

17062-17092 DEVONSHIRE STREET, NORTHRIDGE, CA 91325

NORTHRIDGE

DEVONSHIRE PORTFOLIO



**WATCH
VIDEO**



INFILL SAN FERNANDO VALLEY INVESTMENT / DEVELOPMENT OPPORTUNITY

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Activity ID: ZAH0120560

Marcus & Millichap
OVANESS-ROSTAMIAN GROUP



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01

EXECUTIVE SUMMARY

THE OFFERING



OFFERING PRICE:

\$13,500,000



LAND PRICE PER SF:

\$164



NET OPERATING INCOME (NOI):

\$488,740



TOTAL BUILDING SIZE:

23,810 SF



TOTAL LOT SIZE:

82,328 SF (±1.89 AC)



YEAR BUILT RANGE:

1971-1978



MIXED-USE & STUDENT HOUSING:

DEVELOPMENT POTENTIAL

C2-1VL ZONING

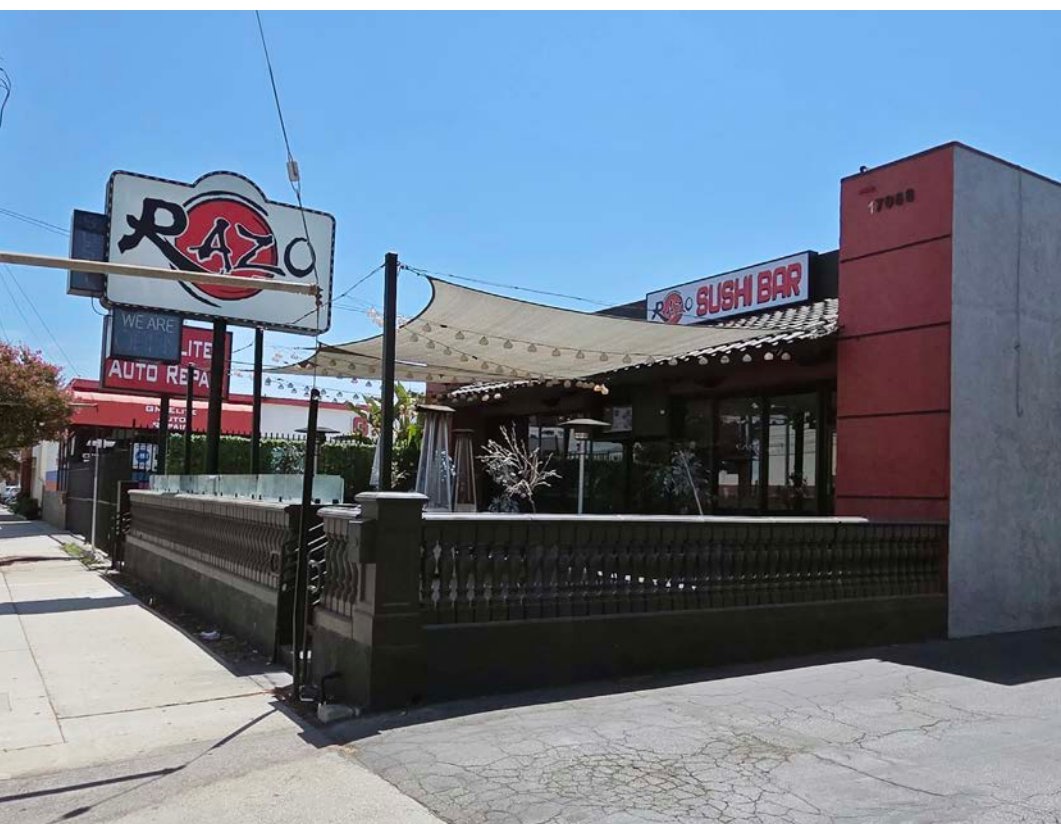
UP TO 308 APARTMENT UNITS

OR 924 STUDENT BEDS



**17062-17092 DEVONSHIRE STREET,
NORTHRIDGE, CA 91325**





INVESTMENT HIGHLIGHTS & OVERVIEW

- Offered at \$13,500,000 | 82,328 SF (±1.89 AC) redevelopment opportunity in Northridge
- Zoned C2-1VL with mixed-use, multifamily, commercial, and student housing potential
- Preliminary analysis indicates potential for approximately 205 by-right residential units
- Potential density bonus pathway supporting up to approximately 308 residential units*
- Less than 1.3 miles from CSUN, serving one of California's largest university populations
- Potential student housing redevelopment supporting up to 924 beds*
- Potential eligibility for State Density Bonus, CHIP, AB 2011 and other California housing incentives*
- Rare infill development site positioned along Devonshire Street in the heart of the San Fernando Valley

* Buyer to independently verify all zoning, density, entitlement, development standards, incentive programs, and redevelopment potential. Entitlement analysis is preliminary in nature.

The Ovaness-Rostamian Group of Marcus & Millichap is pleased to present 17062-17092 Devonshire Street, an approximately 1.89-acre commercial land assemblage located along one of Northridge's primary commercial corridors. Situated less than 1.3 miles from California State University, Northridge (CSUN), the property offers investors, developers, and institutional capital a rare opportunity to acquire a large infill development site in the heart of the San Fernando Valley. The site encompasses approximately 82,328 square feet and is zoned C2-1VL, allowing for a variety of redevelopment strategies, including mixed-use, multifamily, affordable housing, and student housing concepts.

According to a preliminary land use and entitlement analysis, the site may support a by-right residential density of approximately 205 units, with potential density bonus opportunities supporting up to 308 residential units. The property may also qualify for additional incentives through California housing programs, creating the possibility for increased density, expanded floor area, reduced parking requirements, and streamlined entitlement pathways.

Of particular note, the property's proximity to CSUN, one of the largest universities in the California State University system, positions the site as a compelling candidate for purpose-built student housing. Preliminary analyses suggest the potential for up to 924 student housing beds under a student housing redevelopment scenario, presenting a unique opportunity to capitalize on the area's strong student housing demand.

Offered at \$13,500,000, the property represents a rare large-scale redevelopment opportunity in a highly supply-constrained submarket where assemblage and development sites of this scale are increasingly difficult to replicate.

Buyer to independently verify all zoning, density, entitlement, development standards, incentive programs, and redevelopment potential. Any development concepts, unit counts, bed counts, density assumptions, and entitlement pathways are preliminary and subject to governmental approval.



02

PROPERTY DESCRIPTION

PROPERTY OVERVIEW

 **PARKING:**
81 STALLS

 **ZONING:**
C2-1VL

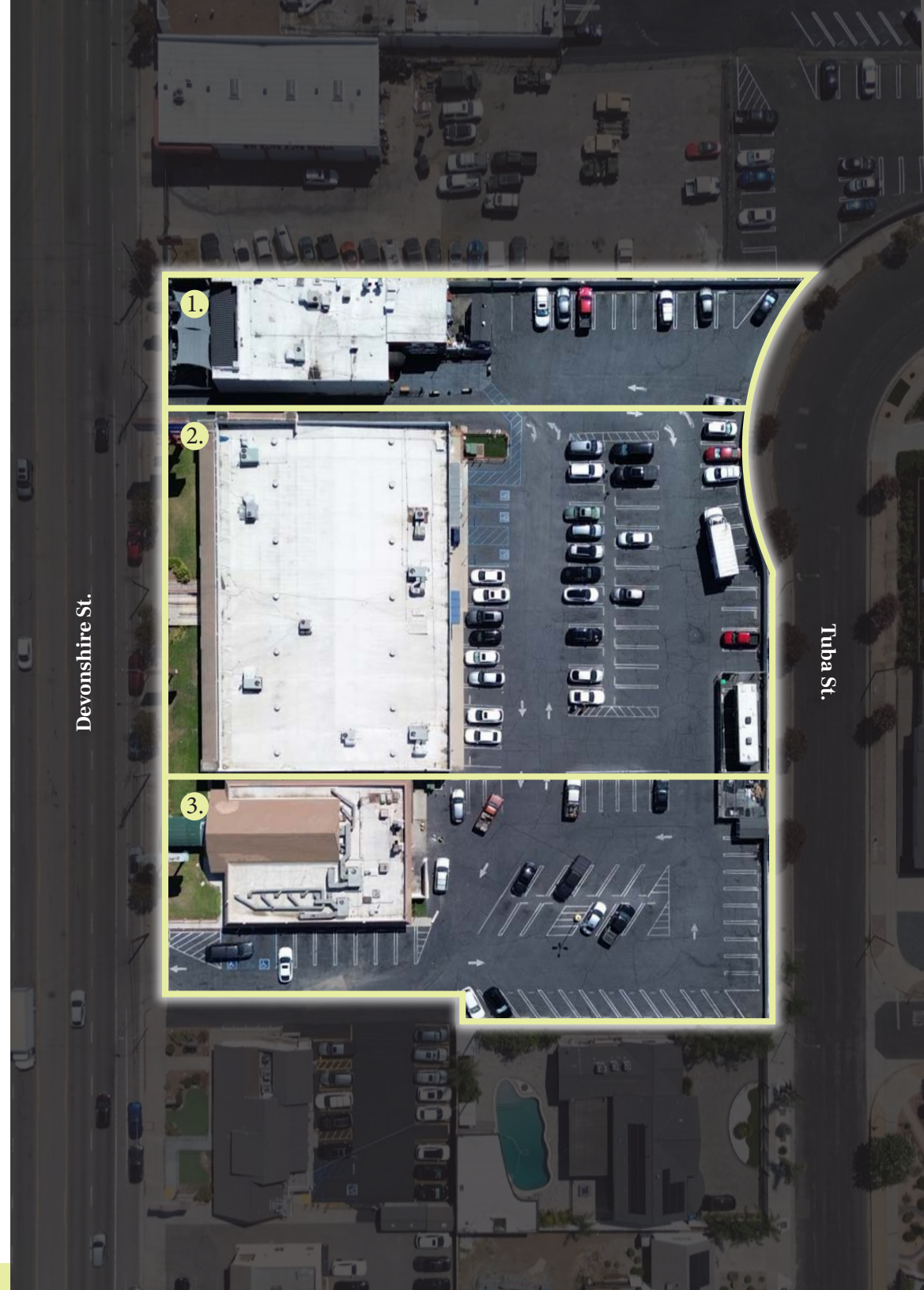
 **TOTAL BUILDING SIZE:**
23,810 SF

 **TOTAL LOT SIZE:**
82,328 SF (±1.89 AC)

 **APN:**

1. 2694-001-044
2. 2694-001-043
3. 2694-001-055

 **ADDRESS:**
17062-17092 DEVONSHIRE STREET,
NORTHRIDGE, CA 91325



Granada Village



Devonshire-Reseda Shopping Center



McDonald's



Galleria Market



Northridge University Center



The GH



Balboa Mission Center



29,768
CARS PER DAY

31,551
COMBINED
CARS PER DAY

CSUN

CALIFORNIA
STATE UNIVERSITY
NORTHRIDGE

36,960 Students
1.3 Miles (5 Minutes)
to Subject



Northridge Academy
High School
832 Students

SUBJECT

NORTHRIDGE
DEVONSHIRE PORTFOLIO

Balboa Mission Square



North Hills Shopping Center



Devonshire St.

Sepulveda VA
Medical Center
120 Beds

James Monroe High School
Home of the Vikings

1,905 Students



2,152 Students

210 Students

257,078
CARS PER DAY

224,973
CARS PER DAY

Mission Hills Village



Mission Hills Shopping Center



Olivo Shopping Center



Providence
Holy Cross
Medical Center
378 Beds



GHC | GRANADA HILLS CHARTER
IGranada Digital Arts & Sciences
Granada Hills Charter TK-8
~ 6,000 Students

CHIPOTLE
Pizza Hut
IHOP

PANDA EXPRESS
Little Caesars
Denny's

ARCO
ampm

Carl's Jr.

Chevron

30,584
CARS PER DAY

Balboa Blvd.

Devonshire St.

29,768
CARS PER DAY

SUBJECT
NORTHRIDGE
DEVONSHIRE PORTFOLIO

North Hills Shopping Center
Ralphs
CVS BANA FRESH pharmacy
usbank
BR Baking Refresh
Panera BREAD
Auto Zone

AMERICA'S TIRE

CHASE

WELLS FARGO

DOLLAR TREE

Firestone

Genesta Ave.

Tuba St.



SUBJECT

NORTHBRIDGE
DEVONSHIRE PORTFOLIO

CSUN
CALIFORNIA
STATE UNIVERSITY
NORTHBRIDGE
36,960 Students
1.3 Miles (5 Minutes)
to Subject


Northridge Academy
High School
832 Students





Galleria Market
CVS
pharmacy



Galleria
MARKET

Devonshire-Reseda
Shopping Center









Granada Village














The GH









GHC | GRANADA
HILLS
CHARTER
IGranada Digital
Arts & Sciences
Granada Hills
Charter TK-8
~ 6,000 Students

31,551
COMBINED
CARS PER DAY

Devonshire St.

Amestoy Ave.

Genesta Ave.

29,768
CARS PER DAY

Tuba St.

CHASE

Little Caesars
Denny's

SUBJECT
NORTHRIDGE
DEVONSHIRE PORTFOLIO



WELLS
FARGO

ampm

Chevron

AMERICA'S
TIRE

ARCO

CSUN
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Balboa Blvd.

Genesta Ave.

Tuba St.

Devonshire St.

Amestoy Ave.

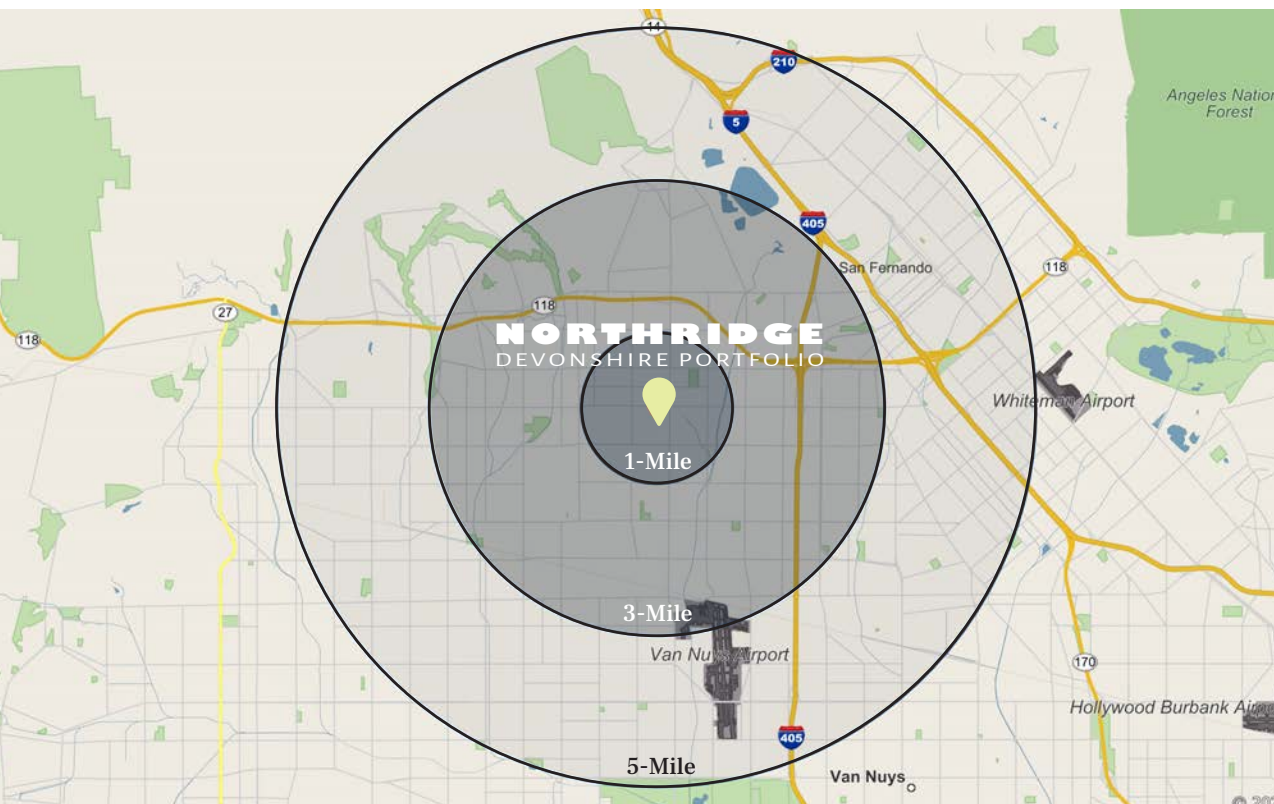


03

LOCATION & MARKET OVERVIEW

NORTHRIDGE, CALIFORNIA OVERVIEW

Northridge is a thriving San Fernando Valley community in the City of Los Angeles, known for its strong demographics, excellent connectivity, and diverse mix of residential, retail, and educational amenities. Home to California State University, Northridge (CSUN), the area benefits from a large student and professional population, robust consumer spending, and a well-established business environment. With convenient access to major freeways, including the 118, 405, and 5 Freeways, Northridge offers outstanding regional connectivity while providing residents and businesses with a vibrant collection of shopping centers, restaurants, parks, and cultural attractions.



CITY HIGHLIGHTS

WITHIN A 5-MILE RADIUS



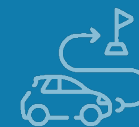
564,443
2025 POPULATION



\$113,806
2025 AVERAGE HOUSEHOLD INCOME



\$84,108
TOTAL AVERAGE HOUSEHOLD
RETAIL EXPENDITURE



± 9 Minute Drive
TO PORTER RANCH, CA

PALM SPRINGS

131
MILES

LOS ANGELES

26
MILES

SAN DIEGO

148
MILES

FRESNO

200
MILES

SAN FRANCISCO

328
MILES

SACRAMENTO

342
MILES

DEMOGRAPHICS

Marcus & Millichap
OVANESS-ROSTAMIAN GROUP

POPULATION	1 Mile	3 Miles	5 Miles
2030 Projection			
Total Population	24,652	184,146	573,220
2025 Estimate			
Total Population	24,255	181,242	564,443
2020 Census			
Total Population	24,406	184,737	579,309
2010 Census			
Total Population	23,851	178,731	563,840
Daytime Population			
2025 Estimate	20,601	178,689	500,420
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2030 Projection			
Total Households	8,545	61,726	184,985
2025 Estimate			
Total Households	8,413	60,715	181,389
Average (Mean) Household Size	2.9	3.0	3.2
2010 Census			
Total Households	8,170	58,843	174,680
2010 Census			
Total Households	8,317	56,993	164,730
Occupied Units			
2030 Projection	8,815	63,663	191,027
2025 Estimate	8,678	62,626	187,317
HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2025 Estimate			
\$150,000 or More	30.9%	30.6%	24.7%
\$100,000-\$149,999	18.8%	20.1%	18.9%
\$75,000-\$99,999	10.4%	10.6%	12.0%
\$50,000-\$74,999	14.2%	12.9%	14.5%
\$35,000-\$49,999	7.9%	7.7%	9.1%
Under \$35,000	17.9%	18.2%	20.8%
Average Household Income	\$129,911	\$128,853	\$113,806
Median Household Income	\$105,443	\$106,638	\$92,265
Per Capita Income	\$44,314	\$43,383	\$37,016

HOUSEHOLDS BY EXPENDITURE	1 Mile	3 Miles	5 Miles
Total Average Household Retail Expenditure	\$87,595	\$88,204	\$84,108
Consumer Expenditure Top 10 Categories			
Housing	\$34,218	\$34,367	\$32,793
Transportation	\$13,942	\$14,327	\$13,809
Food	\$12,558	\$12,662	\$12,263
Personal Insurance and Pensions	\$11,407	\$11,544	\$10,894
Entertainment	\$4,097	\$4,064	\$3,843
Cash Contributions	\$2,771	\$2,643	\$2,445
Apparel	\$2,720	\$2,755	\$2,625
Education	\$1,775	\$1,781	\$1,651
Personal Care Products and Services	\$1,214	\$1,217	\$1,160
Alcoholic Beverages	\$815	\$797	\$739
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2025 Estimate Total Population	24,255	181,242	564,443
Under 20	20.5%	22.1%	23.7%
20 to 34 Years	18.9%	21.1%	21.3%
35 to 39 Years	6.2%	6.4%	7.0%
40 to 49 Years	13.0%	12.9%	13.3%
50 to 64 Years	21.7%	19.8%	19.2%
Age 65+	19.6%	17.7%	15.4%
Median Age	43.0	41.0	39.0
Population 25+ by Education Level			
2025 Estimate Population Age 25+	17,825	127,958	392,733
Elementary (0-8)	7.1%	8.2%	13.8%
Some High School (9-11)	6.9%	6.7%	9.3%
High School Graduate (12)	22.0%	20.9%	22.5%
Some College (13-15)	19.9%	19.3%	18.2%
Associate Degree Only	8.6%	8.5%	7.2%
Bachelor's Degree Only	24.5%	24.4%	19.8%
Graduate Degree	11.1%	12.0%	9.1%

LOS ANGELES OVERVIEW

The Los Angeles-Long Beach metro is located entirely within Los Angeles County, covering 4,751 square miles. The county encompasses 88 incorporated cities and numerous unincorporated areas. It is bordered on the east by San Bernardino County, on the north by Kern and Ventura counties, on the west by the Pacific Ocean and on the south by Orange County. The area is home to nearly 10 million residents. The city of Los Angeles accounts for nearly 3.9 million people, and the Los Angeles coastline stretches along 81 miles of world-famous beaches. The Santa Monica and San Gabriel mountains are located in the county, with the highest point at Mount San Antonio reaching more than 10,000 feet.



Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

METRO HIGHLIGHTS

ECONOMIC CENTER

Los Angeles is the entertainment capital of the world, as well as a leading international trade and manufacturing center.

PROMINENT PORT ACTIVITY

The Port of Los Angeles and the Port of Long Beach are the largest and busiest ports in the nation, making the metro a key link in the international supply chain.

JOB AND POPULATION GROWTH

A desirable climate, proximity to the ocean and recreational opportunities lure companies and residents to the metro.

ECONOMY

- The motion picture/entertainment industry is one of the most high-profile sectors of the economy. The resolution of strikes by Hollywood last year should aid hiring in the segment moving forward.
- The gross metropolitan product is expected to grow at a pace faster than the United States rate this year.
- Ten Fortune 500 companies are headquartered in the metro, including Walt Disney, Molina Healthcare, Edison International, Reliance Steel & Aluminum, Live Nation, Avery Dennison and Skechers USA.
- A sizable aerospace presence exists in the South Bay, led by employers that include Boeing, Northrop Grumman, Raytheon Technologies Corp. and SpaceX.
- Employers across a variety of industries employed approximately 4.565 million individuals at the onset of 2024, a record count.
- The metro's two ports make the area a hub in the domestic supply chain, fueling demand for warehouse and distribution space throughout the county.

DEVELOPMENT & ENTITLEMENT OVERVIEW

17062-17092 Devonshire Street | Northridge, California
Exceptional Mixed-Use & Housing Redevelopment Opportunity

The 82,328 SF (±1.89 AC) assemblage is zoned C2-1VL (Community Commercial), allowing a broad range of commercial, residential, mixed-use, and student housing uses. The property’s zoning and eligibility for various state and local housing incentive programs create a significant opportunity to increase density and maximize development potential.

KEY DEVELOPMENT METRICS

ITEM	DEVELOPMENT POTENTIAL
Site Area	82,328 SF (±1.89 AC)
Zoning	C2-1VL (Community Commercial)
General Plan	Community Commercial
Base FAR	1.5:1
Base Residential Density	Approx. 205 Units
Density Bonus Potential	Up to 50% Bonus
Potential Unit Yield	Approx. 308 Units
Potential Building Height	6-7 Stories
Ground Floor Commercial	Approx. 12,000-20,000 SF
Entitlement Pathways	State Density Bonus, CHIP & AB 2011

ENTITLEMENT ADVANTAGES

- Existing zoning permits multifamily and mixed-use development.
- State Density Bonus Law may increase residential density from approximately 205 units to approximately 308 units while providing additional flexibility for height, FAR, setbacks, and open-space requirements.
- Los Angeles housing incentive programs may be combined with State Density Bonus incentives to further expand development capacity.
- Qualifying projects may be eligible for ministerial approval pathways that can significantly reduce entitlement risk and approval timelines.
- Multiple CEQA streamlining and exemption opportunities may be available for qualifying housing developments.

DEVELOPMENT & ENTITLEMENT OVERVIEW

POTENTIAL REDEVELOPMENT SCENARIOS

Mixed-Use Residential

- Approximately 246 to 308 apartment units
- Ground-floor retail with residential above
- Potential 5 to 7-story development profile
- Opportunity to capitalize on available density incentives

Purpose-Built Student Housing

- Located near California State University, Northridge (CSUN)
- Potential for approximately 308 residential units and up to 924 student bedspaces
- Significant parking reductions available under current State legislation
- Attractive by-the-bed leasing model with strong demand drivers

INVESTMENT HIGHLIGHTS

- ✓ Large 1.89-acre redevelopment assemblage along a major commercial corridor
- ✓ Existing zoning supports residential, mixed-use, and student housing development
- ✓ Potential for approximately 308 units through available density bonus programs
- ✓ Ability to leverage State and local housing incentives to maximize development yield
- ✓ Flexible redevelopment alternatives suitable for multifamily, mixed-use, or student housing developers
- ✓ Potential streamlined entitlement pathways designed to reduce development risk and accelerate approvals
- ✓ Located within one of the San Fernando Valley's strongest housing demand corridors

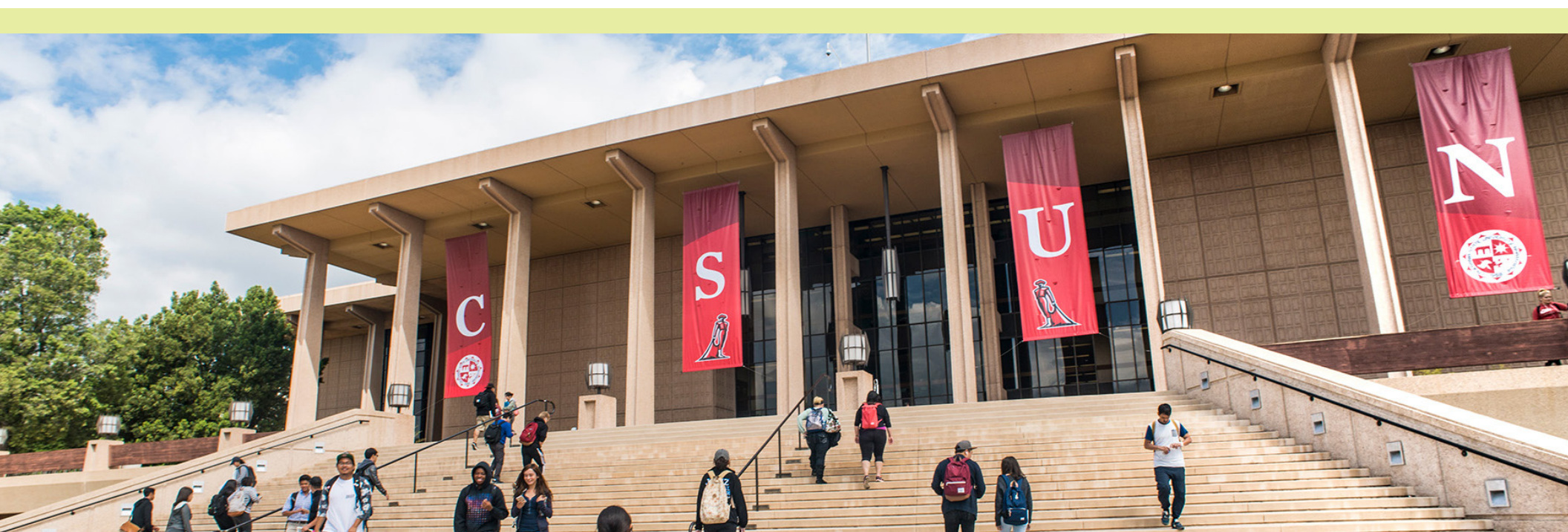
All development concepts, unit counts, density assumptions, and entitlement pathways are preliminary and subject to buyer verification.

CSUN HOUSING MARKET & DEMAND DYNAMICS

The site is positioned to capture immediate, high-intent demand from California State University, Northridge (CSUN)—one of the largest university campuses in the California State University system. With a consistent annual enrollment ranging between **34,000 and 37,000 students**, the local off-campus housing market experiences severe, structural undersupply.

Key Demand Indicators

- **Direct Waitlist Shortage:** Approximately 2,000 students are placed on the official university housing waitlist each fall semester due to on-campus capacity constraints, creating an immediate pool of active housing seekers.
- **Extreme On-Campus Supply Gap:** CSUN maintains only ~3,500 on-campus beds across its entire housing inventory. This restricts on-campus living to under 10% of the student population, forcing over 90% of students into off-campus arrangements.
- **Expansive Off-Campus Target Market:** Over 76% of the student body lives off-campus in non-university housing. While a portion commute from home, tens of thousands of students actively seek dedicated off-campus rentals within walking, biking, or short commuting distance to eliminate San Fernando Valley traffic.
- **Robust Spending Capacity:** University financial aid benchmarks project off-campus room and living expenses at nearly \$40,000 per academic year per student. This demonstrates strong price tolerance for high-quality, modern living environments that outperform aging university dormitories.





04

FINANCIAL ANALYSIS

PRICING

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, express or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. Marcus & Millichap is a service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2026 Marcus & Millichap. All rights reserved.

PRICING SUMMARY

Price:	\$13,500,000	
Down Payment:	\$8,100,000	<i>60% Down Payment</i>
Current Cap Rate:	3.62%	Cash-on-Cash: 1.11%
2028 ProForma Cap Rate:	3.75%	ProForma Cash-on-Cash: 1.32%
Year Built Range:	1971-1978	
Total Building Size:	23,810	Zoning: C2-1VL
Price Per Square Foot:	\$567	Parking: 81 Stalls
Lot Size (SF):	82,328	Land Per Sq. Ft.: \$164

NEW FINANCING

LTV:	40%
Balance:	\$5,400,000
Term:	5
Rate:	6.25%
Amortization:	30
Maturity Date:	Aug-2031
Yearly Payment:	\$398,985

FINANCIAL SUMMARY

	<u>Current</u>		<u>2028 ProForma</u>	
Total Rental Income (GLA):	\$513,600		\$531,600	
Expense Reimbursements:	\$315,079	100%	\$315,079	100%
Total Gross Revenue:	\$828,679		\$846,679	
Vacancy Factor:	(\$24,860)	3.0%	(\$25,400)	3.0%
Operating Expenses:	(\$315,079)	61%	(\$315,079)	59%
Net Operating Income (NOI):	\$488,740	3.62%	\$506,200	3.75%
First Trust Deed/Mortgage:	\$398,985		\$398,985	
Pre-Tax Cash Flow:	\$89,755	1.11%	\$107,215	1.32%
Interest Payment:	\$335,708		\$331,638	
Principle Payment:	\$63,277		\$67,347	
Total Return:	\$153,032	1.89%	\$174,562	2.16%

ESTIMATED EXPENSES

Property Tax:	\$168,750
Insurance:	\$17,314
Maintenance & Repair:	\$19,402
Porter Service:	\$31,400
Property Mgt:	\$36,000
Landscaping:	\$3,600
Waste Management:	\$23,168
Utilities:	\$3,446
Security	\$12,000
Total Expenses:	\$315,079
Expenses Per Sq. Ft	\$1.10

RENT ROLL

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RENT ROLL - CURRENT

Unit	Tenant	%	Sq. Ft.	Monthly Rent	Annual Rent	Rent PSF/Mo	Rent PSF/Yr	CAM/MO	CAM/YR	CAM/ PSF	Type	Start	End	Options	Increases
17062	Sushi Restaurant	18%	4,350	\$7,500	\$90,000	\$1.72	\$20.69	\$2,950	\$35,400	\$0.68	NNN	2/1/2023	5/31/2027	1 x 7-Yr*	10.00%
17072	Lakeshore Learning Materials	31%	7,455	\$11,250	\$135,000	\$1.51	\$18.11	\$4,000	\$48,000	\$0.54	NNN	11/11/1998	11/30/2028	-	2.22%
17074	California Medical Wellness, Inc.	6%	1,425	\$3,100	\$37,200	\$2.18	\$26.11	\$925	\$11,100	\$0.65	NNN	12/1/2018	11/30/2029	-	3.23%
17076	Elite of Northridge, Inc.	25%	6,020	\$11,500	\$138,000	\$1.91	\$22.92	\$3,900	\$46,800	\$0.65	NNN	8/1/2008	1/15/2027	-	-
17092	Mandarin King Restaurant	19%	4,560	\$9,450	\$113,400	\$2.07	\$24.87	\$4,000	\$48,000	\$0.88	NNN	5/1/1982	4/30/2029	3 x 2-Yr*	Fixed
Total / Average		100%	23,810	\$42,800	\$513,600	\$1.88	\$22.54	\$15,775	\$189,300	\$0.68					
Vacancy		0%	0												
Occupancy		100%	23,810												
*Sushi & Mandarin King Restaurant shall be delivered vacant by seller at close of escrow.															

*Sushi & Mandarin King Restaurant shall be delivered vacant by seller at close of escrow.

RENT ROLL - 2028 PROFORMA

<u>Unit</u>	<u>Tenant</u>	<u>%</u>	<u>Sq. Ft.</u>	<u>Monthly Rent</u>	<u>Annual Rent</u>	<u>Rent PSF/Mo</u>	<u>Rent PSF/Yr</u>	<u>CAM/MO</u>	<u>CAM/YR</u>	<u>CAM/PSF</u>	<u>Type</u>	<u>Start</u>	<u>End</u>	<u>Options</u>	<u>Increases</u>
17062	Sushi Restaurant	18%	4,350	\$8,250	\$99,000	\$1.90	\$22.76	\$2,950	\$35,400	\$0.68	NNN	2/1/2023	5/31/2027	1 x 7-Yr	10.00%
17072	Lakeshore Learning Materials	31%	7,455	\$11,500	\$138,000	\$1.54	\$18.51	\$4,000	\$48,000	\$0.54	NNN	11/11/1998	11/30/2028	-	2.22%
17074	California Medical Wellness, Inc.	6%	1,425	\$3,200	\$38,400	\$2.25	\$26.95	\$925	\$11,100	\$0.65	NNN	12/1/2018	11/30/2029	-	3.23%
17076	Elite of Northridge, Inc.	25%	6,020	\$11,500	\$138,000	\$1.91	\$22.92	\$3,900	\$46,800	\$0.65	NNN	8/1/2008	1/15/2027	-	-
17092	Mandarin King Restaurant	19%	4,560	\$9,850	\$118,200	\$2.16	\$25.92	\$4,000	\$48,000	\$0.88	NNN	5/1/1982	4/30/2029	3 x 2-Yr	Fixed
Total / Average		100%	23,810	\$44,300	\$531,600	\$1.95	\$23.41	\$15,775	\$189,300	\$0.68					

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