthy vehicle counts of 37,080 per day. The site is also located within a quarter-mile of the Sutter Avenue/Hwy 99 off and on-ramp.

The property also enjoys generous Gray Avenue frontage with traffic accounts in excess of 13,100 vehicles per day.

Just a few hundred yards north of the Property Yuba Sutter Marketplace with retailers such as Burlington, Ross, JC Penney and Verizon boasting 3,600,000 visits per year. These visits do not even include other national retailers immediately surrounding the site like Target, Panera, Bank of America and Chipotle.

In addition, the Property has several modest size leases providing approximately \$20,000 in monthly income plus pro-rata NNN reimbursements while the buyer completes the planning process.

The Property represents a true "value-add" retail development opportunity and is being offered at the price of \$13,500,000 representing \$110.59 per SF for the building or approximately \$23.13 per SF for the land.













# DOES IT GET ANY BETTER?

- Potential 13 acre retail site situated close to Highway 99 with Marque visible signage
- Within a quarter mile of an existing retail site along Gray Avenue featuring over 3.8 M visits per year
- Over 37,000 vehicles per day on Highway 99 and over 13,100 vehicles per day on Gray Avenue
- Likely potential for 2 or 3 retail pad sites fronting Gray Ave
- Priced at approximately \$110/SF for building and \$23.13/SF for the land
- Modest in-place cash flow from some existing tenants





# Ax.

### OVERVIEW:

 Address:
 812-850 Gray Avenue, Yuba City, CA 95991

 Parcel Numbers:
 52-014-002, 52-020-021 and 52-020-022

Land Area (SF): 583,705 Square Feet

Land Area (AC): 13.38 Acres

Building Size:122,078 Square FeetZoning:General Commercial (C-3)General Plan Designation:Regional Commercial

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### ECONOMICS:

 Price:
 \$13,500,000

 Price Per Building SF:
 \$110.59

 Price Per Land SF:
 \$23.13

**Occupancy:**  $\pm 29,500 \text{ SF} - \text{approximately } 24\%$ 

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## **UTILITY DETAILS:**

Electricity: PG&E Gas: PG&E

Water: City of Yuba City

Sewer/Trash: City of Yuba City. Recology

Storm Drain: City of Yuba City

Fiber: No fiber currently installed but Comcast, AT&T can provide fiber connectivity

Internet Provider: Comcas

Security: Multiple vendors available (County uses Alarm.com systems and Pride Security for patrol)

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### SEISMIC/FLOOD/ENVIRONMENTAL:

Fault Zone: EQ Zapp - Not within Zone. PCA - Seismic Zone 3, an area with moderate to high probability of damaging ground motion

Flood Zone: Zone C - defined as minimal risk areas outside the 1-percent and 0.2-percent-annual-chance floodplains

**Environmental Status:** 2021 Phase 1 Environmental Report completed with no further action required

## **BUILDING OVERVIEW:**

Year built1975Gross building area122,078 SFNet rentable area122,078 SFNumber of tenant spacesFive (5)

Foundation / Substructure Concrete slab-on-grade with perimeter and interior footings under load bearing structures

None - below grade portions not present

**Superstructure** Single story construction with interior pipe columns

CMU block exterior walls, wood glulam beams

Exterior shell is concrete masonry unit load bearing walls with steel framing

**Roof** Low pitched plywood roof

Was evaluated by a roof contractor through the County and determined to have an additional 15-20 years of useful life

Façade Concrete masonry units and stucco

Brick masonry and metal panels

Roof type Low-slope roof covered with built-up roofing with mineral-surfaced cap sheet

Parking area Asphalt paved surface lots

Parking space count 390

**HVAC system** Eight (8) Rooftop package units:

5 - 32 ton units 1 - 20 ton unit 1 - 7 ton unit 3 - 5 ton units

Water supply piping Copper

Electrical branch wiring PG&E 277/480V

1000 Ampere service that supplies a main switchboard in the main electrical room near the back of the building.

There are three spare breakers available

Pad mounted PG&E transformer is located outside, adjacent to the building

Fire suppression Wet-pipe sprinkler system serviced by an 8" fire water main

Additional chemical fire suppression system

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# THE LOCATION

83,486
POPULATION

\$316,292

MEDIAN HOME VALUE

4,375
BUSINESSES

\$56,151

MEDIAN HOUSEHOLD INCOME

2024 COSTAR 3-MILE RADIUS OF PROPERTY

# YUBA CITY - AGRICULTURAL, ECONOMIC & SOCIAL HUB OF THE YUBA-SUTTER REGION

850 Gray Avenue enjoys one of, if not, the most ideal development locations in the entire Yuba City region. Situated just a few blocks and two right-turns from the Highway 99/Sutter Avenue exit, 850 Gray Avenue is true diamond in the rough for an experienced retail developer.

Centrally located in the heart of Yuba City with immediate access to both Highway 99 and Highway 20, any development would easily benefit from the 83,486 residents located within a 3 mile radius of the Property.

Yuba City boasts a plethora of amenities that cater to the diverse needs of its residents and businesses alike. From shopping centers and recreational facilities to educational institutions and healthcare services, the city offers a comprehen-

sive array of amenities that enhance its quality of life and economic appeal.

It is highly likely the 13 acre site, with marquee signage easily visible from Highway 99, would enjoy visitation numbers that rival, or even exceed, neighboring retail centers.

Retail establishments ranging from local boutiques to national chains dot the cityscape, providing residents with convenient access to a wide variety of goods and services. Additionally, Yuba City's vibrant dining scene offers a diverse culinary experience, with restaurants, cafes, and eateries serving up flavors from around the world. For recreation and leisure, the city offers numerous parks, sports facilities, and cultural attractions. Whether it's enjoying a picnic in the park,

hitting the trails for a hike, or catching a performance at the local theater, there's no shortage of activities to suit every interest and age group. Yuba City is also home to reputable educational institutions, including schools, colleges, and vocational training centers, providing residents with access to quality education and lifelong learning opportunities. Furthermore, the city's healthcare infrastructure, comprising hospitals, clinics, and medical specialists, ensures residents have access to comprehensive healthcare services close to home.

With its abundance of amenities, Yuba City offers a desirable lifestyle that attracts residents and businesses alike, making it an ideal place to live, work, and thrive.























Remodel and 40,000 SF addition

PetSmart, Shell. Future Fitness, Chipotle, El Zarape

Dutch Bros Coffee, Mongolian BBQ, Los Charros, Kids Smile Dental, Happy Viking

Proposed 4 story hotel 911 Gray Avenue

Holiday Inn Express, Sutter Buttes Brewing, KFC, **Bridge Elementary** 

Proposed 2 new 6 unit

# Proposed 6 single

family homes

217 Affordable Units Project Homekey

Pete's Brewhouse, Taco Bell, Wendy's, Joann Fabric, Kohl's

Cinemark, Dollar Tree Thrifty, Carls Jr, Napa

Auto Parts, Case Lupe,

WinCo Foods

**IHOP**, Big Lots

Starbucks, Taqueria

In-Shape Fitness

Gray Ave Middle School Chevron, Geweke Ford & Kia, AJ's Sandwiches,

Sutter Inn, Mercados

\$10.2M 4-lane corridor

Yuba City High School

New 2,400 SF building for welding & wood shop

Proposed 50 affordable

**Sutter County Fairgrounds** 

senior housing units RHA entitled affordable rental units

**Beckwourth Park** 

**Sutter County Airport** 

DEVELOPMENTS

Yuba City Animal Shelter El Toro Loco Market

Johnson's Bait & Tackle

Hertz Car Rental

**Yuba City Racquet Club** 

Salsa Fresh Mexican Grill, The Buzz Smoke Shop, Temple of Groom

7 buildings self storage 127 shipping containers Subway, Little Caesars Pizza, Autos Plus, Mango Furniture, John's Rooter & Plumbing

Valley Fine Foods. Hawkins Exteriors, Yuba City Scrap & Steel, Big Bazzar Proposed new truck facility

# **NEARBY AMENTIES**

7-Eleven Ace Hardware Adidas Outlet

American Eagle Outfitters

Applebee's AT&T Store AutoZone

Banana Republic Barnes & Noble

Bath & Body Works Best Buy

Big Lots **Brewbakers Brewing** 

**Butcher Boy Meats** Burlington

Carter's Casa Lupe Mexican

Restaurant

Chick-fil-A Chipotle Mexican Grill

Claire's

Costco Wholesale

CVS Pharmacy

Dancing Tomato Café Dick's Sporting Goods Dhillon's Pizza Factory

Dollar General Dollar Tree

Dunkin' Express

Famous Footwear Foot Locker

GameStop

H&M

Harley's Pub & Casino HomeGoods

JCPennev Jimmy John's

Jo-Ann Fabric and Craft

Kav Jewelers

Lane Bryant

Lowe's

Forever 21 Gaia House of Healing

Gap

Kohl's

Macv's

Marshalls McDonald's

Men's Wearhouse Michaels

Napa Auto Parts Nordstrom

Office Depot Oishi Sushi & Grill

Old Navy

Olive Garden O'Reilly Auto Parts

PacSun Panda Express Panera Bread Party City

Petco PetSmart

Pier 1 Imports Pizza Hut

Red Robin Ross Dress for Less Rue21 Sally Beauty

Sears Sephora

Sherwin-Williams Shortstop Market

Sperbeck's Nursery

Sportsman's Warehouse Starbucks

Subway Sunrise Health Foods Sutter Street Taqueria

Sri Sai Fresh Indian Grill Target

The Children's Place The Cookie Tree The Dog House Grill

The Home Depot The Peach Tree Health Clinic

The UPS Store Tillvs

Top That Frozen Yogurt Ulta Beauty

Xfinity Store Xpress Lube Yankee Candle Yogurtland

Yuba City Cyclery

White House Black Market

Zales

Verizon

Walgreens

Walmart

Wendy's

Wet Seal

Wingstop

WinCo Foods

Wireless World

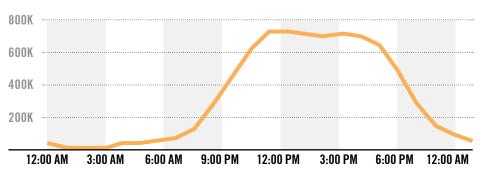
World Market

Victoria's Secret



# **Heart of Yuba City Surrounded by Retail & Residents**

Potential Customers at Nearby Yuba Sutter Marketplace - Total 2023 Visits by hour





Average Household Income 5-mile radius of property

52% Renter

Occupied Households

**Nearby Population** 

5-mile radius of property

2028:

2010: 139,747

2023: 155,350

**162,291** Projected

2-mile radius

48%

0wner

Occupied Households

# **Nearby Psychographic Profile**



# **Bourgeois Melting Pot**

Middle-aged, established couples living in suburban homes



# **Singles & Starters**

Young singles starting out and some starter families living a city lifestyle



# **Family Union**

Middle income, middle-aged families living in homes supported by solid blue-collar occupations

**Experian Mosaic (Customer Segmentation)** 

# Annual Consumer Spending in billions



5-mile radius of property



# **Education** Levels

36%

Some College

11%

Bachelor Degree

5%

Advanced Degree

**Nearby Businesses** 

1-mile radius of property





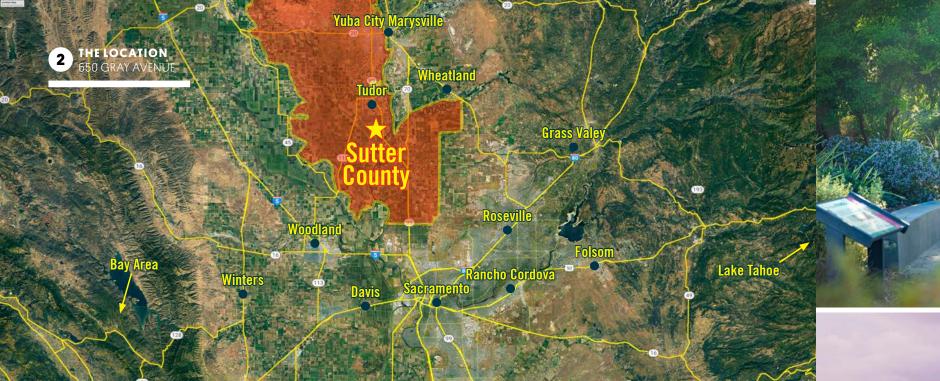














# **SUTTER COUNTY'S CENTRAL LOCATION**

Nestled in the heart of Northern California, Sutter County and Yuba City offer a distinct blend of charm, economic vitality, and natural beauty. While not as widely recognized as some of the state's larger cities, they hold their own unique appeal.

Sutter County and Yuba City boast a stable economic environment, thanks in part to their proximity to Sacramento, the capital of California. This proximity provides access to governmental resources and opportunities, contributing to the region's overall economic stability.

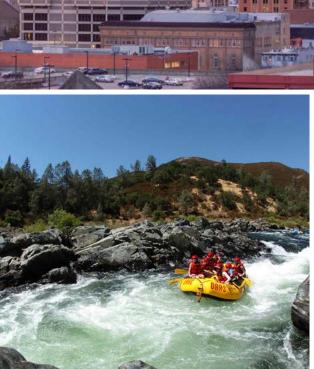
ty make them ideal for agricultural pursuits.

Farmers in the region cultivate a variety of crops, including rice, almonds, walnuts, and peaches. Agriculture not only provides a significant source of income and employment but also supports related industries such

as food processing and distribution.

But what truly sets Sutter County and Yuba City apart is their natural surroundings. Surrounded by picturesque landscapes and recreational opportunities, they appeal to outdoor enthusiasts seeking adventure in the nearby Sierra Nevada mountains, serene escapes to Lake Tahoe, or exploration in the natural beauty of Yosemite National Park.

Affordability is also a significant draw. Unlike neighboring regions with exorbitant housing costs, Sutter County and Yuba City offer more reasonable living expenses without sacrificing access to cultural and entertainment amenities. This affordability, coupled with job growth in sectors like professional services, hospitality, and healthcare, has attracted newcomers seeking a high quality of life without the high price tag.







San Francisco

Fresno

Redding





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