



Guidepost Montessori South Riding

43181 Amberwood Drive, Chantilly, VA 20152

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EXECUTIVE SUMMARY



OFFERING SUMMARY

SALE PRICE: \$9,650,000 9.888 SF **BUILDING SIZE:** LOT SIZE: 1.07 Acres **CAP RATE:** 6.38% NOI: \$616,031 2% Annually **RENT INCREASES:** 8/31/2040 **LEASE EXPIRATION: RENEWAL OPTIONS:** 4 x 5 Years **AVG 17-YR CAP RATE:** 7.51%

> 2008 2020

> > CLI

PROPERTY OVERVIEW

Introducing a prime investment opportunity in Chantilly, Loudoun County, VA. This 9,888 SF property, built in 2008 and renovated in 2020, boasts a CLI zoning, one of the most versatile Zoning codes in the County. The property is currently leased to Guidepost Montessori, a part of the largest Montessori school network in the country, with over 100 locations nationally and international expansion.

The Lease is a 20-Yr Lease NNN lease with approximately 17 years remaining on the original term and 4 x 5-Yr renewal options and 2% annual Rent Increases. The property is located in the Washington DC Metro area, offering 100% occupancy and providing immediate rental income. With its modern facilities and strategic location, this property presents the perfect turnkey solution for investors seeking a stable and lucrative opportunity in the commercial real estate market.



ZONING:

YEAR BUILT:

RENOVATED:

PROPERTY DETAILS

SALE PRICE	\$9,650,000
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LOCATION INFORMATION

BUILDING NAMEGuidepost Montessori South Riding

STREET ADDRESS 43181 Amberwood Drive

CITY, STATE, ZIP Chantilly, VA 20152

COUNTY Loudoun

MARKET Washington DC Metro

SUB-MARKET South Riding/Stone Spring/Aldie

NEAREST HIGHWAY Route 50

NEAREST AIRPORT Dulles International Airport

BUILDING INFORMATION

BUILDING SIZE

501251110 5122	3,000 31
NOI	\$616,031.00
CAP RATE	6.38
BUILDING CLASS	А
OCCUPANCY %	100.0%
TENANCY	Single
NUMBER OF FLOORS	1
YEAR BUILT	2008
YEAR LAST RENOVATED	2020
CONSTRUCTION STATUS	Existing
FREE STANDING	Yes

PROPERTY INFORMATION

PROPERTY TYPESpecial PurposePROPERTY SUBTYPESchoolZONINGCLILOT SIZE1.07 Acres

PARKING & TRANSPORTATION

9.888 SF

PARKING TYPE Surface



HIGHLIGHTS

- - 9,888 SF Early Education Center
- - Renovated in 2020
- - CLI zoning for versatile use
- Leased to Guidepost Montessori, the largest Montessori provider in the Country
- 20-Yr NNN lease with 4 x 5 Year renewal options
- - Located in Loudoun County
- - 100% occupancy, stable rental income
- 7.51% Cap rate average over remaining 17 year lease term
- - Ideal for stable and lucrative investment
- - Strategic location for commercial real estate
- - Turnkey solution for investors



ADDITIONAL PHOTOS



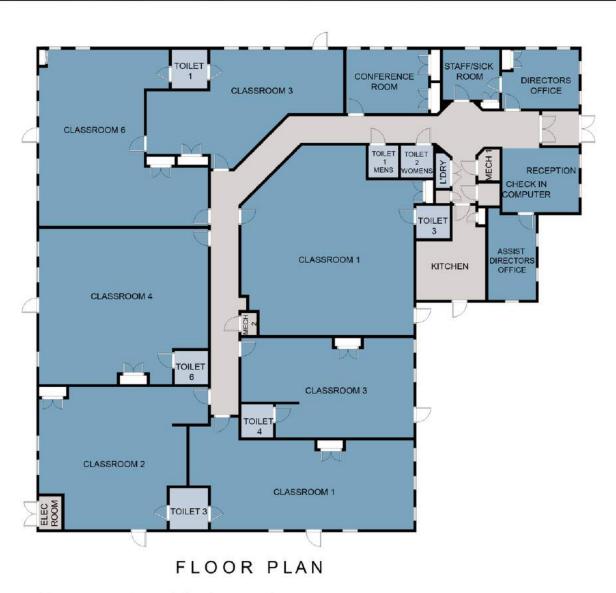








FLOOR PLANS



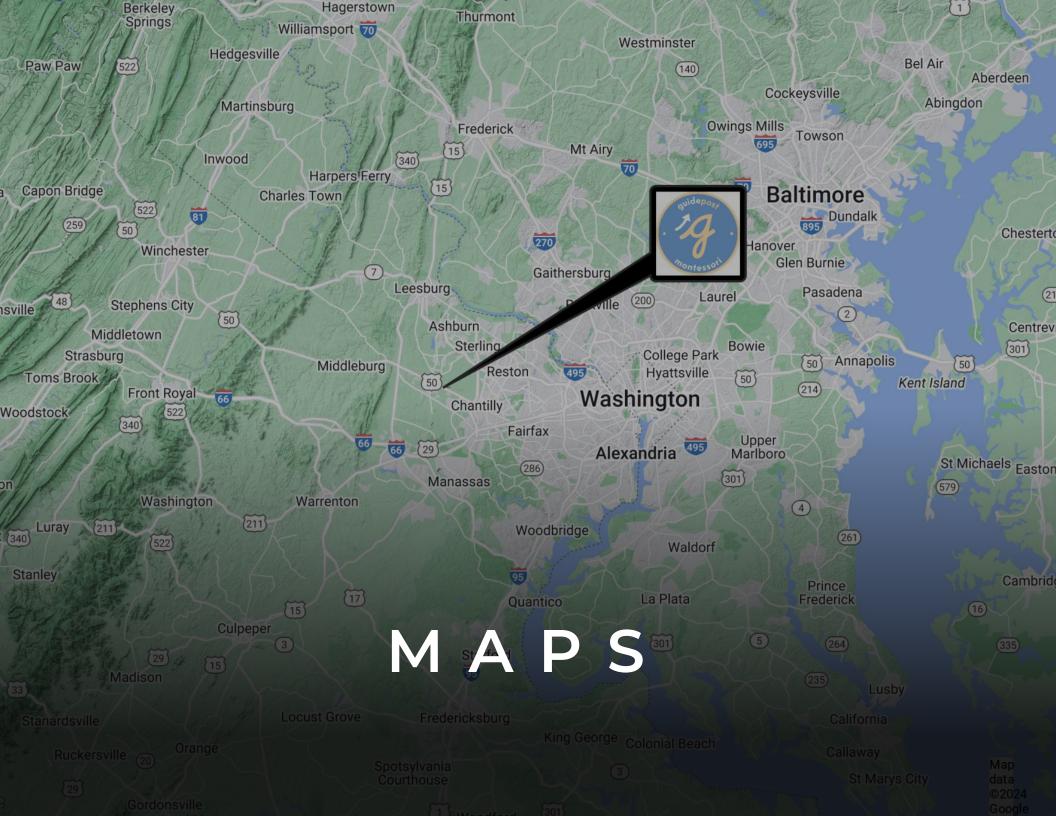
This floor plan including furniture, fixture measurements and dimensions are approximate and for illustrative purposes only. Boxbrownie.com gives no guarantee, warranty or representation as to the accuracy and layout.

All enquiries must be directed to the agent, vendor or party representing this floor plan.

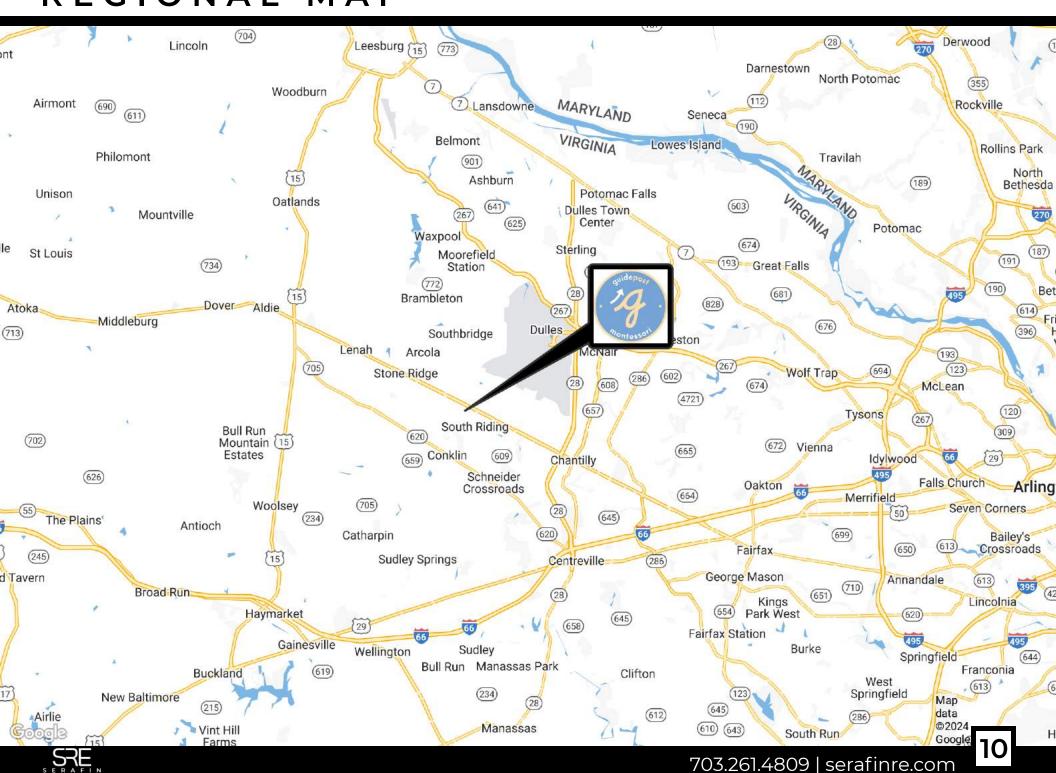
TOTAL: 9,888 Sqft

43181 Amberwood Plaza, Chantilly, VA 20152

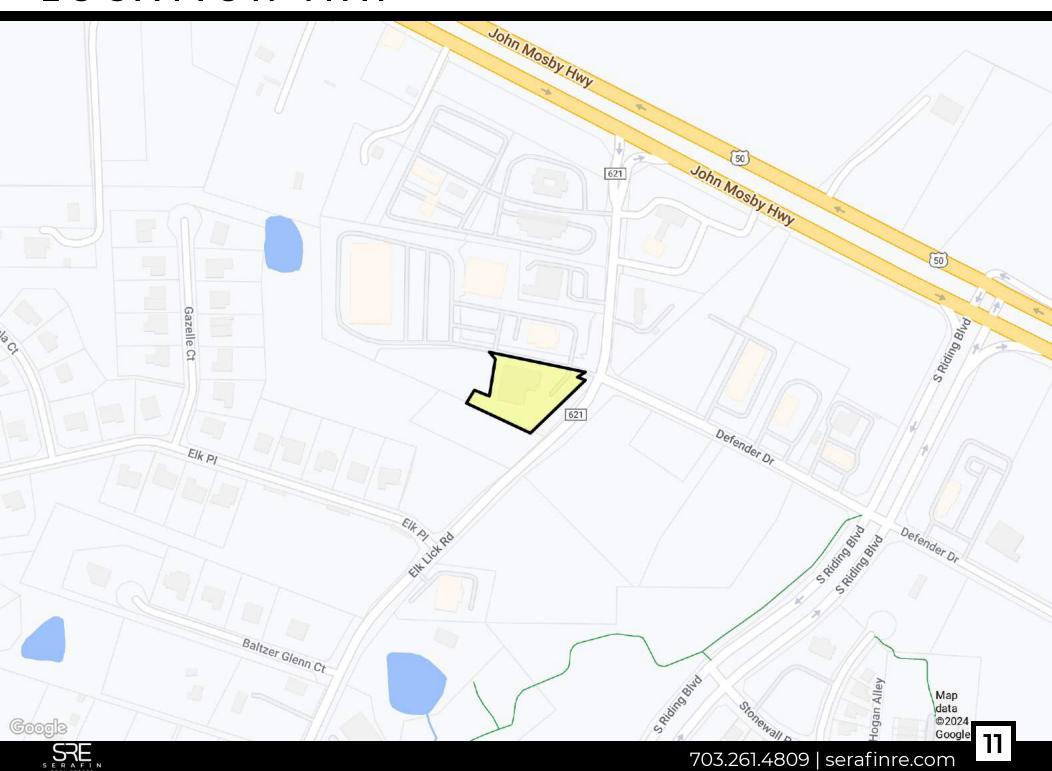




REGIONAL MAP



LOCATION MAP



RETAILER MAP





TENANT PROFILE





PARENT COMPANY: Higher Ground Education

BRAND: Guidepost Montessori

YEAR FOUNDED: 2015

LOCATIONS: Over 100 Nationally and Internationally

HEADQUARTERS: California

WEBSITE: www.tohigherground.com

WEBSITE: www.guidepostmontessori.com

ABOUT HIGHER GROUND EDUCATION & GUIDEPOST MONTESSORI

Higher Ground Education is a leading provider of Montessori-based educational offerings that empower children to live fully lived lives. Through its network of Guidepost Montessori schools and the Academy of Thought & Industry, Higher Ground offers a continuum of learning from infancy through adolescence that fosters independence, creativity, and a love of learning. Higher Ground's commitment to Montessori principles ensures that children are given the freedom to explore their interests, develop their own unique talents, and become confident, self-directed individuals.



LEASE SUMMARY

Guidepost Montessori **TENANT:**

LEASED SQFT: 9.888 SF

LEASE TYPE: NNN

LEASE

March 11, 2021 **COMMENCEMENT:**

RENT

April 11, 2021 COMMENCEMENT:

LEASE

August 31, 2040 **EXPIRATION:**

LEASE TERM: 20 Years

TENANT

RENEWAL 4 x 5 Years **OPTIONS:**

RENT INCREASES: 2% Annually

PROPERTY TAXES: Tenant Responsibility

PROPERTY Tenant Responsibility INSURANCE:

REPAIRS &

Tenant Responsibility MAINTENANCE:

Tenant to Maintain; Landlord only to replace structure of roof, if needed ROOF:

Tenant Responsibility **HVAC:**

UTILITIES: Tenant Responsibility

GUARANTOR: Corporate



RENT SCHEDULE

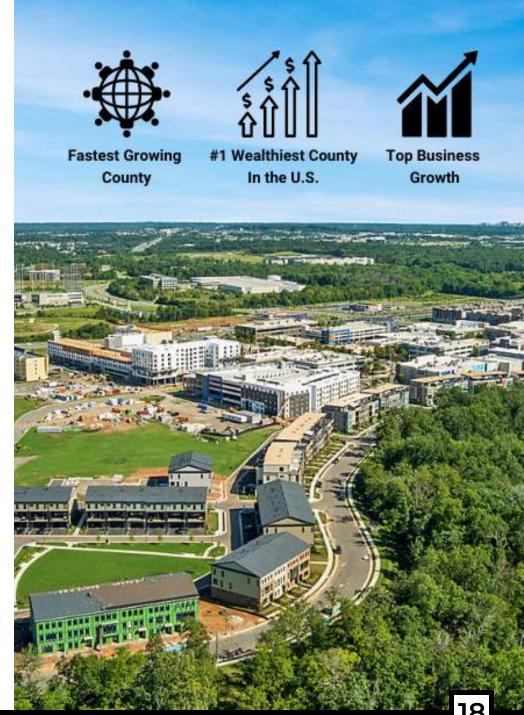
Lease Years	Annual Base Rent	Monthly Base Rent
1	\$580,500	\$48,375
2	\$592,110	\$49,343
3	\$603,952	\$50,329
4	\$616,031	\$51,336
5	\$628,352	\$52,363
6	\$640,919	\$53,410
7	\$653,737	\$54,478
8	\$666,812	\$55,568
9	\$680,148	\$56,679
10	\$693,751	\$57,813
11	\$707,626	\$58,969
12	\$721,779	\$60,148
13	\$736,214	\$61,351
14	\$750,939	\$62,578
15	\$765,957	\$63,830
16	\$781,277	\$65,106
17	\$796,902	\$66,409
18	\$812,840	\$67,737
19	\$829,097	\$69,091
20	\$845,679	\$70,473



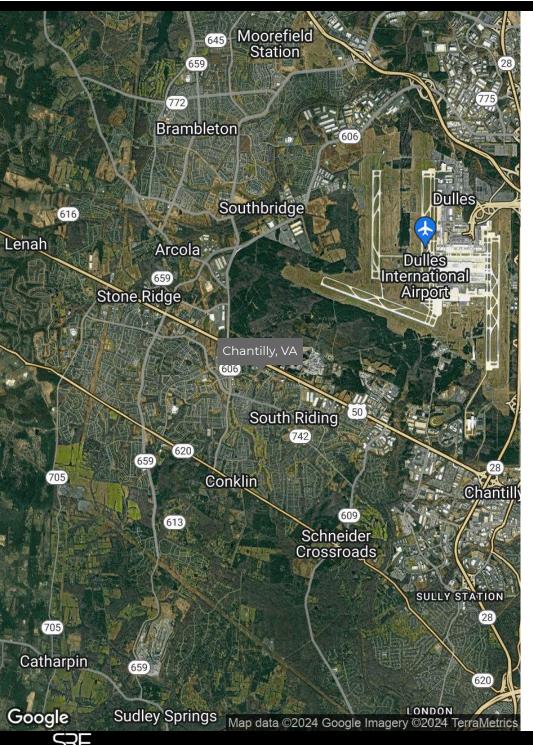
ABOUT LOUDOUN COUNTY

ABOUT LOUDOUN COUNTY

- Loudoun County is located in the northern part of the Commonwealth of Virginia in the United States. In 2019, the population was estimated at 413,538, making it Virginia's thirdmost populous county.
- As of 2018, Loudoun County had a median household income of \$136,268. Since 2008, the county has been ranked first in the U.S. in median household income among jurisdictions with a population of 65,000 or more.
- A study from SmartAsset shows that Loudoun residents get more for their money than people in any other county in Virginia, and ranks 80th among 3,000 counties nationwide. The study compares median income and cost-of-living data nationwide to find the counties where people hold the most purchasing power.
- Loudoun is the happiest large county in the United States, according to results from SmartAsset. According to the 2019 study, "The county has a low poverty rate, with only 3.7 percent of residents living below the poverty line. In addition to economic stability, Loudoun County residents also enjoy relatively long lives. The average life expectancy in the county is 83.19 years."



CITY INFORMATION



ABOUT CHANTILLY, VA

Chantilly, Virginia, located in Loudoun County, also known as South Riding, is a vibrant and strategically situated community in the Northern Virginia region. Notably known for its proximity to Washington, D.C., Chantilly serves as a pivotal area for businesses due to its access to major highways, Dulles International Airport, and a growing technology corridor. The business environment in Chantilly is diverse, with a strong presence in the technology, defense, and aerospace industries, capitalizing on its location near the National Reconnaissance Office and other key federal agencies.

The area is characterized by a mix of office parks, commercial buildings, retail establishments, and residential communities. This blend supports a robust local economy and provides a variety of services and amenities to residents and businesses alike. The local business community benefits from the region's affluent demographic and highly educated workforce, making it an attractive location for both established companies and startups.

Chantilly's position within the Dulles Technology Corridor, which stretches along the Dulles Toll Road towards the airport, underscores its significance as a hub for innovation and technology companies. The corridor is home to numerous IT, telecommunications, and software companies, driving economic growth and job creation in the area.

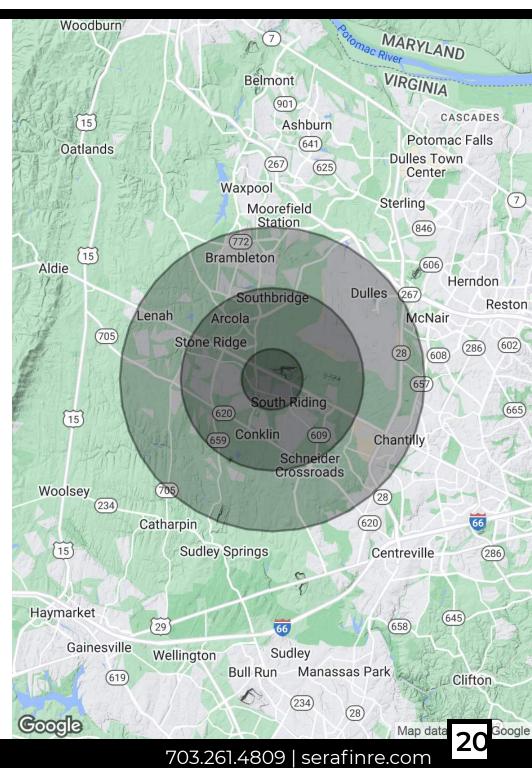
Retail and hospitality also play significant roles in Chantilly's economy, catering to both the local population and visitors. The area's shopping centers, restaurants, hotels, and recreational facilities add to its appeal as a place to live, work, and do business.

Furthermore, Chantilly's history and culture, highlighted by landmarks such as the Steven F. Udvar-Hazy Center of the National Air and Space Museum, enrich the community and attract tourists, further diversifying its economic base.

DEMOGRAPHICS MAP & REPORT

POPULATION	1 MILE	3 MILES	5 MILES
TOTAL POPULATION	7,169	56,703	111,298
AVERAGE AGE	36.2	35.8	36.0
AVERAGE AGE (MALE)	36.8	36.3	36.2
AVERAGE AGE (FEMALE)	35.7	35.5	35.8
HOUSEHOLDS & INCOME	1 MILE	3 MILES	5 MILES
TOTAL HOUSEHOLDS	2,384	17,383	34,811
# OF PERSONS PER HH	3.0	3.3	3.2
AVERAGE HH INCOME	\$162,251	\$184,129	\$183,531

^{*} Demographic data derived from 2020 ACS - US Census



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ABOUT US

MEET THE TEAM



JOE SERAFIN 703.994.7510 jserafin@serafinre.com

Joe is an 18-year real estate industry veteran and owner of Serafin Real Estate, specializing in investment sales, acquisitions, brokerage, and property investment consultation in Loudoun, Fairfax, and Prince Willam County.

Joe has built a solid foundation through his representation of many developers, private equity firms, and individual investors throughout the years and has successfully closed over \$600M of transactions since his start in the industry. His specific areas of expertise include strategic planning, financial investment analysis, and financial structuring ensuring solid and transparent property investments for his clients.

By applying this expertise and market knowledge, Joe consistently exceeds the investment goals for his clients and has earned their trust as a reliable resource, creating life-long business and personal relationships. Joe is an active member of many professional networking real estate groups and graduated from Virginia Tech with a Bachelor of Business Administration degree.



SEAN KLINE 703.963.0608 skline@serafinre.com

Sean has over 20 years of experience in real estate acquisition, negotiation, and investment. He graduated from the United States Merchant Marine Academy at Kings Point, and bought his first investment property in Falls Church after returning from sea tours in Operations Enduring Freedom and Iraqi Freedom.



GRANT WETMORE 703.727.2542 gwetmore@serafinre.com

Grant Wetmore is a Sales and Acquisition Advisor at Serafin Real Estate. His prior experience is backed by 20 years in the Banking industry including 10 years within the commercial real estate lending, financial analysis, management and disposition of distressed and foreclosed properties and business evaluation.



JENNIFER CUPITT 703.727.6830 jcupitt@serafinre.com

Jennifer is the Office Manager for SRE and assists in the day to day administrative and client care needs of the company. Her organizational skills and process mentality ensures the company's everyday duties are carried through smoothly.