# 4475-4485 WALZEM ROAD

4475-4485 Walzem Road, San Antonio, TX 78218

# 410 and I-35 Value Add Property 176,000 Square Feet on 13 Acres



Change of the control of the control

For Sale: Please call for price, property can be divided up

For Lease:

Space 1: 3525 SF of Retail Space 2: 12,500 SF of Flex Space 3: 25,000 SF of Flex Space 4: 28,000 SF of Flex

### **Property Highlights**

- Easy access to 410 and I-35
- Undergoing full rehab from the roof down to the parking lot (modernized inside & out)
- Ideal Warehouse, Distribution, Industrial use, or large retail user
- 2 pylon signs and 1 additional foot for signage
- I-1 Zoning
- Dock and Grade level doors
- Ample truck and car parking
- Parking ratio 10/1000
- Call Sean Ferris (210) 428-0204



Sean Ferris, CCIM 210-824-3323 sferris@pfproperties.net

# **TABLE OF CONTENTS**

Property Summary	3
Aerial Map	4
Floor Plans	5
Demographic Info	7
xecutive Summary	13
IABS	15

#### SEAN FERRIS, CCIM

O: 210-824-3323 C: 210-428-0204 sferris@pfproperties.net





#### **Property Summary**

Building SF: 176,000
Price: Please Call
Rentable SF: 176,000
Type: Retail

#### Property Overview

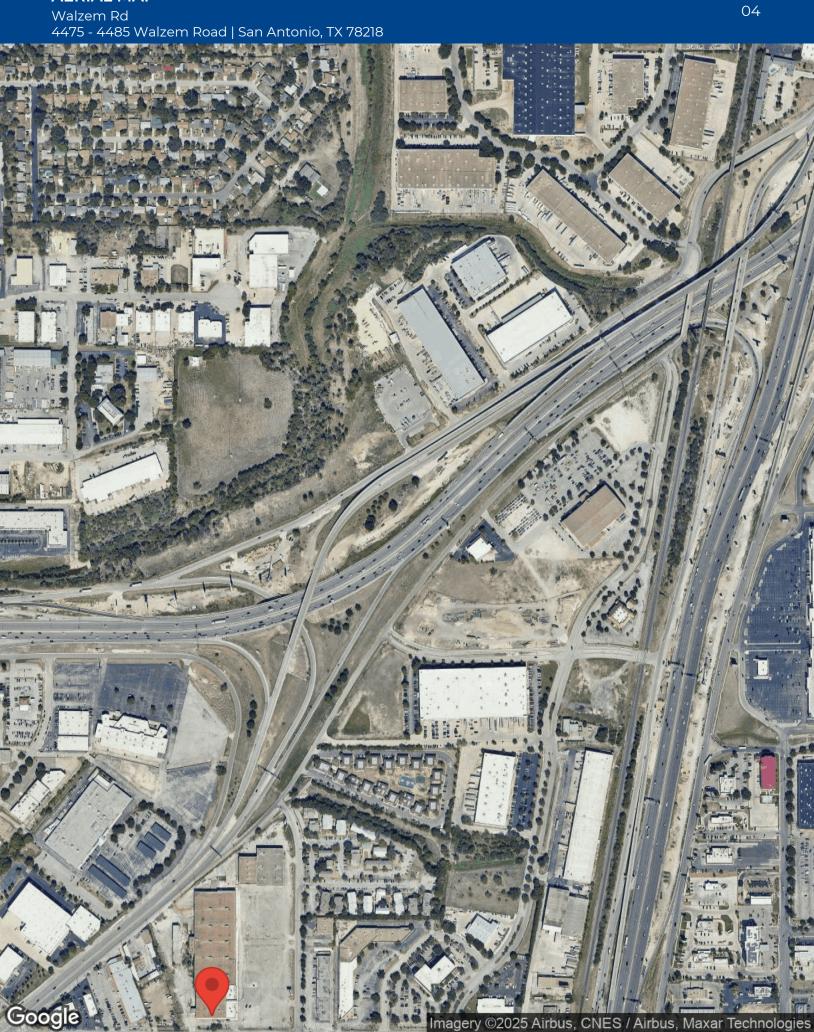
This 13-acre property is undergoing a full redevelopment beginning June 2025 and will feature approximately 176,000 SF of rentable space ideal for distribution, storage, retail, charter school, or education uses. Spaces can start at 10,000 SF and can be subdivided, leased, or sold, allowing flexibility for both tenants and investors. The entire property is currently undergoing a complete rehab, including brandnew roofs, upgraded electrical and plumbing systems, a fully resurfaced parking lot, and exterior façade and structural improvements to modernize the buildinas infrastructure. The site offers ample parking, high visibility with two existing pylon signs and footings in place for a third, and improved access from multiple entry points. Ideally located near the 410/I-35 interchange with direct access to major roadways, this property represents one of the best value-add opportunities in the market.

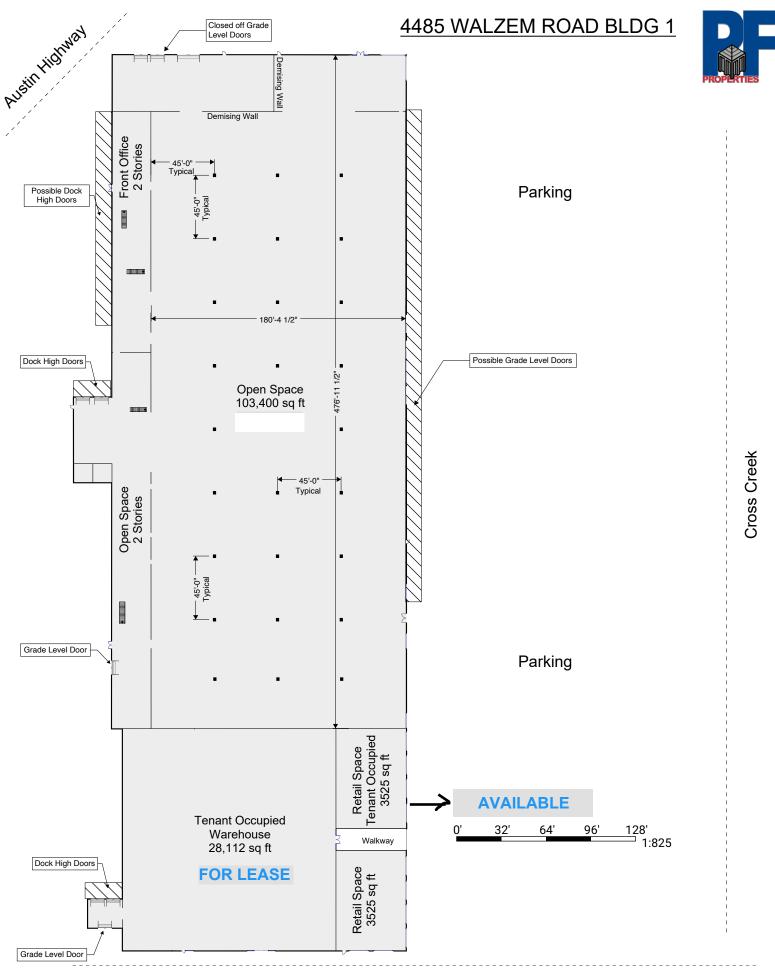
#### **Location Overview**

The property offers easy access from I-35, Loop 410, Walzem Road, and Austin Highway. Located at the corner of Austin Highway and Walzem Road, it's just minutes from the I-35 and 410 exits. High-visibility signage is available on multiple corners of the site.



AERIAL MAP

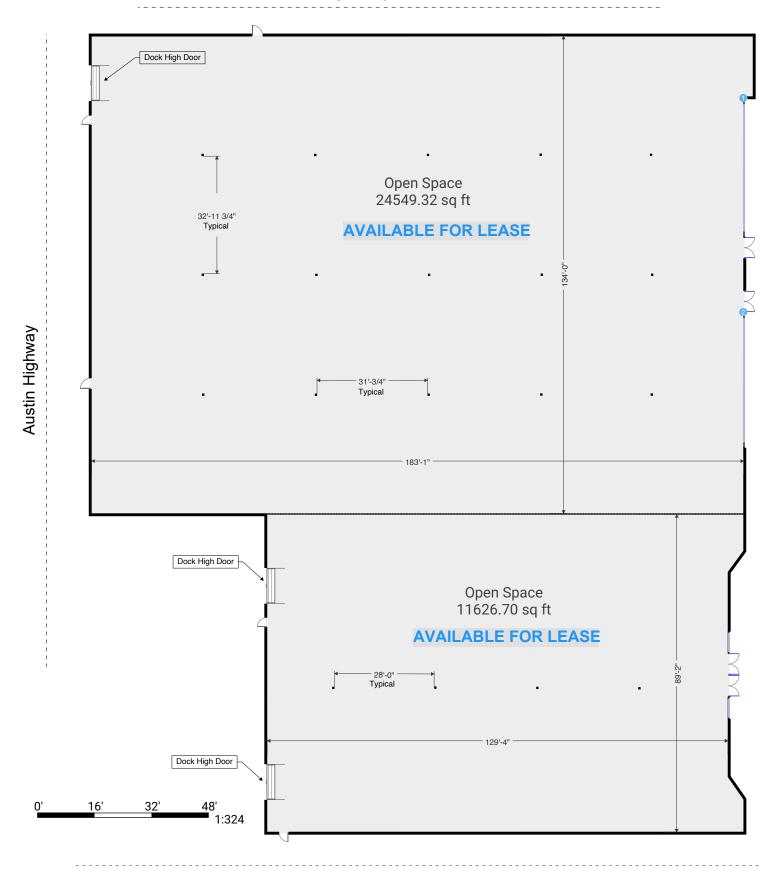




# 4485 WALZEM ROAD BLDG 2



### Cross Creek





4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 1 mile radius

Prepared by Esri Latitude: 29.51079 Longitude: -98.40424

Population		10,299		10,389		10
				10,000		10,
Households		4,054		4,070		4,
Families		2,443		2,390		2
Average Household Size		2.52		2.53		
Owner Occupied Housing Units		1,928		1,873		1
Renter Occupied Housing Units		2,126		2,197		2
Median Age		34.1		35.8		
Trends: 2021-2026 Annual Rate		Area		State		Natio
Population		0.37%		1.54%		0.
Households		0.36%		1.53%		0.
Families		0.28%		1.49%		0.
Owner HHs		0.90%		1.79%		0.
Median Household Income		1.48%		2.15%		2.
				2021		2
Households by Income			Number	Percent	Number	Per
<\$15,000			647	15.9%	568	13
\$15,000 - \$24,999			560	13.8%	498	12
\$25,000 - \$34,999			510	12.5%	508	12
\$35,000 - \$49,999			838	20.6%	852	20
\$50,000 - \$74,999			780	19.2%	862	20
\$75,000 - \$99,999			321	7.9%	366	8
\$100,000 - \$149,999			319	7.8%	376	9
\$150,000 - \$199,999			62	1.5%	79	1
\$200,000+			32	0.8%	35	C
4200/0001			32	0.070	33	
Median Household Income			\$39,361		\$42,356	
Average Household Income			\$49,702		\$55,111	
Per Capita Income			\$19,846		\$22,002	
Ter capita meome	Cer	nsus 2010	Ψ13,040	2021	ΨΖΖ,002	2
Population by Age	Number	Percent	Number	Percent	Number	Per
0 - 4	824	8.0%	747	7.2%	777	7
5 - 9	773	7.5%	725	7.0%	747	7
10 - 14	702	6.8%	661	6.4%	671	6
15 - 19	684	6.6%	656	6.3%	667	6
20 - 24	759	7.4%	722	6.9%	720	6
25 - 34	1,531	14.9%	1,573	15.1%	1,558	14
35 - 44	1,294	12.6%	1,358	13.1%	1,420	13
45 - 54		13.2%		10.9%		
55 - 64	1,360 1,041	10.1%	1,133	10.9%	1,149	10 10
			1,196		1,112	
65 - 74 75 - 84	657	6.4%	888	8.5%	978	9
75 - 84	504	4.9%	502	4.8%	557	5
85+	170	1.7%	230	2.2%	231	2
		nsus 2010		2021		2
Race and Ethnicity	Number	Percent	Number	Percent	Number	Per
White Alone	7,001	68.0%	6,731	64.8%	6,776	64
Black Alone	1,559	15.1%	1,674	16.1%	1,752	16
American Indian Alone	91	0.9%	92	0.9%	93	C
Asian Alone	245	2.4%	295	2.8%	331	3
Pacific Islander Alone	14	0.1%	16	0.2%	17	C
Some Other Race Alone	1,046	10.2%	1,189	11.4%	1,202	11
Two or More Races	343	3.3%	392	3.8%	414	3
Hispanic Origin (Any Race)	5,214	50.6%	5,763	55.5%	6,058	57

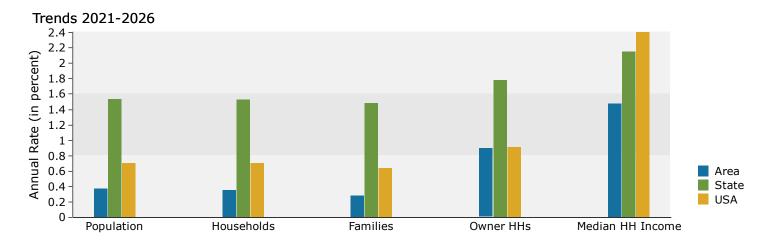
November 04, 2021

©2021 Esri Page 1 of 6

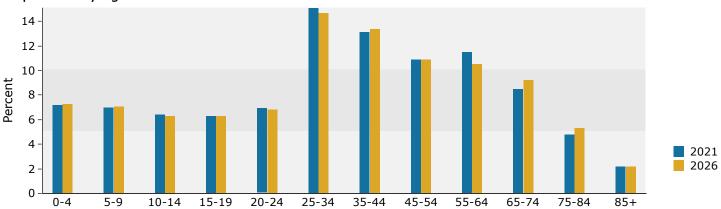


4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 1 mile radius

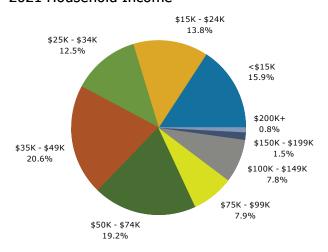
Prepared by Esri Latitude: 29.51079 Longitude: -98.40424



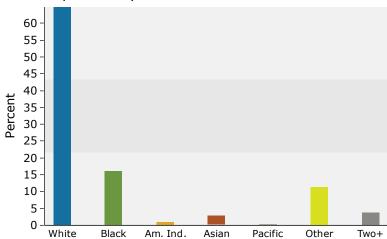
### Population by Age



#### 2021 Household Income



#### 2021 Population by Race



2021 Percent Hispanic Origin:55.5%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.

©2021 Esri Page 2 of 6



4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 3 mile radius

Prepared by Esri Latitude: 29.51079 Longitude: -98.40424

Population Households		00 506				
Households		88,586		95,349		100,0
		36,167		38,484		40,2
Families		21,851		22,870		23,8
Average Household Size		2.41		2.44		2.
Owner Occupied Housing Units		18,477		19,435		20,9
Renter Occupied Housing Units		17,690		19,049		19,3
Median Age		35.6		36.9		37
Trends: 2021-2026 Annual Rate		Area		State		Nation
Population		0.96%		1.54%		0.71
Households		0.90%		1.53%		0.7
Families		0.85%		1.49%		0.64
Owner HHs		1.51%		1.79%		0.91
Median Household Income		1.30%		2.15%		2.41
				2021		20
Households by Income			Number	Percent	Number	Perce
<\$15,000			4,674	12.1%	4,173	10.4
\$15,000 - \$24,999			4,016	10.4%	3,736	9.3
\$25,000 - \$34,999			4,698	12.2%	4,583	11.4
\$35,000 - \$49,999			5,881	15.3%	5,888	14.6
\$50,000 - \$74,999			8,397	21.8%	9,103	22.6
\$75,000 - \$99,999			4,412	11.5%	5,114	12.7
\$100,000 - \$149,999			3,675	9.5%	4,426	11.0
\$150,000 - \$199,999			1,289	3.3%	1,628	4.0
\$200,000+			1,441	3.7%	1,603	4.0
Median Household Income			\$49,905		\$53,236	
Average Household Income			\$66,765		\$73,785	
Per Capita Income			\$26,809		\$29,543	
		ısus 2010		2021		20
Population by Age	Number	Percent	Number	Percent	Number	Perce
0 - 4	6,648	7.5%	6,488	6.8%	6,808	6.8
5 - 9	6,130	6.9%	6,321	6.6%	6,617	6.6
10 - 14	5,757	6.5%	6,068	6.4%	6,472	6.5
15 - 19	5,850	6.6%	5,866	6.2%	6,181	6.2
20 - 24	6,542	7.4%	6,453	6.8%	6,646	6.6
25 - 34	12,724	14.4%	14,023	14.7%	14,018	14.0
35 - 44	10,956	12.4%	11,914	12.5%	12,976	13.0
45 - 54	11,722	13.2%	10,477	11.0%	10,789	10.8
55 - 64	9,835	11.1%	11,009	11.5%	10,612	10.6
65 - 74	6,176	7.0%	9,173	9.6%	9,965	10.0
75 - 84	4,401	5.0%	5,185	5.4%	6,350	6.3
85+	1,845	2.1%	2,372	2.5%	2,580	2.6
		1sus 2010		2021		20
Race and Ethnicity	Number	Percent	Number	Percent	Number	Perce
White Alone	59,301	66.9%	60,096	63.0%	62,060	62.1
Black Alone	13,034	14.7%	15,100	15.8%	16,261	16.3
American Indian Alone	789	0.9%	890	0.9%	929	0.9
Asian Alone	2,371	2.7%	3,175	3.3%	3,744	3.7
Pacific Islander Alone	209	0.2%	279	0.3%	321	0.3
Some Other Race Alone	9,354	10.6%	11,429	12.0%	11,896	11.9
Two or More Races	3,528	4.0%	4,380	4.6%	4,802	4.8
Hispanic Origin (Any Race)	38,850	43.9%	46,663	48.9%	50,628	50.6

November 04, 2021

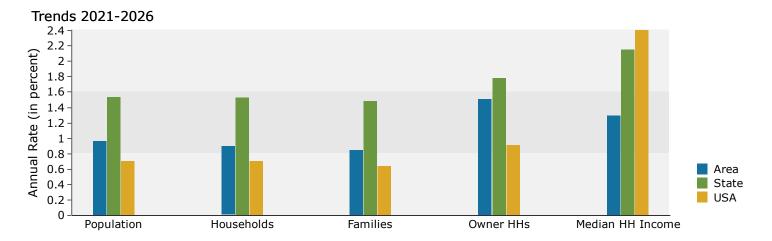
©2021 Esri Page 3 of 6

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.

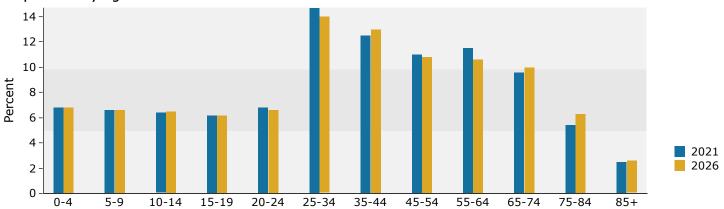


4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 3 mile radius

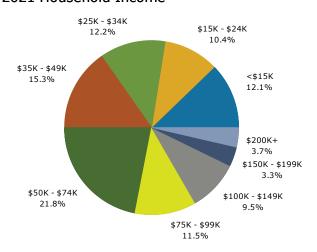
Prepared by Esri Latitude: 29.51079 Longitude: -98.40424



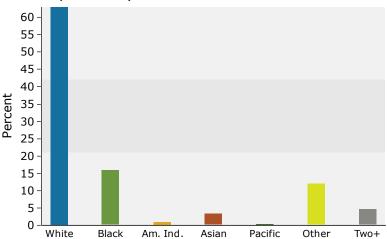
### Population by Age



#### 2021 Household Income



#### 2021 Population by Race



2021 Percent Hispanic Origin:48.9%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.

November 04, 2021



4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 5 mile radius

Prepared by Esri Latitude: 29.51079 Longitude: -98.40424

Population Households Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Median Age  Trends: 2021-2026 Annual Rate Population Households Families Owner HHs Median Household Income  Households by Income  <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$74,999 \$75,000 - \$99,999		246,766 92,993 61,187 2.58 56,816 36,177 35.0 <b>Area</b> 1.08% 1.06% 1.01% 1.48% 1.49%	Number 9,092 8,472 10,279	270,638 101,213 65,740 2.61 61,289 39,924 36.6 <b>State</b> 1.54% 1.53% 1.49% 1.79% 2.15% <b>2021</b> Percent 9.0% 8.4%	Number 8,125 7,793	6 4 Nat 0 0 0 0 0 0 2 Pe
Families Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Median Age  Trends: 2021-2026 Annual Rate Population Households Families Owner HHs Median Household Income  Households by Income <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999		61,187 2.58 56,816 36,177 35.0 <b>Area</b> 1.08% 1.06% 1.01% 1.48%	9,092 8,472	65,740 2.61 61,289 39,924 36.6 <b>State</b> 1.54% 1.53% 1.49% 1.79% 2.15% <b>2021</b> Percent 9.0% 8.4%	8,125	6. 44 <b>Nat</b> 0 0 0 0 0 2
Average Household Size Owner Occupied Housing Units Renter Occupied Housing Units Median Age  Trends: 2021-2026 Annual Rate Population Households Families Owner HHs Median Household Income  Households by Income <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999		61,187 2.58 56,816 36,177 35.0 <b>Area</b> 1.08% 1.06% 1.01% 1.48%	9,092 8,472	65,740 2.61 61,289 39,924 36.6 <b>State</b> 1.54% 1.53% 1.49% 1.79% 2.15% <b>2021</b> Percent 9.0% 8.4%	8,125	69 69 40 <b>Nat</b> 0 0 0 0 0 2
Owner Occupied Housing Units Renter Occupied Housing Units Median Age  Trends: 2021-2026 Annual Rate Population Households Families Owner HHs Median Household Income  Households by Income  <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999		56,816 36,177 35.0 <b>Area</b> 1.08% 1.06% 1.01% 1.48%	9,092 8,472	61,289 39,924 36.6 <b>State</b> 1.54% 1.53% 1.49% 1.79% 2.15% <b>2021</b> Percent 9.0% 8.4%	8,125	0 0 0 0 2 Pe
Renter Occupied Housing Units Median Age  Trends: 2021-2026 Annual Rate  Population Households Families Owner HHs Median Household Income  Households by Income  <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999		36,177 35.0 <b>Area</b> 1.08% 1.06% 1.01% 1.48%	9,092 8,472	39,924 36.6 <b>State</b> 1.54% 1.53% 1.49% 1.79% 2.15% <b>2021</b> Percent 9.0% 8.4%	8,125	90 00 00 00 00 00 00 00 00 00 00 00 00 0
Median Age  Trends: 2021-2026 Annual Rate  Population  Households  Families  Owner HHs  Median Household Income  Households by Income  <\$15,000  \$15,000 - \$24,999  \$25,000 - \$34,999  \$35,000 - \$49,999  \$50,000 - \$74,999  \$75,000 - \$99,999		35.0 <b>Area</b> 1.08% 1.06% 1.01% 1.48%	9,092 8,472	36.6  State 1.54% 1.53% 1.49% 1.79% 2.15% 2021 Percent 9.0% 8.4%	8,125	Nat 0 0 0 0 0 2
Trends: 2021-2026 Annual Rate  Population  Households  Families  Owner HHs  Median Household Income  Households by Income  <\$15,000  \$15,000 - \$24,999  \$25,000 - \$34,999  \$35,000 - \$49,999  \$50,000 - \$74,999  \$75,000 - \$99,999		35.0 <b>Area</b> 1.08% 1.06% 1.01% 1.48%	9,092 8,472	36.6  State 1.54% 1.53% 1.49% 1.79% 2.15% 2021 Percent 9.0% 8.4%	8,125	Nat 0 0 0 0 0 2
Population Households Families Owner HHs Median Household Income  Households by Income  <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999		1.08% 1.06% 1.01% 1.48%	9,092 8,472	1.54% 1.53% 1.49% 1.79% 2.15% <b>2021</b> Percent 9.0% 8.4%	8,125	0 0 0 0 2
Households Families Owner HHs Median Household Income  Households by Income  <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999		1.06% 1.01% 1.48%	9,092 8,472	1.53% 1.49% 1.79% 2.15% <b>2021</b> Percent 9.0% 8.4%	8,125	0 0 0 2 Pe
Families Owner HHs Median Household Income  Households by Income  <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999		1.01% 1.48%	9,092 8,472	1.49% 1.79% 2.15% <b>2021</b> Percent 9.0% 8.4%	8,125	0 0 2 Pe
Owner HHs Median Household Income  Households by Income  <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999		1.48%	9,092 8,472	1.79% 2.15% <b>2021</b> Percent 9.0% 8.4%	8,125	0 2 Pe
Median Household Income  Households by Income  <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999			9,092 8,472	2.15% <b>2021</b> Percent 9.0% 8.4%	8,125	2 Pe
Households by Income  <\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999		1.49%	9,092 8,472	<b>2021</b> Percent 9.0% 8.4%	8,125	Pe
<\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999			9,092 8,472	Percent 9.0% 8.4%	8,125	Pe
<\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999			9,092 8,472	9.0% 8.4%	8,125	
<\$15,000 \$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999			8,472	8.4%		
\$15,000 - \$24,999 \$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999			8,472	8.4%		
\$25,000 - \$34,999 \$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999						
\$35,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999			10,2/9	10.2%	9,851	
\$50,000 - \$74,999 \$75,000 - \$99,999			13,612	13.4%	13,487	1
\$75,000 - \$99,999			22,682	22.4%	24,094	2
. , , ,			14,021	13.9%	15,890	1
\$100,000 - \$149,999			12,897	12.7%	15,391	1
\$150,000 - \$199,999			4,864	4.8%	6,172	-
\$200,000+			5,294	5.2%	5,889	
1 1000			3,23.		5,005	
Median Household Income			\$57,583		\$61,992	
Average Household Income			\$79,486		\$87,282	
Per Capita Income			\$29,967		\$32,820	
	Cer	nsus 2010	727,50.	2021	7-2/020	
Population by Age	Number	Percent	Number	Percent	Number	Pe
. , ,	17,719	7.2%	17,571	6.5%	18,690	
	17,769	7.2%	17,874	6.6%	18,771	
	17,766	7.2%	17,819	6.6%	18,983	
	17,894	7.3%	17,424	6.4%	18,266	
	17,116	6.9%	18,418	6.8%	18,194	
	35,262	14.3%	40,080	14.8%	41,824	1
	32,256	13.1%	35,143	13.0%	38,526	1
	34,075	13.1%	30,397	11.2%	31,419	1
	27,125	11.0%	31,979	11.8%	30,435	1
	15,346	6.2%	25,119	9.3%	27,403	_
75 - 84	9,702	3.9%	12,838	4.7%	16,531	
75 - 64 85+	4,737					
037		1.9%	5,975	2.2% <b>2021</b>	6,593	
Pace and Ethnicity		nsus 2010	Murahan		Number	
•	Number	Percent	Number	Percent		Pe
	67,969	68.1%	172,219	63.6%	178,485	6
	35,557	14.4%	43,138	15.9%	47,004	1
American Indian Alone	1,935	0.8%	2,217	0.8%	2,330	
Asian Alone	6,375	2.6%	8,857	3.3%	10,559	
Pacific Islander Alone	583	0.2%	794	0.3%	925	
	24,683	10.0%	30,994	11.5%	32,572	1
Two or More Races	9,664	3.9%	12,419	4.6%	13,760	
Hispanic Origin (Any Race)	.01,824	41.3%	124,925	46.2%	136,656	4

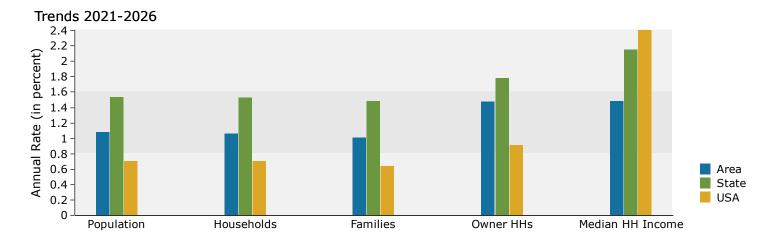
November 04, 2021

©2021 Esri Page 5 of 6

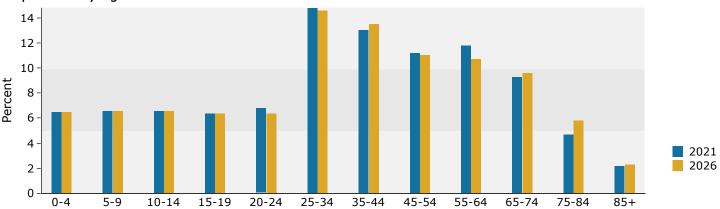


4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 5 mile radius

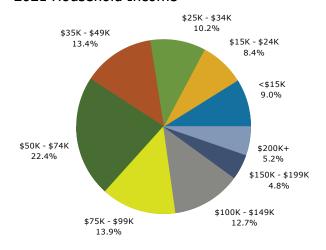
Prepared by Esri Latitude: 29.51079 Longitude: -98.40424



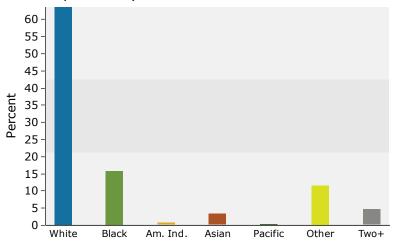
### Population by Age



#### 2021 Household Income



#### 2021 Population by Race



2021 Percent Hispanic Origin:46.2%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.

Page 6 of 6

November 04, 2021



## **Executive Summary**

4475 Walzem Rd, San Antonio, Texas, 78218 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 29.51079 Longitude: -98.40424

	1 mile	3 miles	5 miles
Population			
2000 Population	11,117	82,207	220,454
2010 Population	10,299	88,586	246,766
2021 Population	10,389	95,349	270,638
2026 Population	10,585	100,013	285,636
2000-2010 Annual Rate	-0.76%	0.75%	1.13%
2010-2021 Annual Rate	0.08%	0.66%	0.82%
2021-2026 Annual Rate	0.37%	0.96%	1.08%
2021 Male Population	48.4%	48.4%	48.1%
2021 Female Population	51.6%	51.6%	51.9%
2021 Median Age	35.8	36.9	36.6

In the identified area, the current year population is 270,638. In 2010, the Census count in the area was 246,766. The rate of change since 2010 was 0.82% annually. The five-year projection for the population in the area is 285,636 representing a change of 1.08% annually from 2021 to 2026. Currently, the population is 48.1% male and 51.9% female.

#### **Median Age**

©2021 Esri

The median age in this area is 35.8, compared to U.S. median age of 38.5.

Race and Ethnicity			
2021 White Alone	64.8%	63.0%	63.6%
2021 Black Alone	16.1%	15.8%	15.9%
2021 American Indian/Alaska Native Alone	0.9%	0.9%	0.8%
2021 Asian Alone	2.8%	3.3%	3.3%
2021 Pacific Islander Alone	0.2%	0.3%	0.3%
2021 Other Race	11.4%	12.0%	11.5%
2021 Two or More Races	3.8%	4.6%	4.6%
2021 Hispanic Origin (Any Race)	55.5%	48.9%	46.2%

Persons of Hispanic origin represent 46.2% of the population in the identified area compared to 18.9% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 78.3 in the identified area, compared to 65.4 for the U.S. as a whole.

Households			
2021 Wealth Index	38	63	78
2000 Households	4,510	34,206	83,983
2010 Households	4,054	36,167	92,993
2021 Total Households	4,070	38,484	101,213
2026 Total Households	4,144	40,255	106,694
2000-2010 Annual Rate	-1.06%	0.56%	1.02%
2010-2021 Annual Rate	0.04%	0.55%	0.76%
2021-2026 Annual Rate	0.36%	0.90%	1.06%
2021 Average Household Size	2.53	2.44	2.61

The household count in this area has changed from 92,993 in 2010 to 101,213 in the current year, a change of 0.76% annually. The five-year projection of households is 106,694, a change of 1.06% annually from the current year total. Average household size is currently 2.61, compared to 2.58 in the year 2010. The number of families in the current year is 65,740 in the specified area.

**Data Note:** Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026. Esri converted Census 2000 data into 2010 geography.

Page 1 of 2



©2021 Esri

### **Executive Summary**

4475 Walzem Rd, San Antonio, Texas, 78218 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 29.51079 Longitude: -98.40424

	1 mile	3 miles	5 miles
Mortgage Income			
2021 Percent of Income for Mortgage	15.4%	15.4%	13.7%
Median Household Income			
2021 Median Household Income	\$39,361	\$49,905	\$57,583
2026 Median Household Income	\$42,356	\$53,236	\$61,992
2021-2026 Annual Rate	1.48%	1.30%	1.49%
Average Household Income			
2021 Average Household Income	\$49,702	\$66,765	\$79,486
2026 Average Household Income	\$55,111	\$73,785	\$87,282
2021-2026 Annual Rate	2.09%	2.02%	1.89%
Per Capita Income			
2021 Per Capita Income	\$19,846	\$26,809	\$29,967
2026 Per Capita Income	\$22,002	\$29,543	\$32,820
2021-2026 Annual Rate	2.08%	1.96%	1.84%
Households by Income			

Current median household income is \$57,583 in the area, compared to \$64,730 for all U.S. households. Median household income is projected to be \$61,992 in five years, compared to \$72,932 for all U.S. households

Current average household income is \$79,486 in this area, compared to \$90,054 for all U.S. households. Average household income is projected to be \$87,282 in five years, compared to \$103,679 for all U.S. households

Current per capita income is \$29,967 in the area, compared to the U.S. per capita income of \$34,136. The per capita income is projected to be \$32,820 in five years, compared to \$39,378 for all U.S. households

129	127	141
	36,923	89,287
2,048	18,149	52,247
2,463	16,057	31,736
263	2,717	5,304
4,707	40,527	101,710
1,928	18,477	56,816
2,126	17,690	36,177
653	4,360	8,717
4,805	42,779	109,452
1,873	19,435	61,289
2,197	19,049	39,924
735	4,295	8,239
4,902	44,603	114,929
1,959	20,945	65,952
2,185	19,310	40,742
758	4,348	8,235
	2,463 263 4,707 1,928 2,126 653 4,805 1,873 2,197 735 4,902 1,959 2,185	4,774       36,923         2,048       18,149         2,463       16,057         263       2,717         4,707       40,527         1,928       18,477         2,126       17,690         653       4,360         4,805       42,779         1,873       19,435         2,197       19,049         735       4,295         4,902       44,603         1,959       20,945         2,185       19,310

Currently, 56.0% of the 109,452 housing units in the area are owner occupied; 36.5%, renter occupied; and 7.5% are vacant. Currently, in the U.S., 57.3% of the housing units in the area are owner occupied; 31.2% are renter occupied; and 11.5% are vacant. In 2010, there were 101,710 housing units in the area - 55.9% owner occupied, 35.6% renter occupied, and 8.6% vacant. The annual rate of change in housing units since 2010 is 3.31%. Median home value in the area is \$187,475, compared to a median home value of \$264,021 for the U.S. In five years, median value is projected to change by 5.54% annually to \$245,478.

**Data Note:** Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026. Esri converted Census 2000 data into 2010 geography.

Page 2 of 2



### **Information About Brokerage Services**

EQUAL HOUSING

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

#### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent. An owner's agent fees are not set by law and are fully negotiable.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. **A buyer/tenant's agent fees are not set by law and are fully negotiable.** 

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - o that the owner will accept a price less than the written asking price;
  - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

#### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

PF Properties	592395	sferris@pfproperties.net	(210)824-3323
Licensed Broker /Broker Firm Name of	r License No.	Email	Phone
Primary Assumed Business Name			
Sean Ferris	671522	sferris@pfproperties.net	(210)428-0204
Designated Broker of Firm	License No.	Email	Phone
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Sean Ferris	671522	sferris@pfproperties.net	(210)428-0204
Sales Agent/Associate's Name	License No.	Email	Phone
	Buyer/Tenant/Seller/Landlord Initials	Date	

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov