

**Village Winlock - Proforma (3%)**

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|                               | Year 1           | Year 2           | Year 3           | Year 4           | Year 5           | Year 6           |
|-------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Potential Rental Income       | \$ 44,813        | \$ 46,157        | \$ 47,542        | \$ 48,968        | \$ 50,437        | \$ 51,950        |
| Other Income                  | \$ 1,200         | \$ 1,236         | \$ 1,273         | \$ 1,311         | \$ 1,351         | \$ 1,391         |
| <b>Potential Gross Income</b> | <b>\$ 46,013</b> | <b>\$ 47,393</b> | <b>\$ 48,815</b> | <b>\$ 50,279</b> | <b>\$ 51,787</b> | <b>\$ 53,341</b> |
| Vacancy & Credit Loss         | 10.00%           | 8.00%            | 7.00%            | 6.00%            | 5.00%            | 5.00%            |
| <b>Effective Gross Income</b> | <b>\$ 41,411</b> | <b>\$ 43,601</b> | <b>\$ 45,398</b> | <b>\$ 47,262</b> | <b>\$ 49,198</b> | <b>\$ 50,674</b> |
| Operating Expenses            | \$ 11,407        | \$ 11,521        | \$ 11,636        | \$ 11,752        | \$ 11,870        | \$ 11,988        |
| <b>Net Operating Income</b>   | <b>\$ 30,005</b> | <b>\$ 32,081</b> | <b>\$ 33,762</b> | <b>\$ 35,510</b> | <b>\$ 37,328</b> | <b>\$ 38,686</b> |
| Debt Service                  | \$24,004         | \$24,004         | \$24,004         | \$24,004         | \$24,004         |                  |
| <b>Cash Flow Before Tax</b>   | <b>\$ 6,001</b>  | <b>\$ 8,077</b>  | <b>\$ 9,758</b>  | <b>\$ 11,506</b> | <b>\$ 13,325</b> |                  |

|                          |                   |
|--------------------------|-------------------|
| Future Sale Value        | \$ 644,762        |
| less: Cost of Sale       | \$ 38,686         |
| less: Loan Balance       | \$ 237,045        |
| <b>Net Sale Proceeds</b> | <b>\$ 369,031</b> |