

2122 Danville Rd SW - Decatur, AL



300 Market St NE, Suite 3 | Decatur, AL 35601 | GATEWAYCOMMERCIAL.COM



CONTENTS

Executive Summary	3
Location Information	4
Property Information	8
Traffic Data	12
Demographic Data	16
Advisor Bio	19

CONFIDENTIALITY & DISCLAIMER

All materials and information received or derived from Gateway Commercial Brokerage, Inc. its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither Gateway Commercial Brokerage, Inc. its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. Gateway Commercial Brokerage, Inc. will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. Gateway Commercial Brokerage, Inc. makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. Gateway Commercial Brokerage, Inc. does not serve as a financial advisor to any party regarding any proposed transaction. All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property.

Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Gateway Commercial Brokerage, Inc. in compliance with all applicable fair housing and equal opportunity laws.

DENTAL/MEDICAL OFFICE EXECUTIVE SUMMARY





OFFERING SUMMARY		
Sale Price:	\$360,000.00	
Lease Price:	\$3,250.00	
# of Parcels:	1	
Lot Size:	+/- 0.41 Acres	
Zoning:	B-1	
Best Use:	Dental Office	
Market:	Decatur	
Utilities:	All available including Sewer	



PROPERTY OVERVIEW

This former dental office located at 2122 Danville Rd. SW, Decatur, AL 35603 is available for sale or lease. The building is situated between Payless Pharmacy and Decatur Dentistry Center just off high-traffic Beltline Road.

Built in 1992, the +/- 1,782 sf brick structure sits on an approximate 17,976 sf lot outside of the flood plain. It features a wood frame with a slab foundation, an asphalt shingle roof, ceramic tile floors, and drywall interiors. The property offers nine surface parking spaces and access to all utilities, including sewer. Situated on a high-traffic road with a daily count of 12,867 CPD, this versatile property combines visibility and convenience.

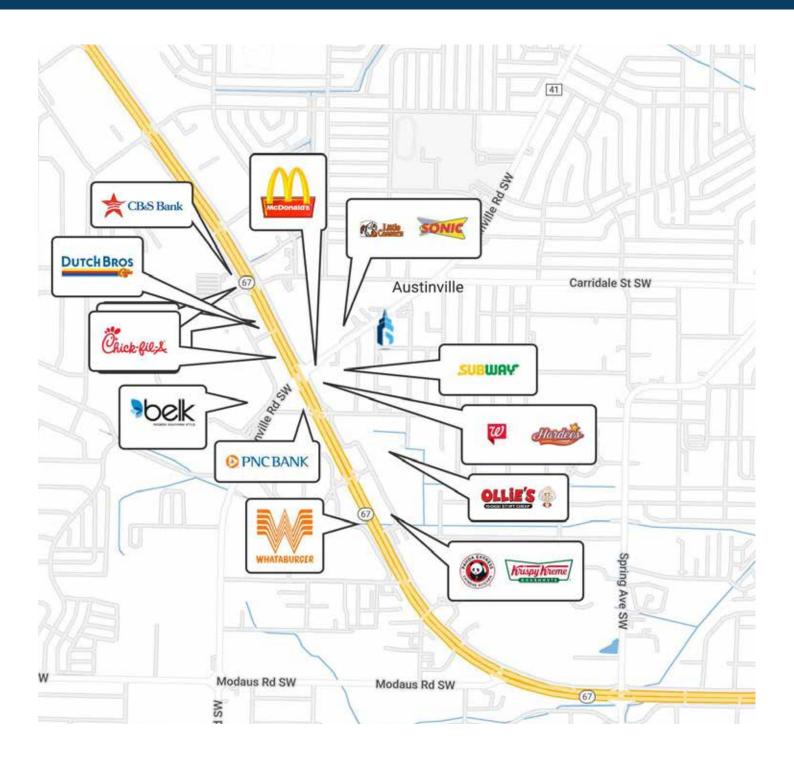
The building is currently plumbed and set up for dental equipment and chair installation.



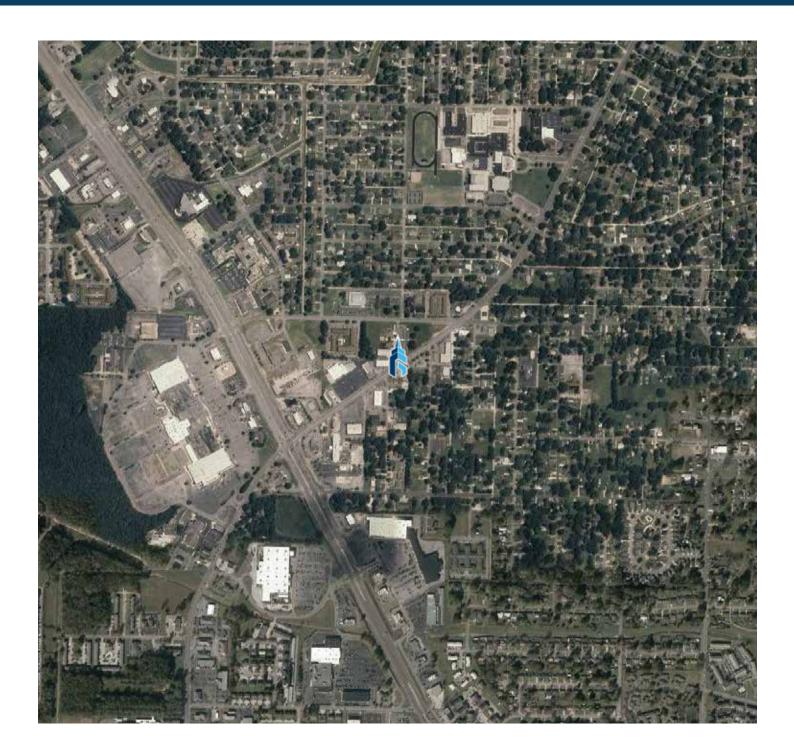
LOCATION INFORMATION

MAP WITH RETAILERS









DENTAL/MEDICAL OFFICE
PARCEL MAPS







7



PROPERTY INFORMATION

































The information contained herein is derived from sources deemed reliable. Gateway Commercial Brokerage assumes no liability for errors or omission: Offering is subject to change or be withdrawn without notice.





NOTE: ALL SQUARE FOOTAGES ARE APPROXIMATE AND TO SCALE.

The information contained herein is derived from sources deemed reliable. Gateway Commercial Brokerage assumes no liability for errors or omissions. Offering is subject to change or be withdrawn without notice.

10

DENTAL/MEDICAL OFFICE FLOOD ZONE DETERMINATION

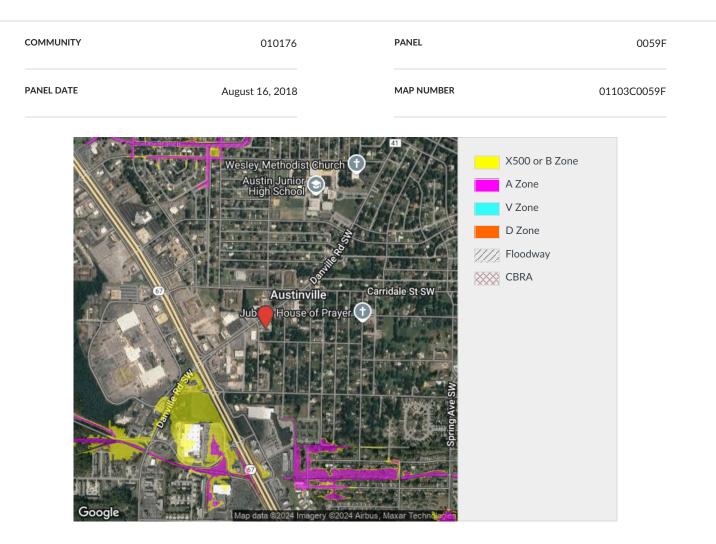
CoreLogic RiskMeter

2122 DANVILLE RD SW DECATUR, AL 35601-4617

LOCATION ACCURACY: **Q** Excellent

Flood Zone Determination Report

Flood Zone Determination: **OUT**





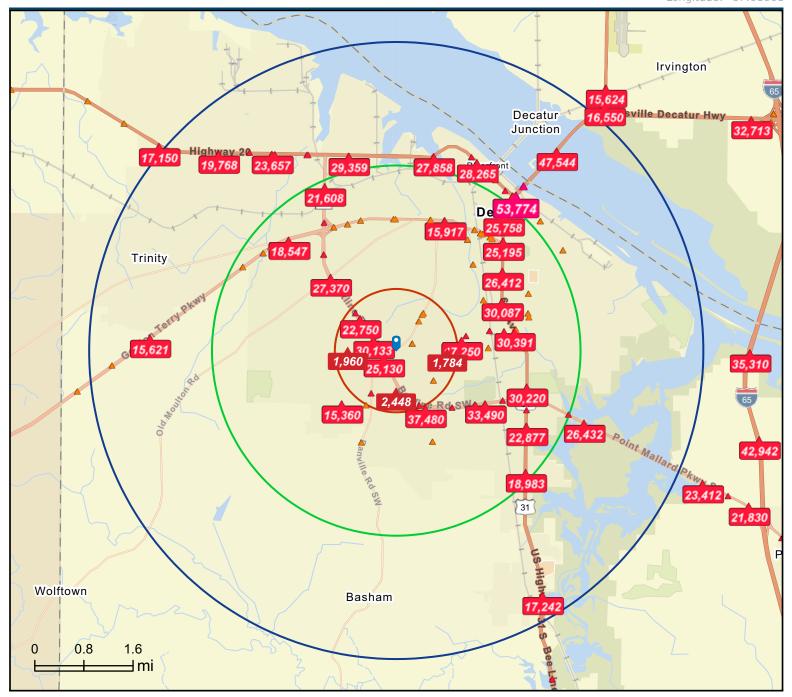
TRAFFIC DATA



Traffic Count Map

2122 Danville Rd SW, Decatur, Alabama, 35601 Rings: 1, 3, 5 mile radii Prepared by Esri

Latitude: 34.57337 Longitude: -87.01061





Average Daily Traffic Volume Up to 6,000 vehicles per day 6,001 - 15,000 15,001 - 30,000 30,001 - 50,000 50,001 - 100,000 More than 100,000 per day





Traffic Count Map - Close Up

2122 Danville Rd SW, Decatur, Alabama, 35601 Rings: 1, 3, 5 mile radii

Prepared by Esri

Latitude: 34.57337 Longitude: -87.01061





Average Daily Traffic Volume Up to 6,000 vehicles per day 6,001 - 15,000 15,001 - 30,000 30,001 - 50,000 50,001 - 100,000 More than 100,000 per day

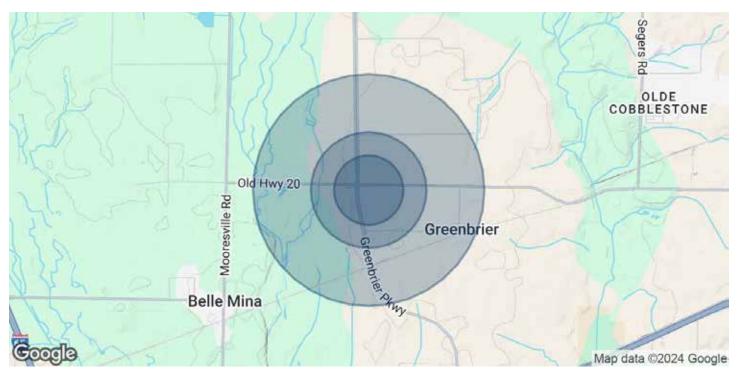




DEMOGRAPHIC DATA

DEMOGRAPHICS MAP & REPORT





POPULATION	0.3 MILES	0.5 MILES	1 MILE
Total Population	9	28	50
Average Age	38	38	38
Average Age (Male)	37	37	37
Average Age (Female)	38	38	38

HOUSEHOLDS & INCOME	0.3 MILES	0.5 MILES	1 MILE
Total Households	4	13	24
# of Persons per HH	2.3	2.2	2.1
Average HH Income	\$121,809	\$121,809	\$121,809
Average House Value	\$413,901	\$413,901	\$413,901
Demographics data derived from AlphaMap			



Executive Summary

2122 Danville Rd SW, Decatur, Alabama, 35601 Rings: 1, 3, 5 mile radii

Prepared by Esri

Latitude: 34.57337 Longitude: -87.01061

		=0	
	1 mile	3 miles	5 miles
Population			
2010 Population	8,885	46,177	60,021
2020 Population	9,541	47,481	61,472
2024 Population	9,493	47,861	61,949
2029 Population	9,469	48,108	62,349
2010-2020 Annual Rate	0.71%	0.28%	0.24%
2020-2024 Annual Rate	-0.12%	0.19%	0.18%
2024-2029 Annual Rate	-0.05%	0.10%	0.13%
2020 Male Population	47.3%	48.5%	48.9%
2020 Female Population	52.7%	51.5%	51.1%
2020 Median Age	37.1	38.4	39.3
2024 Male Population	48.4%	49.3%	49.7%
2024 Female Population	51.6%	50.7%	50.3%
2024 Median Age	37.1	38.5	39.4

In the identified area, the current year population is 61,949. In 2020, the Census count in the area was 61,472. The rate of change since 2020 was 0.18% annually. The five-year projection for the population in the area is 62,349 representing a change of 0.13% annually from 2024 to 2029. Currently, the population is 49.7% male and 50.3% female.

Median Age

The median age in this area is 39.4, compared to U.S. median age of 39.3.

Race and Ethnicity			
2024 White Alone	47.6%	51.1%	54.8%
2024 Black Alone	26.1%	25.7%	23.4%
2024 American Indian/Alaska Native Alone	0.9%	0.9%	0.9%
2024 Asian Alone	0.7%	1.0%	0.9%
2024 Pacific Islander Alone	0.1%	0.1%	0.1%
2024 Other Race	14.7%	13.0%	11.8%
2024 Two or More Races	9.9%	8.2%	8.1%
2024 Hispanic Origin (Any Race)	22.1%	19.2%	17.6%

Persons of Hispanic origin represent 17.6% of the population in the identified area compared to 19.6% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 73.3 in the identified area, compared to 72.5 for the U.S. as a whole.

Households			
2024 Wealth Index	45	57	64
2010 Households	3,865	18,586	23,967
2020 Households	4,064	19,409	24,926
2024 Households	4,096	19,758	25,407
2029 Households	4,121	20,056	25,822
2010-2020 Annual Rate	0.50%	0.43%	0.39%
2020-2024 Annual Rate	0.18%	0.42%	0.45%
2024-2029 Annual Rate	0.12%	0.30%	0.32%
2024 Average Household Size	2.27	2.35	2.37

The household count in this area has changed from 24,926 in 2020 to 25,407 in the current year, a change of 0.45% annually. The five-year projection of households is 25,822, a change of 0.32% annually from the current year total. Average household size is currently 2.37, compared to 2.39 in the year 2020. The number of families in the current year is 15,847 in the specified area.

Data Note: Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units. The Gini index measures the extent to which the distribution of income or consumption among individuals or households within an economy deviates from a perfectly equal distribution. A Gini index of 0 represents perfect equality, while an index of 100 implies perfect inequality. **Source:** U.S. Census Bureau. Esri forecasts for 2024 and 2029. Esri converted Census 2010 into 2020 geography and Census 2020 data.



Executive Summary

2122 Danville Rd SW, Decatur, Alabama, 35601 Rings: 1, 3, 5 mile radii Prepared by Esri

Latitude: 34.57337 Longitude: -87.01061

		LUII	Igitude07.01001
	1 mile	3 miles	5 miles
Mortgage Income			
2024 Percent of Income for Mortgage	18.1%	19.8%	20.5%
Median Household Income			
2024 Median Household Income	\$55,915	\$57,173	\$59,786
2029 Median Household Income	\$59,607	\$61,794	\$65,390
2024-2029 Annual Rate	1.29%	1.57%	1.81%
Average Household Income			
2024 Average Household Income	\$68,359	\$74,042	\$78,411
2029 Average Household Income	\$76,093	\$82,528	\$87,771
2024-2029 Annual Rate	2.17%	2.19%	2.28%
Per Capita Income			
2024 Per Capita Income	\$28,414	\$30,628	\$32,267
2029 Per Capita Income	\$31,908	\$34,455	\$36,446
2024-2029 Annual Rate	2.35%	2.38%	2.47%
GINI Index			
2024 Gini Index	35.4	39.9	40.3
Households by Treemo			

Households by Income

Current median household income is \$59,786 in the area, compared to \$79,068 for all U.S. households. Median household income is projected to be \$65,390 in five years, compared to \$91,442 all U.S. households.

Current average household income is \$78,411 in this area, compared to \$113,185 for all U.S. households. Average household income is projected to be \$87,771 in five years, compared to \$130,581 for all U.S. households.

Current per capita income is \$32,267 in the area, compared to the U.S. per capita income of \$43,829. The per capita income is projected to be \$36,446 in five years, compared to \$51,203 for all U.S. households.

Housing			
2024 Housing Affordability Index	147	134	130
2010 Total Housing Units	4,179	20,239	26,061
2010 Owner Occupied Housing Units	2,234	11,111	15,061
2010 Renter Occupied Housing Units	1,631	7,475	8,907
2010 Vacant Housing Units	314	1,653	2,094
2020 Total Housing Units	4,342	20,840	26,868
2020 Owner Occupied Housing Units	2,226	10,963	14,937
2020 Renter Occupied Housing Units	1,838	8,446	9,989
2020 Vacant Housing Units	287	1,426	1,953
2024 Total Housing Units	4,384	21,162	27,315
2024 Owner Occupied Housing Units	2,302	11,424	15,543
2024 Renter Occupied Housing Units	1,794	8,334	9,864
2024 Vacant Housing Units	288	1,404	1,908
2029 Total Housing Units	4,404	21,429	27,692
2029 Owner Occupied Housing Units	2,376	11,855	16,127
2029 Renter Occupied Housing Units	1,745	8,201	9,695
2029 Vacant Housing Units	283	1,373	1,870
Socioeconomic Status Index			
2024 Socioeconomic Status Index	43.5	44.1	45.4

Currently, 56.9% of the 27,315 housing units in the area are owner occupied; 36.1%, renter occupied; and 7.0% are vacant. Currently, in the U.S., 57.9% of the housing units in the area are owner occupied; 32.1% are renter occupied; and 10.0% are vacant. In 2020, there were 26,868 housing units in the area and 7.3% vacant housing units. The annual rate of change in housing units since 2020 is 0.39%. Median home value in the area is \$195,753, compared to a median home value of \$355,577 for the U.S. In five years, median value is projected to change by 7.17% annually to \$276,792.

Data Note: Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units. The Gini index measures the extent to which the distribution of income or consumption among individuals or households within an economy deviates from a perfectly equal distribution. A Gini index of 0 represents perfect equality, while an index of 100 implies perfect inequality. **Source:** U.S. Census Bureau. Esri forecasts for 2024 and 2029. Esri converted Census 2010 into 2020 geography and Census 2020 data.



ADVISOR BIOS





JARED DISON

Investor & Salesperson

jdison@gatewaycommercial.net Direct: 256.431.0101 | Office: 256.355.0721

PROFESSIONAL BACKGROUND

As a long-term resident of North Alabama, I've seen first-hand the transformation of the Huntsville market from a small often overlooked military and aeronautical town into a surging, economically diverse powerhouse that is currently commanding the attention of commercial real estate investors on national and international levels. As a result, my clients benefit from a lifetime of valuable insight and expert market information, which enables them to make informed and profitable investment decisions. Prior to my real estate career, I was enlisted in the U. S. Army, honorably serving for four years. My deployment included a tour in Germany and two tours in Kosovo and Iraq. I believe those experiences instilled in me discipline and professionalism, beneficial to be successful in the commercial real estate industry.

I joined Gateway Commercial Brokerage in 2016 as a sales associate. Since then, I have quickly and energetically created a strong foundation of local and national clientele by providing superior investment real estate acquisition, reposition and disposition services. In my real estate career, I excel in retail and multi-family sales and acquisitions, asset management, comprehensive investment analysis, strategic financial advising and landlord/tenant representation for commercial lease transactions. In addition, I am an active real estate investor and principal. I have a proven track record of diligently representing my client's best interests with uncompromising integrity, high ethical standards and a focus on cultivating meaningful business relationships.

My wife, Leo, and I reside in the city of Hartselle. When we have free time, we enjoy traveling, trying new restaurants, but mostly can be found on the water. Sailing, diving, and spearfishing are some of our favorite activities.

EDUCATION

U.S. Army Veteran





300 Market St NE, Suite 3 | Decatur, AL 35601 | GATEWAYCOMMERCIAL.COM