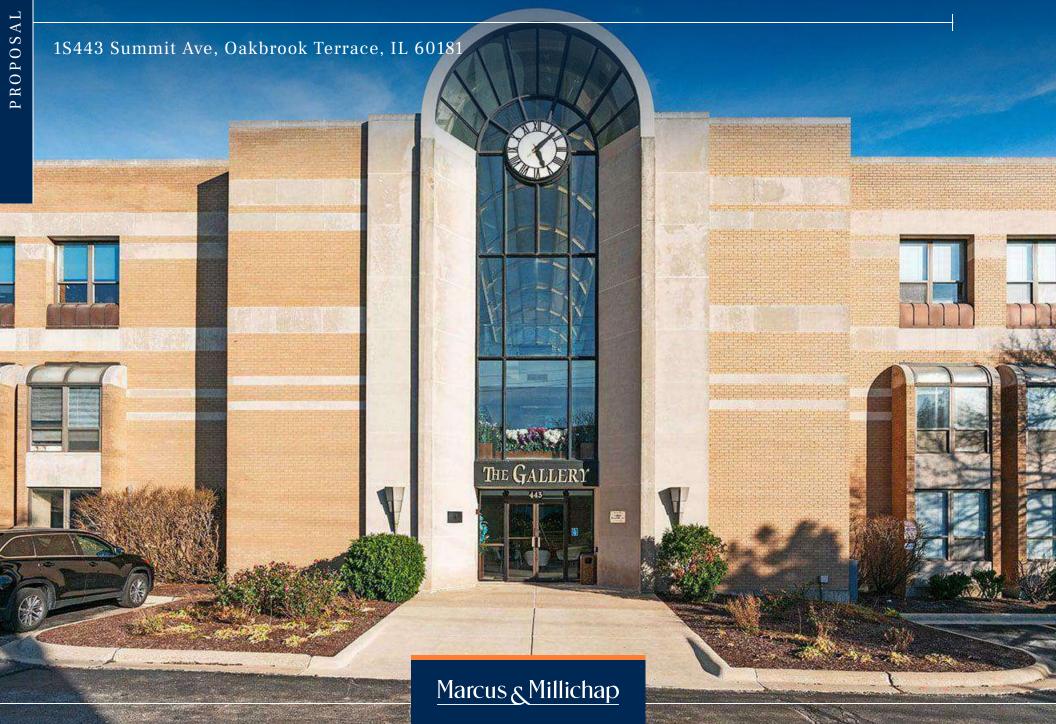
The Gallery Medical/Professional Building



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Activity ID #ZAF0370067

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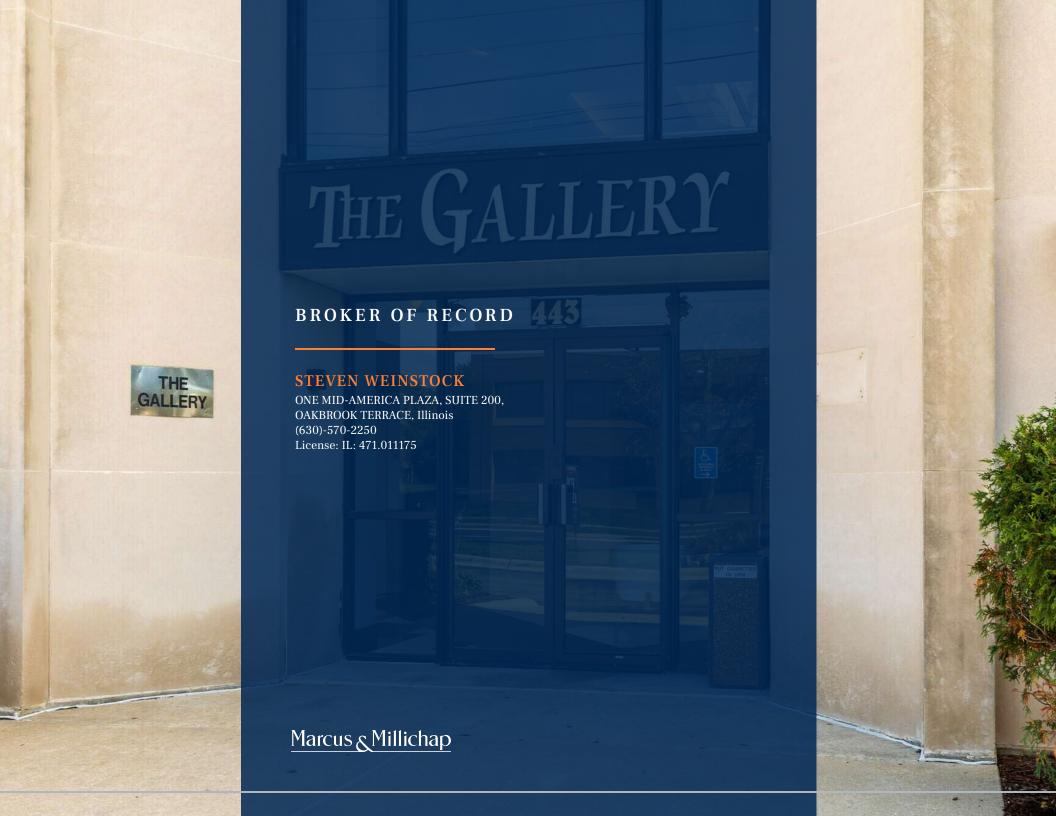






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SECTION 3 Financial Analysis	21

Marcus & Millichap









SECTION 1

Property Information

PROPERTY DETAILS

Marcus & Millichap

The Gallery Medical/Professional Building // PROPERTY DETAILS

SITE DESCRIPTION

Assessors Parcel Number	06-22-108-023
Zoning	В
Floors	3
Year Built/Renovated	1985/2022
Net Rentable Area	28,437 SF
Parking	57 Surface & 25 Covered
Parking Ratio	2.93:1,000 SF
Guest Parking	No
Topography	Masonry
Intersection/Cross Street	Summit Avenue and East Butterfield

UTILITIES

Electric	ComEd
Water	Village of Oak Brook
Gas	Yes

CONSTRUCTION

Foundation	Slab to Slab
Exterior	Masonry
Roof	Flat
Stairways	Yes

MECHANICAL

HVAC	Roof Top & Per Tenant
Elevators	2
Security	High Definitin 16 Camera Surveillance System
Fire Protection	Yes
Restrooms	Yes



SECTION 2

Investment Overview

PROPERTY SUMMARY

TENANT PROFILES

TENANT PROFILES

TENANT PROFILES

REGIONAL MAP

AERIAL MAP

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PROPERTY SUMMARY // The Gallery Medical/Professional Building

PROPERTY DESCRIPTION

Marcus & Millichap is pleased to present the opportunity to purchase The Gallery Medical/Professional Office Building, located in Oakbrook Terrace, Illinois. The property is 100 percent occupied by a mix of medical /professional services tenants, with over half of the GLA attributed to tenants either providing direct or related healthcare services. The property has demonstrated remarkable resilience throughout the downturn of the market, it is 100 percent occupied with eight of the twelve tenants signing NNN leases with rare three percent annual increases within the last two years with the remaining four legacy tenants operating under modified gross leases with tax and CAM base stops.

The Gallery is located in Oakbrook Terrace, in DuPage County, and benefits from exceptional demographics and low real estate taxes. Over 90,000 people reside within a three-mile radius, and average household incomes exceed \$134,000 annually. Positioned near IL-83 and I-88, access to the property is supported by abundant local infrastructure. The nearest intersection of Summit and Butterfield sees nearly 48,200 vehicles daily, and the property is located a mile away from Oakbrook Center, a super-regional outdoor mall with extensive shopping, dining, and other entertainment options.

PROPERTY HIGHLIGHTS

- Medical & Professional Building | 100 Percent Occupied | Professionally Maintained
- Eight of the Twelve Tenants Operate Under Strong NNN Leases with Rare 3% Annual Increases while the four remaining Legacy Tenants have CAM and Tax Base Stops
- Above Market Return with a Going in CAP Rate of 8.47 Percent
- Rents are Three to Four Dollars Below Submarket Rents (CoStar), Leaving Plenty of Room for Rent Growth
- Strong Demographics | +90,000 People Within a Three-Mile Radius and Average Household Income of \$134,000 Annually



OFFERING SUMMARY

Listing Price:	\$3,975,000
Net Rentable Area:	28,437 SF
Lot Size:	1.3 Acres
Year Built/Renovated:	1985/2022
Cap Rate:	8.69%
Price/SF:	\$139.78
Average Rent:	\$21.54/SF

The Gallery Medical/Professional Building // TENANT PROFILES



TENANT OVERVIEW

Company:	Gallery Dental of Oakbrook
Locations:	1
Lease Rate:	\$12.00 Net
Headquarters:	-Oak Brook Terrace
Website:	www.gallerydentalofoakbrook.com

RENT SCHEDULE

LEASE YEARS	ANNUAL RENT	ESCALATIONS
Year 1	\$28,596	3%
Year 2	\$29,453	3%
Year 3	\$30,337	3%
Year 4	\$31,247	3%
Year 5	\$32,184	3%

ABOUT GALLERY DENTAL

Gallery Dental is a family-orientated cosmetic practice dedicated to exceptional dental care and education. Dr. Noto and his team provide a full range of dental services using the latest innovations and technology available.

TENANT PROFILES // The Gallery Medical/Professional Building



TENANT OVERVIEW

Company:	Endodontics Associates
Locations:	2
Lease Rate:	\$20.95 Mod Gross
Headquarters:	Oak Brook Terrace
Website:	https://www.endo-illinois.com/

RENT SCHEDULE

LEASE YEARS	ANNUAL RENT	ESCALATIONS
Year 1	\$67,284	3% Annually
Year 2	\$69,302	3% Annually
Year 3	\$71,381	3% Annually

ABOUT

Endodontic Associates of Illinois has two locations, one in Oak Brook Terrace and the other in Naperville, They treat the inside of teeth.

The Gallery Medical/Professional Building // TENANT PROFILES



TENANT OVERVIEW

Company:	Simply Health
Locations:	1
Lease Rate:	\$12.36 Net
Headquarters:	Oak Brook Terrace
Website:	www.drrajika.com

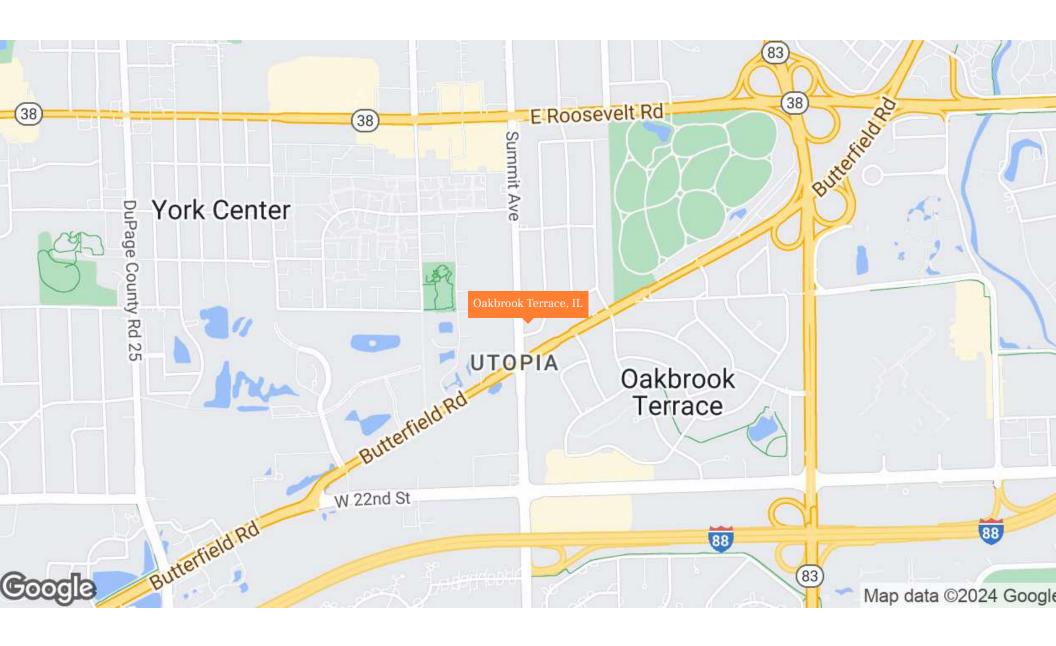
RENT SCHEDULE

LEASE YEARS	ANNUAL RENT	ESCALATIONS
Year 1	\$20,424	3% Annually
Year 2	\$21,036	3% Annually
Year 3	\$21,667	3% Annually
Year 4	\$22,317	3% Annually

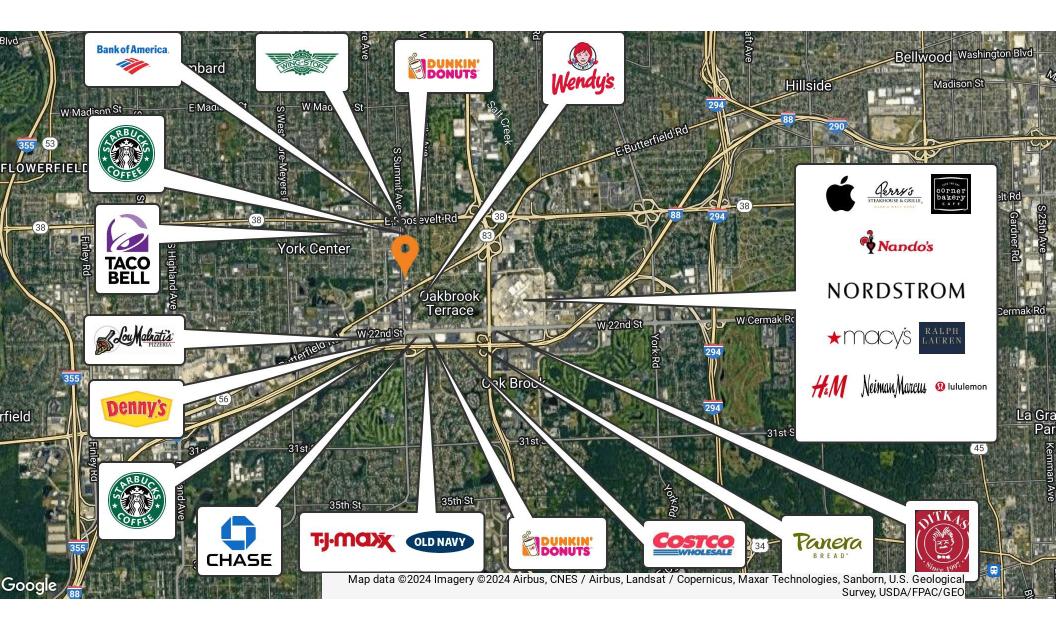
CUSTOM TEXT

When you partner with the coaches and clinicians at Simply Health Institute, you will receive the extensive diagnostic and treatment options and patient-centered care you deserve, so you can truly focus on implementing the daily adjustments needed to reach your goals. Dr. Rajka has delivered in-person talks in Canada, Qutar, and Puerto Rico. She has also presented webinars with participants from Germany, England, and India.

REGIONAL MAP // The Gallery Medical/Professional Building



The Gallery Medical/Professional Building // AERIAL MAP



BUILDING DETAIL "A"

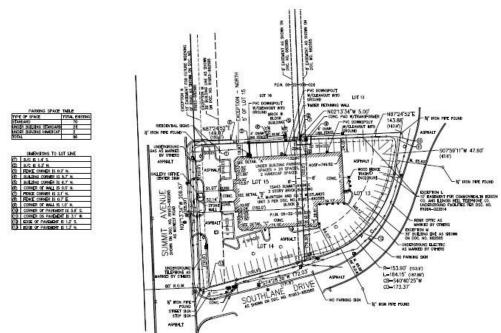
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ALTA/NSPS LAND TITLE SURVEY

LOTS 13, 14 AND 15 (EXCEPT THE NORTHERLY 5 FEET OF LOT 15) IN BLOCK 8 IN A. T. MCINTOSH AND CO'S WESTLANDS UNIT NO. 3, BEING A SUBDIVISION IN THE EAST 1/2 OF THE NORTHWEST 1/4 AND PART OF THE EAST 1/2 OF THE SOUTHWEST 1/4 OF SECTION 22, TOWNSHIP 39 NORTH, RANGE 11, EAST OF THE THIRD PRINCIPAL MERIDIAN, ACCORDING TO THE PLAT THEREOF RECORDED MAY 18, 1953 AS DOCUMENT 688258, AND CERTIFICATE OF CORRECTION FILED JUNE 19, 1953 AS DOCUMENT 688258, AND CERTIFICATE OF CORRECTION FILED JUNE 19, 1953 AS DOCUMENT 6882674, IN DUPAGE COUNTY, ILLINOIS.

AREA = 47,759 SQ. FT. OR 1.096 ACRES







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SURVEYOR'S CERTIFICATE

COUNTY OF DUPAGE) SS

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Survey No.	F442			
Ordered By	443 BULDING COMP			
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Date Prepared	MARCE 13' 8018			
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SECTION 3

Financial Analysis

FINANCIAL DETAILS

BROKER OF RECORD

DEMOGRAPHICS

Marcus & Millichap

FINANCIAL DETAILS // The Gallery Medical/Professional Building

TENANT NAME	SUITE	SQUARE FEET	% BLDG SHARE	LEASI COMM.	E DATES EXP.	Annual RENT PER SQ. FT.	TOTAL RENT PER MONTH	TOTAL RENT PER YEAR	CHANGES ON	CHANGES TO	LEASE TYPE	EXPENSE REIMBURSEMENTS	RENEWAL OPTIONS AND OPTION YEAR RENTAL INFORMATION
Zwari Design Studio	101	1,100	3.9%	1/1/24	12/31/26	\$12.00	\$1,100	\$13,200	Mar-2025	\$13,596	NNN	\$9,076	1-(3Yr) w/3% annual increases
Suburban Behavioral Health	201-202	3,414	12.0%	8/25/17	2/29/2029	\$13.08	\$3,721	\$44,652	Sep-2024	\$45,696	NNN	\$28,676	3% annual increases
Simply Health Institute	203	1,652	5.8%	6/1/22	6/30/27	\$12.36	\$1,702	\$20,424	Jun-2024	\$21,036	NNN	\$13,615	3% annual increases
Crescent Health Care	204	4,134	14.5%	8/1/23	7/31/28	\$12.00	\$4,134	\$49,608	Sep-2025	\$51,096	NNN	\$34,156	2-(5Yr) w/3% annual increases
Brown & Miranda CPA	205	1,300	4.6%	5/12/11	9/30/26	\$20.27	\$2,196	\$26,352	Oct-2025	\$27,132	Gross	\$1,176	3% annual increases - MG
MSB Insurance Agency	206	1,197	4.2%	1/1/24	12/31/26	\$12.00	\$1,197	\$14,364	Dec-2025	\$14,796	NNN	\$10,032	1-(3Yr) w/3% annual increases
Marco, McGuire & Arreola Law	207	1,779	6.3%	11/1/23	11/31/2026	\$12.00	\$1,779	\$21,348	Oct-2024	\$22,584	NNN	\$14,809	1-(3Yr) w/3% annual increases
Fernandez, Johnson & Anderson CPA	301-303	5,096	17.9%	10/16/16	9/30/25	\$20.24	\$8,596	\$103,152	Sep-2024	\$108,348	Gross	\$5,849	4-(3Yr) w/1.25% increases in each option-MG
The Hire Solution	304A	1,166	4.1%	6/1/11	3/31/25	\$19.81	\$1,925	\$23,100	Mar-2025	\$23,796	Gross	\$2,707	3% annual increases- MG
Vy Huong Huang Chiropractic	304B	2,383	8.4%	9/1/23	10/31/28	\$12.00	\$2,383	\$28,596	Sep-2024	\$29,448	NNN	\$19,825	1-(5Yr) w/3% annual increases
Endodontic Associates	305-306	3,212	11.3%	4/1/18	12/31/26	\$20.95	\$5,607	\$67,284	Jan-2026	\$69,300	Gross	\$4,321	2-(5Yr) w/3% annual increases- MG
Gallery Dental	307	2,004	7.0%	1/1/12	10/31/28	\$22.17	\$3,703	\$44,436	Jan-2025	\$45,768	Gross	\$9,019	3% annual increases- MG
Total		28,437				\$16.05	\$38,043	\$456,516				\$153,261	
	Occ	upied Tena	ants: 12	Unoccup	ied Tena Otsc @p	pied GLA: 10	0.00% Uno	ccupied GLA: 0.0	00%				

Notes:

The Gallery Medical/Professional Building // FINANCIAL DETAILS



FINANCIAL DETAILS // The Gallery Medical/Professional Building

INCOME	Year 1		PER SF
Scheduled Base Rental Income	459,312		16.15
Expense Reimbursement Income			
CAM	112,071		3.94
Real Estate Taxes	41,190		1.45
Total Reimbursement Income	\$153,261	64.2%	\$5.39
Effective Gross Revenue	\$584,222		\$20.54
OPERATING EXPENSES	Year 1		PER SF
Common Area Maintenance			
Utilities	32,869		1.16
Trash Removal	4,692		0.16
Repairs & Maintenance	34,701		1.22
Landscaping	10,426		0.37
Snow Removal	7,500		0.26
Elevator & Fire	6,792		0.24
Telephone & Internet	2,540		0.09
Janitorial Services & Suppll	47,040		1.65
Real Estate Taxes	59,087		2.08
Management Fee 0.09	6 23,620	4.0%	0.83
Total Expenses	\$238,857		\$8.40
Expenses as % of EGR	40.9%		
Net Operating Income	\$345,365		\$12.14

Notes and assumptions to the above analysis are on the following page.

The Gallery Medical/Professional Building // FINANCIAL DETAILS

NOTES

NOTES TO OPERATING STATEMENT

- The expenses used in the underwriting are projected numbers [1]
- Brown CPA & Miranda has a CAM base stop which has not been met, however their tax base stop has [2]
- Fernandez, Johnson and Anderson have a CAM base stop which has not been met, however their Tax base stop has [3]
- [4] The Hire Solutions Employment Agency has a CAM base stop and a tax base stop, both which have been met
- [5] Expense reimbursement under CAM, includes CAM, insurance, and a management fee
- [7] PLEASE DO NOT DISTURB TENANTS, ALL TOURS WILL BE SCHEDULED WITH BROKER

FINANCIAL DETAILS // The Gallery Medical/Professional Building

PRICING DETAILS

SUMMARY	
Price	\$3,975,000
Down Payment	\$1,391,250
Number of Suites	12
Price Per SqFt	\$139.78
Gross Leasable Area (GLA)	28,437 SF
Lot Size	1.30 Acres
Year Built/Renovated	1985/2022
Occupancy	100.00%

RETURNS	Year 1	
CAP Rate	8.69%	
Cash-on-Cash	9.07%	
Debt Coverage Ratio	1.58	

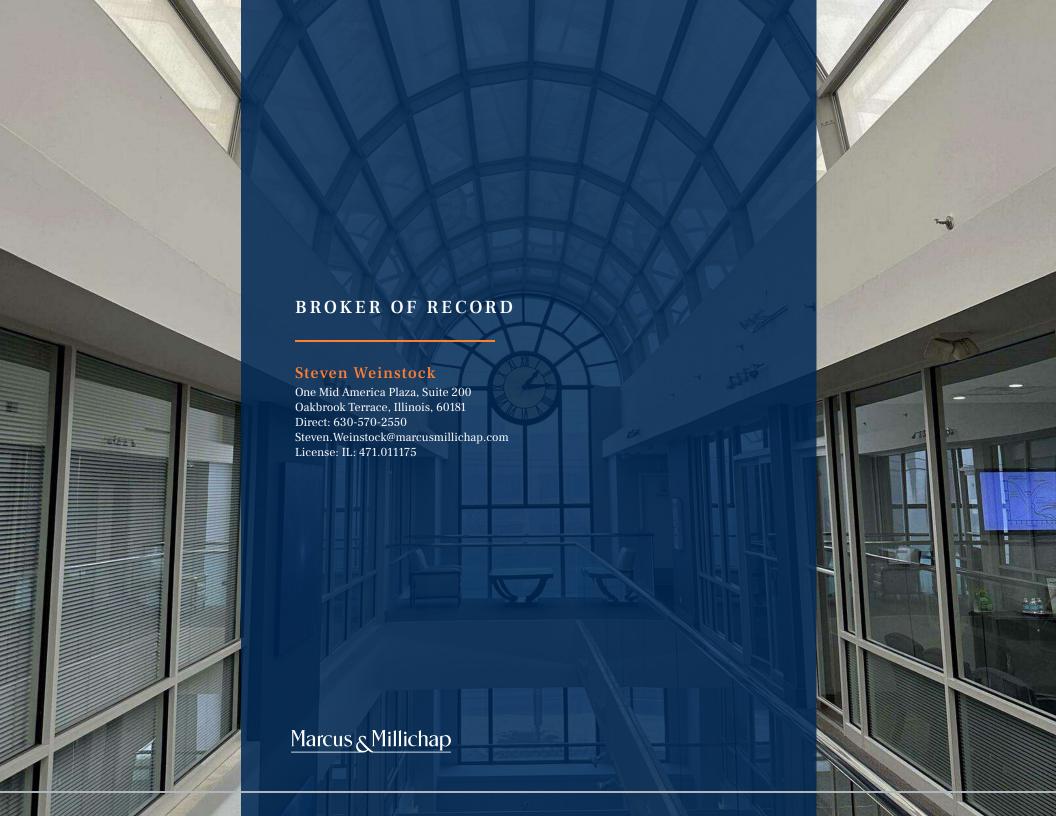
Financing	1st Loan
Loan Amount	\$2,583,750
Loan Type	New
Interest Rate	7.00%
Amortization	25 Years
Year Due	2029

			Ш
INCOME		Year 1	
Scheduled Base Rental Income		\$459,312	Ī
Total Reimbursement Income	33.4%	\$153,261	
Potential Gross Revenue		\$612,573	
General Vacancy		(\$27,565)	
Effective Gross Revenue		\$584,222	
Less: Operating Expenses	40.9%	(\$238,857)	
Net Operating Income		\$345,365	
Cash Flow		\$345,365	
Debt Service		(\$219,137)	
Net Cash Flow After Debt Service	9.07%	\$126,228	
Principal Reduction		\$39,527	
Total Return	11.91%	\$165,755	

OPERATING DATA

OPERATING EXPENSES	Year 1
CAM	\$146,560
Insurance	\$9,590
Real Estate Taxes	\$59,087
Management Fee	\$23,620
Total Expenses	\$238,857
Expenses/SF	\$8.40

Loan information is subject to change. Contact your Marcus & Millichap Capital Corporation representative.



DEMOGRAPHICS // The Gallery Medical/Professional Building

POPULATION	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Population	9,711	90,740	267,511
2022 Estimate			
Total Population	9,653	90,497	266,764
2010 Census			
Total Population	9,367	88,315	263,895
2000 Census			
Total Population	10,345	89,753	262,502
Daytime Population			
2022 Estimate	24,739	168,780	381,606
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Households	3,812	36,315	101,802
2022 Estimate			
Total Households	3,805	36,013	101,125
Average (Mean) Household Size	2.5	2.5	2.6
2010 Census			
Total Households	3,771	35,300	99,362
2000 Census			
Total Households	4,031	34,332	98,258
Occupied Units			
2027 Projection	4,263	39,050	108,918
2022 Estimate	4,240	38,610	107,870
HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2022 Estimate			
\$150,000 or More	20.3%	25.8%	28.0%
\$100,000-\$149,999	16.7%	19.8%	19.9%
\$75,000-\$99,999	12.3%	13.5%	12.7%
\$50,000-\$74,999	16.5%	14.0%	13.7%
\$35,000-\$49,999	12.6%	9.4%	9.0%
Under \$35,000	21.6%	17.5%	16.8%
Average Household Income	\$121,782	\$132,653	\$141,637
Median Household Income	\$73,854	\$91,593	\$95,592
Per Capita Income	\$48,217	\$52,961	\$53,889

HOUSEHOLDS BY EVDENBITURE	4 Miles	2 Miles	C Miles
HOUSEHOLDS BY EXPENDITURE	1 Mile	3 Miles	5 Miles
Total Average Household Retail Expenditure	\$124,356	\$134,208	\$137,970
Consumer Expenditure Top 10 Categories	***	400.000	#00.400
Housing	\$21,425	\$22,808	\$23,190
Transportation	\$10,560	\$11,479	\$12,036
Food	\$7,363	\$7,834	\$8,097
Personal Insurance and Pensions	\$6,839	\$7,427	\$7,703
Healthcare	\$6,126	\$6,761	\$6,929
Entertainment	\$2,982	\$3,271	\$3,350
Cash Contributions	\$1,853	\$2,024	\$2,018
Gifts	\$1,679	\$2,069	\$2,274
Apparel	\$1,649	\$1,784	\$1,864
Education	\$842	\$1,010	\$1,066
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2022 Estimate Total Population	9,653	90,497	266,764
Under 20	22.3%	22.0%	24.7%
20 to 34 Years	20.9%	17.8%	16.4%
35 to 39 Years	8.0%	6.2%	6.0%
40 to 49 Years	12.1%	11.9%	12.6%
50 to 64 Years	16.9%	20.0%	20.8%
Age 65+	19.9%	22.1%	19.6%
Median Age	39.3	43.3	42.4
Population 25+ by Education Level			
2022 Estimate Population Age 25+	6,956	65,534	186,135
Elementary (0-8)	3.1%	2.0%	2.8%
Some High School (9-11)	3.1%	2.7%	3.3%
High School Graduate (12)	20.2%	18.4%	18.5%
Some College (13-15)	20.1%	18.9%	17.9%
Associate Degree Only	5.9%	6.7%	6.5%
Bachelor's Degree Only	28.8%	31.2%	30.5%
Graduate Degree	18.8%	20.1%	20.6%

The Gallery Medical/Professional Building // DEMOGRAPHICS



POPULATION

In 2022, the population in your selected geography is 266,764. The population has changed by 1.6 percent since 2000. It is estimated that the population in your area will be 267,511 five years from now, which represents a change of 0.3 percent from the current year. The current population is 48.7 percent male and 51.3 percent female. The median age of the population in your area is 42.4, compared with the U.S. average, which is 38.6. The population density in your area is 3,390 people per square mile.



EMPLOYMENT

In 2022, 145,838 people in your selected area were employed. The 2000 Census revealed that 75.4 percent of employees are in white-collar occupations in this geography, and 24.6 percent are in blue-collar occupations. In 2022, unemployment in this area was 4.0 percent. In 2000, the average time traveled to work was 23.9 minutes.



HOUSEHOLDS

There are currently 101,125 households in your selected geography. The number of households has changed by 2.9 percent since 2000. It is estimated that the number of households in your area will be 101,802 five years from now, which represents a change of 0.7 percent from the current year. The average household size in your area is 2.6 people.



HOUSING

The median housing value in your area was \$367,181 in 2022, compared with the U.S. median of \$250,735. In 2000, there were 78,039 owner-occupied housing units and 20,219 renter-occupied housing units in your area. The median rent at the time was \$739.



INCOME

In 2022, the median household income for your selected geography is \$95,592, compared with the U.S. average, which is currently \$66,422. The median household income for your area has changed by 47.6 percent since 2000. It is estimated that the median household income in your area will be \$112,602 five years from now, which represents a change of 17.8 percent from the current year.

The current year per capita income in your area is \$53,889, compared with the U.S. average, which is \$37,200. The current year's average household income in your area is \$141,637, compared with the U.S. average, which is \$96,357.



EDUCATION

The selected area in 2022 had a higher level of educational attainment when compared with the U.S averages. 20.6 percent of the selected area's residents had earned a graduate degree compared with the national average of only 12.3 percent, and 30.5 percent completed a bachelor's degree, compared with the national average of 19.7 percent.

The number of area residents with an associate degree was lower than the nation's at 6.5 percent vs. 8.4 percent, respectively.

The area had fewer high-school graduates, 18.5 percent vs. 27.1 percent for the nation. The percentage of residents who completed some college is also lower than the average for the nation, at 17.9 percent in the selected area compared with the 20.4 percent in the U.S.

DEMOGRAPHICS // The Gallery Medical/Professional Building



The Gallery Medical/Professional Building // DEMOGRAPHICS

