# Marcus & Millichap NFB GROUP



Extremely Low Rent (\$18/SF) | Part of the Chicago MSA | 25-Year Operating History | 5-Mile Population: 112,828 | 5-Mile Avg HH Income: \$114,553

\$3,604,403 6.95% CAP RATE

**399 LAKE MARIAN RD** CARPENTERSVILLE, IL

# Walgreens



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Marcus & Millichap

NFB GROUP

# WHY



### LOCATION

- Strategically Located as an Outparcel to a Busy Walmart Supercenter Anchored Shopping Center With Other Notable Tenants
   Such as Starbucks, O'Reilly Auto Parts, Wingstop, Subway, AutoZone, and Belle Tire
- Highly Visible Signalized Corner Lot Location Adjacent to a Village Fresh Market at the Heavily Trafficked Intersection of S Kennedy Dr and Lake Marian Rd (33,574 Cars/Day)
- Affluent and Dense Consumer Base in Immediate Area With a Population of More Than 112,828 and an Average Household
   Income of \$114.553 in a 5-Mile Radius
- The Chicago Metropolitan Area Is the Largest MSA in the State of Illinois, the Midwest, and Represents 3% of the Entire US
   Population



### **LEASE**

- Extremely Low Rent/SF of ~\$18/SF
- Minimal Landlord Responsibilities Ideal for an Investor Looking for a More Passive Investment
- The Roof Was Recently Replaced in 2023 and Has a Transferable Warranty
- Strong Reported Annual Store Retail Sales of \$2.3M+



### **TENANT**

- Walgreens (NYSE: WAG) Is the Second Largest Pharmacy Store Chain in the United States | Nearly 9,000 Locations and Total Revenue of Over \$139B
- Established in 1901 in Chicago, Illinois, Walgreens Is Part of Walgreens Boots Alliance, a Global Pharmacy-Led Health and Well-Being Company That Offers Pharmacy Services, Health and Wellness Products, Photo Services, and Convenience Items
- Investing in Telehealth Services and E-Commerce Has Positioned Walgreens to Meet Rising Consumer Demand for Remote
   Healthcare Solutions
- Long Historical Occupancy | Walgreens Has Occupied the Subject Property for Over 25 Years







### **EXECUTIVE SUMMARY**

2024 | Income & Lease Terms

OFFERING SUMMARY	
Address: GOOGLE MAPS Q	399 Lake Marian Rd, Carpentersville, IL 60110
Tenant:	Walgreens
Guarantor:	Corporate
Price:	\$3,604,403
Cap Rate:	6.95%
Rent/SF:	\$18.18
Building Size (SF):	±13,776
Lot Size (AC):	±1.74
Year Built:	1999
Traffic Volume:	33,574 Cars/Day

LEASE TERMS	
Lease Commencement:	01/06/1999
Lease Term Expiration:	08/31/2030
Term Remaining:	±5.5 Years
Lease Type:	NNN*
Monthly Rent:	\$20,876
Annual Base Rent:	\$250,506
Renewal Options:	8 x 5-Years
Loan Assumption Amount:	\$1,820,000**
Loan Assumption Interest Rate:	6.50%
Loan Assumption Maturity Date:	03/07/2031





<sup>\*</sup>Landlord is respnsible for roof and structure. New roof was installed June 2023 and is warrantied through June 2043.

The information has been secured from sources we believe to be reliable but we make no representation or warranties as to the accuracy of the information either express or implied. References to square footage or age are approximate. Buyer must verify all information and bears all risk for any inaccuracies.

MARCUS & MILLICHAP 399 LAKE MARIAN ROAD | WALGREENS

<sup>\*\*</sup>Buyer must assume existing loan.



POPULATION

47,825

(3-MILE RADIUS)



AVERAGE HH INCOME

\$97,596

(3-MILE RADIUS)





**SUBJECT SITE** 









MEADOWDALE ELEMENTARY SCHOOL



























LAKEWOOD ELEMENTARY SCHOOL













DEMOGRAPHICS	3-MILE	5-MILE	10-MILE
Population	47,825	112,828	563,795
Avg. Household Income	\$97,596	\$114,553	\$119,688
Households	15,737	38,891	196,260
Daytime Population	14,245	58,364	233,396























# Walgreens



2023 MOST INNOVATIVE COMPANY OF THE YEAR

#### **Pharmaceutical**

Technology

2022 PHARMACEUTICAL TECHNOLOGY EXCELLENCE AWARD

#### **Walgreens Overview**

Founded in 1901 in Chicago, Illinois, Walgreens has become one of the most trusted pharmacy and retail brands in the U.S., offering a wide range of health and wellness products, prescription services, and convenient store locations. As part of Walgreens Boots Alliance, a global leader in retail pharmacy, Walgreens continues to be a cornerstone in communities nationwide, committed to delivering quality care and accessible services that make it a leader in the industry.

Walgreens sets itself apart through its dedication to customer health, offering services like prescription management, immunizations, and health consultations. With over 9,000 stores, the brand continues to innovate, leveraging cutting-edge technology to enhance the customer experience. Their advanced digital platforms, same-day delivery options, and telehealth services provide seamless access to care, making Walgreens a forward-thinking leader in retail healthcare. This integration of technology ensures efficient service, strengthens customer loyalty, and positions Walgreens as a key player in the evolving healthcare landscape.

#### **A Secure Investment**

Walgreens offers a stable and secure investment, supported by its strong brand recognition, loyal customer base, and established market presence. With consistent foot traffic, steady revenue, and strategic real estate locations, Walgreens properties are highly attractive to investors seeking reliable income and low risk. Its robust market position, growth in digital services, and commitment to healthcare innovation provide a solid foundation for investors looking for both security and long-term value.

2023 SALES

U.S. LOCATIONS

**EMPLOYEES** 

NASDAO

\$139B

8,578

331K+

WBA

SOURCE: STATISTA, 2023 WALGREENS BOOTS ALLIANCE, 2024

# NTHE



## WALGREENS APPOINTS TWO NEW LEADERS TO ITS RETAIL AND CUSTOMER EXPERIENCE

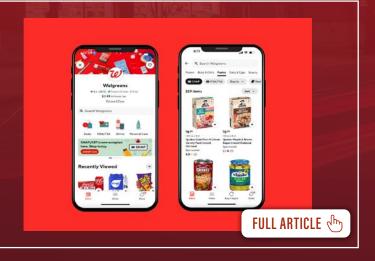
August 16, 2024 | Business Wire

Walgreens, the leading independent retail pharmacy and healthcare provider, today announced two key leadership appointments: Tracey Koller, Senior Vice President and Chief Merchandising Officer, and Sharmila Sudhakar, Group Vice President and Head of Walgreens Digital Commerce. The company believes these new appointments will significantly contribute to its efforts with regard to the turnaround of the business as the company focuses on enhancing the front of store and omnichannel experience...

## DOORDASH & WALGREENS LAUNCH A NEW COLLABORATION TO OFFER SNAP/EBT PAYMENT

April 24, 2024 | DoorDash

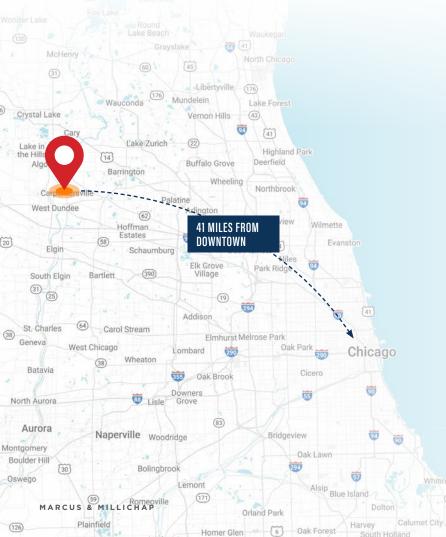
DoorDash, the local commerce platform, and Walgreens, a trusted, neighborhood health destination serving nearly 10 million customers each day, today announced a new collaboration to offer SNAP/EBT payment at nearly 7,800 Walgreens stores across the country. DoorDash is the first platform that enables SNAP customers to make purchases directly from Walgreens using their SNAP/EBT cards. In addition, DoorDash is the first third-party delivery service provider (DSP) to offer SNAP/EBT as...



# CHICAGO

## MSA

One of the most dynamic metropolitan areas in the nation



The Chicago Metropolitan Statistical Area (MSA) continues to be a dynamic and influential metropolitan region in the nation, driven by its strategic location in the heart of the Midwest, a robust and diverse economy, world-class cultural and lifestyle amenities, and a climate that showcases all four seasons. Chicago's strong economic foundation makes it an attractive hub for a wide range of industries, including finance and insurance, healthcare and biotechnology, manufacturing, transportation and logistics, information technology, and education. These industries draw a talented and diverse workforce, with Chicago often ranking high in national surveys for young professionals and career opportunities. The city's appeal is further enhanced by its comparatively lower cost of living when stacked against other major cities like New York, San Francisco, and Los Angeles, making it an attractive destination for both businesses and individuals looking to thrive in a vibrant urban environment.



#### **DEMOGRAPHICS**

The Chicago Metropolitan Statistical Area (MSA) is home to approximately 9.29 million residents, making it one of the largest and most diverse urban regions in the United States. The population is characterized by a median age of 37.4 years, reflecting a vibrant mix of young professionals, families, and retirees. Chicago's demographic diversity is one of its key strengths, with significant representation from various ethnic and cultural groups. Its diversified economy includes robust industries such as finance and insurance, healthcare and biotechnology, manufacturing, transportation and logistics, information technology, and education. The city's dynamic job market and diverse population continue to drive its growth and development, positioning it as a key player on the national and global stage.

POPULATION

9.29M

within MSA

4127 QZ

within MSA

DAYTIME POPULATION

7.03M

within MSA

#### LARGEST EMPLOYERS

SOURCE: REBOOT ILLINOIS

- U.S. GOVERNMENT 49,400
- 2. CHICAGO PUBLIC SCHOOLS 39,094
- 3. CITY OF CHICAGO
- 4. COOK COUNTY, ILLINOIS 21,482

- 5. ADVOCATE HEALTH SYSTEM 18,512
- 6. JPMORGAN CHASE
- 7. UNIVERSITY OF CHICAGO 15.452
- 8. STATE OF ILLINOIS 14,731

#### **TRANSPORTATION**



## CHICAGO O'HARE INTERNATIONAL AIRPORT

- \$45 billion annual economic activity
- More than 2,400 aircrafts arrive and depart daily
- More than 73.9 million passengers arrive and depart annually
- Completion of O'Hare Modernization could grow economy nearly \$20 billion and create almost 100K jobs



## CHICAGO TRANSIT AUTHORITY (CTA)

- The nation's second largest public transportation system
- Operates Chicago's eight 'L' train lines and 129 bus routes
- Trains operate more than 1,800 trips daily
- Total ridership for 2023: 279 million (14% increase from 2022)

#### CHICAGO O'HARE \$300M RECONSTRUCTION PROJECT



The ElevateT3 project, set to be completed in the summer of 2027, will modernize the terminal for the 21st century and improve the passenger experience

SOURCE: CHICAGO O'HARE INTERNATIONAL AIRPORT, 2024 CHICAGO TRANSIT AUTHORITY, 2024 BUSINESS TRAVELER, 2024

#### **SPORTS & ENTERTAINMENT**

Chicago stands as an epicenter of sports and entertainment, hosting some of the most storied franchises in the nation. From the iconic Wrigley Field (home of the Chicago Cubs), to the roaring United Center (home of the Chicago Bulls), the city is home to major professional sports teams with rich histories, such as the Chicago Cubs, Chicago White Sox, Chicago Bulls, Chicago Bears, and Chicago Blackhawks, contributing to its reputation as a dedicated sports town.

Beyond the realm of sports, Chicago's entertainment scene is equally electrifying. The city's musical heritage, deeply rooted in blues and jazz, reverberates through legendary venues like the Chicago Theatre, the House of Blues, and the iconic Green Mill Cocktail Lounge. Millennium Park serves as a cultural oasis, hosting a myriad of concerts, festivals, and events throughout the year, including the renowned Grant Park Music Festival and the Chicago Jazz Festival.

For those seeking culinary delights, Chicago's dining scene offers a tantalizing array of options, from Michelin-starred fine dining establishments to cozy neighborhood eateries serving up classic deep-dish pizza and Chicago-style hot dogs.









CHICAGO CUBS (MLB)



CHICAGO BEARS (NFL)



CHICAGO WHITE SOX



CHICAGO BLACKHAWKS



CHICAGO BULLS



CHICAGO FIRE (MLS)

#### NOTEWORTHY EVENT: LOLLAPALOOZA CHICAGO



Lollapalooza Chicago stands as one of the premier music festivals in the world, captivating audiences with its eclectic lineup of top-tier artists across multiple genres. Held annually in Grant Park, the festival transforms the city into a vibrant celebration of music and culture, drawing in hundreds of thousands of attendees from around the globe.



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