

# PROVIDENCE DENTAL ABSOLUTE NNN INVESTMENT

6810 S FORT APACHE RD LAS VEGAS, NV 89148

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# PREPARED BY

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# **CONFIDENTIALITY AND DISCLOSURE**

Mountain West Commercial Real Estate has been retained on an exclusive basis to market the property described as 6810 South Fort Apache Road, Las Vegas, NV 89148. Broker has been authorized by seller of the property to prepare and distribute the enclosed information for the purpose of soliciting offers to purchase from interested parties. More detailed financial, title and tenant lease information may be made available upon request following the mutual execution of a letter of intent or contract to purchase between the Seller and the prospective purchaser. You are invited to review this opportunity and make an offer to purchase based upon your analysis. If your offer results in the Seller choosing to open negotiations with you, you will be asked to provide financial references. The eventual purchaser will be chosen based upon an assessment of price, terms, ability to close the transaction and such other matters as the Seller deems appropriate.

The Material is intended solely for the purpose of soliciting expressions of interest from qualified investors for the acquisition of the Property. The Material is not to be copied and /or used for any other purpose or made available to any other person without the express written consent of Broker or Seller. The Material does not purport to be all-inclusive or to contain all of the information that a prospective buyer may require. The information contained in the material has been obtained from the Seller and other sources and has not been verified by the Seller or its affiliates, agents, representatives, employees, parents, subsidiaries, members, managers, partners, shareholders, directors, or officers, makes any representation or warranty regarding such pro forma. Purchaser must make its own investigation of the Property and any existing or available financing, and must independently confirm the accuracy of the projections contained in the pro forma.

Seller reserves the right, for any reason, to withdraw the Property from the Market. Seller has no obligation, express or implied, to accept any offer. Further, Seller has no obligation to sell the Property unless and until the Seller executes and delivers a signed agreement of purchase and sale on terms acceptable to the Seller, in its sole discretion. By submitting an offer, a purchaser will be deemed to have acknowledged the foregoing and agreed to release Seller and Broker from any liability with respect thereto.

Property walk-throughs are to be conducted by appointment only. Contact Broker for additional information.

# **INVESTMENT SUMMARY & HIGHLIGHTS**

PRICING					
PURCHASE PRICE	\$4,225,920				
NET OPERATING INCOME	\$211,296				
CAP RATE	5.00% (Providence Dental)				
LEASE INFORMATION					
TENANT TRADE NAME	Providence Dental				
LEASE TYPE	Absolute NNN Lease				
LEASE COMMENCEMENT	4/1/2024				
LEASE EXPIRATION	3/31/2034				
LEASE TERM	10 Years				
LEASE TERM REMAINING	5 Years				
RENTAL INCREASES	10% Every 5 Years				
EXTENSION OPTIONS	Three, 5-Year				
PROPERTY TAXES	Tenant Reimburses				
INSURANCE	Tenant Reimburses				
UTILITIES	Tenant Reimburses				
MAINTENANCE	Tenant Reimburses				
PROPERTY INFORMATION					
PROPERTY ADDRESS	6810 S Fort Apache Rd Las Vegas, NV, 89148				
GROSS LEASABLE AREA (SF)	4,402				
LAND SIZE (AC)	0.6				
YEAR BUILT	2023				

Mountain West is proud to present the opportunity to acquire a **4,402 SF** freestanding Dentist in the Southwest market of Las Vegas. The property is located in front of a brand new shopping center on a heavily trafficked corridor.

The site is two blocks away from the brand new Durango Station Casino & Resort and the mixed use project called Uncommons. The property is located at the intersection of Fort Apache Rd & Maule Ave, on a busy retail corridor with many traffic drivers, such as Cowabunga Canyon Waterpark (0.2 Miles) Durango Station Casino (0.7 Miles), Uncommons (1 Mile), Sunrise Hospital (0.5 Miles) IKEA (0.8 Miles) Walmart, Lowes, Ross, Hobby Lobby & More (2 Miles). There are 7 schools in a 2-mile radius of the site and lots of families in this affluent demographic community.

The subject property allows a potential investor the ability to enter into an outstanding trade area with a strong regional dentist group (16 locations) in a brand new **ten (10) year lease, three (3) five (5) year options**.

10	- YEAR CAP	RATE MATRI	X/RENT TABLE	4,402 SF \$4.00/SF	=
	ASKING PRICE	CE: \$4,225,920	INCREASES - 10% E	VERY 5 YEARS	
YEARS	\$/SF MONTHLY	\$/SF ANNUALLY	MONTHLY NOI/ BASE RENT	ANNUAL NOI/ BASE RENT	CAP RATE
2024-2029	\$4.00	\$48.00	\$17,608.00	\$211,296.00	5.00%
2029-2034	\$4.40	\$52.80	\$19,368.80	\$232,425.60	5.50%

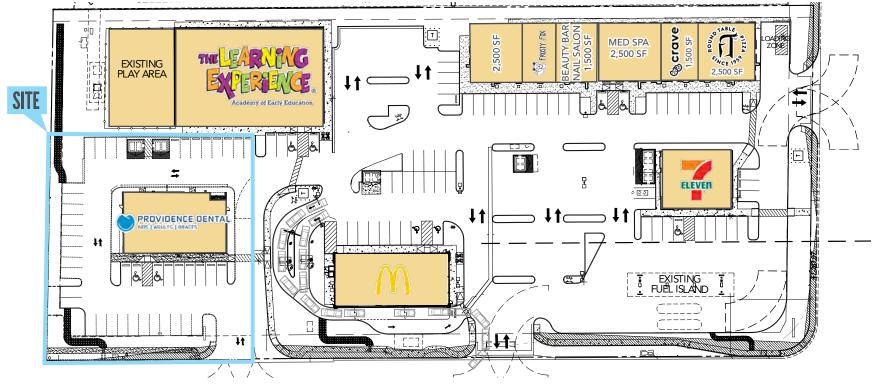
# **PROPERTY FEATURES & LAND OVERVIEW**

- No State Income Tax
- Strong Regional Dentist Providence Dental (16 locations)
- Traffic Counts:
   Fort Apache: 25,000 Vehicles Per Day
   Maule: 4,000 Vehicles Per Day
- Strong Tenant Mix:
   Mcdonalds
   7/11
   The Learning Experience

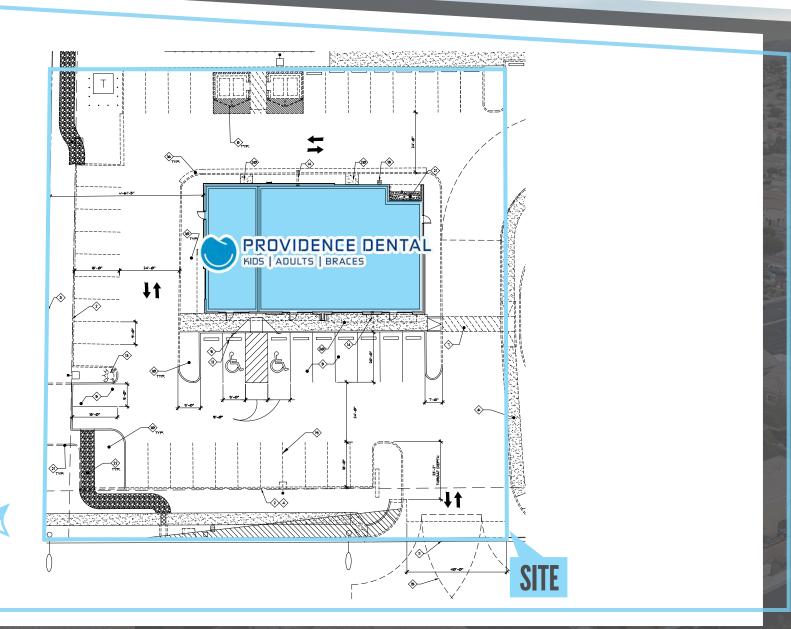
- Growth Market
- The Southwest submarket has seen tremendous growth and new development in the last 24 months.
   Durango Station Casino, Uncommons, UNLV Research Park, The Bend (under construction), Lifetime Atheltic (Planned) which are all underway, completed or breaking ground in the next 12 months.

## **LAND OVERVIEW**

APN #	ADDRESS	ACRES	SF
17605226008	6810 S Fort Apache Rd Las Vegas, NV, 89148	0.6 Acres	4,402



# **SITE PLAN**







# **MAJOR TENANTS**

# **TENANT PROFILE**



Providence Dental is fast growing regional dentistry with 16 locations open and operating with another 5 locations under development. Focused on premium, high growth locations, Providence Dental has grown rapidly since 2021 to become one of the top dental providers in the state. As a distinguished, multi-specialty care provider committed to delivering an exceptional, first-class patient experience. Offering a comprehensive range of services catering to pediatric, adult, and orthodontic needs, Providence Dental sets itself apart by providing a blend of comfort and convenience in a welcoming neighborhood setting. The business model is strategically designed for sustainable growth, ensuring an impressive payback period of approximately three to four years, with an outstanding five-year-cash-onreturn exceeding two times the initial investment. Through intense training and ongoing mentorship programs, our clinical staff cultivates the essential skill set for success, while practicing doctors gain financial and professional lifestyle benefits. Upon entering Providence Dental, patients are welcomed by the exceptional staff, dedicated to enhancing the overall dental experience during each visit.

The dynamic partnership of Dr. Vic Dhillon and Dr. Michael Alterman provides an unparalleled 40 years of operational expertise, demonstrated by successfully establishing and managing over 70 offices across states such as NV, AZ, CA, TX, and NC. Dr. Dhillon, a distinguished Pediatric Dental Specialist, attracts families, particularly mothers seeking high-quality dental care and orthodontics for their children. Dr. Alterman, an experienced General Dentist and operator, strategically markets his business to draw in a significant number of patients from various employer groups. Having previously created Nevada's first and largest multispecialty, multi-location dental office network, which was acquired by a Private Equity Firm for \$80 million in 2016, both Dr. Dhillon and Dr. Alterman remain devoted to their vision to provide a first-class organization. Their commitment revolves around providing patients with comfortable and convenient neighborhood settings, all while delivering exceptional dental care at affordable price.

# **TENANT PROFILE**







# CULTURE OF EXCELLENCE: MISSION, VISION, CORE VALUES

MISSION: Our mission is to provide our patients with best possible care in a comfortable, affordable and friendly environment.

**VISION:** Our vision is to be a first class dental organization that focuses on patients in a comfortable and convenient neighborhood setting at affordable prices.

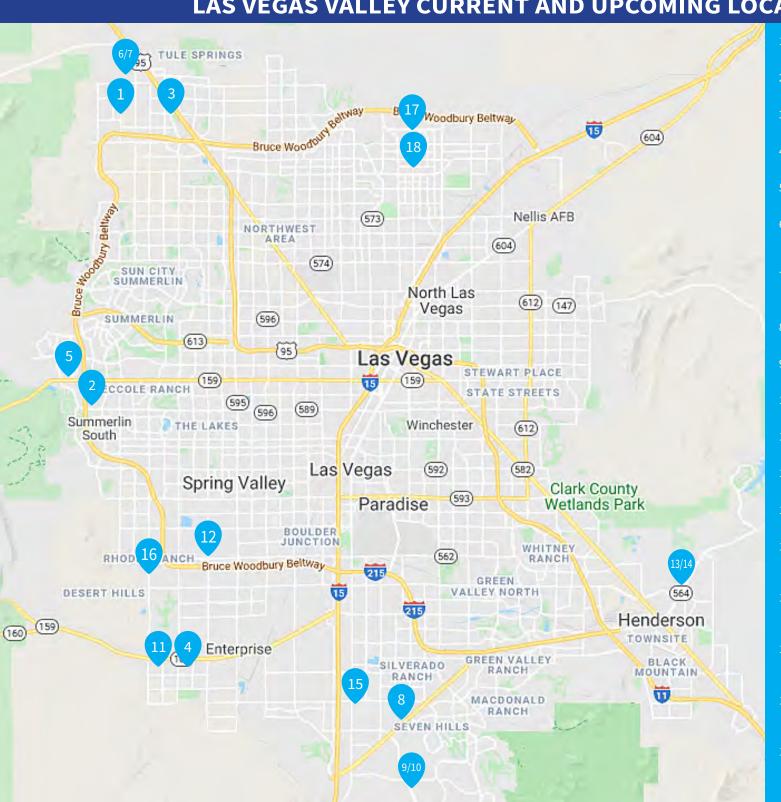
**VALUES:** 

From the minute a patient walks into Fort Apache Family Dental & Orthodontics they will be greeted with caring will enhance each step of the dental experience. Each patient will experience:

staff that

- A friendly, warm environment for patients and their families.
- A thorough explanation of the treatment needed and financial options available.
- Doctors and an office team that will genuinely care about each patient's needs and treat each patient with respect.
- A sincere appreciation for the patients that choose our office as their dentist of choice.

# LAS VEGAS VALLEY CURRENT AND UPCOMING LOCATIONS



- 1. Providence Dental & Orthodontics 7181 N Hualapai Way, Las Vegas, NV 89166
- 2. Summer Dental & Orthodontics 10965 Lavender Hill Dr, Las Vegas, NV 89135
- 3. Just for Kids Dentistry & Orthodontics 7140 N Durango Dr, Las Vegas, NV 89149
- 4. Just for Kids Dentistry & Orthodontics 7855 Blue Diamond Rd, Las Vegas, NV 89178
- 5. Red Rock Kids Dental 11700 W Charleston Blvd, Las Vegas, NV 89135
- 6. Canyon Family Dentistry & Orthodontics 9800 W Skye Canyon Park Dr, Las Vegas, NV 89166
- 7. Go Kids Dental & Orthodontics 9650 W Skye Canyon Park Dr, Las Vegas, NV 89124
- 8. West Henderson Dental & Orthodontics 3520 St Rose Pkwy, Henderson, NV 89052
- 9. Inspirada Dental & Orthodontics 2380 Via Inspirada, Henderson, NV 89044
- 10. Hello Kids Dental & Orthodontics 2380 Via Inspirada, Henderson, NV 89044
- 11. Edge Dental & Orthodontics 9015 Blue Diamond Rd, Las Vegas, NV 89178
- 12. Buffalo 215 Dental & Orthodontics 6530 S Buffalo Dr, Las Vegas, NV 89113
- 13. Cadence Family Dental & Orthodontics 845 E Lake Mead Pkwy, Henderson, NV 89015
- 14. Cadence Kids Dental 845 E Lake Mead Pkwy, Henderson, NV 89015
- 15. Las Vegas Blvd Dental & Orthodontics 10508 S Las Vegas Blvd, Las Vegas, NV 89183
- 16. Ft Apache Dental & Orthodontics 6830 Ft Apache Rd, Las Vegas, NV 89148
- 17. Sedona Ranch Dental & Orthodontics 5575 N 5th St, North Las Vegas, NV 89031
- 18. North Las Vegas Kids Dental & Orthodontics 6620 N 5th St, North Las Vegas, NV 89084

# **TENANT PROFILE**

# OUR LOCATIONS





























# **DEMOGRAPHICS**

#### **POPULATION**



 1 MILE
 3 MILES
 5 MILES

 23,648
 125,957
 302,367

 2023 EST.
 2023 EST.
 2023 EST.

 POPULATION
 POPULATION
 POPULATION



 1 MILE
 3 MILES
 5 MILES

 27,147
 146,402
 341,437

 2028 EST.
 2028 EST.
 2028 EST.

 POPULATION
 POPULATION
 POPULATION

# **HOUSEHOLDS & MEDIAN INCOME**



 1 MILE
 3 MILES
 5 MILES

 9,318
 48,235
 115,512

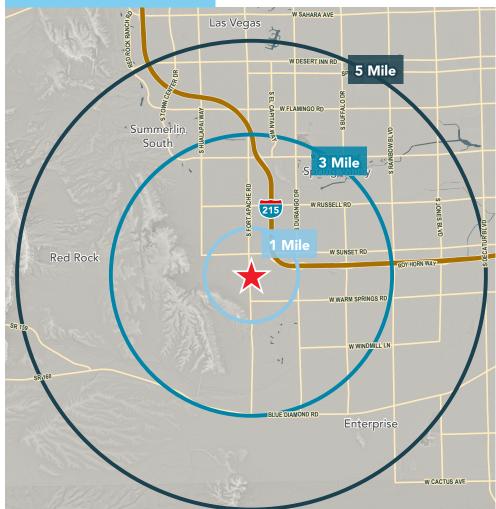
 2023 EST.
 2023 EST.
 2023 EST.

 HOUSEHOLDS
 HOUSEHOLDS
 HOUSEHOLDS



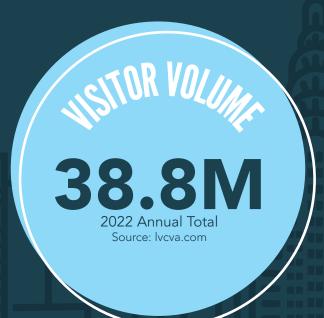
1 MILE 3 MILES 5 MILES \$84,017 \$87,452 \$85,132 2023 EST. 2023 EST. 2023 EST. INCOME INCOME INCOME

# **BUFFERS - 1, 3, 5 MILES**



# WHY LAS VEGAS?







# **OVERVIEW OF THE NEVADA ECONOMY**

In 2022, the state of Nevada has a population of 3,179,324, having grown an annualized 1.4% over the five years to 2022, which ranks it 3rd out of all 50 US states by growth rate. Nevada's gross state product (GSP) in 2022 reached \$159.5b, with growth of 1.8% over the 5 years to 2022. Businesses in Nevada employed a total of 3,182,853 people in 2022, with average annual employment growth over the

past five years of 1.5%. The top three sectors by total employment are Real Estate and Rental and Leasing, Accommodation and Food Services, Retail Trade, while the unemployment rate across the state in 2022 was 4.8%.

source: ibisworld.com











# **NEVADA IS A ONE-OF-A-KIND STATE**

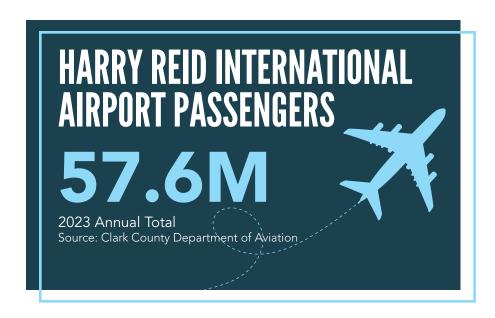
It is a business-friendly state with a very low-regulation environment, a streamlined licensing and approval processes, and a favorable tax environment for business and industry. A state with the workforce development, education and infrastructure in place to support our economic development.

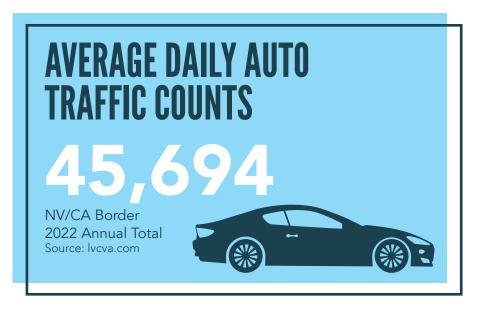
visitors and residents with all the adventures and entertainment Las Vegas has to offer as the capital of tourism, conventions, meetings and special events has to offer, but it also offers natural beauty and year-round recreational opportunities like skiing, golfing, hiking, fishing and swimming at Lake Tahoe.

Nevada is a state to visit and an astonishing place to live. It captivates

source: goed.nv.gov

# HOWTO GETTO LAS VEGAS?











# LAS VEGAS ECONOMIC TRENDS

STATISTIC	2018	2019	2020	2021	2022	2023
Visitor Volume	42,116,800	42,523,700	19,031,100	32,231,300	38,829,300	40,829,900
Gaming Revenue	\$10.3 Billion	\$10.4 Billion	\$6.5 Billion	\$11.4 Billion	\$12.8 Billion	\$13.3 Billion*
Total Occupancy	88.2%	88.9%	42.1%	66.8%	79.2%	83.5%
Average Daily Room Rates	\$129	\$133	\$120	\$137	\$171	\$191
Convention Attendees	6,501,800	6,649,100	1,727,200	2,206,400	4,991,500	5,986,700
Enplaned/ Deplaned Passengers	49,716,584	51,537,638	22,201,479	39,710,493	52,667,741	57,625,835*
Available Room Inventory	149,158	149,422	143,117	150,487	150,857	154,662

<sup>\*</sup>Annualized



# 2024 State Business Tax Climate Index













Note: A rank of 1 is best, 50 is worst. D.C.'s score and rank do not affect other states. The report shows tax systems as of July 1, 2023 (the beginning of Fiscal Year 2024).

Source: Tax Foundation.



10 Worst Business Tax Climates

# THE STRONGEST TOURISM GROWTH TRAJECTORY IN THE WORLD



**FORMULA ONE** 

**GRAND PRIX** 

**RACES THRU 2032** 



**HOME OF THE** 

**NFL SUPERBOWL** 

2024



**TOP TICKET SALES** 

LV RAIDERS

**NFL REVENUE RANKS** 



HOME OF THE

WNBA ALL STAR GAME



HOME OF THE

UFC HEADQUARTERS
LAS VEGAS, NV



HOME OF THE

WRANGLER NFR

PROFESSIONAL RODEO



2022 WNBA

WORLD CHAMPS

LAS VEGAS ACES



THE TOP

**BOXING CAPITAL** 

OF THE WORLD



HOME OF THE

**GOLDEN KNIGHTS** 

**TOP 5 NHL PRICE & DEMAND** 

Las Vegas is developing a strong reputation as a top-tier sports destination, and has established a legitimate claim to the title of "Greatest Arena in the World."



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# **MOUNTAIN WEST**

COMMERCIAL REAL ESTATE

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