



CASH FLOWING - 17 UNITS

EXISTING 5.5% CAP W UPSIDE TO 8.1% CAP

204 N Manhattan Place
Los Angeles CA 90004



Cash Flowing - 17 Units

CONTENTS

- 01 Executive Summary
 - Investment Summary
 - Unit Mix Summary
- 02 Property Description
 - Property Features
- 03 Rent Roll
 - Rent Roll
- 04 Financial Analysis
 - Income & Expense Analysis
- 05 Demographics
 - Demographics

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01 Executive Summary
Investment Summary
Unit Mix Summary

CASH FLOWING - 17 UNITS

OFFERING SUMMARY

ADDRESS	204 N Manhattan Place Los Angeles CA 90004
COUNTY	Los Angeles
MARKET	Los Angeles
SUBMARKET	Los Angeles Metro
BUILDING SF	12,628 SF
LAND SF	14,364 SF
NUMBER OF UNITS	17
YEAR BUILT	1961
APN	5517-004-011
OWNERSHIP TYPE	Fee Simple

FINANCIAL SUMMARY

PRICE	\$5,250,000
PRICE PSF	\$415.74
PRICE PER UNIT	\$308,824
OCCUPANCY	97.06%
NOI (CURRENT)	\$296,598
NOI (Pro Forma)	\$423,468
CAP RATE (CURRENT)	5.65%
CAP RATE (Pro Forma)	8.07%
GRM (CURRENT)	12.53
GRM (Pro Forma)	9.53

DEMOGRAPHICS	1 MILE	3 MILE	5 MILE
2023 Population	85,670	603,119	1,130,205
2023 Median HH Income	\$55,284	\$58,242	\$63,722
2023 Average HH Income	\$87,032	\$94,938	\$104,208

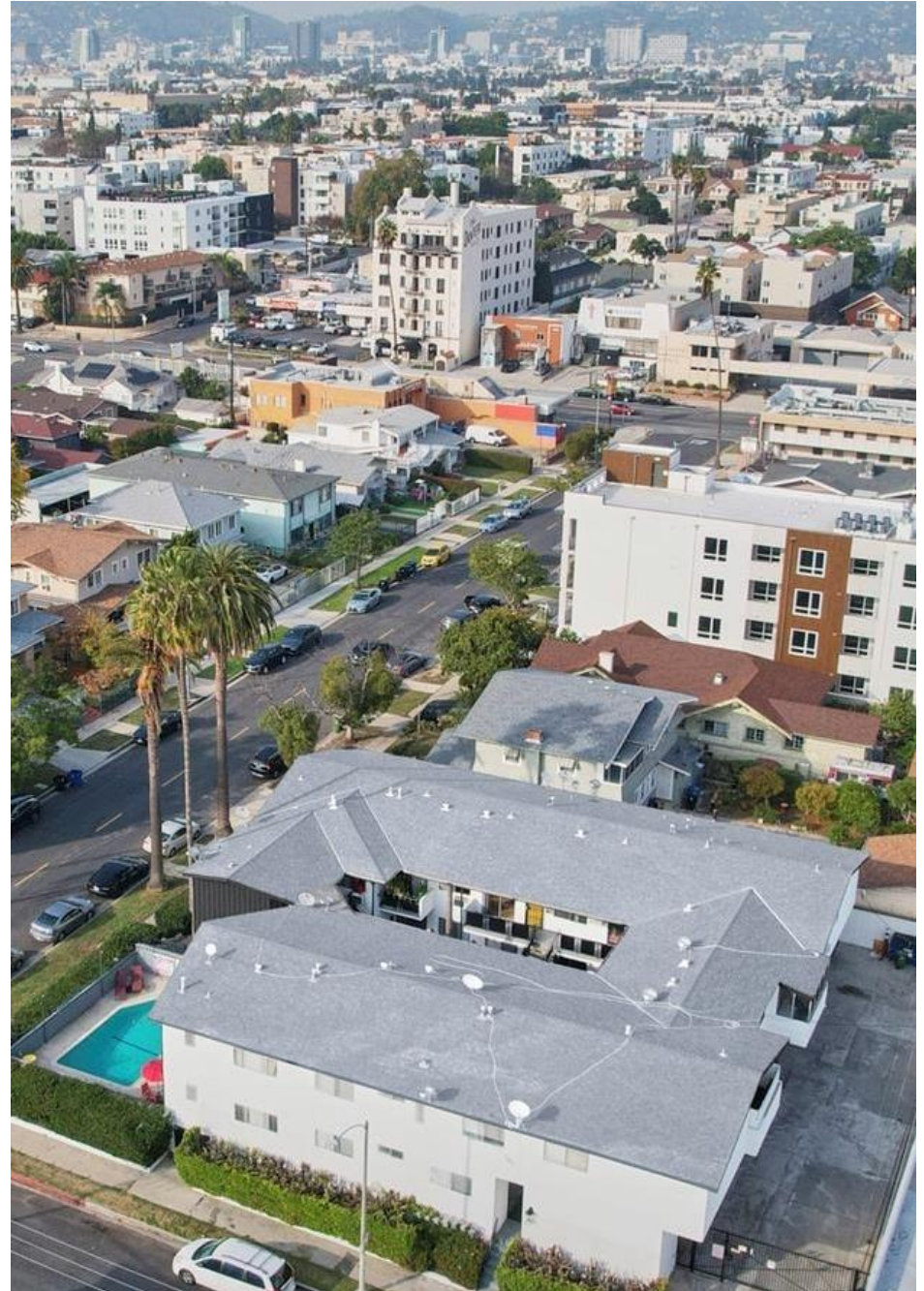


Description

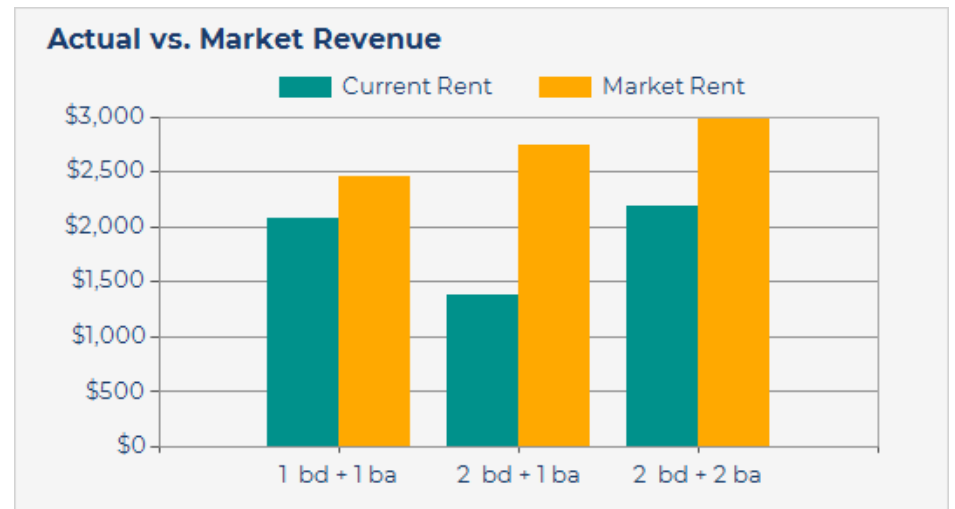
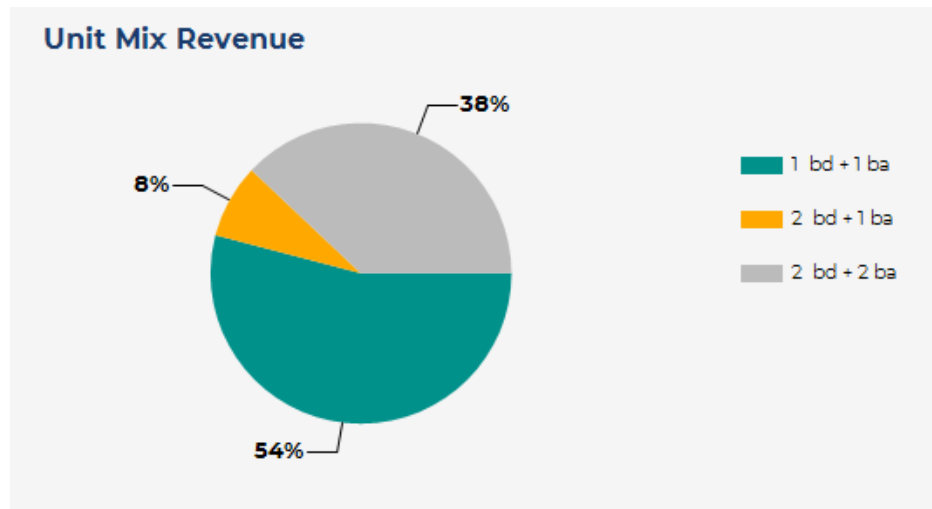
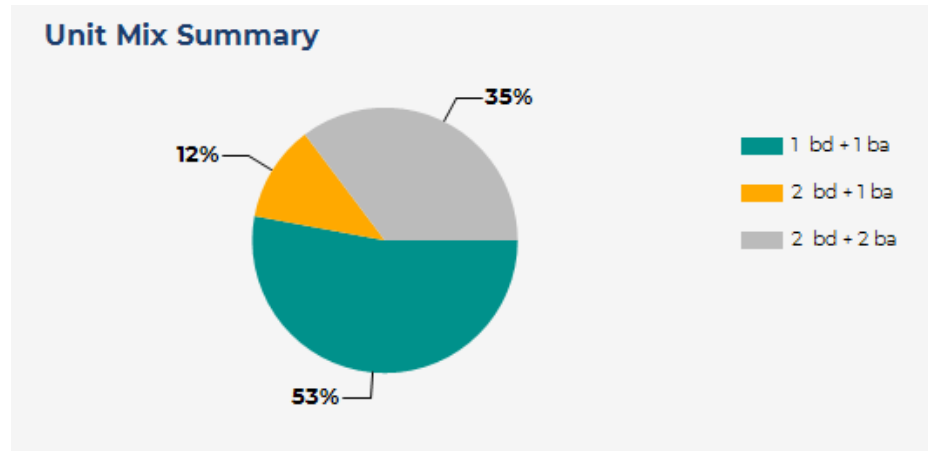
Well-maintained 17-unit building cash flowing at an amazing Current Cap Rate of 5.6% and 12.5 GRM from day 1 with an incredible 32% upside to 8% Cap Rate and 9.5 GRM on proforma in prime Hancock Park/Larchmont Village area. Excellent and large unit mix of 6 (2bed/2bath) units, 2 (2bed/1bath) units, and 9 (1bed/1bath) units including 3 brand-new (1bed/1bath) ADUs. Additionally, 4 of the units have been renovated and boast a high-end aesthetic with new modern cabinets, flooring, lighting, new bathrooms, stainless steel appliances, and major exterior capital improvements. Amenities include a renovated pool and courtyard with seating areas, on-site laundry facilities, secure entry, and covered parking spaces for convenience. Individually metered for gas & electricity with soft-story retrofit already completed. Large 14,364 SF R3 TOC Tier 3 corner lot for future development potential. Located in the heart of Hancock Park just minutes away from Larchmont Village, Koreatown, Hollywood, and Melrose as well as many hip neighborhood attractions, restaurants, bars, and shops such as Wilshire Country Club, Paramount Studios, H Mart, Levain Bakery, Salt & Straw, and Great White, popping up all around the area.

Highlights

- **Cash flowing at a current Cap Rate of 5.6% and 12.5 GRM with potential to increase to 8% Cap Rate and 9.5 GRM on proforma**
- **Located in prime Hancock Park/Larchmont Village area, highly desirable for tenants**
- **Large unit mix with a total of 17 units, including newly constructed ADUs**
- **Majority of units have been recently renovated, making them move-in ready for tenants**
- **High potential for rental income growth due to strong demand in the area**
- **Large 14,364 SF R3 TOC Tier 3 corner lot for future development potential.**



		Actual		Market	
Unit Mix	# Units	Current Rent	Monthly Income	Market Rent	Market Income
1 bd + 1 ba	9	\$2,081	\$18,729	\$2,463	\$22,167
2 bd + 1 ba	2	\$1,379	\$2,757	\$2,750	\$5,500
2 bd + 2 ba	6	\$2,190	\$13,138	\$2,995	\$17,970
Totals/Averages	17	\$2,037	\$34,624	\$2,685	\$45,637





02

Property Description

Property Features

CASH FLOWING - 17 UNITS

PROPERTY FEATURES

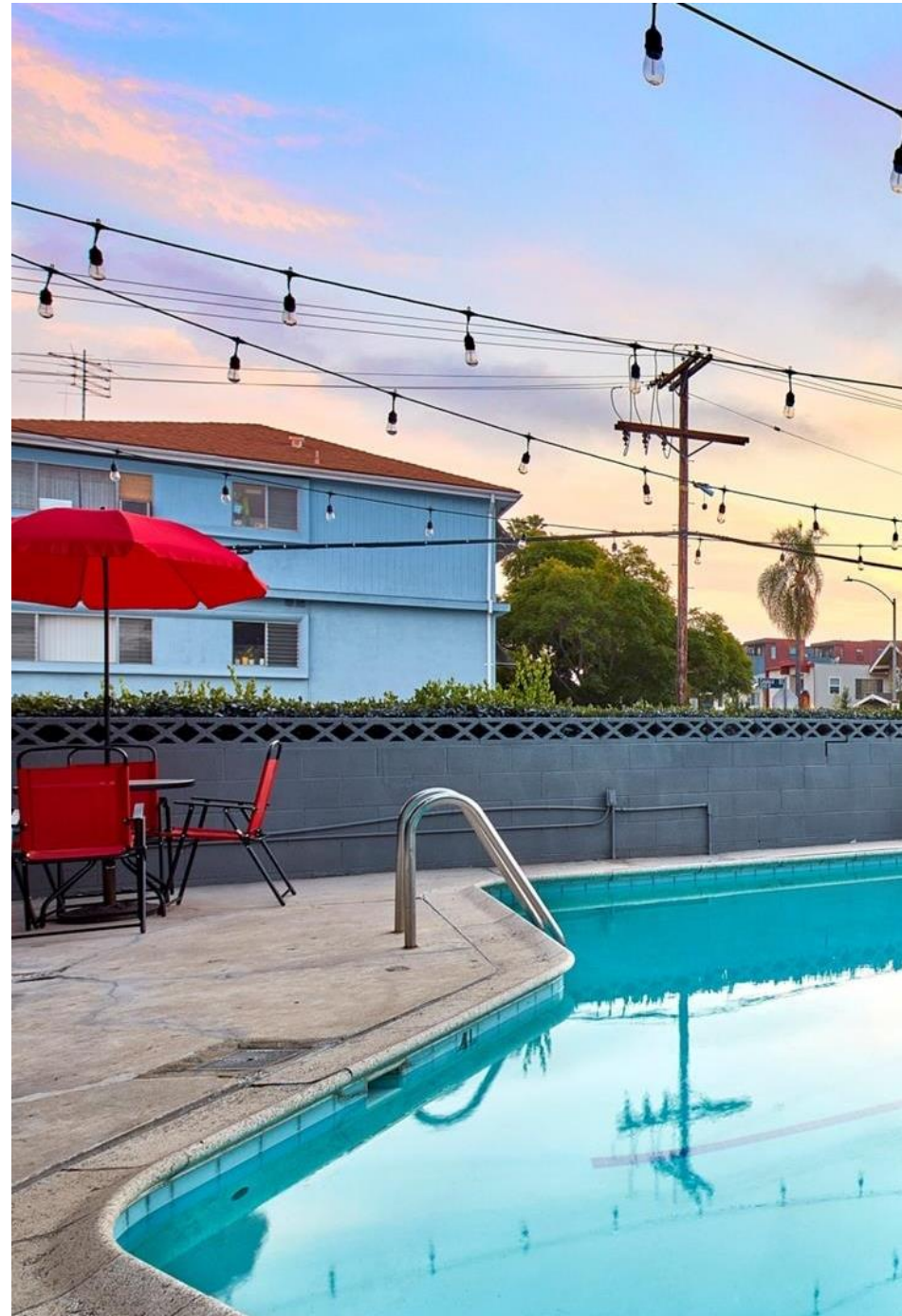
NUMBER OF UNITS	17
BUILDING SF	12,628
LAND SF	14,364
YEAR BUILT	1961
# OF PARCELS	2
ZONING TYPE	LAR3
TOPOGRAPHY	Flat
LOCATION CLASS	A
NUMBER OF STORIES	2
NUMBER OF BUILDINGS	1
NUMBER OF PARKING SPACES	13
WASHER/DRYER	On Premises

UTILITIES

WATER	Owner
TRASH	Owner
GAS	Tenant
ELECTRIC	Tenant
RUBS	Owner

CONSTRUCTION

FOUNDATION	Slab
FRAMING	Wood
EXTERIOR	Stucco
PARKING SURFACE	Paved
ROOF	Pitched
STYLE	Traditional
LANDSCAPING	Minimal





03

Rent Roll

Rent Roll

CASH FLOWING - 17 UNITS

Unit	Unit Mix	Current Rent	Market Rent	Notes
1	1 bd + 1 ba	\$1,378.00	\$2,495.00	
2	1 bd + 1 ba	\$1,297.00	\$2,495.00	
3	1 bd + 1 ba	\$2,407.00	\$2,495.00	Renovated & Leased
4	1 bd + 1 ba	\$2,699.00	\$2,495.00	Renovated & Leased
5	2 bd + 1 ba	\$1,947.00	\$2,750.00	
6	2 bd + 2 ba	\$2,163.00	\$2,995.00	
7	1 bd + 1 ba	\$1,156.00	\$2,495.00	
8	2 bd + 2 ba	\$1,867.00	\$2,995.00	
9	1 bd + 1 ba	\$2,595.00	\$2,495.00	Renovated & Leased
10	2 bd + 2 ba	\$2,785.00	\$2,995.00	Renovated & Leased
11	2 bd + 2 ba	\$949.00	\$2,995.00	
12	2 bd + 1 ba	\$810.00	\$2,750.00	
14	2 bd + 2 ba	\$2,995.00	\$2,995.00	Vacating - Current rent \$1,694.70
15	2 bd + 2 ba	\$2,379.00	\$2,995.00	
16	1 bd + 1 ba	\$2,395.00	\$2,395.00	ADU 1 - Renovated & Vacant
17	1 bd + 1 ba	\$2,395.00	\$2,395.00	ADU 2 - Renovated & Vacant
18	1 bd + 1 ba	\$2,407.00	\$2,407.00	ADU 3 - Renovated & Leased
Totals / Averages		\$34,624.00	\$45,637.00	

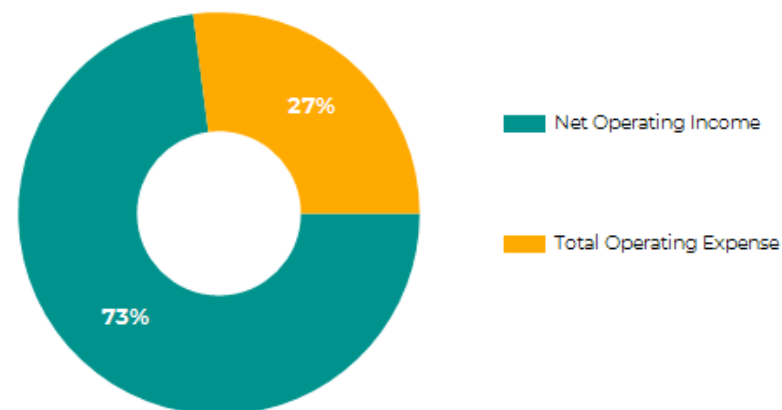




04 Financial Analysis
Income & Expense Analysis

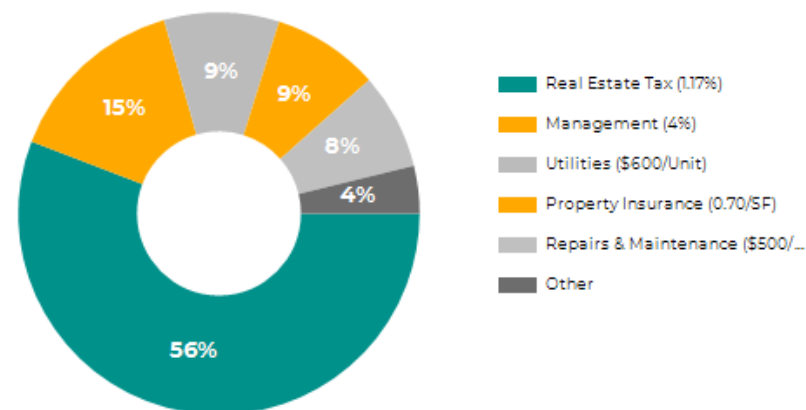
REVENUE ALLOCATION CURRENT

INCOME	CURRENT		PRO FORMA	
Gross Scheduled Rent	\$415,488	99.2%	\$547,644	99.4%
Laudry Estimated \$20/Unit/Month	\$3,360	0.8%	\$3,360	0.6%
Gross Potential Income	\$418,848		\$551,004	
Vacancy/Deductions (GPR) (3%)	-\$12,202	2.93%	-\$12,202	2.22%
Effective Gross Income	\$406,646		\$538,802	
Less Expenses	\$110,048	27.06%	\$115,334	21.40%
Net Operating Income	\$296,598		\$423,468	



EXPENSES	CURRENT	Per Unit	PRO FORMA	Per Unit
Real Estate Tax (1.17%)	\$61,425	\$3,613	\$61,425	\$3,613
Property Insurance (0.70/SF)	\$9,471	\$557	\$9,471	\$557
Utilities (\$600/Unit)	\$10,200	\$600	\$10,200	\$600
Pest Control (\$50/Month)	\$600	\$35	\$600	\$35
Repairs & Maintenance (\$500/Unit)	\$8,500	\$500	\$8,500	\$500
Management (4%)	\$16,252	\$956	\$21,538	\$1,267
Pool (\$200/Month)	\$2,400	\$141	\$2,400	\$141
Cleaning, Gardening (\$100/Month)	\$1,200	\$71	\$1,200	\$71
Total Operating Expense	\$110,048	\$6,473	\$115,334	\$6,784
Expense / SF	\$8.71		\$9.13	
% of EGI	27.06%		21.40%	

DISTRIBUTION OF EXPENSES CURRENT



* Expenses are estimated



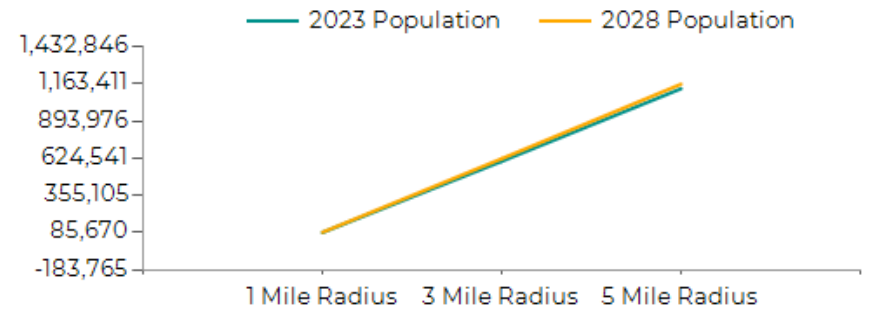
05 Demographics
Demographics

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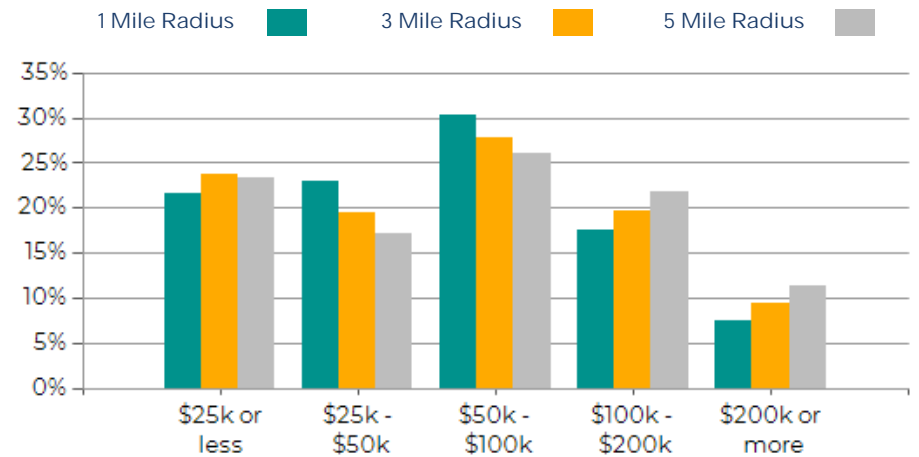
POPULATION	1 MILE	3 MILE	5 MILE
2000 Population	96,306	637,004	1,112,909
2010 Population	88,719	605,517	1,097,214
2023 Population	85,670	603,119	1,130,205
2028 Population	87,230	621,916	1,163,411
2023-2028: Population: Growth Rate	1.80%	3.10%	2.90%

2023 HOUSEHOLD INCOME	1 MILE	3 MILE	5 MILE
less than \$15,000	4,701	39,276	73,844
\$15,000-\$24,999	3,058	23,083	39,246
\$25,000-\$34,999	3,669	22,551	36,043
\$35,000-\$49,999	4,551	28,465	47,014
\$50,000-\$74,999	6,779	42,918	71,258
\$75,000-\$99,999	4,113	30,039	54,347
\$100,000-\$149,999	4,445	34,633	68,272
\$150,000-\$199,999	1,869	16,897	37,135
\$200,000 or greater	2,676	24,649	55,223
Median HH Income	\$55,284	\$58,242	\$63,722
Average HH Income	\$87,032	\$94,938	\$104,208

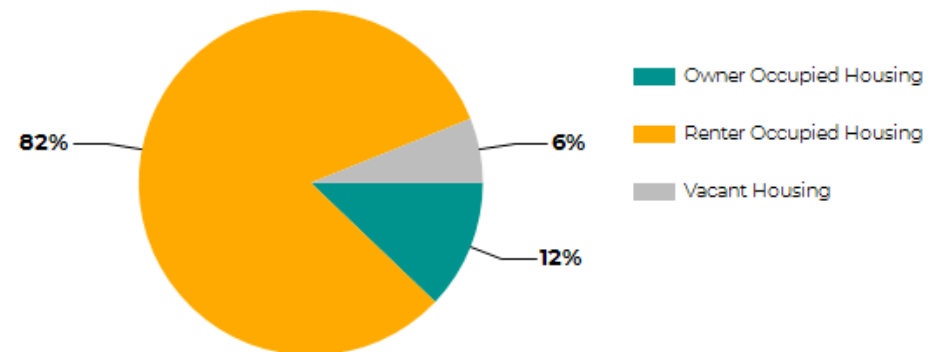
HOUSEHOLDS	1 MILE	3 MILE	5 MILE
2000 Total Housing	35,677	251,511	444,153
2010 Total Households	33,912	242,745	434,446
2023 Total Households	35,861	262,512	482,385
2028 Total Households	36,995	273,612	502,465
2023 Average Household Size	2.37	2.24	2.25
2023-2028: Households: Growth Rate	3.10%	4.15%	4.10%



2023 Household Income



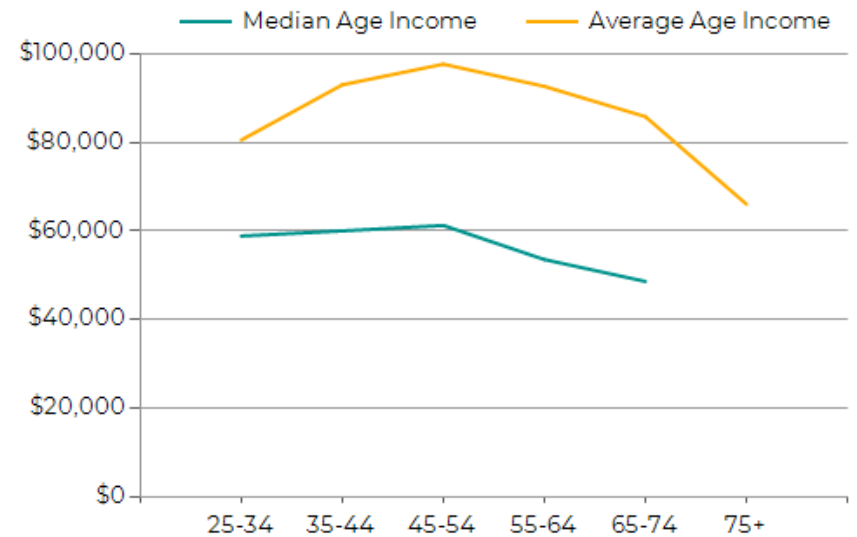
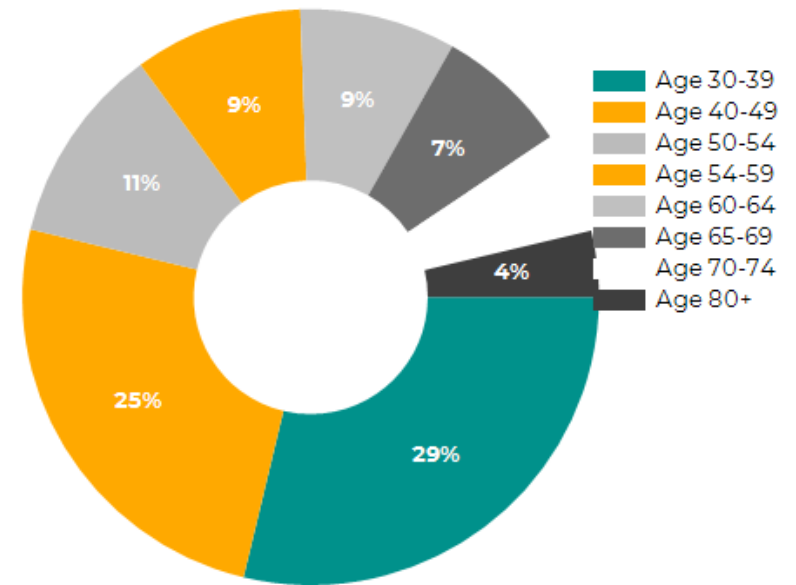
2023 Own vs. Rent - 1 Mile Radius



Source: esri

2023 POPULATION BY AGE	1 MILE	3 MILE	5 MILE
2023 Population Age 30-34	7,575	60,369	108,630
2023 Population Age 35-39	7,324	54,727	98,867
2023 Population Age 40-44	6,821	47,413	85,865
2023 Population Age 45-49	6,165	39,632	72,823
2023 Population Age 50-54	5,783	36,699	69,328
2023 Population Age 55-59	4,909	31,888	60,750
2023 Population Age 60-64	4,538	30,258	57,544
2023 Population Age 65-69	3,854	25,238	48,584
2023 Population Age 70-74	2,940	20,409	39,496
2023 Population Age 75-79	1,928	14,130	27,958
2023 Population Age 80-84	1,105	9,390	18,736
2023 Population Age 85+	920	9,533	19,426
2023 Population Age 18+	69,085	493,796	929,248
2023 Median Age	37	37	37
2028 Median Age	38	38	38

2023 INCOME BY AGE	1 MILE	3 MILE	5 MILE
Median Household Income 25-34	\$58,888	\$64,238	\$71,008
Average Household Income 25-34	\$80,608	\$91,620	\$100,394
Median Household Income 35-44	\$60,061	\$66,924	\$76,737
Average Household Income 35-44	\$93,109	\$107,135	\$120,103
Median Household Income 45-54	\$61,300	\$68,243	\$78,525
Average Household Income 45-54	\$97,776	\$110,039	\$123,186
Median Household Income 55-64	\$53,574	\$56,459	\$63,140
Average Household Income 55-64	\$92,746	\$100,423	\$110,793
Median Household Income 65-74	\$48,615	\$45,618	\$51,132
Average Household Income 65-74	\$85,904	\$84,909	\$91,324
Average Household Income 75+	\$66,104	\$63,832	\$69,980



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