

# HAMILTON PARK 7610 HAMILTON PARK DRIVE, CHATTANOOGA, TN 37421



OFFERING MEMORANDUM



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GREATER DOWNTOWN



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# HAMILTON OFFICE CENTER

### 7610 HAMILTON PARK DR. CHATTANOOGA, TN 37421

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# **EXECUTIVE SUMMARY**

This 12,000 square foot retail and office building, built in 1997, is situated on a 1.53-acre lot and is 100% occupied by six different tenants. Zoned C2, the Class B building features one story and 43 parking spaces, with tenants responsible for their own utilities. The property boasts a well-maintained infrastructure, including a new TPO roof system installed in October 2020, which comes with a 15-year warranty. Additionally, HVAC units were replaced, with two units upgraded in 2020 and three in 2021. The building benefits from security lighting, concrete curbing, and quality landscaping, enhancing both safety and curb appeal

### **INVESTMENT HIGHLIGHTS**

- Less than 2 Miles from Volkswagon Plant
- Recently updated Roof and HVAC
- Seasoned Tenancy
- Tremendous HWY Visibility
- Billboard Tenancy

### TRAFFIC COUNTS

Bonny Oaks Drive	± 20,000 AADT
I-75	± 100,000 AADT
HWY 64	± 9,500 AADT



### INVESTMENT OVERVIEW

Price	\$2,825,000
In-Place NOI	\$169,296
Cap Rate	6%
Price/SF	\$235

PROPERTY OVERVIEW		
Address		ton Park Drive, oga, TN 37421
Major Tenants	ADT Inc, Jani-King, Prometi Reagan Outdoor Advertisi	
GLA (SF)		12,000 SF
Site Size (AC)		± 1.53AC
Occupancy		100%
Year Built / Renovated		1997 / 2001

DEMOGRAPHICS 2024	1 MILES	3 MILES	5 MILES
Population	4,139	37,393	106,788
2024 Households Units	3,007	14,872	38,803
Median Income	\$60,43	\$46,752	\$59,296

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# **INVESTMENT HIGHLIGHTS**

### LESS THAN 2 MILES FROM VOLKSWAGON PLANT

This and the Amazon Plant are less than two miles from the property. The company looked at more than 300 sites, but Chattanooga quickly rose to the top because of its skilled workforce and the proven ability of local and state leadership. Volkswagen has invested over \$4.3 billion in its Chattanooga plant since 2009, creating more than 125,000 jobs.

### **RECENTLY UPDATED ROOF AND HVAC**

A new TPO roof system installed in October 2020, which comes with a 15year warranty. Additionally, HVAC units were replaced, with two units upgraded in 2020 and three in 2021.

### SEASONED TENANCY

One tenant has completed 6 options to extend totaling over 25 years of tenancy. The other four tenants have completed at least 2 options to renew.

#### **TREMENDOUS HWY VISIBILITY**

Located right off of I-75 with 100,000+ daily traffic each direction.

### **BILLBOARD TENANCY**

The property includes a Fairway Digital Billboard with a long term lease that brings in over \$10,000 per year of income





# 03 - PROPERTY DETAILS

# PROPERTY DETAILS

SITE OVERVIEW	
Address	7610 Hamilton Park Drive, Chattanooga, TN 37421
GLA (SF)	12,000 SF
Site Size (AC)	± 1.53AC
Occupancy	100%
Major Tenants	ADT Inc, Jani-King, Prometric, Sylvan Learning Center Reagan Outdoor Advertising, Andra's Finds Tailoring
Year Built / Renovated	1997/2001
Access	Go I-75 North, take exit 7 A-B towards Bonny Oaks Drive, Take US-11 S/US-64 W to Hamilton Park Dr
Parking	Concrete parking lot with 60 parking spaces: 3.75/1,000 SF
Roof	New TPO roof System installed 10/30/2020 with a 15- year warranty
Environmental Report	Clean Phase 1 Environmental Report completed in 2019

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# TWO ENTRANCES/EXITS

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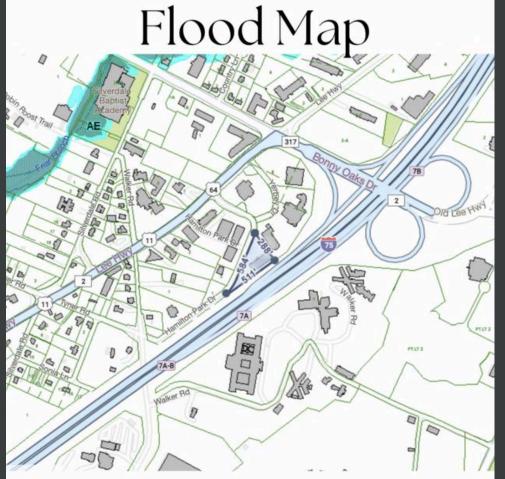
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# ZONING & FLOOD MAPS

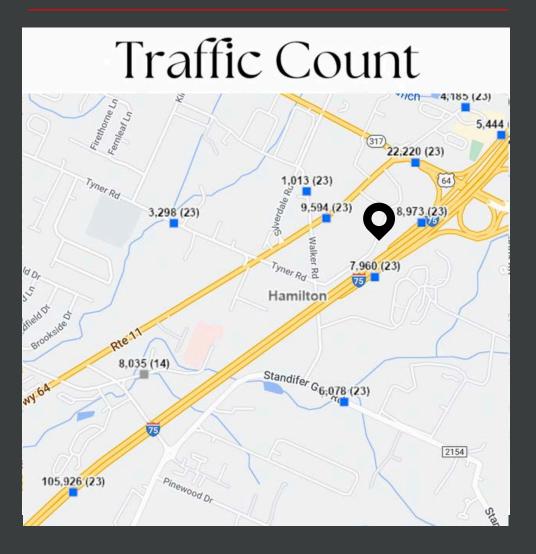
C2 Zoning



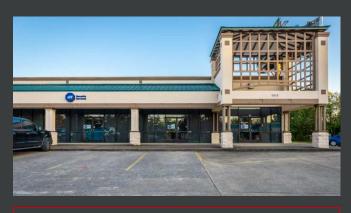
### Clear of 100 Year Flood Plane



100,000+ daily cars of I-75



# MAJOR TENANT OVERVIEWS





For 150 years and counting, ADT has been there for tiny steps and big moments. After all, it's never been about what we're here to help protect you from, but what we're here to help protect you for. When Every Second Counts, Count on ADT.

Website https://www.adt.com/

<u>Headquarters</u> Boca Raton, Florida

<u>Founded</u> 1874





Welcome to Jani-King – the unrivaled leader in commercial cleaning franchise companies since our establishment in 1969. With a strong global presence, boasting over 120 support offices spread across 10 countries, Jani-King stands tall as the largest of its kind worldwide.

Our reach knows no bounds, thanks to a vast network of more than 6,600 dedicated franchisees. Through their commitment and expertise, Jani-King delivers a superior commercial cleaning program to an extensive array of customer locations. From prestigious office buildings and crucial medical facilities to welcoming hotels, dynamic sporting venues, inspiring educational buildings, vibrant restaurants, efficient manufacturing facilities, sacred places of worship, important government buildings, invigorating fitness centers, and beyond – we cater to them all.

Website https://www.janiking.com/

<u>Headquarters</u> Addison, Texas

Founded 1969





With more than 45 years of experience, more than 710 points of presence and millions of families with results, Sylvan Learning is the leading provider of Personalized Learning for students in grades K-12. Sylvan is transforming how students learn, inspiring them to succeed in school and in life. Sylvan's proven tutoring approach blends amazing teachers with SylvanSync<sup>™</sup> technology on the iPad<sup>®</sup> for an engaging learning experience. Sylvan also leads the way with Sylvan EDGE — STEM and accelerated courses and Sylvan PREP — college and test prep courses. Sylvan supports families through every stage of the academic journey. For more information, visit www.SylvanLearning.com Franchise opportunities are available Nationwide with Sylvan Learning. For more information about our franchise opportunities, please visit our Franchise Development website at SylvanFranchise.com.

<u>Website</u> http://www.sylvanlearning.com/

<u>Headquarters</u> Bedford, Texas

<u>Founded</u> 1979

# MAJOR TENANT OVERVIEWS





Since 2016, we've been committed to providing alterations services of the highest quality, paying particular attention to creative problem solving to keep the integrity and design of every gown intact, while keeping the lines of communication with our clients clear and concise.

Our mission at Fairy Godmother Tailoring is simple: to provide high-quality sewing skills in a timely manner while encouraging and uplifting our clients to fulfill their fairytales. Our team caters to each garment's specific needs to ensure excellence. For more information or to inquire about available appointments, click the Request an Appointment page to send an inquiry.

Website https://www.fairygodmothertailoring.com/about

<u>Headquarters</u> <u>Chattanooga, TN</u>

<u>Founded</u> 2016





Prometric is a leading provider of technology-enabled testing and assessment solutions to many of the world's most recognized licensing and certification organizations, academic institutions, and government agencies.

For over 30 years, we've supported more than 25 million exam hours at our testing locations in more than 180 countries around the world.

<u>Website</u> https://www.prometric.com/about-us/about-prometric

<u>Headquarters</u> 1501 South Clinton St Baltimore, MD 21224 United States





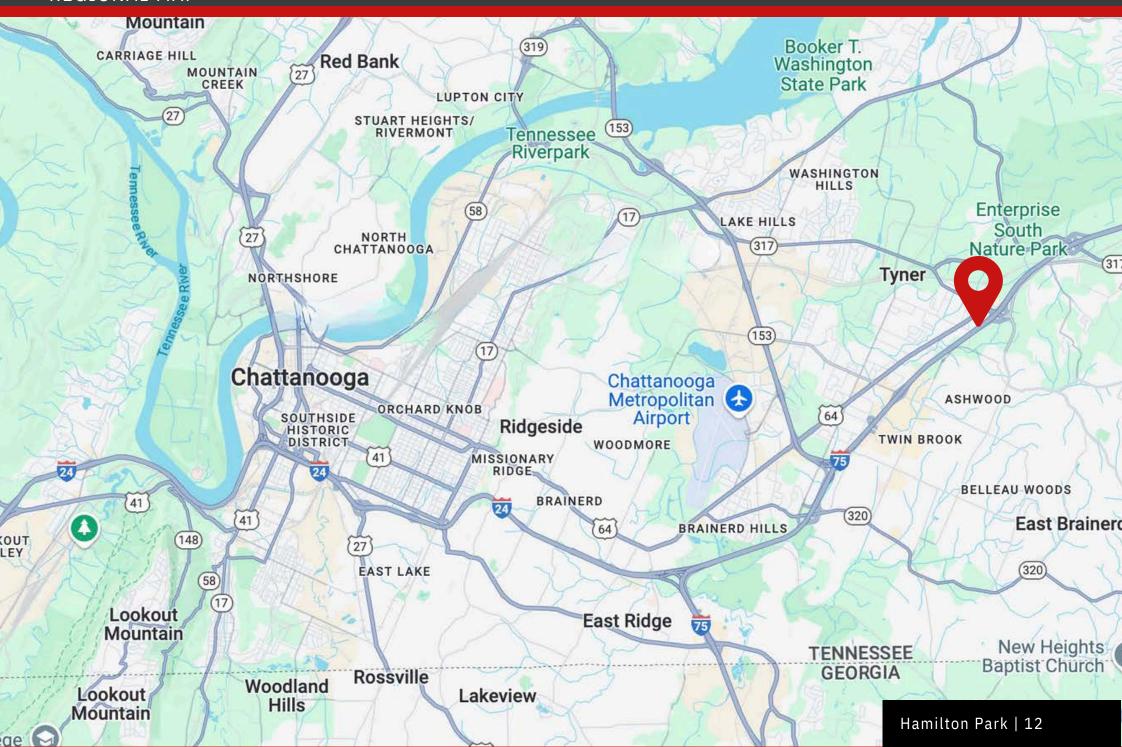
Reagan Outdoor is a growing vibrant business and has been a leader in the Outdoor Advertising Industry for 50 years. We provide our customers with phenomenal billboard locations throughout the state of Utah, Austin, Amarillo and Abilene Texas, Tennessee and both Northern and Southern Nevada.

<u>Website</u> http://www.reaganoutdoor.com/

<u>Headquarters</u> Austin, TX

<u>Founded</u> 1965

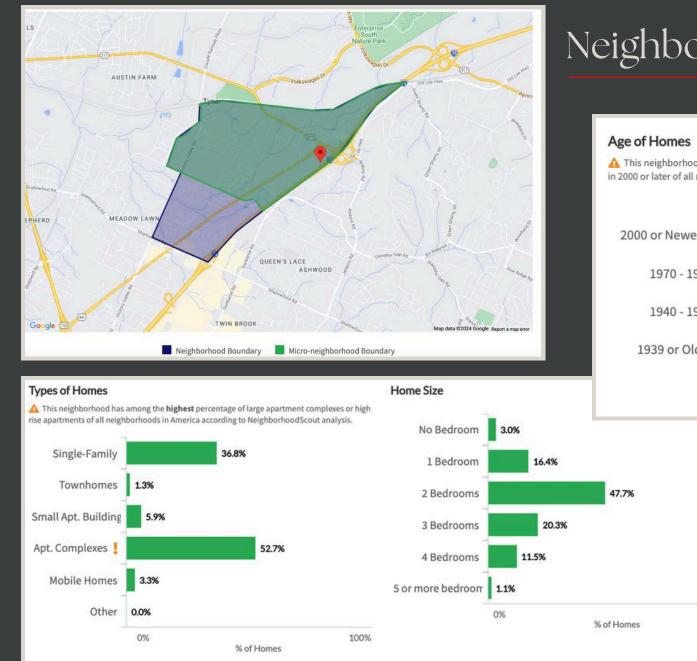
# **REGIONAL MAP**



# AERIAL FACING NORTH

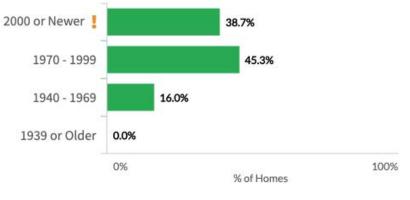


# **NEIGHBORHOOD STATISTICS - SCOUT GUIDE**



# Neighborhood Area Assessed

A This neighborhood has among the **highest** percentage of homes and other residences built in 2000 or later of all neighborhoods in America according to NeighborhoodScout analysis.



100%

### Hamilton Park | 14

# NEIGHBORHOOD STATISTIC - SCOUT GUIDE

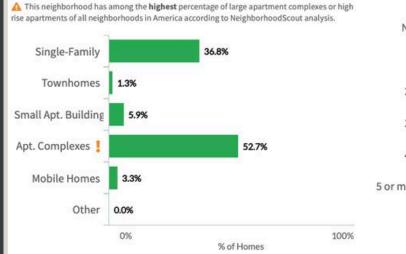
#### Neighborhood Look and Feel

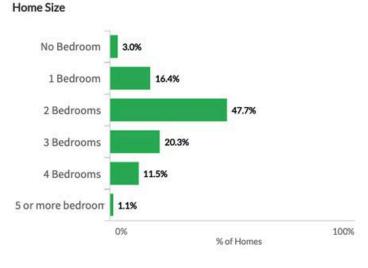
Suburban: Although not necessarily outside city limits, these neighborhoods have a more generous amount of space per person with densities generally between 1,000 and 5,000 people per square mile.

Densely Urban	Urban	Suburban 1,856 people/sq. mile	Rural	Remote
		Population Density		

an Real Estate Taxes
\$3,125
1.1% effective rate)
(

### Types of Homes



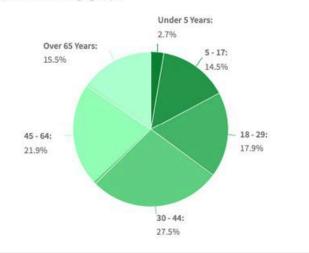


# Neighbordhood Demographics

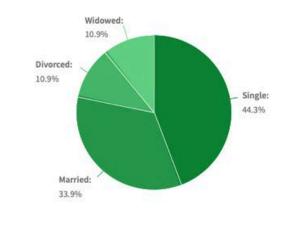
### AGE

### MARITAL STATUS

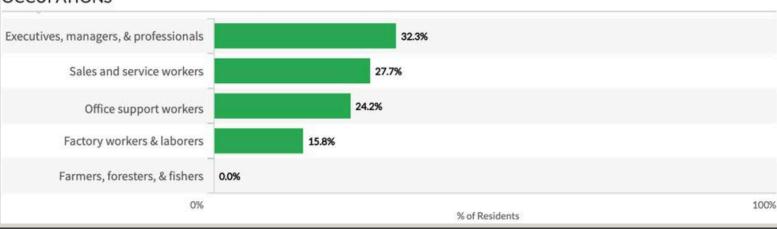
Neighborhoods that score highest for mixed ages have the most equitable distribution across all age groups.



# Based on residents who are 18 and over. We are unable to include same-sex marriages due to data limitations.







### **NEIGHBORHOOD STATISTIC - SCOUT GUIDE**

# Neighbordhood Demographics (cont'd)

#### EMPLOYMENT INDUSTRIES Types of employers for whom residents work. Neighborhoods where residents cluster into particular industries are often found near particular employers or institutions. Manufacturing 16.7% Other 12.9% 12.0% Retail 11.5% Education Finance 8.0% 7.9% Accommodation Construction 5.8% 5.7% Arts Healthcare 4.7% Professional, scientific, and technical services 3.4% Real estate 3.3% Administration 3.1% Transportation 2.3% Public Service 2.0% 0.8% Wholesale Management 0.0% Information Technology 0.0% Utilities 0.0% Mining 0.0% Agriculture 0.0% 0% % of Residents

### Hamilton Park | 17

1

5 Miles 43,844 46,714 90,558

5 Miles 16,341 11,065 36,578 11,598 14,976 5 Miles 65,703 18,986 60 9 5,445 6,974

5 Miles \$59,269 3,742 4,177 3,427 5,464 7,059 5,321 4,099 1,324 1,423

5 Miles 38,803 36,060 23,832 12,228 2,743

## DEMOGRAPHICS - REALNEX

51	XANTER		Population	1 Mile	3 Miles
	7 1 3 6 9	Snow Hill	Male	3,550	15,893
		SHOW HILL	Female	3,453	16,779
	7 2 - 4		Total Population	7,003	32,672
	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	Summer	rotal Population	7,003	32,072
(153)		Haven	Age	1 Mile	3 Miles
			Ages 0-14	865	5,401
	1 A A A A		Ages 15-24	666	3,711
HIXSON			Ages 25-54	2,832	12,839
		Rock Ledge	Ages 55-64	1,023	4,341
		Estates	Ages 65+	1,617	6,380
(319)			- 0700		
319	Harrison		Race	1 Mile	3 Miles
			White	4,934	23,427
(153)			Black	1,850	6,790
		MILL RUN	Am In/AK Nat	1	26
	58		Hawaiian	N/A	N/A
58 (17)		75 1547	Hispanic	191	1,764
	(317)	04	Multi-Racial	160	2,402
11/200	Tyner	Ooltewah	Income	1 Mile	3 Miles
		OOLTEWAH	Median	\$60,435	\$46,752
			< \$15,000	360,435	1,186
		Collegedale	Contraction and the second		
DALINI INV			\$15,000-\$24,999	410	1,701
Didgooido	THUN PROOF	(321)	\$25,000-\$34,999	187	1,550
Ridgeside	TWIN BROOK		\$35,000-\$49,999	444	2,269
41		Apison	\$50,000-\$74,999	380	2,262
BRAINERD	64 75		\$75,000-\$99,999	323	1,853
	(320) East Brai	nerd	\$100,000-\$149,999	285	1,374
AST LAKE	320	y w	\$150,000-\$199,999	197	466
			> \$200,000	171	688
East Ridg	je ,		Housing	1 Mile	3 Miles
	and and a second s		Total Units	3,007	14,872
Lakeview			Occupied	2,771	13,668
	Graysville		Owner Occupied	1,808	8,440
(27)			Renter Occupied	963	5,228
		L h	Vacant	236	1,204
1 d	(146) Indian Springs (15	51)		000.000	0.000
Fort					
Öglethorpe					
anth	(41)				
COOOLS	Boynton	Map data ©2024 Google			

### 04 - AREA SNAP SHOT

# **NEIGHBORHOOD STATISTIC - SCOUT GUIDE**

Trends
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#### AVERAGE INCOME

#### Per Capita Income

Best measure of the average spending power of each person in the neighborhood.



#### Median Household Income

Best measure of the budget of the typical family or other non-family household.

	Neighborhood	\$59,341	
34,437	Nation	\$75,149	
\$41,261			

### SCOUT VISION® HOME VALUE TRENDS AND FORECAST

A Population growth in this region has been among the

highest in the nation over the last year.

Comparison ratings are provided below with 10 being the highest possible score.

Time Period	Total Appreciation	Average Annual Rate	Compared To Metro	Compared To America
<b>3 Year Forecast:</b> 2024 Q3 - 2027 Q3	53.88% 🛧	15.45% 🛧	7	9

RISING STAR INDEX		BLUE CHIP INDE	x	
Appreciation Potential (3 years)		Past Appreciation and E	Existing Fundamenta	als
RISING ST	AR		MODERATE	E
1 2 3	4 5	1 2	3	4 5
Forecast to appreciate 30% or more over	r the next 3 years 5=Rising Star	Ranked in the <b>middle</b> a investment security		hoods in the nation for
REGIONAL 1 AND 2 YEAR GRO	WTH TRENDS	1=Very Low 2=Low 3=	Moderate 4=High	5=Blue Chip
Comparison ratings are provided below with a	0 being the highest possible sco	ore.		
Regional Trend	Last 2 years	Compared to Nation	Last 1 year	Compared to Nation
Population Growth	8.77% 🛧	10	4.13% 🛧	10

Among the highest in the nation over the last 2 years.

# CHATTANOOGA MARKET OVERVIEW



### MAJOR EMPLOYERS

	Company	# of Employees
1	BlueCross BlueShield of Tennessee*	6,607
2	Hamilton County Schools*	5,597
3	Erlanger Health System*	5,519
4	Volkswagon Group of America Chattanooga, LLC	5,275
5	Tennessee Valley Authority	3,901
6	CHI Memorial Hospital	3,634
7	Mckee Foods Corporation*	3,300
8	Unum Group*	2,685
9	Roper Corporation	2,685
10	City of Chattanooga*	2,343

Source: Chattanooga Chamber of Commerce as of 12/31/23 \* Denotes Locally owned and/or headquartered Over the past five years, Chattanooga has seen a period of accelerated growth, driven by a mix of new businesses, expanding industries, and an influx of new residents attracted to the city's quality of life and affordable cost of living. Major companies like Volkswagen, Amazon, and EPB have heavily invested in infrastructure and advanced manufacturing, with a particular focus on electric vehicle production and technology upgrades. Real estate development has surged in response, especially in downtown and nearby neighborhoods like Southside, Highland Park, and the North Shore, as companies and developers respond to increased demand for mixed-use spaces that blend residential, commercial, and office environments. Looking forward, significant investments are planned for transforming the riverfront and revitalizing historic districts, with new green spaces, sustainable buildings, and transit-oriented developments in the works.

Upcoming projects also include residential complexes and office spaces in Chattanooga's Innovation District, which is set to expand further as the city cements its role as a tech hub. This continued real estate growth is poised to enhance Chattanooga's landscape, offering modern housing and commercial spaces to accommodate new residents and businesses shaping the city's vibrant future.

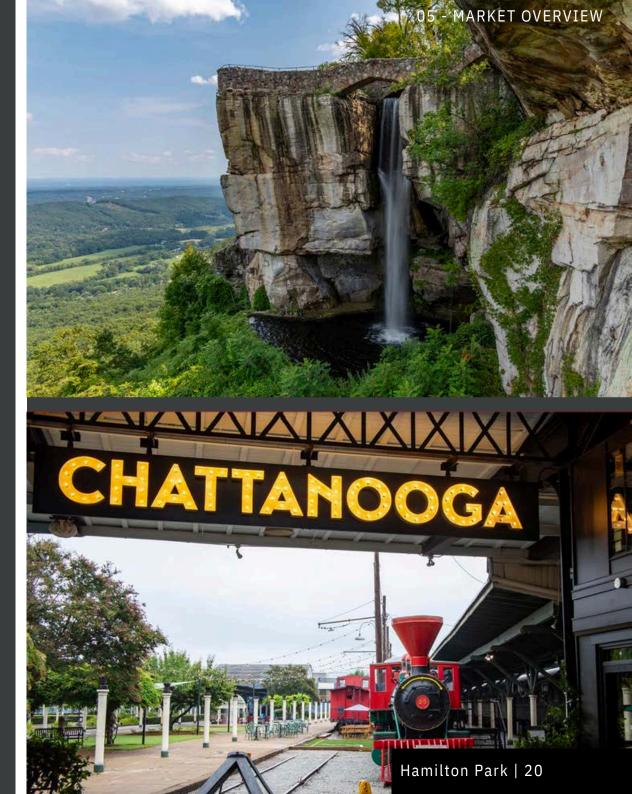
### RAPIDLY GROWING SUNBELT CITY

Chattanooga's popularity has exploded because of its live, work, play culture. Rated one of the "Best Towns Ever" by Outdoor Magazine for the past 2 years in a row, Chattanooga's easy access to nature, thriving culinary scene, and "gig economy" atmosphere makes it a popular choice for young professionals. In the last 10 years alone, population inside the Chattanooga MSA has increased by almost 44,000 people. Out of this total, 15,800 moved into the City of Chattanooga. Chattanooga's impressive and diverse economy has been the foundation for this population growth - with the creation of over 8,900 new jobs in the MSA since 2017. This explosion in employment and population has created a bustling and busy downtown, that's home to over 1,400 businesses. The synergy between strong employment, population growth and tourist friendly economy has had a profound effect on Chattanooga's retail sector. Chattanooga's impressive momentum and high quality of life has made it one of the top lifestyle submarkets in the Southeast.

Chattanooga's commercial economy and attractions makes the city a destination for locals and tourists alike. Over 300+ small shops, restaurants and bars call Chattanooga's urban core home, and create a distinct sense of urban vibrancy that make each day or night out a unique experience.

# Mentioned in Hot List of **Where to Travel Next**

Conde Nast Traveler Readers' Choice Awards



### RAPIDLY GROWING SUNBELT CITY

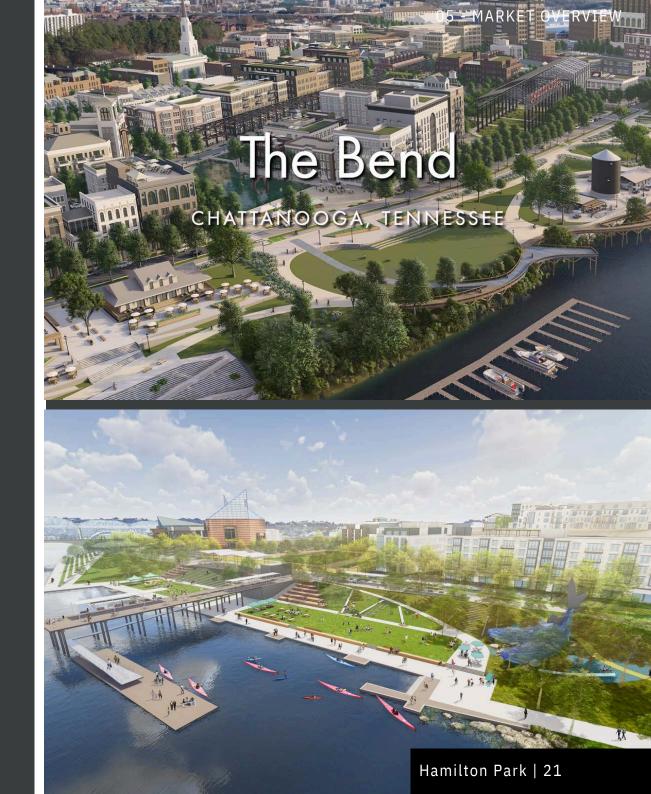
### THE BEND

This neighborhood plan imagines a new future for a riverfront industrial site from which Chattanoogans were fenced off for over 100 years. The property will once again become a busy place where a lot of people will be employed, but now it will be a complete neighborhood where people can also live, where creative office workers can come to work, where people can come to be entertained, and where people can enjoy generous public spaces, walkable streets and the waterfront. Its close-in location will allow this to be the region's "first 21st Century, car-optional neighborhood." The Dover, Kohl and Partners team employed a collaborative design process beginning in 2018 with research and analysis of existing conditions and the site's history, legacy structures, infrastructure, and topography. https://www.doverkohl.com/the-bend

### ONE RIVERFRONT

Community input serves as the foundation for the ONE Riverfront Plan and collectively, Chattanoogans developed eight strategies to reinvigorate the riverfront. Today, we embark upon the next phase for our Riverfront Parks and "evolve" them into a place for people to enjoy year-round.

The "Evolving our Riverfront Parks" plan is a series of enhancements that will honor history, connect corridors in the district, embrace ecology, soften and provide shade, along with using the inspiration of a southern porch for areas along the river. https://www.riverfrontparkscha.com/



		PROPERTY D	
Property Type	Office	e and Retail Center	Currently Vacant as of 11/1/24
			Current Occupancy as of 11/1/24
Property Address	7610 Ha	amilton Park Drive,	
	Chat	tanooga, TN 37421	
ACQUISITION AND RESI	DUAL SUMMARY		
Property Price as Nov 1st, 2024	235 PSF	\$2,825,000	
CAP Rate as Nov 1st, 2024		6%	
Total Gross Income		\$212,364	
Total Operating Expenses		\$43,067	
Total Net Operating Income		\$169,296	
1 0			



					12	
Tenant	Suite	Size	Start	Expires	\$/RSF	Rent
Learn to Learn Inc, Prometrics	1-2	2,400	01/01/24	01/01/29	\$17.10	\$41,047
Jani-King	3-4	2,400	02/01/22	06/30/27	\$17.73	\$42,540
Learn to Learn Inc, Sylvan Learning Center	5	1,200	01/01/24	01/01/29	\$17.11	\$20,528
Andra's Finds Tailoring	6	1,154	01/01/22	01/01/25	\$16.94	\$19,548
ADT	7-8-9-10	4,800	05/01/24	04/30/29	\$16.34	\$78,408
Reagan Outdoor Advertising	Billboard	0	04/01/24	04/01/34	N/A	\$12,000

# BASE RENT REPORT

Description Year Ending	Year 1 09/2025	Year 2 09/2026	Year 3 09/2027	Year 4 09/2028	Year 5 09/2029
1-2 Learn to Learn Inc, Prometrics	\$41,047	\$41,868	\$42,705	\$43,559	\$43,774
3-4 Jani-King	\$42,540	\$42,540	\$42,540	\$42,540	\$42,540
5 Learn to Learn Inc, Sylvan Learning Center	\$20,528	\$21,144	\$21,778	\$22,431	\$22,596
6 Andra's Finds Tailoring	\$19,548	\$19,548	\$19,548	\$19,548	\$19,548
7-8-9-10 ADT	\$78,408	\$79,976	\$81,576	\$83,207	\$85,222
Billboard Reagan Outdoor Advertising	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000
Total Income	\$214,070	\$217,075	\$220,146	\$223,285	\$225,679

Description	Year 1	Year 2	Year 3	Year 4	Year 5
Year Ending	09/2025	09/2026	09/2027	09/2028	09/2029
Income					
Rental Income	\$214,070	\$217,075	\$220,146	\$223,285	\$225,679
Gross Scheduled Income	\$214,070	\$217,075	\$220,146	\$223,285	\$225,679
Gross Operating Income	\$214,070	\$217,075	\$220,146	\$223,285	\$225,679
Expenses					
Building Insurance	(\$4,586)	(\$4,586)	(\$4,586)	(\$4,586)	(\$4,586)
Grounds Maintenance	(\$4,524)	(\$4,524)	(\$4,524)	(\$4,524)	(\$4,524)
Taxes - Real Estate	(\$31,071)	(\$31,071)	(\$31,071)	(\$31,071)	(\$31,071)
Trash Removal	(\$1,344)	(\$1,344)	(\$1,344)	(\$1,344)	(\$1,344)
Utilities	(\$643)	(\$643)	(\$643)	(\$643)	(\$643)
Utility - Electricity	(\$899)	(\$899)	(\$899)	(\$899)	(\$899)
Total Operating Expenses	(\$43,068)	(\$43,068)	(\$43,068)	(\$43,068)	(\$43,068)
Operating Expense Ratio	20.12%	19.84%	19.56%	19.29%	19.08%
Net Operating Income	\$171,003	\$174,008	\$177,079	\$180,218	\$182,612

Description	Year 1	Year 2	Year 3	Year 4	Year 5
Year Ending	09/2025	09/2026	09/2027	09/2028	09/2029
Key Ratios and Multipliers					
Capitalization Rate	6.05%	6.16%	6.27%	6.38%	6.46%
Gross Rent Multiplier	13.20	13.01	12.83	12.65	12.52
Net Income Multiplier	16.52	16.23	15.95	15.68	15.47
<b>Operating Expense Ratio</b>	20.12%	19.84%	19.56%	19.29%	19.08%
Amounts per SF					
Gross Income	\$17.84	\$18.09	\$18.35	\$18.61	\$18.81
Expenses	(\$3.59)	(\$3.59)	(\$3.59)	(\$3.59)	(\$3.59)
Loan Metrics					
Loan To Value Ratio	0.00%	0.00%	0.00%	0.00%	0.00%
Debt Coverage Ratio	N/A	N/A	N/A	N/A	N/A
Cash-On-Cash Measures					
Before-Tax	24.21%	24.64%	25.07%	25.52%	25.86%
After-Tax	24.21%	24.64%	25.07%	25.52%	25.86%



# HAMILTON PARK

### 7610 HAMILTON PARK DRIVE, CHATTANOOGA, TN37421

### EXCLUSIVE INVESTMENT CONTACTS

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